



Financial Services Group
Procurement
 735 Randolph Street, Suite 1508
 Detroit, Michigan 48226
 Phone: 313-964-9157

Procurement Report

Date: August 13, 2018
To: Sue McCormick, Chief Executive Officer
From: Ron Davis, Procurement Manager
Re: Procurement Report

General Information			
Contract Number:	GLWA-CS-151A	Project Owner:	John McCallum
Contract Title:	Reservoir Inspection, Design, And Construction Project at Imlay Station, West Service Center, Lake Huron Water Treatment Plant (WTP), Springwell WTP, And Southwest WTP		
Vendor:	Hazen and Sawyer		
Budget:	Capital Project		
Contract Length:	56 Months		

Procurement Method

Competitively bid – Request for Proposal (RFP) Qualification Based Selection (QBS) – Evaluation Committee			
Advertised:	04/17/2018	Addendums released:	1
Downloaded by:	60	Responses received:	5
Response due date:	05/21/2018		

Negotiated Cost Schedule

Hazen and Sawyer		
Description	Original Proposal	Negotiated
Project Management and Kickoff Meeting	\$ 141,700	\$ 128,525
Design	482,803	332,791
Bid and Negotiation Services	40,712	39,242
Inspection Services for Finished Water Reservoirs	787,580	651,509
Preparation of Job Orders	101,374	84,075
Construction Administration	602,891	303,354
Resident Project Representation	551,167	460,222
Reporting	140,754	64,974
Allowance	100,000	100,000
Totals	\$ 2,948,981	\$ 2,164,692



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After fee analysis, the Evaluation Team negotiated with the vendor to reduce costs . In addition, all work proposed for the West Service Center was removed given there will be a complete rebuild of the reservoirs and engineering services were no longer needed.

Benchmarking was completed by comparing the proposals for this project. This analysis confirmed that rates are in competitive range. The rate comparisons and allowances (if any) are illustrated in the attached document labeled cost tabulation.

Evaluation and Scores

Evaluation Committee: (Designation – Organization)
A – GLWA Water Supply Operations Engineer
B – GLWA Water Supply Operations Engineer
C – GLWA Owners Representative Engineer
D – GLWA Water Supply Operations Manager

The Evaluation Committee independently reviewed and scored the proposals in accordance with GLWA’s policy. The rankings are below.

Maximum Score Possible:		
Vendor (Highest to lowest score)	Score	Proposed Cost before Negotiations
Hazen and Sawyer	80	\$ 2,948,981.00
Brown and Caldwell, LLC	75	\$ 2,395,377.00
Greeley and Hansen	66	\$ 1,265,436.00
Mott MacDonald	63	\$ 3,575,764.00
GHD	56	\$ 1,796,191.00

Other Data Requested by GLWA Board Members

Minority Business Enterprise (MBE): No
 Detroit Based Business (DBB): No
 Small Business Enterprise (SBE): No

Sub-Contractor(s) List:
 Wade Trim
 Corrosion Probe, Inc
 Professional Services Industries, Inc

Vendor Response Survey: Not Applicable

Litigation



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This vendor is not currently nor has been previously involved in any litigation with the GLWA.

Financials

A financial risk assessment was performed by the GLWA via Dun & Bradstreet and was determined that the selected vendor has the financial capacity to perform the tasks under this contract. This information is available for the Board of Directors to review upon request.