GLVA Great Lakes Water Authority

Audit Committee

Friday, September 25, 2020 at 8:00 a.m.

GLWater.org

Join by phone Dial-In: 313-771-3116 Conference ID: 50197058

AGENDA

- 1. CALL TO ORDER
- 2. ROLL CALL
- 3. APPROVAL OF AGENDA
- 4. APPROVAL OF MINUTES
 - A. August 21, 2020 (Page 1)
- 5. PUBLIC PARTICIPATION
- 6. OLD BUSINESS
 - A. Water Residential Assistance Program Evaluation/Redesign & Request for Proposal Process Update (Page 5)
- 7. NEW BUSINESS
 - A. Proposed Changes to Annual Charges Rollout Schedule (Page 12)
 - B. Water Residential Assistance Program Discussion of Temporary (Page 19)
 Program Change Related to Participant Removal due to COVID-19
- 8. REPORTS
 - A. CFO Report (Page 28)
 - B. Monthly Financial Report for June 2020 (Page 32)
 - C. Quarterly WRAP Report (Page 33)
- 9. COMMUNICATIONS
 - A. *The Procurement Pipeline* for September 2020 (Page 47)
- 10. LOOK AHEAD
 - A. Next Audit Committee Meeting: October 16, 2020 at 8:00 a.m.
- 11. OTHER MATTERS
- 12. ADJOURNMENT

Great Lakes Water Authority



735 Randolph Street Detroit, Michigan 48226 glwater.legistar.com

Meeting Minutes - Draft

Audit Committee

Friday, August 21, 2020 8:00 AM Telephonic Meeting

Call-In Number: 1-313-771-3116 Conference ID: 50197058

Telephonic Meeting

Call-In Number: 1-313-771-3116 Conference ID: 50197058

1. Call To Order

Chairperson Baker called the meeting to order at 8:05 a.m.

2. Quorum Call

Present: 3 - Chairperson Brian Baker, Director Gary Brown, and Director John J. Zech

3. Approval of Agenda

Chairperson Baker requested a Motion to approve the Agenda.

Motion By: John J. Zech Support By: Gary Brown Action: Approved

The motion carried by a unanimous vote.

4. Approval of Minutes

A. 2020-278 Approval of Minutes of July 17, 2020

Sponsors: Nicolette Bateson

Indexes: Finance

Attachments: 4A Audit Committee Meeting Minutes - July 17, 2020

Chairperson Baker requested a Motion to approve the July 17, 2020 Audit

Committee Meeting Minutes.

Motion By: Gary Brown Support By: John J. Zech

Action: Approved

The motion carried by a unanimous vote.

5. Public Comment

There were no public comments.

Audit Committee Meeting Minutes - Draft August 21, 2020

6. Old Business

A. 2020-279 Update - Water Residential Assistance Program Evaluation/Redesign &

Request for Proposal Process

Sponsors: Nicolette Bateson

Indexes: Finance

Attachments: 6A1 Update WRAP RFP Process and Proposed Schedule

Motion By: Gary Brown Support By: John J. Zech Action: Received and Filed

The motion carried by a unanimous vote.

7. New Business

A. 2020-280 Lead & Copper Rule Sample Testing Fees

Sponsors: Nicolette Bateson

Indexes: Finance

Attachments: 7A LCR Sample Testing Fee

7A1 LCR Sample Testing Charges Board Letter

Motion By: Gary Brown Support By: John J. Zech

Action: Recommended for Approval to the Board of Directors

Agenda of August 26, 2020

The motion carried by a unanimous vote.

8. Reports

A. 2020-283 Quarterly Investment Report

Sponsors: Nicolette Bateson

Indexes: Finance

Attachments: 8C1 Quarterly Investment Report Cover Memo June 2020

8C2 GLWA Quarterly Report June 2020rev. 8.21.2020

Nicolette Bateson, Chief Financial Officer/Treasurer requested to move Item 8.C.,

the Quarterly Investment Report to 8.A. on the Agenda.

Motion By: Gary Brown Support By: John J. Zech Action: Received and Filed

The motion carried by a unanimous vote.

B. 2020-281 CFO Update

Sponsors: Nicolette Bateson

Indexes: Finance

Attachments: 8A1 CFO Update 8.21.2020

Motion By: Gary Brown Support By: Brian Baker Action: Received and Filed

The motion carried by a unanimous vote.

C. 2020-282 Monthly Financial Report for May 2020

Sponsors: Nicolette Bateson

Indexes: Finance

Attachments: 8B May Financial Report - Tagetik v3

No Action Taken

D. 2020-284 Quarterly Debt Report

Sponsors: Nicolette Bateson

Indexes: Finance

Attachments: 8D1 Quarterly Debt Report as of 6.30.2020

Motion By: John J. Zech Support By: Gary Brown Action: Received and Filed

The motion carried by a unanimous vote.

E. 2020-285 Shared Services Status Report

Sponsors: Nicolette Bateson

Indexes: Finance

Attachments: 8E Shared Services Status Report

Motion By: Brian Baker Support By: John J. Zech Action: Received and Filed

The motion carried by a unanimous vote.

9. Communications

Audit Committee Meeting Minutes - Draft August 21, 2020

A. 2020-286 The Procurement Pipeline for July 2020

Sponsors: Nicolette Bateson

Indexes: Finance

Attachments: 9A July-2020-Procurement-Pipeline

No Action Taken

10. Look Ahead

The next Audit Committee Meeting is scheduled for Friday, September 18, 2020 at 8:00 a.m.

11. Other Matters

None

12. Adjournment

Chairperson Baker requested a Motion to Adjourn.

Motion By: Gary Brown Support By: John J. Zech

Action: Approved

The motion carried by a unanimous vote.

There being no further business, the meeting was adjourned at 10:04 a.m.

Page 5 AGENDA ITEM #6A



Financial Services Audit Committee Communication

Date: September 25, 2020

To: Great Lakes Water Authority Audit Committee

From: Jon Wheatley, Public Finance Manager

Re: Water Residential Assistance Program Evaluation/Redesign & Request for Proposal

Process Update

Background: The Water Residential Assistance Program ("WRAP") provides sustainable funding for qualifying low-income residents served by the Great Lakes Water Authority's ("GLWA") customers. The program is currently funded by GLWA at an amount equal to 0.5 percent of budgeted revenues with the budgeted FY 2021 funding level of \$6.1 million combined for water and sewer services.

The scope of funding uses includes a) payment assistance and b) water audit and water conservation measures. Eligible residential customers with a past due bill and/or who are in active shut off can receive assistance with paying down arrears and receive \$25 toward monthly bill payment assistance annually up to \$1,000. High volume water users can receive a one-time home audit and home water conservation services of an average \$1,500 per household. To participate in WRAP, an applicant must have household gross incomes at or below 200% of the federal poverty income thresholds. Customers with water usage at or above 120% of the average residential usage are eligible to participate in a water audit and install water conservation measures. WRAP participants are also encouraged to participate in both financial coaching and water conservation workshops as well as other support services. The program is administered by Wayne Metro Community Action Agency ("Wayne Metro"), a nonprofit agency.

The WRAP began providing assistance to residents in the GLWA service area on March 1, 2016 and as of March 1, 2020 has committed over \$15.1 million in assistance and conservation funds to over 19,700 qualified WRAP participants. WRAP has the potential to serve over 100 communities within the GLWA service area, but to assist qualified households, each community must opt into the program and sign a Memorandum of Agreement (MOA) with Wayne Metro. To date, 77 communities have opted into WRAP.

The current contract for Water Residential Assistance Program Third Party Administrator (CS-010) with Wayne Metro will expire on December 31, 2020. There are two key tasks to accomplish prior to the expiration of that contract: evaluation of the current program and

solicitation of proposals for program continuation. Both tasks rely heavily on stakeholder engagement.

Analysis: Before developing the request for proposals for the WRAP Administrator, GLWA first solicited quotations for a WRAP Advisor to evaluate the current program. The purpose of the WRAP Advisor engagement is to a) strengthen program effectiveness, b) develop scope and performance criteria for WRAP program provider performance, and c) better define and conduct program evaluation.

Consultant Selection- To evaluate the current program, GLWA engaged Public Sector Consultants (PSC) to serve as the WRAP Advisor. PSC is an objective, nonpartisan research and consulting firm based in Lansing and Detroit. They have been conducting program evaluations for more than 20 years and are well versed in a variety of process and impact evaluation methods, including developing theories of change and logic models, qualitative and quantitative data collection using tools such as focus groups and multimode surveys, indepth informant interviews, cost-effectiveness analyses, and comprehensive data analyses to yield deep insights and actionable findings.

Work Plan Update- PSC began work on July 6, 2020 and since that time has completed meetings with GLWA's Chief Financial Officer and Finance staff, Detroit Water and Sewerage Department's (DWSD) Chief Financial Officer and Finance staff, Wayne Metro, GLWA's Chief Executive Officer and DWSD's Director and their General Counsel, individual GLWA Board Members and a focus group for GLWA Member Partners. These meetings, and the feedback gathered, will be the basis for PSC's draft report and recommendations which is scheduled to be completed the week of September 28, 2020. A more detailed timeline is included in this report for these meetings.

At the request of GLWA management, PSC has increased the scope of work on the WRAP evaluation engagement. The increased scope includes additional meetings with DWSD staff, individual Member Partner communities, original program development stakeholders, each of the county community agencies that support the local administration of WRAP, and others. The additional stakeholder meetings are designed to gain further insight into the current administrative requirements for WRAP as well as potential ways to streamline these requirements going forward.

As a result of the increased scope of work, PSC has submitted a revised budget for the engagement. The original budget for the WRAP evaluation was \$50,000, for the initial scope of work. With the added stakeholder meetings, this will increase the project budget by \$15,150, to \$65,150. Included with this memo is the September 9, 2020 letter from PSC, which outlines the change in scope and fees for the project. This contract is within the scope for administrative adjustment.

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Once the evaluation of WRAP is complete, PSC will assist GLWA in drafting the scope of services for the WRAP Administrator Request for Proposal (RFP) with the recommended program changes and reporting metrics. Based on the updated time schedule, the WRAP Administrator RFP will be advertised the week of October 12, 2020 the selected WRAP

Administrator will start the last week of December 2020.

Timeline

See attached timeline for both tasks, as updated through September 11, 2020. It should be further noted that this program evaluation has provided tremendous insight into alternative approaches and some early thoughts into realigning the delivery of WRAP which may further

impact the approach and schedule.

Budget Impact: None.

Proposed Action: Receive and file the report.

Great Lakes Water Authority Water Residential Assistance Program Project Timeline as of September 11, 2020

	WRAP Program	Original	Updated
	Advisor Engaged?	Week of:	Week of:
Task 1 - Program Evaluation and Redesign (Invitation to Quote)			
Phase 0 - Pre-Procurement		4/27/2020	4/27/2020
Phase 1 - Solicitation Development		4/27/2020	4/27/2020
Phase 2A - Advertisement		5/11/2020	5/11/2020
Phase 2B - Proposals Due		5/25/2020	5/25/2020
Phase 3 - Evaluation		6/1/2020	6/1/2020
Phase 4 - Contract Development		6/8/2020	6/8/2020
Phase 5 - Board Requirements		n/a	n/a
Phase 6 - Start Work	Yes	6/21/2020	7/6/2020
Task 2 – Core WRAP Administration (Structured Request for Proposal Pro	ocess)		
Phase 0 - Pre-Procurement	•		
Develop RFP Background		5/11/2020	5/11/2020
GLWA Internal Kick-off Call	Yes	N/A	7/27/2020
Kick-off Meeting with Bridgeport- GLWA Member Partner Outreach	Yes	N/A	7/30/2020
Kick-off Meeting with GLWA CFO/Finance and DWSD CFO/Finance	Yes	N/A	8/6/2020
Meeting with GLWA 3rd Party WRAP Administrator	Yes	N/A	8/6/2020
Kick-off Meeting with GLWA CEO/DWSD Director	Yes	N/A	8/14/2020
Focus Group: Board Members	Yes	6/28/2020	8/17/2020
Focus Group: Member Partners	Yes	6/28/2020	8/20/2020
Focus Group: County Community Agencies	Yes	N/A	9/7/2020
Focus Group: Original Program Designers	Yes	7/5/2020	TBD
Program Design Report to Stakeholders	Yes	7/26/2020	9/28/2020
Phase 1 - Solicitation Development		.,,	-,,
Draft 1 - Front End/Background	Yes	7/12/2020	9/28/2020
Draft 2 - post Stakeholder Report	Yes	8/2/2020	10/5/2020
Phase 2 - Advertisement		-, ,	., .,
Finalize RFP		8/16/2020	10/12/2020
Advertise date for RFP		8/16/2020	10/12/2020
Questions due		8/30/2020	10/26/2020
Pre-proposal conference		9/6/2020	11/2/2020
Proposals due		9/20/2020	11/16/2020
Phase 3 - Evaluation		5, =5, =5=5	,,
Minimum qualifications verified		9/20/2020	11/16/2020
Evaluations due		9/27/2020	11/23/2020
Oral interviews		10/4/2020	11/30/2020
Additional questions compiled		10/4/2020	11/30/2020
Responses from proposers		10/4/2020	11/30/2020
Responses distributed to Eval Team		10/4/2020	11/30/2020
Evaluation Team final selection		10/11/2020	12/7/2020
Phase 4 - Contract Development		10, 11, 2020	12,7,2020
Negotiation		10/11/2020	12/7/2020
Preliminary Draft		10/11/2020	12/7/2020
Final Draft		10/25/2020	12/14/2020
Phase 5 - Board Requirements		10, 10, 1010	12, 2 ., 2020
Prepare summary documents		10/11/2020	12/7/2020
Audit Committee Review		10/16/2020	12/18/2020
Board review/requested approval		10/28/2020	12/23/2020
Contract award		10, 10, 2020	,,,
Phase 6 - Project Execution and Management			
Contract execution		11/2/2020	12/28/2020
Start work		11/16/2020	12/29/2020
		,,	,,

^{*} Actual meeting date



Memo

TO Nicolette Bateson and Jonathon Wheatley; Great Lakes Water Authority

FROM Maggie Pallone and Eric Pardini; Public Sector Consultants

DATE Wednesday, September 9, 2020

SUBJECT Contract Update Request—Water Residential Assistance Program Advisor

The Great Lakes Water Authority (GLWA) engaged Public Sector Consultants (PSC) as a third-party consultant to assist with the Water Residential Assistance Program (WRAP) evaluation. The original scope of work issued by GLWA for this project contained eight items, as shown in Attachment 1. As the project progressed, PSC and GLWA recognized the need to shift the original project scope to better accommodate stakeholders' needs and meet the project's objectives. At GLWA's request, PSC has identified the following modifications to the scope of work and associated costs.

Proposed Modifications to the Scope of Work

Task one: Review current state of the WRAP, including: WRAP Program Design Report, Audit Committee/Board documents, and monthly reports provided by program administrator.

No changes

230 N. Washington Square

Task two: Collaborate with GLWA internal stakeholders to identify the key objectives of this engagement, format for focus group meetings, and develop a timeline for the evaluation.

PSC and GLWA discussed the potential of engaging external stakeholders in addition to GLWA
internal stakeholders to get feedback on the WRAP. PSC and GLWA identified a list of external
stakeholders for participation in a focus group discussion and scheduling is underway. Additional
staff time will be required to conduct this focus group meeting.

Task three: Meet with current WRAP program administrator.

PSC and GLWA met with the WRAP program administrator, but subsequently identified the need to
meet with each community action agency partner independently to gather feedback on the WRAP.
 PSC is in the process of scheduling one-on-one interviews with Oakland Livingston Human Service
Agency, Macomb Community Action, and Genesee County Community Action Resource Department.
Additional staff time will be required to conduct these meetings.

Suite 300
Lansing, MI 48933 517-484-4954 PUBLICSECTORCONSULTANTS.COM

Task four: Conduct a focus group meeting with the GLWA Board of Directors.

 To accommodate GLWA's bylaws and board members' schedules, PSC and GLWA agreed to conduct individual interviews with board members instead of a focus group. Additional staff time was required to conduct individual meetings.

Task five: Conduct a focus group meeting with GLWA member partner communities.

To accommodate the needs of GLWA member partner communities, PSC and GLWA agreed to hold
individual interviews with member partner communities who were not able to attend the August 20,
2020, focus group session. PSC conducted two additional interviews with member partner
communities, which required additional staff time.

Task six: Meet with the Detroit Water and Sewerage Department (DWSD) management team.

After initial discussions with DWSD's director and GLWA's CEO as well as the DWSD finance team,
PSC and GLWA agreed that additional discussions with the DWSD finance team would be necessary
for information gathering. PSC conducted three additional meetings with DWSD staff, which required
additional staff resources.

Task seven: Develop final report.

No changes

Task eight: Assist GLWA in the scope development and performance criteria for the WRAP administrator.

No changes

Proposed Modifications to the Project Budget

PSC estimates that modifications to the scope of work result in additional staff time and associated costs. Total additional staff time is estimated at 90 hours, which equals \$15,150. A breakdown of proposed budget modifications is provided in the following table.

	Maggie		Elizabeth		Alec	
	Pallone,	Eric	Riggs,	Dayna	Esparza,	
	Vice	Pardini,	Senior	Roth,	Research	
Name	President	Director	Consultant	Consultant	Associate	
Hourly Rate	\$220	\$190	\$150	\$120	\$95	Total
Original Hours Estimate	32	120	30	50	102	334
Original Cost Estimate	\$7,040	\$22,800	\$4,500	\$6,000	\$9,690	\$50,030
Additional Hours Estimate	30	30	0	0	30	90
Additional Cost Estimate	\$6,600	\$5,700	\$0	\$0	\$2,850	\$15,150
Total Hours Estimate	62	150	30	50	132	424
Total Cost Estimate	\$13,640	\$28,500	\$4,500	\$6,000	\$12,540	\$65,180

Attachment 1: Scope of Work

Extracted from Invitation to Quote 2001694

- 1. Review current state of the WRAP including: WRAP Program Design Report, Audit Committee/Board documents, and monthly reports provided by program administrator.
- 2. Collaborate with GLWA internal stakeholders to identify the key objectives of this engagement, format for focus group meetings, and to develop a timeline for the evaluation.
- 3. Meet with current WRAP Program Administrator to evaluate the following (but not limited to):
 - a. Level of annual administration required for the program (time, staff and expenses) to perform WRAP functions;
 - b. Subcontractor data and performance measures;
 - c. The data kept for WRAP participants; and
 - d. Data kept for member partner participating communities
- 4. In coordination with GLWA's third-party facilitator, conduct a focus group meeting with the GLWA Board of Directors to gather their feedback on the current state of WRAP (what aspects of WRAP are working, what aspects are not working, etc.), definitions of program success for participants of WRAP and recommendations for program changes.
- 5. In coordination with GLWA's third-party facilitator, conduct a focus group meeting with GLWA Member Partner communities to gather their feedback on the current state of WRAP (what aspects of WRAP are working, what aspects are not working, etc.), definitions of program success for participants of WRAP and recommendations for program changes. Identify, areas of the WRAP that are administratively burdensome and roadblocks to participation in other aspects of the program.
- 6. Facilitated by GLWA Public Finance, vendor will meet with the DWSD management team 1) to gather and to receive feedback and 2) to analyze provided documentation, data, and other materials on the current state of WRAP (what aspects of WRAP are working, what aspects are not working, etc.), definitions of program success for participants of WRAP and recommendations for program changes. Identify areas of the WRAP that are administratively burdensome and roadblocks to participation in other aspects of the program.
- 7. Final Report:
 - a. Identify all WRAP program design features and determine which are working well, which are under performing and what program changes are recommended.
 - b. Identify WRAP program effectiveness measures based on features identified in item 7a, or as may be applicable;
 - c. Identify WRAP program vendor performance measures based on features identified in item 7a, or as may be applicable;
 - d. All recommendations must take into consideration the following:
 - i. GLWA administrative efforts required;
 - ii. DWSD and member partner administrative efforts required;
 - iii. WRAP program administrator administrative efforts required; and
 - iv. Data required to implement recommendation and potential data gaps
- 8. Based on the recommended changes above, assist GLWA in the scope development and performance criteria for the WRAP administrator for inclusion as requirements in a subsequent structure request for proposal.



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Financial Services Audit Committee Communication

Date: September 25, 2020

To: Great Lakes Water Authority Audit Committee

From: Nicolette N. Bateson, CPA, Chief Financial Officer & Treasurer

Re: Proposed Changes to Annual Charges Rollout Schedule

Background: As we began working on the schedule for the upcoming budget and charges season, it became apparent that we would need to bring a proposed budget to the Board in December 2020. Given the lack of current year actual information that would be available for budget and charges development due to timing (first quarter FY 2021), as well as being peak time for presenting the annual audit and related subsequent filings, we have begun to outline an alternative schedule for the implementation of charges from July 1 each year to October 1. This slide in the schedule would provide for additional time to present and deliberate on a budget and charges package rather than the rushed process that has occurred each year. The revised schedule would also maintain the timelines for notification, review, public hearing, and implementation outlined in our service agreements with Member Partners. This concept was shared at the One Water Co-Chair meeting and received positive feedback - in particular, it was noted that this may be a way to address frustration expressed by Member Partners in the annual survey related to the condensed schedule in receiving the charges worksheet with little time to react. A similar dynamic occurs at the Board of Directors level as quick turnaround times do not allow for meaningful discussion and alignment among members of the Board or time to align Board and Member Partner priorities.

Analysis: By amending the business cycle to implement charges with an effective date of October 1st annually, sufficient time would allow the budget and related charges to be presented as a package to the Board in March with a public hearing in April, and approval in either April or May.

Pros:

- 1. Allows for availability of more current year actual information for decision making (six to seven months versus three) for both operating and capital program spending
- 2. Annual audited financial report draft in November and final in December (prefer to have audited amounts for prior year actual in proposed budget document)

- 3. Sufficient time for external consultant to convert budget into charges
- 4. Provides time to introduce goals and objectives to Board prior to the presentation of the budget and charges that align with those goals and objectives
- 5. Sufficient time for more meaningful Board of Director engagement in budget, charges, financial plan before rollout to Member Partners
- 6. Additional time with Member Partners as budgets and charges are developed
- 7. Strained Financial Services Area team member resources (peak of budget and audited financial report presentation) occurring at same time
- 8. Reduced peak time constraints on Financial Services Area team allows for comprehensive budget document to be presented before budget adoption
- 9. Time of year with limited access to operating unit team members to work through last minute budget updates and questions
- 10. Consistent with the FY 2021 Amended Budget effective July 1, 2020 that defers charge implementation to October 1, 2020
- 11. Era of charge stability results in modest charge adjustments between Member Partners; opportunity exists to provide Member Partners with reasonable estimates for those with a July 1st start to their fiscal year
- 12. DWSD budget inputs including use of lease payment (required by May 1 each year for upcoming fiscal year per lease agreement) and adopted budget (March 23rd every year) impacts debt service coverage calculation
- 13. Continued Max Day/Peak Hour values on a calendar year basis, per water contract, aligns with this schedule
- 14. Allows for more time to review summer values from June 1st through August 31st
- 15. Aligns with timing of Sewer Charges Methodology review which is underway and future start date of Water Charges Methodology review

Cons:

1. Effort to explain the differential in timing in the first year to Member Partners and their constituents and forecasting assumptions

Other Topics:

- 1. Future considerations for Charges Work Group:
 - a. Modernize the notification and public hearing verbiage in the water model contract to replace mailings by US Mail with electronic notification
 - b. Parameters around budget and charges dates are predicated on state statutes which are not applicable to authorities
- 2. Exhibit B date in water contracts remains the same
- 3. Contract alignment cycle remains the same

Budget Impact: None



Proposed Action: The GLWA Audit Committee recommends that the Board of Directors supports the proposal to modify the annual charges rollout business cycle to achieve an annual charges effective date of October 1st.



Financial Plan Calendar

FY 2022 and 2023 Biennial Budget & Five-Year Financial Planning Cycle

(Draft as of September 23, 2020 - Dates may be modified when Calendar Year 2021 Board and Committee Dates are Established in Late Calendar Year 2020)

The Great Lakes Water Authority (GLWA) Financial Planning Cycle includes:

- 1. FY 2022 and 2023 Biennial Budget
- 2. FY 2022 through FY 2026 Five-Year Financial Plan
- 3. FY 2022 through FY 2026 Five-Year Capital Improvement Plan
- 4. FY 2022 Schedule of Revenues and Charges

The schedule below reflects planning for the comprehensive GLWA Financial Plan.

Date	Activity
Thursday, October 29, 2020	Analytical Work Group – Exceedances (exceedances to notified to communities by October 1st, meet by November 1 st and AWG by December 1st)
Tuesday, November 10, 2020	Charges Rollout Meeting #1 – Water & Sewer Capital Improvement Plan Version 1.0
Thursday, November 19, 2020	Charges Rollout Meeting #2 – Units of Service Update
Tuesday, December 1, 2020	GLWA and DWSD (City) - Exchange shared services to be provided and related costs (Shared Services Agreement 5.4)
Friday, December 18, 2020	GLWA Audit Committee Regular Meeting
Friday, January 1, 2021	DWSD – Preliminary two-year budget forecast Including key assumptions and impact statement due to GLWA (Water and Sewer Services Agreement 5.3a)
Friday, January 15, 2021	GLWA Audit Committee Meeting – Regular Meeting
Date TBD (Mid/Late January)	Charges Rollout Meeting #3 – Review of FY 2020 & Key Topics in Upcoming FY 2022 Charges and Financial Plan
Monday, February 1, 2021	DWSD – Current capital improvement plan due to GLWA (Water and Sewer Services Agreement 5.3d(i))

Wednesday, February 10, 2021	GLWA Board Workshop – Review of FY 2022 Goals & Objectives
Wednesday, March 10, 2021	GLWA Board Workshop – Board Charges & Budget Review #1 - Presentation of Updated Five-Year Financial Plan including FY 2022 & 2023 Biennial Budget and Proposed Charges
Friday, March 19, 2021	GLWA Audit Committee Meeting – Regular Meeting
Tuesday, March 23, 2021	DWSD – Local system adopted biennial budget due to GLWA (Water and Sewer Services Agreement 5.3b)
Wednesday, March 24, 2021	GLWA Board Meeting – Action to Schedule Public Hearing for FY 2022 & FY 2023 Biennial Budget and FY 2022 Schedule of Charges
	GLWA Board Meeting – Board Charges & Budget Review #2 - Review of Updated Five-Year Financial Plan including FY 2022 & 2023 Biennial Budget and Proposed Charges
	[Open addition to this schedule: Capital Improvement Plan approval timeline – will be revisited once budget and charges timeline resolved – would be no later than budget and charges]
Date TBD (First Week in April – perhaps Thursday, April 8, 2021)	Charges Rollout Meeting #4 – Proposed FY 2022 Revenue Requirement, Proposed FY 2022 Service Charges, and Five-Year Financial Plan
/	
Monday, April 12, 2021 (no later than this date)	Mail Notice to Member Partners of Public Hearing to be held on May 12, 2021 (minimum 30 days prior to Act 279 Public Hearing) (D)
Monday, April 12, 2021	
Monday, April 12, 2021 (no later than this date) Monday, April 12, 2021	2021 (minimum 30 days prior to Act 279 Public Hearing) (D) Publish notice of the hearing by publication in a newspaper of general
Monday, April 12, 2021 (no later than this date) Monday, April 12, 2021 (no later than May, 2, 2021)	2021 (minimum 30 days prior to Act 279 Public Hearing) (D) Publish notice of the hearing by publication in a newspaper of general circulation (B)
Monday, April 12, 2021 (no later than this date) Monday, April 12, 2021 (no later than May, 2, 2021) Wednesday, April 14, 2021	2021 (minimum 30 days prior to Act 279 Public Hearing) (D) Publish notice of the hearing by publication in a newspaper of general circulation (B) GLWA Board Workshop
Monday, April 12, 2021 (no later than this date) Monday, April 12, 2021 (no later than May, 2, 2021) Wednesday, April 14, 2021 Friday, April 16, 2021	2021 (minimum 30 days prior to Act 279 Public Hearing) (D) Publish notice of the hearing by publication in a newspaper of general circulation (B) GLWA Board Workshop GLWA Audit Committee Meeting – Regular Meeting GLWA Board Meeting – Public Hearing FY 2022 & FY 2023 Biennial Budget (A, D) and Possible Adoption of FY 2022 & FY 2023 Biennial
Monday, April 12, 2021 (no later than this date) Monday, April 12, 2021 (no later than May, 2, 2021) Wednesday, April 14, 2021 Friday, April 16, 2021 Wednesday, May 12, 2021	2021 (minimum 30 days prior to Act 279 Public Hearing) (D) Publish notice of the hearing by publication in a newspaper of general circulation (B) GLWA Board Workshop GLWA Audit Committee Meeting – Regular Meeting GLWA Board Meeting – Public Hearing FY 2022 & FY 2023 Biennial Budget (A, D) and Possible Adoption of FY 2022 & FY 2023 Biennial Budget GLWA Board Meeting – Public Hearing FY 2022 Schedule of Revenues and Charges (Act 279, minimum 120 days before effective date) © and

Friday, May 21, 2021	GLWA Audit Committee Meeting – Regular Meeting
Friday, June 18, 2021	GLWA Audit Committee Meeting – Regular Meeting
Thursday, July 1, 2021	GLWA – Effective date of FY 2022 and FY 2023 Biennial Budget and FY 2022-2026 Capital Improvement Plan
Friday, October 1, 2021	GLWA – Effective date of Annual Schedule of Charges as may be amended

- (A) thru (D) The above schedule is designed to meet applicable statutory and contractual requirements with excerpts shown below.
 - A. Uniform Budgeting and Accounting Act, Act 2 of 1968, Section 141.434, "Before final passage of a general appropriations act by the legislative body, a public hearing shall be held as required by 1963 (2nd Ex Sess) PA 43, MCL 141.411 to 141.415, and the open meetings act, 1976 PA 267, MCL 15.261 to 15.275." (For purposes of Public Act 2, the GLWA Board is the legislative body.)
 - B. Budget Hearings of Local Governments, Act 43 of 1963 (2nd Ex. Sess.), Section 141.412, "The local unit shall give notice of the hearing by publication in a newspaper of general circulation within the local unit at least 6 days before the hearing." (For purposes of Public Act 2, the GLWA Board is a local unit.)
 - C. Home Rule City Act, Act 279 of 1909, Section 117.5e, "Municipal water or sewage system; annual audit; public hearing before proposed rate increase. A municipal water or sewage system established by a city incorporated under this act which serves more than 40% of the population of the state shall:(b) Hold at least 1 public hearing at least 120 days before a proposed rate increase is scheduled to take effect. Each hearing shall be conducted in compliance with Act No. 267 of the Public Acts of 1976, being sections 15.261 to 15.275 of the Michigan Compiled Laws. Notice of the time, date, and place of each hearing shall be given in the manner required by Act No. 267 of the Public Acts of 1976, shall be prominently printed in a daily newspaper of general circulation within the area, and shall be mailed to each city, village, or township served by the system not less than 30 days before each hearing. A final vote by the governing body of the city to implement a proposed rate increase shall not be taken until the hearings provided for in this subdivision are concluded and the results of those hearings are considered by the city's governing body." (Emphasis added)

It should be noted that the Home Rule City Act does not apply to GLWA. It is relevant to GLWA's planning cycle, however, as it is referenced in the *Wholesale Customer Model*

Water Contract as noted below.

D. GLWA Wholesale Customer Model Water Contract Section 7.02 provides: "Notification of Rates. As soon as possible in the ratemaking process, the Board shall provide information on proposed rates and the draft data and information used in the calculation of proposed rates in a format that will enable Customer to assist in the ratemaking process. Not less than thirty calendar days prior to the hearing required by Act 279, the Board shall provide Customer with written notice of a proposed rate and the underlying data used to calculate the rate. The Board shall meet with Customer to review the rate and the data." (Emphasis added; Act 279 is the Home Rule City Act noted above.) As a result of the model contract language, the result is that the Public Hearing should be scheduled no later than March 3rd of each year.



Page 19 AGENDA ITEM #7B



Financial Services Audit Committee Communication

Date: September 25, 2020

To: Great Lakes Water Authority Audit Committee

From: Jon Wheatley, Public Finance Manager

Re: Water Residential Assistance Program – Discussion of Temporary Program Change

Related to Participant Removal due to COVID-19

Background: The Water Residential Assistance Program ("WRAP") provides sustainable funding for qualifying low-income residents served by the Great Lakes Water Authority's ("GLWA") customers. The program is currently funded by GLWA at an amount equal to 0.5 percent of budgeted revenues with the budgeted FY 2021 funding level of \$6.1 million combined for water and sewer services.

The scope of funding uses includes a) payment assistance and b) water audit and water conservation measures. Eligible residential customers with a past due bill and/or who are in active shut off can receive assistance with paying down arrears and receive \$25 toward monthly bill payment assistance annually up to \$1,000. High volume water users can receive a one-time home audit and home water conservation services of an average \$1,500 per household. To participate in WRAP, an applicant must have household gross incomes at or below 200% of the federal poverty income thresholds. Customers with water usage at or above 120% of the average residential usage are eligible to participate in a water audit and install water conservation measures. WRAP participants are also encouraged to participate in both financial coaching and water conservation workshops as well as other support services. The program is administered by Wayne Metro Community Action Agency ("Wayne Metro"), a nonprofit agency.

The current program design requires that a participant is removed from WRAP if they do not stay current on their payments. If they are removed from the program they can re-enroll in the program after six months.

Analysis: On July 8, 2020 Governor Whitmer signed Executive Order 2020-144 (included with this memo) which extended the moratorium on water service shut-offs though December 31, 2020. Since July, Wayne Metro has observed that about 1,000 WRAP participants within the city of Detroit had missed a payment. In August, a similar trend in non-payments was experienced in Detroit.

In an effort to keep WRAP participants that have experienced a loss in income due to the COVID-19 pandemic in the program, Wayne Metro is recommending a temporary exception in WRAP ongoing eligibility criteria through December 31st in alignment with the Governor's Executive Order. In the included letter dated September 22, 2020 Wayne Metro recommends to temporarily allow program participants who are unable to make monthly payments on time to remain in the WRAP program, provided that participants demonstrate a significant loss of income or inability to make a timely payment due to COVID-19. During this time participants will still be eligible to receive monthly bill credits and arrears payments if applicable.

This matter has risen within the past week and is a departure from program design. Wayne Metro will be in attendance at the Audit Committee for further discussion on how best to work through this unusual situation. In addition, this proposal has been discussed with the DWSD financial leadership team. Staff is obtaining further information in preparation for Friday's discussion.

Pending further discussion and analysis, potential Audit Committee action could be to recommend the approval of Wayne Metro's recommendation to temporarily allow program participants who are unable to make monthly payments on time to remain in the WRAP program provided that participants demonstrate a significant loss of income or inability to make a timely payment due to COVID-19. Furthermore, participants will still be eligible to receive monthly bill credits and arrears payments if applicable during this temporary period.

Budget Impact: None.

Proposed Action: None at this time.

Great Lakes Water Authority Water Residential Assistance Program Project Timeline as of September 11, 2020

	WRAP Program	Original	Updated
	Advisor Engaged?	Week of:	Week of:
Task 1 - Program Evaluation and Redesign (Invitation to Quote)			
Phase 0 - Pre-Procurement		4/27/2020	4/27/2020
Phase 1 - Solicitation Development		4/27/2020	4/27/2020
Phase 2A - Advertisement		5/11/2020	5/11/2020
Phase 2B - Proposals Due		5/25/2020	5/25/2020
Phase 3 - Evaluation		6/1/2020	6/1/2020
Phase 4 - Contract Development		6/8/2020	6/8/2020
Phase 5 - Board Requirements		n/a	n/a
Phase 6 - Start Work	Yes	6/21/2020	7/6/2020
Task 2 – Core WRAP Administration (Structured Request for Proposal Pro	ocass)		
Phase 0 - Pre-Procurement	ocessy		
Develop RFP Background		5/11/2020	5/11/2020
GLWA Internal Kick-off Call	Yes	N/A	7/27/2020
Kick-off Meeting with Bridgeport- GLWA Member Partner Outreach	Yes	N/A N/A	7/30/2020
Kick-off Meeting with GLWA CFO/Finance and DWSD CFO/Finance	Yes	N/A	8/6/2020
Meeting with GLWA 3rd Party WRAP Administrator	Yes	N/A	8/6/2020
Kick-off Meeting with GLWA CEO/DWSD Director	Yes	N/A N/A	8/14/2020
· ·	Yes	6/28/2020	8/17/2020
Focus Group: Board Members Focus Group: Member Partners	Yes	6/28/2020	8/20/2020
Focus Group: County Community Agencies	Yes	0/28/2020 N/A	9/7/2020
, , ,	Yes	7/5/2020	9/14/2020
Focus Group: Original Program Designers Program Design Report to Stakeholders		7/3/2020	9/14/2020
	Yes	7/26/2020	9/26/2020
Phase 1 - Solicitation Development Draft 1 - Front End/Background	Yes	7/12/2020	9/21/2020
Draft 2 - post Stakeholder Report	Yes	8/2/2020	10/5/2020
Phase 2 - Advertisement	163	0/2/2020	10/3/2020
Finalize RFP		8/16/2020	10/12/2020
Advertise date for RFP		8/16/2020	10/12/2020
Questions due		8/30/2020	10/26/2020
Pre-proposal conference		9/6/2020	11/2/2020
Proposals due		9/20/2020	11/16/2020
Phase 3 - Evaluation		3/20/2020	11/10/2020
Minimum qualifications verified		9/20/2020	11/16/2020
Evaluations due		9/27/2020	11/23/2020
Oral interviews		10/4/2020	11/23/2020
Additional guestions compiled		10/4/2020	11/30/2020
Responses from proposers		10/4/2020	11/30/2020
·		10/4/2020	
Responses distributed to Eval Team Evaluation Team final selection		10/11/2020	11/30/2020 12/7/2020
Phase 4 - Contract Development		10/11/2020	12///2020
·		10/11/2020	12/7/2020
Negotiation Preliminary Draft		10/11/2020	12/7/2020 12/7/2020
•		10/11/2020	
Final Draft Phase F. Board Possificaments		10/25/2020	12/14/2020
Phase 5 - Board Requirements		10/11/2020	12/7/2020
Prepare summary documents		10/11/2020	12/7/2020
Audit Committee Review		10/16/2020	12/18/2020
Board review/requested approval		10/28/2020	12/23/2020
Contract award			
Phase 6 - Project Execution and Management		11/2/2020	12/20/2022
Contract execution		11/2/2020	12/28/2020
Start work		11/16/2020	12/29/2020

^{*} Actual meeting date



GRETCHEN WHITMER

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EXECUTIVE ORDER

No. 2020-144

Restoring water service to occupied residences during the COVID-19 pandemic

Rescission of Executive Order 2020-28

The novel coronavirus (COVID-19) is a respiratory disease that can result in serious illness or death. It is caused by a new strain of coronavirus not previously identified in humans and easily spread from person to person. There is currently no approved vaccine or antiviral treatment for this disease.

On March 10, 2020, the Department of Health and Human Services identified the first two presumptive-positive cases of COVID-19 in Michigan. On that same day, I issued Executive Order 2020-4. This order declared a state of emergency across the state of Michigan under section 1 of article 5 of the Michigan Constitution of 1963, the Emergency Management Act, 1976 PA 390, as amended (EMA), MCL 30.401 et seq., and the Emergency Powers of the Governor Act of 1945, 1945 PA 302, as amended (EPGA), MCL 10.31 et seq.

Since then, the virus spread across Michigan, bringing deaths in the thousands, confirmed cases in the tens of thousands, and deep disruption to this state's economy, homes, and educational, civic, social, and religious institutions. On April 1, 2020, in response to the widespread and severe health, economic, and social harms posed by the COVID-19 pandemic, I issued Executive Order 2020-33. This order expanded on Executive Order 2020-4 and declared both a state of emergency and a state of disaster across the State of Michigan under section 1 of article 5 of the Michigan Constitution of 1963, the Emergency Management Act, and the Emergency Powers of the Governor Act of 1945. And on April 30, 2020, finding that COVID-19 had created emergency and disaster conditions across the State of Michigan, I issued Executive Order 2020-67 to continue the emergency declaration under the EPA, as well as Executive Order 2020-68 to issue new emergency and disaster declarations under the EMA.

Those executive orders have been challenged in *Michigan House of Representatives and Michigan Senate v. Whitmer*. On May 21, 2020, the Court of Claims ruled that Executive Order 2020-67 is a valid exercise of authority under the Emergency Powers of the Governor Act but that Executive Order 2020-68 is not a valid exercise of authority under the Emergency Management Act. Both of those rulings are being challenged on appeal.

On June 18, 2020, I issued Executive Order 2020-127, again finding that the COVID-19 pandemic constitutes a disaster and emergency throughout the State of Michigan. That order constituted a state of emergency declaration under the Emergency Powers of the Governor Act of 1945. And, to the extent the governor may declare a state of emergency and a state of disaster under the Emergency Management Act when emergency and disaster conditions exist yet the legislature had declined to grant an extension request, that order also constituted a state of emergency and state of disaster declaration under that act.

The Emergency Powers of the Governor Act provides a sufficient legal basis for issuing this executive order. In relevant part, it provides that, after declaring a state of emergency, "the governor may promulgate reasonable orders, rules, and regulations as he or she considers necessary to protect life and property or to bring the emergency situation within the affected area under control." MCL 10.31(1).

Nevertheless, subject to the ongoing litigation and the possibility that current rulings may be overturned or otherwise altered on appeal, I also invoke the Emergency Management Act as a basis for executive action to combat the spread of COVID-19 and mitigate the effects of this emergency on the people of Michigan, with the intent to preserve the rights and protections provided by the EMA. The EMA vests the governor with broad powers and duties to "cop[e] with dangers to this state or the people of this state presented by a disaster or emergency," which the governor may implement through "executive orders, proclamations, and directives having the force and effect of law." MCL 30.403(1)–(2). This executive order falls within the scope of those powers and duties, and to the extent the governor may declare a state of emergency and a state of disaster under the Emergency Management Act when emergency and disaster conditions exist yet the legislature has not granted an extension request, they too provide a sufficient legal basis for this order.

Staying home remains the safest way to avoid the virus. Moreover, it is crucial that all Michiganders can access clean water in their homes and wash their hands thoroughly and regularly. Now more than ever, the provision of clean water to residences is essential to human health and hygiene, and to the public health and safety of this state. Many water utilities have already suspended water shutoffs during this difficult time. Due to the vital need for Michigan residents to have access to clean water at home during the COVID-19 pandemic, it is reasonable and necessary to require the restoration of clean water to residences across the State of Michigan throughout this state of emergency. And because it is also vitally important for state government to have up-to-date and accurate information regarding access to clean water, it is reasonable and necessary to require public water supplies to report on the status of water service within their respective service areas.

Executive Order 2020-28 established these necessary measures. This order extends and clarifies their duration, as it remains necessary for Michigan residents to have access to clean water and for our state government to have accurate information about such access. With this order, Executive Order 2020-28 is rescinded.

Acting under the Michigan Constitution of 1963 and Michigan law, I order the following:

1. A public water supply must restore water service to any occupied residence where water service has been shut off due to non-payment, so long as the public water supply does not have reason to believe that reconnection would create a risk to

public health (e.g., due to cross-contamination). To facilitate the restoration of water service, a public water supply must immediately make best efforts to determine which occupied residences within their service areas do not have water service. For purposes of this order, a public water supply's "service area" means the area for which the public water supply collects payment for water service.

- 2. If a public water supply determines that any occupied residences within its service area have had water service shut off for any reason other than non-payment or that reconnection would create a risk to public health, it must make best efforts to remedy such conditions and restore water service to such occupied residences as soon as possible.
- 3. Any public water supply that has not submitted a report that meets all of the requirements described in section 3 of Executive Order 2020-28 must submit a supplemental report every 30 days until it submits a report that meets all of those requirements. The requirements are as follows:
 - (a) An account of what efforts have been made to determine which occupied residences within the public water supply's service area do not have water service.
 - (b) The number of occupied residences within the public water supply's service area that do not have water service as a result of a shutoff due to non-payment.
 - (c) The number of occupied residences within the public water supply's service area that do not have water service as a result of any reason other than non-payment.
 - (d) A certification, if true, that best efforts have been exercised to determine which occupied residences within the service area do not have water service; that, to the best of the public water supply's knowledge, no occupied residences have their water service shut off due to non-payment; that the public water supply has reconnected water service for all occupied residences that can be reconnected without creating a potential risk to public health; and that the public water supply has exercised best efforts to remedy the conditions that prevent reconnection due to a risk to public health.
- 4. Nothing in this order abrogates the obligation of a resident to pay for water, prevents a public water supply from charging any customer for water service, or reduces the amount a resident may owe to a public water supply.
- 5. Executive Order 2020-28 is rescinded.
- 6. This order is effective immediately and continues until December 31, 2020 at 11:59 p.m.

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Julden Wenten
GRETCHEN WHITMER GOVERNOR
By the Governor:
SECRETARY OF STATE

Time: 1:18 pm







September 22, 2020

Great Lakes Water Authority & Chief Executive Officer 500 Randolph, 19th Floor Detroit, MI 48202

RE: Recommended Temporary WRAP Program Design Changes in response to COVID-19

Dear GLWA Board of Directors and Sue McCormick:

Community Action Agencies, America's anti-poverty network, carry out a shared promise to empower people and communities to be strong, healthy, and thriving. The Community Action Alliance for Southeast Michigan, through our role in WRAP, continue to service GLWA resident customers assisting in the prevention of thousands of water service shut offs.

WRAP continues to have a significant and positive impact on communities, however a growing number of households have experienced significant losses in income due to the ongoing Coronavirus pandemic. The pandemic has left thousands of households, without income, awaiting Unemployment Insurance Assistance, struggling with rent and mortgage payments, unable to make timely utility and water payment, and maintain food security for themselves and their children.

While the current moratorium prevents water shut offs, many WRAP households are unable to make monthly payments and are disproportionately impacted due to systemic poverty. At the end of the moratorium, for a large number of households who may have larger balances on their water bill due to non-payment, adverse action during their current WRAP enrollment may negatively impact enrollment status in the future. In an effort to further assist households, Wayne Metro recommends a temporary exception in WRAP ongoing eligibility criteria through December 31st in alignment with the Governor's Executive Order. Wayne Metro respectfully requests that GLWA Board of Directors:

1. To temporarily allow program participants who are unable to make monthly payments on time to remain in the WRAP program.

- a. Participants must demonstrate a significant loss of income or inability to make a timely payment due to COVID-19.
- b. Participants will still be eligible to receive monthly bill credits and arrears payments if applicable.

In advocating for these temporary program changes, it is worth noting that program removal may be detrimental and therefore would not be recommended. The temporary change to the program through the end of the current moratorium and Executive Order would be beneficial to all communities.

Sincerely,

Louis D. Pigher

Louis D. Piszker, CEO Wayne Metro CAA

Page 27

Page 28 AGENDA ITEM #8A



Financial Services Audit Committee Communication

Date: September 25, 2020

To: Great Lakes Water Authority Audit Committee

From: Nicolette N. Bateson, CPA, Chief Financial Officer & Treasurer

Re: CFO Update

There are several matters underway as we complete the first quarter of FY 2021.

FY 2021 Budget

A proposal was brought to the Board for consideration of further deferral of charges for FY 2021 from October 1, 2020 to January 1, 2021. The additional delay of the effective date of the FY 2021 Schedule of Service Charges will further reduce the revenue available for water operations by approximately \$3,000,000 and for sewer operations by \$2,650,000 for a total of \$5,650,000. The budget amendment for the proposed FY 2021 will be presented next month with budget categories that encompass the following.

- Water Charges Revenues (positive variance)
- Investment Earnings (negative variance)
- Operations & Maintenance Expenses
- Contribution to Improvement & Extension Funds
- COVID-19 Expenses
- FY 2021 DWSD Budget Shortfall (evaluation and analysis underway by DWSD team)
- Continued direction of improving financial position, albeit at a slower pace

Good News!

GLWA was recently notifies that it has earned its inaugural Certificate of Achievement in Financial Reporting for FY 2019. Very few comments were received – we look forward to continuing this momentum as we close out FY 2020. Many thanks to our excellent team of financial reporting professionals that have tackled one of the more complex reports in the public sector.

Investment Program Update

Last month we discussed some of the challenges in managing GLWA's investment portfolio. This is based on an inherited structure and interpretation of the Master Bond Ordinance that utilized 60 +/- accounts which resulted in significant inefficiencies for our investment manager as well as restricted investment earnings potential. Deirdre Henry, Treasury

Manager, has worked with GLWA's legal, financial, and investment advisors, as well as bond trustee and other internal team members to develop a path to address these challenges in optimizing the investment portfolio. This is a complex internal business process change that will span the next several months. This change will encompass some modifications to the investment policy which will be brought to the Audit Committee over the next two months.





FOR IMMEDIATE RELEASE

9/17/2020

For more information contact: Michele Mark Levine, Director/TSC

Phone: (312) 977-9700 Fax: (312) 977-4806 Email: mlevine@gfoa.org

(Chicago, Illinois)—Government Finance Officers Association of the United States and Canada (GFOA) has awarded the Certificate of Achievement for Excellence in Financial Reporting to **Great Lakes Water Authority** for its comprehensive annual financial report (CAFR) for the fiscal year ended June 30, 2019. The CAFR has been judged by an impartial panel to meet the high standards of the program, which includes demonstrating a constructive "spirit of full disclosure" to clearly communicate its financial story and motivate potential users and user groups to read the CAFR.

The Certificate of Achievement is the highest form of recognition in the area of governmental accounting and financial reporting, and its attainment represents a significant accomplishment by a government and its management.

Government Finance Officers Association (GFOA) advances excellence in government finance by providing best practices, professional development, resources, and practical research for more than 21,000 members and the communities they serve.



Government Finance Officers Association

Certificate of Achievement for Excellence in Financial Reporting

Presented to

Great Lakes Water Authority Michigan

For its Comprehensive Annual Financial Report For the Fiscal Year Ended

June 30, 2019

Christopher P. Morrill

Executive Director/CEO



Monthly Financial Report Binder

June 2020 (Preliminary FY 2020 Year-end Close)

Presented to the Great Lakes Water Authority Audit Committee on September 25, 2020

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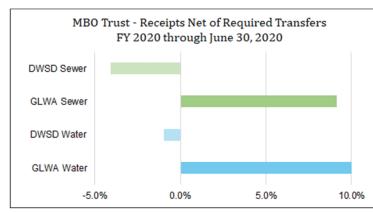
Key Financial Metrics

Preliminary June 2020 indicators below focus on a financial risk management lens of preventing a budget shortfall. Green indicates no risk of a budget shortfall; yellow indicates a potential shortfall by year-end; and red indicates a likely budget shortfall by year-end. Each variance is monitored by the Great Lakes Water Authority (GLWA) management and, where appropriate, operating and/or budget priorities are re-evaluated. Although Water O&M did exceed budget as of June 30, 2020, the overage is offset by debt refunding savings and improved investment earnings.

As of J	une 30, 2020			
Metric	FY 2020 Budget	FY 2020 Actual	Variance from Financial Plan	Report Page Reference
Wholesale Water Billed Revenue (\$M)	\$312.5	\$313.9	0%	43
Wholesale Water Billed Usage (mcf)	13,474,000	13,579,000	1%	43
Wholesale Sewer Billed Revenue (\$M)	\$267.9	\$267.9	0%	45
Wholesale Water Operations & Maintenance (\$M)	\$126.8	\$131.9	4%	5
Wholesale Sewer Operations & Maintenance (\$M)	\$181.9	\$172.8	-5%	3
Investment Income (\$M)	\$17.4	\$19.4	11%	34
Water Prorated Capital Spend w/SRA* (\$M)	\$107.0	\$77.0	-28%	27
Sewer Prorated Capital Spend w/SRA* (\$M)	\$121.0	\$74.0	-39%	28

^{*}SRA refers to the capital spending ratio assumption which allows capital program delivery realities to align with the financial plan.

Master Bond Ordinance (MBO) Trust Net Receipts (page 48)



Net cash flow receipts are positive for GLWA Water and Sewer. This means that all legal commitments of the MBO Trust and the lease payment are fully funded to date – and that positive cash flow is available for additional capital program funding in subsequent year(s). DWSD Water and Sewer net receipt shortfalls are \$0.9 million and \$10.8 million

respectively for June 2020 attributed to the impact of the COVID-19 pandemic. GLWA and DWSD staff meet regularly to discuss steps to mitigate this shortfall as outlined in the 2018 MOU. Prospective COVID-19 financial impacts are being monitored closely and are addressed in the monthly CFO Report section of the September 18, 2020 Audit Committee binder.

The current DWSD loan receivable balance for fiscal years 2017 and 2018 is \$26.5 million. Monthly payments to GLWA continue to be made timely and in full without interruption.

Budget to Actual Analysis (page 3)

• Information presented reflects the Board-approved budget amendments adopted in June.



- The total Operations & Maintenance (0&M) expense for FY 2020 are at 98.7% of the amended budget (FY 2019 was at 93.3%).
- Shared Services for FY 2021 includes true-up adjusting entries for FY 2018 and FY 2019. Without these adjusting entries Shared Services, for FY 2020, was at 99.9% of the amended budget. With the adjusting entries this category is at 34.7%.

Basic Financial Statements (page 10)

- Basic Financial Statements are prepared on a full accrual basis and reflect preliminary, unaudited results.
- Operating income for June is \$74.5 million for the Water funds (22.3% of total revenues) and \$138.7 million for the Sewer funds (29.7% of total revenues).
- June Water Net Position decreased \$19.5 million and Sewer Net Position increased \$525 thousand for the year. This is largely attributable to legacy debt and pension expense and reflects a slight improvement over FY 2019 due in part to the FY 2020 bond refunding.

Construction Work in Progress Summary (page 26)

• The Water and Wastewater systems are both within the 75% Capital Spend Ratio.

Master Bond Ordinance Transfers (page 29)

- Transfers of \$146 million and \$210 million were completed for the GLWA Water and Sewer funds, respectively. These totals include a return of 0&M funds in June for both the Water and Sewer funds to reflect a 4th Quarter FY 2020 budget adjustment.
- Transfers of \$58 million and \$81 million were completed for the DWSD Water and Sewer funds, respectively. These totals include a return of O&M funds, by DWSD, in December and February to reduce their budget shortfall.

Cash Balances & Investment Income (page 34)

- The total cash balance is \$506 million for the Water fund and \$443 for the Sewer fund.
- The total combined investment income through June was \$19 million.

Retail Revenues, Receivables & Collections (page 38)

- Preliminary yearend water usage is at 91.61% of budget and revenues at 96.96% of budget.
- Preliminary yearend sewer usage is at 94.89% of budget and revenues at 97.23% of budget.
- Combined accounts receivable balances for the water and sewer funds report an increase of \$34 million over the prior year.
- Past dues over 180 days make up 65% of the total accounts receivable balance. The current bad debt allowance covers 97.5% of past dues over 180 days.

Wholesale Billing, Receivables & Collections (page 42)

- Preliminary yearend water usage is at 100.78% of budget and revenues at 100.45% of budget.
- Preliminary yearend sewer revenues are at 100% of budget because wholesale sewer customers are billed a fixed monthly fee based upon the annual revenue requirement.
- The Highland Park past due balance is \$44.3 million, includes \$34.1 million for wastewater treatment services, \$1.7 million for industrial waste control services, and \$8.5 million for water supply services. Looking ahead, Highland Park has made three payments totaling \$1.78 million in FY 2021 as of September 2020.
- Accounts receivable past due balances in total (less Highland Park) are less than one percent of the total balance due.

Questions? Contact the Office of the Chief Financial Officer at CFO@glwater.org



The Monthly Budget to Actual Analysis report includes the following three sections.

- 1. Revenue Requirement Budget Basis Analysis
- 2. Operations & Maintenance Budget Major Budget Categories
- 3. Alignment of Operations & Maintenance Budget Priorities Expense Variance Analysis

The information presented in these sections reflects the Board-approved budget amendments that were adopted in June 2020.

It is important to note that the tables in these sections are presented in a draft format. Adjustments related to the fiscal year end 2020 audit will affect the Budget to Actual Analysis. This includes the final amendment of the budget to allocate the administrative and centralized budget categories to the *water* and *sewer* categories.

Revenue Requirement Budget Basis Analysis - Draft

GLWA's annual revenue requirement represents the basis for calculating Member Partner charges and aligns with the Master Bond Ordinance flow of funds categories. The budget basis is not the same as the full accrual basis used for financial reporting although the revenues and operations and maintenance expense are largely reported on an accrual basis. The primary difference between the revenue requirement budget basis to the financial reporting basis is the treatment of debt service, legacy pension obligations, and lease related activities. The Revenue Requirement Basis is foundational to GLWA's daily operations, financial plan, and of most interest to key stakeholders.

Table 1A - Water Revenue Requirement Budget and **Table 1B - Sewer Revenue Requirement Budget** presents a year-over-year budget to actual performance report. The revenue requirement budget is accounted for in the operations and maintenance fund for each system. Since this report is for June 2020, the pro-rata benchmark is 100% (12 of 12 months of the fiscal year).

Items noted below are highlighted in gold on Tables 1A (Water) and 1B (Sewer).

1. **Revenues**: For both systems, FY 2020 revenues are either at or slightly above target. Detailed schedules related to revenues are provided in the *Wholesale Billings, Collections, and Receivables* section of this financial report binder.

Water revenues presented in Table 1A differ from those presented in *Table 2 – Statement of Revenues, Expenses and Changes in Net Position* found in the *Basic Financial Statement* section of this report. Water Revenues presented in Table 1A for revenue requirement purposes are reduced by the monthly payment to the City of Flint for a license to raw water rights under the Flint Raw Water Contract as documented in Appendix A-2 of the <u>Flint Water Agreement</u>. Through June 30, 2020 these payments total \$6.7 million for FY 2020.



- 2. **Investment Earnings:** For both systems, investment earnings are above target for FY 2020. The market adjustment, previously reported in this section, has been removed. These annual entries are recorded for financial reporting purposes and are not a part of the revenue requirements reporting. Detailed analysis of investment earnings activity to date can be found in the *Cash & Investment Income* section of this financial report binder.
- 3. *Other Revenues:* These are one-time and unusual items that do not fit an established revenue category. Both the *water* and *sewer* systems actual amount will vary from budget due to the nature of the items recorded in this category. For example, in FY 2020 the variance reported for the *water* system was due, in large part, to the recording of the accrual for the FEMA COVID-19 Grant of \$747,000 (for expenses incurred in FY 2020), a \$175,000 billing for lead and copper sampling, and a \$40,000 grant for the Apprentice program. The variance reported for the *sewer* system is primarily due to the recording of the accrual for the FEMA COVID-19 Grant of \$744,700 (for expenses incurred in FY 2020) and an increase in the collection of septic tank disposal fees of \$116,600.
- 4. *Operations & Maintenance Expense:* Actual expenses¹ for *both* systems have variances from the pro-rata benchmark. The *water* system is over the pro-rata benchmark for FY 2020 at 103.9%. The *sewer* system 0&M expenses, at 95.0%, is less than the pro-rata benchmark.
- 5. **Debt Service:** Both systems are less than the pro-rata benchmark for FY 2020; the water system is at 97.7%; while the sewer system is at 98.4%. The activity is based on the payment schedules adjusted for the State Revolving Fund loans that are still being drawn down. The positive variance is due to the release of reserves from the refunding transaction that occurred towards the end of FY 2020 as well as other timing differences.
- 6. *Operating Reserve Deposit:* GLWA is required by the Master Bond Ordinance ("MBO) to maintain at least 60 days of budgeted 0&M expenditures in the 0&M fund. GLWA has established a target balance in the Fund of 120 days of operating expense which works in tandem with the I&E Funds to provide liquidity to the utility. Adequate funding is in place in FY 2020 to meet this requirement, therefore, additional transfers to this reserve was not required in FY 2020.
- 7. **DWSD Budget Shortfall Pending:** To the extent that the local (DWSD) system experiences budgetary shortfalls as defined by the Water & Sewer Services Agreement, the GLWA budget is impacted.² Steps to proactively detect, and ideally prevent, this shortfall scenario were put into place with the 2018 Memorandum of Understanding (dated June 27, 2018). For FY 2019, DWSD sewer ended the year with a small surplus through June 30, 2019, of \$849 thousand. To achieve the goal of positive, net cash flows for FY 2019, DWSD reduced its sewer system 0&M transfers

All amounts are unaudited unless otherwise noted.

¹The tables in this analysis reflect actual amounts spent. If this analysis was on a master bond ordinance (MBO) basis, like that used for calculating debt service coverage, O&M "expense" would equal the pro-rata budget because 1/12 of the O&M budget is transferred monthly outside the MBO trust to an O&M bank account.

² As a reminder, the monthly O&M transfer for MBO purposes is at 1/12 of the budget to a DWSD O&M bank account outside the trust. Actual budget may be less than that amount providing an actual positive variance for DWSD.



in May and June. The transfers reduced were \$5,676,792 each for a total of \$11,353,584. The DWSD *water* system experienced a \$6.2 million budgetary shortfall through June 30, 2019 due to an \$8.4 million I&E transfer of FY 2018 and 2019 surpluses. For FY 2020, the DWSD *water* system has a budgetary shortfall of \$937 thousand and the DWSD *sewer* system has a budgetary shortfall of \$10.8 million through June 30, 2020. GLWA and DWSD staff are meeting regularly to discuss steps to mitigate this shortfall as outlined in the 2018 MOU.

- 8. *Improvement & Extension (I&E) Fund Transfer Pending:* The contribution to the I&E Fund is for improvements, enlargements, extensions or betterment of the Water System. Final, yearend transfers are held until yearend balancing is complete. The final, budgeted I&E transfers for FY 2020 were completed in August 2020.
- 9. *Other Revenue Requirements:* The remaining revenue requirements for *both* systems are funded on a 1/12th basis each month in accordance with the Master Bond Ordinance.
- 10. *Overall:* Total revenue requirements for *both* systems are in line with the benchmark.



Table 1A - Water Revenue Requirement Budget (year-over-year) - (\$000)

					U	w			_	, (-	,	
Water System	FY2019 AMENDED BUDGET				Percent Year-to- Date		FY 2020 BOARD ADOPTED BUDGET		FY 2020 AMENDED BUDGET		FY 2020 THRU 6/30/2020		Percent Year-to- Date
Revenues													
Suburban Wholesale Customer Charges	\$	307,383	\$	304,164	99.0%		\$	309,285	\$	304,634	\$	306,050	100.5%
Retail Service Charges		20,181		20,181	100.0%			21,296		21,296		21,296	100.0%
Investment Earnings		9,425		10,144	107.6%			9,084		8,084		9,188	113.7%
Other Revenues		-		21	0.0%			-		2		1,003	41805.2%
Total Revenues	\$	336,989	\$	334,510	99.3%		\$	339,664	\$	334,016	\$	337,538	101.1%
Revenue Requirements													
Operations & Maintenance Expense	\$	121,563	\$	117,714	96.8%		\$	131,491	\$	126,840	\$	131,840	103.9%
General Retirement System Legacy Pension		6,048		6,048	100.0%			6,048		6,048		6,048	100.0%
Debt Service		131,242		131,178	100.0%			137,558		135,999		132,836	97.7%
General Retirement System Accelerated													
Pension		6,268		6,268	100.0%			6,268		6,268		6,268	100.0%
Extraordinary Repair & Replacement													
Deposit		-		-	0.0%			-		-		-	0.0%
Water Residential Assistance Program													
Contribution		1,673		1,673	100.0%			1,698		1,698		1,698	100.0%
Lease Payment		22,500		22,500	100.0%			22,500		22,500		22,500	100.0%
Operating Reserve Deposit		-		-	0.0%			3,976		3,976		-	0.0%
DWSD Budget Shortfall/(Surplus) Pending		-		6,233	0.0%			-		1,230		937	76.2%
Improvement & Extension Fund													
Transfer Pending		47,695		47,695	100.0%			30,126		29,456		29,456	100.0%
Total Revenue Requirements	\$	336,989	\$	339,311	100.7%		\$	339,664	\$	334,016	\$	331,584	99.3%
Net Difference			\$	(4,800)		_					\$	5,953	
Recap of Net Positive Variance													
Revenue Variance			\$	(2,479)							\$	3,521	
Revenue Requirement Variance				(2,321)								2,432	
Overall Variance			\$	(4,800)							\$	5,953	

Table 1B - <u>Sewer</u> Revenue Requirement Budget (year-over-year) - (\$000)

	FY 2019 AMENDED		FY 2019 THRU		Percent Year-to-	FY 2020 BOARD ADOPTED		FY 2020 AMENDED		FY 2020 THRU		Percent Year-to-
Sewer System	BUDGET		6,	/30/2019	Date		BUDGET		BUDGET	6,	/30/2020	Date
Revenues												
Suburban Wholesale Customer Charges	\$	271,296	\$	274,954	101.3%	\$	272,324	\$	272,324	\$	266,003	97.7%
Retail Service Charges		181,159		181,159	100.0%		185,807		185,807		185,807	100.0%
Industrial Waste Control Charges		15,001		9,106	60.7%		13,744		7,834		7,855	100.3%
Pollutant Surcharges		-		5,933	0.0%		-		5,910		6,449	109.1%
Investment Earnings		6,879		8,295	120.6%		8,731		7,731		7,877	101.9%
Other Revenues		-		506	0.0%	_	-		400		1,267	316.7%
Total Revenues	\$	474,335	\$	479,953	101.2%	\$	480,605	\$	480,005	\$	475,257	99.0%
Revenue Requirements												
Operations & Maintenance Expense	\$	191,079	\$	174,020	91.1%	\$	187,057	\$	181,926	\$	172,764	95.0%
General Retirement System Legacy Pension		10,824		10,824	100.0%		10,824		10,824		10,824	100.0%
Debt Service		208,389		210,008	100.8%		215,739		214,691		211,331	98.4%
General Retirement System Accelerated Pension		44 (04		44.604	100.00/		44.604		44.604		44.604	100.00/
Extraordinary Repair & Replacement		11,621		11,621	100.0%		11,621		11,621		11,621	100.0%
Deposit		_		_	0.0%		-		-		-	0.0%
Water Residential Assistance Program												
Contribution		2,374		2,374	100.0%		2,403		2,403		2,403	100.0%
Lease Payment		27,500		27,500	100.0%		27,500		27,500		27,500	100.0%
Operating Reserve Deposit		-		-	0.0%		-		-		-	0.0%
DWSD Budget Shortfall/(Surplus) Pending		-		(849)	0.0%		-		10,244		10,818	105.6%
Improvement & Extension Fund												
Transfer Pending		22,548		22,548	100.0%		25,462		20,798		20,798	100.0%
Total Revenue Requirements	\$	474,335	\$	458,046	96.6%	\$	480,605	\$	480,005	\$	468,059	97.5%
Net Difference			\$	21,907						\$	7,198	
Recap of Net Positive Variance												
Revenue Variance			\$	5,618						\$	(4,749)	
Revenue Requirement Variance				16,289							11,946	
Overall Variance			\$	21,907						\$	7,198	



Operations & Maintenance Budget - Major Budget Categories - Draft

The year-over-year benchmark ratio as of June 30, 2020, is 100% (twelve months). When comparing FY 2020 to FY 2019 in *Table 2 – Operations & Maintenance Budget – Major Budget Categories*, it appears that overall spending is consistent.

In addition to the four major budget categories, an internal charge cost center for employee benefits is shown in the table below. If the number is positive, it indicates that the internal cost allocation rate charges to other cost centers is not sufficient. A negative number indicates a surplus in the internal cost center. A moderate surplus is preferred as it provides a hedge for mid-year benefit program cost adjustments (premiums adjust on January 1 each year) as well as managing risk as the program is partially self-insured.

Table 2 - Operations & Maintenance Budget - Major Budget Categories - (\$000)

Major Budget Categories	FY 2019 AMENDED BUDGET	ACTI	FY 2019 VITY THRU 30/2019	Percent Year-to- Date	FY 2020 BOARD ADOPTED BUDGET	FY 2020 AMENDED BUDGET	FY 2020 CTIVITY THRU 6/30/2020	Percent Year-to- Date
Water	\$ 66,596		69,193	103.9%	\$ 66,021	\$ 66,021	\$ 68,917	104.4%
Sewer	118,319		114,358	96.7%	115,985	115,985	104,033	89.7%
Centralized	99,045		83,064	83.9%	106,914	97,732	102,699	105.1%
Administrative	28,683		25,119	87.6%	29,628	29,028	28,956	99.8%
Employee Benefits	-		-	0.0%	=	=	-	0.0%
Total O&M Budget	\$ 312,642	\$	291,734	93.3%	\$ 318,548	\$ 308,767	\$ 304,605	98.7%

Alignment of Operations & Maintenance Budget Priorities – Expense Variance Analysis - Draft

The purpose of *Table 3 – Operations & Maintenance Expense Variance Analysis* is to evaluate whether the actual spend rate within a natural cost category is in alignment with the budget. Given the effort to develop an accurate budget, a variance is a red flag of a *potential* budget amendment or misalignment of priorities.

Total: In total, the O&M expenses are at 98.7% which is reasonably within the pro-rata benchmark of 100%. This positive variance equates to a dollar amount of \$4.2 million. The expense category commentary is provided below for items highlighted on Table 3.

Personnel Costs: The overall category is slightly higher than the pro-rata benchmark; coming in at 102.7% through June 2020.



Utilities: The overall category is on target with the pro-rata benchmark; coming in at 101.2% through June 2020. Variances within this category, when they occur, are not unexpected as usage varies throughout the year.

- **Electric** is higher than the benchmark, coming in at 102.8%. This increase is primarily due to the pumps being required to run longer than normal as a result of the wet weather that Michigan had been experiencing. In addition, the first three months of GLWAS's fiscal year (July, August, and September) are typically peak months for the usage of electricity. June, the last month of GLWA's fiscal year, is typically a peak month as well.
- **Gas** is coming in at 97.4% which is slightly lower than the benchmark of 100%. A review of the accounts has confirmed that the usage is variable throughout the year.
- **Sewage service** is higher than the benchmark, coming in at 106.1%. The primary reasons for the variance in FY 2020 are due to the following: flushing projects conducted at the Southwest Water Plant to clean the pits; an increase in the frequency of flushing projects at the CSO's to provide facility access for needs assessments; and both estimated and inconsistent sewer billings being received at the Wastewater facility for meters that are registering issues with the automated reader systems (service has been requested on these meters).
- **Water service** is lower than the benchmark, coming in at 86.8%. While usage does vary throughout the year, a review of the accounts has shown that the water service bills are coming in lower for Wastewater Operations. Utilization of the new chemical building has required changes to the operational processes which has resulted in the reduction of the use of potable water.

Chemicals: This category is on target with the pro-rate benchmark; coming in at 101.6% through June 2020.

Supplies & Other: This category is slightly lower than the benchmark; coming in at 98.6% through June 2020. Given that the nature of the items in this category are subject to one-time expenses that do not occur evenly throughout the year, this variance is not a concern at this time. A review of this category is being conducted.

Contractual Services: The overall category is on target with the pro-rata benchmark; coming in at 102.3% through June 2020. Variances in this category, when they occur, are not unexpected as the usage of contracts varies throughout the year (projects scheduled to begin during the latter half of the year as well as contracts that are on an as needed basis). Budget amendments will be processed for those projects in which the actual start dates have been delayed from that in which they were budgeted.

Capital Program Allocation: This category is higher than the benchmark; coming in at 107.2% through June 2020. The amount in the Capital Program Allocation account is shown as negative as this is a "contra" account which represents an offset to the Personnel Costs section of the Operations & Maintenance (0&M) budget.



Shared Services: This category is lower than the benchmark; coming in at 34.7% through June 2020. This variance is the result of prior year true-up adjusting entries that were posted to June 2020; the entry for FY 2018 was for \$1.2 million and the entry for FY 2019 was for \$2.1 million. Both entries were a reduction to shared services which resulted in an increase in expense to FY 2020. When the true-up activity is removed, the variance in this category for FY 2020 is at 99.9% which is on target with the FY 2020 benchmark. The shared services reimbursement is comprised of both labor (tracked via BigTime) and expenses, such as annual fees for software licensing. Staff from both GLWA and DWSD have been working together to evaluate and refine the budget for the shared services agreements. Based on these evaluations, adjustments have been made to both the billings and accounting accruals to more accurately reflect the forecasted activity for FY 2020. Some of the shared services agreements are not billed at a monthly rate of 1/12 of the annual budgeted amount.

Table 3 - Operations & Maintenance Expense Variance Analysis - (\$000)

Expense Catagories Entity-wide	FY 2019 AMENDED BUDGET	FY 2019 ACTIVTIY THRU 6/30/2019	Percent Year- to-Date at 6/30/2019	FY 2019 ACTIVTIY THRU 6/30/2019	Percent Year- to-Date at 6/30/2019	FY 2020 AMENDED BUDGET	FY 2020 PRORATED AMENDED BUDGET (12 MONTHS)	FY 2020 ACTIVTIY THRU 6/30/2020	Percent Year-to- Date	PRORATED BUDGET LESS FY 2020 ACTIVITY
Salaries & Wages	\$ 63,631	\$ 59,922	94.2%	\$ 59,922	100.0%	\$ 64,703	\$ 64,703	\$ 64,190	99.2%	\$ 514
Workforce Development	751	794	105.7%	794	100.0%	1,271	1,271	1,252	98.5%	19
Overtime	7,612	7,553	99.2%	7,553	100.0%	7,191	7,191	7,494	104.2%	(302)
Employee Benefits	23,656	21,997	93.0%	21,997	100.0%	22,466	22,466	25,001	111.3%	(2,535)
Transition Services	8,572	8,323	97.1%	8,323	100.0%	5,872	5,872	6,330	107.8%	(458)
Employee Benefits Fund	_	-	0.0%	-	0.0%	-	-	-	0.0%	-
Personnel Costs	104,221	98,589	94.6%	98,589	100.0%	101,503	101,503	104,266	102.7%	(2,763)
Electric	39,019	39,103	100.2%	39,103	100.0%	39,549	39,549	40,669	102.8%	(1,120)
Gas	6,631	6,568	99.1%	6,568	100.0%	5,332	5,332	5,196	97.4%	136
Sewage Service	2,491	2,094	84.1%	2,094	100.0%	1,988	1,988	2,109	106.1%	(122)
Water Service	3,648	3,631	99.5%	3,631	100.0%	3,662	3,662	3,178	86.8%	484
Utilities	51,789	51,395	99.2%	51,395	100.0%	50,531	50,531	51,153	101.2%	(622)
Chemicals	13,385	13,276	99.2%	13,276	100.0%	14,019	14,019	14,242	101.6%	(223)
Supplies & Other	36,227	37,121	102.5%	37,121	100.0%	34,124	34,124	33,653	98.6%	472
Contractual Services	100,856		101.0%	101,873	100.0%	103,975	103,975	106,372	102.3%	(2,397)
Capital Program Allocation	(3,356			(3,381)	100.0%	(3,122)			107.2%	226
Shared Services	(9,005	,		(7,139)	100.0%	(4,995)			34.7%	(3,262)
Unallocated Reserves	18,524	, ,	0.0%	(,,10,)	0.0%	12,731	12,731	(1), 5 1)	0.0%	12,731
Total Expenses	\$ 312,643		93.3%	\$ 291,734	100.0%			\$ 304,605	98.7%	



The Basic Financial Statements report includes the following four tables.

- 1. Statement of Net Position All Funds Combined
- 2. Statement of Revenues, Expenses and Changes in Net Position All Funds Combined
- 3. Supplemental Schedule of Operations & Maintenance Expenses -All Funds Combined
- 4. Supplemental Schedule of Nonoperating Expenses All Funds Combined

At a macro level GLWA has two primary funds for financial reporting purposes: *Water Fund* and *Sewage Disposal Fund*. These funds represent the combined total of four sub-funds for each system that are used internally to properly account for sources and uses of funds. Those sub-funds for each system are: *Operations & Maintenance Fund, Improvement & Extension Fund, Construction Bond Fund, and Capital Asset Fund.*

The June 2020 basic financial statements are presented in a draft format. Adjustments related to fiscal year end 2020 audit affect the basic financial statements. The results of these adjustments will be presented in the audited CAFR. The Comparative June 2019 basic financial statements are presented based on final audited figures.

Statement of Net Position - All Funds Combined - Draft

Explanatory notes follow the Statement of Net Position shown in Table 1 below.

Table 1 – Statement of Net Position - All Funds Combined - Draft As of June 30, 2020 (\$000)

		Sewage	Total Business-	Comparative
	Water	Disposal	type Activities	June 30, 2019
Assets				
Cash - unrestricted (a)	\$ 94,524	\$ 109,113	\$ 203,637	\$ 309,016
Cash - restricted (a)	66,060	53,074	119,135	261,999
Investments - unrestricted (a)	305,654	167,895	473,549	274,246
Investments - restricted (a)	41,671	116,115	157,786	185,831
Accounts Receivable	97,634	84,763	182,397	208,914
Due from (to) Other Funds (b)	(8,322)	8,322	-	2,890
Other Assets (c)	678,744	436,613	1,115,357	1,046,518
Cash Held FBO DWSD Advance (d)	-	10,195	10,195	
Capital Assets, net of Depreciation	1,390,129	2,298,918	3,689,047	3,747,784
Land	292,799	123,846	416,645	417,657
Construction Work in Process (e)	126,198	177,023	303,220	368,748
Total assets	3,085,091	3,585,878	6,670,969	6,823,603
Deferred Outflows (f)	62,651	154,446	217,097	273,596
Liabilities				
Liabilities - Short-Term (g)	148,263	155,585	303,848	321,270
Due to (from) Other Funds (b)	-	-	-	2,890
Other Liabilities (h)	2,761	6,417	9,179	9,097
Cash Held FBO DWSD (d)	1,250	-	1,250	2,807
Liabilities - Long-Term (i)	3,035,523	3,648,219	6,683,741	6,853,419
Total liabilities	3,187,797	3,810,221	6,998,018	7,189,483
Deferred Inflows (f)	56,355	53,521	109,876	108,541
Total net position (j)	\$ (96,410)	\$ (123,418)	\$ (219,828)	\$ (200,825)
Totals may be off due to rounding				

All amounts are unaudited unless otherwise noted.



In general, the Statement of Net Position - Draft reflects a mature organization with no unexpected trends. Cash balances as of June 30, 2020 are lower when compared to June 30, 2019 (highlighted in gold on Table 1). This is because of the high liquidity needs at June 30, 2019 to meet annual debt and interest payments, legacy pension obligation payments, and annual operational requirements whereas more funds are being invested as of June 30, 2020.

An ongoing challenge is the Net Position Deficit. The underlying causes took years to build (largely heavy use of debt to finance capital asset investment versus a strategic blend of debt, state revolving funds, and cash). The effect is reflected in GLWA's high debt interest expense. The GLWA is regularly updating the FY 2030 forecast which helps to provide a pathway to a positive Net Position in the future.

Footnotes to Statement of Net Position

- a. *Cash and Investments* are reported at book value. Investments at June 30, 2019 are reported at market value. The June 30, 2020 values differ from the Cash and Investment section of this Financial Report Binder due to timing of certain items recognized on a cash versus accrual basis.
- b. Due from Other Funds and Due to Other Funds are shown at gross for sub-fund activity.
- c. *Other Assets* primarily consists of the contractual obligation receivable from DWSD related to reimbursement of bonded indebtedness for local system improvements.
- d. Cash Held FBO Advance (for benefit of) DWSD and Cash Held FBO DWSD represents the net difference between DWSD retail cash received from customers and net financial commitments as outlined in the Master Bond Ordinance.
- e. *Construction Work in Process* represents the beginning balance of CWIP plus any construction spending during the fiscal year. The balance will fluctuate based on the level of spend less any capitalizations or write-offs.
- f. *Deferred Inflow* and *Deferred Outflow* relate mainly to financing activity and GLWA's share of the legacy General Retirement System (GRS) pension obligation.
- g. *Liabilities Short-term* include accounts payable, retainage payable, and certain accrued liabilities. Some items, such as compensated absences and worker's compensation, are reviewed periodically but only adjusted in the interim if there is a material change.
- h. *Other Liabilities* account for the cash receipts set aside for the Budget Stabilization Fund and the Water Residential Assistance Program.
- i. *Liabilities Long-term* include bonds payable, lease payable, and legacy General Retirement System pension liabilities.
- j. Net Position Deficit is defined by accounting standards as the residual of all other elements presented in a statement of financial position. It is the difference between (a) assets and deferred outflows of resources and (b) liabilities and deferred inflows of resources. A net deficit occurs when the liabilities and deferred inflows exceed assets and deferred outflows. GLWA's net deficit is largely driven by an increase in depreciation expense because of the increase in the acquisition valuation approach for recording capital asset values in the opening Statement of Net Position on January 2016. Efforts are underway to evaluate the net operating effect of this matter over the long term.



Statement of Revenues, Expenses and Changes in Net Position - All Funds Combined - Draft

This statement, shown in Table 2, is presented in summary format. The accrual basis of revenues and operations and maintenance expense vary from the revenue requirement basis presented in the *Budget to Actual Analysis* and the *Wholesale Billings, Receivables & Collections* sections of the June 2020 Financial Report Binder. Prior year ending balances are provided in the June 30, 2019 column as a reference for comparative purposes. Explanatory notes follow this statement.

Water revenues presented below in Table 2 differ from those presented in *Table 1A – Water Revenue Requirement Budget* found in the *Budget to Actual Analysis* section of this report because water revenues presented in Table 1A for revenue requirement purposes are reduced by the monthly payment to the City of Flint for a license to raw water rights.

Table 2 – Statement of Revenues, Expenses and Changes in Net Position
– All Funds Combined - Draft
For the Twelve Months Month ended June 30, 2020
(\$000)

		(, ,			Total	
		Percent		Percent	Business-	
		of	Sewage	of	Type	Comparative
	 Water	Revenue	Disposal	Revenue	Activities	June 30, 2019
Revenue						
Wholesale customer charges	\$ 312,702	93.3% \$	266,003	56.9%	\$ 578,705	\$ 584,172
Local system charges	21,296	6.4%	185,807	39.8%	207,103	201,341
Industrial waste charges		0.0%	7,855	1.7%	7,855	9,106
Pollutant surcharges		0.0%	6,449	1.4%	6,44 9	5,933
Other revenue	1,003	0.3%	1,267	0.3%	2,270	528
Total Revenues	335,001	100.0%	467,380	100.0%	802,381	801,079
Operating expenses						
Operations and Maintenance	132,533	39.6%	175,199	37.5%	307,732	293,863
Depreciation	127,183	38.0%	152,921	32.7%	280,104	309,115
Total operating expenses	259,716	77.5%	328,120	70.2%	587,836	602,978
Operating Income	75,285	22.5%	139,260	29.8%	214,544	198,101
Total Nonoperating (revenue) expense	94,812	28.3%	138,735	29.7%	233,547	220,170
Increase/(Decrease) in Net Position	(19,528)	-5.8%	525	0.1%	(19,003)	(22,070)
Net Position (deficit), beginning of year	(76,882)		(123,943)		(200,825)	(178,755)
Net position (deficit), end of year	\$ (96,410)	\$	(123,418)		\$ (219,828)	\$ (200,825)
Totals may be off due to rounding						



Water Fund

- ✓ The decrease in Water Fund Net Position is \$19.5 million.
- ✓ Wholesale water customer charges of \$312.7 million account for 93.3% of Water System revenues.
- ✓ Operating expenses of \$259.7 million represent 77.5% of total operating revenue. Depreciation is the largest operating expense at \$127.2 million or 49.0% of operating expense.
- ✓ Operating income after operating expenses (including depreciation) equals \$75.3 million or 22.5 % of operating revenue.
- ✓ The largest category within nonoperating activities is bonded debt interest expense of \$88.3 million (this equates to the bonded debt interest expense less the offset from DWSD contractual obligation income).

Sewage Disposal Fund

- ✓ The increase in the Sewage Disposal Fund Net Position is \$525 thousand.
- ✓ Wholesale customer charges of \$266.0 million account for 56.9% of Sewer System revenues. Wholesale customer charges are billed one-twelfth each month based on an agreed-upon historical average "share" of each customer's historical flows which are formally revisited on a periodic basis. The result is no revenue shortfall or overestimation.
- ✓ Local system (DWSD) charges of \$185.8 million account for 39.8% of total operating revenues. These are also billed at one-twelfth of the annual revenue requirement.
- ✓ Operating expenses of \$328.1 million represent 70.2% of total operating revenue. Depreciation is the largest operating expense at \$152.9 million or 46.6% of total operating expense.
- ✓ Operating income after operating expenses (including depreciation) equals \$139.3 million or 29.8 % of operating revenue.
- ✓ The largest category within nonoperating activities is bonded debt interest expense of \$114.3 million (this equates to the bonded debt interest expense less the offset from DWSD contractual obligation income).



Supplemental Schedule of Operations & Maintenance Expenses - All Funds Combined - Draft

This Supplemental Schedule of Operations & Maintenance Expenses - Draft (O&M) schedule is shown below in Table 3. This accrual basis of operations and maintenance expense may vary from the revenue requirement basis presented in the *Budget to Actual Analysis* section of the June 2020 Financial Report Binder. Explanatory notes follow this schedule.

Table 3 – Supplemental Schedule of Operations & Maintenance Expenses
– All Funds Combined - Draft
For the Twelve Months ended June 30, 2020
(\$000)

							Total	
					_		Business-	
		V#7 4	Percent of		Sewage	Percent of	. , , , ,	Percent of
	_	Water	Total		Disposal	Total	Activities	Total
Operating Expenses								
Personnel								
Salaries & Wages		23,519	17.7%		48,253	27.5%	71,772	23.3%
Overtime		4,382	3.3%		3,111	1.8%	7,494	2.4%
Benefits		16,045	12.1%		8,956	5.1%	25,001	8.1%
Total Personnel	\$	43,946	33.2%	\$	60,320	34.4%	\$ 104,266	33.9%
Utilities								
Electric		26,136	19.7%		14,534	8.3%	40,669	13.2%
Gas		1,021	0.8%		4,175	2.4%	5,196	1.7%
Sewage		561	0.4%		1,548	0.9%	2,109	0.7%
Water		2	0.0%		3,177	1.8%	3,178	1.0%
Total Utilities	\$	27,720	20.9%	\$	23,433	13.4%	\$ 51,153	16.6%
Chemicals		5,569	4.2%		8,672	5.0%	14,242	4.6%
Supplies and other		12,010	9.1%		21,643	12.4%	33,653	10.9%
Contractual services		46,122	34.8%		63,351	36.2%	109,473	35.6%
Capital Adjustment		27	0.0%		-	0.0%	27	0.0%
Capital program allocation		(2,164)	-1.6%		(1,183)	-0.7%	(3,347)	-1.1%
Shared services allocation		(697)	-0.5%		(1,037)	-0.6%	(1,734)	-0.6%
Operations and Maintenance	¢	132 522	100.0%	\$	175 100	100.0%	\$ 307,732	100.0%
Expenses Totals may be off due to	\$	132,533	100.0%	Ф	175,199	100.0%	φ 301,132	100.0%
Totals may be off due to								

rounding.



- ✓ Core expenses for water and sewage disposal systems are utilities (16.6 % of total 0&M expenses) and chemicals (4.6% of total 0&M expenses).
- ✓ Personnel costs (33.9% of total 0&M expenses) include all salaries, wages, and benefits for employees as well as staff augmentation contracts that fill a vacant position (contractual transition services).
- ✓ Contractual services (35.6%) includes:
 - Water System costs of sludge removal and disposal services at the Northeast, Southwest and Springwells Water Treatment Plants (approximately \$6.2 million);
 - Sewage Disposal System costs for the operation and maintenace of the biosolids dryer facility (approximately\$ 15.5 million); and
 - Centralized and administrative contractual costs allocated to both systems for information technology, building maintenace, field, planning and other services.



Supplemental Schedule of Nonoperating Expenses – All Funds Combined - Draft

The Supplemental Schedule of Nonoperating Expenses – All Funds Combined - Draft is shown in Table 4. Explanatory notes follow this schedule.

Table 4 – Supplemental Schedule of Nonoperating Expenses – All Funds Combined - Draft For the Twelve Months ended June 30, 2020
(\$000)

				Total		
		8	ewage	Business- type	Cor	nparative
	Water		sposal	Activities		e 30, 2019
Nonoperating (Revenue)/Expense						
Interest income contractual obligation	\$ (22,946)	\$	(18,190)	\$ (41,136)	\$	(40,673)
Interest income DWSD Shortfall	-		(1,299)	(1,299)		(1,104)
Investment earnings	(13,745)		(11,672)	(25,417)		(26,518)
Other nonoperating revenue	(1,439)		379	(1,061)		(420)
Interest Expense						
Bonded debt	111,252		132,493	243,745		250,966
Lease obligation	17,463		21,344	38,808		39,264
Other obligations	4,822		1,573	6,395		6,368
Total interest expense	133,538		155,410	288,948		296,597
Other non-capital expense	-		-	-		-
Memorandum of Understanding	-		-	-		6,527
Capital Contribution	-		(5,960)	(5,960)		-
Amortization, issuance costs, debt	(14,259)		3,956	(10,303)		(3,995)
Amortization, raw water rights	3,567		-	3,567		3,567
(Gain) loss on disposal of capital assets	1,483		1,266	2,749		(81)
Loss on impairment of capital assets	-		-	-		1,025
Water Residential Assistance Program	1,393		1,922	3,315		2,024
Legacy pension expense	 7,221		12,923	20,144		(16,778)
Total Nonoperating (Revenue)/Expense	\$ 94,812	\$	138,735	\$ 233,547	\$	220,170

Totals may be off due to rounding.

- ✓ Interest income on contractual obligation relates to the portion of the total GLWA debt obligation attributable to DWSD. This interest income offsets the total debt interest expense paid by GLWA on behalf of both entities monthly.
- ✓ Interest income DWSD shortfall represents interest from a budgetary shortfall loan from fiscal years 2016, 2017 and 2018 and is paid in accordance with the 2018 Memorandum of Understanding (MOU).
- ✓ Investment earnings in this report are reflected at book value. Any differences between the Basic Financial report and Cash and Investment section of this Financial



- Report binder are due to accrued interest and related market adjustments for FY 2019 and FY 2020, respectively. FY 2019 market value adjustments for Water and Sewer totaled \$1.6 million and \$600 thousand, respectively. FY 2020 market value adjustments for Water and Sewer totaled \$4.9 million and \$3.3 million, respectively.
- ✓ Interest expense, the largest category of nonoperating expenses, is made up of three components:
 - o Bonded debt;
 - o Lease obligation for the regional assets from the City of Detroit; and
 - Other obligations such as an obligation payable to the City of Detroit for an allocation BC Notes related to assumed DWSD liabilities; acquisition of raw water rights related to the KWA Pipeline.
- ✓ Legacy Pension expense is calculated by GLWA annually based upon information provided by the City of Detroit General Retirement System (GRS). The expense varies each year based upon benefits paid, investment earnings and changes in actuarial assumptions. The FY 2020 entry was made in April based on required reports GLWA recently received from GRS. While typically an expense, changes in actuarial assumptions caused this item to be reflected as income for the year ending June 30, 2019.

FY 2019 Items of note:

✓ Sewer Other Non-operating expense includes the 2018 MOU Item 8a from June 27, 2018 for a final bad debt lookback adjustment for DWSD of \$6.5 million.

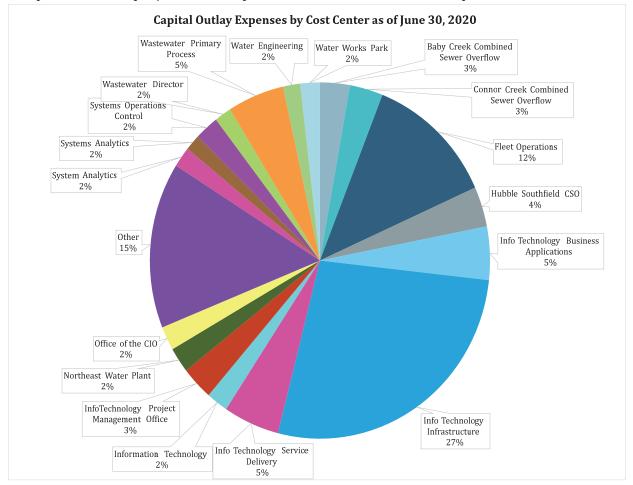


Financial Activity Charts

Chart 1 - Capital Outlay - Water and Sewer System Combined

Capital Outlay represents purchases of equipment, software, and small facility improvement projects. It *excludes* any capital investment which is included in the monthly construction work-in-progress report related to the Capital Improvement Program. Some items span several months so the entire cost may not have been incurred yet. In addition, items are capitalized only if they meet GLWA's capitalization policy.

Through June 30, 2020, total capital outlay spend is \$15.4 million. Following this chart is a sample list of projects and purchases from the total spend of \$15.4 million:



Note: Due to rounding totals may not equal 100%.

Water Operations: Level and flow instrumentation (\$217k); Water Works Park South Garage renovation (\$171k); high pressure water project (\$154k); various Water location



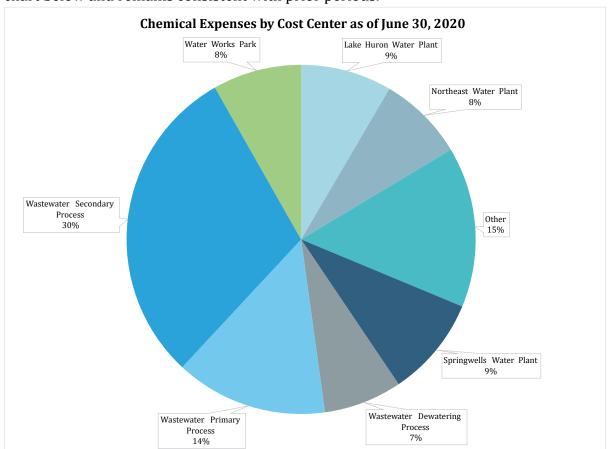
building improvements (\$134k); actuators (\$108k); power monitor (\$90k); submersible pressure sensor (\$83k); and skid steer loader (\$44k).

Wastewater Operations: Pumps at various CSO's (\$617k); accusonic flow meters (\$540k); pinion gears (\$254k); chemical feed pump (\$225k); roll off truck at Water Resource Recovery Facility (WRRF) (\$188k); chemical induction unit (\$179k); boilers (\$177k); Transformer C structure at WRRF (\$143k); Flygt pump (\$78k); water heater for Scum building (\$76k); actuator (\$73k) and skid steer loader (\$44k).

Centralized & Administrative Facilities: Low voltage wiring services (\$3.6m); trucks and vehicles (\$1.8m); IT software (\$1.2m); IT & 17th floor renovation and furniture (\$680k); IT computers (\$465k); Sewer meter support (\$216k); IT Hardware/software (\$187k); CSF meter operations (\$137k); transmitters (\$118k); multimeter (\$91k); IT firewalls (\$82k); and IT premium hardware support (\$74k); 'other' category expenses include: bathroom renovation (\$83k) for the Logistics and Materials team.

Chart 2 - Chemical Expenses - Water and Sewer System Combined
Chemical expenses are \$14.2 million through June 30, 2020 The allocation is shown in the

chart below and remains consistent with prior periods.

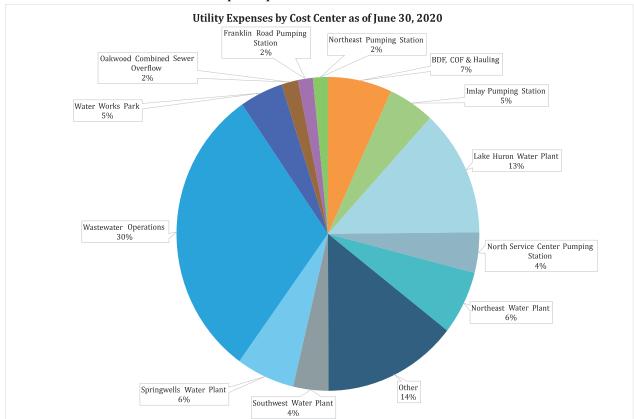


Note: "Other" includes Combined Sewer Overflow (CSO), portions of the Wastewater process and two departments from Water. Due to rounding totals may not equal 100%.



Chart 3 - Utility Expenses - Water and Sewer System Combined

Utility expenses are \$51.2 million through June 30, 2020. The allocation is shown in the chart below and consistent with prior periods.



Note: Due to rounding totals may not equal 100%.



Financial Operations KPI

This key performance indicator shown in *Chart 1 – Bank Reconciliation Completion Status* below provides a measure of the progress made in the month-end close process which includes bank reconciliations with a completed status at month end. Through June 30, 2020 all reconciliations are up-to-date and complete.

There was one new account for Cost of Issuance from May 2020.

Chart 1 - Bank Reconciliation Completion Status

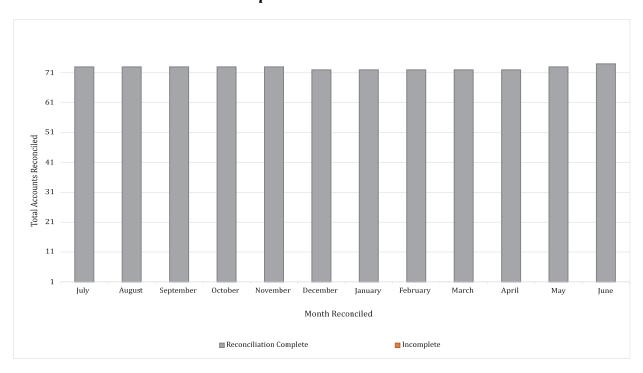


Table 1 - Fiscal Year 2020 GL Cash Account Rollforward

Total GL Cash accounts as of July 1, 2019	71
New GL Cash accounts	4
Inactivated GL Cash accounts	(1)
Total GL Cash accounts as of June 30, 2020	74



The monthly Budget to Financial Statements Crosswalk includes the following.

- 1. Crosswalk Budget Basis to Financial Reporting Basis
- 2. Explanatory Notes for Crosswalk

Purpose for Crosswalk: The Great Lakes Water Authority establishes a "Revenue Requirements" budget for the purposes of establishing charges for services. The financial report is prepared in accordance with Generally Accepted Accounting Policies for enterprise funds of a local government. Because the budget and the financial statements are prepared using different basis of accounting, the crosswalk reconciles the "Net Revenue Requirement Basis" from the Budget to Actual Analysis (Table 1A and Table 1B) to the "Increase/(Decrease) in Net Position" in Table 2 of the Basic Financial Statements in the monthly Financial Report.

The Authority has a Water Master Bond Ordinance and a Sewer Master Bond Ordinance (MBO). The Ordinances provide additional security for payment of the bonds. All revenues of the system are deposited into Revenue Receipts Funds which are held in trust by a trustee. The cash is moved to multiple bank accounts monthly based on $1/12^{th}$ of the budget as defined in the MBO ("the flow of funds") for all revenue requirements except for the Debt Service monthly transfer. The Debt Service monthly requirement is computed by the trustee, U.S. Bank. The cash transfer for debt is net of investment earnings that remain in the debt service accounts to be used for debt service.

The budget is prepared on a modified cash basis. The revenue requirements are determined based upon the cash needed to meet the financial commitments as required by the Master Bond Ordinance.

- Operation & Maintenance (0&M) expenses based on an accrual basis
- O&M Legacy Pension Allocation (includes administrative fee) and Accelerated Legacy Pension Allocation (includes B&C notes obligation) based on a cash basis
- Debt Service Allocation based on a cash set aside basis to provide the cash for the debt payments on the due dates
- Lease payments based on a cash basis
- Water Residential Assistance Program based on a percentage of budgeted revenue
- Regional System Improvement & Extension Fund Allocation on a cash basis

Budget: In Table 1A and Table 1B of the Budget to Actual Analysis the 'Revenues' section is the accrual basis revenues that are available to meet the 'Revenue Requirements'. The "Revenue Requirements' section budget column indicates the annual cash transfers to be made.

Financial Reporting: The Authority's financial statements are prepared in conformity with generally accepted accounting principles (GAAP) as applied to government units. The



Authority maintains its records on the accrual basis of accounting to conform to GAAP. Revenues from operations, investments and other sources are recorded when earned. Expenses (including depreciation) are recorded when incurred.

Table 1 – Crosswalk Budget Basis to Financial Reporting Basis provides a reconciliation of the "Net Difference" in Table 1A and Table 1B in the Budget to Actual Analysis report to the "Increase/(Decrease) in Net Position" in Table 2 of the Basic Financial Statements in this monthly Financial Report. Explanatory notes follow the Crosswalk shown in Table 1 below.

Table 1 – Crosswalk Budget Basis to Financial Reporting Basis (\$000) For the Twelve Months Ended June 30, 2020

	Water	Sewer	Total
Net Revenue Requirement Budget Variance (a)	\$ 5,953	\$ 7,198	\$ 13,151
Budgetary categories adjustments to financial reporting basis			
Pension delayed accounting election adjustments			
Current year pension transfers/payments recorded as deferral (c)	10,811	19,348	30,159
Prior year pension contribution accounted for in current year (d)	(7,221)	(12,923)	(20,144)
Administrative prepaid adjustment (e)	413	739	1,152
Debt service (f)	44,530	97,028	141,558
Accelerated pension B&C notes obligation portion (g)	177	396	573
Lease payment (h)	5,037	6,156	11,193
WRAP (i)	305	481	786
DWSD short term allocation (j)	937	10,818	11,755
Operating Reserve Deposit (j)	-	-	-
Improvement & Extension Fund (j)	28,763	18,363	47,126
Nonbudgeted financial reporting categories adjustments			
Depreciation (k)	(127,183)	(152,921)	(280,104)
Amortization (k)	10,692	(3,956)	6,736
Other nonoperating income (k)	1,656	10	1,666
Other nonoperating expense (k)	-	-	-
Gain(loss) on disposal of capital assets (k)	(1,483)	(1,266)	(2,749)
Raw water rights (l)	2,529	-	2,529
Investment earnings construction fund (m)	1,232	1,088	2,320
Investment earnings DWSD note receivable (m)	-	1,299	1,299
Investment earnings unrealized gain/loss (m)	3,325	2,707	6,032
Capital contribution (n)	-	5,960	5,960
Net Position Increase/(Decrease) per Financial Statements (b)	\$ (19,528)	\$ 525	\$ (19,002)

Table 2- Explanatory Notes for Crosswalk

- (a) Source: Budget to Actual Table 1A and Table 1B in Monthly Financial Binder
- (b) Source: Basic Financial Statements Table 2 in Monthly Financial Binder
- (c) Current year pension payments are an expense for budget purposes but not for financial reporting purposes.
- (d) Prior year pension payments are accounted for in the current year financial statements.
- (e) The administrative fee is part of the O&M Legacy Pension shown as an expense for budget purposes. For financial reporting purposes part of the administrative fee is considered prepaid based on the prior year General Retirement System



- audit information and therefore not an expense for the current year financial reporting. The prepaid portion is adjusted in June each year.
- (f) Debt service (principal and interest payments) are shown as an expense for budget purposes. Most of the adjustment relates to principal payments which are not an expense for financial reporting purposes. A portion of the adjustment relates to interest expense variances on state revolving fund debt due to the timing of payment draws. The cash set aside basis for interest expense generally is the same as the accrual basis for financial reporting.
- (g) The accelerated pension payment includes the obligation payable for the B&C notes. The pension portion is included in item (c) above. This adjustment relates to the B&C note obligation payments. The principal and interest cash basis payments are treated as an expense for budget purposes. The principal portion is not an expense for financial reporting purposes. For financial reporting purposes interest is expensed on an accrual basis which is different from the cash basis.
- (h) The lease payment is included as an expense for budget and includes both principal and interest payments. Most of the adjustment relates to the principal payments which are not an expense for financial reporting purposes. A portion of the adjustment relates to interest expense which is recorded on an accrual basis for financial reporting which is different from the cash basis.
- (i) WRAP is shown as an expense for budget purposes. For financial reporting purposes the expense is not recognized until the funds have been transferred to the WRAP administrator. The adjustment shown is the amount of current year transfers that have not been transferred to the WRAP administrator. Note that there are funds from the prior year that have not been transferred to the WRAP administrator.
- (j) The DWSD short term allocation, Operating Reserve Deposit, and Improvement & Extension Fund transfers are shown as an expense for budget purposes but not for financial reporting purposes. For FY 2020, the Sewer Improvement and Extension Fund adjustments also reflect \$2.4 million in Sewer Improvement and Extension Fund expenses relating to repairs paid for through the Sewer Improvement and Extension Fund. The Water Improvement and Extension Fund also reflects \$693 thousand in Water Improvement and Extension Fund. These are consolidated expenses for financial reporting purposes but are not reflected in the current Operations and Maintenance budget expenses.
- (k) Certain nonoperating income and expenses are reported in financial statements only.



- (l) The water service contract with Flint includes a license for raw water rights which has been recorded as an asset and liability by the Authority. The contract provides a credit to Flint as Flint satisfies its monthly bond payment obligation to KWA. This KWA credit is treated as a noncash payment of principal and interest on the liability recorded for the raw water rights. For budget, wholesale customer charges are net of the anticipated KWA credits to Flint as that is the cash that will be received and available to meet the budgeted revenue requirements. For financial reporting basis the Flint wholesale charges are recorded at the total amount billed. When the KWA credit is issued, the receivable from Flint is reduced and the principal and interest payments on the liability for the raw water rights are recorded as a noncash transaction. Most of the adjustment shown relates to the principal reduction made for the credits applied which are not an expense for financial reporting basis.
- (m) Investment earnings from the construction fund are not shown as revenue in the budget and are shown as revenue in the financial statements. Construction fund investment earnings are excluded from the definition of revenue for budget purposes as they are used for construction costs and are not used to meet the revenue requirements in the budget. Interest on the DWSD note receivable is budgeted as part of the Sewer improvement and extension fund and is transferred directly to that fund as payments are made. Unrealized gains and losses are recorded annually as required for financial reporting purposes but do not reflect actual investment earnings and are not included in cash basis reporting.
- (n) The capital contribution is a one-time payment made to GLWA by the Oakland Macomb Interceptor Drainage District (OMIDD) as part of a contract amendment to the OMIDD Wastewater Disposal Services Contract.



The Monthly Construction Work in Progress (CWIP) Summary includes the following.

- 1. Water System Construction Work in Progress costs incurred to date
- 2. Sewer System Construction Work in Progress costs incurred to date

Construction Work in Progress

Great Lakes Water Authority (GLWA) capital improvement projects generally span two or more years due to size and complexity. Therefore, the GLWA Board of Directors adopts a five-year capital improvement plan (CIP). The CIP is a five-year, rolling plan which is updated annually and formally adopted by the GLWA Board of Directors. In addition, the Board of Directors adopts a capital spending ratio assumption (SRA) which allows the realities of capital program delivery to align with the financial plan. The SRA is an analytical approach to bridge the total dollar amount of projects in the CIP with what can realistically be spent due to limitations beyond GLWA's control and/or delayed for nonbudgetary reasons. Those limitations, whether financial or non-financial, necessitate the SRA for budgetary purposes, despite the prioritization established.

This report presents quarterly and monthly CWIP spending against the prorated CIP in total and the CIP adjusted for the SRA. The prorated CIP is calculated by dividing the total fiscal year 2020 board-approved CIP plan by twelve equal months. It should be noted that for operational purposes, GLWA utilizes Primavera P6 for refined monthly projections for cash management and project management.

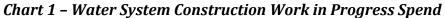
Chart 1 - Water System Construction in Work in Progress Spend

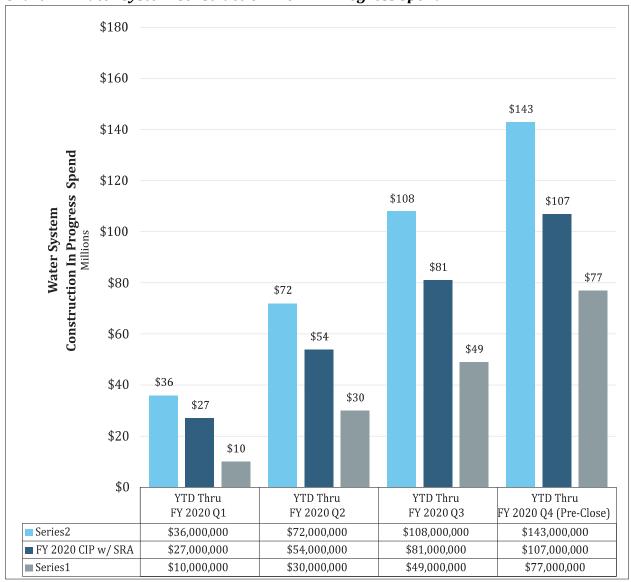
As June 2020, the Water system incurred nearly \$ 77 million of construction costs to date. This is 54% of the fiscal year 2020 prorated CIP through June and 72% of the financial plan which is labeled as the FY 2020 CIP w/SRA in the chart below.

Chart 2 - Sewer System Construction in Work in Progress Spend

As of June 2020 the Sewer system incurred nearly \$74 million of construction costs to date. This is 46% of the fiscal year 2020 prorated CIP through June and 61% of the financial plan which is labeled as the FY 2020 CIP w/SRA in the chart below.

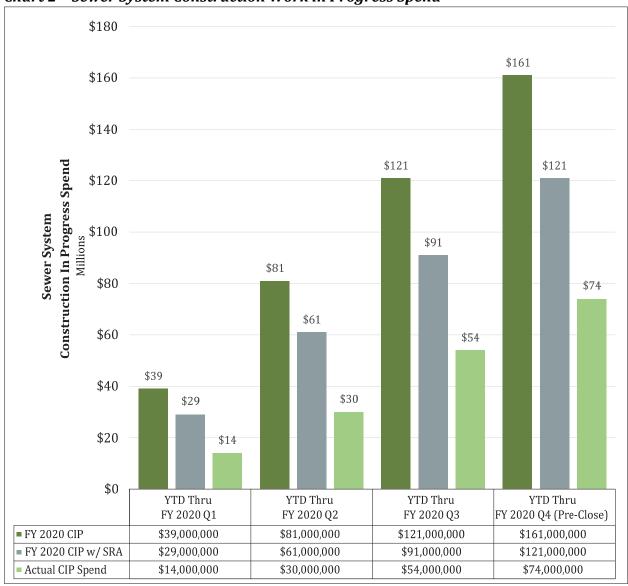














This report includes the following.

- 1. Master Bond Ordinance (MBO) Required Transfers to Accounts Held by GLWA
- 2. Master Bond Ordinance (MBO) Required Transfers to Accounts Held by DWSD

MBO Transfers to Accounts Held by GLWA

GLWA Transfers: The Treasury team completes required MBO transfers on the first business day of each month. These transfers are completed in accordance with the Great Lakes Water Authority (GLWA) and Detroit Water & Sewerage Department (DWSD) budgets as approved and adopted by the GLWA Board of Directors and DWSD Board of Water Commissioners annually.

Monthly transfers for Operations & Maintenance (O&M), Pension, and Water Residential Assistance Program (WRAP) are one-twelfth of the annual, budgeted amount. Budget stabilization should not require additional funding due to new, baseline funding levels established as part of the June 2018 Memorandum of Understanding but is included to reflect historical activity. Transfers to the Extraordinary Repair & Replacement (ER&R) fund are completed annually based on budget and year-end fund status.

Table 1 – GLWA FY 2020 <u>Water</u> **MBO Transfers** reflects the required transfers for FY 2020 completed through June 1, 2020. MBO transfers for water totaling \$150.2 million have been transferred to GLWA accounts. An Operations & Maintenance transfer of \$4.6 million was returned to accommodate a 4th QTR FY 2020 budget amendment. This return of funds adjusts the total MBO transfers to \$145.6 million.

Table 2 – GLWA FY 2020 Sewer MBO Transfers reflects the required transfers for FY 2020 completed through June 1, 2020. MBO transfers for sewer totaling \$215.5 million have been transferred to GLWA accounts. An Operations & Maintenance transfer of \$5.1 million was returned to accommodate a 4th QTR FY 2020 budget amendment. This return of funds adjusts the total MBO transfers to \$210.3 million.

Table 3 – GLWA MBO Transfer History reflects historical transfers for FY 2016 through FY 2020 to date.



Table 1 - GLWA FY 2020 Water MBO Transfers

			WATER				
					Budget Stabilization	Extraordinary Repair &	
	Operations &	Pension	Pension		(For Benefit of	Replacement	
	<u>Maintenance</u>	Sub Account	<u>Obligation</u>	WRAP	<u>DWSD)</u>	(ER&R)	Total Water
FY 2020							
July 2019	\$10,957,542	\$504,000	\$891,308	\$165,067	-	-	\$12,517,917
August 2019	10,957,542	504,000	891,308	165,067	-	-	12,517,917
September 2019	10,957,542	504,000	891,308	165,067	-	-	12,517,917
October 2019	10,957,542	504,000	891,308	165,067	-	-	12,517,917
November 2019	10,957,542	504,000	891,308	165,067	-	-	12,517,917
December 2019	10,957,542	504,000	891,308	165,067	-	-	12,517,917
January 2020	10,957,542	504,000	891,308	165,067	-	-	12,517,917
February 2020	10,957,542	504,000	891,308	165,067	-	-	12,517,917
March 2020	10,957,542	504,000	891,308	165,067	-	-	12,517,917
April 2020	10,957,542	504,000	891,308	165,067	-	-	12,517,917
May 2020	10,957,542	504,000	891,308	165,067	-	-	12,517,917
June 2020	10,957,542	504,000	891,295	165,067	-	-	12,517,904
Total MBO Transfers	131,490,504	6,048,000	10,695,683	1,980,804	_		150,214,991
Adjustment to MBO Transfers	<u>s</u>						
June 2020	(4,650,300)	-	-	-	-	-	(4,650,300)
Total FY 2020	\$126,840,204	\$6,048,000	\$10,695,683	\$1,980,804	\$0	\$0	\$145,564,691

Table 2 - GLWA FY 2020 Sewer MBO Transfers

			SEWER				
					Budget	Extraordinary	
					Stabilization	Repair &	
	Operations &	Pension	Pension		(For Benefit of	Replacement	
	<u>Maintenance</u>	Sub Account	<u>Obligation</u>	WRAP	<u>DWSD)</u>	(ER&R)	Total Sewer
FY 2020							
July 2019	\$15,588,100	\$902,000	\$1,223,959	\$240,608	-	-	\$17,954,667
August 2019	15,588,100	902,000	1,223,959	240,608	-	-	17,954,667
September 2019	15,588,100	902,000	1,223,959	240,608	-	-	17,954,667
October 2019	15,588,100	902,000	1,223,959	240,608	-	-	17,954,667
November 2019	15,588,100	902,000	1,223,959	240,608	-	-	17,954,667
December 2019	15,588,100	902,000	1,223,959	240,608	-	-	17,954,667
January 2020	15,588,100	902,000	1,223,959	240,608	-	-	17,954,667
February 2020	15,588,100	902,000	1,223,959	240,608	-	-	17,954,667
March 2020	15,588,100	902,000	1,223,959	240,608	-	-	17,954,667
April 2020	15,588,100	902,000	1,223,959	240,608	-	-	17,954,667
May 2020	15,588,100	902,000	1,223,959	240,608	-	-	17,954,667
June 2020	15,588,100	902,000	1,223,968	240,612	-	-	17,954,680
Total MBO Transfers	187,057,200	10,824,000	14,687,517	2,887,300	-		215,456,017
Adjustment to MBO Transfers							
June 2020	(5,131,400)	-	-	-	-	-	(5,131,400)
Total FY 2020	\$181,925,800	\$10,824,000	\$14,687,517	\$2,887,300	\$0	\$0	\$210,324,617

Table 3 - GLWA MBO Transfer History

I WOLC D GETTI	devil Pipo II dilajer History									
	GLWA MBO Transfer History									
			WATER							
					Budget	Extraordinary				
					Stabilization	Repair &				
	Operations &	Pension	Pension		(For Benefit of	Replacement				
	<u>Maintenance</u>	Sub Account	<u>Obligation</u>	<u>WRAP</u>	DWSD)	(ER&R)	Total Water			
Total FY 2016	\$71,052,000	\$6,037,100	\$10,297,200	\$1,983,300	\$2,326,900	\$606,000	\$92,302,500			
Total FY 2017	111,879,600	6,037,200	10,297,200	2,077,200	360,000	-	130,651,200			
Total FY 2018	121,562,604	6,048,000	10,695,696	2,159,400	-	-	140,465,700			
Total FY 2019	121,562,604	6,048,000	10,695,696	2,061,000	-	-	140,367,300			
Total FY 2020 (12 months)	126,840,204	6,048,000	10,695,683	1,980,804	-	-	145,564,691			
Life to Date	\$552,897,012	\$30,218,300	\$52,681,475	\$10,261,704	\$2,686,900	\$606,000	\$649,351,391			

			SEWER				
					Budget	Extraordinary	
					Stabilization	Repair &	
	Operations &	Pension	Pension		(For Benefit of	Replacement	
	<u>Maintenance</u>	Sub Account	<u>Obligation</u>	<u>WRAP</u>	DWSD)	(ER&R)	Total Sewer
Total FY 2016	\$100,865,600	\$10,838,400	\$14,025,800	\$2,523,400	\$5,591,700	\$779,60 0	\$134,624,500
Total FY 2017	175,858,800	10,838,400	14,026,800	2,654,400	2,654,400	-	206,032,800
Total FY 2018	191,079,396	10,824,000	14,687,496	2,760,804	-	-	219,351,696
Total FY 2019	191,079,396	10,824,000	14,687,496	2,870,992	-	-	219,461,884
Total FY 2020 (12 months)	181,925,800	10,824,000	14,687,517	2,887,300	-	-	210,324,617
Life to Date	\$840,808,992	\$54,148,800	\$72,115,109	\$13,696,896	\$8,246,100	\$779,600	\$989,795,497



MBO Required and Lease Payment Transfers to DWSD

DWSD Transfers: The GLWA Treasury team completes the required MBO transfers on the first business day of each month. These transfers are completed in accordance with the GLWA and DWSD budgets as approved and adopted by the GLWA Board of Directors and DWSD Board of Water Commissioners annually. Transfers are coordinated with other areas of GLWA Financial Services in advance of the first business day of each month. GLWA Treasury sends confirmation of transfers made to DWSD Treasury.

Monthly transfers for 0&M and 0&M Pension are one-twelfth of the annual, budgeted amount. The annual lease payment, as stated in the Water & Sewer Lease Agreements, is \$22,500,000 for Water and \$27,500,000 for Sewer. The monthly lease transfer is one-twelfth of the amount as stated in the Lease agreements unless otherwise designated by DWSD. Per Section 3.5 of the Lease, the Lease payment may be used for (a) bond principal and interest for Local System Improvements, (b) bond principal and interest for the City's share of common-to-all System Improvements, and (c) Local System improvements.

Table 4 – DWSD FY 2020 <u>Water</u> **MBO Transfers** reflects the required transfers for FY 2020 completed through June 1, 2020. MBO transfers for Water totaling \$57.9 million have been transferred to accounts held by DWSD. For FY 2020, DWSD has requested that \$3,548,000 of the lease payment be utilized to offset a portion of debt service.

Table 5 – DWSD FY 2020 Sewer MBO Transfers reflects the required transfers for FY 2020 completed through June 1, 2020. MBO transfers for Sewer totaling \$87.7 million have been transferred to accounts held by DWSD. For FY 2020, DWSD has requested that \$5,032,700 of the lease payment be utilized to offset a portion of debt service of which one-twelfth is applied monthly. DWSD has also requested that for December 2019 – June 2020, \$1 million be withheld each month from the Operations & Maintenance transfer to address FY 2020 projected shortfall in retail revenue collections. Lastly, Operations & Maintenance transfers of \$2.6 million in December 2019 and \$4.5 million in February 2020 have been returned from DWSD to address the FY 2020 projected shortfall. This return of funds adjusts the total MBO transfers through June 1, 2020 to \$80.6 million.

Table 6 – DWSD MBO and Lease Payment Transfer History reflects historical transfers for FY 2016 through FY 2020 to date.



Table 4 - DWSD FY 2020 Water MBO Transfers

WATER									
	Operations &	Lease Payment							
	<u>Maintenance</u>	<u>Pension</u>	(I&E Fund)	<u>Total</u> <u>Water</u>					
FY 2020									
July 2019	\$2,888,533	\$356,000	\$1,579,333	\$4,823,866					
August 2019	2,888,533	356,000	1,579,333	4,823,866					
September 2019	2,888,533	356,000	1,579,333	4,823,866					
October 2019	2,888,533	356,000	1,579,333	4,823,866					
November 2019	2,888,533	356,000	1,579,333	4,823,866					
December 2019	2,888,533	356,000	1,579,333	4,823,866					
January 2020	2,888,533	356,000	1,579,333	4,823,866					
February 2020	2,888,533	356,000	1,579,333	4,823,866					
March 2020	2,888,533	356,000	1,579,333	4,823,866					
April 2020	2,888,533	356,000	1,579,333	4,823,866					
May 2020	2,888,533	356,000	1,579,333	4,823,866					
June 2020	2,888,537	356,000	1,579,337	4,823,874					
Total FY 2020	\$34,662,400	\$4,272,000	\$18,952,000	\$57,886,400					

Table 5 - DWSD FY 2020 <u>Sewer</u> MBO Transfers

SEWER								
	Operations &		Lease Payment					
	<u>Maintenance</u>	<u>Pension</u>	(I&E Fund)	Total Sewer				
FY 2020								
July 2019	\$5,778,625	\$238,000	\$1,872,275	\$7,888,900				
August 2019	5,778,625	238,000	1,872,275	7,888,900				
September 2019	5,778,625	238,000	1,872,275	7,888,900				
October 2019	5,778,625	238,000	1,872,275	7,888,900				
November 2019	5,778,625	238,000	1,872,275	7,888,900				
December 2019	4,778,625	238,000	1,872,275	6,888,900				
January 2020	4,778,625	238,000	1,872,275	6,888,900				
February 2020	4,778,625	238,000	1,872,275	6,888,900				
March 2020	4,778,625	238,000	1,872,275	6,888,900				
April 2020	4,778,625	238,000	1,872,275	6,888,900				
May 2020	4,778,625	238,000	1,872,275	6,888,900				
June 2020	4,778,625	238,000	1,872,275	6,888,900				
Total MBO Transfers	62,343,500	2,856,000	22,467,300	87,666,800				
Adjustment to MBO Transfers								
December 2019	(2,600,000)	-	=	(2,600,000)				
February 2020	(4,500,000)	-	-	(4,500,000)				
Total FY 2020	\$55,243,500	\$2,856,000	\$22,467,300	\$80,566,800				



Table 6 - DWSD MBO and Lease Payment Transfer History

Transfers to DWSD											
	WATER										
		Operations &									
	Operations &	Maintenance	Lease Payment								
	Maintenance	Pension	(I&E Fund)	Total Water							
FY 2016 *											
MBO/Lease Requirement	\$26,185,600	\$4,262,700	\$22,500,000	\$52,948,300							
Offset to Debt Service	-	-	(2,326,900)	(2,326,900)							
Net MBO Transfer	26,185,600	4,262,700	20,173,100	50,621,400							
FY 2017											
MBO/Lease Requirement	33,596,400	4,262,400	22,500,000	60,358,800							
Offset to Debt Service	-	-	-	=							
Net MBO Transfer	33,596,400	4,262,400	22,500,000	60,358,800							
FY 2018											
MBO/Lease Requirement	35,059,704	4,272,000	22,500,000	61,831,704							
Offset to Debt Service	<u> </u>	-	(1,875,000)	(1,875,000)							
Net MBO Transfer	35,059,704	4,272,000	20,625,000	59,956,704							
FY 2019											
MBO/Lease Requirement	35,484,300	4,272,000	22,500,000	62,256,300							
Offset to Debt Service	<u> </u>		(3,972,200)	(3,972,200)							
Net MBO Transfer	35,484,300	4,272,000	18,527,800	58,284,100							
FY 2020 (12 months)											
MBO/Lease Requirement	34,662,400	4,272,000	22,500,000	61,434,400							
Offset to Debt Service	_		(3,548,000)	(3,548,000)							
Net MBO Transfer	34,662,400	4,272,000	18,952,000	57 , 886,400							
Life-to-Date											
MBO/Lease Requirement	164,988,404	21,341,100	112,500,000	298,829,504							
Offsets		-	(11,722,100)	(11,722,100)							
Total Water	\$164,988,404	\$21,341,100	\$100,777,900	287,107,404							

		SEWER			
	Operations & Maintenance	1			
FY 2016 *					
MBO/Lease Requirement Offset to Debt Service	\$19,774,300 -	\$2,861,800 -	\$27,500,000 (19,991,500)	\$50,136,100 (19,991,500)	
Total MBO Transfer FY 2017	19,774,300	2,861,800	7,508,500	30,144,600	
MBO/Lease Requirement Offset to Debt Service	41,535,600 -	2,862,000 -	27,500,000 -	71,897,600 -	
Total MBO Transfer FY 2018	41,535,600	2,862,000	27,500,000	71,897,600	
MBO/Lease Requirement	60,517,992	2,856,000	27,500,000	90,873,992	
Offset to Debt Service			(9,166,664)	(9,166,664)	
Total MBO Transfer FY 2019	60,517,992	2,856,000	18,333,336	81,707,328	
MBO/Lease Requirement	56,767,920	2,856,000	27,500,000	87,123,920	
Offset to Debt Service			(4,415,000)	(4,415,000)	
Total MBO Transfer FY 2020 (12 months)	56,767,920	2,856,000	23,085,000	82,708,920	
MBO/Lease Requirement	62,343,500	2,856,000	27,500,000	92,699,500	
Offset to address shortfall	(7,100,000)	-	=	(7,100,000)	
Offset to Debt Service			(5,032,700)	(5,032,700)	
Total MBO Transfer Life-to-Date	55,243,500	2,856,000	22,467,300	80,566,800	
MBO/Lease Requirement	240,939,312	14,291,800	137,500,000	392,731,112	
Offsets	(7,100,000)	-	(38,605,864)	(45,705,864)	
Total Sewer	\$233,839,312	\$14,291,800	\$98,894,136	347,025,248	

^{*} Note: FY 2016 lease transfer amounts shown do not incude prepayment on the lease amount for the 6 months period before bifurcation.



This report includes the following:

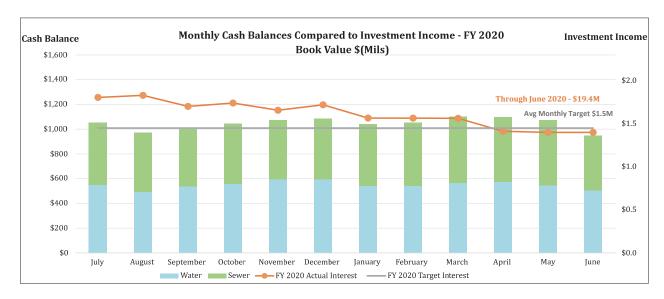
- 1. Monthly Cash Balances Compared to Investment Income
- 2. Cash Balance Detail

Monthly Cash Balances Compared to Investment Income

GLWA's investment holdings comply with the requirements of Public Act 20 of 1948, as amended and the GLWA Investment Policy. The cash balances shown in this report include bank deposits, money market funds, a local government investment pool, U.S. Treasuries, Federal Agencies, and commercial paper.

Cash and investment balances change each month based on Master Bond Ordinance (MBO) funding requirements, operational needs, capital spending pace, and mandatory debt payments. Investment income fluctuates monthly based on cash and investment balances as well as market conditions and investment strategy. The cumulative investment income through June 2020 of \$19.4 million, has exceeded the FY 2020 target of \$17.4 million.

Chart 1 - Monthly Cash Balances Compared to Investment Income - Through June 2020



\$(Mils)	July	August	September	October	November	December	January	February	March	April	May	June
Water	\$549	\$494	\$536	\$555	594	592	541	541	566	575	547	506
Sewer	\$501	\$479	\$464	\$489	479	493	498	510	536	524	526	443
Total	\$1,050	\$973	\$1,000	\$1,044	\$1,073	\$1,085	\$1,039	\$1,052	\$1,102	\$1,099	\$1,073	\$949
Investment Income	\$1.8	\$1.8	\$1.7	\$1.7	\$1.7	\$1.7	\$1.6	\$1.6	\$1.6	\$1.4	\$1.4	\$1.4



Cash Balance Detail

Funds Held By GLWA: GLWA cash balances are held in accounts as defined by the Master Bond Ordinance. The accounts are funded by monthly transfers, as stipulated in the MBO, on the first business day of each month. The "operations and maintenance" (O&M) fund transfer amounts are based upon the annual O&M budget approved by the GLWA Board of Directors for the regional systems and by the Board of Water Commissioners for the Detroit Water & Sewerage Department (DWSD) local system budgets. The water and sewer funds held by GLWA and their purpose, as defined by the MBO, are listed below.

Funds Held Within Trust:

- Receiving all retail and wholesale revenues collected which are distributed in subsequent month(s)
- Debt Service funds set aside for debt service and debt reserve requirements
- Pension Obligation funds set aside to meet GLWA's annual funding requirements for the legacy General Retirement System Pension Plan
- Water Residential Assistance Program (WRAP) funds set aside to be used to provide financial assistance to qualified residents throughout the local and regional water system as directed by program guidelines
- Budget Stabilization funds held by GLWA on behalf of DWSD that can be applied against shortfalls in retail revenues
- Emergency Repair & Replacement (ER&R) funds set aside to pay the costs for major unanticipated repairs and replacements of the local and regional systems
- Improvement & Extension (I&E) funds set aside to be used for the improvements, enlargements, and extensions of the regional system

Funds Held Outside Trust:

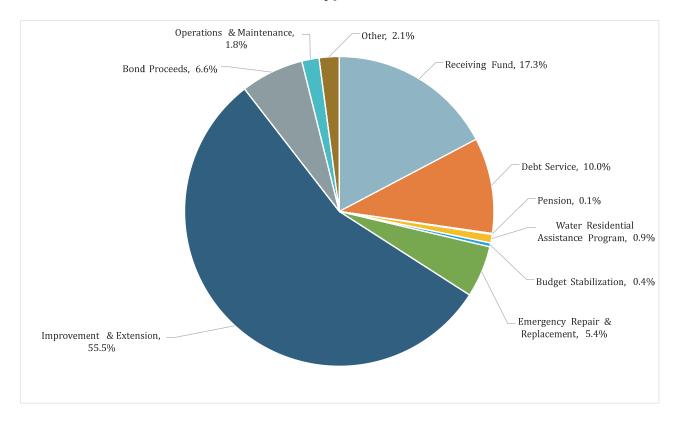
- Bond Proceeds funds raised from debt issuance used for costs of repairs, construction, and improvements of the regional system
- Operations & Maintenance (0&M) funds used to meet the operational and maintenance requirements of the regional system
- Other retainage funds held on behalf of contractors and security deposit funds held on behalf of the City of Flint

A <u>chart</u> depicting the follow of funds is online at glwater.org as well as the <u>MBO</u> documents.



Chart 2 – Cash Balances - Water Funds as of June 30, 2020 - Shows the allocation of the balance among the different categories defined in the section above. The total cash balance for Water Funds as of June 30, 2020 is \$506 million. The allocation of balances among the I&E, bond proceeds, and debt service reserve funds reflects GLWA's commitment to funding capital improvements and meeting debt reserve requirements while simultaneously increasing I&E resources to fund pay-as-you-go capital funding to reduce long-term debt in the future.

Chart 2 - Cash Balances - Water Funds as of June 30, 2020



Note: Due to rounding totals may not equal 100%.



Chart 3 – Cash Balances - Sewer Funds as of June 30, 2020 - Shows the allocation of the balance among the different funds defined in the section above. The total cash balance for Sewer Funds as of June 30, 2020 is \$443 million. Like the Water Funds, the allocation of balances among the I&E, bond proceeds, and debt service reserve funds reflects GLWA's commitment to funding capital improvements and meeting debt reserve requirements while simultaneously increasing I&E resources to fund pay-as-you-go capital funding to reduce long-term debt in the future.

The pace for Sewer Funds I&E deposits has been less than budget to address a budget shortfall over multiple years by DWSD. Beginning in February 2019, DWSD began making payments which will replenish the I&E Fund.

Operations & Maintenance, 5.2%

Bond Proceeds, 7.7%

Receiving Fund, 18.3%

Debt Service, 25.6%

Improvement & Extension, 28.5%

Pension, 0.2%

Water Residential Assistance Program, 1.4%

Budget Stabilization, 1.2%

Chart 3 – Cash Balances - Sewer Funds as of June 30, 2020

Note: Due to rounding totals may not equal 100%.



Retail Revenues, Receivables, and Collections: Pursuant to the terms of the lease agreement between the City of Detroit and the Great Lakes Water Authority (GLWA), the Detroit Water & Sewerage Department (DWSD) serves as GLWA's agent for billing activities for the City of Detroit retail customer class. All water and sewer service collections from DWSD customers are deposited in a trust account and are administered in accordance with the GLWA Master Bond Ordinance.

The Monthly Retail Revenues, Receivables, & Collections Report includes the following.

- 1. DWSD Retail Water Revenue Billings and Collections
- 2. DWSD Retail Sewer Revenue Billings and Collections
- 3. DWSD Retail Water & Sewer System Accounts Receivable Aging Report

Note: Wholesale customer revenues are billed by the Great Lakes Water Authority.

DWSD Retail Water Billings and Collections

Retail Billing Basis: DWSD bills retail customers monthly. Customers are billed throughout the month in cycles based on a meter reading schedule beginning with residential accounts and ending with commercial and industrial customers.

Table 1 - DWSD Retail Billings shows the FY 2020 water usage and billed revenue which are provided by DWSD staff. As of June 30, 2020, the DWSD usage was at 91.61% of the budget and billed revenue was at 96.96% of budget.

DWSD Retail Water Collections: The collections represent payments made by DWSD retail customers. These receipts are deposited directly into a lockbox with a trustee for administration of the flow of funds defined by GLWA's Master Bond Ordinance.

Table 2 - Retail Water Collections shows collections by month for the past 12 months compared to collections for the prior year as well as the calculated difference between the periods.



Table 1 - DWSD Retail Water Billing

RETAIL WATER CUSTOMERS									
	FY 20)20 - Budget/Go	al	F	Y 2020 - Actual		FY 2020 - Variance		
			Unit			Unit			
Month (1)	<u>Volume</u>	<u>Revenue</u>	<u>Revenue</u>	<u>Volume</u>	Revenue (2)	<u>Revenue</u>	<u>Volume</u>	<u>Revenue</u>	
	Mcf	\$	\$/Mcf	Mcf	\$	\$/Mcf	Mcf	\$	
July	286,871	9,909,302	34.54	267,054	9,802,572	36.71	(19,817)	(106,730)	
August	288,810	9,698,584	33.58	259,489	9,601,097	37.00	(29,321)	(97,487)	
September	246,846	9,159,992	37.11	228,961	8,811,834	38.49	(17,885)	(348,158)	
October	228,814	8,288,490	36.22	217,031	8,578,738	39.53	(11,783)	290,248	
November	218,154	8,078,402	37.03	200,432	7,879,694	39.31	(17,722)	(198,708)	
December	216,372	7,975,070	36.86	201,225	7,811,106	38.82	(15,147)	(163,964)	
January	228,259	8,282,968	36.29	205,993	7,981,382	38.75	(22,266)	(301,586)	
February	225,150	8,294,177	36.84	196,490	7,748,377	39.43	(28,660)	(545,800)	
March	222,601	8,159,386	36.65	198,483	7,755,210	39.07	(24,118)	(404,176)	
April	215,049	8,120,879	37.76	191,691	7,550,074	39.39	(23,358)	(570,805)	
May	230,957	8,499,721	36.80	207,387	7,929,281	38.23	(23,570)	(570,440)	
June	254,554	9,084,129	35.69	248,085	8,951,538	36.08	(6,469)	(132,591)	
Total	2,862,437	103,551,100	36.18	2,622,321	100,400,903	38.29	(240,116)	(3,150,197)	
Subtotals ytd	2,862,437	103,551,100	36.18	2,622,321	100,400,903	<i>38.29</i>	(240,116)	(3,150,197)	
Achievement o	f Budget			91.61%	96.96%				

⁽¹⁾ Figures are stated as "Service Months"; that is, July figures represent bills issued in August, etc.

Table 2 - DWSD Retail Water Collections

Water								
Month	Current Year	Prior Year	Variance	Ratio				
July	8,093,394	7,858,272	235,122	2.99%				
August	8,671,848	8,692,784	(20,936)	-0.24%				
September	8,610,801	9,766,449	(1,155,648)	-11.83%				
October	9,619,977	9,015,400	604,577	6.71%				
November	7,067,667	7,938,517	(870,850)	-10.97%				
December	8,597,558	7,297,698	1,299,860	17.81%				
January	9,076,091	8,158,817	917,274	11.24%				
February	8,281,985	7,927,299	354,686	4.47%				
March	6,948,308	8,707,578	(1,759,270)	-20.20%				
April	5,956,105	8,475,657	(2,519,552)	-29.73%				
May	8,109,469	8,415,767	(306,298)	-3.64%				
June	7,821,791	7,554,457	267,334	3.54%				
Rolling, 12-Month Total	96,854,994	99,808,695						

⁽²⁾ Retail Revenues include Miscellaneous Revenues and Penalties



DWSD Retail Sewer Billings and Collections

Retail billing basis: DWSD bills retail customers monthly. Customers are billed throughout the month in cycles based on a meter reading schedule beginning with residential accounts and ending with commercial and industrial customers.

Table 3 - DWSD Retail Sewer Billings shows the FY 2020 sewer billed revenue which are provided by DWSD staff. As of June 30, 2020, the DWSD usage was at 94.89% of the budget and billed revenue was at 97.23% of budget.

DWSD Retail Sewer Collections: The collections represent payments made by DWSD retail customers. These receipts are deposited directly into a lockbox with a trustee for administration of the flow of funds defined by GLWA's Master Bond Ordinance.

Table 4 – DWSD Retail Sewer Collections shows collections by month for the past 12 months compared to collections for the prior year as well as the calculated difference between the periods.

Table 3 - DWSD Retail Sewer Billings

RETAIL SEWER CUSTOMERS									
	FY 2020 - Budget/Goal		FY 2020) - Actual	FY 2020 - Variance				
Month (1)	<u>Volume</u> Mcf	Revenue \$	<u>Volume</u> Mcf	Revenue (2)	<u>Volume</u> Mcf	Revenue \$			
July	251,738	28,411,752	244,810	28,049,707	(6,928)	(362,045)			
August	258,984	28,203,880	246,989	28,076,649	(11,995)	(127,231)			
September	255,527	26,665,228	215,119	26,430,710	(40,408)	(234,518)			
October	227,141	26,320,755	238,202	27,549,787	11,061	1,229,032			
November	211,617	25,636,010	188,779	24,726,161	(22,838)	(909,849)			
December	195,192	25,781,759	186,917	24,853,335	(8,275)	(928,424)			
January	197,099	26,217,157	190,230	24,857,510	(6,869)	(1,359,647)			
February	206,164	26,188,433	187,219	24,524,288	(18,945)	(1,664,145)			
March	200,672	26,341,924	186,521	24,784,918	(14,151)	(1,557,006)			
April	204,606	25,768,745	180,397	24,538,664	(24,209)	(1,230,081)			
May	203,480	27,060,809	192,362	25,035,540	(11,118)	(2,025,269)			
June	218,340	27,252,091	238,679	27,572,637	20,339	320,546			
Total	2,630,560	319,848,543	2,496,224	310,999,906	(134,336)	(8,848,637)			
Subtotals ytd	2,630,560	319,848,543	2,496,224	310,999,906	(134,336)	(8,848,637)			
Achievement d	f Budget/Goal	_	94.89%	97.23%	_	<u> </u>			

⁽¹⁾ Figures are stated as "Service Months"; that is, July figures represent bills issued in August, etc.

⁽²⁾ Retail Revenues include Miscellaneous Revenues and Penalties



Table 4 - DWSD Retail Sewer Collections

Sewer							
Month	Current Year	Prior Year	Variance	Ratio			
July	20,940,157	27,332,605	(6,392,448)	-23.39%			
August	23,175,643	21,746,714	1,428,929	6.57%			
September	21,972,754	23,727,505	(1,754,751)	-7.40%			
October	26,321,010	23,938,933	2,382,077	9.95%			
November	17,546,180	20,624,039	(3,077,859)	-14.92%			
December	25,889,823	19,612,154	6,277,669	32.01%			
January	23,512,702	19,612,154	3,900,548	19.89%			
February	22,682,982	20,624,039	2,058,943	9.98%			
March	19,325,377	22,111,691	(2,786,314)	-12.60%			
April	17,105,146	20,930,511	(3,825,365)	-18.28%			
May	23,639,652	22,807,283	832,369	3.65%			
June	22,558,827	20,426,151	2,132,676	10.44%			
Dolling 12 Month Total	264 670 252	262 402 770					

Rolling 12-Month Total 264,670,253 263,493,779 **Rolling, 12-Month Average** 22,055,854 21,957,815

DWSD Retail Water and Sewer Accounts Receivable Aging Report

The DWSD detailed accounts receivable aging is categorized by customer category.

Table 5 is a summary of the total, current and non-current Water and Sewer receivables by category as of June 30, 2020 with comparative totals from June 30, 2019.

Table 5 - DWSD Retail Accounts Receivable Aging Report - <u>Water & Sewer</u> <u>Combined</u>

Sales Class	# of Accounts	Avg. Balance	Current		> 30 Days	> 60 Days	> 180 Days	Balance
Residential	204,254	\$ 445.35	\$ 12,589,000 \$	5	6,386,000	\$ 16,616,000	\$ 55,373,000	\$ 90,964,000
			13.8%		7.0%	18.3%	60.9%	100.0%
Commercial	20,604	1,628.22	6,943,000		2,228,000	5,739,000	18,638,000	33,548,000
			20.7%		6.6%	17.1%	55.6%	100.0%
Industrial	2,138	5,899.57	3,315,000		969,000	2,129,000	6,200,000	12,613,000
			26.3%		7.7%	16.9%	49.2%	100.0%
Tax Exempt	3,448	845.24	391,000		141,000	449,000	1,935,000	2,914,000
			13.4%		4.8%	15.4%	66.4%	100.0%
Government	66,055	270.39	2,862,000		1,627,000	2,737,000	10.634.000	17.860.000
			16.0%		9.1%	15.3%	59.5%	100.0%
Drainage	33,753	830.58	2.335.000		1.524.000	3.853.000	20.322.000	28.035.000
			8.3%		5.4%	13.7%	72.5%	100.0%
Subtotal - Active Accounts	330,252	\$ 563.01	\$ 28,435,000 \$	5	12,875,000	\$ 31,523,000	\$ 113,102,000	\$ 185,935,000
	,		15.3%		6.9%	17.0%	60.8%	100.0%
Inactive Accounts	284,363	98.16	18,000		54,000	649,000	27,191,000	27,912,000
			0.1%		0.2%	2.3%	97.4%	100.0%
Total –	614,615	\$ 347.94	\$ 28,452,000 \$	5	12,929,000	\$ 32,172,000	\$ 140,293,000	\$ 213,846,000
= % of Total A/R			13.3%		6.0%	15.0%	65.6%	100.0%
Water Fund	222,450	181.67	\$ 6,276,000 \$			\$ 5,907,000		\$ 40,412,000
Sewer Fund	246,558	703.42	\$ 22,176,000 \$			\$ 26,265,000	\$ 	\$ 173,434,000
Total June 30, 2020 (a)	614,615	347.94	\$ 28,452,000 \$	\$	12,929,000	\$ 32,172,000	\$ 140,293,000	\$ 213,846,000
Water Fund- Allowance								\$ (31,718,000)
Sewer Fund- Allowance								\$ (103,850,000)
Total June 30, 2019 Bad Debt	Allowance							\$ (135,569,000)
, , , , , , , , , , , , , , , , , , , ,								(
Comparative - June 2019 (b)	594,446	301.81	\$ 28,767,000 \$	\$	11,270,000	\$ 31,631,000	\$ 107,741,000	\$ 179,408,000
Difference (a) - (b)	20,169	46.13	\$ (314,000) \$	5	1,659,000	\$ 541,000	\$ 32,552,000	\$ 34,438,000



The Monthly Wholesale Billings, Receivables, & Collections Report includes the following.

- 1. Wholesale Water Billings and Collections
- 2. Wholesale Sewer Billings and Collections
- 3. City of Highland Park Billings and Collections
- 4. Wholesale Water & Sewer Accounts Receivable Aging Report

Wholesale Water Billings and Collections

Wholesale Water Contracts: Great Lakes Water Authority (GLWA) provides wholesale water service to 87 member-partners through a variety of service arrangements.

Service Arrangement Type

Model Contract	82
Emergency	1
Older Contracts	4
Total	87
10441	

Note: Services are provided to the Detroit Water & Sewerage Department (DWSD) via a Water and Sewer Services Agreement (WSSA). See the "Retail Revenues, Receivables, and Collections Report" section of this monthly report.

Wholesale Water Billing Basis: Beginning with FY 2016, wholesale water charges were restructured to create a more stable revenue stream by using a historical rolling average to project customer volumes which accounts for 40% of the monthly charges and 60% of the annual customer revenue requirement as a monthly fixed charge.

Table 1 - Wholesale Water Billings shows the FY 2020 water billed usage and revenues. As of June 30, 2020, the billed usage was at 100.78% of budget and billed revenue at 100.45% of budget. Billings and usage from the City of Flint *are* included as they were assumed in the FY 2020 Budget.

Wholesale Water Collections: The collections represent payments made by wholesale customers. These receipts are deposited directly into a lockbox with a trustee for administration of the flow of funds defined by GLWA's Master Bond Ordinance.

Table 2 - Wholesale Water Collections shows collections by month for the past 12 months compared to collections for the prior year as well as the calculated difference between the periods. The difference in rolling average from current year to prior year reflects the gentle downward trend in water usage over time.



Table 1 - FY 2020 Wholesale <u>Water</u> Billings Report

WHOLESALE WATER CUSTOMERS									
	FY 20	20 - Budget/Go	al	FY	7 2020 - Actual		FY 2020 - Variance		
			Unit			Unit			
Month (1)	<u>Volume</u>	<u>Revenue</u>	<u>Revenue</u>	<u>Volume</u>	<u>Revenue</u>	<u>Revenue</u>	<u>Volume</u>	<u>Revenue</u>	
	Mcf	\$	\$/Mcf	Mcf	\$	\$/Mcf	Mcf	\$	
July	1,777,138	32,544,400	18.31	1,545,631	30,356,570	19.64	(231,507)	(2,187,830)	
August	1,549,587	30,383,100	19.61	1,554,426	30,501,606	19.62	4,839	118,506	
September	1,368,496	28,270,400	20.66	1,257,111	27,278,750	21.70	(111,385)	(991,650)	
October	1,066,653	25,351,200	23.77	1,026,086	25,007,145	24.37	(40,567)	(344,055)	
November	917,034	24,049,100	26.22	905,016	23,933,012	26.44	(12,018)	(116,088)	
December	1,004,420	24,714,000	24.61	983,589	24,535,948	24.95	(20,831)	(178,052)	
January	1,018,192	24,861,000	24.42	945,874	24,246,312	25.63	(72,318)	(614,688)	
February	893,007	23,780,800	26.63	878,794	23,689,167	26.96	(14,213)	(91,633)	
March	1,008,766	24,753,300	24.54	971,559	24,450,282	25.17	(37,207)	(303,018)	
April	948,751	24,262,000	25.57	884,232	23,725,074	26.83	(64,519)	(536,926)	
May	1,073,966	25,549,300	23.79	1,017,096	25,087,428	24.67	(56,870)	(461,872)	
June	1,383,200	28,596,500	20.67	1,609,292	31,068,810	19.31	226,092	2,472,310	
YE Bdgt Amd	(535,200)	(4,650,300)							
Total	13,474,010	312,464,800	23.19	13,578,706	313,880,104	23.12	(430,504)	(3,234,996)	
Subtotals ytd	13,474,010	312,464,800	23.19	<i>13,578,706</i>	313,880,104	23.12	104,696	1,415,304	
Achievement o	f Budget			100.78%	100.45%				

⁽¹⁾ Figures are stated as "Service Months"; that is, July figures represent bills issued in August, etc.

Table 2 - Wholesale Water Collections

Water									
Month	Current Year	Prior Year	Variance	Ratio					
July	23,212,979	21,923,590	1,289,389	5.88%					
August	28,808,254	31,920,586	(3,112,332)	-9.75%					
September	28,336,152	26,037,313	2,298,839	8.83%					
October	25,786,774	27,827,722	(2,040,948)	-7.33%					
November	29,245,969	29,238,260	7,709	0.03%					
December	23,292,382	27,720,646	(4,428,264)	-15.97%					
January	25,470,795	23,430,974	2,039,821	8.71%					
February	24,629,768	26,147,082	(1,517,314)	-5.80%					
March	25,017,989	24,967,264	50,725	0.20%					
April	17,856,644	23,045,654	(5,189,010)	-22.52%					
May	24,811,582	20,749,943	4,061,639	19.57%					
June Polling 12 Month Total	383,888,893	385,886,458	1,422,325	5.54%					

Rolling 12-Month Total 25;297;339 Rolling, 12-Month Average

339 25;723;791



Wholesale Sewer Billings and Collections

Wholesale Sewer Contracts: GLWA provides wholesale sewer service to 18 member-partners via multiple service arrangements.

Service Arrangement Type

Model Contract	11
Emergency	0
Older Contracts	7
Total	18

Note: Services are provided to the Detroit Water & Sewerage Department via a Water and Sewer Services Agreement (WSSA). See the "Retail Revenues, Receivables, and Collections Report" section of the monthly report.

Wholesale Sewer Billing Basis: Beginning in FY 2015, the "sewer rate simplification" initiative was applied which provides for a stable revenue stream and predictability for our member partners. Wholesale sewer customers are billed a fixed monthly fee based upon the annual revenue requirement.

Table 3 - Wholesale Sewer Billings shows the FY 2020 sewer billed revenue. As of June 30, 2020 the billed revenue is at 100.00% of budget.

Wholesale Sewer Collections: The collections represent payments made by wholesale customers. These receipts are deposited directly into a lockbox with a trustee for administration of the flow of funds defined by GLWA's Master Bond Ordinance.

Table 4 - Wholesale Sewer Collections shows collections by month for the past 12 months compared to collections for the prior year as well as the calculated difference between the periods. The year-over-year rolling average from FY 2019 to FY 2020 remains consistent.

The shift in wholesale sewer collection patterns is largely attributable to the timing of payments received. There are several large accounts whose payments swing between the end of the current month and the beginning of the next month.



Table 3 - FY 2020 Wholesale <u>Sewer</u> Billings Report

WHOLESALE SEWER CUSTOMERS									
	FY 2020 - Budget/Goal			0 - Actual	FY 2020 - Variance				
Month (1)	<u>Volume</u> (2)	<u>Revenue</u>	<u>Volume (2)</u>	<u>Revenue</u>	<u>Volume (2)</u>	<u>Revenue</u>			
	Mcf	\$	Mcf	\$	Mcf	\$			
July	N/A	22,323,183	N/A	22,323,183	N/A	-			
August	N/A	22,323,183	N/A	22,323,183	N/A	-			
September	N/A	22,323,183	N/A	22,323,183	N/A	-			
October	N/A	22,323,183	N/A	22,323,183	N/A	-			
November	N/A	22,323,183	N/A	22,323,183	N/A	-			
December	N/A	22,323,183	N/A	22,323,183	N/A	-			
January	N/A	22,323,183	N/A	22,323,183	N/A	-			
February	N/A	22,323,183	N/A	22,323,183	N/A	-			
March	N/A	22,323,183	N/A	22,323,183	N/A	-			
April	N/A	22,323,183	N/A	22,323,183	N/A	-			
May	N/A	22,323,183	N/A	22,323,183	N/A	-			
June	N/A	22,323,183	N/A	22,323,183	N/A	-			
Total		267,878,196		267,878,196		-			
Subtotals ytd		267,878,196		267,878,196		<u>-</u>			

Achievement of Budget

100.00%

Table 4 - Wholesale Sewer Collections

	Sewer								
Month	Current Year	Prior Year	Variance	Ratio					
July	27,222,400	16,179,117	11,043,283	68.26%					
August	35,153,500	28,384,600	6,768,900	23.85%					
September	18,833,257	22,672,400	(3,839,143)	-16.93%					
October	29,833,760	16,105,200	13,728,560	85.24%					
November	19,428,000	28,633,300	(9,205,300)	-32.15%					
December	19,999,642	24,440,000	(4,440,358)	-18.17%					
January	17,121,812	26,874,927	(9,753,115)	-36.29%					
February	23,284,737	13,895,100	9,389,637	67.58%					
March	21,108,100	22,388,600	(1,280,500)	-5.72%					
April	10,024,575	23,203,703	(13,179,128)	-56.80%					
May	21,189,047	9,284,000	11,905,047	128.23%					
June	28,598,467	32,639,436	(4,040,969)	-12.38%					

Rolling 12-Month Total

221,793,793 261,798,383

Rolling, 12-Month Average

⁽¹⁾ Figures are stated as "Service Months"; that is, July figures represent bills issued in August, etc.

⁽²⁾ Not tracked as part of the wholesale sewer charges.



City of Highland Park Billings and Collections

The City of Highland Park is provided water service pursuant to an emergency service basis. Sewer service is provided pursuant to a 1982 amended contract which indicates that the parties are guided in their legal relationship by a Michigan Supreme Court decision from 1949.

As of June 30, 2020, Highland Park had a delinquent balance of \$44.3 million, including \$34.1 million for wastewater treatment services, \$1.7 million for industrial waste control services, and \$8.5 million for water supply services.

Table 5 - City of Highland Park Billings and Collections provides a life-to-date balance summary of the billing and collection history for Highland Park with detail provided for fiscal year 2020 through June 30, 2020. Please note the numbers below reflect the month the billing was sent and not the month the service was provided. A life-to-date summary is provided as an appendix to this monthly financial report.

Table 5 - City of Highland Park Billings and Collections

	Water	Sewer	IWC	Total
July 31, 2019 Balance	7,455,746	31,940,744	1,679,363	41,075,854
August 2019 Billing	106,638	472,500	4,026	583,164
August 2019 Payments	-	-	-	-
August 31, 2019 Balance	7,562,384	32,413,244	1,683,389	41,659,018
September 2019 Billing	108,007	472,500	4,014	584,521
September 2019 Payments	-	(656,657)	-	(656,657)
September 30, 2019 Balance	7,670,391	32,229,087	1,687,403	41,586,882
October 2019 Billing	107,422	472,500	3,933	583,855
October 2019 Payments		-	-	-
October 31, 2019 Balance	7,777,814	32,701,587	1,691,336	42,170,737
November 2019 Billing	101,003	472,500	3,948	577,451
November 2019 Payments		-		-
November 30, 2019 Balance	7,878,817	33,174,087	1,695,284	42,748,188
December 2019 Billing	98,501	472,500	3,845	574,846
December 2019 Payments	-	-		-
December 31, 2019 Balance	7,977,318	33,646,587	1,699,129	43,323,034
January 2020 Billing	85,342	472,500	3,853	561,695
January 2020 Payments		(1,561,812)		(1,561,812)
January 31, 2020 Balance	8,062,660	32,557,275	1,702,982	42,322,917
February 2020 Billing	93,589	472,500	3,892	569,981
February 2020 Payments	-	-		-
February 28, 2020 Balance	8,156,249	33,029,775	1,706,874	42,892,898
March 2020 Billing	92,950	472,500	3,906	569,356
March 2020 Payments	-	-	-	-
March 31, 2020 Balance	8,249,199	33,502,275	1,710,780	43,462,254
April 2020 Billing	94,738	472,500	3,905	571,143
April 2020 Payments	-	-		-
April 30, 2020 Balance	8,343,937	33,974,775	1,714,685	44,033,397
May 2020 Billing	92,674	472,500	3,824	568,998
May 2020 Payments	-	(807,648)		(807,648)
May 31, 2020 Balance	8,436,611	33,639,627	1,718,509	43,794,747
June 2020 Billing	97,073	472,500	3,831	573,404
June 2020 Payments		-	-	
June 30, 2020 Balance	8,533,684	34,112,127	1,722,340	44,368,151



Wholesale Water & Sewer Accounts Receivable Aging Report

The detailed accounts receivable aging is in the Appendix to this monthly report. This report reflects the wholesale receivables only and does not include DWSD.

Table 6 - Wholesale Accounts Receivable Aging Report Summary is a summary of the total, current and non-current receivables by category as of June 30, 2020. The water past due balance of \$29 thousand and \$23 thousand relate mainly to one community. The past due balance was paid in full in early July.

Table 7 - Wholesale Accounts Receivable Aging Report, Net of Highland Park is the same summary *without* the past due balances for the City of Highland Park.

Table 6 - Wholesale Accounts Receivable Aging Report Summary

	Total	Current	46-74 Days	7	75-104 Days	>105 Days
Water	\$ 38,769,605.17	\$ 30,373,448.06	\$ 123,972.08	\$	115,936.22	\$ 8,156,248.81
Sewer	\$ 53,321,993.24	\$ 19,682,366.44	\$ 472,500.00	\$	472,500.00	\$ 32,694,626.80
IWC	\$ 2,218,289.55	\$ 493,308.02	\$ 5,722.34	\$	=	\$ 1,719,259.19
Pollutant Surcharge	\$ 934,847.75	\$ 810,142.46	\$ 33,847.40	\$	20,290.73	\$ 70,567.16
Total	\$ 95,244,735.71	\$ 51,359,264.98	\$ 636,041.82	\$	608,726.95	\$ 42,640,701.96
	100.00%	53.92%	0.67%		0.64%	44.77%

Table 7 - Wholesale Accounts Receivable Aging Report, Net of Highland Park

	Total	Current	46-74 Days	7	5-104 Days	>105 Days
Water	\$ 30,235,920.81	\$ 30,183,700.71	\$ 29,234.01	\$	22,986.09	\$ -
Sewer	\$ 19,209,866.44	\$ 19,209,866.44	\$ -	\$	-	\$ -
IWC	\$ 495,949.15	\$ 485,652.32	\$ 1,816.75	\$	-	\$ 8,480.08
Pollutant Surcharge	\$ 934,847.75	\$ 810,142.46	\$ 33,847.40	\$	20,290.73	\$ 70,567.16
Total	\$ 50,876,584.15	\$ 50,689,361.93	\$ 64,898.16	\$	43,276.82	\$ 79,047.24
	100.00%	99.63%	0.13%		0.09%	0.16%

Note: percentages vary from 100% due to rounding.



The Monthly Trust Receipts & Disbursements Report includes the following.

- 1. GLWA Trust Receipts & Disbursements Net Cash Flows and Receipts
- 2. DWSD Trust Receipts & Disbursements Net Cash Flows, Receipts & Loan Receivable
- 3. Combined System Trust Receipts & Disbursements Net Cash Flows

GLWA Trust Receipts & Disbursements

Net Cash Flows and Receipts Basis: The trusts established pursuant to the Master Bond Ordinance (MBO) outline a flow of funds that governs the priority of the application of cash receipts from both the regional wholesale (i.e. Great Lakes Water Authority or GLWA) and local retail (i.e. Detroit Water & Sewerage Department or DWSD) activities which are further separated by the water system and the sewage disposal system.

This report provides an ongoing status of the net cash flow of both organizations (GLWA and DWSD) to fund their allocated share of Master Bond Ordinance requirements in accordance with the leases for the regional systems.

Table 1 – GLWA Net Cash Flows from Trust Receipts & Disbursements provides a summary of cash receipt collections and required MBO transfers by fiscal year as well as a total of all activity for GLWA since inception at January 1, 2016. Fiscal year 2020 reflects twelve months of activity to date.

Water fund receipts exceeded required disbursements by 12% through June 30, 2020 with a historical ratio of receipts exceeding required disbursements by 15% since January 1, 2016.

Sewer fund receipts exceeded required disbursements by 10% through June 30, 2020 with a historical ratio of receipts exceeding required disbursements by 6% since January 1, 2016. FY 2020 activity is high due in part to a one-time capital contribution of \$11.9 million by the Oakland Macomb Interceptor Drainage District in December 2019 as part of a recent contract amendment.

Chart 1 – GLWA 12-Month Net Receipts – Water outlines monthly cash receipt trends across two points of reference for the regional water system—current year and prior year. The black line at the zero highlights the minimum goal for net receipts.



Chart 2 – GLWA 12-Month Net Receipts – Sewer outlines monthly cash receipt trends across two points of reference for the regional sewer system—current year and prior year. The black line at the zero highlights the minimum goal for net receipts.

Table 1 - GLWA Net Cash Flows from Trust Receipts & Disbursements

	FY 2016	FY 2017	FY 2018	FY 2019	FY 2020 Thru June 30	Life-to-Date Total
Water					,	
1 Receipts 2 MOU Adjustments	\$ 149,688,711 -	\$ 352,941,909 -	\$ 338,452,001 -	\$ 336,594,234 -	\$ 332,606,196 -	\$1,510,283,051 -
3 Adjusted Receipts4 Disbursements	149,688,711 (146,256,185)	352,941,909 (288,777,985)	338,452,001 (297,064,810)	336,594,234 (289,230,481)	332,606,196 (296,190,425)	1,510,283,051 (1,317,519,886)
5 Receipts Net of Required Transfers6 I&E Transfer	3,432,526	64,163,924	41,387,191 (25,739,700)	47,363,753 (47,695,000)	36,415,771 (25,719,751)	192,763,165 (99,154,451)
7 Net Receipts Ratio of Receipts to Required	\$ 3,432,526 102%	\$ 64,163,924	\$ 15,647,491 114%	\$ (331,247)	\$ 10,696,020 112%	\$ 93,608,714
Disbursements (Line 3/Line 4)	102 /0	122 /0	11170	11070	112 /0	11570
Sewer						
9 Receipts 10 MOU Adjustments	\$ 232,377,715	\$ 469,788,882 -	\$ 476,269,761 -	\$ 467,743,744 -	\$ 490,461,356 -	\$2,136,641,458 -
11 Adjusted Receipts	232,377,715	469,788,882	476,269,761	467,743,744	490,461,356	2,136,641,458
12 Disbursements	(219,538,325)	(441,443,340)	(458,903,335)	(453,406,636)	(445,604,952)	(2,018,896,588)
13 Receipts Net of Required Transfers	12,839,390	28,345,542	17,366,426	14,337,108	44,856,404	117,744,870
14 I&E Transfer	-	-	(22,698,100)	(22,547,700)	(19,096,200)	(64,342,000)
15 DWSD Shortfall Advance	(1,285,466)	(28,014,534)	(24,113,034)	-	<u>-</u>	(53,413,034)
16 Shortfall Repayment (principal)	- 44 FF2 024	ф 224.000	ф (20 444 700)	9,367,355	17,542,669	26,910,024
17 Net Receipts	\$ 11,553,924	\$ 331,008	\$ (29,444,708)	\$ 1,156,763	\$ 43,302,873	\$ 26,899,860
Ratio of Receipts to Required Disbursements (Line 11/Line 12)	106%	106%	104%	103%	110%	106%
Combined						
19 Receipts20 MOU Adjustments	\$ 382,066,426	\$ 822,730,791 -	\$ 814,721,762 -	\$ 804,337,978 -	\$ 823,067,552 -	\$3,646,924,509 -
21 Adjusted Receipts	382,066,426	822,730,791	814,721,762	804,337,978	823,067,552	3,646,924,509
22 Disbursements	(365,794,510)	(730,221,325)	(755,968,145)	(742,637,117)	(741,795,377)	(3,336,416,474)
23 Receipts Net of Required Transfers	16,271,916	92,509,466	58,753,617	61,700,861	81,272,175	310,508,035
24 I&E Transfer	-	-	(48,437,800)	(70,242,700)	(44,815,951)	(163,496,451)
25 Shortfall Advance	(1,285,466)	(28,014,534)	(24,113,034)	-	-	(53,413,034)
26 Shortfall Repayment	-	-	-	9,367,355	17,542,669	26,910,024
27 Net Receipts	\$ 14,986,450	\$ 64,494,932	\$ (13,797,217)	\$ 825,516	\$ 53,998,893	\$ 120,508,574
Ratio of Receipts to Required Disbursements (Line 21/Line 22)	104%	113%	108%	108%	111%	109%

MOU Adjustments applies to DWSD and is shown here for consistency.



Chart 1 - GLWA 12-Month Net Receipts - Water

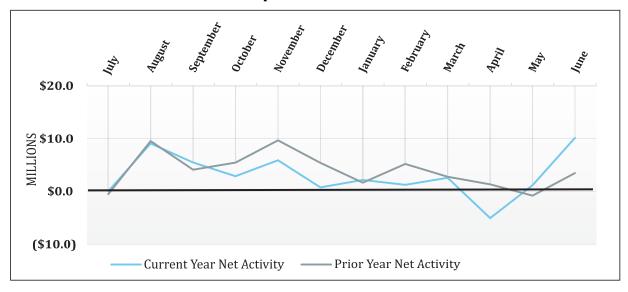
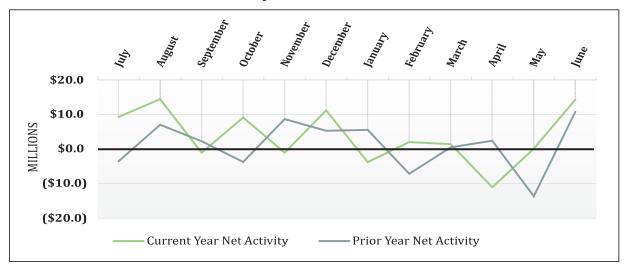


Chart 2 - GLWA 12-Month Net Receipts - Sewer





DWSD Trust Receipts & Disbursements

Net Cash Flows and Receipts Basis: The trusts established pursuant to the Master Bond Ordinance (MBO) outline a flow of funds that governs the priority of the application of cash receipts from both the regional wholesale (i.e. Great Lakes Water Authority or GLWA) and local retail (i.e. Detroit Water & Sewerage Department or DWSD) activities which are further separated by the water system and the sewage disposal system.

This report provides an ongoing status of the net cash flow of both organizations (GLWA and DWSD) to fund their allocated share of Master Bond Ordinance requirements in accordance with the leases for the regional systems.

Table 2 – DWSD Net Cash Flows from Trust Receipts & Disbursements provides a summary of cash receipt collections and required MBO transfers by fiscal year as well as a total of all activity for DWSD since inception at January 1, 2016. Fiscal year 2020 reflects twelve months of activity to date.

Water fund receipts fell short of required disbursements by 1% through June 30, 2020 with a historical ratio of net receipts exceeding required disbursements by 2% since January 1, 2016.

Sewer fund receipts fell short of required disbursements by 4% through June 30, 2020 with a historic ratio of receipts falling short of required disbursements by 5% since January 1, 2016. DWSD has recognized this issue and proactively implemented plans in December 2019 to resolve that mid-year shortfall.

On December 3, DWSD transferred \$2.6 million from Sewer Operations & Maintenance back to the Sewer Receiving Fund, with an additional \$4.5 million cash replenishment transfer to GLWA in February 2020; the DWSD Operations & Maintenance budgeted transfer request has been reduced by \$1 million each month since December 2019 to further offset future cashflow timing issues.

Both DWSD Water and Sewer funds closed fiscal year 2020 with shortfalls. However, agreed-upon terms under the April 2018 Memorandum of Understanding (MOU) state that DWSD has until June 30, 2021 to resolve this shortfall prior to establishment of a loan receivable with GLWA. This topic is discussed with executive leadership at quarterly Reconciliation Committee meetings and at regularly scheduled internal DWSD and GLWA management meetings. DWSD is developing plans to address this shortfall resulting largely from this unforeseen COVID-19 pandemic accordingly.



- **Table 3 FY 2017 DWSD Loan Receivable Sewer** provides an activity summary of the loan receivable established under the terms of the April 2018 MOU addressing the cash shortfall from FY 2016 and FY 2017.
- **Table 4 FY 2017 DWSD Loan Receivable Payments Sewer** provides an activity summary of loan receivable payments to date on the FY 2017 Sewer Loan Receivable including the interest on the loan. This payment is transferred directly to GLWA Sewer Improvement & Extension fund monthly.

The Reconciliation Committee monitors this balance and repayment progress as part of its quarterly meetings.

- **Table 5 FY 2018 DWSD Loan Receivable** Sewer provides an activity summary of the loan receivable established under the terms of the April 2018 MOU addressing the cash shortfall from FY 2018.
- **Table 6 FY 2018 DWSD Loan Receivable Payments Sewer** provides an activity summary of loan receivable payments to date on the FY 2018 Sewer Loan Receivable including the interest on the loan. This payment is transferred directly to GLWA Sewer Improvement & Extension fund monthly.

The Reconciliation Committee monitors this balance and repayment progress as part of its quarterly meetings.

- **Table 7 Total DWSD Loan Receivable Balance Sewer** provides a summary of the FY 2017 and FY 2018 loan receivable balances in a combined total.
- *Chart 3 DWSD 12-Month Net Receipts Water* outlines monthly activity trends across two points of reference for the local water system—current year and prior year. The black line at the zero highlights the breakeven goal for net receipts.
- **Chart 4 DWSD 12-Month Net Receipts Sewer** outlines monthly activity trends across two points of reference for the local sewer system—current year and prior year. The black line at the zero highlights the breakeven goal for net receipts.



Table 2 - DWSD Net Cash Flows from Trust Receipts & Disbursements

		FY 2016	FY 2017		FY 2018		FY 2019	7	FY 2020 Thru June 30		Life-to-Date Total
	Water										
1 2	Receipts MOU Adjustments	\$ 26,201,881 18,446,100	\$ 96,451,105 -	\$	101,233,147	\$	99,868,219	\$	96,885,723 -	\$	420,640,075 18,446,100
3 4 5 6	Adjusted Receipts Disbursements Receipts Net of Required Transfers I&E Transfer	44,647,981 (47,809,552) (3,161,571)	96,451,105 (93,066,144) 3,384,961		101,233,147 (93,049,457) 8,183,690		99,868,219 (97,694,600) 2,173,619 (8,407,080)		96,885,723 (97,823,097) (937,374)		439,086,175 (429,442,850) 9,643,325 (8,407,080)
7 8	Net Receipts Ratio of Receipts to Required Disbursements (Line 3/Line 4)	\$ (3,161,571)	\$ 3,384,961 104%	\$	8,183,690 109%	\$	(6,233,461)	\$	(937,374) 99%	\$	1,236,245
	Sewer										
9 10	Receipts MOU Adjustments	\$ 65,256,734 55,755,100	\$ 233,723,367	\$	242,104,791 -	\$	265,339,797 6,527,200	\$	264,689,559 -	\$	1,071,114,248 62,282,300
12 13	Adjusted Receipts Disbursements Receipts Net of Required Transfers I&E Transfer	121,011,834 (122,297,300) (1,285,466)	233,723,367 (261,963,973) (28,240,606)		242,104,791 (266,217,825) (24,113,034)		271,866,997 (271,018,306) 848,691		264,689,559 (275,507,374) (10,817,815)		1,133,396,548 1,197,004,778) (63,608,230)
15	Shortfall Advance from GLWA	 1,285,466	28,014,534	_	24,113,034	L.	-		-	Ļ	53,413,034
16 17	Net Receipts (a) Ratio of Receipts to Required Disbursements (Line 11/Line 12)	\$ 99%	\$ (226,072) 89%	\$	91%	\$	848,691 100%	\$	(10,817,815)	\$	(10,195,196)
	Combined										
18 19	Receipts MOU Adjustments	\$ 91,458,615 74,201,200	\$ 330,174,472	\$	343,337,938	\$	365,208,016 6,527,200	\$	361,575,282 -	\$	1,491,754,323 80,728,400
20 21 22 23 24 25	Adjusted Receipts Disbursements Receipts Net of Required Transfers I&E Transfer Shortfall Advance from GLWA Net Receipts	\$ 165,659,815 (170,106,852) (4,447,037) - 1,285,466 (3,161,571)	\$ 330,174,472 (355,030,117) (24,855,645) - 28,014,534 3,158,889	\$	343,337,938 (359,267,282) (15,929,344) - 24,113,034 8,183,690	\$	371,735,216 (368,712,906) 3,022,310 (8,407,080) - (5,384,770)	\$	361,575,282 (373,330,471) (11,755,189) - (11,755,189)	(1,572,482,723 1,626,447,628) (53,964,905) (8,407,080) 53,413,034 (8,958,951)
26	Ratio of Receipts to Required Disbursements (Line 20/Line 21)	97%	93%		96%		101%		97%		97%

⁽a) The \$226,072 difference in FY 2017 is due to the June IWC payment from DWSD that was not past due at yearend and the \$12,272 rounding difference on the loan receivable.

Note 1: The \$29,300,000 for the DWSD loan receivable balance is calculated as follows.

(1,285,466) FY 2016 Shortfall (28,240,606) FY 2017 Shortfall (29,526,072) Subtotal 238,264 June IWC not due unti July (29,287,808) FY 2017 Shortfall-to-Date

29,300,000 FY 2017 Shortfall-to-Date, Rounded



Table 3 - FY 2017 DWSD Loan Receivable - Sewer

Date	Transaction	Amount	Balance
06-30-18	Record FY 16 and FY 17 Loan Receivable		29,300,000
02-08-19	Loan Receivable Payment (for the months of Jul - Dec)	4,635,462	24,664,538
02-22-19	Loan Receivable Payment (for the months of Jan - Mar)	2,353,768	22,310,770
04-15-19	Loan Receivable Payment (for the month of Apr)	789,990	21,520,780
05-08-19	Loan Receivable Payment (for the month of May)	792,705	20,728,075
06-07-19	Loan Receivable Payment (for the month of June)	795,430	19,932,645
07-05-19	Loan Receivable Payment (for the month of July)	798,164	19,134,480
08-08-19	Loan Receivable Payment (for the month of August)	800,908	18,333,572
09-06-19	Loan Receivable Payment (for the month of September)	803,661	17,529,911
10-02-19	Loan Receivable Payment (for the month of October)	806,424	16,723,487
11-04-19	Loan Receivable Payment (for the month of November)	809,196	15,914,291
12-03-19	Loan Receivable Payment (for the month of December)	811,978	15,102,314
01-06-20	Loan Receivable Payment (for the month of January)	814,769	14,287,545
02-04-20	Loan Receivable Payment (for the month of February)	817,570	13,469,975
03-03-20	Loan Receivable Payment (for the month of March)	820,380	12,649,595
04-15-20	Loan Receivable Payment (for the month of April)	823,200	11,826,395
05-06-20	Loan Receivable Payment (for the month of May)	826,030	11,000,366
06-02-20	Loan Receivable Payment (for the month of June)	828,869	10,171,497
		19,128,503	10,171,497

Table 4 - FY 2017 DWSD Loan Receivable Payments - Sewer

Distri	m .:	D : . I	Todayana	m - 1 p - 1
Date	Transaction	Principal	Interest	Total Paid
02-08-19	Loan Receivable Payment (for the months of Jul - Dec)	4,635,462	564,636	5,200,098
02-22-19	Loan Receivable Payment (for the months of Jan - Mar)	2,353,768	246,280	2,600,049
04-15-19	Loan Receivable Payment (for the month of Apr)	789,990	76,693	866,683
05-08-19	Loan Receivable Payment (for the month of May)	792,705	73,978	866,683
06-07-19	Loan Receivable Payment (for the month of June)	795,430	71,253	866,683
07-05-19	Loan Receivable Payment (for the month of July)	798,164	68,518	866,683
08-08-19	Loan Receivable Payment (for the month of August)	800,908	65,775	866,683
09-06-19	Loan Receivable Payment (for the month of September)	803,661	63,022	866,683
10-02-19	Loan Receivable Payment (for the month of October)	806,424	60,259	866,683
11-04-19	Loan Receivable Payment (for the month of November)	809,196	57,487	866,683
12-03-19	Loan Receivable Payment (for the month of December)	811,978	54,705	866,683
01-06-20	Loan Receivable Payment (for the month of January)	814,769	51,914	866,683
02-04-20	Loan Receivable Payment (for the month of February)	817,570	49,113	866,683
03-03-20	Loan Receivable Payment (for the month of March)	820,380	46,303	866,683
04-15-20	Loan Receivable Payment (for the month of April)	823,200	43,483	866,683
05-06-20	Loan Receivable Payment (for the month of May)	826,030	40,653	866,683
06-02-20	Loan Receivable Payment (for the month of June)	820,380	46,303	866,683
		19,120,014	1,680,376	20,800,391

Table 5 - FY 2018 DWSD Loan Receivable - Sewer

ъ.	m .:		D.I.
Date	Transaction	Amount	Balance
06-30-19	Record FY 18 Loan Receivable		24,113,034
07-15-19	Loan Receivable Payment (for the month of July)	638,978	23,474,056
08-08-19	Loan Receivable Payment (for the month of August)	640,686	22,833,370
09-06-19	Loan Receivable Payment (for the month of September)	642,400	22,190,970
10-02-19	Loan Receivable Payment (for the month of October)	644,118	21,546,852
11-04-19	Loan Receivable Payment (for the month of November)	645,840	20,901,012
12-03-19	Loan Receivable Payment (for the month of December)	647,567	20,253,445
01-06-20	Loan Receivable Payment (for the month of January)	649,299	19,604,146
02-04-20	Loan Receivable Payment (for the month of February)	651,035	18,953,111
03-03-20	Loan Receivable Payment (for the month of March)	652,776	18,300,335
04-15-20	Loan Receivable Payment (for the month of April)	654,522	17,645,813
05-06-20	Loan Receivable Payment (for the month of May)	656,272	16,989,541
06-02-20	Loan Receivable Payment (for the month of June)	658,027	16,331,514
		7,781,520	16,331,514



Table 6 - FY 2018 DWSD Loan Receivable Payments - Sewer

Date	Transaction	Principal	Interest	Total Paid
07-15-19	Loan Receivable Payment (for the month of July)	638,978	64,482	703,460
08-08-19	Loan Receivable Payment (for the month of August)	640,686	62,774	703,460
09-06-19	Loan Receivable Payment (for the month of September)	642,400	61,060	703,460
10-02-19	Loan Receivable Payment (for the month of October)	644,118	59,342	703,460
11-04-19	Loan Receivable Payment (for the month of November)	645,840	57,620	703,460
12-03-19	Loan Receivable Payment (for the month of December)	647,567	55,893	703,460
01-06-20	Loan Receivable Payment (for the month of January)	649,299	54,161	703,460
02-04-20	Loan Receivable Payment (for the month of February)	651,035	52,425	703,460
03-03-20	Loan Receivable Payment (for the month of March)	652,776	50,684	703,460
04-15-20	Loan Receivable Payment (for the month of April)	654,522	48,938	703,460
05-06-20	Loan Receivable Payment (for the month of May)	656,272	47,188	703,460
06-02-20	Loan Receivable Payment (for the month of June)	658,027	45,433	703,460
		7,781,520	660,000	8,441,520

Table 7 - Total DWSD Loan Receivable Balance - Sewer

Data	FY17 Loan	FY18 Loan	Total
Date	Balance	Balance	Total
06-30-18	29,300,000	-	29,300,000
07-31-18	29,300,000	-	29,300,000
08-31-18	29,300,000	=	29,300,000
09-30-18	29,300,000	-	29,300,000
10-31-18	29,300,000	=	29,300,000
11-30-18	29,300,000	-	29,300,000
12-31-18	29,300,000	=	29,300,000
01-31-19	29,300,000	-	29,300,000
02-28-19	24,664,538	=	24,664,538
03-31-19	22,310,770	-	22,310,770
04-30-19	21,520,780	-	21,520,780
05-31-19	20,728,075	=	20,728,075
06-30-19	19,932,645	24,113,034	44,045,679
07-31-19	19,134,480	23,474,056	42,608,537
08-31-19	18,333,572	22,833,370	41,166,942
09-30-19	17,529,911	22,190,970	39,720,881
10-31-19	16,723,487	21,546,852	38,270,340
11-30-19	15,914,291	20,901,012	36,815,303
12-31-19	15,102,314	20,253,445	35,355,759
01-31-20	14,287,545	19,604,146	33,891,691
02-29-20	13,469,975	18,953,111	32,423,086
03-31-20	12,649,595	18,300,335	30,949,930
04-30-20	11,826,395	17,645,813	29,472,208
05-31-20	11,000,366	16,989,541	27,989,906
06-30-20	10,171,497	16,331,514	26,503,010



Chart 3 - DWSD 12-Month Net Receipts - Water

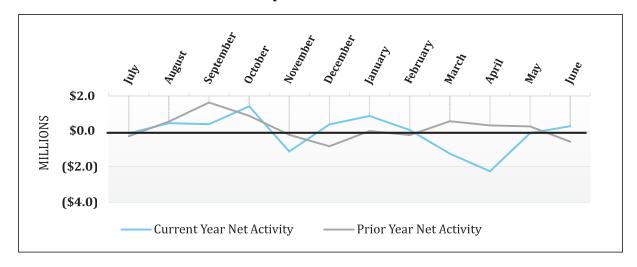
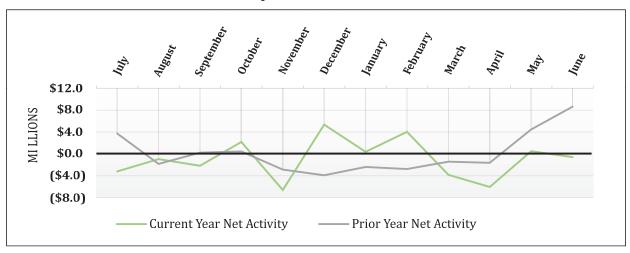


Chart 4 - DWSD 12-Month Net Receipts - Sewer



Combined System Trust Receipts & Disbursements

Net Cash Flows and Receipts Basis: The trusts established pursuant to the Master Bond Ordinance (MBO) outline a flow of funds that governs the priority of the application of cash receipts from both the regional wholesale (i.e. Great Lakes Water Authority or GLWA) and local retail (i.e. Detroit Water & Sewerage Department or DWSD) activities which are further separated by the water system and the sewage disposal system.

Table 8 – Combined Net Cash Flows from Trust Receipts & Disbursements provides a summary of cash receipt collections and required MBO transfers by



fiscal year as well as a total of all activity for GLWA since inception at January 1, 2016. Fiscal year 2020 reflects twelve months of activity to date.

Water fund net receipts exceeded required disbursements by 9% through June 30, 2020 with a historical ratio of receipts exceeding required disbursements by 12% since January 1, 2016.

Sewer fund receipts exceeded required disbursements by 5% through June 30, 2020 and with a historical ratio of receipts exceeding required disbursements by 2% since January 1, 2016.

Table 8 - Combined Net Cash Flows from Trust Receipts & Disbursements

	FY 2016	FY 2017	FY 2018	FY 2019	FY 2020 Thru May 31	Life-to-Date Total
Water					,	
1 Receipts 2 MOU Adjustments	\$ 175,890,592 18,446,100	\$ 449,393,014 -	\$ 439,685,148 -	\$ 436,462,453 -	\$ 429,491,919 -	\$ 1,930,923,126 18,446,100
3 Adjusted Receipts4 Disbursements	194,336,692 (194,065,737)	449,393,014 (381,844,129)	439,685,148 (390,114,267)	436,462,453 (386,925,081)	429,491,919 (394,013,522)	1,949,369,226 (1,746,962,736)
5 Receipts Net of Required Transfers6 I&E Transfer	270,955	67,548,885	49,570,881 (25,739,700)	49,537,372 (56,102,080)	35,478,397 (25,719,751)	202,406,490 (107,561,531)
7 Net Receipts Ratio of Receipts to Required	\$ 270,955	\$ 67,548,885 118%	\$ 23,831,181	\$ (6,564,708) 113%	\$ 9,758,646 109%	\$ 94,844,959
Disbursements (Line 3/Line 4)	100%	110%	113%	115%	103%	112 %
Sewer						
9 Receipts 10 MOU Adjustments	\$ 297,634,449 55,755,100	\$ 703,512 , 249	\$ 718,374,552 -	\$ 733,083,541 6,527,200	\$ 755,150 , 915 -	\$3,207,755,706 62,282,300
11 Adjusted Receipts 12 Disbursements	353,389,549 (341,835,625)	703,512,249 (703,407,313)	718,374,552 (725,121,160)	739,610,741 (724,424,942)	755,150,915 (721,112,326)	3,270,038,006 (3,215,901,366)
13 Receipts Net of Required Transfers 14 I&E Transfer	11,553,924	104,936	(6,746,608) (22,698,100)	15,185,799 (22,547,700)	34,038,589 (19,096,200)	54,136,640 (64,342,000)
15 Shortfall Advance 16 Shortfall Repayment (principal)		-	-	9,367,355	17,542,669	26,910,024
17 Net Receipts	\$ 11,553,924	\$ 104,936	\$ (29,444,708)	\$ (7,361,901)	\$ 32,485,058	\$ 16,704,665
Ratio of Receipts to Required Disbursements (Line 11/Line 12)	103%	100%	99%	102%	105%	102%
Combined						
19 Receipts20 MOU Adjustments	\$ 473,525,041 74,201,200	\$ 1,152,905,263 -	\$ 1,158,059,700 -	\$1,169,545,994 6,527,200	\$ 1,184,642 , 834 -	\$5,138,678,832 80,728,400
21 Adjusted Receipts 22 Disbursements	547,726,241 (535,901,362)	1,152,905,263 (1,085,251,442)	1,158,059,700 (1,115,235,427)	1,176,073,194 (1,111,350,023)	1,184,642,834 (1,115,125,848)	5,219,407,232 (4,962,864,102)
23 Receipts Net of Required Transfers	11,824,879	67,653,821	42,824,273	64,723,171	69,516,986	256,543,130
24 I&E Transfer 25 Shortfall Advance	-	-	(48,437,800)	(78,649,780)	(44,815,951) -	(171,903,531)
26 Shortfall Repayment 27 Net Receipts	\$ 11,824,879	\$ 67,653,821	\$ (5,613,527)	9,367,355 \$ (4,559,254)	17,542,669 \$ 42,243,704	26,910,024 \$ 111,549,624
28 Ratio of Receipts to Required Disbursements (Line 21/Line 22)	102%	106%	104%	106%	106%	105%

APPENDIX



GLWA Aged Accounts Receivable-WATER ACCOUNTS

Balances as of 06/30/20

Quark survey Warra	makal n	G	46 74 5	75 104 5	>105 5
Customer Name	Total Due	Current	46 - 74 Days	75 - 104 Days	>105 Days
ALLEN PARK	\$196,363.51	\$196,363.51	\$0.00	\$0.00	\$0.00
ASH TOWNSHIP	\$72,781.99	\$72,781.99	\$0.00	\$0.00	\$0.00
BELLEVILLE	\$29,254.00	\$29,254.00	\$0.00	\$0.00	\$0.00
BERLIN TOWNSHIP	\$62,853.88	\$62,853.88	\$0.00	\$0.00	\$0.00
BROWNSTOWN TOWNSHIP	\$293,469.00	\$293,469.00	\$0.00	\$0.00	\$0.00
BRUCE TOWNSHIP	\$43,180.42	\$43,180.42	\$0.00	\$0.00	\$0.00
BURTCHVILLE TOWNSHIP	\$29,626.55	\$29,626.55	\$0.00	\$0.00	\$0.00
CANTON TOWNSHIP	\$833,933.61	\$833,933.61	\$0.00	\$0.00	\$0.00
CENTER LINE	\$38,814.24	\$38,814.24	\$0.00	\$0.00	\$0.00
CHESTERFIELD TOWNSHIP	\$335,637.34	\$335,637.34	\$0.00	\$0.00	\$0.00
FLINT	\$283,836.75	\$283,836.75	\$0.00	\$0.00	\$0.00
CLINTON TOWNSHIP	\$614,421.01	\$614,421.01	\$0.00	\$0.00	\$0.00
COMMERCE TOWNSHIP	\$539,870.90	\$539,870.90	\$0.00	\$0.00	\$0.00
DEARBORN	\$1,494,707.63	\$1,494,707.63	\$0.00	\$0.00	\$0.00
DEARBORN HEIGHTS	\$309,318.71	\$309,318.71	\$0.00	\$0.00	\$0.00
EASTPOINTE	\$257,790.06	\$257,790.06	\$0.00	\$0.00	\$0.00
ECORSE	\$119,577.81	\$119,577.81	\$0.00	\$0.00	\$0.00
FARMINGTON	\$82,772.85	\$82,772.85	\$0.00	\$0.00	\$0.00
FARMINGTON HILLS	\$1,370,085.64	\$1,370,085.64	\$0.00	\$0.00	\$0.00
FERNDALE	\$169,263.68	\$169,263.68	\$0.00	\$0.00	\$0.00
FLAT ROCK	\$101,394.26	\$101,394.26	\$0.00	\$0.00	\$0.00
FRASER	\$99,109.41	\$99,109.41	\$0.00	\$0.00	\$0.00
GARDEN CITY	\$139,234.80	\$139,234.80	\$0.00	\$0.00	\$0.00

GLWA Aged Accounts Receivable-WATER ACCOUNTS Balances as of 06/30/20

Customer Name	Total Due	Current	46 74 Davis	75 - 104 Days	>10F David
Customer Name	Total Due	Current	46 - 74 Days	75 - 104 Days	>105 Days
GIBRALTAR	\$28,084.19	\$28,084.19	\$0.00	\$0.00	\$0.00
GROSSE ILE TOWNSHIP	\$93,124.35	\$93,124.35	\$0.00	\$0.00	\$0.00
GROSSE POINTE FARMS	\$36,572.76	\$36,572.76	\$0.00	\$0.00	\$0.00
GROSSE POINTE PARK	\$233,391.66	\$233,391.66	\$0.00	\$0.00	\$0.00
GROSSE POINTE SHORES	\$5,780.57	\$5,780.57	\$0.00	\$0.00	\$0.00
GROSSE POINTE WOODS	\$118,413.48	\$118,413.48	\$0.00	\$0.00	\$0.00
HAMTRAMCK	\$70,949.29	\$70,949.29	\$0.00	\$0.00	\$0.00
HARPER WOODS	\$64,610.49	\$64,610.49	\$0.00	\$0.00	\$0.00
HARRISON TWP	\$131,539.02	\$131,539.02	\$0.00	\$0.00	\$0.00
HAZEL PARK	\$121,049.03	\$121,049.03	\$0.00	\$0.00	\$0.00
HIGHLAND PARK	\$8,533,684.36	\$189,747.35	\$94,738.07	\$92,950.13	\$8,156,248.81
HURON TOWNSHIP	\$125,496.30	\$125,496.30	\$0.00	\$0.00	\$0.00
IMLAY CITY	\$126,046.78	\$126,046.78	\$0.00	\$0.00	\$0.00
IMLAY TOWNSHIP	\$1,119.41	\$1,119.41	\$0.00	\$0.00	\$0.00
INKSTER	\$102,134.60	\$102,134.60	\$0.00	\$0.00	\$0.00
KEEGO HARBOR	\$48,034.15	\$48,034.15	\$0.00	\$0.00	\$0.00
LAPEER	\$120,610.52	\$120,610.52	\$0.00	\$0.00	\$0.00
LENOX TOWNSHIP	\$92,673.95	\$46,238.13	\$23,449.73	\$22,986.09	\$0.00
LINCOLN PARK	\$195,676.50	\$195,676.50	\$0.00	\$0.00	\$0.00
LIVONIA	\$907,201.48	\$907,201.48	\$0.00	\$0.00	\$0.00
MACOMB TWP	\$1,020,394.99	\$1,020,394.99	\$0.00	\$0.00	\$0.00
MADISON HEIGHTS	\$142,788.29	\$142,788.29	\$0.00	\$0.00	\$0.00

GLWA Aged Accounts Receivable-WATER ACCOUNTS Balances as of 06/30/20

Customer Name	Total Due	Current	46 - 74 Days	75 - 104 Days	>105 Days
MAYFIELD TOWNSHIP	\$2,598.86	\$2,598.86	\$0.00	75 - 104 Days \$0.00	\$0.00
MELVINDALE	\$52,658.62	\$52,658.62	\$0.00	\$0.00	\$0.00
NEW HAVEN	\$29,989.63	\$29,989.63	\$0.00	\$0.00	\$0.00
NOCWA	\$1,744,981.62	\$1,744,981.62	\$0.00	\$0.00	\$0.00
NORTHVILLE	\$134,277.41	\$134,277.41	\$0.00	\$0.00	\$0.00
NORTHVILLE TOWNSHIP	\$438,473.30	\$438,473.30	\$0.00	\$0.00	\$0.00
NOVI	\$706,589.46	\$706,589.46	\$0.00	\$0.00	\$0.00
OAK PARK	\$233,191.02	\$233,191.02	\$0.00	\$0.00	\$0.00
OAKLAND CO DR COM	\$10,398.07	\$10,398.07	\$0.00	\$0.00	\$0.00
PLYMOUTH	\$85,089.61	\$85,089.61	\$0.00	\$0.00	\$0.00
PLYMOUTH TOWNSHIP	\$344,914.05	\$344,914.05	\$0.00	\$0.00	\$0.00
REDFORD TOWNSHIP	\$266,265.31	\$266,265.31	\$0.00	\$0.00	\$0.00
RIVER ROUGE	\$55,398.29	\$55,398.29	\$0.00	\$0.00	\$0.00
RIVERVIEW	\$73,378.19	\$73,378.19	\$0.00	\$0.00	\$0.00
ROCKWOOD	\$24,191.41	\$24,191.41	\$0.00	\$0.00	\$0.00
ROMEO	\$21,217.54	\$21,217.54	\$0.00	\$0.00	\$0.00
ROMULUS	\$362,411.85	\$362,411.85	\$0.00	\$0.00	\$0.00
ROSEVILLE	\$216,581.76	\$216,581.76	\$0.00	\$0.00	\$0.00
ROYAL OAK TOWNSHIP	\$30,796.76	\$30,796.76	\$0.00	\$0.00	\$0.00
SOCWA	\$3,562,871.49	\$3,562,871.49	\$0.00	\$0.00	\$0.00
SHELBY TOWNSHIP	\$1,174,482.61	\$1,174,482.61	\$0.00	\$0.00	\$0.00
SOUTH ROCKWOOD	\$9,791.17	\$9,791.17	\$0.00	\$0.00	\$0.00
SOUTHGATE	\$181,850.31	\$181,850.31	\$0.00	\$0.00	\$0.00

GLWA Aged Accounts Receivable-WATER ACCOUNTS
Balances as of 06/30/20

Customer Name	Total Due	Current	46 - 74 Days	75 - 104 Days	>105 Days
ST. CLAIR COUNTY-GREENWOOD	\$57,229.99	\$57,229.99	\$0.00	\$0.00	\$0.00
ST. CLAIR SHORES	\$276,968.92	\$276,968.92	\$0.00	\$0.00	\$0.00
STERLING HEIGHTS	\$1,223,232.85	\$1,223,232.85	\$0.00	\$0.00	\$0.00
SUMPTER TOWNSHIP	\$59,279.24	\$59,279.24	\$0.00	\$0.00	\$0.00
SYLVAN LAKE	\$19,437.88	\$19,437.88	\$0.00	\$0.00	\$0.00
TAYLOR	\$755,193.67	\$755,193.67	\$0.00	\$0.00	\$0.00
TRENTON	\$141,420.99	\$141,420.99	\$0.00	\$0.00	\$0.00
TROY (SEOC)	\$1,088,006.35	\$1,088,006.35	\$0.00	\$0.00	\$0.00
UTICA	\$43,758.59	\$43,758.59	\$0.00	\$0.00	\$0.00
VAN BUREN TOWNSHIP	\$554,041.21	\$554,041.21	\$0.00	\$0.00	\$0.00
ALMONT VILLAGE	\$19,409.49	\$19,409.49	\$0.00	\$0.00	\$0.00
WALLED LAKE	\$124,233.97	\$124,233.97	\$0.00	\$0.00	\$0.00
WARREN	\$845,323.58	\$845,323.58	\$0.00	\$0.00	\$0.00
WASHINGTON TOWNSHIP	\$181,230.01	\$181,230.01	\$0.00	\$0.00	\$0.00
WAYNE	\$259,538.03	\$259,538.03	\$0.00	\$0.00	\$0.00
WEST BLOOMFIELD TWP (C-O)	\$1,637,752.34	\$1,637,752.34	\$0.00	\$0.00	\$0.00
WESTLAND	\$512,297.78	\$512,297.78	\$0.00	\$0.00	\$0.00
WIXOM	\$389,351.90	\$383,567.62	\$5,784.28	\$0.00	\$0.00
WOODHAVEN	\$137,224.99	\$137,224.99	\$0.00	\$0.00	\$0.00
YCUA	\$845,600.83	\$845,600.83	\$0.00	\$0.00	\$0.00
TOTAL WATER ACCOUNTS	\$38,769,605.17	\$30,373,448.06	\$123,972.08	\$115,936.22	\$8,156,248.81

GLWA Aged Accounts Receivable- SEWER ACCOUNTS

Balances as of 06/30/20

Customer Name	Total Due	Current	46 - 74 Days	75 - 104 Days	>105 Days
ALLEN PARK	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
CENTER LINE	\$86,099.50	\$86,099.50	\$0.00	\$0.00	\$0.00
DEARBORN	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
EVERGREEN-FARMINGTON	\$2,903,300.00	\$2,903,300.00	\$0.00	\$0.00	\$0.00
FARMINGTON	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
GROSSE POINTE	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
GROSSE POINTE FARMS	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
GROSSE POINTE PARK	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
HAMTRAMCK	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
HARPER WOODS	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
HIGHLAND PARK	\$34,112,126.80	\$472,500.00	\$472,500.00	\$472,500.00	\$32,694,626.80
MELVINDALE	\$108.16	\$108.16	\$0.00	\$0.00	\$0.00
OAKLAND COUNTY GWK DD	\$3,772,000.00	\$3,772,000.00	\$0.00	\$0.00	\$0.00
OMID	\$5,838,958.78	\$5,838,958.78	\$0.00	\$0.00	\$0.00
REDFORD TOWNSHIP	\$21,900.00	\$21,900.00	\$0.00	\$0.00	\$0.00
ROUGE VALLEY	\$4,513,500.00	\$4,513,500.00	\$0.00	\$0.00	\$0.00
WAYNE COUNTY N.E.	\$2,069,800.00	\$2,069,800.00	\$0.00	\$0.00	\$0.00
WAYNE COUNTY-AREA #3	\$4,200.00	\$4,200.00	\$0.00	\$0.00	\$0.00
TOTAL SEWER ACCOUNTS	\$53,321,993.24	\$19,682,366.44	\$472,500.00	\$472,500.00	\$32,694,626.80

GLWA Aged Accounts Receivable- IWC ACCOUNTS Balances as of 06/30/20

Customer Name	Total Due	Current	46 - 74 Days	75 - 104 Days	>105 Days
ALLEN PARK	\$1,532.83	\$1,532.83	\$0.00	\$0.00	\$0.00
AUBURN HILLS (C-O)	\$10,892.05	\$10,892.05	\$0.00	\$0.00	\$0.00
AUBURN HILLS (C-O) ADMIN	\$1,883.00	\$1,883.00	\$0.00	\$0.00	\$0.00
AUBURN HILLS (E-F)	\$366.73	\$366.73	\$0.00	\$0.00	\$0.00
BERKLEY	\$3,004.82	\$3,004.82	\$0.00	\$0.00	\$0.00
BEVERLY HILLS	\$949.78	\$949.78	\$0.00	\$0.00	\$0.00
BINGHAM FARMS	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
BIRMINGHAM (E-F)	\$2,315.30	\$2,315.30	\$0.00	\$0.00	\$0.00
BIRMINGHAM (SEOC)	\$5,311.67	\$5,311.67	\$0.00	\$0.00	\$0.00
BLOOMFIELD HILLS	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
BLOOMFIELD TOWNSHIP	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
CANTON TOWNSHIP	\$3,415.68	\$243.36	\$0.00	\$0.00	\$3,172.32
CENTER LINE	\$3,501.68	\$3,501.68	\$0.00	\$0.00	\$0.00
CHESTERFIELD TOWNSHIP	\$11,745.50	\$11,745.50	\$0.00	\$0.00	\$0.00
CITY OF FARMINGTON (E-F)	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
CITY OF FERNDALE	\$16,933.80	\$16,933.80	\$0.00	\$0.00	\$0.00
CITY OF ROCHESTER	\$3,540.55	\$3,540.55	\$0.00	\$0.00	\$0.00
CLARKSTON (C-O) ADMIN	\$65.94	\$65.94	\$0.00	\$0.00	\$0.00
CLAWSON	\$2,626.26	\$2,626.26	\$0.00	\$0.00	\$0.00
CLINTON TOWNSHIP	\$24,535.42	\$24,535.42	\$0.00	\$0.00	\$0.00
DEARBORN	\$35,146.93	\$35,146.93	\$0.00	\$0.00	\$0.00
DEARBORN HEIGHTS	\$9,267.96	\$9,267.96	\$0.00	\$0.00	\$0.00
DETROIT METRO WC AIRPORT	\$101.40	\$101.40	\$0.00	\$0.00	\$0.00

GLWA Aged Accounts Receivable-IWC ACCOUNTS Balances as of 06/30/20

Customer Name	Total Due	Current	46 - 74 Days	75 - 104 Days	>105 Days
EASTPOINTE	\$6,146.53	\$6,146.53	\$0.00	\$0.00	\$0.00
FARMINGTON	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
FARMINGTON HILLS	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
FRASER	\$4,715.10	\$4,715.10	\$0.00	\$0.00	\$0.00
GARDEN CITY	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
GROSSE POINTE	\$1,502.41	\$1,502.41	\$0.00	\$0.00	\$0.00
GROSSE POINTE FARMS	\$1,985.75	\$1,985.75	\$0.00	\$0.00	\$0.00
GROSSE POINTE PARK	\$1,123.85	\$1,123.85	\$0.00	\$0.00	\$0.00
GROSSE POINTE SHORES	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
GROSSE POINTE WOODS	\$4,917.90	\$4,917.90	\$0.00	\$0.00	\$0.00
HAMTRAMCK	\$3,968.12	\$3,968.12	\$0.00	\$0.00	\$0.00
HARPER WOODS	\$1,799.85	\$1,799.85	\$0.00	\$0.00	\$0.00
HARRISON TWP	\$3,035.24	\$3,035.24	\$0.00	\$0.00	\$0.00
HAZEL PARK	\$6,133.01	\$6,133.01	\$0.00	\$0.00	\$0.00
HIGHLAND PARK	\$1,722,340.40	\$7,655.70	\$3,905.59	\$0.00	\$1,710,779.11
HUNTINGTON WOODS	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
INDEPENDENCE (C-O) ADMIN	\$2,341.49	\$2,341.49	\$0.00	\$0.00	\$0.00
INKSTER	\$10,572.64	\$10,572.64	\$0.00	\$0.00	\$0.00
KEEGO HARBOR	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
LAKE ORION	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
LATHRUP	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
LENOX TOWNSHIP	\$309.27	\$309.27	\$0.00	\$0.00	\$0.00

GLWA Aged Accounts Receivable-IWC ACCOUNTS Balances as of 06/30/20

Customer Name	Total Due	Current	46 - 74 Days	75 - 104 Days	>105 Days
LIVONIA	\$38,197.38	\$38,197.38	\$0.00	\$0.00	\$0.00
MACOMB TWP	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
MADISON HEIGHTS	\$17,766.97	\$17,766.97	\$0.00	\$0.00	\$0.00
MELVINDALE	\$3,234.66	\$3,234.66	\$0.00	\$0.00	\$0.00
NEW HAVEN	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
NORTHVILLE	\$5,450.25	\$3,633.50	\$1,816.75	\$0.00	\$0.00
NORTHVILLE TOWNSHIP	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
NOVI	\$16,707.34	\$16,707.34	\$0.00	\$0.00	\$0.00
OAK PARK	\$6,511.57	\$6,511.57	\$0.00	\$0.00	\$0.00
OAKLAND TOWNSHIP	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
ORCHARD LAKE VILLAGE	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
ORION TOWNSHIP (C-O)	\$40.56	\$40.56	\$0.00	\$0.00	\$0.00
ORION TOWNSHIP (C-O) ADMIN	\$444.66	\$444.66	\$0.00	\$0.00	\$0.00
OXFORD TOWNSHIP	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
OXFORD VILLAGE	\$1,196.52	\$1,196.52	\$0.00	\$0.00	\$0.00
PLEASANT RIDGE	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
PLYMOUTH	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
PLYMOUTH TOWNSHIP	\$5,698.15	\$390.39	\$0.00	\$0.00	\$5,307.76
REDFORD TOWNSHIP	\$12,421.62	\$12,421.62	\$0.00	\$0.00	\$0.00
ROCHESTER HILLS	\$17,591.21	\$17,591.21	\$0.00	\$0.00	\$0.00
ROMULUS	\$880.49	\$880.49	\$0.00	\$0.00	\$0.00
ROSEVILLE	\$13,898.56	\$13,898.56	\$0.00	\$0.00	\$0.00
ROYAL OAK	\$13,207.35	\$13,207.35	\$0.00	\$0.00	\$0.00

GLWA Aged Accounts Receivable-IWC ACCOUNTS
Balances as of 06/30/20

Customer Name	Total Due	Current	46 - 74 Days	75 - 104 Days	>105 Days
ROYAL OAK TOWNSHIP	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
SHELBY TOWNSHIP	\$12,032.80	\$12,032.80	\$0.00	\$0.00	\$0.00
SOUTHFIELD (E-F)	\$27,100.84	\$27,100.84	\$0.00	\$0.00	\$0.00
SOUTHFIELD (SEOC)	\$3,711.24	\$3,711.24	\$0.00	\$0.00	\$0.00
ST. CLAIR SHORES	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
STERLING HEIGHTS	\$30,247.62	\$30,247.62	\$0.00	\$0.00	\$0.00
TROY (E-F)	\$365.04	\$365.04	\$0.00	\$0.00	\$0.00
TROY (SEOC)	\$35,664.07	\$35,664.07	\$0.00	\$0.00	\$0.00
UTICA	\$2,854.41	\$2,854.41	\$0.00	\$0.00	\$0.00
VAN BUREN TOWNSHIP	\$1,755.91	\$1,755.91	\$0.00	\$0.00	\$0.00
VILLAGE OF FRANKLIN	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
WASHINGTON TOWNSHIP	\$1,358.76	\$1,358.76	\$0.00	\$0.00	\$0.00
WATERFORD TOWNSHIP DPW (ADMI	\$2,934.38	\$2,934.38	\$0.00	\$0.00	\$0.00
WAYNE	\$4,770.87	\$4,770.87	\$0.00	\$0.00	\$0.00
WEST BLOOMFIELD TWP (E-F)	\$12,188.28	\$12,188.28	\$0.00	\$0.00	\$0.00
WEST BLOOMFIELD TWP. (C-O) #	\$451.26	\$451.26	\$0.00	\$0.00	\$0.00
WESTLAND	\$21,577.92	\$21,577.92	\$0.00	\$0.00	\$0.00
TOTAL IWC ACCOUNTS	\$2,218,289.55	\$493,308.02	\$5,722.34	\$0.00	\$1,719,259.19

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Customer Name	Total Due	Current	46 - 74 Days	75 - 104 Days	>105 Days
3M COMPANY	\$6,606.43	\$6,606.43	\$0.00	\$0.00	\$0.00
A & R PACKING CO., LLC	\$3,930.93	\$3,930.93	\$0.00	\$0.00	\$0.00
AACTRON	\$96.18	\$96.18	\$0.00	\$0.00	\$0.00
ACADEMY PACKING CO.	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
ACME RUSTPROOF	\$62.04	\$62.04	\$0.00	\$0.00	\$0.00
ADORING PET FUNERAL HOME	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
AEVITAS SPECIALITY SERVICES	\$29,082.57	\$19,613.29	\$9,469.28	\$0.00	\$0.00
ALEXANDER & HORNUNG	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
ALEXANDER & HORNUNG	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
ALEXANDER & HORNUNG	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
ALGAL SCIENTIFIC CORPORATION	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
ALL CHEM CORP, LLC.	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
ALPHA STAMPING COMPANY	\$228.43	\$0.00	\$228.43	\$0.00	\$0.00
AMERICAN WASTE TECH INC.	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
AMERITI MFG. CO.	\$28,092.77	\$28,092.77	\$0.00	\$0.00	\$0.00
ATWATER IN THE PARK	\$17.84	\$17.84	\$0.00	\$0.00	\$0.00
AUTOMOTIVE FINISH	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
AXLE BREWING COMPANY, LLC	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
B. NEKTAR MEADERY	\$0.88	\$0.88	\$0.00	\$0.00	\$0.00
BAFFIN BREWING COMPANY	\$628.04	\$628.04	\$0.00	\$0.00	\$0.00
BARON INDUSTRIES	\$289.88	\$289.88	\$0.00	\$0.00	\$0.00
BARTZ BAKERY	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
BASTONE BREWERY	\$25.18	\$25.18	\$0.00	\$0.00	\$0.00

Customer Name	Total Due	Current	46 - 74 Days	75 - 104 Days	>105 Days
BATCH BREWING COMPANY	\$369.60	\$369.60	\$0.00	\$0.00	\$0.00
BAYS MICHIGAN CORPORATION	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
BEIRUT BAKERY, INC.	\$43.43	\$43.43	\$0.00	\$0.00	\$0.00
BETTER MADE SNACK FOOD	\$18,337.09	\$18,337.09	\$0.00	\$0.00	\$0.00
BLACK LOTUS BREWING CO.	\$61.25	\$0.00	\$0.00	\$0.00	\$61.25
BOZEK'S MARKET	\$45.54	\$45.54	\$0.00	\$0.00	\$0.00
BREW DETROIT	\$8,082.92	\$5,594.24	\$2,488.68	\$0.00	\$0.00
BROADWAY MKT CORNED BEEF	\$ (34.54)	\$0.00	\$0.00	\$0.00	\$ (34.54)
BROOKS BREWING, LLC.	\$65.63	\$65.63	\$0.00	\$0.00	\$0.00
BROWN IRON BREWHOUSE	\$34.27	\$34.27	\$0.00	\$0.00	\$0.00
CADILLAC STRAITS BREWING CO.	\$62.33	\$62.33	\$0.00	\$0.00	\$0.00
CANTON BREW WORKS	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
CAPITAL REPRODUCTIONS	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
CF BURGER CREAMERY	\$18,409.56	\$18,409.56	\$0.00	\$0.00	\$0.00
CHILANGO'S BAKERY	\$1,720.24	\$38.60	\$17.69	\$17.69	\$1,646.26
CINTAS CORP MACOMB TWP.	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
CINTAS CORPORATION	\$18,931.76	\$18,931.76	\$0.00	\$0.00	\$0.00
CINTAS CORPORATION	\$8,077.11	\$8,077.11	\$0.00	\$0.00	\$0.00
CITY LAUNDRY, INC.	\$31.88	\$5.02	\$5.90	\$11.22	\$9.74
CLASSIC CONTAINER CORP.	\$6.80	\$0.00	\$6.80	\$0.00	\$0.00
COCA-COLA REFRESHMENTS USA,	\$1,416.78	\$1,416.78	\$0.00	\$0.00	\$0.00
COSTCO WHOLESALE STORE	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00

Guetaman Nama	Total Due	Cummont	46 74 Davis	75 104 Davis	N105 David
COSTCO WHOLESALE STORE	\$0.00	Current \$0.00	46 - 74 Days \$0.00	75 - 104 Days \$0.00	>105 Days \$0.00
COSTCO WHOLESALE STORE	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
COSTCO WHOLESALE STORE	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
COUNTRY FRESH DAIRY CO.	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
CROSS CHEMICAL COMPANY, INC.	\$1,909.22	\$862.95	\$0.00	\$0.00	\$1,046.27
DARLING INGREDIENTS, INC.	\$5,645.33	\$5,645.33	\$0.00	\$0.00	\$0.00
DAVE'S SAUSAGE FACTORY 2	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
	<u> </u>	<u> </u>	·	<u> </u>	
DEARBORN BREWING	\$56.81	\$56.81	\$0.00	\$0.00	\$0.00
DEARBORN SAUSAGE	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
DEARBORN SAUSAGE CO., INC.	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
DETROIT BEER CO.	\$205.18	\$205.18	\$0.00	\$0.00	\$0.00
DETROIT LINEN SERVICE	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
DETROIT METRO WC AIRPORT	\$252,281.14	\$252,281.14	\$0.00	\$0.00	\$0.00
DETROIT RIVERTOWN BREWERY CC	\$3,105.49	\$3,105.49	\$0.00	\$0.00	\$0.00
DETROIT SAUSAGES CO INC	\$11.40	\$5.70	\$5.70	\$0.00	\$0.00
DETRONIC INDUSTRIES, INC.	\$131.24	\$66.81	\$15.75	\$48.68	\$0.00
DIFCO LABORATORIES, INC.	\$90,550.82	\$30,978.88	\$10,812.19	\$12,993.51	\$35,766.24
DIVERSIFIED CHEM TECH. INC.	\$40.10	\$40.10	\$0.00	\$0.00	\$0.00
DOMESTIC UNIFORM RENTAL	\$92.89	\$92.89	\$0.00	\$0.00	\$0.00
DOMESTIC UNIFORM RENTAL	\$485.77	\$485.77	\$0.00	\$0.00	\$0.00
DOWNEY BREWING COMPANY	\$63.00	\$63.00	\$0.00	\$0.00	\$0.00
E.W. GROBBEL'S SONS, INC.	\$3,816.36	\$3,816.36	\$0.00	\$0.00	\$0.00
EASTERN MARKET BREWING COMPA	\$414.14	\$232.59	\$0.00	\$0.00	\$181.55

Customer Name	Total Due	Current	46 - 74 Days	75 - 104 Days	>105 Days
ENVIROSOLIDS, L.L.C.	\$(1,544.97)	\$0.00	\$0.00	\$0.00	\$(1,544.97)
EQ DETROIT, INC.	\$1,270.26	\$1,270.26	\$0.00	\$0.00	\$0.00
EQ DETROIT, INC.	\$8,915.03	\$8,915.03	\$0.00	\$0.00	\$0.00
EQ DETROIT, INC.	\$210.48	\$210.48	\$0.00	\$0.00	\$0.00
EQ DETROIT, INC.	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
ETON ST BREWERY- GRIFFIN CLA	\$4,058.94	\$4,058.94	\$0.00	\$0.00	\$0.00
EXTRUDE HONE CORPORATION	\$138.27	\$138.27	\$0.00	\$0.00	\$0.00
EXTRUDEHODE	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
FARMINGTON BREWING COMPANY	\$36.16	\$36.16	\$0.00	\$0.00	\$0.00
FAYGO BEVERAGES, INC.	\$25,715.60	\$25,715.60	\$0.00	\$0.00	\$0.00
FORD NEW MODEL PROGRAM	\$ (232.38)	\$0.00	\$ (232.38)	\$0.00	\$0.00
FOUNDERS BREWING COMPANY	\$62.46	\$62.46	\$0.00	\$0.00	\$0.00
FRESH-PAK	\$272.78	\$272.78	\$0.00	\$0.00	\$0.00
FRESH-PAK	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
G20 ENERGY, LLC	\$1,755.24	\$1,755.24	\$0.00	\$0.00	\$0.00
GENERAL LINEN SUPPLY CO.	\$12,314.67	\$2,124.51	\$2,832.68	\$7,357.48	\$0.00
GLOBAL TITANIUM, INC.	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
GRANITE CITY FOOD & BREWERY	\$61.41	\$61.41	\$0.00	\$0.00	\$0.00
GRANITE CITY FOOD & BREWERY	\$53.43	\$0.00	\$0.00	\$0.00	\$53.43
GRANITE CITY FOOD & BREWERY	\$13.49	\$13.49	\$0.00	\$0.00	\$0.00
GREAT BARABOO BREWING CO.	\$140.01	\$140.01	\$0.00	\$0.00	\$0.00
HACIENDA MEXICAN FOODS	\$1,430.75	\$1,230.79	\$199.96	\$0.00	\$0.00

			46 74 5	75 104 5	\10F P
Customer Name HENKEL CORPORATION	Total Due \$420.51	Current \$117.57	46 - 74 Days \$0.00	75 - 104 Days \$0.00	>105 Days \$302.94
	<u> </u>	·	·	<u> </u>	
HOME STYLE FOOD INC.	\$648.59	\$648.59	\$0.00	\$0.00	\$0.00
HOMEGROWN BREWING COMPANY	\$107.77	\$107.77	\$0.00	\$0.00	\$0.00
HOODS CLEANERS	\$211.33	\$0.00	\$0.00	\$0.00	\$211.33
HOUGHTON INTERNATIONAL INC.	\$922.57	\$922.57	\$0.00	\$0.00	\$0.00
HOUGHTON INTERNATIONAL INC.	\$299.21	\$299.21	\$0.00	\$0.00	\$0.00
HOUGHTON INTERNATIONAL INC.	\$2,672.14	\$2,672.14	\$0.00	\$0.00	\$0.00
HUNTINGTON CLEANERS	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
IDP, INC.	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
INDUSTRIAL METAL COATING	\$292.24	\$292.24	\$0.00	\$0.00	\$0.00
ISLAMIC SLAUGHTER HOUSE	\$3,599.85	\$2,084.12	\$844.92	\$670.81	\$0.00
ITALIAN BUTTER BREAD STICKS	\$4.83	\$1.61	\$1.61	\$1.61	\$0.00
J & G FOOD PRODUCTS, INC.	\$39.85	\$39.85	\$0.00	\$0.00	\$0.00
JAMEX BREWING CO.	\$76.56	\$76.56	\$0.00	\$0.00	\$0.00
KAR NUT PRODUCTS	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
KOWALSKI SAUSAGES, CO.	\$1,172.61	\$1,172.61	\$0.00	\$0.00	\$0.00
KUHNHENN BREWING	\$214.94	\$214.94	\$0.00	\$0.00	\$0.00
LA MICHOACANA FLOUR TORTILL#	\$326.13	\$326.13	\$0.00	\$0.00	\$0.00
LA MICHOACANA FLOUR TORTILL#	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
LEAR CORPORATION DBA EAGLE (\$2,694.07	\$2,694.07	\$0.00	\$0.00	\$0.00
LIBERTY STREET PROD. BREWERY	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
LILY'S SEAFOOD GRILL & BREWE	\$70.00	\$70.00	\$0.00	\$0.00	\$0.00
MACDERMID, INC.	\$6,264.50	\$3,438.32	\$2,826.18	\$0.00	\$0.00

Customer Name	Total Due	Current	46 - 74 Days	75 - 104 Days	>105 Days
MCCLURE'S PICKLES	\$884.47	\$884.47	\$0.00	\$0.00	\$0.00
MCNICHOLS POLISHING & ANODIZ	\$19.09	\$19.09	\$0.00	\$0.00	\$0.00
MELLO MEATS INC, - KUBISCH S	\$284.60	\$142.30	\$56.92	\$85.38	\$0.00
METROPOLITAN BAKERY	\$471.30	\$471.30	\$0.00	\$0.00	\$0.00
MIBA HYDRAMECHANICA CORP.	\$453.64	\$297.70	\$81.51	\$74.43	\$0.00
MICHIGAN DAIRY	\$101,580.58	\$101,580.58	\$0.00	\$0.00	\$0.00
MICHIGAN PROD. MACHINING	\$2,260.57	\$0.00	\$2,260.57	\$0.00	\$0.00
MICHIGAN SOY PRODUCTS CO.	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
MIDWEST WIRE PRODUCTS, INC.	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
MILANO BAKERY	\$802.85	\$802.85	\$0.00	\$0.00	\$0.00
MILTON CHILI CO.	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
MINNIE MARIE BAKERS, INC	\$2,472.14	\$2,472.14	\$0.00	\$0.00	\$0.00
MISTER UNIFORM & MAT RENTALS	\$49.06	\$0.70	\$1.75	\$3.83	\$42.78
MOTOR CITY BREWING WORKS	\$1,636.89	\$323.76	\$0.00	\$0.00	\$1,313.13
NATIONAL CHILI COMPANY	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
NORTH CENTER BREWING COMPANY	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
NORTHERN LAKES SEAFOOD & MEA	\$29.40	\$29.40	\$0.00	\$0.00	\$0.00
OAKWOOD BAKERY	\$149.69	\$149.69	\$0.00	\$0.00	\$0.00
PARKER'S HILLTOP BREWER & SF	\$106.67	\$106.67	\$0.00	\$0.00	\$0.00
PELLERITO FOODS INC.	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
PEPSI COLA, INC.	\$38,313.41	\$38,313.41	\$0.00	\$0.00	\$0.00
PERDUE PREMIUM MEAT COMPANY	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00

Customer Name	Total Due	Current	46 - 74 Days	75 - 104 Days	>105 Days
PERDUE PREMIUM MEAT COMPANY	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
PERDUE PREMIUM MEAT COMPANY	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
PERSONAL UNIFORM SERVICE, IN	\$22.84	\$22.84	\$0.00	\$0.00	\$0.00
PETRO ENVIRON TECH, INC.	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
PINE TREE ACRES, INC.	\$65,565.37	\$65,565.37	\$0.00	\$0.00	\$0.00
PLATING SPEC	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
POWER VAC OF MICHIGAN, INC.	\$130.45	\$130.45	\$0.00	\$0.00	\$0.00
PREMIER PLATING, LLC	\$495.23	\$495.23	\$0.00	\$0.00	\$0.00
PRODUCTION SPRING, LLC.	\$270.35	\$0.00	\$270.35	\$0.00	\$0.00
QUALA SERVICES, LLC	\$1,064.05	\$1,064.05	\$0.00	\$0.00	\$0.00
RAY'S ICE CREAM CO.	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
RED SPOT PAINT #409139	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
RIVER ROUGE BREWING COMPANY	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
ROAK BREWING CO. LLC	\$1,255.62	\$1,255.62	\$0.00	\$0.00	\$0.00
ROCHESTER MILLS BEER COMPANY	\$224.81	\$224.81	\$0.00	\$0.00	\$0.00
ROCHESTER MILLS PROD BREWERY	\$3,170.83	\$1,917.06	\$0.00	\$0.00	\$1,253.77
ROYAL OAK BREWERY	\$ (765.27)	\$0.00	\$0.00	\$0.00	\$ (765.27)
RTT	\$27,772.36	\$0.00	\$0.00	\$0.00	\$27,772.36
SEAFARE FOODS, INC.	\$76.56	\$76.56	\$0.00	\$0.00	\$0.00
SHERWOOD BREWING COMPANY	\$1,130.63	\$95.81	\$0.00	\$0.00	\$1,034.82
SMITH-WATKINS, LLC	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
SPRAYTEK, INC.	\$14.52	\$0.00	\$14.52	\$0.00	\$0.00
SUPERNATURAL SPIRITS & BREWI	\$209.98	\$134.90	\$0.00	\$0.00	\$75.08

GLWA Aged Accounts Receivable- POLLUTANT SURCHARGE ACCOUNTS Balances as of 06/30/20

Customer Name	Total Due	Current	46 - 74 Days	75 - 104 Days	>105 Days
SWEETHEART BAKERY, INC.	\$2,295.17	\$107.46	\$71.16	\$87.14	\$2,029.41
THE CROWN GROUP-LIVONIA PLAN	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
TOM LAUNDRY CLEANERS	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
TRAFFIC JAM & SNUG	\$67.91	\$5.25	\$0.00	\$0.00	\$62.66
TURRI'S ITALIAN FOODS	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
TURRI'S ITALIAN FOODS	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
U-METCO, INC.	\$2,263.86	\$2,263.86	\$0.00	\$0.00	\$0.00
UNCLE RAYS SNACKS, LLC	\$68,848.96	\$68,848.96	\$0.00	\$0.00	\$0.00
UNCLE RAYS SNACKS, LLC	\$2,490.80	\$2,490.80	\$0.00	\$0.00	\$0.00
UNIQUE LINEN SERVICES, INC.	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
UNITED FISH DISTRIBUTORS	\$8.26	\$8.26	\$0.00	\$0.00	\$0.00
UNITED LINEN SERVICE, LLC.	\$82.34	\$82.34	\$0.00	\$0.00	\$0.00
UNITED MEAT & DELI	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
URBANREST BREWING COMPANY	\$133.32	\$133.32	\$0.00	\$0.00	\$0.00
US ECOLOGY MICHIGAN	\$392.29	\$392.29	\$0.00	\$0.00	\$0.00
US ECOLOGY ROMULUS, INC.	\$2,440.49	\$2,440.49	\$0.00	\$0.00	\$0.00
USHER OIL SERVICES	\$4,571.73	\$4,571.73	\$0.00	\$0.00	\$0.00
VALICOR ENVIROMENTAL SERVICE	\$5,396.04	\$2,277.45	\$1,567.23	\$1,551.36	\$0.00
VAUGHAN INDUSTRIES, INC.	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
VERNDALE PRODUCTS	\$7,945.67	\$7,945.67	\$0.00	\$0.00	\$0.00
VERNDALE PRODUCTS, INC.	\$(2,612.41)	\$0.00	\$0.00	\$(2,612.41)	\$0.00
VERNOR FOOD PRODUCTS	\$(36.26)	\$0.00	\$0.00	\$0.00	\$ (36.26)

GLWA Aged Accounts Receivable-POLLUTANT SURCHARGE ACCOUNTS Balances as of 06/30/20

Customer Name	Total Due	Current	46 - 74 Days	75 - 104 Days	>105 Days
WIGLEY'S MEAT PROCESS	\$549.25	\$549.25	\$0.00	\$0.00	\$0.00
WINTER SAUSAGE MFG. CO.	\$1,052.98	\$1,052.98	\$0.00	\$0.00	\$0.00
WINTER SAUSAGE MFG. CO.	\$216.30	\$216.30	\$0.00	\$0.00	\$0.00
WOLVERINE PACKING CO	\$6,831.62	\$6,831.62	\$0.00	\$0.00	\$0.00
WOLVERINE PACKING CO.	\$3,275.64	\$3,275.64	\$0.00	\$0.00	\$0.00
WOODWARD AVENUE BREWERS	\$240.06	\$154.88	\$0.00	\$0.00	\$85.18
TOTAL POLLUTANT SURCHARGE ACCOUNTS	\$934,847.75	\$810,142.46	\$33,847.40	\$20,290.73	\$70,567.16

City of Highland Park Billings and Collections

	Water	Sewer	IWC	Cumulative Total
June 30, 2012 Balance FY 2013 Billings FY 2013 Payments	\$ - 485,887 (65,652)	\$ 10,207,956 4,987,635 (2,206,211)	\$ 852,987 154,444 -	\$ 11,060,943 5,627,966 (2,271,863)
June 30, 2013 Balance FY 2014 Billings FY 2014 Payments	\$ 420,235 1,004,357 	\$ 12,989,380 6,980,442 (1,612,633)	\$ 1,007,431 161,951	\$ 14,417,046 8,146,750 (1,612,633)
June 30, 2014 Balance FY 2015 Billings FY 2015 Payments	\$ 1,424,592 1,008,032	\$ 18,357,189 5,553,123 (1,444,623)	\$ 1,169,382 165,739	\$ 20,951,163 6,726,894 (1,444,623
June 30, 2015 Balance FY 2016 Billings FY 2016 Payments	\$ 2,432,625 1,157,178	\$ 22,465,689 5,612,167 (2,022,335)	\$ 1,335,121 106,431	\$ 26,233,435 6,875,776 (2,022,335)
June 30, 2016 Balance FY 2017 Billings FY 2017 Payments	\$ 3,589,803 1,245,267	\$ 26,055,521 5,802,000 (2,309,186)	\$ 1,441,551 101,999 -	\$ 31,086,875 7,149,265 (2,309,186
June 30, 2017 Balance FY 2018 Billings FY 2018 Payments	\$ 4,835,070 1,277,179	\$ 29,548,335 5,657,101 (4,108,108)	\$ 1,543,550 80,472 -	\$ 35,926,954 7,014,752 (4,108,108
June 30, 2018 Balance FY 2019 Billings FY 2019 Payments	\$ 6,112,248 1,238,797 	\$ 31,097,327 5,617,100 (5,241,583)	\$ 1,624,022 51,220 -	\$ 38,833,597 6,907,117 (5,241,583
June 30, 2019 Balance FY 2020 Billings (12 Months) FY 2020 Payments (12 Months)	\$ 7,351,045 1,182,639	\$ 31,472,844 5,665,400 (3,026,117)	\$ 1,675,243 47,097	\$ 40,499,132 6,895,136 (3,026,117]
Balance as of June 30, 2020	\$ 8,533,684	\$ 34,112,127	\$ 1,722,340	\$ 44,368,151



AGENDA ITEM #8C Financial Report Quarterly WRAP Report for the Period Ended June 30, 2020

The Quarterly WRAP Report includes the following:

- 1. Community Participation
- 2. Approved Program Changes
- 3. Current Year Budget Allocations
- 4. Current & Historical Activity
- 5. Reallocation Activity

The Water Residential Assistance Program ("WRAP") provides sustainable funding for qualifying low-income residents served by the Great Lakes Water Authority's ("GLWA") customers. The program is funded by GLWA at an amount equal to 0.5 percent of budgeted revenues for the Regional System and not less than 0.5 percent, but not greater than 1.0 percent of budgeted revenues for the DWSD Local System. The budgeted WRAP funding for FY 2021 \$6.1 million combined for water and sewer services.

The scope of funding uses includes a) payment assistance and b) water audit and water conservation measures. Eligible residential customers with a past due bill and/or who are in active shut off can receive assistance with paying down arrears and receive \$25 toward monthly bill payment assistance annually up to \$1,000. High volume water users can receive a one-time home audit and home water conservation services of an average \$1,500 per household. To participate in WRAP, an applicant must have household gross incomes at or below 200% of the federal poverty income thresholds. Customers with water usage at or above 120% of the average residential usage are eligible to participate in a water audit and install water conservation measures. WRAP participants are also encouraged to participate in both financial coaching and water conservation workshops as well as other support services. The program is administered by Wayne Metro Community Action Agency ("Wayne Metro"), a nonprofit agency.

The WRAP began assisting residents in the GLWA service area on March 1, 2016 and to date has committed over \$16.9 million in assistance and conservation funds to qualified WRAP participants. WRAP has the potential to serve over 100 communities within the GLWA service area, but to assist qualified households, each community must opt into the program and sign a Memorandum of Agreement (MOA) with Wayne Metro.



Community Participation

A community participating in WRAP must receive water and/or sewer service from GLWA. Eligible communities must formally opt into the program by signing a memorandum of agreement with Wayne Metro. To date, 77 communities have opted into WRAP with n additional 3 communities actively negotiating MOAs. A list of current participating communities is presented in *Table 1 – WRAP Participating Communities*.

Table 1 - WRAP Participating Communities

This table shows the level of participation that each community has chosen. Option 1 includes bill assistance, arrearage assistance and conservation. Option 2 includes bill assistance and conservation and Option 3 includes conservation only.

Member Partner	Option #1	Option #2	Option #3	In Progress	No Response	Not Opted In	Member Partner	Option #1	Option #2	Option #3	In Progress	No Response	Not Opted In	Member Partner	Option #1	Option #2	Option #3	In Progress	No Response
Wayne County							Oakland County							Macomb County					
Allen Park	X						Auburn Hills					X		Centerline	X				
Belleville						X	Berkley	X						Chesterfield Township	X				
Brownstown Township	X						Beverly Hills	X						Clinton Township		X			П
Canton Township	X						Bingham Farms	X						Eastpointe	Χ				
Dearborn	Х						Birmingham	X						Fraser	X				
Dearborn Heights	X						Bloomfield Hills	X						Harrison Township				Χ	\Box
Detroit	X						Bloomfield Township						X	Lenox Township				Χ	
Ecorse	X						Clawson	X						Macomb Township	X				
Flat Rock	X						Commerce Township	Х						New Haven	X				
Garden City	X						Farmington	X						Roseville					Х
Gibraltar		X					Farmington Hills	X						Shelby Township	X				
Grosse Ile						X	Ferndale	X						St. Clair Shores	X				
Grosse Pointe						X	Hazel Park		X					Sterling Heights	X				
Grosse Pointe Farms						X	Huntington Woods	X						Utica	X				
Grosse Pointe Park						X	Keego Harbor	X						Warren	X				
Grosse Pointe Shores	Х						Lake Orion	X						Washington Township		Х			$\overline{}$
Grosse Pointe Woods	71				Х		Lathrup Village	X						washington rownship		71			
Hamtramck	Х				Λ		Madison Heights	X						Washtenaw County					
Harper Woods	Λ	X					Novi	Λ					X	Augusta Township	X				
Huron Township		Λ				X	Oak Park		X				Λ	Pittsfield Township	X				
Inkster		X				Λ	Orchard Lake	X	Λ					Superior Township	X				
Lincoln Park		X					Orion Township	X						Ypsilanti	X				
Livonia	X	Λ					Oxford	X						Ypsilanti Township	X				
Melvindale	X						Pleasant Ridge	X						Tpsnanu Township	Λ		!		
Northville	X						Pontiac	X						Lapeer County					
Northville Township	Λ				X		Rochester Hills	Λ					X	Almont		Х			
Plymouth		X			Λ		Royal Oak	X					Λ	Imlay City		Λ			Х
Plymouth Township		Λ				X	Royal Oak Township	X							X				Λ
Redford Township	X			┢		Λ	Southfield	X						Lapeer	Λ				
	X			 			Sylvan Lake	Λ					X	C					
River Rouge	X					37						v	X	Genesee County	37				
Riverview		<u> </u>		<u> </u>		X	Troy				37	X		Flint	X				
Rockwood	_	37		\vdash		Х	Walled Lake				X			C. Cl. C.					
Romulus	17	X		 			Waterford Township				X			St. Clair County					37
Southgate	X	-				**	West Bloomfield Twp.							Burtchville Twp.					X
Sumpter Township				<u> </u>		X	Wixom												
Taylor	<u> </u>	X		\vdash															
Trenton	X	<u> </u>	_	<u> </u>			Monroe County												
Van Buren Township	X	<u> </u>					Ash Township	X											
Wayne	X	<u> </u>		<u> </u>			Berlin Township					X							
Westland	X			Ь_			South Rockwood					X							

Woodhaven



Approved Program Changes

As a first-of-its-kind assistance program in the state of Michigan, changes to WRAP may be required as the program matures. Following is a summary of program changes made to WRAP since 2016, as approved by the GLWA Board of Directors.

November 30, 2016:

Allow customer communities to opt into program features that best meet the needs of their community. This is captured in the three options below:

Option 1

- Assistance up to \$300 per year in the form of \$25 monthly bill credits. (Applicable if client continues to pay all current monthly/quarterly charges).
- Up to \$700 in arrearage assistance to be paid 50% (up to \$350) after six months in the program, and 50% (up to \$350) after one year. Enrollees are eligible for a second-year arrearage assistance totaling \$700.
- One-time home water audit for households above 120% of average usage.
- Home repairs up to \$1,000 per household to fix minor plumbing issues leading to high usage (finding and fixing leaks, upgrading water using fixtures) and/or minor lead replacement assistance.

Option 2

- Assistance up to \$300 per year in the form of \$25 monthly bill credits. (Applicable if client continues to pay all current monthly/quarterly charges).
- One-time home water audit for households above 120% of average usage.
- Home repairs up to \$1,000 per household to fix minor plumbing issues leading to high usage (finding and fixing leaks, upgrading water using fixtures) and/or minor lead replacement assistance.

Option 3

- One-time home water audit for households above 120% of average usage.
- Home repairs up to \$1,000 per household to fix minor plumbing issues leading to high usage (finding and fixing leaks, upgrading water using fixtures) and/or minor lead replacement assistance.

August 22, 2018:

Removal of the 120% usage requirement for the lead fixture replacement for in-home faucets that pre-date the lead-free plumbing code change.

January 23, 2019:

Extend the 2-year time limitation to provide monthly bill assistance to senior citizens and disabled citizens.



March 11, 2020:

- Increase eligibility for residential customers from 150% to 200% or less of federal poverty level;
- Increase conservation and plumbing repairs spending per household from \$1,000 to an average of \$1,500 and a cap of \$2,000 per customer for eligible residential customers; and
- Allow eligible residential customers that are renters to take advantage of conservation and plumbing repairs to reduce their water consumption, upon landlord executing an agreement not to raise rents for one year.

Current Budget and Allocations

Consistent with the previous fiscal years funding allocation for WRAP, the FY 2021 budgeted allocation is based on the proportionality of the revenues derived from each county and the City of Detroit, based on the approved FY 2021 water and sewer service charges and budget.

Table 2 - FY 2021 WRAP Budget and Allocations

This table shows the allocation of the FY 2021 budgeted WRAP funds, which is reflective of the approved FY 2021 budget of \$6.1 million. In the table below, the City of Detroit is shown separately from the remaining Wayne County allocation. The City of Detroit is currently allocated 26.6% of total wholesale WRAP funding and contributes additional, local WRAP funding which increases the overall program impact for the City.

	Budgeted Direct	Budgeted Conservation	Budgeted Administration	Total Budgeted	Wholesale
Community	Assistance	Assistance	Costs	Revenue	Allocation
community	rissistance	rissistance	GOSES	Revenue	Infocucion
CITY OF DETROIT					
SHARE OF WHOLESALE FUNDING	\$776,087	\$194,022	\$116,400	\$1,086,509	26.60%
LOCAL WRAP FUNDING	1,431,440	357,860	214,700	2,004,000	N/A
TOTAL DETROIT	\$2,207,527	\$551,882	\$331,100	\$3,090,509	26.60%
WAYNE COUNTY	736,129	184,032	73,600	993,761	24.33%
OAKLAND COUNTY	851,554	212,889	85,200	1,149,643	28.15%
MACOMB COUNTY	551,503	137,876	55,100	744,479	18.23%
GENESEE COUNTY	18,150	4,538	1,800	24,488	0.60%
WASHTENAW COUNTY	40,932	10,233	4,100	55,265	1.35%
LAPEER COUNTY	12,891	3,223	1,300	17,414	0.43%
MONROE COUNTY	6,536	1,634	600	8,771	0.21%
ST. CLAIR COUNTY	3,097	774	300	4,171	0.10%
TOTAL	\$4,428,320	\$1,107,080	\$553,100	\$6,088,500	100.00%



Current & Historical Activity

Monies are transferred from GLWA to Wayne Metro as needed to fund the program and support the WRAP Assistance and Conservation efforts. Wayne Metro maintains records of this activity which are reviewed and monitored by GLWA. Following are summaries of this activity FY 2020 and prior fiscal years. A copy of Wayne Metro's report of activity through June 30, 2020 is included with this memo.

Table 3 - WRAP Activity for FY 2020

This table summarizes the budgeted assistance and conservation funds for the City of Detroit and the participating counties within the GLWA service area for FY 2020 as well as the program activity through June 30, 2020.

		F	Y 2020 Funds	Committed Thr	ough 6.30.2020	0	
		Assistance			Conservation		Total
County/City	Budgeted Direct Assistance	Committed Direct Assistance	Balance Remaining	Budgeted Conservation	Committed Conservation	Balance Remaining	Total Balance Remaining
Wayne County							
City of Detroit	1,405,874	1,405,874	•	351,469	351,469	•	-
Out Wayne	685,847	464,864	220,983	171,462	100,813	70,649	291,631
Total Wayne County	2,091,721	1,870,738	220,983	522,931	452,282	70,649	291,631
Oakland County	825,138	329,342	495,796	206,285	8,770	197,515	693,311
Macomb County	533,093	132,622	400,471	133,273	7,694	125,579	526,050
Genesee County	-	-	-	-	-	-	-
City of Flint	17,528	17,528	-	4,382	4,382	-	-
Washtenaw County	39,556	10,467	29,089	9,889	4,423	5,466	34,555
Lapeer County	12,225	1,023	11,202	3,056	-	3,056	14,258
Monroe County	6,262	580	5,682	1,565	-	1,565	7,247
St. Clair County	2,897	306	2,591	724	=	724	3,315
Total	3,528,420	2,362,606	1,165,814	882,105	477,551	404,554	1,570,368

Table 4 - WRAP Activity March 2, 2016 through June 30, 2020

This table shows the WRAP cashflow of budgeted and committed funds in total and for each of the participating counties and the City of Detroit as of June 30, 2020. From March 1, 2016 to June 30, 2020, \$21.3 million was budgeted for WRAP bill assistance and conservation assistance and \$16.9 million was utilized by WRAP participants during that time. As of June 30, 2020, the suburban counties still had uncommitted funds (combined assistance and conservation) of over \$2.1 million. The City of Detroit had uncommitted funds of almost \$1.2 million and the City of Flint had uncommitted funds of over \$713,000. The uncommitted amounts include the FY 2019 reallocated funds approved by the GLWA Board on February 26, 2020.



Table 4

TOTAL Activity March 1, 2016 to June 30, 2020

	Det	Detroit	Out-Wayne County	ayne ity	Oakland County		Macomb County	Wash	Washtenaw County	St. Clair County		Lapeer County	Monroe County	roe nty	Genesee County	Ö	City of Flint	-	Total
Sources (Net Revenues)																			
FY 2016 Assistance Budget Allocation								,											
Bill and Arrearage Assistance	, I	1,238,735	٠ ا	748,629	740,155	\$ \$5 \$	3/9,/64	٨	35,419	3,051	\$ 150.	10,080	Λ·	5,093	5 63,842	۰ ۲		·,	3,224,769
Total FY 2016 Assistance Budget Allocation	\$ 1,	1,526,759	\$ 92		\$ 912,250	20 2	468,064	s	4	3,760	\$ 0	12,424	\$	1	\$ 78,342	\$		\$	3,974,226
FY 2017 Assistance Budget Allocation																			
Bill and Arrearage Assistance	\$ 1,	1,278,103	\$		\$ 774,825	25 \$	400,804	↔		\$ 2,431	\$ 5	10,059	φ,		\$	\$	'	ψ,	3,316,615
Total FY 2017 Assistance Budget Allocation	\$ 1,	1,575,960	\$	994,862	\$ 955,395	\$ \$	494,209	÷	46,853	3,009 \$ 3,009	\$ 600	12,403	s	6,858	\$	\$ '	<u>'</u>	\$	4,089,549
FY 2018 Assistance Budget Allocation																			
Bill and Arrearage Assistance	\$	1,303,229	\$		\$ 827,662	62 \$	429,388	↔		\$ 2,604	4 i	9,970	φ.		\$ 28,679	٠ ج			3,497,078
Home Audit and Repairs Total FY 2018 Assistance Budget Allocation	\$ 1,	1,606,941	\$ 1,04	1,046,457	192,883	45 \$	529,455	s	50,507	\$ 3,211	, t	12,294	s	7,285	\$ 35,363	φ φ φ	<u>'</u>	\$	4,312,057
FY 2019 Assistance Budget Allocation																			
Bill and Arrearage Assistance	\$ 1,	1,405,432	\$ 81		\$ 866,319	19 \$	452,003	↔		\$ 2,862	\$ 5	11,131	φ.		\$	ب	17,202	٠,	3,620,075
Home Audit and Repairs		327,530	ŀ	. 1		ď	105,337	•	ł		ŀ	2,594		1		- -	4,009		843,643
lotal FY 2019 Assistance Budget Allocation	٠,	1,732,962	, 1,00	1,009,805	1,068,211	٠ 11	557,340	٨	49,054	3,529	v.	13,725	^	788′/	n	^	21,211	ν 4	4,463,/18
FY 2020 Assistance Budget Allocation Bill and Arrearage Assistance	Ş	1,405,874	\$	685,847	\$ 825.138	38	533,093	٠	39,556	\$ 2,897	\$	12.225	ý	6.262	ş	٠	17,528	٠	3.528.422
Home Audit and Repairs		351,469					133,273					3,056					4,382		882,105
Total FY 2020 Assistance Budget Allocation	\$ 1,	1,757,343	\$ 85	857,309	\$ 1,031,423	23 \$	666,367	\$	49,445	\$ 3,622	\$ 2	15,281	\$	7,827	\$	\$ -	21,910	\$	4,410,527
FY 2016-2020 Assistance Available	\$ 8,	8,199,964	\$ 4,83	831,128	\$ 4,987,824	24 \$	2,715,435	\$ 2	239,513	\$ 17,130	\$ 0:	66,127	\$ 36	36,129	\$ 113,70	\$ 5	43,121	\$ 21	21,250,077
Reallocation of Uncommitted Funds																			
Reallocation of Uncommitted Funds from FY 2016 (1)																			
Bill and Arrearage Assistance Reallocated to Detroit	\$	1,664,833	\$ (7)	(718,353)	\$ (591,163)	\$ (89)	(355,316)	ψ.		₩.	δ.	•	\$,	₩.	\$		ψ,	•
Uncommitted FY 2016 Conservation Funds	φ.	•	ς.	,	٠,	\$	•	s								٠	' !		'
Bill and Arrearage Assistance Reallocated to Flint		- 664 623		(210 912)	. (E01 163)	1	(255 216)	v	ł	(3,051)	(1)	(10,080)			(63,842)	(2)	117,485	v	
Total Regilocation of Oncommitted runds from 11 2016	r r	004,033	^			¢ (co	(arc'ccc)		(614/66)	(100,0)		(10,000)		(660,6)	(03,042)		11/,405	r.	•
Reallocation of Uncommitted Funds from FY 2017 (2)																			
FY 2017 Reallocation of Assistance Funds	s.	549,784	\$ (48		\$ (268,078)	78) \$	(262,634)	s,	_	\$ (2,431)	(1) \$	(10,059)	s		s	s ·	307,535	s	(206,200)
FY 2017 Reallocation of Conservation Funds		237,197	ľ	 		-!	(6,248)		-!		-!	(1,641)		- !			118,100	ļ	206,200
Total Reallocation of Uncommitted Funds from FY 2017	v	786,981	\$ (22	(558, 266)	\$ (330,198)	\$ (86	(268,882)	v	(34,267)	\$ (2,836)	s (9)	(11,700)	s	(6,468)	vs.	s.	425,635	v.	
Reallocation of Uncommitted Funds from FY 2018 (3)																			
FY 2018 Reallocation of Assistance Funds	ιΛ	438,750	\$ (25	(298,775)	\$ (313,067) (706,107)	\$ (29	(241,763)	v	(28,966)	(2,604)	5 (204)	(9,970)	s	(5,908)	(28,679)	s (6,	236,250	v	(254,732)
Total Reallocation of Uncommitted Funds from FY 2018 (3)	3) \$	794,400	\$ (39	!	(429,264)	64)	(300,871)	s	!	(3,211)	1) (1)	(12,293)	\$		(35,363)	s) (s	427,755	s	
Deallocation of Hacommitted Eunde from EV 2019 (4)																			
FY 2019 Reallocation of Assistance Funds		690,100		(402,612)	\$ (819,323)		(408,874)	v	(29,386)			(11,131)		(6,392)	₩.	\$	371,562	٠	(618,918)
FY 2019 Reallocation of Conservation Funds	٠.	492,493	\$ (11	_	\$ (160,454)	54) \$	(47,806)	∙ ∙∧-		(299) \$	\$ (29	(2,594)	· •			∙ •∧	100,000	٠,	259,157
FY 2019 Reallocation for Outreach		-				28	98,642		3,947	28	. !	1,220				-	21,749		359,761
Total Reallocation of Uncommitted Funds from FY 2019 (4) \$		1,182,593	\$ (45		\$ (807,449)	49) \$	(358,038)	s		\$ (3,240)	\$ (0	(12,505)	\$	(7,257)	\$	\$	493,311	φ.	•
Total Reallocation of Uncommitted Funds	\$ 4,	4,428,806	\$ (2,13	(2,132,161)	\$ (2,158,074)	74) \$	(1,283,107)	\$ (1	(135,428)	\$ (12,337)	\$ (2)	(46,578)	\$ (26	(26,103)	\$ (99,205)	s	1,464,186	\$	•
NET FY 2016-2020 Assistance Available	\$ 12,	12,628,770	\$ 2,69	2,698,968	\$ 2,829,750	\$ 05	1,432,328	\$ 1	104,086	\$ 4,793	3 \$	19,549	\$ 10	10,026	\$ 14,500	\$	1,507,307	\$ 21	21,250,077
Uses 3/01/2016 to 6/30/2020																			
Home Audits and Repair Paid to Date	2,	2,161,437	36	360,572	312,437	37	220,672		7,490		ı,						65,976	(1)	3,128,585
Bill Assistance and Arrearages Paid to Date		6,059,867				-	460,567		- !								567,457	,	9,272,312
Total Uses 3/01/2016 to 6/30/2020	\$ 8,	8,221,304	\$ 1,28	1,288,494	\$ 1,536,542	42 \$	681,239	ş	39,884	\$	\$ -	•	\$		\$	٠,	633,433	\$ 12	\$ 12,400,897
Less: Committed Funds 3/01/2016 to 6/30/2020	4	000					0.00	4			4		4			4	0.00		0.00
Future Bill Assistance	Α.	843,828	\$	254,900	5 65,1/3	۶ رو د	18,277	٨	606'/	Λ.	^		٠,		Λ.	^	41,859	љ.	1,231,946
Total Committed Funds 3/01/2016 to 6/30/2020	\$ 3,	3,224,873	\$ 77	1	\$ 242,773	3 S	52,597	s	ł	\$	s	1	s	 -	\$	\ •	138,838	\$	4,455,034
Total Expenditures/Committed Funds	\$ 11,	11,446,177		2,065,549	1,		733,836	\$	58,782	\$	\$	•	\$		10	\$	272,277	\$ 16	16,855,930
(0) on 0) on 000() 00() 3 for a plant partition 1000() 00()		1 102 503			П	3E ¢	500 403	v	AE 204	¢ 4 703	÷ 6	10 540	40	200	14 500	9	725 036		TA1 A0C A
ne 40 - Ilue	, t	162,593	ę es	3,419	1,050,4	÷ ce	096,492	٠	45,304	4,75	٠	19,549	T ¢	970'	14,50	¢	135,036		,334,14/
Summary of Uncommitted Funds 6/30/2020																			
Uncommitted Conservation	↔	492,493	\$ 27		\$ 302,517	17 \$	186,549	↔		\$ 1,606	\$ 90	6,104	,		\$ 14,500	\$	352,020	\$	1,654,623
Uncommitted Assistance		690,101	56	297,866	575,591	91	413,301		20,252	2,897	<u>,</u>	12,225	•	6,262			361,267		,379,763
Total Uncommitted Funds as of 6/30/2020	\$ 1,	1,182,593	\$ 63	633,419	1/2,328 \$ 1,050,435	\$ 32 \$	98,642	s	45,304	\$ 4,793	283	19,549	\$ 10	10,026	\$ 14,500	\$	735,036	\$	4,394,147
		200,000															- delen		:: - /: 20
(1) Based on April 26, 2017 Board of Directors action																			



Previous Reallocation of Uncommitted Funds

After the completion of each fiscal year, Wayne Metro recommends to the GLWA Board of Directors the reallocation of uncommitted assistance and conservation funds to those member partners that have fully committed their annual budgeted funds due to the increased need within their community.

Table 5 - Total WRAP Reallocation of Uncommitted Funds

This table summarizes the Board authorized reallocation of uncommitted FY 2016 to FY 2019 WRAP funds to the City of Detroit and the City of Flint. To date, \$4.4 million has been reallocated to Detroit and \$1.4 million to the City of Flint from the other counties within GLWA.

Reallocated Funds	Detroit	Flint	Total
FY 2016	\$1,664,833	\$117,485	\$1,782,318
FY 2017	786,981	425,635	1,212,616
FY 2018	794,400	427,755	1,222,155
FY 2019	1,182,593	471,562	1,654,155
Total Reallocation	\$4,428,807	\$1,442,437	\$5,871,244





GLWA - WRAP Program Summary

CAA Alliance Member		WMCAA		OLHSA		MCA		МСОР		GCCARD	
City/County	1	Total		Total		Total		Total		Total	GRAND TOTAL
Total Scheduled Appointments		46,657		4,741		2,177		2		2,154	
Total Scheduled Appointments		40,037		4,741		2,177		2		2,134	33,731
											_
Completed Pre-Applications		46,657		4,741		2,177		2		2,154	
Unenrolled Applicants (incl. supplemental funds)		28,878		2,534		1,851		2		1,279	
Households Enrolled		17,779		2,207		326		0		875	21,187
Households with Arrearages		11,883		1,695		592		0		829	14,999
Households Completed		12,672		1,825		177		0	1	527	15,201
Shutoffs Avoided		6,058		436		88		0		0	6,582
Initial Funding Allocation	\$	10,619,651.00	\$	4,240,998.00	\$	2,262,362.00	\$	29,216.00	\$	34,730.00	\$ 17,186,957.00
Recaptured Funds	\$	1,472,894.00	\$	(2,004,610.00)	\$	(1,220,624.00)	\$ (22,329.00)	\$	1,054,581.00	\$ (720,088.00)
Unrecaptured Funds	\$	-	\$	-	\$	-	\$	-	\$	-	\$ -
Remaining Allocation	\$	12,092,545.00	\$	2,236,388.00	\$	1,041,738.00	\$	6,887.00	\$	1,089,311.00	\$ 16,466,869.00
Total Bill Payment & Arrearage Assistance Committed	\$	11,023,494.39	\$	1,484,391.66	\$	513,163.94	\$	-	\$	706,295.26	\$ 13,727,345.25
Outreach and Marketing	\$	281,000.00	\$	252,122.00	\$	143,116.00	\$	1,205.00	\$	23,318.00	\$ 700,761.00
Balance Remaining	\$	788,050.61	\$	499,874.34	\$	385,458.06	\$	5,682.00	\$	359,697.74	\$ 2,038,762.75
Total Bill Payment & Arrearage Assistance Paid Out	\$	7,002,668.92	\$	1,241,618.89	\$	460,567.00	\$	-	\$	567,456.90	\$ 9,272,311.71
Average Assistance per HH	\$	620.03	\$	672.58	\$	1,574.12	\$	-	\$	807.19	\$ 647.91
Total Arrearage Assistance Committed	\$	5,436,686.79	\$	897,732.47	\$	223,992.99	\$	-	\$	448,366.59	\$ 7,006,778.84
Total Arrearage Assistance Paid Out	\$	2,522,497.89	\$	720,132.68	\$	189,673.04	\$	-	\$	351,387.39	\$ 3,783,691.00
Average Total Arrearage on HH Bill	\$	1,572.94	\$	1,079.58	\$	477.80	\$	-	\$	2,091.29	\$ 782.58
Average Arrearage Assistance per HH	\$	457.52	\$	529.64	\$	378.37	\$	-	\$	540.85	\$ 467.15
Difference	\$	1,115.42	\$	549.94	\$	99.44	\$	-	\$	1,550.44	\$ 315.43
HHs with Arrearages less than/equal to \$700		6,969		1,204		522		0		562	9,257
HHs with Arrearages greater than \$700		7,231		490		70		0		267	8,058
Participating Communities		33		27		15		1		1	77
	1					-					
Other Agencies and Community Organizations Engaged		3		0		0		0		0	3
Supplemental Funding Made Available to WRAP Participants	\$	3,510,464.00	Ś	-	\$	_	Ś	-	Ś	_	\$ 3,510,464.00
WRAP Participants Served Through Supplemental Funds	ľ	4,171	Ť	0		0	_	0	Ť	0	4,171
Average Assistance Provided with Supplemental Funds	\$	841.64	¢		Ś		Ś	_	Ś	_	\$ 841.64



Wayne Metro/EcoWorks Summary Report



CAA Wide Program Activity Report March 1, 2016 to June 30, 2020

CAA Alliance Member		WMC	CAA			0	LHSA			M	CA		MCOP	GCCARD	
City/County	City of Detroit		Washtenaw County (post 6.30.18)	Total	Oakland County		Washtenaw County (pre 7.1.18)	Total		St. Clair County	Lapeer County	Total	Monroe County	City of	GRAND TOTAL
Assisted Renters with Average Water Usage	7,246		24		629		14	643		0	0	190		141	_
Assisted Renters with High Water Usage	3,169		8	3,635	247) 4	251		0	0	83		35	4,004
Assisted Homeowners with Average Water Usage	6,405	1,959	8	8,372	635	C) 7	642	295	0	0	295		207	9,516
Assisted Homeowners with High Water Usage	3,434	691	9	4,134	301	C) 3	304	209	0	0	209		64	4,711
High Usage HHs Referred to Wayne Metro/EcoWorks	3,434	691	9	4,134	301	C) 3	304	209	0	0	209		64	4,711
HHs Receiving Tier 1 Services (Home Usage Audit)	2,312	403	4	2,719	270	() 1	271	229	0	0	229		57	3,276
HHs Receiving Tier 2 Services (Minor Repairs)	1,443	211	3	1,657	205	C) 1	206	122	0	0	122		29	2,014
Initial Funding Allocation	\$ 1,568,589.00	\$ 922,190.00	\$ 19,160.00	\$ 2,509,939.00	\$ 953,676.00	\$ 21,184.00	\$ 26,636.00	\$ 1,001,496.00	\$ 520,383.00	\$ 3,285.00	\$ 12,661.00	\$ 536,329.00	\$ 6,912.00	\$ 8,391.00	\$ 4,063,067.00
Recaptured Funds	\$ 1,085,340.00	\$ (287,027.00)	\$ (2,191.00)	\$ 796,122.00	\$ (338,771.00)	\$ (6,684.00)	\$ (15,011.00)	\$ (360,466.00)	\$ (113,162.00)	\$ (1,679.00)	\$ (6,558.00)	\$ (121,399.00)	\$ (3,774.00	\$ 409,605.00	\$ 720,088.00
Unrecaptured Funds	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
Remaining Allocation	\$ 2,653,929.00	\$ 635,163.00	\$ 16,969.00	\$ 3,306,061.00	\$ 614,905.00	\$ 14,500.00	\$ 11,625.00	\$ 641,030.00	\$ 407,221.00	\$ 1,606.00	\$ 6,103.00	\$ 414,930.00	\$ 3,138.00	\$ 417,996.00	\$ 4,783,155.00
Total Cost of Home Usage Audits	\$ 1,098,200.00	\$ 191,425.00		\$ 1,291,525.00	\$ 124,550.00		\$ 475.00			•	\$ -	\$ 108,775.00		\$ 56,050.00	
Total Cost of Minor Repairs	\$ 922,931.61	\$ 100,700.15	\$ 766.24	\$ 1,024,398.00	\$ 105,539.09	\$ -	\$ 401.00	\$ 105,940.09	\$ 58,694.76	\$ -	\$ -	\$ 58,694.76	\$ -	\$ 8,177.00	\$ 1,197,209.85
Total Cost of Renter Conservation Supplies	\$ 140,305.39	\$ 68,447.12	\$ 3,947.66	\$ 212,700.17	\$ 82,348.36	\$ -	\$ -	\$ 82,348.36	\$ 53,202.19	\$ -	\$ -	\$ 53,202.19	\$ -	\$ 1,749.28	\$ 350,000.00
Remaining Balance*	\$ 492,492.00		,				\$ 10,749.00		\$ 239,751.24	\$ 1,606.00	\$ 6,103.00	\$ 247,460.24	\$ 3,138.00	\$ 353,769.00	\$ 1,791,869.98
Average Cost of Repairs (per HH)	\$ 639.59	\$ 477.25	\$ 255.41	\$ 618.22	\$ 514.82	\$ -	\$ 401.00	\$ 514.27	\$ 481.10	\$ -	\$ -	\$ 481.10	\$ -	\$ 281.97	\$ 594.44
High Usage Homeowners Not Referred to EcoWorks	0	0	0	0	0		0	0	0	0	0	0		0	

^{* -} Supplemental funding provided by DWSD and Wayne Metro.





WMCAA Program Summary Year-To-Date Program Activity Report March 1, 2016 to June 30, 2020

CAA Alliance Member					WN	ЛСАА				_
City/County		City of Detroit			Out-Wayne Count	•		enaw County (post		Total
	Year 1	Year 2	Year 3	Year 1	Year 2	Year 3	Year 1	Year 2	Year 3	
Total Scheduled Appointments	30,834		8,253	5,940		1,539	82	2	10	46,657
Completed Pre-Applications	30,834		8,253	5,940		1,539	82		10	
Unenrolled Applicants (incl. supplemental funds)	22,134		2,894	3,204		743	33	3	0	28,878
Households Enrolled	8,700	4,794	565	2,736			49	10	0	17,779
Households with Arrearages	6,775	3,365	290	1,157	246	1	42	2 7	0	11,883
Households Completed	6,434	3,545	0	2,191	471	. 0	27	4	0	12,672
Shutoffs Avoided	5,610	0	0	415	0	0	33	0	0	6,058
Initial Funding Allocation	\$		6,631,374.00	\$		3,908,938.00	\$		79,339.00	\$ 10,619,651.00
Recaptured Funds	\$		3,343,467.00	\$		(1,845,134.00)	\$		(25,439.00)	\$ 1,472,894.00
Unrecaptured Funds	\$		-	\$		-	\$		-	\$ -
Remaining Allocation	\$		9,974,841.00	\$		2,063,804.00	\$		53,900.00	\$ 12,092,545.00
Total Bill Payment & Arrearage Assistance Committed	\$ 5,965,794.66	\$ 3,087,052.52	\$ 231,892.82	\$ 1,318,792.15	\$ 347,184.10	\$ 39,000.00	\$ 29,464.44	\$ 4,313.70	\$ -	\$ 11,023,494.39
Outreach and Marketing	\$		134,218.00	\$	•	139,186.00	\$		7,596.00	\$ 281,000.00
Balance Remaining	\$		690,101.00	\$		219,641.75	\$		20,121.86	\$ 788,050.61
Total Bill Payment & Arrearage Assistance Paid Out	\$		6,059,866.96	\$		927,921.70	\$		14,880.26	\$ 7,002,668.92
Average Assistance per HH	\$ 685.72	\$ 643.94	\$ 410.43	\$ 482.01	\$ 436.16	\$ 300.00	\$ 601.32	\$ 431.37	\$ -	\$ 620.03
Total Arrearage Assistance Committed	\$ 3,245,430.46	\$ 1,516,659.85	\$ -	\$ 543,459.24	\$ 108,859.10	\$ 300.00	\$ 18,364.44	\$ 3,613.70	\$ -	\$ 5,436,686.79
Total Arrearage Assistance Paid Out (est.)	\$ 1,622,715.23	\$ 758,329.93	\$ -	\$ 108,691.85	\$ 21,771.82	\$ -	\$ 9,182.22	\$ 1,806.85	\$ -	\$ 2,522,497.89
Average Total Arrearage on HH Bill	\$ 1,899.66	\$ 1,246.43	\$ 794.53	\$ 1,218.93	\$ 759.21	\$ -	\$ 707.67	\$ 707.24	\$ -	\$ 1,572.94
Average Arrearage Assistance per HH	\$ 479.03	\$ 450.72	\$ -	\$ 469.71	\$ 442.52	\$ -	\$ 437.25	\$ 516.24	\$ -	\$ 457.52
Difference	\$ 1,420.63	\$ 795.71	\$ 794.53	\$ 749.22	\$ 316.70	\$ -	\$ 270.43	\$ 191.00	\$ -	\$ 1,115.42
HHs with Arrearages less than/equal to \$700	2,427	1,309	165	2,160	731	131	39	7	0	6,969
HHs with Arrearages greater than \$700	4,348	2,056	125	578	105	3	14	2	0	7,231
Participating Communities			1			27			5	33
			_						_	
Other Agencies and Community Organizations Engaged			3			0			0	3
Supplemental Funding Made Available to WRAP Participants	Ś		3,510,464.00	Ś		-	Ś		-	\$ 3,510,464.00
WRAP Participants Served Through Supplemental Funds	1		4,171			0			0	4,171
Average Assistance Provided with Supplemental Funds	Ś		841.64	Ś		-	Ś			\$ 841.64

	WMCAA	
	CSBG WRAP - Detroit	\$ 920,568.00
List of Supplemental Funding Sources	Michigan Health Endowment Fund (MHEF)	\$ 240,896.00
	Detroit Water and Sewerage Department (DWSD) Fund	\$ 2,349,000.00





OLHSA Program Summary Year-To-Date Program Activity Report March 1, 2016 to June 30, 2020

CAA Alliance Member	OLHSA													
City/County		Oakland County				Genesee County (pre 7.1.18)				Washtenaw County (pre 7.1.18)				Total
		Year 1		Year 2	Year 3		Year 1	Year 2 Year 3		Year 1	Υe	ear 2 Ye	ar 3	
Total Scheduled Appointments		3,784			875		1			78		3		4,741
Completed Pre-Applications		3,784			875		1			78		3		4,741
Unenrolled Applicants (incl. supplemental funds)		2,030			478		1			50		1		2,534
Households Enrolled		1,754		397	26		0			28		2		2,207
Households with Arrearages		1,367		305	1		0			21		1		1,695
Households Completed		1,507		288	0		0			28		2		1,825
Shutoffs Avoided		424		0	0		0			12		0		436
Initial Funding Allocation	\$				4,034,099.00	\$	92,521.00		\$		11	14,378.00		\$ 4,240,998.00
Recaptured Funds	\$				(1,819,303.00)	\$	(92,521.00)		\$		(9	92,786.00)		\$ (2,004,610.00)
Unrecaptured Funds	\$				-	\$	-		\$			-		\$ -
Remaining Allocation	\$				2,214,796.00	\$	-		\$		2	21,592.00		\$ 2,236,388.00
Total Bill Payment & Arrearage Assistance Committed	\$	1,204,482.08	\$	254,799.38	\$ 7,596.22	\$			\$	16,488.98	\$	1,025.00		\$ 1,484,391.66
Outreach and Marketing	\$				252,122.00	\$	-		\$			-		\$ 252,122.00
Balance Remaining	\$				495,796.32	\$	-		\$			4,078.02		\$ 499,874.34
Total Bill Payment & Arrearage Assistance Paid Out	\$				1,224,104.91	\$	-		\$		1	17,513.98		\$ 1,241,618.89
Average Assistance per HH	\$	686.71	\$	641.81	\$ 292.16	\$			\$	588.89	\$	512.50		\$ 672.58
Total Arrearage Assistance Committed	\$	740,003.66	\$	147,995.29	\$ -	\$	-		\$	9,033.52	\$	700.00		\$ 897,732.47
Total Arrearage Assistance Paid Out (est.)	\$	592,002.93	\$	118,396.23	\$ -	\$	-		\$	9,033.52	\$	700.00		\$ 720,132.68
Average Total Arrearage on HH Bill	\$	1,100.04	\$	1,035.97	\$ -	\$	-		\$	483.63	\$	734.86		\$ 1,079.58
Average Arrearage Assistance per HH	\$	541.33	\$	485.23	\$ -	\$	-		\$	430.17	\$	700.00		\$ 529.64
Difference	\$	558.70	\$	550.74	\$ -	\$	-		\$	53.46	\$	34.86		\$ 549.94
HHs with Arrearages less than/equal to \$700		962		220	0		0			21		1		1,204
HHs with Arrearages greater than \$700		405		85	0		0			0		0		490
								-		•				
Participating Communities					27			0					0	27
Other Agencies and Community Organizations Engaged					0			0					0	0
Supplemental Funding Made Available to WRAP Participants	\$				-	\$		-	\$				-	\$ -
WRAP Participants Served Through Supplemental Funds					0			0					0	0
Average Assistance Provided with Supplemental Funds	\$				-	\$		-	\$				-	\$ -

	OLHSA	
List of Supplemental Funding Sources		
		·





MCAA Summary Report

CAA Alliance Member MCAA														
City/County			Ma	comb County	,		St. Clair	Со	ounty	Lapeer County				Total
only, county	H	Year 1		Year 2		Year 3	Year 1	Υ	ear 2 Year 3		Year 1	Year 2 Ye	ar 3	
Total Scheduled Appointments		1,702				468	0)				5		2,177
														0
Completed Pre-Applications		1,702				468	0)			!	5		2,177
Unenrolled Applicants (incl. supplemental funds)		856				142	0)			!	5		1,851
Households Enrolled		846		262		64	0)			(D		326
Households with Arrearages		536		55		1	0)			(0		592
Households Completed		725		177		0	0)			(177
Shutoffs Avoided		88		0		0	0)			(o e		88
Initial Funding Allocation	\$					2,195,052.00	\$ 13,845.00			\$	53,465.00		5	2,262,362.00
Recaptured Funds	\$				((1,169,945.00)	\$ (10,659.00)			\$	(40,020.00)	9	(1,220,624.00)
Unrecaptured Funds	\$					-	\$ -			\$	-		5	-
Remaining Allocation	\$					1,025,107.00	\$ 3,186.00			\$	13,445.00		9	1,041,738.00
Total Bill Payment & Arrearage Assistance Committed	\$	423,993.85	\$	69,970.09	\$	19,200.00	\$ -			\$	-		\$	513,163.94
Outreach and Marketing	\$					140,278.00	\$ 595.00			\$	2,243.00		\$	143,116.00
Balance Remaining	\$					371,665.06	\$ 2,591.00			\$	11,202.00		5	385,458.06
Total Bill Payment & Arrearage Assistance Paid Out	\$					460,567.00	\$ -			\$	-		9	460,567.00
Average Assistance per HH	\$	501.17	\$	267.06	\$	300.00	\$ -			\$	-		\$	1,574.12
Total Arrearage Assistance Committed	\$	209,572.90	\$	14,420.09	\$	-	\$ -			\$	-		9	223,992.99
Total Arrearage Assistance Paid Out (est.)	\$	178,136.97	\$	11,536.07	\$	-	\$ -			\$	-		9	189,673.04
Average Total Arrearage on HH Bill	\$	495.66	\$	312.46	\$	-	\$ -			\$	-		9	477.80
Average Arrearage Assistance per HH	\$	390.99	\$	262.18	\$	-	\$ -			\$	-		9	378.37
Difference	\$	104.67	\$	50.28	\$	-	\$ -			\$	-		9	99.44
HHs with Arrearages less than/equal to \$700		468		53		1	0)				0		522
HHs with Arrearages greater than \$700		68		2		0	0)			(0		70
Participating Communities						13			0				2	15
Other Agencies and Community Organizations Engaged						0			0				0	0
Supplemental Funding Made Available to WRAP Participants	\$					-	\$		-	\$			- 5	-
WRAP Participants Served Through Supplemental Funds						0			0				0	0
Average Assistance Provided with Supplemental Funds	\$					-	\$		-	\$			- 9	-

	MCCAA	
List of Supplemental Funding Sources		





MCOP Summary Report

CAA Alliance Member		MC	ОР	
City/County		Monroe		
city, county		Year 1	Year 2 Year 3	Total
Total Scheduled Appointments		2		2
Completed Pre-Applications		2		2
Unenrolled Applicants (incl. supplemental funds)		2		2
Households Enrolled		0		0
Households with Arrearages		0		0
Households Completed		0		0
Shutoffs Avoided		0		0
Initial Funding Allocation	\$	29,216.00		\$ 29,216.00
Recaptured Funds	\$	(22,329.00)		\$ (22,329.00)
Unrecaptured Funds	\$	-		\$ -
Remaining Allocation	\$	6,887.00		\$ 6,887.00
Total Bill Payment & Arrearage Assistance Committed	\$	-		\$ -
Outreach and Marketing	\$	1,205.00		\$ 1,205.00
Balance Remaining	\$	5,682.00		\$ 5,682.00
Total Bill Payment & Arrearage Assistance Paid Out	\$	-		\$ -
Average Assistance per HH	\$	-		\$ -
Total Arrearage Assistance Committed	\$	-		\$ -
Total Arrearage Assistance Paid Out (est.)	\$	-		\$ -
Average Total Arrearage on HH Bill	\$	-		\$ -
Average Arrearage Assistance per HH	\$	-		\$ -
Difference	\$	-		\$ -
HHs with Arrearages less than/equal to \$700		0		0
HHs with Arrearages greater than \$700		0		0
Participating Communities				1
Other Agencies and Community Organizations Engaged				0
Supplemental Funding Made Available to WRAP Participants				\$ -
WRAP Participants Served Through Supplemental Funds				0
Average Assistance Provided with Supplemental Funds				\$ -

	МСОР	
List of Supplemental Funding Sources		
List of Supplemental Funding Sources		





GCCARD Program Summary

CAA Alliance Member		(GCC	ARD			
City/County		City of Fli					
		Year 1		Year 2	Year 3		Total
Total Scheduled Appointments		1,528		626			2,154
Completed Pre-Applications		1,528		626			2,154
Unenrolled Applicants (incl. supplemental funds)		947		332			1,279
Households Enrolled		581		294			875
Households with Arrearages		548		281			829
Households Completed		527		0			527
Shutoffs Avoided		0		0			0
Initial Funding Allocation	\$			34,730.00		\$	34,730.00
Recaptured Funds	\$		1	,054,581.00		\$	1,054,581.00
Unrecaptured Funds	\$			-		\$	-
Remaining Allocation	\$		1	,089,311.00		\$	1,089,311.00
Total Bill Payment & Arrearage Assistance Committed	\$	471,977.56	\$	234,317.70		\$	706,295.26
Outreach and Marketing	\$			23,318.00		\$	23,318.00
Balance Remaining	\$			359,697.74		\$	359,697.74
Total Bill Payment & Arrearage Assistance Paid Out	\$			567,456.90		\$	567,456.90
Average Assistance per HH	\$	812.35	\$	797.00		\$	807.19
Total Arrearage Assistance Committed	\$	302,248.89	\$	146,117.70		\$	448,366.59
Total Arrearage Assistance Paid Out (est.)	\$	241,799.11	\$	109,588.28		\$	351,387.39
Average Total Arrearage on HH Bill	\$	1,095.84	\$	995.45		\$	2,091.29
Average Arrearage Assistance per HH	\$	551.55	\$	519.99		\$	540.85
Difference	\$	544.29	\$	475.46		\$	1,550.44
HHs with Arrearages less than/equal to \$700		362		200			562
HHs with Arrearages greater than \$700		186		81			267
Participating Communities							1
Other Agencies and Community Organizations Engaged							0
Supplemental Funding Made Available to WRAP Participants						\$	-
WRAP Participants Served Through Supplemental Funds							0
Average Assistance Provided with Supplemental Funds						\$	-
	1					٧	

	GCCARD	
List of Supplemental Funding Sources		



Procurement Pipeline







Great Lakes Water Authority (313) 964-9157 www.glwater.org

September 2020 - Volume 19

Welcome to the September edition of *The Procurement Pipeline*, a monthly newsletter designed to provide informative updates on doing business with the Great Lakes Water Authority (GLWA). This month's *Pipeline* provides tips on selecting commodity codes and an update about GLWA's vendor outreach in the COVID-19 era.

Procurement *Tip of the Month*: Selecting Your Commodity Codes in Bonfire

Selecting the appropriate commodity codes in your Bonfire profile is a key component to successfully doing business with GLWA.

Commodity codes are numbers used to classify the different types of goods or services provided by a business. In Bonfire, vendors must select the codes that best depict their primary business activity. When a GLWA buyer issues a solicitation, they likewise associate it with the commodity codes that most accurately reflect the solicitation. A sort of matchmaking process then occurs. Vendors who selected the same commodity codes listed on the solicitation will receive customized alerts when the solicitation is posted. This, in turn, gives vendors the maximum amount of time to prepare a complete and competitive response.

Tips for selecting commodity codes for your business:

- ✓ Carefully consider your business and the goods and/or services it provides, i.e., what materials it is made from, what it is used for and where it goes, how it is presented and packaged, etc. Compare this to the GLWABonfire NIGP Codes.
- ✓ Vendors are encouraged to select more commodity codes than less. This will give you a wider selection of solicitation notifications.
- ✓ However, vendors are not advised to select too many commodity codes, as this will inundate you with solicitation notices that are likely not good matches for your business, making it much easier to miss those that are.

Because GLWA is a regional authority, we use NIGP commodity codes. The NIGP (National

Institute of Governmental Purchasing) code system is used by state and local government agencies and authorities. By contrast, some vendors may be familiar with NAICS, the North American Industry Classification System. NAICS codes are used by federal government agencies.

Should you have any questions about selecting the appropriate commodity codes for your business, please contact us via procurement@glwater.org.

Buver Activities Go Virtual Meet the Last month, GLWA attended two virtual "Meet the Buyer" events hosted first by the Macomb PTAC (Procurement Technical Assistant Centers) and then the second by Pure Michigan Business Connect (PMBC), in partnership with Flint and Collectively, Genesee Counties. over 400 participants pre-registered. A copy of the presentation, which overviewed everything from registering on Bonfire to submitting a competitive bid or proposal response to a solicitation, is located on the GLWA vendor webpage.

Where to Meet GLWA

GLWA attends vendor outreach events throughout Southeastern Michigan. We welcome you to visit us at the following upcoming virtual events.

- Coffee & Contracting, sponsored by Southwest Michigan PTAC. Every fourth Wednesday of the month. Upcoming meeting: September 23 at 9-9:30am. Event flyer and registration link.
- Southwest Michigan PTAC Meet the Buyer. October 27, 2020 from 1-4:30pm. Event flyer and registration link.

What's Coming Down the Pipe? *Current Solicitations:* Be sure to register in Bonfire for new solicitations and contract award information.

Upcoming Procurements: Next Three to Nine Months - See page 2

Visit GLWA online! See the Vendors page at www.glwater.org or contact us via email at procurement@glwater.org.

September 2020 Page 47

Upcoming Solicitations September 2020

Category	Description	Budget Estimate
	(next three months)	
Construction	2001456 SPWTP 1958 Settled Water Conduit and Loading Dock Concrete – Springwells Water Treatment Plant (CIP #114016)	\$1,652,000
Maintenance Services	5-Year Sludge Removal and Disposal Services at Northeast, Springwell's & Southwest Water Plants	\$55,000,000
Design Build	Garland, Hurlbut, Bewick Water Transmission System Rehabilitation	\$5,000,000
Construction	1904231 – Flocculator Improvements – Northeast Water Treatment Plant (CIP #112006)	\$2,700,000
Engineering	North Service Center Pumping Station Improvements (CIP #132016)	\$10,000,000
Construction	Phase II – 14 Mile Transmission Loop Project	\$91,000,000
Wastewater Sy	rstem (next three months)	
Design	Study and Design of NWI Relief Sewer to Oakwood RTB	\$5,000,000
Design	Rehabilitation of Remaining CSO Outfalls and Some Trunk Sewers	\$7,000,000
Construction	WRRF Rehabilitation of Ferric Chloride Feed System in PS-1 and Complex B Sludge Lines (CIP #211008)	\$7,500,000
Water System	(next four to nine months)	ı
Design Build	WTP Ovation Workstation Upgrade Project (CIP #170303)	TBD
Construction	Springwells Water Treatment Plant Medium Voltage Electrical System Replacement (CIP #114002 Project B)	\$30,000,000
Design Build	Southwest Water Treatment Plant Chlorine Scrubber and Raw Water Screen Replacement (CIP #113006)	\$6,000,000
Wastewater Sy	rstem (next four to nine months)	
Progressive Design Build	Baby Creek Outfall Improvements Projects (CIP #277001)	TBD
Design	St. Aubin Chemical Disinfection & Screening Improvements	TBD
Design	Control System Upgrade – St. Aubin, Lieb, and 7 Mile CSO Facilities	TBD
Design	WRRF Rehabilitation of the Circular Primary Clarifier Scum Removal System (CIP #211009)	\$1,000,000
Design	WRRF Improvements to Sludge Feed Pumps at Dewatering Facilities (CIP #213006)	TBD
Design	WRRF Rehabilitation of the Secondary Clarifiers (CIP #212007)	\$700,000
Design	Oakwood CSO Facility Improvements (from CS-299)	TBD
Design	Leib CSO Facility Improvements (from CS-299)	TBD
Maintenance	Crane Services	TBD
Services	Actuator Maintenance	TBD
Maintenance	UPS Maintenance and Repair Services (CSO/WRRF)	TBD
Construction	Rehabilitation of Outfalls – Phase III (B-39)	\$7,000,000
Construction	Rehabilitation of Woodward Sewer	\$26,000,000
Construction	Rehabilitation of CSO Outfall Backwater Gates	\$5,000,000
Construction	Connor Creek Dike Improvements	TBD
Construction	Baby Creek Roof Replacement	TBD
Enterprise (ne	xt four to nine months)	
Information Technology	Project Management Information System	TBD
Facilities	HVAC Repairs and Maintenance	TBD

Vendors should continue to monitor **Bonfire** for solicitation updates.

	Acronyms
WRRF: Water Resource Recovery Facility	CSO: Combined Sewer Overflow

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