



Procurement Form (FOR)

Effective Date:
5/1/2019

Document #:
FSA_PRO_FOR_0039

Revision Date:
4/5/2023

Revision#:
2

Document Title:
Procurement Board Report-RFP

Document Owner/Department:
Procurement Team

Date: August 7, 2023
To: Suzanne R. Coffey, P.E., Chief Executive Officer
From: Daniel Edwards, Procurement Manager
Re: Procurement Report

General Information

Contract Number:	2204731	Project Owner:	Edwin Merriweather
CIP#:	N/A		
Contract Title:	As-Needed Pump Repair Services for Water Treatment Plants		
Vendors:	Cleveland Pump Repair & Services, LLC and LGC Global, Inc.		
Budget:	Operations and Maintenance		

Procurement Method

Competitively bid – Request for Proposal (RFP) Qualification Based Selection (QBS) – Evaluation Committee			
Advertised:	April 17, 2023	Addendums released:	June 8, 2023
Buyer:	Sean Hallock	Downloaded by:	41
Response due date:	June 14, 2023	Responses received:	3

Cost Summary*

Vendor	Proposed Cost	Negotiated Cost
Cleveland Pump Repair & Services, LLC	\$1,776,820.00	\$1,723,997.50
LGC Global, Inc.	\$3,235,297.50	\$2,580,942.52

*See attached for itemized list of tasks and their proposed and negotiated prices.

Provisionary Allowance is an amount included in the Contract Price to reimburse the Contractor for the cost to furnish and perform Work that is uncertain. Any remaining balance upon Final Completion shall be retained by the GLWA and not paid to the Contractor.

Benchmarking was completed by comparing the proposals for this project. This analysis confirmed that rates are in competitive range. The rate comparisons and allowances (if any) are illustrated in the attached cost tabulation.

Evaluation Committee: (Designation – Organization)

A – Team Leader-GLWA

B – Team Leader-GLWA

C – Management Professional – Electrician-GLWA



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D – Manager - Asset Management

Evaluation Score(s) - Maximum Score Possible: 100

The Evaluation Committee independently reviewed and scored the proposals in accordance with GLWA's policy. The rankings are below.

Vendor (Highest to lowest score)	Score without B.I.D.	Score with B.I.D.
Cleveland Pump Repair & Services, LLC	83.87	83.37
LGC Global, Inc.	75.44	78.44
KSB Dubric	71.99	72.99

Vendor Name	B.I.D. Plan (Pass/Fail)	Score w/o B.I.D.	State of Michigan (1 pt.)	GLWA Territory Area (1 pt.)	Economically Disadvantaged Territory (1 pt.)	Score w/B.I.D.	Certifications
Cleveland Pump Repair & Services, LLC	Pass	83.87	0	0	0	83.37	No
LGC Global, Inc.	Pass	75.44	1	1	1	78.44	Yes
KSB Dubric	Pass	71.99	1	0	0	72.99	No

Business Inclusion and Diversity (B.I.D.)-Cleveland Pump Repair & Services, LLC

B.I.D. program required

B.I.D. program not required

The recommended vendor for award submitted a B.I.D. plan per the requirements under this solicitation.

The recommended vendor for award did not submit a B.I.D. plan per the requirements under this solicitation.

The vendor received points for the following scored criteria:

Business presence in State of Michigan

Business presence in GLWA service territory area (list the territory)

Business presence in economically disadvantaged GLWA service territory area (list the territory)



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Other Data Requested by GLWA Board Members for Recommended Vendor

Minority Business Enterprise (MBE): No
Small Business Enterprise (SBE): No
Woman Business Enterprise (WBE): No
Disadvantaged Business Enterprise (DBE): No
Detroit Based Business (DBB): No
Other:

Sub-Contractor(s) List: None

Response Survey: Not applicable

Business Inclusion and Diversity (B.I.D.)-LGC Global, Inc.

- | | |
|--|--|
| <input checked="" type="checkbox"/> B.I.D. program required | <input type="checkbox"/> B.I.D. program not required |
| <input checked="" type="checkbox"/> The recommended vendor for award submitted a B.I.D. plan per the requirements under this solicitation. | |
| <input type="checkbox"/> The recommended vendor for award did not submit a B.I.D. plan per the requirements under this solicitation. | |
| The vendor received points for the following scored criteria: | |
| <input checked="" type="checkbox"/> Business presence in State of Michigan | |
| <input checked="" type="checkbox"/> Business presence in GLWA service territory area (Detroit) | |
| <input checked="" type="checkbox"/> Business presence in economically disadvantaged GLWA service territory area (Detroit) | |

Other Data Requested by GLWA Board Members for Recommended Vendor

Minority Business Enterprise (MBE): Yes
Small Business Enterprise (SBE): No
Woman Business Enterprise (WBE): No
Disadvantaged Business Enterprise (DBE): No
Detroit Based Business (DBB): Yes
Other:

Sub-Contractor(s) List:
Kennedy Industries, Inc.

Vendor Response Survey: Not applicable



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Litigation

This vendor is not currently nor has been previously involved in any litigation with the GLWA.

Financials

A financial risk assessment was performed by the GLWA via Dun & Bradstreet and was determined that the selected vendor has the financial capacity to perform the tasks under this contract. This information is available for the Board of Directors to review upon request.

Previous Contract

Previous contract holders:

Kennedy Industries, Inc.
Kerr Pump and Supply

The previous contracts, 1803437-1, 1803437-2, were for the period of 11/20/2019 through 10/31/2023, for a combined value of \$991,095.00. The contract amount differences between the two contracts are provided in the table below.

Kennedy Industries, Inc.	\$690,000.00
Kerr Pump and Supply	\$301,095.00

Note: The new contracts have an expanded and more detailed scope of work compared to the previous contracts.