

Changes in DWSD Retail Receivables

August 31, 2019 to August 31, 2020

Sales Class	< Pre-Covid 6 Months >						< Post-Covid 6 Months >			Increase (Decrease)		
	August 31, 2019			February 29, 2020			August 31, 2020			Change in Receivables		
	Sales	Receivables	Days in AR	Sales	Receivables	Days in AR	Sales	Receivables	Days in AR	Pre-Covid 6 Months	Post-Covid 6 Months	Total Changes
Residential	\$ 16,454,598	\$ 87,182,058	159	\$ 15,092,092	\$ 87,680,082	174	\$ 18,145,484	\$ 96,719,354	160	\$ 498,024	\$ 9,039,272	\$ 9,537,296
Commercial	9,639,954	30,602,846	95	7,675,252	31,281,523	122	9,534,539	36,685,696	115	678,678	5,404,173	6,082,851
Industrial	4,048,638	10,638,240	79	3,703,772	11,185,487	91	4,110,876	12,890,731	94	547,248	1,705,243	2,252,491
Tax Exempt	587,759	2,533,342	129	535,047	2,753,304	154	687,210	3,185,472	139	219,962	432,168	652,129
Government	3,995,307	17,752,520	133	2,878,899	20,043,214	209	3,687,189	20,562,073	167	2,290,694	518,859	2,809,553
Drainage Only	3,053,191	21,986,746	216	3,072,943	26,593,979	260	3,472,552	29,044,678	251	4,607,233	2,450,699	7,057,932
Total Active Accounts	\$ 37,779,446	170,695,751	136	\$ 32,958,004	179,537,590	163	\$ 39,637,849	199,088,004	151	8,841,838	19,550,414	28,392,252
Inactive Accounts Receivable		22,268,761			27,411,414			27,876,909		5,142,653	465,496	5,608,148
Total Accounts Receivable		192,964,512			206,949,003			226,964,913		13,984,491	20,015,910	34,000,401
Allowance for Doubtful Accounts		(113,873,723)			(134,213,876)			(149,832,152)		(20,340,153)	(15,618,276)	(35,958,429)
Net Accounts Receivable		\$ 79,090,789			\$ 72,735,127			\$ 77,132,761		\$ (6,355,662)	\$ 4,397,634	\$ (1,958,028)

Notes:

- Total DWSD Receivables increased \$34 million between August 31, 2019 and August 31, 2020.
- Total Active Receivables increased \$28.4 million over the same period. The increase represents approximately 7% of annual sales.
- Inactive Receivables increased \$5.6 million over the same period. Inactive accounts are considered fully-reserved for valuation purposes (included in Allowance for Doubtful Accounts).
- The Allowance for Doubtful Accounts increased by \$36 million between August 2019 and August 2020 resulting in a decrease of \$2 million in Net Accounts Receivable.
- DWSD subsequently received State funding of approximately \$12 million to compensate for increases in Residential delinquencies accruing through the Post-Covid period. Those amounts will be credited to customer account balances later this month.