



Financial Services Group
Procurement
 735 Randolph Street, Suite 1508
 Detroit, Michigan 48226
 Phone: 313-964-9157

Procurement Report

Date: December 17, 2018 (Revised May 3, 2019)
To: Sue McCormick, Chief Executive Officer
From: Sonya Collins, Procurement Manager
Re: Procurement Report

General Information			
Contract Number:	GLWA-CS-272	Project Owner:	Ali Khraizat
Contract Title:	Capital Improvement Program Delivery		
Vendor:	Aecom Great Lakes, Inc.		
Budget:	Capital Project/Operations and Maintenance		
Contract Length:	Four (4) years		

Procurement Method

Competitively bid – Request for Proposal (RFP) Qualification Based Selection (QBS) – Evaluation Committee			
Advertised:	July 27, 2018	Addendums released:	4
Distributed to:	81	Downloaded by:	81
Response due date:	October 12, 2018	Responses received:	2

Negotiated Cost Schedule

Aecom Great Lakes, Inc.		
Description	Original Proposal	Negotiated
Task 1 – CIP Business Process Improvements	\$1,063,125.00	\$1,043,816.00
Task 2 - CIP Delivery Standard Operating Procedures (SOP) Development	1,203,858.00	1,181,756.00
Task 3 – CIP Delivery Resource Evaluation	537,989.00	676,847.00
Task 4 - Project Management Information Systems (PMIS) Selection and Implementation	1,542,856.00	1,493,744.00
Task 5 – Project Controls and Reporting Support	13,046,164.00	12,717,520.00
Task 6 – CIP Validation	1,464,211.00	2,381,024.00
Task 7 – Engineering and Construction Staff Augmentation	37,776,738.00	31,459,764.00
Task 8 – Advanced Facilities Planning	1,906,752.00	2,006,563.00
*Task 9 – Staff Augmentation (Other than Construction)		1,534,586.00
*Task 10 – Enterprise Wide Energy Optimization/Sustainability Planning		438,900.00
Totals	\$58,541,693.00	\$54,934,034.00

*Denotes a provisionary allowance.



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Provisionary Allowance is an amount included in the Contract Price to reimburse the Consultant for the cost to furnish and perform Work that is uncertain. Any remaining balance upon Final Completion shall be retained by the GLWA and not paid to the Consultant.

Benchmarking was completed by comparing the proposals for this project. This analysis confirmed that rates are in competitive range.

Evaluation and Scores

Evaluation Committee: (Designation – Organization)	
A –GLWA	F – GLWA
B –GLWA	G – GLWA
C – GLWA	H – DWSD
D – GLWA	I – GLWA
E – GLWA	J – Macomb

The Evaluation Committee independently reviewed and scored the proposals in accordance with GLWA’s policy. The rankings are below.

Maximum Score Possible: 300		
Vendor (Highest to lowest score)	Score	Proposed Cost before Negotiations
Aecom Great Lakes, Inc.	253.16	\$58,541,693.00
Stantec Consulting Services, Inc.	232.72	\$73,874,340.00

Other Data Requested by GLWA Board Members

Minority Business Enterprise (MBE): No
 Detroit Based Business (DBB): No
 Small Business Enterprise (SBE): No

Sub-Contractor(s) List:

METCO
 Plante Moran Cresa
 DLZ

Vendor Response Survey: N/A



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Litigation

This vendor is not currently nor has been previously involved in any litigation with the GLWA.

Financials

A financial risk assessment was performed by the GLWA via Dun & Bradstreet and was determined that the selected vendor has the financial capacity to perform the tasks under this contract. This information is available for the Board of Directors to review upon request.