



Financial Services Group
Procurement
735 Randolph Street, Suite 1508
Detroit, Michigan 48226
Phone: 313-964-9157

Procurement Board Summary

Contract Number: RFB 1127
Title: Hauling and Disposal of Ash and Grit
Awarded Vendor: Custom Ecology of Ohio
Awarded Amount: \$1,249,200.00
Contract Length: 2 years, with two one-year renewal options
Prepared by: David Tellewoyan, Procurement Specialist

Benchmarking was completed by comparing the bids for this service. This analysis confirmed that rates are in competitive range. The rate comparisons are illustrated in the attached document labeled bid tabulation.

Procurement Method

Competitively bid – Request for Bid (RFB) Lowest responsive and responsible vendor			
Advertised:	03/20/2018	Addendums released:	n/a
Distributed to:	316 vendors	Downloaded by:	21 Vendors
Response due date:	04/10/2018	Responses received:	3

Minority Business Enterprise (MBE): No
Detroit Based Business (DBB): No
Small Business Enterprise (SBE): No

Litigation

This vendor is not currently nor has been previously involved in any litigation with the GLWA.

Financials

A financial risk assessment was performed by the GLWA via Dun & Bradstreet and was determined that the selected vendor has the financial capacity to perform the tasks under this contract. This information is available for the Board of Directors to review upon request.



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Optimization Information

Previous Vendor: Custom Ecology of Ohio

The previous contract, RFB 1005 (PO 3486), had a total contract amount of \$456,000.00 over two years. The bid price was \$15.20 per ton for 48,000 tons for a two-year period. The new bid price for this contract, RFB 1127, is \$17.35 per ton which reflects the decrease in hauling due to the increased use of the Biosolids Dryer Facility.

Vendor Response Survey: n/a