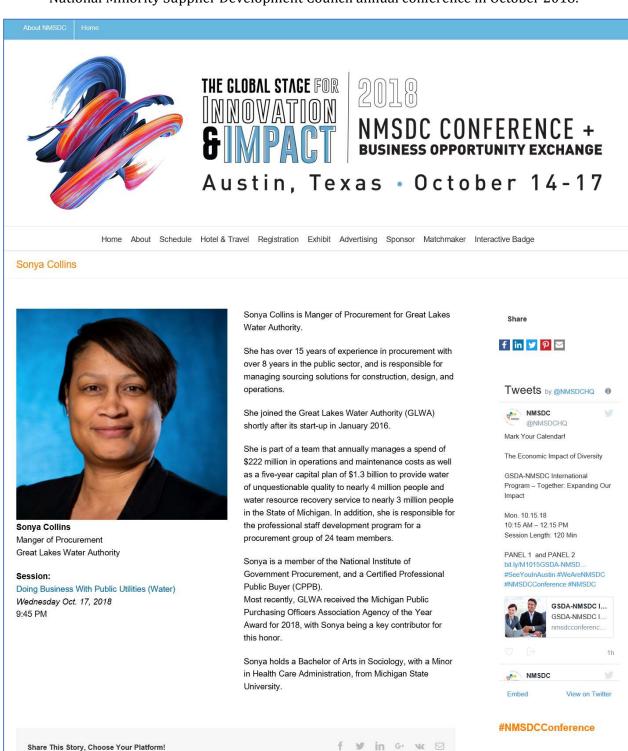


Financial Services Area Procurement Group Small Business Initiative October 2018

Great Lakes Water Authority's Sonya Collins, Procurement Manager, speaks at the National Minority Supplier Development Council annual conference in October 2018.





Financial Services Area **Procurement Group** Small Business Initiative October 2018







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W02 Doing Business With Public Utilities (Water)



Wednesday, Oct. 17 2018 9:45 AM Session Length: 60 Min

Description

This session will review the many opportunities to do business within the water industry. For example, water companies and authorities use Smart Meters to assist both customers and companies efficiently and accurately read usage meters.

Also, technology is being used to assist customers in reducing water waste and more efficiently detect leaks. And, increasingly, companies are investing in security systems and measures to protect water from possible contamination by terrorist groups.

We will also review the barriers to business, to help you with planning, including how capital intensive the industry can be, stringent safety guidelines to follow, and our limited national supplier base.

You will leave the session with a clearer understanding of the opportunities that exist within this essential industry.

MODERATOR

Moderator:

Terrez Marriott Thompson

Vice President, Global Supplier Diversity The Coca-Cola Company

Panelists:

Joshua King

Vice President and Chief Procurement Officer American Water Company

Sonya Collins

Manager, Procurement Great Lakes Water Authority

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10:15 AM - 12:15 PM Session Length: 120 Min

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