



Procurement Form (FOR)

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Vendor Response Follow-up

Document Owner/Department:
Procurement Team

Contract No. 2101167
Date: 11/30/2021

| Vendor | Contact Name | Email Address | Explanation of No Bid Submittal |
|--|------------------|--|---|
| Burns and McDonnell | Stephen T. Boden | sboden@burnsmcd.com | "We read the RFP, and determined that at this time it wasn't the right submission for Burns & McDonnell. We are working on a couple of other proposals currently for GLWA." |
| Hamlett Engineering Sales Co DBA HESCO | Heather Walker | Heather.walker@hesco-mi.com | "We do not carry the products required in the RFP" |
| Applied Science, Inc. | Lisa Lynn | llynn@asi-detroit.com | "The Scope of Work did not align with our services offered." |
| Clango, Inc. | Matthew Boone | mboone@clango.com | "Not entirely in our wheelhouse." |
| Hazen and Sawyer | Jared Stewart | jstewart@hazenandsawyer.com | "While this project scope is within Hazen's services of offering, we had targeted three other opportunities tentatively coming out in the same time frame that we feel we are better positioned for. Resulting in us no-going this opportunity." |
| MMI Inc. | Curtis Brzyski | cbrzyskimmi@msn.com | "MMI Inc. is a manufacturing representative for Rosemount Products Rosemount has been and is the instrumentation of choice for GLWA, Magnetic Flowmeters , Pressure transmitters and Radar Level sensors. This project did not require any of these instruments" |
| Walsh Group | Firas Joseph | fjoseph@walshgroup.com | "RFP was seeking consultants with experience in Ovation Distribution Control System, to perform the technical scope of the project including, software/hardware upgrade, ovation system, etc. Walsh Group does not self-perform such scope in house, we typically sub-contract out the instrumentation and control components of projects that we perform for GLWA. This project being sole Instrumentation and controls driven scope, we did not feel that we will bring any value submitting a bid we sub |



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| | | | out in whole to an I&C contractor who usually tackle this type of work directly, we would only add cost to project with no value. We look forward to serving GLWA with our experience in any upcoming projects.” |
| Ino-Tek, Inc. | Jennefer Scherr | jennefer.scherr@ino-tek.com | “This appeared to contain only Ovation System and out upgrades, we specialize in Hazardous Materials Emergency Alarm Systems – which do indeed output to the Ovation Systems in your facilities. I did not see a scope of work that would include Gas Detection Equipment (H2S, Methane and CO/O2). I thought that the scope should have included at least a system functional test if the Ovation System is upgraded in order to certify that the life safety systems are indeed functioning and alarming properly – I believe only one contractor had it covered in their scope if needed. Please contact me if you want to discuss.” |
| Valencia IIP Advisor Limited | Kate Toner | KToner@valenciarisk.com | “We assessed your bid and found the services requested didn’t align with the services we provide. For that reason, we didn’t respond.” |
| TM Process & Controls, Inc. | Rob Eckaus | robert.eckaus@tmprocesscontrols.com | “We don’t have Ovation experience.” |
| Dynamic Security Concepts Inc. | Kyle Wristbridge | kwristbridge@dscinc.net | “My company specializes in cybersecurity, but the scope of this procurement crossed into other areas that we were not familiar with which is why we decided to no bid this.” |
| Rotor Electric Co. | Benjamin Rosenberg | BRosenberg@rotorelectric.com | “After a review of the documents, we determined that this is something we did not have the qualifications to take the lead.” |
| CEC Controls Co., Inc. | David Agnew | David.Agnew@woodplc.com | “After reviewing the solicitation, it was determined that the size and scope of the project was too large for CEC Controls to handle at this time. We are building our team and we expect to be able to bid these size projects in the future.” |



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| Best Network Associates | Eze Ejelonu | Eze.ejelonu@bestnetworkdesign.com | "Not in our scope." |
| Clark Construction Company | Colt Odeh | COdeh@clarkcc.com | "Clark Construction Company's reasoning for not pursuing the subject solicitation is that the scope does not effectively align with our capabilities." |
| Process Control & Instrumentation (PCI) | Hassan Ajami | hajami@pci-vetrix.com | "Majority of the scope of work could only be delivered by the manufacturer." |