



Procurement Form (FOR)

Effective Date:
5/1/2019

Document #:
FSA_PRO_FOR_0039

Revision Date:
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Revision#:
0

Document Title:
Procurement Board Report-RFP

Document Owner/Department:
Procurement Team

Date: June 23, 2021
To: Sue McCormick, Chief Executive Officer
From: Daniel Edwards, Procurement Manager
Re: Procurement Report

General Information

Contract Number:	2003730	Project Owner:	Todd King
Contract Title:	Water Transmission Main, Valve and Other Priority Repairs		
Vendor:	LGC Global, Inc.		
Budget:	Capital Project		

Procurement Method

Competitively bid – Request for Proposal (RFP) Qualification Based Selection (QBS) – Evaluation Committee			
Advertised:	1-29-21	Addendums released:	1
Buyer:	Gerald Moore	Downloaded by:	75
Response due date:	3-12-21	Responses received:	3

Negotiated Cost Schedule – Not applicable

Benchmarking was completed by comparing the proposals for this project. This analysis confirmed that rates are in competitive range. The rate comparisons and allowances (if any) are illustrated in the attached document labeled rates tabulation.

Evaluation Committee: (Designation – Organization)

A – Team Leader - GLWA
B – Manager - GLWA
C – Manager - GLWA
D – Management Professional - GLWA
E – Manager - GLWA



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Evaluation Score(s) - Maximum Score Possible: 100

The Evaluation Committee independently reviewed and scored the proposals in accordance with GLWA's policy. The rankings are below.

Vendor (Highest to lowest score)	Score without B.I.D.	*Score with B.I.D.
LGC Global, Inc.	74.40	N/A
Major Cement Company	65.07	N/A
Weiss Construction Company, LLC	63.20	N/A

The RFP included a transmission main repair time and material rate form for vendors to provide rates that will be utilized for water transmission main repair work through a \$15,000,000.00 allowance, and to be performed on an as-needed and emergency basis under a construction contract.

***Business Inclusion and Diversity (B.I.D.)**

- B.I.D. program required B.I.D. program not required
- The recommended vendor for award submitted a B.I.D. plan per the requirements under this solicitation.
- The recommended vendor for award did not submit a B.I.D. plan per the requirements under this solicitation.
- The vendor received points for the following scored criteria:
 - Business presence in State of Michigan
 - Business presence in GLWA service territory area (list the territory)
 - Business presence in economically disadvantaged GLWA service territory area (list the territory)

*Not applicable. Solicitation prior to 2-1-21.

Other Data Requested by GLWA Board Members

- Minority Business Enterprise (MBE): Yes
- Small Business Enterprise (SBE): No
- Woman Business Enterprise (WBE): Not applicable
- Disadvantaged Business Enterprise (DBE): Not applicable
- Detroit Based Business (DBB): Yes
- Other:

Sub-Contractor(s) List:
Pure Technologies/Wachs/Xylem



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FK Engineering
Kennedy Industries
Water Tap
OHM Advisors
Delta Industrial

Vendor Response Survey: Not applicable

Litigation

This vendor is not currently nor has been previously involved in any litigation with the GLWA.

Financials

A financial risk assessment was performed by the GLWA via Dun & Bradstreet and was determined that the selected vendor has the financial capacity to perform the tasks under this contract. This information is available for the Board of Directors to review upon request.

Previous Contract

Previous contract holder:

The previous contract, Contract No. GLWA-CON-181, with LGC Global, Inc. was for the period of 10/13/2017 through 10/13/2021, (4 years) for \$15,000,000.00. The initial contract was for a two (2) year term and extended via Change Order No. 1 in 2019 for one year and Change Order No. 2 in 2020 for an additional year for a total not to exceed term of four (4) years which expires October 13, 2021, with no additional cost.

The previous contract and the proposed contract utilize a unit price-based fee structure with a not to exceed allowance of \$15,000,000.00, which is common for repair service contracts, as quantities/hours are not known until a task is issued.

The unit price differences between the previous contract and the proposed contract are minimal. A unit price/rate comparison between the proposed new Contract No. 2003730 and the previous Contract No. GLWA-CON-181 is attached as a separate document. This proposed award is for a period of five (5) years and \$15,000,000.00.

Therefore, the only significant difference between the two contracts is that the proposed contract's duration is one year longer than the previous contract.