



Financial Services Group
Procurement
 735 Randolph Street, Suite 1508
 Detroit, Michigan 48226
 Phone: 313-964-9157

Procurement Report

Date: May 22, 2019
To: Sue McCormick, Chief Executive Officer
From: Dan Edwards, Procurement Manager
Re: Procurement Report

General Information			
Contract Number:	1803258	Project Owner:	Timothy Kuhns
Contract Title:	Design Build Services for Northeast Flow Control Facility		
Vendor:	Walsh Construction Company II, LLC		
Budget:	Capital Project		
Contract Length:	1,095 Days		

Procurement Method

Competitively bid – Request for Proposal (RFP) Qualification Based Selection (QBS) – Evaluation Committee			
Advertised:	January 11, 2019	Addendums released:	4
Distributed to:	81	Downloaded by:	81
Response due date:	March 8, 2019	Responses received:	3

Evaluation and Scores

Evaluation Committee: (Designation – Organization)
A – Manager - GLWA
B – Manager - GLWA
C – Engineer - GLWA
D – Director - GLWA

The Evaluation Committee independently reviewed and scored the proposals in accordance with GLWA's policy. The rankings are below.

Maximum Score Possible: 100		
Vendor (Highest to lowest score)	Score	Proposed Cost before Negotiations
Walsh Construction Company II, LLC	79.38	\$ 25,300,000.00
Barton Malow Company	61.46	\$ 25,168,707.00
Kokosing Industrial, Inc.	50.00	\$ 22,675,000.00



Negotiated Cost Schedule

Walsh Construction Company II, LLC		
Description	Original Proposal	Negotiated
Task 1 - Project Management	\$ 1,375,000.40	\$ 1,334,276.00
Task 2 - Basis of Design (30% Design)	533,576.70	524,621.00
Task 3 - Detailed Design (60% Design)	318,900.55	312,756.00
Task 4 - Detailed Design (90% Design)	276,843.35	268,993.00
Task 5 - Detailed Design (100% Design)	152,263.00	141,622.00
Task 6 - Mobilization	694,425.00	581,908.00
Task 7 - General Construction	20,035,478.00	19,047,471.00
Task 8 - Allowance	1,150,000.00	1,150,000.00
Task 9 - Construction Safety Management	487,033.00	445,493.00
Task 10 - Demobilization	276,480.00	276,480.00
Totals	\$25,300,000.00	\$24,443,619.00

Provisionary Allowance is an amount included in the Contract Price to reimburse the Consultant for the cost to furnish and perform Work that is uncertain. Any remaining balance upon Final Completion shall be retained by the GLWA and not paid to the Consultant.

Benchmarking was completed by comparing the proposals for this project. This analysis confirmed that rates are in competitive range. The rate comparisons and allowances (if any) are illustrated in the attached document labeled cost tabulation.

Other Data Requested by GLWA Board Members

- Minority Business Enterprise (MBE):
- Detroit Based Business (DBB):
- Small Business Enterprise (SBE):

- Sub-Contractor(s) List:
- Fishbeck, Thompson, Carr & Huber (FTC & H)
- De-Cal, Inc.
- Rotor Electric
- PCI
- FKE
- Cascade Consultants



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Vendor Response Survey: N/A

Litigation

This vendor is not currently nor has been previously involved in any litigation with the GLWA.

Financials

A financial risk assessment was performed by the GLWA via Dun & Bradstreet and was determined that the selected vendor has the financial capacity to perform the tasks under this contract. This information is available for the Board of Directors to review upon request.

Previous Contract: No