



Procurement Form (FOR)

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Vendor Response Follow-up

Document Owner/Department:
Procurement Team

Contract No. 2101048, Third Party Claims Administration
Date: 10/11/2021

Vendor	Contact Name	Email Address	Explanation of No Bid Submittal
Davies Group	Kelby Armistead	Kelby.Armistead@davies-group.com	<p>“There were a few reasons we did not respond. We typically do not respond to RFP’s blindly since we feel that that is not the best approach for our TPA. Another reason is that the amount work required to complete the RFP outweighed the result in this case. Ultimately, we would have liked to be in front of GLWA before this went out as we like to understand the current issues and goals and work together to build a strategy. We find it hard to do that responding blindly.”</p> <p>*Procurement comment: This was an RFB versus an RFP.</p>
Convergent Claim Services	John Brown	jlb@convergentclaimservices.com	<p>“As much as we wanted to submit a bid, we just ran out of time to complete it due to other pressing projects occurring in the 3 weeks leading up to the due date. We believe we would be a perfect fit for your TPA needs based on our experience and existing governmental clients but just did not have the time necessary to complete a proper submission during the weeks of 9-13-21 to 10-4-21. If a time extension could be granted, we would reconsider submitting a bid.”</p>
Underwriters Safety & Claims	Terry Banaszak	terryb@uscky.com	<p>“After further review of the RFP and its expectations, US&C decided not pursue this opportunity.”</p>
ESIS, Inc.	Bill Bradbury	bill.bradbury@esis.com	<p>“ESIS would not be able to comply with Paragraph 2 of section PART IV. Certification of Agreement to Contract Terms and Conditions in the Vendor Certifications form.</p> <p>2. If awarded the Contract, Vendor (i) shall not take any exception to any term or condition in the GLWA Contract, and (ii) shall not propose any additional or modified contract</p>



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			<p>terms and conditions provided, however, that for requests for proposals, invitations to quote and requests for qualifications the terms of this paragraph 2 shall not prohibit GLWA and Vendor from negotiating the scope of the work or services and the price therefor.</p> <p>3.It understands that violation of the terms of paragraph 2 of this Part IV shall result in Vendor’s disqualification under this solicitation and rejection of its offer.”</p>
Assertive Risk Management Solutions	Regina Ruffin	rruffin@assertiverisk.com	“It was our desire to have our WMBE certification approved prior to the final bid date, but unfortunately the timing did not coincide”