



**Procurement Form (FOR)**

**Effective Date:**  
5/1/2019

**Document #:**  
FSA\_PRO\_FOR\_0040

**Revision Date:**  
N/A

**Revision#:**  
0

**Document Title:**  
Procurement Board Report-RFB

**Document Owner/Department:**  
Procurement Team

**Date: January 12, 2022**  
**To: Suzanne R. Coffey, P.E., Interim Chief Executive Officer**  
**From: Daniel Edwards, Procurement Manager**  
**Re: Procurement Report**

**General Information**

|                  |   |                |                      |
|------------------|---|----------------|----------------------|
| Contract Number: | 2100575                                       | Project Owner: | Christopher Nastally |
| Contract Title:  | CSO Facility Emergency Generator Improvements |                |                      |
| Vendor:          | Rotor Electric Company of Michigan, LLC.      |                |                      |
| Budget:          | Operations and Maintenance                    |                |                      |

**Procurement Method**

|  |                   |                     |    |
|--|-------------------|---------------------|----|
| Competitively bid – Request for Bid (RFB) Lowest responsive and responsible vendor |                   |                     |    |
| Advertised:  | November 29, 2021 | Addendums released: | 2  |
| Buyer:   | Dionne Graves     | Downloaded by:      | 39 |
| Response due date:   | January 10, 2021  | Responses received: | 3  |

**Cost Summary – Rotor Electric Company of Michigan, LLC.**

| Description  | Cost                   |
|--|------------------------|
| Completion of the Work, including labor, equipment, materials, mobilization, and demobilization. | \$ 929,090.00          |
| Provisionary Allowance for Unforeseen Circumstances  | 100,000.00             |
| <b>Totals</b>  | <b>\$ 1,029,090.00</b> |

*Provisionary Allowance is an amount included in the Contract Price to reimburse the Contractor for the cost to furnish and perform Work that is uncertain. Any remaining balance upon Final Completion shall be retained by the GLWA and not paid to the Contractor.*

Benchmarking was completed by comparing the bids for this project. This analysis confirmed that rates are in competitive range. The rate comparisons and allowances (if any) are illustrated in the attached bid tabulation.

| Vendor Name | B.I.D. Plan (Pass/Fail) | Score w/o B.I.D. | State of Michigan (1 pt.) | GLWA Territory Area (1 pt.) | Economically Disadvantaged Territory (1 pt.) | Score w/B.I.D. | Certifications |
|-------------|-------------------------|------------------|---------------------------|-----------------------------|--|----------------|----------------|
|             |                         |                  |                           |                             |  |                |                |



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|                |      |       |   |   |   |       |     |
|----------------|------|-------|---|---|---|-------|-----|
| Rotor Electric | Pass | 97.0  | 1 | 1 | 1 | 100   | DBB |
| DES Electric   | Pass | 79.22 | 1 | 1 | 1 | 92.22 | SBE |
| J. Ranck       | Fail | 59.29 | 1 | 0 | 0 | 60.29 |     |

**Business Inclusion and Diversity (B.I.D.)**

B.I.D. program required

B.I.D. program not required

The recommended vendor for award submitted a B.I.D. plan per the requirements under this solicitation.

The recommended vendor for award did not submit a B.I.D. plan per the requirements under this solicitation.

The vendor received points for the following scored criteria:

Business presence in State of Michigan

Business presence in GLWA service territory area (Wayne County)

Business presence in economically disadvantaged GLWA service territory area (Detroit)

**Other Data Requested by GLWA Board Members**

Minority Business Enterprise (MBE): No

Detroit Based Business (DBB): Yes

Small Business Enterprise (SBE): No

Sub-Contractor(s) List: PCI Vetrix – Instrumentation/SCADA(Ovation)

Vendor Response Survey: N/A

**Litigation**

This vendor is not currently nor has been previously involved in any litigation with the GLWA.

**Financials**

A financial risk assessment was performed by the GLWA via Dun & Bradstreet and was determined that the selected vendor has the financial capacity to perform the tasks under this contract. This information is available for the Board of Directors to review upon request.



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**Previous Contract**

Previous contract holder: N/A