



Procurement Form (FOR)

Effective Date: 5/1/2019	Document #: FSA_PRO_FOR_0039	Revision Date: 1/18/2022	Revision#: 1
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Document Title: Procurement Board Report-RFP	Document Owner/Department: Procurement Team
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Date: June 6, 2022
To: Suzanne R. Coffey, P.E., Chief Executive Officer
From: Daniel Edwards, Procurement Manager
Re: Procurement Report

General Information			
Contract Number:	2004538	Project Owner:	Christopher Wilson
Contract Title:	Instrumentation and Control Systems Replacement at St. Aubin, Seven Mile, and Leib CSO Facilities		
Vendor:	Burns and McDonnell		
Budget:	Capital Project		

Procurement Method			
Competitively bid – Request for Proposal (RFP) Qualification Based Selection (QBS) – Evaluation Committee			
Advertised:	10/16/2021	Addendums released:	4
Buyer:	Kimberly Bennett-Ruffin	Downloaded by:	102
Response due date:	12/20/2021	Responses received:	2

Cost Summary – Burns and McDonnell		
Description	Proposed Cost	Negotiated Cost
Task 1-1 - Project Management and Kickoff Meeting	\$170,000.00	\$170,000.00
Task 2-1 - 60% Design	470,000.00	470,000.00
Task 3-1 - 90% Design	345,000.00	345,000.00
Task 4-1 - General Construction (excluding DSC/PLC hardware and programming) for Ovation hardware option or Allen Bradley/Rockwell hardware option (including programming)	6,080,000.00	6,080,000.00
Task 5-1 - Construction Inspection	110,000.00	110,000.00
Task 6-1 - Provisional Allowance (Owner-Directed)	200,000.00	200,000.00
Totals	\$7,375,000.00	\$7,375,000.00

The evaluation team found in the evaluations, oral interviews, and negotiations that the Burns and McDonnell proposal was the most clearly defined, had the best approach, and best team to lead this project. The Burns and McDonnell team consists of highly experienced senior engineers from the Emerson DCS equipment manufacturer and Contractor's familiar with our sites. The evaluation



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criteria used for this RFP was based on: Technical Work Plan, Experience and Qualifications, Project Team and Key Individuals, Business Inclusion and Diversity - B.I.D. Economic Equity, and an Oral interview. Cost was not an evaluation factor for this project. The Burnes and McDonnell proposal scored over 31% higher than the next Design-Build Team.

The Burnes and McDonnell proposal cost was slightly lower than the projects budgeted estimated cost of \$7,389,000.00. This fact along with the current economic circumstances related to escalation of material and labor costs led to the evaluation team finding the Burnes and McDonnell cost to be fair and reasonable for a quality proposal.

Provisionary Allowance is an amount included in the Contract Price to reimburse the Contractor for the cost to furnish and perform Work that is uncertain. Any remaining balance upon Final Completion shall be retained by the GLWA and not paid to the Contractor.

Benchmarking was completed by comparing the proposals for this project. This analysis confirmed that rates are in competitive range. The rate comparisons and allowances (if any) are illustrated in the attached cost tabulation.

Evaluation Committee: (Designation - Organization)

- A - GLWA Manager
- B - GLWA Manager
- C - GLWA Engineer

Evaluation Score(s) - Maximum Score Possible: 100

The Evaluation Committee independently reviewed and scored the proposals in accordance with GLWA's policy. The rankings are below.

Vendor (Highest to lowest score)	Score without B.I.D.	Score with B.I.D.
Burns and McDonnell	75.80	78.80
Rotor Electric Company of Michigan, LLC	57.77	60.77

Vendor Name	B.I.D. Plan (Pass/Fail)	Score w/o B.I.D.	State of Michigan (1 pt.)	GLWA Territory Area (1 pt.)	Economically Disadvantaged Territory (1 pt.)	Score w/B.I.D.	Certifications
Burns and McDonnell	Pass	75.80	1	1	1	78.80	Yes
Rotor Electric Company of	Pass	57.77	1	1	1	60.77	Yes



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Michigan,		Business Inclusion and Diversity (B.I.D.)		
<input checked="" type="checkbox"/> B.I.D. program required		<input type="checkbox"/> B.I.D. program not required		
<input checked="" type="checkbox"/> The recommended vendor for award submitted a B.I.D. plan per the requirements under this solicitation. <input type="checkbox"/> The recommended vendor for award did not submit a B.I.D. plan per the requirements under this solicitation.				
The vendor received points for the following scored criteria:				
<input checked="" type="checkbox"/> Business presence in State of Michigan				
<input checked="" type="checkbox"/> Business presence in GLWA service territory area (list the territory)				
<input checked="" type="checkbox"/> Business presence in economically disadvantaged GLWA service territory area (list the territory)				

Other Data Requested by GLWA Board Members for Recommended Vendor

Minority Business Enterprise (MBE): No
 Small Business Enterprise (SBE): No
 Woman Business Enterprise (WBE): No
 Disadvantaged Business Enterprise (DBE): No
 Detroit Based Business (DBB): Yes
 Other: N/A

Sub-Contractor(s) List:
 DES Electric, LLC
 Emerson
 Commerce Controls Inc.

Vendor Response Survey: Vendor Response Follow-up form attached.

Litigation

This vendor is not currently nor has been previously involved in any litigation with the GLWA.

Financials

A financial risk assessment was performed by the GLWA via Dun & Bradstreet and was determined that the selected vendor has the financial capacity to perform the tasks under this



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contract. This information is available for the Board of Directors to review upon request.

Previous Contract

Previous contract holder: N/A