



Procurement Form (FOR)

Effective Date: 5/1/2019	Document #: FSA_PRO_FOR_0039	Revision Date: N/A	Revision#: 0
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Document Title: Procurement Board Report-RFP	Document Owner/Department: Procurement Team
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Date: December 17, 2020
To: Sue McCormick, Chief Executive Officer
From: Daniel Edwards, Procurement Manager
Re: Procurement Report

General Information			
Contract Number:	2001051	Project Owner:	Jeffrey Dorsey
Contract Title:	Southwest Water Treatment Plant SCADA Network Upgrade		
Vendor:	Burns and McDonnell Michigan, Inc.		
Budget:	Capital Project		

Procurement Method			
Competitively bid – Request for Proposal (RFP) Qualification Based Selection (QBS) – Evaluation Committee			
Advertised:	7-2-20	Addendums released:	3
Buyer:	Gerald Moore	Downloaded by:	115
Response due date:	9-4-20	Responses received:	2

Cost Summary – Burns and McDonnell Michigan, Inc.		
Description	Proposed Cost	Negotiated Cost
Task 1 – Project Management and Kickoff	\$234,200.00	\$177,500.00
Task 2 – Master Planning and 30% Complete Design	430,305.00	327,545.00
Task 3 – 60% Complete Design	393,672.00	238,388.00
Task 4 – 90% Complete Design	303,231.00	162,508.00
Task 5 – 100% Complete Design	259,683.00	73,231.00
Task 6 – General Construction	4,690,020.00	4,100,000.00
Task 7 – Construction Inspection	1,846,286.00	99,165.00
Task 8 – Lump Sum Cost for all Equipment Supplied Under this RFP	805,795.00	2,263,359.00
Task 9 – Cash Allowance for Additional Field Instruments and Miscellaneous Equipment	200,000.00	200,000.00
Task 10 – Provisional Allowance	250,000.00	250,000.00
Totals	\$9,413,192.00	\$7,891,696.00

Provisionary Allowance is an amount included in the Contract Price to reimburse the Contractor for the cost to furnish and perform Work that is uncertain. Any remaining balance upon Final Completion shall be retained by the GLWA and not paid to the Contractor.



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Benchmarking was completed by comparing the proposals for this project. This analysis confirmed that rates are in competitive range. The rate comparisons and allowances (if any) are illustrated in the attached cost tabulation.

Evaluation Committee: (Designation - Organization)

- A - Infrastructure Administrator - GLWA
- B - Infrastructure Administrator - GLWA
- C - Manager - GLWA
- D - Management Professional, Operations - GLWA

Evaluation Score(s) - Maximum Score Possible: 100

The Evaluation Committee independently reviewed and scored the proposals in accordance with GLWA's policy. The rankings are below.

Vendor (Highest to lowest score)	Score	Proposed Cost before Negotiations
Burns and McDonnell Michigan, Inc.	84.00	\$9,413,192.00
PCI, LLC	64.78	\$5,049,640.44

Other Data Requested by GLWA Board Members

Minority Business Enterprise (MBE): No
Detroit Based Business (DBB): Yes
Small Business Enterprise (SBE): No

Sub-Contractor(s) List:

Detroit Electrical Services
Commerce Controls, Inc.
Emerson

Vendor Response Survey:
Vendor Response Follow-up form attached.

Litigation

This vendor is not currently nor has been previously involved in any litigation with the GLWA.



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Financials

A financial risk assessment was performed by the GLWA via Dun & Bradstreet and was determined that the selected vendor has the financial capacity to perform the tasks under this contract. This information is available for the Board of Directors to review upon request.

Previous Contract

Previous contract holder: Not applicable