



**Procurement Form (FOR)**

<b>Effective Date:</b> 5/1/2019	<b>Document #:</b> FSA_PRO_FOR_0040	<b>Revision Date:</b> 1/18/2022	<b>Revision#:</b> 1
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<b>Document Title:</b> Procurement Board Report-RFB	<b>Document Owner/Department:</b> Procurement Team
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**Date: May 17, 2022**  
**To: Suzanne R. Coffey, P.E., Interim Chief Executive Officer**  
**From: Daniel Edwards, Procurement Manager**  
**Re: Procurement Report**

General Information			
Contract Number:	2200373	Project Owner:	Christopher Nastally
Contract Title:	WRRF PS No. 1 HVAC Equipment		
Vendor:	ThermalNetics, Inc.		
Budget:	Capital Project		

Procurement Method			
Competitively bid – Request for Bid (RFB) Lowest responsive and responsible vendor			
Advertised:	April 5, 2022	Addendums released:	2
Buyer:	Gladys Cannon	Downloaded by:	45
Response due date:	April 26, 2022	Responses received:	4

Cost Summary – ThermalNetics, Inc.*				
Description	Quantity	Unit of Measure	Unit Price	Cost
Shop Drawings	1	Lump Sum	\$52,000.00	\$52,000.00
Equipment – MAUs (1 thru 4)	4	Each	150,000.00	600,000.00
Equipment – MAU 5	1	Each	123,000.00	123,000.00
Equipment – MAUs 6	1	Each	130,000.00	130,000.00
Equipment – MAUs 7	1	Each	172,000.00	172,000.00
Start-Up	1	Lump Sum	28,000.00	28,000.00
Warranty	1	Lump Sum	4,000.00	4,000.00
<b>Totals</b>				<b>\$1,109,000.00</b>

*\*This Cost Summary further breaks down the Bid Tabulation where the cost of shop drawings, start-up and warranty was included in the price of equipment and should have been allocated to those three separate line items. This does not affect the total bid price.*

*Provisionary Allowance is an amount included in the Contract Price to reimburse the Contractor for the cost to furnish and perform Work that is uncertain. Any remaining balance upon Final Completion shall be retained by the GLWA and not paid to the Contractor.*

Benchmarking was completed by comparing the bids for this project. This analysis confirmed that rates are in competitive range. The rate comparisons and allowances (if any) are illustrated in the attached bid tabulation.



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Vendor Name	B.I.D. Plan (Pass/Fail)	Score w/o B.I.D.	State of Michigan (1 pt.)	GLWA Territory Area (1 pt.)	Economically Disadvantaged Territory (1 pt.)	Score w/B.I.D.	Certifications
ThermalNetics, Inc.	Fail*	97.00	1	1	0	99.00	No
Technology International, Inc.	Fail*	96.74	0	0	0	96.74	No
JOC Sales	Fail*	87.31	1	1	0	89.31	No
Air Design, Inc.	Fail*	60.43	1	1	0	62.43	No

\*All bidders are manufacturer representatives who are not providing installation and therefore, have not provided B.I.D. plans.

**Business Inclusion and Diversity (B.I.D.)**

B.I.D. program required

B.I.D. program not required

The recommended vendor for award submitted a B.I.D. plan per the requirements under this solicitation.

The recommended vendor for award did not submit a B.I.D. plan per the requirements under this solicitation.

The vendor received points for the following scored criteria:

Business presence in State of Michigan

Business presence in GLWA service territory area (list the territory)

Business presence in economically disadvantaged GLWA service territory area (list the territory)

**Other Data Requested by GLWA Board Members for Recommended Vendor**

Minority Business Enterprise (MBE): No

Detroit Based Business (DBB): No

Small Business Enterprise (SBE): No

Sub-Contractor(s) List: N/A

Vendor Response Survey: N/A



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**Litigation**

This vendor is not currently nor has been previously involved in any litigation with the GLWA.

**Financials**

A financial risk assessment was performed by the GLWA via Dun & Bradstreet and was determined that the selected vendor has the financial capacity to perform the tasks under this contract. This information is available for the Board of Directors to review upon request.

**Previous Contract**

Previous contract holder: N/A