

**Procurement Form (FOR)****Effective Date:**
5/1/2019**Document #:**
FSA_PRO_FOR_0039**Revision Date:**
N/A**Revision#:**
0**Document Title:**
Procurement Board Report-RFP**Document Owner/Department:**
Procurement Team**Date:** January 21, 2022**To:** Suzanne R. Coffey, P.E., Interim Chief Executive Officer**From:** Daniel Edwards, Procurement Manager**Re:** Procurement Report**General Information**

Contract Number:	2101255	Project Owner:	Michael Dunne
Contract Title:	Belle Isle Seawall Rehabilitation		
Vendor:	Dean Marine & Excavating, Inc.		
Budget:	Capital Project		

Procurement Method

Competitively bid – Request for Proposal (RFP) Qualification Based Selection (QBS) – Evaluation Committee

Advertised:	10-21-2021	Addendums released:	2
Buyer:	Donna Spiller	Downloaded by:	77
Response due date:	12-1-2021	Responses received:	5

Cost Summary – Dean Marine & Excavating, Inc.

Description	Proposed Cost	Negotiated Cost
Item 1 – Project Kickoff Meeting	\$ 4,526.06	\$ 4,526.06
Item 2 – Project Management	37,225.44	37,225.44
Item 3 – Preliminary (60%) Design	87,956.21	87,956.21
Item 4 – Final Design	33,952.93	33,952.93
Item 5 – General Construction	680,000.00	683,281.61
Item 6 – Construction Administration	42,116.38	42,116.38
Item 7 – Provisional Allowance	150,000.00	150,000.00
Totals	\$ 1,035,777.02	\$ 1,039,058.63

Provisionary Allowance is an amount included in the Contract Price to reimburse the Contractor for the cost to furnish and perform Work that is uncertain. Any remaining balance upon Final Completion shall be retained by the GLWA and not paid to the Contractor.

Benchmarking was completed by comparing the proposals for this project. This analysis confirmed that rates are in competitive range. The rate comparisons and allowances (if any) are illustrated in the attached cost tabulation.



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During negotiations, finding it beneficial to GLWA and Dean Marine Excavating, Inc. (Dean Marine), a site visit was scheduled and conducted. During the site visit, Dean Marine identified site conditions that differed from their perception of the project from the photographs supplied by GLWA during the Pre-Bid Conference.

Dean Marine adjusted quantities for sheet piling (140 lineal feet to 160 lineal feet) and fill material (50 cubic yards to 300 cubic yards). Due to these increased quantities, the overall cost for the General Construction Phase increased the contract cost by \$3,281.61. The final contract cost is \$1,039,058.63, which equates to a 0.3% increase.

Evaluation Committee: (Designation – Organization)

A – Plant Engineer, Water Operations – GLWA

B – Engineer, Water Operations – GLWA

C – Engineer, Water Operations – GLWA

D – Engineer, Water Operations – GLWA

Evaluation Score(s) - Maximum Score Possible: 100

The Evaluation Committee independently reviewed and scored the proposals in accordance with GLWA's policy. The rankings are below.

Vendor (Highest to lowest score)	Score without B.I.D.	Score with B.I.D.
Dean Marine & Excavating, Inc.	83.05	86.05
Ballard Marine	80.01	82.01
Z Contractors, Inc.	79.24	81.24
E.C. Korneffel Company	47.64	49.64
M-K Construction	32.91	34.91



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Vendor Name	B.I.D. Plan (Pass/ Fail)	Score w/o B.I.D.	State of Michigan (1 pt.)	GLWA Territory Area (1pt.)	Economically Disadvantaged Territory (1 pt.)	Score w/B.I.D.	Certifications
Dean Marine & Excavating, Inc.	Pass	83.05	1	1	1	86.05	None
Ballard Marine	Pass	80.01	1	1	0	82.01	None
Z Contractors, Inc.	Pass	79.24	1	1	0	81.24	None
E.C. Korneffel Company	Pass	47.64	1	1	0	49.64	None
M-K Construction	Pass	32.91	1	1	0	34.91	None

Business Inclusion and Diversity (B.I.D.)

☒ B.I.D. program required

☐ B.I.D. program not required

☒ The recommended vendor for award submitted a B.I.D. plan per the requirements under this solicitation.

☐ The recommended vendor for award did not submit a B.I.D. plan per the requirements under this solicitation.

The vendor received points for the following scored criteria:

☒ Business presence in State of Michigan



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|--------------------------------------------------------------------------------------------------------------------------------------|
| <input checked="" type="checkbox"/> Business presence in GLWA service territory area (list the territory) |
| <input checked="" type="checkbox"/> Business presence in economically disadvantaged GLWA service territory area (list the territory) |

Other Data Requested by GLWA Board Members

Minority Business Enterprise (MBE): No
Small Business Enterprise (SBE): No
Woman Business Enterprise (WBE): No
Disadvantaged Business Enterprise (DBE): No
Detroit Based Business (DBB): No
Other: Not Applicable

Sub-Contractor(s) List:
Fishbeck
Youngs Consulting Services

Litigation

This vendor is not currently nor has been previously involved in any litigation with the GLWA.

Financials

A financial risk assessment was performed by the GLWA via Dun & Bradstreet and was determined that the selected vendor has the financial capacity to perform the tasks under this contract. This information is available for the Board of Directors to review upon request.

Previous Contract

Previous contract holder: Not applicable