

# Audit Committee Meeting Friday, September 26, 2025, at 8:00 a.m.

www.glwater.org

## **Join Zoom Meeting**

Meeting ID: 831 3160 9023 Passcode: 397997

US Toll-free: 877 853 5247 or 888 788 0099

### **AGENDA**

Note: Agenda item 4A was added to the binder that was distributed.

- 1. CALL TO ORDER
- 2. ROLL CALL
- 3. APPROVAL OF AGENDA
- 4. APPROVAL OF MINUTES
  - A. August 22, 2025
- 5. PUBLIC PARTICIPATION
- 6. OLD BUSINESS
- 7. NEW BUSINESS
  - A. Action Item: Proposed Appointment of Investment Advisor
- 8. REPORTS
  - A. CFO Report
  - B. Grants, Gifts, and Other Resources Report Through August 31, 2025
  - C. Max Day Peak Hour Annual Report 2025
  - D. Qualified Financial Institutions
- 9. COMMUNICATIONS
  - A. The Procurement Pipeline for September 2025
- 10. LOOK AHEAD
  - A. Next Audit Committee Meeting: October 24, 2025, at 8:00 a.m.
- 11. OTHER MATTERS
- 12. ADJOURNMENT

## **Great Lakes Water Authority**



735 Randolph Street Detroit, Michigan 48226 glwater.legistar.com

## **Meeting Minutes - Draft**

### **Audit Committee**

Friday, August 22, 2025 8:00 AM Zoom Telephonic Meeting

Join Zoom Meeting:

https://glwater.zoom.us/j/84827796023?pwd=GISZIj7dPiOdAXjk9A2QUYH4YGafgv.1

Join by Telephone US Toll-Free: 888 788 0099; or 877 853 5247 Meeting ID: 848 2779 6023 Passcode: 548528

1. Call To Order

Chairperson Baker called the meeting to order at 8:00 a.m.

2. Quorum Call

Present: 3 - Chairperson Brian Baker, Director Gary Brown, and Director Jaye Quadrozzi

3. Approval of Agenda

Nicolette Bateson, Chief Financial Officer/Treasurer, requested to move item 8E. (Economic Outlook Task Force Update) to item 7A., and the current item 7A. (FY 2025 Annual Financial Audit Update) will then be item 7B.

Chairperson Baker requested a Motion to Approve the Agenda as Amended.

Motion By: Jaye Quadrozzi Support By: Gary Brown Action: Approved as Amended

The motion carried by a unanimous vote.

4. Approval of Minutes

Audit Committee Meeting Minutes - Draft August 22, 2025

**A.** 2025-270 Minutes of August 1, 2025

**Sponsors:** Nicolette Bateson

Indexes: Finance

Attachments: 4A Minutes - August 1, 2025 Audit Committee Meeting.pdf

Chairperson Baker requested a Motion to Approve the August 1, 2025 Audit

**Committee Meeting Minutes.** 

Motion By: Gary Brown Support By: Jaye Quadrozzi

**Action: Approved** 

The motion carried by a unanimous vote.

5. Public Comment

There were no public comments.

6. Old Business

None

7. New Business

A. 2025-276 Economic Outlook Task Force Update

**Sponsors:** Nicolette Bateson

Indexes: Finance

Attachments: 8E1 EOTF Report Cover Memo.pdf

8E2 EOTF 2025 Q2 Update August 2025 updated.pdf

Motion By: Jaye Quadrozzi Support By: Gary Brown Action: Received and Filed

The motion carried by a unanimous vote.

**B.** 2025-271 FY 2025 Annual Financial Audit Update

**Sponsors:** Nicolette Bateson

Indexes: Finance

<u>Attachments:</u> 7A1 FY 2025 Annual Financial Audit Update Memo.pdf

7A2 FY 2025 - FY 2027 Baker Tilly Engagement Letter.pdf

7A3 FY 2025 Annual Financial Audit BT Timeline.pdf

Motion By: Gary Brown Support By: Jaye Quadrozzi Action: Received and Filed

The motion carried by a unanimous vote.

Audit Committee Meeting Minutes - Draft August 22, 2025

### 8. Reports

**A.** <u>2025-272</u> CFO Report

**Sponsors:** Nicolette Bateson

Indexes: Finance

Attachments: 8A1 CFO Report August 2025.pdf

Motion By: Gary Brown Support By: Jaye Quadrozzi Action: Received and Filed

The motion carried by a unanimous vote.

**B.** 2025-273 Monthly Financial Report

**Sponsors:** Nicolette Bateson

Indexes: Finance

Attachments: 8B May 2025 Monthly Financial Report.pdf

Motion By: Jaye Quadrozzi Support By: Gary Brown Action: Received and Filed

The motion carried by a unanimous vote.

**C.** 2025-274 Gifts, Grants & Other Resources Report Through July 31, 2025

**Sponsors:** Nicolette Bateson

Indexes: Finance

Attachments: 8C1 Grants Gifts and Other Resources Report rev.pdf

Motion By: Gary Brown Support By: Jaye Quadrozzi Action: Received and Filed

The motion carried by a unanimous vote.

**D.** 2025-275 Quarterly Investment Report Through June 30, 2025

**Sponsors:** Nicolette Bateson

Indexes: Finance

Attachments: 8D1 Quarterly Investment Report Cover Memo August 2025.pdf

8D2 GLWA Quarterly Investment Report June 2025.pdf

Motion By: Jaye Quadrozzi Support By: Gary Brown Action: Received and Filed

The motion carried by a unanimous vote.

Audit Committee Meeting Minutes - Draft August 22, 2025

#### 9. Communications

A. 2025-277 The Procurement Pipeline for August 2025

**Sponsors:** Nicolette Bateson

Indexes: Finance

Attachments: 9A The August 2025 Procurement Pipeline.pdf

No Action Taken

### 10. Look Ahead

A. Next Audit Committee Meeting: September 26, 2025, at 8:00 a.m.

#### 11. Other Matters

There were no other matters.

### 12. Adjournment

Chairperson Baker requested a Motion to Adjourn.

Motion By: Jaye Quadrozzi Support By: Gary Brown

**Action: Approved** 

The motion carried by a unanimous vote.

There being no further business, the meeting was adjourned at 8:54 a.m.

Page 5 AGENDA ITEM #7A



# Financial Services Audit Committee Communication

Date: September 26, 2025

**To:** Great Lakes Water Authority Audit Committee

From: Gerri Williams, Treasury Manager

**Re:** Proposed Appointment of Investment Advisor

**Background/Analysis:** The following is attached.

1. Proposed Board Letter for October 22, 2025

2. Procurement Report

**Budget Impact:** The proposed award is within the budget category as noted in the attached Board Letter.

**Proposed Action:** Audit Committee recommends that the Board of Directors of the Great Lakes Water Authority authorizes the Chief Executive Officer (CEO) to enter into Requisition No. REQ-0002876, "Investment Advisor" with PFM Asset Management, a division of U.S Bancorp Asset Management, Inc., at a cost not to exceed \$1,275,000.00 for a duration of three (3) years with two (2) one (1) year renewal options at a cost of \$425,000.00 for each renewal year for a total contract amount of \$2,125,000.00; and authorizes the CEO to take such other action as may be necessary to accomplish the intent of this vote.

..Title

Requisition No. REQ-0002876

**Investment Advisor** 

Vendor: PFM Asset Management, a division of U.S Bancorp Asset Management,

Inc.

Status: New Contract/PO

..Body

Agenda of: October 22, 2025

Item No.: 2025-301

Amount: 3-Year Initial Contract \$1,275,000.00

First Year Renewal Option 425,000.00
Second Year Renewal Option 425,000.00
Total \$2,125,000.00

**TO:** The Honorable

**Board of Directors** 

**Great Lakes Water Authority** 

**FROM:** Suzanne R. Coffey, P.E.

Chief Executive Officer

**Great Lakes Water Authority** 

**DATE:** October 22, 2025

RE: Requisition No. REQ-0002876

**Investment Advisor** 

**Vendor: PFM Asset Management, a division of U.S Bancorp Asset** 

Management, Inc.

Status: New Contract/PO

### MOTION

Upon recommendation of Nicolette Bateson, Chief Financial Officer/Treasurer, Financial Services, the Board of Directors (Board) of the Great Lakes Water Authority (GLWA), authorizes the Chief Executive Officer (CEO) to enter into Requisition No. REQ-0002876, "Investment Advisor" with PFM Asset Management, a division of U.S Bancorp Asset Management, Inc., at a cost not to exceed \$1,275,000.00 for a duration of three (3) years with two (2) one (1) year renewal options at a cost of \$425,000.00 for each renewal year for a total contract amount of \$2,125,000.00; and authorizes the CEO to take such other action as may be necessary to accomplish the intent of this vote.

### **BACKGROUND**

The Great Lakes Water Authority (GLWA) has worked with an investment advisor since the stand-up of the organization to assist in the management of its investment portfolio. The use of a registered investment advisor has proven to be a cost effective and efficient approach to portfolio management. The investment advisor allows GLWA to have direct access to financial market data sources, technology and expertise while allowing the treasury team to focus on the development of cash flows, treasury internal controls, and process improvements. Using an investment advisor has helped GLWA to achieve higher portfolio returns, properly manage market risk and diversify portfolio holdings. The contract with the current investment advisor, PFM Asset Management, LLC expires on January 31, 2026. In keeping with GLWA's ongoing cycle to solicit proposals for key professional services, a request for proposal (RFP) for "Investment Advisor Services" was posted on Bonfire. See attached Procurement Report for details related to the RFP process.

### **JUSTIFICATION**

A competitive solicitation process resulted in six responses. The scoring was based on technical ability (20%), Experience & Qualifications (20%), Project Team and Key Individuals (15%) from the written proposal. From that list, a subset of firms that scored the highest were selected for an oral interview (35%). The sum of those items totals 90%. After scoring those criteria, cost information (10%) is scored. It should be noted, however, that the costs were submitted with different dollar ranges and fees making a precise and objective cost comparison challenging. Each firm selected for an interview was then contacted and asked to clarify their bid proposal using a total portfolio assumption of \$1 billion. Attachment 1 provides Bid Table 1 with the original submission and Bid Table 2 with the clarified information.

The evaluation committee then completed their final review of the proposals, costs, and oral interviews and selected PFM Asset Management, a division of U.S. Bancorp Asset Management, Inc. (PFM), to serve as investment advisor for GLWA. The fee for investment advisor services is billed monthly based on the actual managed portfolio balance. The annual fee, calculated using a portfolio balance of \$1 billion, would be \$425,000.00. The fees are inclusive of all investment advisor services to GLWA including managing the portfolio, preparation and presentation of investment reporting and other requested presentations to the audit committee and board, as well as travel and incidental expenses. This fee amount is 3% less than PFM's current contract pricing and is also less than 1% of GLWA's total investment income earnings in each of the past two years.

PFM Asset Management, LLC has performed well for GLWA on their previous contract. PFM's team has collaborated with the GLWA treasury staff to 1) negotiate and increase bank earnings credit rates, 2) invest debt service and debt reserve funds, 3) transition

balances in bank deposit accounts to higher yielding government money market and local government investment pools, 4) invest funds in construction and trust accounts into longer term investment securities, 5) develop quarterly investment report package and 6) identify a portfolio strategy appropriate for GLWA. With PFM's assistance, GLWA investment income earnings have ranged from \$22.3 million in FY 2019 to \$59.5 million in FY 2024.

### FINANCIAL PLAN IMPACT

**Summary:** The investment advisory services under the proposed contract are within the current financial plan.

Funding Source: Operations & Maintenance (O&M) Budget - 5910

Cost Center(s): Treasury - 884131

**Expense Type(s):** Contractual Professional Services

**Estimated Cost by Year and Related Estimating Variance:** 

<u>Fiscal Year</u>	<u>Amount</u>
FY 2026 Budget	\$440,000.00
FY 2027 Financial Plan	440,000.00
FY 2028 Financial Plan	440,000.00
FY 2029 Financial Plan	440,000.00
FY 2030 Financial Plan	440,000.00
Total Financial Plan Forecast	\$2,200,000.00
Proposed Contract Amount	\$2,125,000.00
Forecast Variance (positive/(negative))	\$75,000.00

### **COMMITTEE REVIEW**

This matter was reviewed by the GLWA Audit Committee at its meeting on September 26, 2025. The Audit Committee [insert action] the resolution to enter into Requisition No. REQ-0002876, "Investment Advisor" with PFM Asset Management, a division of U.S Bancorp Asset Management, Inc., at a cost not to exceed \$1,275,000.00 for a duration of three (3) years with two (2) one (1) year renewal options at a cost of \$425,000.00 for each renewal year for a total contract amount of \$2,125,000.00; and authorizes the CEO to take such other action as may be necessary to accomplish the intent of this vote.

### SHARED SERVICES IMPACT

This item does not impact the shared services agreement between GLWA and DWSD.



### **GLWA Procurement**

Effective Date: Document #: FSA\_PRO\_TPL\_0024

Revision Date: 7/21/2025

Revision#:

**Document Title:** 

**Procurement Board Report** 

**Document Owner/Department:** 

Procurement Team

Date: August 12, 2025

To: Suzanne R. Coffey, P.E., Chief Executive Officer

From: Daniel Edwards, Procurement Manager

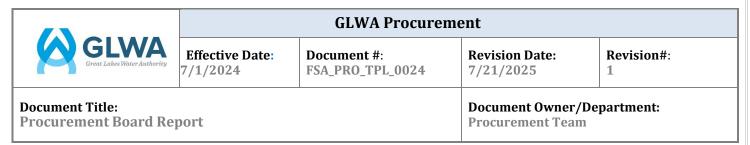
Re: Procurement Report

General Information									
Requisition Number:	REQ-0002876	Project Owner:	Gerri Williams						
CIP#:	N/A								
Contract Title:	Investment Advis	Investment Advisor							
Vendor:	PFM Asset Manag	PFM Asset Management, a division of U.S Bancorp Asset							
	Management, Inc.								
Budget:	Operations and M	laintenance							
Federal/State Funded	□Yes ⊠No								
	'								

Procurement Method								
Competitively bid – Request for Proposal (RFP) Qualification Based Selection (QBS)								
Advertised:	June 17, 2025	Addendums relea	Addendums released: 2					
Buyer:	Daysha Monroe	Downloaded by:		36				
Response due date:	July 10, 2025	Responses receive	ed:	6				
<b>Business Inclusion</b>	and Diversity (B.I.D.)	- Not Applicable						
The recommended ver	ndor for award did not su	ıbmit a B.I.D. plan per	the requirement	s under this				
solicitation.								
	Vendor		Score					
	(In order of highest to lowest)							
PFM Asset Managem	ent, a division of U.S B	ancorp Asset	93	3.42				
Management, Inc.								
Meeder Public Funds			85.62					
Allspring Global Invest	83	3.52						
Public Trust Advisors,	81	.72						
RBC Global Asset Mana								

# Cost Breakdown PFM Asset Management, a division of U.S Bancorp Asset Management, Inc.

Description	<b>Estimated Portfolio</b>	Rate	Fee
1 <sup>st</sup> tier	\$100,000,000.00	0.06%	\$60,000.00
2 <sup>nd</sup> tier	100,000,000.00	0.045%	45,000.00
above 2 <sup>nd</sup> tier	800,000,000.00	0.04%	320,000.00
Tota	ls \$1,000,000,000.00		\$425,000.00



Benchmarking was completed by comparing the bids for this project. This analysis confirmed that rates are in competitive range. The rate comparisons and allowances (if any) are illustrated in the attached bid tabulation.

QBS Evaluation Committee: (Designation - Organization)
A – Chief Financial Officer and Treasurer - Financial Services – GLWA
B – Deputy Chief Financial Officer – Financial Services – GLWA
C – Chief Financial Officer - Financial Services - DWSD
D – Manager - Treasury Operations - Financial Services - GLWA
E – Manager - Finance - Financial Services - GLWA
F - Manager - Financial Management & Planning - Financial Services - GLWA

### Other Data Requested by GLWA Board Members for Recommended Vendor

Minority Business Enterprise (MBE): No Detroit Based Business (DBB): No Small Business Enterprise (SBE): No Sub-Contractor(s) List: None Vendor Response Survey: N/A

### Litigation

This vendor is not currently nor has been previously involved in any litigation with the GLWA.

#### **Financials**

A financial risk assessment was performed by the GLWA via Dun & Bradstreet and was determined that the selected vendor has the financial capacity to perform the tasks under this contract. This information is available for the Board of Directors to review upon request.

### **Previous Contract**

Previous contract holder: PFM Asset Management LLC

The previous contract, Contract No. 1902721, was for the period of 1/1/2020 through 1/31/2026, for \$2,200,000.00. (including as needed services).

## Attachment 1

	BID Table 1																
REC	Q-0002876A Original Cost (Bid) Table		Allspring Glo	bal Inves	tments	Meeder	Public Fu	nds	PFM Asset Manage Bancorp Asset			Public Trust Advisors, LLC		s, LLC	RBC Global Asset Management		gement
		Total Cost	\$550	,000.00		\$287	7,000.00		\$265	5,000.00		\$360	,000.00		\$575	,000.00	
		Quantity	Estimated	Basis	Total	Estimated	Basis	Total	Estimated	Basis	Total	Estimated	Basis	Total	Estimated	Basis	Total
#	Items	Required	Portfolio	Points	Cost	Portfolio	Points	Cost	Portfolio	Points	Cost	Portfolio	Points	Cost	Portfolio	Points	Cost
														-			
			I			Π	т —			Т							
#0-1	Average Assets Under management (Level 1)	1	\$200,000,000.00	0.0005	\$ 100,000.00	\$100,000,000.00	0.0007	\$ 70,000.00	\$100,000,000.00	0.0006	\$ 60,000.00	No Bid	No Bid	No Bid	\$250,000,000.00	0.0006	\$ 137,500.00
#0-2	Average Assets Under management (Level 2)	1	800,000,000.00	0.0004	320,000.00	150,000,000.00	0.0006	90,000.00	100,000,000.00	0.0005	45,000.00	No Bid	No Bid	No Bid	250,000,000.00	0.0005	125,000.00
#0-3	Average Assets Under management (Level 3)	1	100,000,000.00	0.0003	30,000.00	254,000,000.00	0.0005	127,000.00	400,000,000.00	0.0004	160,000.00	No Bid	No Bid	No Bid	250,000,000.00	0.0005	125,000.00
#0-4	Average Assets Under management (Level 4)	1	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid	250,000,000.00	0.0005	112,500.00
			T T														
#1-1	Minimum annual fee, if any	1	\$200,000,000.00	0.0005	\$ 100,000.00	No Bid	No Bid	No Bid	\$40,000.00	0	\$ -	\$1,200,000,000.00	0.0003	\$ 360,000.00	\$1,000,000,000.00	0.0008	\$ 75,000.00

		BID Table 2															
	REQ-0002876A Updated Cost (Bid) Table		Allspring Global Investments		tments	Meeder Public Funds		PFM Asset Management, a division of U.S. Bancorp Asset Management, Inc.		Public Trust Advisors, LLC		s, LLC	RBC Global Asset Management				
L		Total Cost	\$450	0,000.00		\$53	5,000.00		\$42	5,000.00		\$360	0,000.00		\$500	0,000.00	
		Quantity	Estimated	Basis	Total	Estimated	Basis	Total	Estimated	Basis	Total	Estimated	Basis	Total	Estimated	Basis	Total
#	Items	Required	Portfolio	Points	Cost	Portfolio	Points	Cost	Portfolio	Points	Cost	Portfolio	Points	Cost	Portfolio	Points	Cost
								,									
- 1					П												
#	0-1 Average Assets Under management (Level 1)	1	\$200,000,000.00	0.00050	\$ 100,000.00	\$100,000,000.00	0.00070	\$ 70,000.00	\$100,000,000.00	0.00060	\$ 60,000.00	\$1,000,000,000.00	Flat Fee	\$ 360,000.00	\$250,000,000.00	0.00055	\$ 137,500.00
#	60-2 Average Assets Under management (Level 2)	1	800,000,000.00	0.00040	320,000.00	150,000,000.00	0.00060	90,000.00	100,000,000.00	0.00045	45,000.00	No Bid	No Bid	No Bid	250,000,000.00	0.00050	125,000.00
#	:0-3 Average Assets Under management (Level 3)	1	100,000,000.00	0.00030	30,000.00	750,000,000.00	0.00050	375,000.00	800,000,000.00	0.00040	320,000.00	No Bid	No Bid	No Bid	250,000,000.00	0.00050	125,000.00
#	10-4 Average Assets Under management (Level 4)	1	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid	250,000,000.00	0.00045	112,500.00
#	:1-1 Minimum annual fee, if any	1	\$200,000,000.00	0.00050	\$ 100,000.00												

Note: Proposers were ask to clarify what cost amount would be assuming a \$1,000,000,000 portfolio

Page 12 AGENDA ITEM #8A



# Financial Services Audit Committee Communication

Date: September 26, 2025

**To:** Great Lakes Water Authority Audit Committee

From: Nicolette N. Bateson, CPA, Chief Financial Officer & Treasurer

Re: CFO Report

## Michigan Section of the American Water Works Association Confirms Chair of the Communications Council

We are pleased to announce that Matt Lane, Charges Outreach and Modeling Manager was recently appointed as Chair of the Communications Council for the Michigan Section of the American Water Works Association. This will be Matt's first term as Council Chair. We applaud Matt's dedication and leadership in this continued role and look forward to hearing more about his accomplishments throughout the year.

# Administrative Analysts Participate in the Annual Administrative Support and Professional Development Conference

In August, Professional Administrative Analyst Liz Duncan attended the annual Administrative Support and Professional Development conference hosted by Dr. Lewis Bender. This conference focuses on a collection of specialized development training sessions aimed at administrative professionals in the public sector across the State of Michigan. Sessions included conflict resolution, managing different communication styles in addition to an in-depth look at new challenges faced by these administrative teams. Attendees worked in groups to trouble shoot and problem solve workplace scenarios with key takeaways and Eureka(!) moments being shared after each session. The conference also provided unique insight into providing support to team members as well as avoiding burnout.

### AWWA - Michigan Section ACE

Haran Stanley, the Affordability and Assistance Manager, and I were presenters at the American Water Works Association (AWWA) Michigan Section Annual Conference and Exhibition (ACE). The presentation, titled "Exploring Best Practices in the Management of Water Assistance Programs: A Case Study of the Great Lakes Water Authority's Water Assistance Program," provided a thorough exploration of the GLWA Water Residential Assistance Program's (WRAP) history. During the session, we highlighted the pressing insights brought to light by the COVID-19 pandemic, particularly the overwhelming importance of access to clean and safe drinking water. The presentation illustrated how the pandemic underscored the importance of water affordability program access, provided an

in-depth overview of the program's current status, and detailed the WRAP program's positive impact on numerous households across the service area. This engaging discussion highlighted GLWA's unwavering commitment to promoting community well-being and efforts to support access to essential water services.

### **GLWA Team Members Attend Workday Rising 2025**

Last week was the annual Workday Rising conference. GLWA team members from Financial Services, Organizational Development, and Information Technology participated in the conference – along with 30,000 other attendees representing a global audience. The theme of the event was "AI-powered, human-centric and future-ready". Clearly, Workday is preparing for the future as demonstrated by customer presentations on the use of currently available Workday AI features and many announcements of companies being acquired to support AI in the future.

The event also focused on matters pertinent to GLWA *today*. GLWA team members in attendance connected with peers and Workday leaders to discover newer product features, information about recent product releases, and other solutions. The team also received practical advice from experts and other customers which will help GLWA optimize the investment in Workday and address current challenges. For those who could not attend in person, Workday also provided a virtual option for participants to access valuable conference content.

### Michigan Public Purchasing Officers Association Announces Buyer of the Year

We are pleased to announce that Gerald Moore, a Buyer on our Procurement team, has been selected by the Michigan Public Purchasing Officers Association (MPPOA), a chapter of the National Institute of Governmental Purchasing (NIGP) as Buyer of the Year. This award honors individuals for outstanding work in public purchasing, community involvement as well as contributions to the MPPOA and procurement profession. Gerald will accept this prestigious award during the MPPOA 2025 Annual Fall Conference in October. We congratulate Gerald on this recognition and thank him for his hard work and dedication to our organization!

### The Procurement Team Hosted its 2025 Vendor Outreach Event in Macomb County

At the time of writing this presentation, the team is preparing for the 2025 vendor outreach event to be held on September 25, 2025 at Macomb Community College in Macomb County. The event this year will walk vendors through a detailed tour of the life of a GLWA RFx (Request for Bid and Proposal), from the project's solicitation cover to the vendor performance assessment conducted after contract completion. GLWA team members involved in each stage of a project's life will speak, offering insights into the process and answer questions.

### Topics include:

- Solicitation Cover
- Business Inclusion and Diversity (B.I.D.) Program Requirements
- Insurance and Bonding
- Project Scope (Construction)
- Specifications (Products/Services)

- Building a Team of Subcontractors
- Evaluation Process
- Project Management and Contract Administration
- Vendor Performance Assessment

### Speaking of Procurement ...

Last month I presented at the Water Finance Conference on the topic of "Dealing with Increasing Costs; Positive Vendor Relations and Getting Multiple Bids." This presentation was very well received by both peers and the vendor community. The content was conveyed using a "Top Ten" format with the following key points and audience participation.

- 1. Ask them what they think
- 2. Focus on clear bid and proposal documents
- 3. If you are changing something, tell them and tell them again
- 4. Invite questions about your process
- 5. Meet them at *their* conferences and events
- 6. Provide time for a meaningful response
- 7. Provide timely and fair feedback
- 8. Provide realistic advance notice that projects are coming up
- 9. Consider qualifications based selection
- 10. Be transparent
- 11. Bonus #11 Pay Timely!

### **Looking Ahead**

At the October 8, 2025 Board Workshop, we will present an annual update on key matters that we are facing as we enter the upcoming FY 2027 and FY 2027 and FY 2028 Biennial Budget and related five-year plan through FY 2031. As mentioned last month, Charges Rollout #1 and #2 will be combined. New this year is a Charges 101 standalone session presented by the Charges Rollout & Modeling Team. Attached is a copy of the charges rollout letter sent to Member Partners last week.



Suzanne R. Coffey, P.E.

Chief Executive Officer 735 Randolph Street, Suite 1900 Detroit, Michigan 48226

Phone: 313-964-9501

#### Dear Member Partner:

As the Great Lakes Water Authority (GLWA) begins planning for the annual Charges Rollout meetings for Fiscal Year 2027, I would like to extend a personal invitation for you to participate in these crucial discussions. Engagement in these rollout meetings is the best way to ensure that Member Partners are aware of what goes into the charge development process and that your voice is heard. We will present and discuss how our Capital Improvement Plan (CIP) and Budget form the basis for GLWA's proposed Revenue Requirements and how the Water Units of Service and Sewer SHAREs for each community are used to determine service charges as described in your Service Agreement.

GLWA plans to host a Charges 101 session preceding the typical rollout meetings to kick-off the charges rollout season. This will be held on Thursday, November 6, 2025, from 2:30 p.m. to 4:30 p.m. via Zoom. The objective is to share foundational knowledge and insights that can help participants – especially those less familiar with GLWA's charge-making process – absorb the material that will be presented throughout the charges rollout season.

Please note: this year, we are streamlining the process by combining the first two charges rollout meetings (see below), given that substantive updates to Units of Service are not anticipated. Please join us at the following rollout meetings, all of which will be hosted remotely via Zoom:

- Charges Rollout Meeting #1 & #2 Tuesday, November 13, 2025 (9:00 a.m. 12:00 p.m.: Capital Improvement Plan AND Units of Service Update
- Charges Rollout Meeting #3 Thursday, January 15, 2026 (9:00 a.m. 11:30 a.m.): Proposed FY 2027 Revenue Requirement and Service Charges
- **Charges Rollout Meeting #4** Thursday, January 22, 2026 (9:00 a.m. 11:30 a.m.): Feedback on Service Charges and FY 2027 Revenue Requirements

In addition, GLWA will also offer "one-on-one office hours" between Rollout #3 and Rollout #4 on January 16, 20, and 21, 2026 for Member Partners who request an individualized conversation about their charges. Sign-up information will be sent at a later date.

The Member Outreach Team has sent calendar invitations for each of these meetings. If you did not receive an invitation and would like one, or if you have questions, please contact Member Outreach at <a href="mailto:outreach@glwater.org">outreach@glwater.org</a> or 313.964.9301. Materials will be posted on the <a href="mailto:Member Outreach Portal">Member Outreach Portal</a>.

I look forward to connecting with you at each of these meetings and to hearing your valuable input as we move through the annual charge development process for Fiscal Year 2027.

Sincerely,

Suzanne R. Coffey, P.E. Chief Executive Officer

Suganne R. Coffey

Page 16 AGENDA ITEM #8B



# Financial Services Audit Committee Communication

Date: September 26, 2025

**To:** Great Lakes Water Authority Audit Committee

From: Greg Bolterman, CFO Services Management Professional

**Re:** Grants, Gifts, and Other Resources Report Through August 31, 2025

**Highlights:** The Grants, Gifts, and Other Resources Report highlights changes from the prior report in yellow. Five projects were updated this month. Of particular note are the following.

- ✓ 2023-019 American Rescue Plan State Revolving Fund (ARPA) Funded Project 7532-02 96 Inch Water Transmission Main Relocation Phase 2 EGLE (CIP Project 122004) Reimbursement request of \$262,897 received in August 2025. Additional request of \$298,168 submitted.
- ✓ **2023-023 I-94 Modernization Project (CIP Project 270001)** Project kick-off meeting postponed until October 2025, specific date yet to be determined.
- ✓ 2025-005 American Rescue Plan Northwest State Revolving Fund Project 5840-01 Northwest Interceptor to Oakwood CSO Sewer (CIP Project 222001) Reimbursement of \$150,916 received in August 2025. Additional reimbursement request for \$179,688 submitted.
- ✓ 2025-007 State Revolving Fund Clean Water Initiative/Strategic Water Quality Initiative 5980-01 West Chicago South Stormwater Improvements (DWSD Grant) Reimbursement of \$2,050,504 submitted in August 2025.
- ✓ 2025-009 EGLE Water Main Replacement & Lead Service Line Replacement (WS742) 7888-01 (DWSD Grant) Received notification of \$2,949,704 award August 27, 2025.

**Background:** The Great Lakes Water Authority (GLWA) delegated authority to the Chief Executive Officer to oversee and report on activities identified in the GLWA Articles of Incorporation related to solicitation and receipt of grants, gifts, and other resources <sup>(1)</sup> as stated in Article 4 – Powers, Section B (4):

<sup>1</sup> Other resources as referenced above refer to labor, contributions of money, property, or other things of value from any other person or entity, public or private with the exception for loans, subject to provisions of the

(4) Solicit, receive, and accept gifts, grants, labor, loans, contributions of money, property, or other things of value, and other aid or payment from any federal, state, local, or intergovernmental government agency or from any other person or entity, public or private, upon terms and conditions acceptable to the Authority, or participate in any other way in a federal, state, local, or intergovernmental government program <sup>(2)</sup>.

GLWA's Grants, Gifts, and Other Resources Delegation Policy is online at <u>Grants, Gifts, and Other Resources Delegation Policy - GLWA (glwater.org)</u>.

**Analysis**: The tables in each section of this report present GLWA grant activity by each phase. As a grant moves through each phase, it is shown in the corresponding table.

The **pre-award** phase includes the process of applying for a grant and the period prior to the signing of the grant agreement between the awarding agency and GLWA.

The **award phase** reflects the period after the agreement is executed with the awarding agency. In this phase, GLWA becomes responsible for meeting the administrative, financial, and programmatic reporting requirements of the award.

The **post award** phase is the final stage of grant activity and includes final reporting requirements, auditing, and closeout. There are final financial and programmatic reports that must be submitted to formally close out the grant as defined in each grant agreement.

The **programs not awarded or programs that GLWA will not continue to pursue** is a table that reflects programs that GLWA was not awarded, or alternatively, programs that will not continue to be pursued by GLWA.

Items of note related to each table include the following.

**Table 1 – Pre-Award Programs** reflects open submissions for FY 2024, FY 2025 and FY 2026 to date. The summarized activity below identifies two earmarked EPA Community Grants and two Cybersecurity Grants.

**Table 2 - Awarded Programs** reflects all open, awarded grants from FY 2021 through FY 2026. Current month summarized activity below includes two EPA Community Grants, the I-94 Modernization Project, two awards for local nonprofit apprenticeship

GLWA Board Debt Management Policy, and Intergovernmental agreements and other activities that are addressed in the GLWA Board Procurement Policy.

<sup>&</sup>lt;sup>2</sup> Participation in any other way in a federal, state local, or intergovernmental government program includes participation in research projects at universities.

grants, three reimbursement requests submitted for three associated FEMA Flood projects, one reimbursement request for COVID-19 related management costs, two SRF funded projects, a Department of Energy grant, a Building Resilient Infrastructure and Communities (BRIC) Grant, two DWSD pass through grants, a flood study grant where we are required to track costs incurred by GLWA, and a subrecipient grant for scale up of the hydrothermal liquefaction process.

**Table 3 – Post Award Programs** Seven FEMA Flood projects are fully received and in the process of being closed out.

**Table 4 – Programs not awarded or Programs that GLWA will not continue to pursue** is a table that reflects programs that GLWA was not awarded, or alternatively, programs that will not continue to be pursued by GLWA – there is no current activity in this category.

**Proposed Action**: Receive and file this report.



# **Financial Services Audit Committee Communication**

**Table 1** – **Pre-Award Programs** reflects open submissions for FY 2024, FY 2025, and FY2026 to date. The programs listed under this section do not have a grant agreement between the awarding agency and GLWA at this time, but an application has been submitted, or the funds have been identified in legislation (i.e. earmarks). The summarized activity below identifies two earmarked EPA Community Grants and two Cybersecurity Grants.

Table 1 - Pre-Award Programs

Reference Number	Date Originally Awarded or Requested	Program Description	Type of Activity	Amount to be Provided	Compliance and/or Performance Requirements	Status
2024-009	3/9/2024	FY2024 Environmental Protection Agency Community Grant – Conveyance System Infrastructure Improvements (CIP Project 260701)	Federal Grant (Reimbursement Basis)	\$959,752	Federal Audit Requirements	Earmark (20% Cost Share). Original project selected not eligible, new project selection in process.
2024-009b	3/9/2024	FY2024 Environmental Protection Agency Community Grant – Oakwood District Intercommunity Relief Sewer Modifications (CIP Project 222001)	Federal Grant (Reimbursement Basis)	\$959,752	Federal Audit Requirements	Earmark (20% Cost Share)
2025-001	12/19/2024	State and Local Cybersecurity Grant Program (SLCGP) - Cybersecurity Assessments	Federal Grant (Reimbursement Basis)	\$80,000	Federal Audit Requirements	Application Submitted by GLWA, under review by FEMA.
2025-002	12/19/2024	State and Local Cybersecurity Grant Program (SLCGP) - Cybersecurity Professional Training for IT/Security Staff	Federal Grant (Reimbursement Basis)	\$191,194	Federal Audit Requirements	Application Submitted by GLWA, under review by FEMA.

**Table 2 Awarded Programs** reflects all open, awarded grants from FY 2021 through FY 2026. Current month summarized activity below includes two EPA Community Grants, the I-94 Modernization Project, two awards for local nonprofit apprenticeship grants, three reimbursement requests submitted for three associated FEMA Flood projects, one reimbursement request for COVID-19 related management costs, two SRF funded projects, a Department of Energy grant, a Building Resilient Infrastructure and Communities (BRIC) Grant, two DWSD pass through grants, a flood study grant where we are required to track costs incurred by GLWA, and a subrecipient grant for scale up of the hydrothermal liquefaction process.

Table 2 - Awarded Programs

Reference Number	Date Originally Awarded or Requested	Program Description	Type of Activity	Grant Amount	Compliance and/or Performance Requirements	Status
2023-002	6/6/2025	FY2022 Environmental Protection Agency Community Grant – Detroit River Interceptor (CIP Project 222002)	Federal Grant (Reimbursement Basis)	\$2,000,000	Federal Audit Requirements	Received notification of award June 6, 2025.
2023-003	12/19/2022	FY2023 Environmental Protection Agency Community Grant – PFAS Compounds remediations project	Federal Grant (Reimbursement Basis)	\$3,452,972	Federal Audit Requirements	Received notification of award June 6, 2025.
2023-005	3/28/2023	Department of Energy – Hydrothermal Liquefaction Project	Federal Grant (Reimbursement Basis)	\$1,000,000	Federal Audit Requirements	Reimbursement requests of \$657,158 received through July 2025.
2023-013	8/06/2023	Federal Emergency Management Agency (FEMA), June 25-26 Flood, DR-4607 Project 714729 Outfalls (CIP Project 260201)	Federal pass- through State (Reimbursement Basis)	\$247,650	Federal Audit Requirements	Reimbursement request of \$247,650 submitted in February 2024. Project closeout in progress.
2023-014	8/28/2023	Federal Emergency Management Agency (FEMA), June 25-26 Flood, DR-4607 Project 664811 Conner Creek Sewer System (CIP Project 260204)	Federal pass- through State (Reimbursement Basis)	\$1,910,621	Federal Audit Requirements	Reimbursement request of \$1,910,621 submitted in February 2024. Project closeout in progress.
2023-015	10/3/2024	Federal Emergency Management Agency (FEMA), June 25-26 Flood, DR-4607 Project 670521 CAT-Z – Allocation of Management Costs	Federal pass- through State (Reimbursement Basis)	\$90,541	Federal Audit Requirements	Reimbursement request of \$90,541 submitted in November 2024. Project closeout in progress.

Reference Number	Date Originally Awarded or Requested	Program Description	Type of Activity	Grant Amount	Compliance and/or Performance Requirements	Status
2023-019	3/3/2021	American Rescue Plan – State Revolving Fund (ARPA) Funded Project 7532-02 96 Inch Water Transmission Main Relocation Phase 2 EGLE (CIP Project 122004)	Federal pass- through State (Reimbursement Basis)	\$11,751,730	Federal Audit Requirements	Reimbursement request of \$262,897 received in August. Additional request of \$298,168 submitted. Total reimbursement requests received of \$8.7M to date.
2023-023	8/30/2023	I-94 Modernization Project (CIP Project 270001)	MDOT Federal pass- through State (Reimbursement Basis)	\$34,400,000	Federal Audit Requirements	Wade Trim has been selected as vendor. Kick-off meeting postponed until October.
2024-005	12/15/2023	Fiscal Year 2023 Building Resilient Infrastructure and Communities (BRIC) Project Scoping/Feasibility Study (design and engineering only – no construction)	Federal pass- through State (Reimbursement Basis)	\$856,000	Federal Audit Requirements	\$856,000 Grant awarded January 2025 – currently on hold.
2024-011	7/10/2024	Southeast Michigan Flood Study	Federal (Cost Share Only)	\$0	Federal Audit Requirements	Cost Share Agreement – GLWA share \$1.5M.
2024-014	6/7/2023	Focus Hope – Michigan Industry Cluster Approach (MICA 4.0)	Focus Hope (Nonprofit)	\$43,000	None	\$17,000 Received to date.
2025-004	5/1/2025	Scale-up of Hydrothermal Liquefaction with Supercritical Water Oxidation in an Integrated Biorefinery	Federal Grant (Cost Share)	\$0	Federal Audit Requirements	Cost Share Agreement – GLWA share \$250,000 completed May 2025.
2025-005	9/6/2024	American Rescue Plan Northwest – State Revolving Fund Project 5840- 01 Northwest Interceptor to Oakwood CSO Sewer (CIP Project 222001)	Federal pass- through State (Reimbursement Basis)	\$20,000,000	Federal Audit Requirements	Reimbursements of \$150,916 received in August. Additional reimbursement request for \$179,688 submitted. Total reimbursement received to date \$12.1M.

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Reference Number	Date Originally Awarded or Requested	Program Description	Type of Activity	Grant Amount	Compliance and/or Performance Requirements	Status
2025-006	5/8/2025	Detroit Employment Solutions Corp (DESC) Apprentice Grant	DESC (Nonprofit)	Currently \$5,000 per Apprentice, will decrease to \$4,000 per Apprentice July 2025	None	\$5,000 received in July, total reimbursements to date - \$107,000.
2025-007	8/22/2024	State Revolving Fund Clean Water Initiative/Strategic Water Quality Initiative 5980-01 West Chicago South Stormwater Improvements (DWSD Grant)	Pass Through to DWSD	\$14,011,908	Federal Audit Requirements	Reimbursement request of \$2,050,504 submitted in August. Total reimbursement received through August \$2.2M.
2025-008	6/3/2025	Federal Emergency Management Agency (FEMA) COVID-19 DR-4494 Project 953011 - CAT-Z – Allocation of Management Costs	Federal pass- through State \$100,398 Federal Require		Federal Audit Requirements	Reimbursement request of \$100,398 submitted June 2025. Project closeout in progress.
2025-009	8/27/2025	State Revolving Fund Drinking Water Initiative - Water Main Replacement & Lead Service Line Replacement (WS742) 7888-01 (DWSD Grant)	State of Michigan Grant	\$2,949,704	State Audit Requirements	Received notification of award August 27, 2025

**Table 3 – Post Award Programs** the awards below were completed. GLWA reimbursement has been received in full, and the programs are in the process of being closed out, including any closeout reporting requirements. Seven FEMA Flood projects are fully received and in the process of being closed out.

Table 3 – Post Award Programs

Reference Number	Date Originally Awarded or Requested	Program Description	Type of Activity	Grant Amount	Compliance and/or Performance Requirements	Status
2023-006	2/22/2023	Federal Emergency Management Agency (FEMA), June Flood DR- 4607 Project 660138 Seven Mile CSO	Federal pass through-State (Reimbursement Basis)	\$46,996	Federal Audit Requirements	Funds received as of June 30, 2023. Working with MSP to close out grant.
2023-007	4/3/2023	Federal Emergency Management Agency (FEMA), June Flood DR- 4607 Project 660076 Springwell Water Treatment Plant	Federal pass through-State (Reimbursement Basis)	\$180,000	Federal Audit Requirements	Funds received as of June 30, 2023. Working with MSP to close out grant.
2023-008	4/3/2023	Federal Emergency Management Agency (FEMA), June Flood DR- 4607 Project 668336 Fairview PS Protective Measures (CIP Project 232001)	Federal pass through-State (Reimbursement Basis)	\$180,000	Federal Audit Requirements	Funds received as of June 30, 2023. Working with MSP to close out grant.
2023-009	4/3/2023	Federal Emergency Management Agency (FEMA), June 25-26 Flood, DR-4607 Project 660133 – Obligated \$80,129 Puritan Fenkell CSO	Federal pass- through State (Reimbursement Basis)	\$80,129	Federal Audit Requirements	Funds received June 20,2025. Working with MSP to close out grant.
2023-010	4/10/2023	Federal Emergency Management Agency (FEMA), June 25-26 Flood, DR-4607 Project 660118 – Obligated \$180,000 WRRF	Federal pass- through State (Reimbursement Basis)	\$180,000	Federal Audit Requirements	. Funds received June 20,2025. Working with MSP to close out grant.
2023-011	8/29/2022	Federal Emergency Management Agency (FEMA) June 25-26 Flood, DR-4607 Project 668672 - System Wide Emergency Protective Measures	Federal pass- through State (Reimbursement Basis)	\$43,031	Federal Audit Requirements	Funds received June 20,2025. Working with MSP to close out grant.

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Reference Number	Date Originally Awarded or Requested	Program Description	Type of Activity	Grant Amount	Compliance and/or Performance Requirements	Status
2023-012	4/3/2023	Federal Emergency Management Agency (FEMA), June 25-26 Flood, DR-4607 Project 660110 – Obligated \$319,911 Fairview PS (CIP Project 232001)	Federal pass- through State (Reimbursement Basis)	\$319,911	Federal Audit Requirements	Funds received as of March 6, 2025. Working with MSP to close out grant.

**Table 4 – Programs not awarded or Programs that GLWA will not continue to pursue** is a table that reflects programs that GLWA was not awarded, or alternatively, programs that will not continue to be pursued by GLWA – current there is no new activity for this the month of August.

Page 25 AGENDA ITEM #8C



# Financial Services Audit Committee Communication

Date: September 26, 2025

**To:** Great Lakes Water Authority Audit Committee

From: Matthew S. Lane MPA, Charges Outreach and Modeling Manager

**Re:** Max Day - Peak Hour Annual Report 2025

**Background:** Each year, following the designated peak season of June 1 to August 31, the Great Lakes Water Authority (GLWA) reviews the daily water system pumpage and reservoir data to determine the System Maximum Day (Max Day) and the hourly water system pumpage and reservoir data to determine the System Peak Hour (Peak Hour). The GLWA Water Analytics, Planning & Metering team and the Charges Outreach & Modeling team conduct this review in parallel and compare data to help ensure accuracy and completeness.

Once the Max Day and Peak Hour are determined and verified, the teams review daily and hourly performance for all Member Partners on the water model contracts as of that date to evaluate compliance with the values set forth in the Exhibit B of each Member Partner's model contract, which defines projected annual volumes, minimum annual volumes, pressure ranges and maximum flow rates. The teams complete this analysis using the wholesale master meter data available in GLWA's Wholesale Automated Meter Reading (WAMR) portal.

For this report, all measurements are reflected as million gallons per day or MGD.

**Analysis:** Based on the system pumpage and reservoir analysis completed for 2025, the System Max Day and Peak Hour are as follows:

2025 GLWA System Max Day

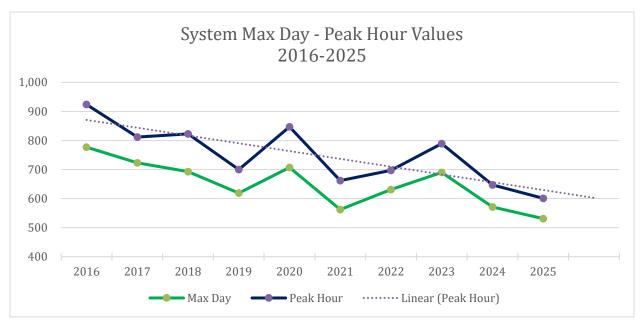
- July 23, 2025
- 531 MGD (571 MGD in 2024)

2025 GLWA System Peak Hour

- 5:00 A.M. 6:00 A.M. EST
- 601 MGD (647 MGD in 2024)

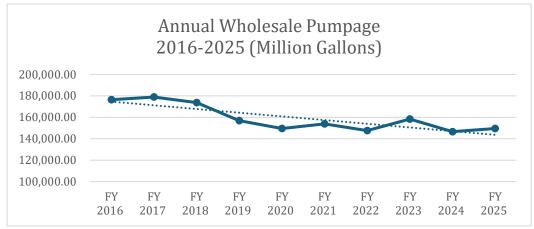
Chart 1 below provides an illustration of demand patterns compared to overall system capacity. It identifies the number of days above threshold amounts of pumpage in MGD, showing the reduced use of system capacity over time. Total GLWA water system capacity is 1,720 MGD (or 1.7 billion gallons per day).

Chart 1: Historic Max Day & Peak Hour

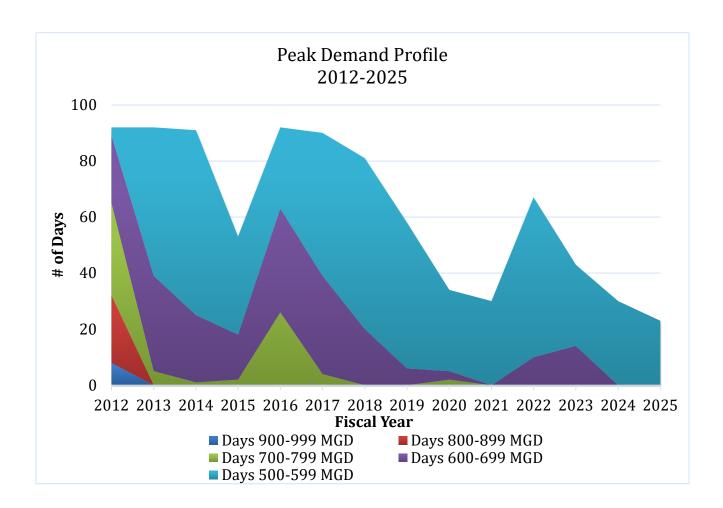


After reviewing the WAMR data from July 23, 2025, GLWA determined that two Member Partners had exceedances for the Max Day and/or Peak Hour Value in their model contract. Members of the GLWA and that Member Partner Community are working through the required diligence to investigate the exceedance and will report out at a future Water Analytical Work Group regarding the findings. Turning to Chart 2, system demand trends show decline in recent history. Chart 2 (on next page) shows the historical decline in wholesale water production since 2016. The declining production numbers coincide with the declining peak demands. It should be noted that prior to 2021, reported pumpage was calculated using pump curves. The data from 2021 to-date reflects metered pumpage from the plants. Along with the declining demands, the pumpage data has generally flattened partially due to more accurate methods utilizing meters.

**Chart 2: Historic Wholesale Pumpage** 



**Chart 3: Peak Demand Profile** 



As shown in Chart 3, GLWA has observed reduced demand levels over time. For example, in 2012 the peak demands were much greater and more frequent. In 2025, the demand profile shows lower and fewer peaks. For this year's report, we begin showing days from 500-599 MGD. We have seen the peak demand fall below 600 MGD for the second consecutive year. To show the recent data, a new range was added.

Budget Impact: None.

**Proposed Action:** Receive and file report.

Page 29 AGENDA ITEM #8D



# Financial Services Audit Committee Communication

Date: September 26, 2025

To: Great Lakes Water Authority Audit Committee

From: Gerri Williams, Treasury Manager

Re: Qualified Financial Institution Review

**Background:** One of the ways that a public entity manages risk is to actively monitor and evaluate each financial institution and broker/dealer for credit worthiness with whom it may conduct business for managing public funds. This approach is in alignment with the Great Lakes Water Authority (GLWA) Investment Policy and Michigan Public Act 20. As stated in section 9 of the GLWA Investment Policy, the Treasury Manager shall maintain a listing of Qualified Institutions that provide banking and investment services to GLWA. This list shall be reviewed and approved periodically by the GLWA Audit Committee.

**Analysis:** GLWA has maintained consistent relationships with the institutions listed on the Qualified list since 2016. The Treasury Manager conducts a quarterly review of each institution. The latest review was conducted based on information as of June 30, 2025.

For Broker/Dealers, the following documents were reviewed:

- Audited financial statements
- Financial Industry Regulatory Authority (FINRA) registration
- Federal Deposit Insurance Corporation (FDIC) insurance coverage
- Bank ratings service provider reports

For Financial Institutions, the following documents were reviewed:

- Audited financial statements
- FDIC insurance coverage
- Bank ratings service provider reports

For the Local Government Investment Pools, the following documents were reviewed:

- Information Statement which explains the investment objectives of the investment pool
- Audited financial statements for investment pool
- Audited financial statements for investment advisor
- Credit rating

PFM Asset Management LLC (PFM) a division of U.S. Bancorp LLC., the Investment Advisor for GLWA, annually provides a list of their approved broker/dealers. PFM evaluated this list for credit

worthiness. Reliance on the investment advisor's analysis of qualified institutions is provided for in the GLWA investment policy.

Based upon the analysis described above, the financial institutions utilized by the GLWA meet the criteria established by the GLWA investment policy. Given the proprietary nature of the resources utilized, the supporting analysis is filed with the Office of the General Counsel.

**Proposed Action:** Receive and file this report.



## **Procurement Pipeline**

**AGENDA ITEM #9A** 





**Great Lakes Water Authority** (313) 964-9157

September 2025 - Volume 73 www.glwater.org

Welcome to the September edition of The Procurement Pipeline, a monthly newsletter designed to provide updates on doing business with the Great Lakes Water Authority (GLWA).

### **GLWA Procurement Team Structure**

The GLWA Procurement Team manages activities involved in acquiring goods and services that support GLWA's mission and goals. The Procurement section is comprised of five key teams that work closely with each of the operating units within GLWA as well as the Vendor community.

- 1. *Strategic Sourcing*. This team is responsible for sourcing all the goods and services that GLWA requires and is strategically aligned by expertise to secure the best combination of cost, quality, and vendor qualifications in all procurements. Vendors actively pursuing open opportunities with GLWA interact directly with this team during the solicitation process as well as during the preparation and award of contracts and purchase orders.
- 2. Contract Management. This team administers contract changes and amendments as well as reviews certificate of insurance documents to ensure they are current and valid. This team also monitors the expiration of contracts and purchase orders to ensure continuity in the supply of goods and services.
- 3. *Administration*. This team is responsible for communicating procurement processes to help ensure both new and existing Vendors understand how to do business with GLWA. This includes vendor outreach, vendor performance assessments, reporting and system support.
- 4. Business Inclusion and Diversity. This team is responsible for managing GLWA's Business Inclusion and Diversity (B.I.D.) Program,

- which applies to all GLWA solicitations budgeted at \$1 million or more.
- 5. Logistics & Materials. This team is responsible for managing how goods received from Vendors are inspected, stored, and maintained in GLWA warehouses. This includes inventory control, the inspection of supplies, and salvage and disposal operations.

### Reminder: Register Now for GLWA's 2025 **Vendor Outreach Event**

GLWA's 2025 Vendor Outreach Event will be held at Macomb Community College in Warren on September 25, 2025. The event will begin at 7:30 a.m. and conclude at 12:00 p.m. and will feature updates from GLWA leadership as well as a tour through the life of a GLWA RFx (Request for Bid and Proposal). The full event agenda and event registration are available via the Whova application. We look forward to seeing you there!

### Keeping up with GLWA

Our Chief Executive Officer (CEO) Monthly Report provides a wealth of information and news about important initiatives within GLWA's service territory that impact GLWA, its member partners, and the public. To read the August 2025 Monthly Report, please click here.

### What's Coming Down the Pipe?

Current Solicitations: Register in GLWA's Euna Procurement/Bonfire Portal for new solicitations and contract award information.

Upcoming Procurements: Next Three to Nine Months—See newsletter page 2.

### Visit GLWA online!

To see the GLWA vendor homepage, please visit www.glwater.org or contact us via email at procurement@glwater.org.

September 2025 Page 31

## **Upcoming Solicitations September 2025**

Construction Construction Professional Services Construction Construction	170803 132016 122021 0&M 122020	Reservoir Rehabilitation Phase III  North Service Center Pumping Station Improvements  Grosse Pointe Woods & Harper Woods 24" Transmission Main  Mechanical Services Plumbing and HVAC	\$51,830,000 \$4,408,622 \$7,077,000
Construction Construction Professional Services Construction Construction	132016 122021 0&M 122020	North Service Center Pumping Station Improvements Grosse Pointe Woods & Harper Woods 24" Transmission Main	\$4,408,622
Construction : Professional Services Construction : Construction :	122021 0&M 122020	Grosse Pointe Woods & Harper Woods 24" Transmission Main	
Professional Services Construction Construction	0&M 122020		\$7,077,000
Construction Construction	122020	Mechanical Services Plumbing and HVAC	Ψ1,011,000
Construction		ricenamear per vices i fambing and iiviid	\$160,000
		Concord and Nevada Flow Control Valves	\$7,000,000
	122023	Adams Road Transmission Main	\$8,400,000
Wastewater Systems (ne	ext four t	o nine months)	
	273001	Hubbell Southfield CSO Facility Improvements	\$56,100,000
Construction	EB-20 Substation Replacement and Primary Area Gas		\$4,400,000
Design	270009	Site improvements at Baby Creek, Belle Isle and St. Aubin CSO	\$1,389,999
Enterprise (next three m	nonths)		
N/A			
Water System (next thre	ee month	s)	
	)&M	Water Master Plan	\$1,500,000
Construction	111001	Lake Huron Water Treatment Plant – LH-401 Switchgear and Low Lift Improvements	\$125,000,000
Wastewater (next three	months)	<u> </u>	
Design	270002	Meldrum Sewer Diversion and VR-15 Improvements	\$2,000,000
Construction	261001	Critical Repairs to Secondary Clarifiers and B-Houses	\$4,360,000
Construction	232002	Conner Creek Sanitary Pump Station	\$167,000,000
Construction	260206	Rehabilitation of 7 Mile Sewer System	\$9,810,185
<b>Projects moved to Procu</b>	irement '	Team (Preparing for solicitation on Bonfire)	
Construction	213006	WRRF Improvements to Sludge Feed Pumps at Dewatering Facilities	\$16,000,000
Professional Services			\$16,000,000 \$1,776,899
Professional Services Professional Services	0&M 0&M	Dye Solution Testing and As-Needed Services Crane Rental	\$853,125
Professional Services	0&M	Staffing Services	\$500,000
Professional Services	0&M	Refuse and Recycling Services	\$654,000
Services/Supplies 0&M		Floor Covering	\$246,000
Construction	270006	CSO Facility Improvements II	\$18,901,448
Professional Services	0&M	System Control Center Support Services	\$4,935,840
Design	270007	CSO Facility Disinfection Improvements	\$2,063,930
Professional Services	0&M	Ash Hauling and Disposal	\$2,920,000
Professional Services	0&M	Crane Inspection Services	\$156,000
Construction	122016	Downriver Transmission Main Loop: Inkster Road 42" Main	\$54,900,000

Vendors should continue to monitor **Euna Procurement/Bonfire** for solicitation updates.

Acronyms							
WRRF: Water Resource Recovery Facility	CSO: Combined Sewer Overflow	WTP: Water Treatment Plant					