



Procurement Form (FOR)

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Vendor Response Follow-up

Document Owner/Department:
Procurement Team

Contract No. 2102983
Date: 10/17/2022

Vendor	Contact Name	Email Address	Explanation of No Bid Submittal
LGC Global	Avinash Rachmale	Avinash.Rachmale@lgccorp.com	LGC does not provide professional services of SCADA. However, we do physical installation of system and O&M.
Emerson Power & Water Solutions	Rafael Fernandez	rafael.fernandez@emerson.com	Emerson cannot take GLWA terms and conditions as a prime bidder. As an alternate solution, Emerson was partnering with another company to bid as a subcontractor for the Ovation I&C scope; however, this company decided not to bid a couple days prior the bid opening date.
Baxter & Woodman, Inc.	Joanna MacCallum	jmaccallum@baxterwoodman.com	Baxter & Woodman's decision to not submit a response for the subject project is based on our concern that we have not had the opportunity to get to know the Authority's needs and expectations of this project.
Outbound Technologies	Shawn Taslim	shawn.taslim@actemium.com	The SCADA programming was for ovation only which is difficult for us to get certification on.
DES Electric, LLC	Mike Elder	melder@des-electric.com	DES was on a team with Brown & Caldwell which decided not to bid this RFB.
Wade Trim	April Mack	amack@wadetrim.com	Wade Trim submitted, as a consultant to PCI, for this opportunity.



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Instrument Control Services		estimating@instrumentcontrol.com	We are located in California so the logistics of onsite work and support was not cost effective.
HI Controls	John Dolan	John@hicontrols.com	HI Controls is the sales channel for Schneider Electric that manufactures controls used by GLWA in this project. For this project we are not able to supply the full content of the contract.
Advance Instrumentation Systems	JM Jackson	jackson@ais-michigan.com	I teamed up with CDM Smith, however at the last minute they cancelled. It left no room for me to bid on my own. The language within the proposal was vague/undefined as to how many people they wanted on the project. I have no doubt about winning the project especially when I know all about those sites. Additionally, CDM rates are not competitive in this market. As you can see my rates are competitive, I just needed the support & more man power.
Bath Group, Inc	Allyson Trejo	atrejo@bathgroup.com	Based off of Bath Group, Inc.'s current workload, management decided it was in our best interest not to pursue.
Environmental Testing & Consulting, Inc	Patricia Stephen	Patricia.Stephen@2etc.com	We do not provide the type of services in the RFB, therefore we did not reply.
Commerce Controls, Inc.	Eric Hine	ehine@commercecontrols.com	Because it was price based and not based on qualifications, Commerce Controls elected to pass on the opportunity.



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Applied Science, Inc.	Lisa R. Lynn	llynn@asi-detroit.com	They were not qualified and did not meet these requirements: Contractor shall have ten (10) years' experience in providing instrumentation and control and engineering services and working knowledge with all of the following in a water and wastewater system of similar size to the GLWA system: Emerson Ovation Control System, Schneider System SCADAPACK, Landis+Gyr Utilinet Radio Rockwell Automation Platforms, and OSIsoft PI System.