



Financial Services Group
Procurement
Construction and Contract Services
735 Randolph Street, Suite 1508
Detroit, Michigan 48226
Phone: 313-964-9157

Procurement Board Summary

Contract Number: GLWA-CON-089A
Title: Low Voltage Wiring
Awarded Vendor: LGC Global, Inc.

Benchmarking was completed by comparing the bids for this project. This analysis confirmed that rates are in competitive range. The rate comparisons and allowances (if any) are illustrated in the attached document labeled bid tabulation.

Procurement Method

Competitively bid – Request for Bid (RFB) Lowest responsive and responsible vendor			
Advertised:	February 15, 2018	Addendums released:	One (1)
Distributed to:	630 Vendors	Downloaded by:	79 Vendors
Response due date:	February 26, 2018	Responses received:	Three (3)

Minority Business Enterprise (MBE): Yes
Detroit Based Business (DBB): Yes
Small Business Enterprise (SBE): Yes

Sub-Contractor(s) List:

Sawyer Services – Electrical Services
Out of the Box Solutions – Cabling Services (installation and testing)
Great Lakes Tower and Antenna Co. – Construction and Maintenance of Cellular Towers

Litigation

This vendor is not currently nor has been previously involved in any litigation with the GLWA.

Financials

A financial risk assessment was performed by the GLWA via Dun & Bradstreet and was determined that the selected vendor has the financial capacity to perform the tasks under this contract. This information is available for the Board of Directors to review upon request.

Savings, Cost Optimization, and Revenue Enhancement Impact

Estimate	
Project estimate	\$6,000,000.00
Actual costs	\$5,498,000.00
Cost variance	\$ 502,000.00

Additional Optimization Information

Previous Vendor: DES Electric, LLC.

The previous contract, GLWA-CON-167, had a total contract amount of \$1,300,000.00 over one (1) year. In this time frame, one (1) change order was issued. The average spend was \$2,000,000.00 per year. Based upon this new contract, the average annual spend is expected to be \$2,000,000.00 commensurate with the increase in need for this service and with the financial plan.

Vendor Response Survey: See attached.
Bid Tab – See attached