



Financial Services Group
Procurement
735 Randolph Street, Suite 1508
Detroit, Michigan 48226
Phone: 313-964-9157

Procurement Report

Date: January 31, 2020
To: Sue McCormick, Chief Executive Officer
From: Dan Edwards, Procurement Manager
Re: Procurement Report

General Information			
Contract Number:	1901592	Project Owner:	Bryon Wood
Contract Title:	GIS Strategic Support Services		
Vendor:	Magnolia River Services, LLC		
Budget:	Operations and Maintenance		
Contract Length:	Three (3) Years with Two (2) One (1) Year Options		

Procurement Method

Competitively bid – Request for Proposal (RFP) Qualification Based Selection (QBS) – Evaluation Committee			
Advertised:	06/18/2019	Addendums released:	3
Downloaded by: 98			
Response due date:	08/05/2019	Responses received:	4

Negotiated Cost Schedule

Vendor Name		
Description	Original Proposal	Negotiated
Task 1 – Strategic Planning	\$160,000.00	\$160,000.00
Task 2 – Environment Enhancements	155,000.00	155,000.00
Task 3 – Standard Operating Procedures	325,000.00	230,000.00
Task 4 – Spatial Services	640,000.00	440,000.00
Task 5 – Application Development	895,000.00	490,000.00
Task 6 – Spatial Data Improvement (750 Estimated Hours)	213,750.00	213,750.00
Task 7 – System Integration Support (448 Estimated Hours)	188,160.00	188,160.00
Task 8 – Strategic Support (1200 Estimated Hours)	432,000.00	432,000.00
Totals	\$3,008,910.00	\$2,308,910.00

Benchmarking was completed by comparing the proposals for this project. This analysis confirmed that rates are in competitive range. The rate comparisons and allowances (if any) are illustrated in the attached document labeled cost tabulation.



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Evaluation and Scores

Evaluation Committee: (Designation – Organization)
A – IT Manager – GLWA
B – Management Professional – GLWA
C – IT Manager – GLWA
D – Manager – GLWA
E – IT GIS Analyst – GLWA
F – Engineer – GLWA
G – Director - GLWA

The Evaluation Committee independently reviewed and scored the proposals in accordance with GLWA's policy. The rankings are below.

Maximum Score Possible: 100		
Vendor (Highest to lowest score)	Score	Proposed Cost before Negotiations
Magnolia River Services	82.82	\$3,008,910.00
Stantec	77.31	\$2,192,539.40
Timmons Group	60.17	\$2,291,370.00
ENE Holding LLC	14.47	\$1,668,900.00

Other Data Requested by GLWA Board Members

Minority Business Enterprise (MBE): No

Detroit Based Business (DBB): No

Small Business Enterprise (SBE): No

Sub-Contractor(s) List: Arcadis

Vendor Response Survey: N/A

Litigation

This vendor is not currently nor has been previously involved in any litigation with the GLWA.

Financials

A financial risk assessment was performed by the GLWA via Dun & Bradstreet and was determined that the selected vendor has the financial capacity to perform the tasks under



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this contract. This information is available for the Board of Directors to review upon request.