



GLWA Procurement

Effective Date:
7/1/2024

Document #:
FSA_PRO_TPL_0024

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Revision#:
2

Document Title:
Procurement Board Report

Document Owner/Department:
Procurement Team

Date: March 9, 2026

To: Suzanne R. Coffey, P.E., Chief Executive Officer

From: Daniel Edwards, Procurement Manager

Re: Procurement Report

General Information

G2G Marketplace RFP/Contract Number	REQ-0008979	Project Owner:	G2G Marketplace
Contract Title:	Infrastructure Procurement and Support		
Vendor:	People Driven Technology		
Budget:	Operations and Maintenance		
Federal/State Funded	☐ Yes ☒ No		

Procurement Method

Competitively bid – Request for Proposal (RFP) G2G Marketplace (Oakland County) Criteria Evaluation Committee			
Advertised:	July 15, 2021	Addendums released:	1
Buyer:	G2G Marketplace Oakland County (Co-op)	Downloaded by:	77
Response due date:	August 5, 2021	Responses received:	1

Advantages of Utilization of Cooperative Agreements

Cooperative (co-op) agreements offer several advantages, primarily centered around cost savings, streamlined procurement, and increased efficiency. By combining the purchasing power of multiple entities, co-ops can secure lower prices through volume discounts and leverage economies of scale. Furthermore, they reduce administrative burdens and time spent on individual procurement processes.

In summary, cooperative agreements empower organizations to enhance purchasing power, reduce costs, and streamline procurement processes, leading to increased efficiency, better resource utilization, and improved outcomes.



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G2G Marketplace Evaluation Committee: (Designation – Organization)

A – Information Technology Subject Matter Experts (Oakland County)

Evaluation Score(s) - Maximum Score Possible: 400

The Evaluation Committee reviewed and scored the proposals in accordance with G2G Marketplace's policy. The rankings are below.

Vendor (Highest to lowest score)	Score
People Driven Technology	384

Other Data Requested by GLWA Board Members for Recommended Vendor

Minority Business Enterprise (MBE): N/A
Detroit Based Business (DBB): N/A
Small Business Enterprise (SBE): N/A

Sub-Contractor(s) List: N/A

Vendor Response Survey: N/A

Litigation

This vendor is not currently, nor has it been previously, involved in any litigation with GLWA.

Financials

A financial risk assessment was conducted by GLWA via Dun & Bradstreet, and it was determined that the selected vendor has the financial capacity to perform the tasks under this contract. This information is available for the Board of Directors to review upon request.



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Previous Contract:

Previous contract holder: Access Interactive

The previous contract, Contract No. 2200346/SCN-0000263 was for the period of May 9, 2022. through May 8, 2025, for \$1,605,755.00. In addition, a separate PO was issued for a one-year period for a total of \$673,349.80. The contract amount differences between the two contracts are provided in the table below.

Access Interactive* Contract No. 2200346/ SCN-0000263 5/9/22 – 5/8/2025	People Driven Technology* PO-1004864 7/3/2025 – 8/8/2026	People Driven Technology* REQ-0008979 8/4/2026 – 8/3/2029
\$1,605,755.00	\$673,349.80	\$2,172,217.20

*People Driven Technology (previously known as Access Interactive)

The differences per year between the previous contract/PO and the new contract are due to having increased rates to accommodate inflation and a change in licensing structure.