



**Procurement Form (FOR)**

**Effective Date:**  
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**Document Title:**  
Procurement Board Report-RFB

**Document Owner/Department:**  
Procurement Team

**Date: December 16, 2021**  
**To: Suzanne R. Coffey, P.E., Interim Chief Executive Officer**  
**From: Daniel Edwards, Procurement Manager**  
**Re: Procurement Report**

**General Information**

Contract Number:	2004889	Project Owner:	Biren Saparia
Contract Title:	Specialized Services		
Vendor:	LGC Global, Inc.		
Budget:	Operations and Maintenance		

**Procurement Method**

Competitively bid – Request for Bid (RFB) Lowest responsive and responsible vendor			
Advertised:	July 13, 2021	Addendums released:	1
Buyer:	Jennifer Harding	Downloaded by:	67
Response due date:	August 30, 2021	Responses received:	2

**Cost Summary – LGC Global, Inc.**

Description	Qty (hours)	Per Hour	Cost
Task 1-1 Plumber – Working Foreman	4,160	110.00	\$457,600.00
Task 1-2 Plumber – Working Foreman (Overtime)	208	105.00	21,840.00
Task 1-3 Plumber - Journeyman	8,320	86.00	715,520.00
Task 1-4 Plumber – Journeyman (PL-98) (Overtime)	416	95.00	39,520.00
Task 1-5 Electrician – Working Foreman	4,160	100	416,000.00
Task 1-6 Electrician – Working Foreman (Overtime)	208	105	21,840.00
Task 1-7 Electrician – Journeyman (EC-58 IW)	8,320	82	682,240.00
Task 1-8 Electrician – Journeyman (EC-58 IW) (Overtime)	416	88	36,608.00
Task 1-9 Carpenter – Working Foreman	282	120	33,840.00
Task 1-10 Carpenter – Working Foreman (Overtime)	14	125	1,750.00
Task 1-11 Carpenter – Journeyman (CA687Z1)	1,800	65	117,000.00
Task 1-12 Carpenter – Journeyman (CA687Z1) (Overtime)	90	69	6,210.00



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Task 1-13 Millwright – Working Foreman	6,240	110	686,400.00
Task 1-14 Millwright – Working Foreman (Overtime)	312	121	37,752.00
Task 1-15 Millwright – Journeyman	20,800	80	1,664,000.00
Task 1-16 Millwright – Journeyman (Overtime)	1,040	92	95,680.00
1-17 Laborer – Working Foreman	3,120	75	234,000.00
1-18 Laborer – Working Foreman (Overtime)	156	95	14,820.00
1-19 Laborer – Journeyman (L33401-A-CC)	29,120	48	1,397,760.00
1-20 Laborer – Journeyman (L33401-A-CC)	1,456	52	75,712.00
1-21 Equipment Operator – Boom Truck	2,080	90	187,200.00
1-22 Equipment Operator – Boom Truck (Overtime)	104	130	13,520.00
1-23 Field Clerk (NOTE: this position must receive straight time rate for overtime work)	4,160	30	124,800.00
1-24 Project Manager (NOTE: this position must receive straight time for overtime work)	4,160	43	178,880.00
1-25 Superintendent (NOTE: this position must receive straight time for overtime work)	4,160	65	270,400.00
1-26 Project Engineer (NOTE: this position must receive straight time rate for overtime work)	1,040	31	32,240.00
1-27 CSO Consultant (NOTE: this position must receive straight time rate for overtime work)	1,040	25	26,000.00
<b>Allowances</b>	<b>Qty (years)</b>	<b>Unit Price</b>	<b>Total Cost</b>
2-1 Material Allowance (Must equal \$500,000/year)	2	500,000	1,000,000.00
3-1 Specialized Subcontractor Maintenance Services Provisionary Allowance (Must equal \$1,000,000/year)	2	1,000,000	2,000,000.00
4-1 Equipment Rental and Purchase Provisionary Allowance (Must equal \$400,000/year)	2	400,000	800,000.00
<b>TOTAL</b>			<b>\$11,389,132.00</b>

*Allowances are amounts included in the Contract Price to reimburse the Contractor for the cost to furnish and perform Work that is uncertain. Any remaining balance upon Final Completion shall be retained by the GLWA and not paid to the Contractor.*

Benchmarking was completed by comparing the bids for this project. This analysis confirmed that rates are in competitive range. The rate comparisons and allowances (if any) are illustrated in the attached bid tabulation.



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**Business Presence**

Vendor Name	B.I.D. Plan (Pass/ Fail)	Score w/o B.I.D.	Score with B.I.D.	State of Michigan (1 pt.)	GLWA Territory Area (1pt.)	Economically Disadvantaged Territory (1 pt.)	Certifications
LGC Global, Inc.	Pass	97	100	Yes	Yes Wayne County, MI	Yes Detroit, MI	Yes
Major Cement Company	Pass	82.05	85.05	Yes	Yes Wayne County, MI	Yes Detroit, MI	Yes

**Business Inclusion and Diversity (B.I.D.)**

B.I.D. program required                       B.I.D. program not required

The recommended vendor for award submitted a B.I.D. plan per the requirements under this solicitation.

The recommended vendor for award did not submit a B.I.D. plan per the requirements under this solicitation.

The vendor received points for the following scored criteria:

Business presence in State of Michigan

Business presence in GLWA service territory area - Wayne County

Business presence in an economically disadvantaged GLWA service territory area (list the territory)

**Other Data Requested by GLWA Board Members**

Minority Business Enterprise (MBE): Yes  
 Small Business Enterprise (SBE): No  
 Woman Business Enterprise (WBE): No  
 Disadvantaged Business Enterprise (DBE): No  
 Detroit Based Business (DBB): Yes  
 Michigan Based Business: Yes



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Other:

Sub-Contractor(s) List:

AC Service and Repair Inc.	Birclar Electric and Electronics LLC
Djon Construction	Phoenix Professional Contracting
Cincinnati Babil Inc.	Connelly Crane
Cintas Fire	Dubric Industries Inc.
PM Technologies	Detroit Pump
York Repair	Corrosion Fluid
Yates Industries	Kennedy Industries
Berwin Construction	Actuator Specialties
Ram Meter	United Rentals
Ineltech Corp.	IPS

Vendor Response Survey:  
Vendor Response Follow-up form attached.

### Litigation

This vendor is not currently nor has been previously involved in any litigation with the GLWA.

### Financials

A financial risk assessment was performed by the GLWA via Dun & Bradstreet and was determined that the selected vendor has the financial capacity to perform the tasks under this contract. This information is available for the Board of Directors to review upon request.

### Previous Contract

Previous contract holder: LGC Global, Inc.

The previous contract, GLWA-CON-158, Specialized Services, was for the period of 7/17/2017 through 7/18/2022, for \$25,827,804.80. The contract amount differences between the two contracts are provided in the table below.



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GLWA-CON-158

Description	GLWA-CON-158	Contract No. 2004889
<b>Contract Amount (2 years)</b>	<b>\$10,092,799.90</b>	<b>\$11,389,132.00</b>
Change Order No. 1 (1st Renewal Option)	5,046,399.95	5,694,566.00
Change Order No. 2 (2nd Renewal Option)	5,046,299.95	5,694,566.00
Change Order No. 3 (167 days)	3,685,500.00	
Change Order No. 4 (198 days)	1,956,805.00	
<b>Updated Contract Total</b>	<b>\$25,827,804.80</b>	<b>\$22,778,264.00</b>