

Welcome to the April edition of *The Procurement Pipeline*, a monthly newsletter designed to provide updates on doing business with the Great Lakes Water Authority (GLWA).

Procurement Tip of the Month: What to Expect from a Solicitation Debriefing Meeting

Vendors not selected for award may elect to request a solicitation debrief meeting with GLWA Procurement. The purpose of solicitation debriefing meetings is for Procurement to provide Evaluation Team feedback on the Vendor's response so that they may gain insight for improving future solicitation responses.

Debriefing meetings include GLWA Procurement Team member(s) as well as Vendor attendees. During the meeting, Vendors may expect to receive the following.

- ✓ An explanation of GLWA's evaluation and award process;
- ✓ An assessment of their proposal in relation to the solicitation's evaluation criteria, including feedback on suggested improvements as well as areas in which the Vendor's response met or exceeded expectations;
- ✓ A general understanding of the basis of the award decision; and
- ✓ The rationale for not moving forward in the evaluation process.

Debriefing meetings are reserved for Request for Proposal (RFP) solicitations, including those where a Qualification Based Selection (QBS) method was used. This means that vendors were selected for award based on their qualifications and competence in relation to the scope and needs of a particular project, rather than based on price alone.

To protect the integrity of GLWA's procurement process, solicitation debriefing meetings can only be conducted **after** the solicitation contract and/or purchase order has been executed and only if you responded to the solicitation. Feedback from vendors who have participated in this process has been very positive. Please note that buyers cannot discuss responses from other Vendors.

If you have any additional questions on this matter or are interested to schedule a solicitation debriefing meeting, please contact the Buyer of Record for the solicitation.

Virtual Vendor Introduction Meetings

If you are interested in learning more about doing business with GLWA, contact us at GLWAVendorOutreach@glwater.org to schedule a virtual vendor introduction meeting. Topics include information on submitting a competitive bid or proposal to any GLWA solicitation.

Where to Meet GLWA

GLWA attends vendor outreach events throughout southeastern Michigan. We welcome you to visit us at the following upcoming events.

- Michigan Public Purchasing Officers Association (MPPOA) Reverse Trade Fair. April 28. The Lansing Center, Lansing MI. 10:30am-3pm. Registration details [here](#).
- Michigan Minority Supplier Development Council (MMSDC) 2023 Michigan Minority Procurement Conference. May 2-4. Huntington Center, Detroit. Register [here](#).

Keeping up with GLWA

Our Chief Executive Officer (CEO) Monthly Report provides a wealth of information and news about important initiatives within GLWA's service territory that impact GLWA, its member partners, and the public. To read the March 2023 Monthly Report, please [click here](#).

What's Coming Down the Pipe?

Current Solicitations: Register in GLWA's [Bonfire Procurement Portal](#) for new solicitations and contract award information.

Upcoming Procurements: Next Three to Nine Months—See newsletter page 2.

Visit GLWA online!

To see the GLWA Vendor homepage, please visit www.glwater.org or contact us via email at procurement@glwater.org.

Upcoming Solicitations April 2023

Category	CIP #	Description/Project Title	Budget Estimate
Water System (next four to nine months)			
N/A			
Wastewater Systems (next four to nine months)			
Construction	211005.2	WRRF Pump Station 2 VFD Replacements	\$7,000,000
Construction	232002	Freud & Connor Creek Pump Station Improvements	\$75,000,000
Design-Bid-Build	261001	WRRF Rehabilitation of Secondary Clarifiers	\$6,000,000
Construction	211007	Pump Station No. 2 Bar Racks Replacement and Grit Collection System Improvements	\$82,000,000
Water System (next three months)			
Construction	170802	Reservoir Rehabilitation Construction Services Phase II at Waterworks Park, Northeast, and Booster Stations.	\$35,972,000
Wastewater (next three months)			
Construction	260209	Emergency and Urgent Sewer Repair II	\$12,400,000
Construction	211005.3	WRRF Pump Station 2 Mag Meter Replacements	\$1,000,000
Construction	260802	WRRF Roofing Improvements	\$4,300,000
Projects moved to Procurement Team (Preparing for solicitation on Bonfire)			
Professional Services	O&M	CSO Facility Accusonic Meter Maintenance	\$3,000,000
Professional Services	O&M	Engineering Staff Augmentation	\$7,000,000
Professional Services	O&M	Property and Casualty Insurance Brokerage and Ancillary Services	\$1,250,000
Professional Services	O&M	Grounds Maintenance Services	\$4,600,000
Professional Services	O&M	Motor Repair Contract	\$1,800,000
Professional Services	O&M	Pump Repair Contract	\$1,650,000
Professional Services	O&M	Instrumentation and Controls Contract	\$3,011,840
Professional Services	O&M	Electrical Maintenance Services	\$4,127,300.00
Professional Services	O&M	Overhead Door Preventative Maintenance and Repairs	\$980,000.00

Vendors should continue to monitor [Bonfire](#) for solicitation updates.

Acronyms		
WRRF: Water Resource Recovery Facility	CSO: Combined Sewer Overflow	WTP: Water Treatment Plant