



Financial Services Audit Committee Communication

Date: December 6, 2019

To: Great Lakes Water Authority Audit Committee

From: Jon Wheatley, Public Finance Manager

Re: Proposed Underwriting Team Selection for 2020 Refunding and Potential New Money Transaction

Background/Analysis: See attached Board Letter.

Proposed Action: Audit Committee recommends that the GLWA Board of Directors:

1. Approves Citigroup as Bookrunning Senior Managing Underwriter;
2. Approves Siebert Williams Shank & Co., LLC as Co-Senior Managing Underwriter;
3. Authorizes a Takedown Fee of \$2.50 per bond (plus expenses);
4. Approves Goldman Sachs & Co., JP Morgan Securities LLC, Morgan Stanley & Co., Ramirez & Co. and Wells Fargo Securities as Co-Managers; and
5. Adopts a policy for current and future underwriter selection that states a) the bookrunning senior manager recommendation aligns with GLWA's competitive procurement process with the highest scoring firm being recommended (subject to negotiation of reasonable fees) and b) GLWA administration makes a recommendation for co-senior manager based upon other considerations which may include maintaining working relationships among a pool of firms to provide experience serving as GLWA's Managers and Co-Managers, complements the Bookrunning Senior Manager's team in expertise and resources, and other considerations that are pertinent to the proposed transaction.