



Financial Services Group
Procurement
 735 Randolph Street, Suite 1508
 Detroit, Michigan 48226
 Phone: 313-964-9157

Procurement Report

Date: March 27, 2019
To: Sue McCormick, Chief Executive Officer
From: Dan Edwards, Procurement Manager
Re: Procurement Report

General Information			
Contract Number:	1803508	Project Owner:	Yao Kouassi
Contract Title:	Liquid Chlorine		
Vendor:	JCI Jones Chemicals		
Budget:	Operations and Maintenance		
Contract Length:	Three Years with Two One-Year Renewal Options		

Procurement Method

Competitively bid – Request for Bid (RFB) Lowest responsive and responsible vendor			
Advertised:	November 13, 2018	Addendums released:	0
Distributed to:	17	Downloaded by:	17
Response due date:	December 18, 2018	Responses received:	2

Cost Schedule

One Ton Liquid Chlorine	
JCI Jones Chemicals, Inc.	\$1,795,500.00
Alexander Chemicals Corporation	\$1,872,000.00

This contract is calculated using a unit price of \$399.00 per ton.

Benchmarking was completed by comparing the bids for this project. This analysis confirmed that rates are in competitive range. The rate comparisons and allowances (if any) are illustrated in the attached document labeled bid tabulation.

Other Data Requested by GLWA Board Members

Minority Business Enterprise (MBE): N/A
 Detroit Based Business (DBB): N/A
 Small Business Enterprise (SBE): N/A



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Sub-Contractor(s) List: N/A

Vendor Response Survey: Yes. Please see attached document.

Litigation

This vendor is not currently nor has been previously involved in any litigation with the GLWA.

Financials

A financial risk assessment was performed by the GLWA via Dun & Bradstreet and was determined that the selected vendor has the financial capacity to perform the tasks under this contract. This information is available for the Board of Directors to review upon request.

Previous Contract

Previous contract holder: JCI Jones Chemicals, Inc.

The original blanket contract was a DWSD contract (Contract No. 2904304) for four (4) years in the amount of \$1,121,400.00 at \$267.00 per ton. Only one (1) year of this contract was utilized for DWSD. A new GLWA Contract No. 3215 Liquid Chlorine was created for the remaining three (3) years in the amount of \$564,438.00. Please see the attached correspondence from JCI Jones Chemicals for a detailed explanation on the price increase.