



Financial Services
Procurement
Supply Chain Operations
 9300 W. Jefferson, Suite 213
 Detroit, Michigan 48209
 Phone: 313-297-6483

RFB 1088 Preventative Maintenance, Service & Repair of GLWA Elevators
Cost Savings and Optimization Summary

RFB 1088 for Preventative Maintenance, Service and repair of GLWA elevators will contain the following cost savings.

Savings

	Previous Annual Maintenance Cost	Year 1 Bid Amount	Year 2 Bid Amount	Year 3 Bid Amount	Year 4 Bid Amount
Previous Annual Maintenance Cost	\$388,080.00	\$346,752.00	\$358,848.00	\$369,432.00	\$380,520.00
Negotiated Annual Cost		\$346,752.00	\$346,752.00	\$353,689.68	\$360,760.80
Savings (Previous – Negotiated)		\$41,328.00	\$41,328.00	\$34,390.32	\$27,319.20

Total Savings of **\$144,365.52** over four years as compared to previous contract.

Cost Optimization

Category	Original Repair Work - Straight Time hourly rate	Negotiated Repair Work - Straight Time hourly rate	Hourly Difference
Mechanic	\$228.00	\$217.00	\$11.00
Helper	\$180.00	\$175.00	\$5.00
Team	\$408.00	\$392.00	\$16.00
	Original Repair Work - Premium After Hours (regular workday) hourly rate	Negotiated Repair Work - Premium After Hours (regular workday) hourly rate	Hourly Difference
Mechanic	\$228.00	\$217.00	\$11.00
Helper	\$180.00	\$175.00	\$5.00
Team	\$408.00	\$392.00	\$16.00
	Original Repair Work - Premium Weekend/Holiday hourly rate	Negotiated Repair Work - Premium Weekend/Holiday hourly rate	Hourly Difference
Mechanic	\$456.00	\$434.00	\$22.00
Helper	\$360.00	\$350.00	\$10.00
Team	\$816.00	\$784.00	\$32.00