



Procurement Form (FOR)

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Document Title:
Procurement Board Report-RFP

Document Owner/Department:
Procurement Team

Date: December 26, 2024

To: Suzanne R. Coffey, P.E., Chief Executive Officer

From: Daniel Edwards, Procurement Manager

Re: Procurement Report

General Information

Contract Number:	REQ-0002030	Project Owner:	Navid Mehram
Contract Title:	Removal of Lime Stabilized Dewatered Sludge		
Vendor:	Waste Management of Michigan		
Budget:	Operations and Maintenance		

Procurement Method

Specialized Procurement

Business Inclusion and Diversity (B.I.D.) - Not Applicable

This procurement is a single/sole source based on the need for guaranteed landfill capacity of 1,200 wet tons of lime stabilized dewatered sludge. The GLWA is required to have backup for its solid disposal system in case of a catastrophic failure of the BDF or Incineration systems. In the event of a failure GLWA can utilize the Central of Load Facility (COF) to dewater sludge and lime stabilized for disposal. The facility can generate up to 1,200 wet tons of Lime stabilized sludge per day and subsequently requires a capacity guarantee from a receiving landfill for disposal. Of the landfills in this region that will accept lime stabilized dewatered sludge in the guaranteed capacity needed, only Waste Management fulfills the requirement.

While there are a few landfills other than Waste Management that will accept lime dewatered sludge, they do not have the 1,200 wet tons capacity required by GLWA's permit. A survey was conducted to assess the ability of Republic Services, VMX International, LLC, Green for Life (GFL), and Disposal Management to provide landfill services for lime stabilized dewatered sludge. All vendors contacted stated they can take lime stabilized dewatered sludge but cannot handle the required 1,200 wet tons per day capacity that is required for WRRF operations.

Furthermore, in 2018, GLWA went out for bids on PO No. 10945 "Hauling and Disposal of Bar Rack & Grit" for disposal of grit which, like sludge treated with lime, cannot be disposed of in regular residential landfills. In this instance, only one (1) bid was received, and that was from Waste Management. GLWA completed a Vendor Survey contacting all the vendors who downloaded the bid document and did not supply a bid. The overall response was that it is not cost effective for



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other vendors to bid because Waste Management owns and controls all the landfills in the area that meet the environmental needs and requirements of the disposal of Grit.

Specialized Procurement - Cost Summary – Waste Management of Michigan

Description	Effective Dates	Rate per Ton
Treatment Method Direct Landfill	April 1, 2025 – March 31, 2026	\$67.01
Treatment Method Direct Landfill	April 1, 2026 – March 31, 2027	\$70.36
Treatment Method Direct Landfill	April 1, 2027 – March 31, 2028	\$73.88
Treatment Method Direct Landfill	April 1, 2028 – March 31, 2029	\$77.57
Treatment Method Direct Landfill	April 1, 2029 – March 31, 2030	\$81.45

Other Data Requested by GLWA Board Members for Recommended Vendor

Minority Business Enterprise (MBE): No
Small Business Enterprise (SBE): No
Woman Business Enterprise (WBE): No
Disadvantaged Business Enterprise (DBE): No
Detroit Based Business (DBB): No
Other: No

Vendor Response Survey: N/A

Litigation

This vendor is not currently nor has been previously involved in any litigation with the GLWA.

Financials

A financial risk assessment was performed by the GLWA via Dun & Bradstreet and was determined that the selected vendor has the financial capacity to perform the tasks under this contract. This information is available for the Board of Directors to review upon request.

Previous Contract

Previous contract holder:

The previous contract, Contract No. 2000068, Landfill Services for Lime Stabilized Dewatered



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Sludge, with Waste Management, was for the period of 4/1/2020 through 3/31/2025, for \$2,000,000.00, the contract was completed as a specialized procurement.

Specialized Procurement - Cost Summary April 1, 2020 - March 31, 2025 - Waste Management of Michigan

Description	Effective Dates	Rate per Ton
Treatment Method Direct Landfill	April 1, 2020 - March 31, 2021	\$45.00
Treatment Method Direct Landfill	April 1, 2021 - March 31, 2022	\$50.00
Treatment Method Direct Landfill	April 1, 2022 - March 31, 2023	\$55.00
Treatment Method Direct Landfill	April 1, 2023 - March 31, 2024	\$59.64
Treatment Method Direct Landfill	April 1, 2024 - March 31, 2025	\$63.82