

Welcome to the April edition of *The Procurement Pipeline*, a monthly newsletter designed to provide updates on doing business with the Great Lakes Water Authority (GLWA).

Procurement Tip of the Month: What to Expect from a Solicitation Debriefing Meeting

Vendors not selected for award may request a solicitation debrief meeting with GLWA procurement. The purpose of solicitation debrief meetings is to provide Vendors with feedback so that they may improve future solicitation responses. During the meeting, Vendors can expect the following.

- ✓ An explanation of GLWA's evaluation and award process.
- ✓ An assessment of their proposal in relation to the solicitation's evaluation criteria, including feedback on suggested improvements as well as areas in which the Vendor's response met or exceeded expectations.
- ✓ A general understanding of the basis of the award decision.
- ✓ The rationale for not moving forward in the evaluation process.

Debriefing meetings are reserved for Request for Proposal (RFP) solicitations, including those where a Qualification Based Selection (QBS) method was used. This means that vendors were selected for award based on their qualifications and competence in relation to the scope and needs of a project, rather than based on price alone.

To protect the integrity of GLWA's procurement process, solicitation debriefing meetings can only be conducted after the solicitation contract and/or purchase order has been executed and only if you responded to the solicitation. Please note that buyers cannot discuss responses from other Vendors. If you are interested to schedule a solicitation debriefing meeting, please contact the Buyer of Record for the solicitation.

2025 GLWA Procurement Survey

GLWA Procurement invites Vendors to take a brief survey to share their experiences and suggestions on how GLWA purchases goods and services. [This survey](#), which was distributed via GovDelivery to all Vendors registered in Bonfire on April 16, 2025, is open to businesses of any sector or size and must be completed by Friday April 25. GLWA is interested to hear from current and past vendors as well as prospective vendors. All responses are anonymous and will have no impact on business with GLWA. Questions may be directed to GLWAVendorOutreach@glwater.org.

Virtual Vendor Introduction Meetings

If you are interested in learning more about doing business with GLWA, contact us at GLWAVendorOutreach@glwater.org to schedule a virtual vendor introduction meeting. Topics include information on how to submit a competitive bid or proposal to any GLWA solicitation.

Keeping up with GLWA

Our Chief Executive Officer (CEO) Monthly Report provides a wealth of information and news about important initiatives within GLWA's service territory that impact GLWA, its member partners, and the public. To read the March 2025 Monthly Report, please [click here](#).

What's Coming Down the Pipe?

Current Solicitations: Register in GLWA's [Bonfire Procurement Portal](#) for new solicitations and contract award information.

Upcoming Procurements: Next Three to Nine Months—See newsletter page 2.

Visit GLWA online!

To see the GLWA vendor homepage, please visit www.glwater.org or contact us via email at procurement@glwater.org.

Upcoming Solicitations April 2025

Category	CIP #	Description/Project Title	Budget Estimate
Water System (next four to nine months)			
Construction	111001	Lake Huron Water Treatment Plant – LH-401 Switchgear and Low Lift Improvements	\$95,000,000
Design Build	170803	Reservoir Rehabilitation Phase III	\$51,830,000
Wastewater Systems (next four to nine months)			
Construction	273001	Hubbell Southfield CSO Facility Improvements	\$56,000,000
Enterprise (next three months)			
None			
Water System (next three months)			
Professional Services	O&M	Sludge Contract	\$22,498,000
Wastewater (next three months)			
Design	270007	CSO Facility Disinfection Improvements	\$2,063,930
Construction	213006	WRRF Improvements to Sludge Feed Pumps at Dewatering Facilities	\$16,000,000
Construction	232002	Conner Creek Sanitary Pump Station	\$167,000,000
Projects moved to Procurement Team (Preparing for solicitation on Bonfire)			
Construction	112007	Structural Repairs, Northeast Water Treatment Plant	\$6,000,000
Professional Services	O&M	Investment Advisor	\$2,200,000
Professional Services	O&M	Grant Consulting Services	\$150,000
Professional Services/SaaS	O&M	Information Technology Service Management Software and Implementation Services	\$500,000
Professional Services	O&M	Staffing Services	\$750,000
Design	113010	Southwest WTP Flocculation Improvements	\$4,933,000
Professional Services	O&M	Oakwood Sewer District PFAS/PFOS Assessment and Remediation Opportunities	\$2,000,000
Professional Services	O&M	Valve Reconditioning Service	\$54,000,000
Construction	122016	Downriver Transmission Main Loop – Phase 1 – Inkster Road	\$2,172,102
Professional Services	O&M	2025 Task Instrumentation and Control	\$7,500,000
Professional Services	O&M	Gate and Fence Maintenance/Repair Services	\$750,000
Professional Services	O&M	Refuse and Recycling Services	\$654,000
Professional Services	O&M	Glass and Glazing Repair/Replacement Services	\$400,000
Professional Services/Supplies	O&M	Flooring Covering	\$246,000
Construction	270006	CSO Facility Improvements II	\$17,500,000
Construction	260904	Renovation of the New Administration Building 3 rd Floor	\$8,500,000
Construction	260510	CSO Outfall Rehabilitation Phase VI	\$10,000,000
Construction	260206	Rehabilitation of 7 Mile Sewer System	\$10,000,000

Vendors should continue to monitor [Bonfire](#) for solicitation updates.

Acronyms		
WRRF: Water Resource Recovery Facility	CSO: Combined Sewer Overflow	WTP: Water Treatment Plant