

### Audit Committee Meeting Friday, August 25, 2023 at 8:00 a.m.

www.glwater.org

### **Join Zoom Meeting**

Meeting ID: 880 9764 2041 Passcode: 999565

US Toll-free: 888 788 0099 or 877 853 5247

#### **AGENDA**

- 1. CALL TO ORDER
- 2. ROLL CALL
- 3. APPROVAL OF AGENDA
- 4. APPROVAL OF MINUTES
  - A. June 26, 2023 (Page 1)
- 5. PUBLIC PARTICIPATION
- 6. OLD BUSINESS
- 7. NEW BUSINESS
  - A. None
- 8. REPORTS
  - A. CFO Report (Page 8)
    - i. GLWA Receives Certificate of Achievement for Excellence in Financial Reporting for the FY 2022
    - ii. GLWA Receives the National Institute for Public Procurement (NIGP)Agency Advancement Award Honorable Mention
    - iii. FY 2023 Preliminary Financial Audit Fieldwork Starting Soon
    - iv. FY 2024 Q1 Budget Amendments
    - v. FY 2025+ Budget, Charges, Forecast, and Capital Planning Underway
    - vi. Charges Outreach & Modeling Succession Plan
    - vii. Workday ERP Implementation
    - viii. Capital Asset Database Review
  - B. Monthly Financial Report for April 2023 (Page 26)
  - C. Monthly Financial Report for May 2023 (Page 27)
  - D. Business Inclusion and Diversity Update (Page 28)
  - E. Charges Outreach & Modeling Update (Page 32)
  - F. Quarterly Investment Report (unaudited) (Page 33)
  - G. Gifts, Grants & Other Resources Report (Page 60)
  - H. Affordability & Assistance Update (Page 68)
  - I. DWSD State Revolving Fund (SRF) Loans 7656-01 and 7657-01 (Page 71) Grant Funded

Note: Binders 1 and 2 have been combined and PDF was renumbered

### 9. COMMUNICATIONS

- A. The Procurement Pipeline for July 2023 (Page 72)
- B. The Procurement Pipeline for August 2023 (Page 74)

### 10. LOOK AHEAD

- A. Next Audit Committee Meeting: September 22, 2023, at 8:00 a.m.
- 11. OTHER MATTERS
- 12. ADJOURNMENT

### **Great Lakes Water Authority**



735 Randolph Street Detroit, Michigan 48226 glwater.legistar.com

### **Meeting Minutes - Draft**

#### **Audit Committee**

8:00 AM Monday, June 26, 2023 Zoom Telephonic Meeting

**Zoom Telephonic Special Meeting** 

Join Zoom Meeting: https://glwater.zoom.us/j/84077312854?pwd=cjJZUFJ6YnZ0VW9iaCtiS2tCeFVJQT09

> Join By Telephone **US Toll-Free:** 877 853 5247; or 888 788 0099 Meeting ID: 840 7731 2854 **Passcode: 953576**

1. Call To Order

Chairperson Baker called the meeting to order at 8:01 a.m.

2. Quorum Call

Present: 3 - Chairperson Brian Baker, Director Gary Brown, and Director Jaye Quadrozzi

3. Approval of Agenda

Nicolette Bateson, Chief Financial Officer/Treasurer, requested to move item 8.1. (Update: Economic Outlook Task Force) to item 7.A.

Chairperson Baker requested a Motion to Approve the Agenda as Amended.

Motion By: Jaye Quadrozzi Support By: Gary Brown Action: Approved as Amended

The motion carried by a unanimous vote.

4. Approval of Minutes

Audit Committee Meeting Minutes - Draft June 26, 2023

**A.** <u>2023-231</u> Minutes of May 26, 2023

**Sponsors:** Nicolette Bateson

Indexes: Finance

Attachments: 4A May 26, 2023 Audit Committee Meeting Minutes

Chairperson Baker requested a Motion to Approve the Minutes of the May 26,

2023 Audit Committee Meeting.

Motion By: Jaye Quadrozzi Support By: Gary Brown Action: Approved

The motion carried by a unanimous vote.

5. Public Comment

There were no public comments.

6. Old Business

None

7. New Business

A. (8.I.) 2023-249 Update: Economic Outlook Task Force

**Sponsors:** Nicolette Bateson

Indexes: Finance

<u>Attachments:</u> 811 Audit Committee Memo - Economic Outlook Task Force

3.24.2023

812 EOTF Quarterly Update Audit Committee 6.23.23

Motion By: Gary Brown Support By: Jaye Quadrozzi Action: Received and Filed

The motion carried by a unanimous vote.

#### B. 2023-232 Resolution to Approve the FY 2023 Fourth Quarter Budget

**Amendments** 

Sponsors: Nicolette Bateson

Indexes: Finance

Attachments: 7A0 FY 2023 4th Quarter Budget Amendment Report

7A2 FY 2023 Fourth Quarter Budget Amendment Report

7A3 Addendum 1 FY 2023 Fourth Quarter Budget Amendment Report

cover

7A4 Addendum 1 FY 2023 Fourth Quarter Budget Amendment Report
7A5 Addendum 2 FY 2023 Fourth Quarter Budget Amendment Report

cover

7A6 Addendum 2 FY 2023 Fourth Quarter Budget Amendment Report

7A7 FY 2023 Fourth Quarter Budget Amendment Resolution

Motion By: Gary Brown Support By: Jaye Quadrozzi

Action: Recommended for Approval to the Board of Directors

Agenda of June 28, 2023

The motion carried by a unanimous vote.

#### C. <u>2023-233</u> Proposed GLWA Procurement Policy Amendment

Sponsors: Nicolette Bateson

Indexes: Finance

Attachments: 7B1 AC Memo - Proposed Procurement Policy Amendment

7B3 GLWA Procurement Policy WORKING Draft 6.23.23

8C Business Inclusion and Diversity Program Update

Motion By: Gary Brown
Support By: Jaye Quadrozzi

Action: Recommended for Approval to the Board of Directors

Agenda of June 28, 2023

The motion carried by a unanimous vote.

Audit Committee Meeting Minutes - Draft June 26, 2023

#### D. 2023-234 Resolution Regarding Approval of the Highland Park Bad Debt

Recovery Credits Methodology and Approval of Schedule of Member Partner Bad Debt Recovery Credits #2023-1 Totaling \$1,000,000

**Sponsors:** Nicolette Bateson

Indexes: Finance

<u>Attachments:</u> 7C1 AC Memo Highland Park Bad Debt Expense Recovery

Methodology

7C3 2023-234 Resolution.Legistar-Highland Park Bad Debt Expense

**Recovery Credits** 

7C3.1 Sewer Shares of Bad Debt Recovery
7C3.2 Water Shares of Bad Debt Recovery

7C4 TFG Memo Highland Park Recovery Credit 062023 FINAL

7C51 Bad Debt Recovery Credits #2023-1 by Member Partner

7C52 Sewer Bad Debt Recovery Credits by Member Partner 2023-1

7C53 Water Bad Debt Recovery Credits by Member Partner 2023-1

Motion By: Jaye Quadrozzi Support By: Gary Brown

Action: Recommended for Approval to the Board of Directors

Agenda of June 28, 2023

The motion carried by a unanimous vote.

#### 8. Reports

A. CFO Report - Verbal

Nicolette Bateson, Chief Financial Officer/Treasurer, stated that the Financial Services Area is working to keep things balanced, as reported in today's meeting.

CFO Bateson gave a brief report on an opportunity she had to speak at the American Water Works Association's Annual Conference, which was attended by 10,000 people from all over the world, and the focus was discussion of climate risks, disclosures, and official statements/financial statements.

CFO Bateson also provided an update on Workday implementation.

B. 2023-243 Monthly Financial Report for March 2023

Sponsors: Nicolette Bateson

Indexes: Finance

Attachments: 8B March 2023 Financial Report

Motion By: Gary Brown Support By: Jaye Quadrozzi Action: Received and Filed

The motion carried by a unanimous vote.

C. <u>2023-244</u> Business Inclusion and Diversity Program Update

Sponsors: Nicolette Bateson

Indexes: Finance

<u>Attachments:</u> 8C Business Inclusion and Diversity Program Update

Motion By: Gary Brown Support By: Jaye Quadrozzi Action: Received and Filed

The motion carried by a unanimous vote.

**D.** 2023-245 Charges Outreach & Modeling Update

**Sponsors:** Nicolette Bateson

Indexes: Finance

Attachments: 8D Charges Outreach and Modeling Update - 06.23.23

Motion By: Jaye Quadrozzi Support By: Gary Brown Action: Received and Filed

The motion carried by a unanimous vote.

E. <u>2023-242</u> Affordability & Assistance Update

**Sponsors:** Nicolette Bateson

Indexes: Finance

<u>Attachments:</u> 8E1 Affordability and Assistance Update

8E2 WRAP Quarterly Report FY23 Q3

Motion By: Gary Brown Support By: Jaye Quadrozzi Action: Received and Filed

The motion carried by a unanimous vote.

Note: Chairperson Quadrozzi was excused from the remainder of the

meeting at 9:45 a.m.

Audit Committee Meeting Minutes - Draft June 26, 2023

**F.** 2023-246 Quarterly Construction Work in Progress Report through March 31,

2023

**Sponsors:** Nicolette Bateson

Indexes: Finance

Attachments: 8F Quarterly CWIP Report FY 2023 Q3

Motion By: Brian Baker Support By: Gary Brown Action: Received and Filed

The motion carried by a unanimous vote.

G. 2023-247 Semi-Annual Debt Report through March 31, 2023

**Sponsors:** Nicolette Bateson

Indexes: Finance

Attachments: 8G Semiannual Debt Report as of 3.31.2023

Motion By: Gary Brown Support By: Brian Baker Action: Received and Filed

The motion carried by a unanimous vote.

H. 2023-248 Annual Pension Report

**Sponsors:** Nicolette Bateson

Indexes: Finance

Attachments: 8H0 GRS Component II Annual Pension Report

8H1 GRS Audit Communication Letter 8H2 GRS Audited Financial Report

8H3 GRS GASB 67-68 Report

8H4 DRAFT GRS Actuarial Valuation Report

Motion By: Gary Brown Support By: Brian Baker Action: Received and Filed

The motion carried by a unanimous vote.

#### 9. Communications

Audit Committee Meeting Minutes - Draft June 26, 2023

A. 2023-250 The Procurement Pipeline for June 2023

**Sponsors:** Nicolette Bateson

Indexes: Finance

Attachments: 9A The Procurement Pipeline for June 2023

No Action Taken

#### 10. Look Ahead

The next Audit Committee Meeting is scheduled for Friday, July 28, 2023 at 8:00 a.m.

#### 11. Other Matters

There were no other matters.

#### 12. Adjournment

Chairperson Baker requested a Motion to Adjourn.

Motion By: Gary Brown Support By: Brian Baker Action: Approved

The motion carried by a unanimous vote.

There being no further business, the meeting was adjourned at 9:57 a.m.



# Financial Services Audit Committee Communication

**Date:** August 25, 2023

To: Great Lakes Water Authority Audit Committee

From: Nicolette N. Bateson, CPA, Chief Financial Officer & Treasurer

**Re:** CFO Update

### **GLWA Receives Certificate of Achievement for Excellence in Financial Reporting for the FY 2022**

This is the fourth year in a row that the GLWA has been awarded the Certificate of Achievement for Excellence in Financial Reporting by Government Finance Officers Association of the United States and Canada (GFOA) (attached). The Certificate of Achievement is the highest form of recognition for excellence in state and local government financial reporting. In order to be awarded a Certificate of Achievement, a government must publish an easily readable and efficiently organized annual comprehensive financial report. This report must satisfy both generally accepted accounting principles and applicable legal requirements.

There are many areas, groups, and teams that contribute to success. Accountability for our organization achieving these standards is led by the following Financial Reporting & Accounting team. Specifically, I would like to note the following team members who ensure GLWA's timeliness, quality and technical review: Jill Kosters, Steve Hoover, Scott Juryn, Cindy Cezat, and Kathy Smith-Roy.

It should be noted that a Certificate of Achievement is valid for a period of one year only. The team remains committed to this high standard and intends to submit the FY 2023 to GFOA to determine its eligibility for meeting the certificate criteria.

#### GLWA Receives the National Institute for Public Procurement (NIGP) Agency Advancement Award - Honorable Mention

The Agency Advancement Award was established in 2020 to recognize procurement agencies who have excelled at implementing a procurement-related program or process improvement within their organization. GLWA received this award based on improvements and team member realignment to better serve our internal customers which also translates to improved vendor relationships. Below is an excerpt of the application with emphasis added.

#### SUMMARY of PROCESS IMPROVEMENT

In June 2022, the GLWA Procurement Team overhauled and realigned our existing procurement structure and the traditional roles and responsibilities of individuals within that structure. Prior to this process improvement at GLWA, the sourcing of goods and services, the administrative tasks associated with procurement, contract administration, and inventory purchases were all managed by the same individual (our buyers). Our goal with this process improvement was to maximize the amount of time our buyers had to strategically source goods and services by centralizing key procurement functions. Our solution was to expand the capability and responsibilities of our procurement department to four key teams overseeing four distinct, or separate, functions: Administration, Contract Administration, Logistics & Materials, and Strategic Sourcing. Overall, the expansion and centralization of key administrative functions enabled each area of the Procurement Team to take full ownership of their unique area of **responsibility.** This benefited the work of GLWA by allowing our Procurement team to serve our internal customers more effectively by affording them more time to focus on strategically sourcing the best possible goods and services for GLWA.

The enterprise-wide coordination, plant and processing intensive, as well as complex capital infrastructure nature of GLWA's procurement responsibilities require a high level of organization and role definition. The positive outcomes of this effort required engagement of the entire procurement team for an organization that continues to evolve and implement new technology. The leadership and camaraderie are evident in the procurement team member engagement activities. Thank you to the leadership and training efforts of Sonya Collins, Daniel Edwards, Joan Salwasser, Michael Lasley as well as to Megan Savage who prepared the program submittal.

#### FY 2023 Preliminary Financial Audit Fieldwork Starting Soon

The Financial Services Area continues to work on year-end adjustments in preparation for the annual financial audit. Prior to initiating fieldwork, the external audit firm, Baker Tilly, will be performing preliminary fieldwork which consists of reviewing internal controls and processes as well as interviewing GLWA team members. Preliminary fieldwork is scheduled for August 28, 2023 through August 31, 2023.

#### FY 2024 Q1 Budget Amendments

As we enter the first quarter of FY 2024, we continue to see increased, material budget forecast demands in the current year for utilities (\$3.7 million for water system and \$4.5 million for sewer system) and chemicals (\$1.0 million for water system and \$ \$1.7 million sewer system). A cross-functional GLWA team is meeting weekly to evaluate utility costs and to develop a strategy to address this essential service in the future. More to come on this effort in future months.

In addition, we have a budget request to move \$3.4 million for the Linear System Integrity Program (LSIP) condition assessment program forward from the FY 2025 operating budget to this current year to accelerate the condition assessment for the 120-in pipeline. There is a possibility that these costs will support other capital projects in the approved capital improvement plan and may be eligible for capital vs. operating budget dollars. That review will be completed soon. The condition assessment will begin immediately and occur within a three month timeline.

The Financial Planning & Analysis team is working through these and other adjustments to present the Audit Committee with a first quarter budget amendment in September 2023.

#### FY 2025+ Budget, Charges, Forecast, and Capital Planning Underway

The framework for the upcoming budget, charges, and capital improvement plan will be presented to the Board at the Board Workshop meeting on September 13, 2023. Given the new baseline of costs given the economic challenges over the past few years, combined with the aging of our infrastructure, there is a new level of budgetary pressures. As we contemplate the timing of the next bond transaction for new capital money, seeking alignment among the Board and administration at this time is essential to provide direction to the organization for the financial, operating, and capital plans. You may recall we held a similar session last November when we also presented the <a href="Phase I Economic Outlook Task Force">Phase I Economic Outlook Task Force</a> (EOTF) report. In preparation for this discussion, we have attached the quarterly EOTF update prepare by Public Sector Consultants dated August 25, 2023.

As we plan for the upcoming charges rollout season, a draft of the annual Financial Plan Calendar is attached which includes dates for the Charges Rollout meetings.

#### **Charges Outreach & Modeling Succession Plan**

As you are aware, our contract with The Foster Group winds down on June 30, 2024 for charges and financial consulting with the retirement of the key principal of that firm. In succession planning, last year we filled the role of the Charges Outreach & Modeling Manager. In September 2023, a very talented team member from the Financial Planning & Analysis team, Guy Belew, will be joining Matt Lane. Guy's focus will be on many of the cost pools and cost of service study model as we seek to in-source the annual, defined work product related to charges. That being said, there will continue to be a need for an external charges consultant to support GLWA and its member partners as we continue to explore cost of service models the combine technical analytical, engineering, and financial inputs. We anticipate issuing an RFP in early September for those services.

#### **Workday ERP Implementation**

Financial System FINS – July 2024- The Financial Services team is supported by Slalom Consulting who ensures that the commitments and competing priorities within the Financial Services Area align with our partners in Information Technology, Organizational

Development, and Enterprise Asset Management / NexGen implementation. Overall the project is going very well – but not with areas of pressure. Most recently that has manifested through the design of end-to-end testing for the financial system (referred to as "FINS"). This entails the various teams coming together from their individual module of expertise to evaluate how their parts fit into the business process as a whole as well as impact on end users and vendors. An example would be the procure to payment business cycle. I have been amazed by the level of dedication, commitment, effort, and many extra hours that our team has invested to achieve a best possible outcome. The teams recently submitted their individual spreadsheets for end-to-end testing scripts (E2E) which are now being consolidated for the next phase of the project. The Slalom team is serving as the E2E consolidation team. This will largely occur over the next ten days.

Human Capital Management (HCM) – January 2024 – As you may recall the first paydate in January 2024 will be on the new system which is based on the pay period beginning on December 25, 2023. Organizational Development, Information Technology, and Financial services are working through closing open E2E and focusing on change management, training, and communication as this system will affect all GLWA team members directly.

FSA Team Member Spotlight - Slalom reports that all teams have gone above and beyond and dug into their processes and wrote these E2E test scripts on top of their normal day to day work. In particular over the past few weeks Slalom has provided me with the following team member shout outs.

- ❖ Huge shout out to Scott Schultz for going above and beyond in all meetings to help with E2E script writing for projects
- ❖ Kendra Taylor and Theresa Turner teamwork on the work they continually deliver
- \* Karen Gerow and Mike Gould have done a great job with the fixed assets.
- Scott Juryn has done a lot to move the end-to-end test scripts forward in his area

#### **Capital Asset Database Review**

Review of the Capital Asset database as part of the charges initiatives workplan has been underway over the past year. The scope was to support the last two topics above: Charges Outreach & Modeling Succession Planning and the ERP Implementation. The first part entailed the charges consultant working in a very large Excel file that could populate a field in the new ERP with a cost allocation code consistent with the annual cost of service study. The second part is focusing on review and data cleanup that is a typical precursor to implementing a new system. Although this sounds like a simple effort, it is further complicated by the volume of assets as well as the transition from DWSD on December 31, 2015 to operational effective date for GLWA on January 1, 2016. As you may recall, accounting rules required an asset valuation to establish a new book value and depreciable life on the GLWA books at January 1, 2016. An inventory based on the DWSD asset database and physical inspection to perform the valuation was conducted by Duff & Phelps. This effort was handled very well during an era of dynamic change, but looking back seven years later, and with different team members in place, there are a few items that we would like to

validate. Unfortunately, pre-December 31, 2015 records are not readily available so this becomes more time consuming. In addition to the evolution of the database, there are also some areas where legal agreements impact asset coding that need to be more clearly documented with the impacted assets. Finally, for charges purposes, the calculation worksheets have some adjustments long-term historical records (pre January 1, 2016). This means some further effort to document and institutionalize the professional judgement reflected in the cost of service study. Suffice it to say, we envision that we have identified some clean-up items that we would like to make to the database pending further analysis. Given that the Financial Services Area team is stretched very thin with year-end audit, upcoming budget, and ERP launch dates of January 2024 and July 2024, as well as the close out of an era with our charges consultant, we are seeking the services of a firm to document our findings and changes, provide their own level of analysis, and produce a report which encompasses member partner questions or concerns. The report would also provide sufficient information to support GLWA teams members and charges work groups who seek additional knowledge and understanding on an ongoing for charge setting now and in the future. Further, better understanding of past decisions may provide context for evaluating cost allocation of future capital investments. Lastly, a published report would serve to document and close any questions so that our retiring charges consultant is not tapped for historical context in the future. Given the fixed deadlines, this is a top priority.



Government Finance Officers Association

Certificate of Achievement for Excellence in Financial Reporting

Presented to

# Great Lakes Water Authority Michigan

For its Annual Comprehensive Financial Report For the Fiscal Year Ended

June 30, 2022

Christopher P. Morrill

Executive Director/CEO



Elevating the profession, accelerating your performance.

Rick L. Grimm, NIGP-CPP, CPPO, CPPB, FCIPS Chief Executive Officer

#### **GOVERNING BOARD**

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Willimantic, CT

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Procurement Manager Columbia County Board of Commissioners Evans, GA

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Jon Walton, NIGP-CPP, CPPO, CPPB, JD, CPM

Contracts Officer Oregon Business Development Salem, OR July 1, 2023

Sonya Collins Chief Procurement Officer Great Lakes Water Authority 735 Randolph Street Detroit, MI 48226

Dear Sonya,

Thank you for submitting for NIGP's Agency Advancement Award, created in 2020 to recognize procurement agencies who have excelled at implementing a procurement-related program or process improvement within their organization.

As is usually the case, the NIGP Awards Task Force received several submissions for the 2023 award and this year's evaluation process was strenuous. The Task Force, comprised of several Member Council Representatives, was very impressed with the cumulative contributions of so many leaders – like you – who have demonstrated their commitment to the mission of NIGP and our public procurement profession.

We are pleased to announce that your agency received an honorable mention for your submittal. Enclosed is a certificate you can display for your accomplishment. It has been an unprecedented year and your dedication to public service has never been more important. All of us at NIGP appreciate and applaud all that you have accomplished!

The NIGP Member Council would like to thank you for continuing to develop, support and promote your agency's advancement in public procurement. We encourage you to consider submitting an application next year. Your talents and passion make a significant difference!

Sincerely,

Amy Flack, NIGP-CPP, CPPO, CPPB

**NIGP Member Council** 

Amy C. Flack



# Agency Advancement Award

2023 Honorable Mention Certificate is awarded to

### **Great Lakes Water Authority**

For excelling at implementing a procurement-related program/process improvement within your entity.

Rick Grimm NIGP-CPP
NIGP Chief Executive Officer



# **Executive Summary**

- As expected, overall inflation and cost pressures are more stable this year than in 2022
  - Inflation rose from 2% pre-pandemic, to nearly 7% last year, and is currently running around 4%.
  - The decline from 7% to 4% was mostly driven by reverses in food, oil, and supply bottlenecks.
  - Moving from the 4% inflation to the Federal Reserve target of 2% will be much harder
- Inflation forecast suggests slightly lower annual inflation rate than last report
  - Jun. 2023: Forecast projects 2023 12-month inflation at 4.2%
  - Current (August 2023): Forecast projects 2023 12-month inflation at 3.6% with updated data
    - Bank failures have created some uncertainty in markets and in the broader economy
    - Nationally, risk for a recession remains elevated
    - Low unemployment, combined with inflation, are continuing to put pressure on construction industries
    - Construction bids in SE MI are high and likely to remain high in 2023
      - These prices typically escalate quickly can be slow to come down
- Material prices are up from last spring, but not at the rate seen during the spike in 2020-2021
  - Price increases for core GLWA materials appear to have slowed but rising faster than overall inflation and remain high

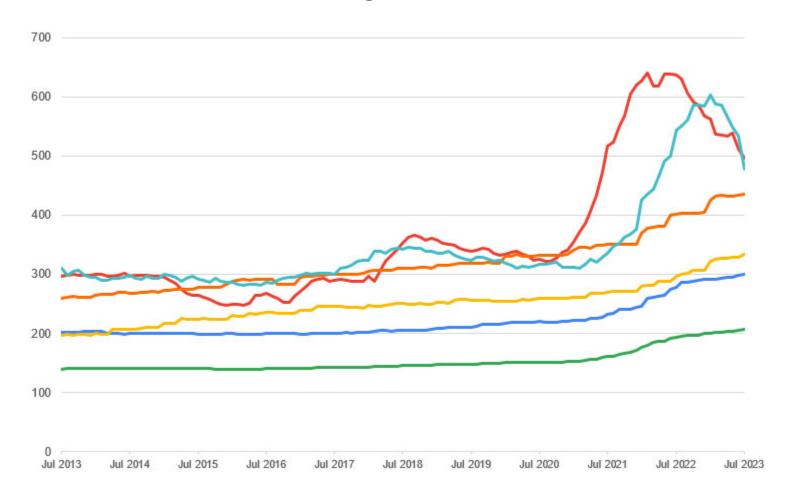




## **Construction Materials: Producer Price Index**



# **Priority Materials: Producer Prices**



Percent Change	10YR	5YR	1YR
Iron and Steel Pipes and Tubes	67%	41%	-22%
Chlorine	54%	39%	-12%
Aggregates	68%	40%	8%
Cement	69%	34%	13%
Electrical Switch Gear/Board	49%	46%	8%
Elect Equipment	47%	42%	7%

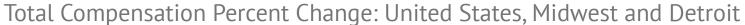
PSC

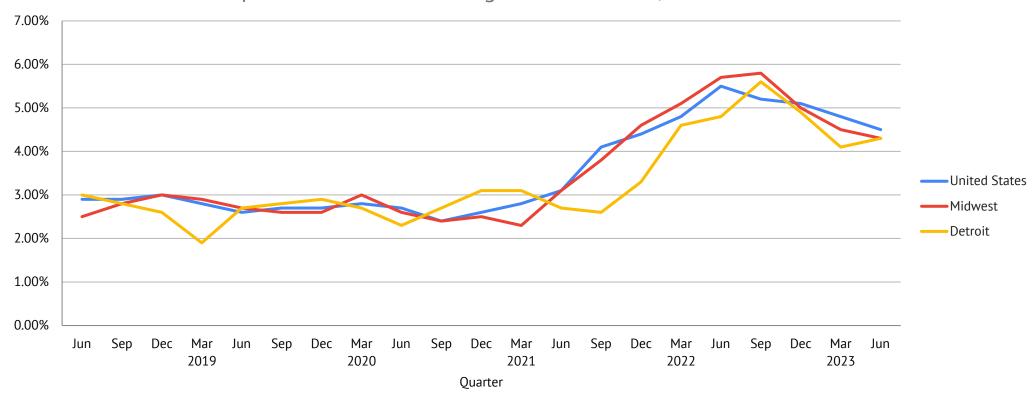
Source: Bureau of Labor Statistics, Producer Price Index



PUBLICSECTORCONSULTANTS.COM

# **Wages: Total Compensation**





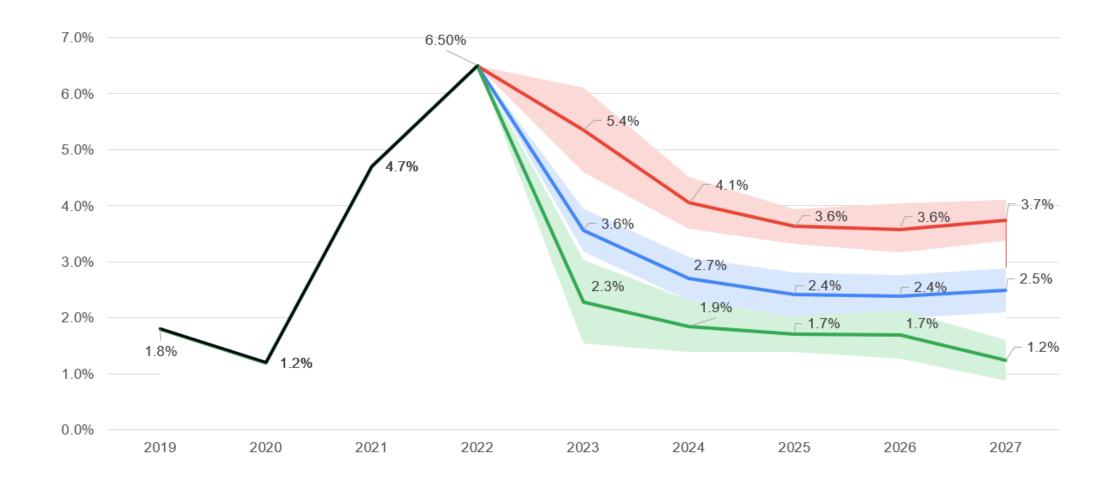
PSC

Source: Employment Cost Index, Bureau of Labor Statistics (BLS)



5

## Southeast Michigan Inflation Forecast (Update)







### **Financial Plan Calendar**

### FY 2025 and FY 2026 Biennial Budget & Five-Year Financial Planning Cycle As of August 25, 2023

The Great Lakes Water Authority (GLWA) Financial Planning Cycle includes:

- 1. FY 2025 and FY 2026 Biennial Budget
- 2. FY 2025 through FY 2029 Five-Year Financial Plan
- 3. FY 2025 through FY 2029 Five-Year Capital Improvement Plan
- 4. FY 2025 Schedule of Revenues and Charges

The schedule below reflects planning for the comprehensive GLWA Financial Plan.

Date	Activity								
Friday, September 08, 2023	Internal – Deadline for Cost Center Budget Request								
Tuesday, October 17, 2023	Capital Planning Committee – Review of CIP Version 1.0								
Wednesday, October 18, 2023	Release CIP Version 1.0 to Member Partners for Review								
Thursday, October 19, 2023	Charges Rollout Meeting #1 – Water & Sewer Capital Improvement Plan Version 1.0								
Tuesday, October 31, 2023	Analytical Work Group – Note: process is that GLWA sends notice of exceedances to communities by October 1st, meets by November 1st and closes open items by AWG by December 1st.								
Wednesday, November 1, 2023	DWSD – Proposed CIP to be provided (Water and Sewer Services Agreement 5.3d(i))								
November 2023 TBD	Charges Rollout Meeting #2 - Units of Service Update								
Friday, December 1, 2023	GLWA and DWSD (City) - Exchange shared services to be provided and related costs (Shared Services Agreement 5.4)								
Tuesday, December 12, 2023	Capital Planning Committee – Review of CIP Version 2.0								
Friday, December 15, 2023	GLWA Audit Committee Meeting – Proposed Revenue Requirement & Charges								
Monday, January 1, 2024	DWSD – Preliminary two-year budget forecast Including key assumptions and impact statement due to GLWA (Water and Sewer Services Agreement 5.3a)								

Date	Activity
Wednesday, January 10, 2024 (Tentative Date)	GLWA Regular Board Workshop - Review Proposed FY 2025 and 2026 Biennial Budget (Revenue Requirement) and Five-Year Financial Plan & Proposed FY 2025 Charges
Thursday, January 11, 2024	Charges Rollout Meeting #3 – Proposed FY 2025 Revenue Requirement and Charges
Friday, January 12, 2024, through Wednesday, January 17, 2024	Member Partner one-on-one meetings
Thursday, January 18, 2024	Charges Rollout Meeting #4 – Feedback on Service Charges and Review of Proposed FY 2025 Revenue Requirements
Wednesday, January 24, 2024 (Tentative Date)	GLWA Regular Board Meeting – Presentation: Proposed FY 2025 and 2026 Biennial Budget (Revenue Requirement) and Five-Year Financial Plan & Proposed FY 2025 Charges
Friday, January 26, 2024 (Note: 30 days before is Monday, January 29, 2024)	Mail Notice to Member Partners of Public Hearing to be held on February 28, 2024 (minimum 30 days prior to Act 279 Public Hearing) <b>(D)</b>
Friday, January 26, 2024 (Tentative Date)	GLWA Audit Committee Meeting – Regular Meeting
Thursday, February 1, 2024	DWSD – Current capital improvement plan due to GLWA (Water and Sewer Services Agreement 5.3d(i))
Friday, February 2, 2024	Publish notice of the hearing by publication in a newspaper of general circulation <b>(B)</b>
Wednesday, February 28, 2024 (Tentative Date- meets 120 day requirement)	GLWA Board Meeting - Public Hearing FY 2025 & FY 2026 Biennial Budget (A, D) and Possible Adoption of FY 2025 & FY 2026 Biennial Budget
Wednesday, February 28, 2024 (Tentative Date)	GLWA Board Meeting - Public Hearing FY 2025 Schedule of Revenues and Charges (Act 279, minimum 120 days before effective date) (C) and Possible Adoption of FY 2025 Schedule of Revenues and Charges
Wednesday, February 28, 2024 (Tentative Date)	GLWA Board Meeting – Proposed Approval of the FY 2025 & FY 2026 Biennial Budget (A)
Wednesday, February 28, 2024 (Tentative Date)	GLWA Board Meeting – Proposed Approval of FY 2025–2029 Capital Improvement Plan

Date	Activity
Wednesday, February 28, 2024 (Tentative Date)	GLWA Board Meeting – Public Hearing & Proposed Approval of FY 2025 Schedule of Revenues and Charges (Act 279, minimum 120 days before effective date) (C)
Wednesday, March 6, 2024 (Tentative)	Mail Notice to Member Partners of Approved Charges
Saturday, March 23, 2024	DWSD – Local system adopted biennial budget due to GLWA (Water and Sewer Services Agreement 5.3b)
Wednesday, May 1, 2024	DWSD – Local system provides direction to GLWA on how to apply lease payment (Water and Sewer Services Agreement 4.3)
Monday, July 1, 2024	GLWA – Effective date of FY 2025 and FY 2026 Biennial Budget, FY 2025 Schedule of Charges, and FY 2025-2029 Capital Improvement Plan

- **(A) thru (D)** The above schedule is designed to meet applicable statutory and contractual requirements with excerpts shown below.
  - A. **Uniform Budgeting and Accounting Act, Act 2 of 1968, Section 141.434**, "Before final passage of a general appropriations act by the legislative body, a public hearing shall be held as required by 1963 (2nd Ex Sess) PA 43, MCL 141.411 to 141.415, and the open meetings act, 1976 PA 267, MCL 15.261 to 15.275." (For purposes of Public Act 2, the GLWA Board is the legislative body.)
  - B. Budget Hearings of Local Governments, Act 43 of 1963 (2nd Ex. Sess.), Section 141.412, "The local unit shall give notice of the hearing by publication in a newspaper of general circulation within the local unit at least 6 days before the hearing." (For purposes of Public Act 2, the GLWA Board is a local unit.)
  - C. Home Rule City Act, Act 279 of 1909, Section 117.5e, "Municipal water or sewage system; annual audit; public hearing before proposed rate increase. A municipal water or sewage system established by a city incorporated under this act which serves more than 40% of the population of the state shall: .... (b) Hold at least 1 public hearing at least 120 days before a proposed rate increase is scheduled to take effect. Each hearing shall be conducted in compliance with Act No. 267 of the Public Acts of 1976, being sections 15.261 to 15.275 of the Michigan Compiled Laws.

    Notice of the time, date, and place of each hearing shall be given in the manner required by Act No. 267 of the Public Acts of 1976, shall be prominently printed in a daily newspaper of general circulation within the area, and shall be mailed to each city, village, or township served by the system not less than 30 days before each hearing. A final vote by the governing body of the city to implement a proposed rate increase shall not be taken until the hearings provided for in this subdivision are concluded and the results of those hearings are considered by the city's governing

body." It should be noted that the Home Rule City Act does not apply to GLWA. However, it is relevant to GLWA's planning cycle as it is referenced in the *Wholesale Customer Model Water and Sewer Contracts* as noted below.

D. **GLWA Wholesale Customer Model Water Contract Section 7.02** provides: "Notification of Rates. As soon as possible in the ratemaking process, the Board shall provide information on proposed rates and the draft data and information used in the calculation of proposed rates in a format that will enable Customer to assist in the ratemaking process. Not less than thirty calendar days prior to the hearing required by Act 279, the Board shall provide Customer with written notice of a proposed rate and the underlying data used to calculate the rate. The Board shall meet with Customer to review the rate and the data." (Act 279 is the Home Rule City Act noted above.) As a result of the model contract language, the Public Hearing should be scheduled no later than March 3rd of each year.



# Monthly Financial Report Binder

April 2023

Presented to the Great Lakes Water Authority Audit Committee on July 28, 2023

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Financial Report Executive Summary Dashboard for the Month Ended April 30, 2023

#### **Key Financial Metrics**

The table below provides key report highlights and flags the financial risk of a budget shortfall by year-end as follows: No Risk (green) - Potential (yellow) - Likely (red)

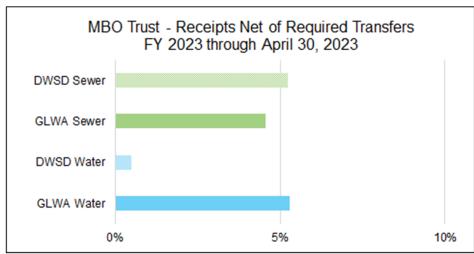
Each variance is monitored by the Great Lakes Water Authority (GLWA) management and, where appropriate, operating and/or budget priorities are re-evaluated. Staff reviews the need for budget amendments quarterly and requests necessary amendments when required based on the most current information available. This report reflects fourth quarter budget amendments approved by the GLWA Board of Directors on June 28, 2023.

For the current period, investment income and sewer capital spend reflect variances to budget outside the normal range. Investment income earned continues to increase monthly and is anticipated to achieve budget expectations by yearend. Sewer capital spend is also expected to show additional improvement prior to yearend.

	As of April	30, 2023			
Metric	FY 2023 Budget	FY 2023 Amended Budget	FY 2023 Actual	Variance from Financial Plan	Report Page Reference
Wholesale Water Billed Revenue (\$M)	\$278.8	\$278.8	\$280.6	1%	49
Wholesale Water Billed Usage (mcf)	10,957,000	10,957,000	11,072,000	1%	
Wholesale Sewer Billed Revenue (\$M)	\$228.9	\$228.9	\$228.3	0%	51
Wholesale Water Operations & Maintenance (\$M)	\$120.7	\$130.6	\$124.9	-4%	5
Wholesale Sewer Operations & Maintenance (\$M)	\$153. <b>4</b>	\$170.1	\$166.0	-2%	
Investment Income (\$M)	\$1.9	\$27.1	\$26.1	-4%	38
Water Prorated Capital Spend w/SRA* (\$M)	\$129.6	\$173.3	\$170.5	-2%	29
Sewer Prorated Capital Spend w/SRA* (\$M)	\$104.9	\$90.4	\$80.0	-12%	30

<sup>\*</sup>SRA refers to the capital spending ratio assumption which allows capital program delivery realities to align with the financial plan.

### Master Bond Ordinance (MBO) Trust Net Receipts (page 54)



flow Net cash receipts remain positive for GLWA Water and Sewer. This means that all legal commitments of the MBO Trust and the lease payment are fully funded - and that positive cash flow is available for additional capital

program funding in subsequent year(s). DWSD Water reports a surplus of \$500 thousand and DWSD Sewer reports a surplus of \$13.0 million of net receipts over disbursements through April 2023.



#### **Budget to Actual Analysis (page 3)**

- FY 2023 information includes the fourth quarter budget amendments which were approved by the GLWA Board of Directors on June 28, 2023.
- The total Revenue Requirements are on target through April 2023.
- The total overall Operations & Maintenance expenses are at 80.6% of budget through April 2023 which is below the pro-rata benchmark of 83.3%. This positive variance equates to a dollar amount of \$9.8 million.

#### **Basic Financial Statements (page 9)**

- The Basic Financial Statements are prepared on a full accrual basis and reflect preliminary, unaudited results.
- Operating income for April 2023 is \$66.1 million for the Water fund (22.0% of total revenues) and \$95.7 million for the Sewer fund (23.8 % of total revenues).
- Water Net Position increased by \$ 10.4 million, and Sewage Disposal Net Position increased by \$ 22.7 million for the year to date through April 2023.

#### **Capital Improvement Plan Financial Summary (page 28)**

- Water system costs incurred to date are slightly below the amended 107% Capital Spend Ratio assumption.
- Sewer system costs incurred to date are also below the amended 86.2% Capital Spend Ratio assumption.

#### **Master Bond Ordinance Transfers (page 31)**

- For April, transfers of \$15.1 million and \$21.8 million were completed for the GLWA Water and Sewer funds, respectively.
- Also, for April, transfers of \$6.0 million and \$6.0 million were completed for the DWSD Water and Sewer funds, respectively.

#### Cash Balances & Investment Income (page 38)

- Total cash & investments are \$572 million for Water and \$710 million in the Sewer fund.
- Total, combined, cumulative, FY 2023 investment income through April is \$26.1 million.

#### **DWSD Retail Revenues, Receivables & Collections (page 42)**

- Water usage through April 30, 2023 is 109.41% and revenues are 106.36% of budget.
- Sewer usage through April 30, 2023 is 103.74% and revenues are 100.40% of budget.
- Combined accounts receivable balances for the water and sewer funds report an increase of \$42.4 million over the prior year.
- Past dues over 180 days make up of 69.8% the total accounts receivable balance. The current bad debt allowance covers 99.4% of past dues over 60 days.

#### **GLWA Wholesale Billing, Receivables & Collections (page 48)**

- GLWA accounts receivable past due balance net of Highland Park is 14.78% of the total accounts receivable balance, with the majority of that balance related to one water account dispute currently under discussion.
- The Highland Park past due balance is \$54.9 million. It includes \$41.0 million for wastewater treatment services, \$1.9 million for industrial waste control services, and \$12.0 million for water supply services. Highland Park made a catch-up payment of \$1.7 million on June 3, 2022 and has continued to make additional, monthly payments since that time totaling \$4.1 million as of April 30, 2023.

Questions? Contact the Office of the Chief Financial Officer at <a href="CFO@glwater.org">CFO@glwater.org</a>.



The Monthly Budget to Actual Analysis report includes the following three sections.

- 1. Revenue Requirements Budget Basis Analysis
- 2. Operations & Maintenance Budget Major Budget Categories
- 3. Alignment of Operations & Maintenance Budget Priorities Expense Variance **Analysis**

The FY 2023 information presented in these sections includes the fourth guarter FY 2023 budget amendments approved by the GLWA Board of Directors on June 28, 2023.

### Revenue Requirements Budget Basis Analysis

GLWA's annual revenue requirements represent the basis for calculating Member Partner charges and aligns with the Master Bond Ordinance flow of funds categories. The budget basis is not the same as the full accrual basis used for financial reporting although the revenues and operations and maintenance expenses are largely reported on an accrual basis. The primary difference between the revenue requirements budget basis to the financial reporting basis is the treatment of debt service, legacy pension obligations, and lease related activities. The Revenue Requirements Basis is foundational to GLWA's daily operations, financial plan, and of most interest to key stakeholders.

Table 1A - Water Revenue Requirements Budget and Table 1B - Sewer Revenue Requirements Budget presents a year-over-year budget to actual performance report. The revenue requirements budget is accounted for in the operations and maintenance fund for each system. Since this report is for April 2023, the pro-rata benchmark is 83.3% (10 of 12 months of the fiscal year).

Items noted below are highlighted in gold on Tables 1A (Water) and 1B (Sewer).

1. **Revenues**: For both systems, total revenues for FY 2023 are slightly below the prorata benchmark; the water system is at 82.2% while the sewer system is at 83.0%. Detailed schedules related to revenues are provided in the Wholesale Billings, Collections, and Receivables section of this financial report binder.

Water revenues presented in Table 1A differ from those presented in Table 2 -Statement of Revenues, Expenses and Changes in Net Position found in the Basic Financial Statement section of this report. Water Revenues presented in Table 1A for revenue requirement purposes are reduced by the monthly payment to the City of Flint for a license to raw water rights under the Flint Raw Water Contract as documented in Appendix A-2 of the Flint Water Agreement. Through April 30, 2023, these payments total \$5.4 million for FY 2023.



- 2. *Investment Earnings:* For both systems, investment earnings are below the prorata benchmark for FY 2023; the *water* system is at 67.4% while the *sewer* system is at 66.4%. Detailed analysis of investment earnings activity to date can be found in the *Cash & Investment Income* section of this financial report binder.
- 3. **Other Revenues:** These are one-time and unusual items that do not fit an established revenue category. Both the *water* and *sewer* systems actual amount will vary from budget due to the nature of the items recorded in this category.
- 4. **Operations & Maintenance Expense:** Actual expenses<sup>1</sup> for *both* systems are below the pro-rata benchmark for FY 2023; the *water* system is at 79.7% while the *sewer* system O&M expenses is at 81.3%.
- 5. **Debt Service:** For FY 2023, both systems are above the pro-rata benchmark for debt service; the *water* system is at 85.2% while the *sewer* system is at 84.3%. The activity is based on the payment schedules adjusted for the State Revolving Fund loans that are still being drawn down.
- 6. Operating Reserve Deposit: GLWA has established a target balance in the O&M Fund of 45 days of operating expense which works in tandem with the I&E Funds to provide liquidity to the utility. Adequate funding is in place to meet this requirement; therefore, it is expected that additional transfers to this reserve will not be required in FY 2023.
- 7. **DWSD Budget Shortfall Pending:** To the extent that the local (DWSD) system experiences budgetary shortfalls as defined by the Water & Sewer Services Agreement, the GLWA budget is impacted.<sup>2</sup> Steps to proactively detect, and ideally prevent, this shortfall scenario were put into place with the 2018 Memorandum of Understanding (dated June 27, 2018). For FY 2022, DWSD management successfully implemented a formal plan to end the year with positive net cash flows for both the DWSD water system and the DWSD sewer system. For FY 2023, neither the DWSD water system nor the DWSD sewer system have a budgetary shortfall through April 30, 2023. GLWA and DWSD staff meet regularly to discuss steps to mitigate shortfalls, when they occur, as outlined in the 2018 MOU.
- 8. *Improvement & Extension (I&E) Fund Transfer Pending:* The contribution to the I&E Fund is for improvements, enlargements, extensions, or betterment of the *water* and *sewer* systems.
- 9. *Other Revenue Requirements:* The remaining revenue requirements for *both* systems are funded on a 1/12<sup>th</sup> basis each month in accordance with the Master Bond Ordinance.
- 10. **Overall:** Total revenue requirements for *both* systems are in line with the benchmark.

<sup>&</sup>lt;sup>1</sup>The tables in this analysis reflect actual amounts spent. If this analysis was on a master bond ordinance (MBO) basis, like that used for calculating debt service coverage, O&M "expense" would equal the pro-rata budget because 1/12 of the O&M budget is transferred monthly outside the MBO trust to an O&M bank account.

<sup>&</sup>lt;sup>2</sup> As a reminder, the monthly O&M transfer for MBO purposes is at 1/12 of the budget to a DWSD O&M bank account outside the trust. Actual budget may be less than that amount providing an actual positive variance for DWSD.



Table 1A – <u>Water</u> Revenue Requirements Budget (year-over-year) – (\$000)

	A	FY 2022 MENDED	A	FY 2022 ACTIVITY THRU	Percent Year-to-	FY 2023 BOARD DOPTED		FY 2023 MENDED		FY 2023 ACTIVITY THRU	Percent Year-to-
Water System	BUDGET		4	1/30/2022	Date	BUDGET		BUDGET	4/30/2023		Date
Revenues											
Suburban Wholesale Customer Charges	\$	315,011	\$	262,374	83.3%	\$ 331,962	\$	333,856	\$	275,404	82.5%
Retail Service Charges		21,697		18,081	83.3%	22,986		22,834		19,037	83.4%
Investment Earnings		1,924		1,630	84.7%	949		9,670		6,513	67.4%
Other Revenues		684		720	105.2%	 175		995		980	98.5%
Total Revenues	\$	339,316	\$	282,805	83.3%	\$ 356,072	\$	367,356	\$	301,934	82.2%
Revenue Requirements											
Operations & Maintenance Expense	\$	143,934	\$	105,541	73.3%	\$ 144,848	\$	156,748	\$	124,924	79.7%
General Retirement System Legacy											
Pension		6,048		5,040	83.3%	6,048		6,048		5,040	83.3%
Debt Service		135,121		112,804	83.5%	150,337		150,055		127,878	85.2%
General Retirement System Accelerated											
Pension		6,268		5,224	83.3%	6,268		6,268		5,224	83.3%
Extraordinary Repair & Replacement											
Deposit		-		-	0.0%	-		200		-	0.0%
Water Residential Assistance Program											
Contribution		1,706		1,421	83.3%	1,771		1,771		1,475	83.3%
Regional System Lease		22,500		18,750	83.3%	22,500		22,500		18,750	83.3%
Operating Reserve Deposit		-		-	0.0%	-		-		-	0.0%
DWSD Budget Shortfall Pending		-		-	0.0%	-		-		-	0.0%
Improvement & Extension Fund											
Transfer Pending		23,740		22,550	95.0%	24,300		23,766		23,714	99.8%
Total Revenue Requirements	\$	339,316	\$	271,330	80.0%	\$ 356,072	\$	367,356	\$	307,005	83.6%
Net Difference			\$	11,475					\$	(5,071)	
Recap of Net Positive Variance											
Revenue Variance			\$	42					\$	(4,196)	
Revenue Requirement Variance				11,434						(875)	
Overall Variance			\$	11,475					\$	(5,071)	

Table 1B – <u>Sewer</u> Revenue Requirements Budget (year-over-year) – (\$000)

Sewer System	FY 2022 AMENDED BUDGET			FY 2022 ACTIVITY THRU 4/30/2022	Percent Year-to- Date		FY 2023 BOARD ADOPTED BUDGET	FY 2023 AMENDED BUDGET			FY 2023 ACTIVITY THRU 4/30/2023	Percent Year-to- Date	
Revenues		,000.		-1/00/2022	Duto		50502.		50502.		4700/2020	Duto	
Suburban Wholesale Customer Charges	\$	268,130	\$	226,968	84.6%	\$	275,404	\$	274,907	\$	229,697	83.6%	
Retail Service Charges	·	188.662	•	157,219	83.3%	•	191.042	•	191.042		159,202	83.3%	
Industrial Waste Control Charges		8,325		6,915	83.1%		8,420		8,420		6,988	83.0%	
Pollutant Surcharges		5,089		4,121	81.0%		4,951		4,951		3,980	80.4%	
Investment Earnings		1,876		1,361	72.6%		1,156		13,532		8,981	66.4%	
Other Revenues		538		398	74.0%		400		2,355		2,195	93.2%	
Total Revenues	\$	472,620	\$	396,982	84.0%	\$	481,372	\$	495,207	\$	411,042	83.0%	
Revenue Requirements													
Operations & Maintenance Expense	\$	191,909	\$	155,864	81.2%	\$	184,053	\$	204,123	\$	165,960	81.3%	
General Retirement System Legacy													
Pension		10,824		9,020	83.3%		10,824		10,824		9,020	83.3%	
Debt Service		204,985		171,271	83.6%		205,638		212,509		179,238	84.3%	
General Retirement System Accelerated													
Pension		11,621		9,684	83.3%		11,621		11,621		9,684	83.3%	
Extraordinary Repair & Replacement													
Deposit		-		-	0.0%		-		-		-	0.0%	
Water Residential Assistance Program													
Contribution		2,358		1,965	83.3%		2,394		2,394		1,995	83.3%	
Regional System Lease		27,500		22,917	83.3%		27,500		27,500		22,917	83.3%	
Operating Reserve Deposit		-		-	0.0%		-		-			0.0%	
DWSD Budget Shortfall Pending		-		-	0.0%		-		-		-	0.0%	
Improvement & Extension Fund													
Transfer Pending		23,424		28,197	120.4%		39,343		26,237		22,084	84.2%	
Total Revenue Requirements	\$	472,620	\$	398,918	84.4%	\$	481,372	\$	495,207	\$	410,897	83.0%	
Net Difference			\$	(1,935)						\$	145		
Recap of Net Positive Variance											_		
Revenue Variance			\$	3,132						\$	(1,631)		
Revenue Requirement Variance				(5,067)							1,776		
Overall Variance			\$	(1,935)						\$	145		



# Operations & Maintenance Budget – Major Budget Categories

The year-over-year benchmark ratio as of April 30, 2023, is 83.3% (ten months). When comparing FY 2023 to FY 2022 in *Table 2 – Operations & Maintenance Budget – Major Budget Categories*, the overall spending is higher in FY 2023.

In addition to the four major budget categories, an internal charge cost center for employee benefits is shown in the table below. If the number is positive, it indicates that the internal cost allocation rate charges to other cost centers is not sufficient. A negative number indicates a surplus in the internal cost center. A moderate surplus is preferred as it provides a hedge for mid-year benefit program cost adjustments (premiums adjust on January 1 each year) as well as managing risk as the program is partially self-insured.

Table 2 – Operations & Maintenance Budget – Major Budget Categories – (\$000)

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Major Budget Categories	A	FY 2022 MENDED BUDGET	FY 2022 ACTIVITY THRU 4/30/2023	Percent Year-to- Date	FY 2023 BOARD ADOPTED BUDGET	FY 2023 AMENDED BUDGET	FY 2023 ACTIVITY THRU 4/30/2023	Percent Year-to- Date
Water	\$	76,422	\$ 61,545	80.5%	\$ 76,518	\$ 85,337	\$ 69,518	81.5%
Sewer		120,971	98,348	81.3%	113,198	136,348	113,705	83.4%
Centralized		103,846	75,344	72.6%	104,503	104,502	81,249	77.7%
Administrative		34,603	26,168	75.6%	34,682	34,682	26,412	76.2%
Employee Benefits		-	-	0.0%	-	-	-	- 0.0%
Total O&M Budget	\$	335,843	\$ 261,406	77.8%	\$ 328,900	\$ 360,870	\$ 290,884	80.6%

Totals may be off due to rounding

# Alignment of Operations & Maintenance Budget Priorities – Expense Variance Analysis

The purpose of *Table 3 – Operations & Maintenance Expense Variance Analysis* is to evaluate whether the actual spend rate within a natural cost category is in alignment with the budget. Given the effort to develop an accurate budget, a variance is a red flag of a *potential* budget amendment or misalignment of priorities.

**Total**: In total, the overall O&M expenses are at 80.6% which is below the pro-rata benchmark of 83.3%. This positive variance equates to a dollar amount of \$9.8 million. The expense category commentary is provided below for items highlighted on Table 3.

**Personnel Costs:** The overall category is slightly under the pro-rata benchmark; coming in at 81.3% through April 2023.



*Utilities:* The overall category is slightly below the pro-rata benchmark; coming in at 82.1% through April 2023. Variances within this category, when they occur, are not unexpected as usage varies throughout the year.

- **Electric** is below the pro-rata benchmark, coming in at 81.6%. The FY 2023 budget was adjusted for the increase to the charge for kWh. It should be noted that variances are not unexpected as usage varies throughout the year. The first three months of GLWA's fiscal year (July, August, and September) are typically peak months for the usage of electricity. June, the last month of GLWA's fiscal year, is typically a peak month as well.
- **Gas** is coming in at 83.9% which is slightly higher than the benchmark of 83.3%. Variances within this category are not unexpected as usage varies throughout the year. The FY 2023 budget was adjusted for the increase in both usage as well as for the cost of natural gas MMBTU.
- **Sewage service** is higher than the benchmark, coming in at 86.2%. Increased usage has been reported at the WRRF (in part due to bills being received for actual meter readings when in the past the bills had been estimated), the Biosolids Dryer Facility (BDF), and the Southwest Water Plant. The FY 2023 budget was adjusted for the increased usage and this category continues to be closely monitored.
- Water service is lower than the benchmark, coming in at 81.4%. As meters have been repaired or replaced at the WRRF, the billings that previously reported estimated readings have been replaced with actual readings. The actual readings have been coming in higher than the estimated billings. In addition, a new water billing structure was implemented in early FY 2023 which has resulted in an increase in the water billing rate. The FY 2023 budget was adjusted for the increased meter readings and billing rate.

**Chemicals:** This category is on target; coming in at 83.3% through April 2023. The FY 2023 budget has been amended for both systems to adjust for the rising chemical costs and this category continues to be closely monitored.

**Supplies & Other:** This category is slightly lower than the pro-rata benchmark; coming in at 81.8% through April 2023. Given that the nature of the items in this category are subject to one-time expenses that do not occur evenly throughout the year, variances are not unexpected.

**Contractual Services:** The overall category is lower than the pro-rata benchmark; coming in at 78.6% through April 2023. Variances in this category, when they occur, are not unexpected as the usage of contracts varies throughout the year (projects scheduled to begin during the latter half of the year as well as contracts that are on an as needed basis). Budget amendments are processed for those projects in which the actual start dates have been delayed from that in which they were budgeted.

**Capital Program Allocation:** This category is on target; coming in at 83.2% through April 2023. The amount in the Capital Program Allocation account is shown as negative as this is a "contra" account which represents an offset to the Personnel Costs section of the Operations & Maintenance (O&M) budget. The FY 2023 budget was amended.



Shared Services: This category is lower than the benchmark; coming in at 60.8% through April 2023. The shared services reimbursement is comprised of both labor (tracked via BigTime) and expenses, such as annual fees for software licensing. Staff from both GLWA and DWSD have been working together to evaluate and refine the budget for the shared services agreements. Based on these evaluations, adjustments have been made to both the billings and accounting accruals to reflect the forecasted activity more accurately for FY 2023. In addition, it is important to note that some of the shared services agreements are not billed at a monthly rate of 1/12 of the annual budgeted amount and activity includes true-up billings from prior years.

Table 3 – Operations & Maintenance Expense Variance Analysis – (\$000)

_								•		
Expense Categories Entity-wide	FY 2022 AMENDED BUDGET	FY 2022 ACTIVITY THRU 4/30/2022	Percent Year-to- Date at 4/30/2022	FY 2022 ACTIVITY THRU 6/30/2022	Percent Year-to- Date at 6/30/2022	FY 2023 AMENDED BUDGET	FY 2023 PRORATED AMENDED BUDGET (10 MONTHS)	FY 2023 ACTIVITY THRU 4/30/2023	Percent Year-to- Date 4/30/2023	FY 2023 PRORATED BUDGET LESS FY 2023 ACTIVITY
Salaries & Wages	\$ 66,113	\$ 53,745	81.3%	\$ 63,901	84.1%	\$ 71,395	\$ 59,496	\$ 58,650	82.1%	\$ 846
Workforce Development	869	665	76.6%	844	78.8%	1,326	1,105	1,101	83.0%	4
Overtime	8,126	6,678	82.2%	8,113	82.3%	8,411	7,009	7,004	83.3%	5
Employee Benefits	25,956	20,745	79.9%	24,206	85.7%	25,582	21,318	20,430	79.9%	889
Transition Services	10,805	8,480	78.5%	9,990	84.9%	9,432	7,860	7,228	76.6%	632
Employee Benefits Fund	-	-	0.0%	-	0.0%	-	-	-	0.0%	-
Personnel Costs	111,869	90,315	80.7%	107,053	84.4%	116,145	96,788	94,413	81.3%	2,374
Electric	43,950	36,504	83.1%	43,755	83.4%	47,963	39,969	39,116	81.6%	853
Gas	7,081	5,833	82.4%	8,665	67.3%	12,042	10,035	10,098	83.9%	(63)
Sewage Service	2,510	2,034	81.0%	2,568	79.2%	3,028	2,523	2,609	86.2%	(85)
Water Service	5,841	4,109	70.3%	4,669	88.0%	11,589	9,657	9,435	81.4%	223
Utilities	59,383	48,480	81.6%	59,656	81.3%	74,622	62,185	61,258	82.1%	927
Chemicals	19,842	15,993	80.6%	20,382	78.5%	29,525	24,604	24,597	83.3%	7
Supplies & Other	35,034	25,354	72.4%	29,711	85.3%	36,163	30,135	29,568	81.8%	567
Contractual Services	111,198	85,567	76.9%	107,527	79.6%	106,625	88,854	83,779	78.6%	5,075
Capital Program Allocation	(2,684)	(2,135)	79.5%	(2,632)	81.1%	(2,135)	(1,779)	(1,776)	83.2%	(3)
Shared Services	(3,202)	(2,169)	67.7%	(2,398)	90.4%	(1,571)	(1,309)	(955)	60.8%	(354)
Unallocated Reserve	4,402	-	0.0%	-	0.0%	1,497	1,247	-	0.0%	1,247
Total Expenses	\$ 335,843	\$ 261,406	77.8%	\$ 319,300	81.9%	\$ 360,870	\$ 300,725	\$ 290,884	80.6%	\$ 9,841

Totals may be off due to rounding



The Basic Financial Statements report includes the following four tables.

- 1. Statement of Net Position All Funds Combined
- 2. Statement of Revenues, Expenses and Changes in Net Position All Funds Combined
- 3. Supplemental Schedule of Operations & Maintenance Expenses -All Funds Combined
- 4. Supplemental Schedule of Nonoperating Expenses All Funds Combined

At a macro level GLWA has two primary funds for financial reporting purposes: Water Fund and Sewage Disposal Fund. These funds represent the combined total of four subfunds for each system that are used internally to properly account for sources and uses of Those sub-funds for each system are: Operations & Maintenance Fund, funds. Improvement & Extension Fund, Construction Fund, and Capital Asset Fund.

The June 2022 comparative amounts shown in the tables below are presented based on final audited figures.

## Statement of Net Position – All Funds Combined

Explanatory notes follow the Statement of Net Position shown in Table 1 below.

Table 1 - Statement of Net Position - All Funds Combined As of April 30, 2023 (\$000)

	17	-,			
			Sewage	<b>Total Business-</b>	Comparative
	 Water		Disposal	type Activities	June 30, 2022
Assets					
Cash - unrestricted (a)	\$ 178,682	\$	286,667	\$ 465,349	\$ 347,655
Cash - restricted (a)	115,795		73,541	189,336	113,378
Investments - unrestricted (a)	65,293		65,768	131,062	185,209
Investments - restricted (a)	193,032		295,144	488,176	144,445
Accounts Receivable	81,906		56,553	138,459	175,133
Due from (to) Other Funds (b)	6,589		(6,589)	-	-
Other Assets (c)	675,777		409,833	1,085,610	1,077,698
Cash held FBO DWSD Advance	-		-	-	-
Capital Assets, net of Depreciation	1,207,295		2,003,266	3,210,561	3,432,437
Land	293,617		126,816	420,433	420,750
Construction Work in Process (e)	429,911		273,103	703,015	467,190
Total assets	3,247,897		3,584,102	6,832,000	6,363,896
Deferred Outflows (f)	46,060		114,764	160,824	182,497
Liabilities					
Liabilities - Liabilities-ST	156,347		178,342	334,689	354,055
Due to (from) Other Funds (b)	-		-	-	-
Other Liabilities (h)	2,069		5,480	7,549	7,500
Cash Held FBO DWSD (d)	17,196		27,106	44,302	20,470
Liabilities - Long-Term (i)	3,172,256		3,537,614	6,709,869	6,263,510
Total liabilities	3,347,868		3,748,542	7,096,410	6,645,535
Deferred Inflows (f)	44,912		37,667	82,580	120,157
Total net position (j)	\$ (98,823)	\$	(87,343)	\$ (186,166)	\$ (219,299)
Totals may be off due to rounding					



In general, the Statement of Net Position reflects a mature organization with no unexpected trends.

An ongoing challenge is the Net Position Deficit. The underlying causes took years to build (largely heavy use of debt to finance capital asset investment versus a strategic blend of debt, state revolving funds, and cash). The effect is reflected in GLWA's high debt interest expense. The GLWA is regularly updating the FY 2032 forecast which helps to provide a pathway to a positive Net Position in the future.

#### Footnotes to Statement of Net Position

- a. Cash and Investments are reported at market value. Investments at June 30, 2022 are also reported at market value. The April 30, 2023 values differ from the Cash and Investment section of this Financial Report Binder due to timing of certain items recognized on a cash versus accrual basis.
- b. Due from Other Funds and Due to Other Funds are shown at gross for sub-fund activity.
- c. *Other Assets* primarily consists of the contractual obligation receivable from DWSD related to reimbursement of bonded indebtedness for local system improvements.
- d. Cash Held FBO Advance (for benefit of) DWSD and Cash Held FBO DWSD represents the net difference between DWSD retail cash received from customers and net financial commitments as outlined in the Master Bond Ordinance.
- e. Construction Work in Process represents the beginning balance of CWIP plus any construction spending during the fiscal year. The balance will fluctuate based on the level of spend less any capitalizations or write-offs.
- f. Deferred Inflow and Deferred Outflow relate mainly to financing activity and GLWA's share of the legacy General Retirement System (GRS) pension obligation.
- g. Liabilities Short-term include accounts payable, retainage payable, and certain accrued liabilities. Some items, such as compensated absences and worker's compensation, are reviewed periodically but only adjusted in the interim if there is a material change.
- h. *Other Liabilities* account for the cash receipts set aside for the Budget Stabilization Fund and the Water Residential Assistance Program.
- i. *Liabilities Long-term* include bonds payable, lease payable, and legacy General Retirement System pension liabilities.
- j. Net Position Deficit is defined by accounting standards as the residual of all other elements presented in a statement of financial position. It is the difference between (a) assets and deferred outflows of resources and (b) liabilities and deferred inflows of resources. A net deficit occurs when the liabilities and deferred inflows exceed assets and deferred outflows. GLWA's net deficit is largely driven by an increase in depreciation expense because of the increase in the acquisition valuation approach for recording capital asset values in the opening Statement of Net Position on January 2016. Efforts are underway to evaluate the net operating effect of this matter over the long term.



# Statement of Revenues, Expenses and Changes in Net Position - All Funds Combined

This statement, shown in Table 2, is presented in summary format. The accrual basis of revenues and operations and maintenance expense vary from the revenue requirement basis presented in the *Budget to Actual Analysis* and the *Wholesale Billings, Receivables & Collections* sections of the April 2023 Financial Report Binder. Prior year ending balances are provided in the June 30, 2022 column as a reference for comparative purposes. Explanatory notes follow this statement.

Water revenues presented below in Table 2 differ from those presented in *Table 1A – Water Revenue Requirement Budget* found in the *Budget to Actual Analysis* section of this report because water revenues presented in Table 1A for revenue requirement purposes are reduced by the monthly payment to the City of Flint for a license to raw water rights.

Table 2 – Statement of Revenues, Expenses and Changes in Net Position
– All Funds Combined
For the Ten Months ended April 30, 2023
(\$000)

					Total	
		Percent		Percent	<b>Business-</b>	
		of	Sewage	of	Type	Comparative
	 Water	Revenue	Disposal	Revenue	Activities	June 30, 2022
Revenue						
Wholesale customer charges	\$ 280,778	93.5%	\$ 229,697	57.2%	\$ 510,475	\$ 591,840
Local system charges	19,037	6.3%	159,202	39.7%	178,239	210,360
Industrial waste charges		0.0%	6,988	1.7%	6,988	8,300
Pollutant surcharges		0.0%	3,980	1.0%	3,980	5,182
Other revenues	375	0.1%	1,531	0.4%	1,906	664
Total Revenues	 300,190	100.0%	401,398	100.0%	701,588	816,345
Operating expenses						
Operations and Maintenance	125,517	41.8%	168,748	42.0%	294,264	324,735
Depreciation	105,593	35.2%	136,572	34.0%	242,165	281,210
Amortization of intangible assets	2,972	1.0%	366	0.1%	3,339	4,006
Total operating expenses	234,082	78.0%	305,686	76.2%	539,768	609,951
Operating Income	66,108	22.0%	95,712	23.8%	161,820	206,394
Total Nonoperating (revenue) expense	 55,665	18.5%	73,022	18.2%	128,687	215,561
Increase/(Decrease) in Net Position	10,443	3.5%	22,690	5.7%	33,133	(9,167)
Net Position (deficit), beginning of year	(109,266)		(110,033)		(219,299)	(210,132)
Net position (deficit), end of year	\$ (98,823)		\$ (87,343)		\$ (186,166)	\$ (219,299)
Totals may be off due to rounding						



#### Water Fund

- ✓ The increase in Water Fund Net Position is \$10.4 million.
- ✓ Wholesale water customer charges of \$280.8 million account for 93.5% of Water System revenues.
- ✓ Operating expenses of \$234.1 million represent 78.0% of total operating revenue. Depreciation is the largest operating expense at \$105.6 million or 45.1% of operating expense.
- ✓ Amortization of intangible assets represents activity for raw water rights.
- ✓ Operating income after operating expenses (including depreciation) equals \$66.1 million or 22.0% of operating revenue.
- ✓ The largest category within nonoperating activities is bonded debt interest expense of \$70.1 million (this equates to the bonded debt interest expense less the offset from DWSD contractual obligation income).

### **Sewage Disposal Fund**

- ✓ The increase in the Sewage Disposal Fund Net Position is \$22.7 million.
- ✓ Wholesale customer charges of \$229.7 million account for 57.2% of Sewer System revenues. Wholesale customer charges are billed one-twelfth each month based on an agreed-upon historical average "share" of each customer's historical flows which are formally revisited on a periodic basis. The result is no revenue shortfall or overestimation.
- ✓ Local system (DWSD) charges of \$159.2 million account for 39.7% of total operating revenues. These are also billed at one-twelfth of the annual revenue requirement.
- ✓ Operating expenses of \$305.7 million represent 76.2% of total operating revenue. Depreciation is the largest operating expense at \$136.6 million or 44.7% of total operating expense.
- ✓ Amortization of intangible assets represents activity for a warehouse
- ✓ Operating income after operating expenses (including depreciation) equals \$95.7 million or 23.8% of operating revenue.
- ✓ The largest category within nonoperating activities is bonded debt interest expense of \$82.0 million (this equates to the bonded debt interest expense less the offset from DWSD contractual obligation income).



# Supplemental Schedule of Operations & Maintenance Expenses – All Funds Combined

This Supplemental Schedule of Operations & Maintenance Expenses (O&M) schedule is shown below in Table 3. This accrual basis of operations and maintenance expense may vary from the revenue requirement basis presented in the *Budget to Actual Analysis* section of the April 2023 Financial Report Binder. Explanatory notes follow this schedule.

Table 3 – Supplemental Schedule of Operations & Maintenance Expenses
– All Funds Combined
For the Ten Months ended April 30, 2023
(\$000)

		Water	Percent o		Sewage Disposal	Percent of	Total usiness- Type ctivities	Percent of Total
Operating Expenses				<u>&amp;</u>				
Personnel								
Salaries & Wages		21,564	17.2%		45,416	26.9%	66,980	22.8%
Overtime		4,378	3.5%		2,627	1.6%	7,005	2.4%
Benefits	_	14,328	11.4%		6,101	3.6%	20,430	6.9%
Total Personnel	\$	40,270	32.1%	\$	54,144	32.1%	\$ 94,414	32.1%
Utilities								
Electric		25,052	20.0%		14,064	8.3%	39,116	13.3%
Gas		1,534	1.2%		8,564	5.1%	10,098	3.4%
Sewage		670	0.5%		1,939	1.1%	2,609	0.9%
Water		5	0.0%		9,430	5.6%	9,435	3.2%
Total Utilities	\$	27,262	21.7%	\$	33,996	20.1%	\$ 61,258	20.8%
Chemicals		10,239	8.2%		14,358	8.5%	24,597	8.4%
Supplies and other		9,609	7.7%		18,881	11.2%	28,489	9.7%
Contractual services		39,942	31.8%		48,419	28.7%	88,360	30.0%
Capital Adjustment		-	0.0%		-	0.0%	-	0.0%
Capital program allocation		(990)	-0.8%		(787)	-0.5%	(1,777)	-0.6%
Intergovernmental Agreement		-	0.0%		(123)	-0.1%	(123)	0.0%
Shared services allocation	_	(815)	-0.6%		(141)	-0.1%	(956)	-0.3%
Operations and Maintenance Expenses	\$	125,517	100.0%	\$	168,748	100.0%	\$ 294,264	100.0%

Totals may be off due to rounding



- ✓ Core expenses for water and sewage disposal systems are utilities (20.8% of total O&M expenses) and chemicals (8.4% of total O&M expenses).
- ✓ Personnel costs (32.1% of total O&M expenses) include all salaries, wages, and benefits for employees as well as staff augmentation contracts that fill a vacant position (contractual transition services).
- ✓ Contractual services (30.0%) includes:
  - Water System costs of sludge removal and disposal services at the Northeast, Southwest and Springwells Water Treatment Plants (approximately \$2.9 million);
  - Sewage Disposal System costs for the operation and maintenace of the biosolids dryer facility (approximately \$14.0 million); and
  - Centralized and administrative contractual costs allocated to both systems for information technology, building maintenace, field, planning and other services.
- ✓ The Capital Program Allocation, Intergovernmental Agreement and Shared Services Allocation are shown as negative amounts because they are 'contra' expense accounts representing offets to associated costs in other Operations and Maintenance expense categories.



# Supplemental Schedule of Nonoperating Expenses – All Funds Combined

The Supplemental Schedule of Nonoperating Expenses – All Funds Combined is shown in Table 4. Explanatory notes follow this schedule.

Table 4 – Supplemental Schedule of Nonoperating Expenses – All Funds Combined For the Ten Months ended April 30, 2023 (\$000)

			Sewage	Total Business- type	Comparative
	_	Water	Disposal	Activities	June 30, 2022
Nonoperating (Revenue)/Expense					
Interest income contractual obligation	\$	(20,541)	\$ (13,662)	\$ (34,203)	\$ (42,120)
Interest income DWSD Shortfall		) <del>-</del>	-	-	(145)
Investment earnings		(11,701)	(14,836)	(26,537)	(3,735)
Net (incr) decr in fair value of invstmt		(2,534)	(3,667)	(6,201)	9,119
Other nonoperating revenue		(605)	(664)	(1,269)	(476)
Interest Expense					
Bonded debt		90,673	95,709	186,382	212,284
Lease obligation		14,011	17,125	31,136	37,836
Other obligations	-	3,571	1,362	4,933	6,077
Total interest expense		108,255	114,195	222,450	256,197
Other non-capital expense		-	-	-	-
Memorandum of Understanding		-	-	-	-
Capital Contribution		-	(2,176)	(2,176)	(6,991)
Amortization, issuance costs, debt		(11,879)	2,589	(9,290)	(13,318)
(Gain) loss on disposal of capital assets		277	1,842	2,119	322
Loss on impairment of capital assets		-	-	-	-
Water Residential Assistance Program		1,837	2,722	4,559	2,793
Legacy pension expense		(7,444)	(13,322)	(20,765)	13,915
Total Nonoperating (Revenue)/Expense	\$	55,665	\$ 73,022	\$ 128,687	\$ 215,561
Totals may be off due to rounding			·		

- ✓ Interest income on contractual obligation relates to the portion of the total GLWA debt obligation attributable to DWSD. This interest income offsets the total debt interest expense paid by GLWA on behalf of both entities monthly.
- ✓ Interest income DWSD shortfall represents interest from a budgetary shortfall loan from fiscal years 2016, 2017 and 2018 and is paid in accordance with the 2018 Memorandum of Understanding (MOU). This loan was paid in full in FY 2022.
- ✓ Investment earnings in this report are reflected at book value. Any differences between the Basic Financial report and Cash and Investment section of this Financial Report binder are due to accrued interest.



- ✓ Net (increase) decrease in fair value of investments consists of market value of investments and realized gain/loss on sale of investments. FY 2021 market value adjustments for Water and Sewer total \$1.5 million and \$1.0 million, respectively. FY 2022 market value adjustments for Water and Sewer total \$2.8 million and \$3.9 million, respectively. Any difference is due to realized gain or loss on investments.
- ✓ Interest expense, the largest category of nonoperating expenses, is made up of three components:
  - Bonded debt;
  - Lease obligation for the regional assets from the City of Detroit; and
  - Other obligations such as an obligation payable to the City of Detroit for an allocation BC Notes related to assumed DWSD liabilities; acquisition of raw water rights related to the KWA Pipeline.
- ✓ FY 2023 other non-operating income primarily represents FEMA Covid-19 grant income for the Water and Sewage Disposal systems.
- ✓ The FY 2023 capital contribution in Nonoperating (revenue) expense represents funds from the Evergreen Farmington Sewer District for a maximum discharge capacity of 227 cubic feet per second (cfs) to the regional sewer system.
- ✓ The FY 2022 capital contribution in Nonoperating (revenue) expense represents \$7.0 million from the Oakland Macomb Interceptor Drainage District for assets placed in service during FY 2022.
- ✓ FY 2023 Sewage Disposal loss on disposal of capital assets includes sale of McKinstry warehouse.
- ✓ For FY 2023, GLWA is recognizing non-operating pension revenue rather than expense as a result of improved investment earnings for the plan.

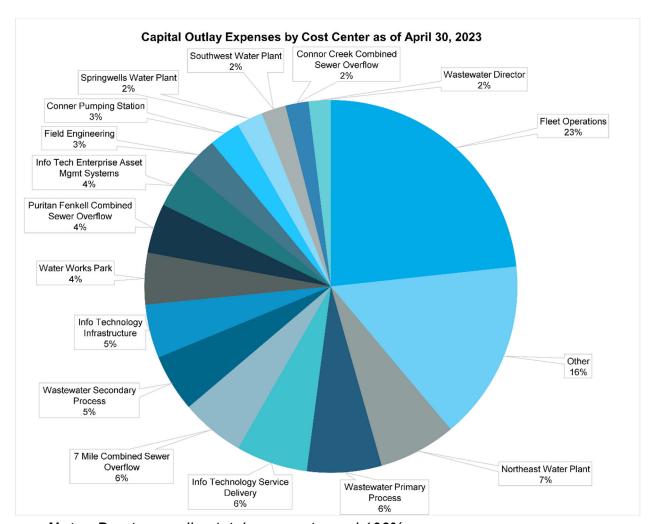


# **Financial Activity Charts**

### Chart 1 - Capital Outlay - Water and Sewer System Combined

Capital Outlay represents purchases of equipment, software, and small facility improvement projects. It *excludes* any capital investment which is included in the monthly construction work-in-progress report related to the Capital Improvement Program. Some items span several months so the entire cost may not have been incurred yet. In addition, items are capitalized only if they meet GLWA's capitalization policy.

Through April 30, 2023, total capital outlay spend is \$9.5 million. Following this chart is a sample list of projects and purchases from the total spend of \$9.5 million:



**Note:** Due to rounding totals may not equal 100%.

**Water Operations:** Northeast Water treatment plant loss of flow and head measurement (\$521k); Overhead door repair (\$160k); EDS Dashboard (\$86k); furniture



for multiple sites (\$77k); pump (\$63k); metering pump repairs (\$57k); composite cylinders (\$45k); tank pressure transmitter (\$42k); CAAS Cube ELISA System (\$37k) and megohmmeter (\$31k).

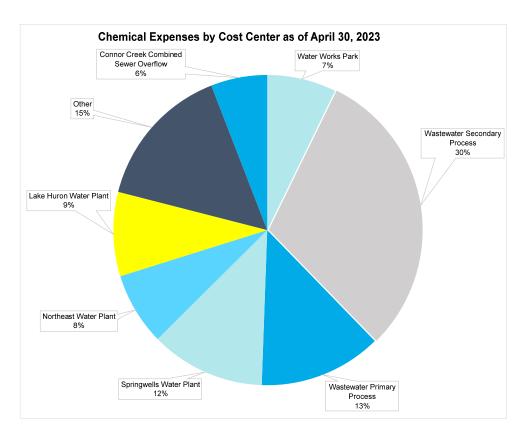
**Wastewater Operations:** CSO actuator replacement (\$815k); Water intake improvements (\$372k); Rotork replacements (\$188k); WRRF Electrical Buildings project (\$163k); Instrumentation and Controls (\$155k); Scum hopper (\$153k); WRRF Actuator (\$132k); Pulsafeeders (\$121k); Gas detection unit (\$120k); Complex A pump replacement (\$110k); Water Champ (\$97k); Terrain litter vacuum (\$95k); Puritan-Fenkell courtyard accessibility improvements (\$84k); Meters (\$84k); Flygt Mixer (\$73k); CSO PQM meters (\$73k); Wastewater pumps (\$71k); Connor Creek replacement actuators (\$54k); Gate valve actuators (\$50k); Electric actuator (\$50k); Rotork units (\$42k) and rotork actuators (\$35k).

**Centralized & Administrative Facilities:** Trucks and vehicles (\$2.0m); Computer hardware (\$545k); Software (\$474k); Cloud Backup Project (\$322k); charging stations (\$177k); Pressure transmitter (\$87k); transmitter (\$46k); flow meter replacement (\$45k); maintenance renewal (\$37k); radios (\$36k) and CSF furniture (\$30k).

#### Chart 2 – Chemical Expenses – Water and Sewer System Combined

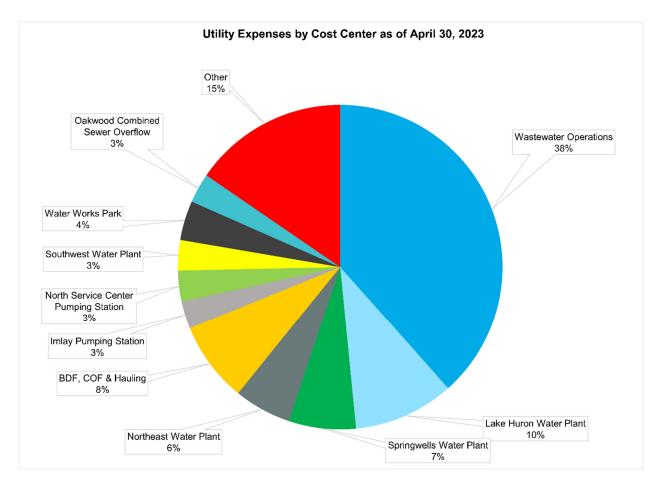
Chemical expenses are \$24.6 million through April 30, 2023. The allocation is shown in the chart below and remains consistent with prior periods.





**Note:** "Other" includes Combined Sewer Overflow (CSO), portions of the Wastewater process and two departments from Water. Due to rounding totals may not equal 100%. **Chart 3 – Utility Expenses – Water and Sewer System Combined**Utility expenses are \$61.3 million through April 30, 2023. The allocation is shown in the chart below and consistent with prior periods.





Note: Due to rounding totals may not equal 100%.



# **Financial Operations KPI**

This key performance indicator shown in *Chart 1 – Bank Reconciliation Completion Status* below provides a measure of the progress made in the month-end close process which includes bank reconciliations with a completed status at month end. Through April 30, 2023 all reconciliations are up-to-date and complete.

There was one account added in the general ledger accounts since March 2023.

Chart 1 – Bank Reconciliation Completion Status

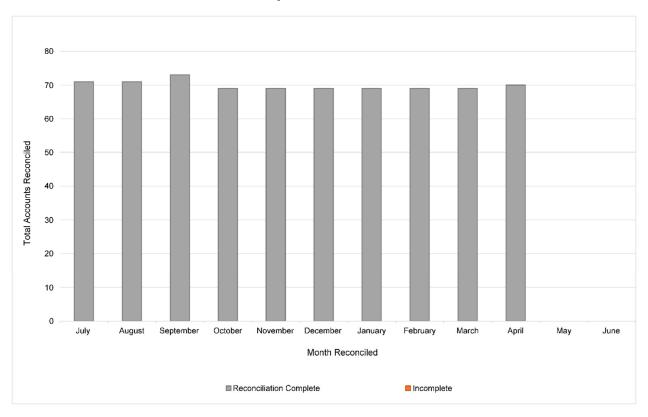


Table 1 – Fiscal Year 2023 GL Cash Account Rollforward

Total GL Cash accounts as of July 1, 2022	71
New GL Cash accounts	4
Inactivated GL Cash accounts	(5)
Total GL Cash accounts as of April 30, 2023	70

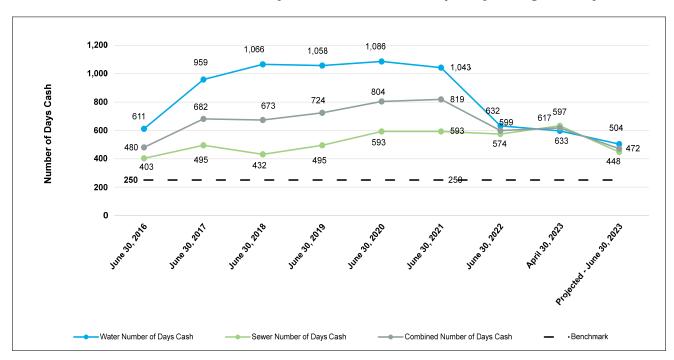


# **Financial Operations KPI - Liquidity**

This key performance indicator shown in *Chart 1 – Historical Schedule of Days Cash on Hand – Liquidity – Regional System* and *Table 1 – Schedule of Days Cash on Hand – Liquidity – Regional System* below provides a measure of a utility's ability to meet expenses, cope with emergencies and navigate business interruptions. Liquidity is one of several key metrics monitored by bond rating agencies reflecting an organization's financial strength. A best practice benchmark for this key performance indicator is greater than 250 days cash on hand as shown by the dashed line in Chart 1 below.

Both GLWA Water and Sewer funds continue to exceed this target with Water at 633 and Sewer at 597 days cash on hand as of April 30, 2023. These balances remain strong for the regional system but did decrease in FY 2022 as I&E funds were used as planned to fund capital improvement projects. A September 2022 revenue bond transaction has replenished the construction bond fund and reduced the emphasis on I&E funding. The FY 2023 projection is calculated based on values from the GLWA FY 2023 – 2027 Budget & Five-Year Plan.

Chart 1 – Historical Schedule of Days Cash on Hand – Liquidity – Regional System



**Note:** The GLWA Annual Comprehensive Financial Reports are the source of all historic data referenced. Refer to these reports for detailed calculations by fiscal year.



Table 1 – Schedule of Days Cash on Hand – Liquidity – Regional System

	June 30, 2022	April 30, 2023	Projected June 30, 2023
Water Fund			
Cash and Investments - Unrestricted	\$ 238,691,000	\$ 243,976,000	\$ 205,800,000
Operating Expense			
Operating Expense (a)	\$ 264,579,000	\$ 240,012,000	\$ 288,014,000
Less: Depreciation (a)	(123,196,000)	(112,750,000)	(135,300,000)
Less: Amortization of Intangible Asset (a)	(3,567,000)	(2,972,000)	(3,567,000)
Net Operating Expense	\$ 137,816,000	\$ 124,290,000	\$ 149,148,000
Operating Expense per Day	\$ 378,000	\$ 409,000	\$ 409,000
Days Cash			
Number of Days Cash	632	597	504
Sewage Disposal Fund			
Cash and Investments - Unrestricted	\$ 294,174,000	\$ 352,435,000	\$ 249,400,000
Operating Expense			
Operating Expense (a)	\$ 345,372,000	\$ 304,185,000	\$ 365,023,000
Less: Depreciation (a)	(158,014,000)	(134,833,000)	(161,800,000)
Less: Amortization of Intangible Asset (a)	(440,000)		
Net Operating Expense	\$ 186,919,000	\$ 169,352,000	\$ 203,223,000
Operating Expense per Day	\$ 512,000	\$ 557,000	\$ 557,000
Days Cash			
Number of Days Cash	574	633	448
Combined			
Cash and Investments - Unrestricted	\$ 532,865,000	\$ 596,410,000	\$ 455,200,000
Operating Expense			
Operating Expense (a)	\$ 609,951,000	\$ 544,197,000	\$ 653,037,000
Less: Depreciation (a)	(281,210,000)	(247,583,000)	(297,100,000)
Less: Amortization of Intangible Asset (a)	(4,006,000)	(2,972,000)	(3,567,000)
Net Operating Expense	\$ 324,735,000	\$ 293,642,000	\$ 352,370,000
Operating Expense per Day	\$ 890,000	\$ 966,000	\$ 965,000
Days Cash			
Number of Days Cash	599	617	472
Totals may be off due to rounding			

<sup>(</sup>a) Current year expenses are expressed as a proration of the annual budget for the purposes of this metric.



The monthly Budget to Financial Statements Crosswalk includes the following.

- 1. Crosswalk Budget Basis to Financial Reporting Basis
- 2. Explanatory Notes for Crosswalk

**Purpose for Crosswalk:** The Great Lakes Water Authority establishes a "Revenue Requirements" budget for the purposes of establishing charges for services. The financial report is prepared in accordance with Generally Accepted Accounting Policies for enterprise funds of a local government. Because the budget and the financial statements are prepared using different basis of accounting, the crosswalk reconciles the "Net Difference" to the "Increase/(Decrease) in Net Position" in Table 2 of the Basic Financial Statements in the monthly Financial Report.

The Authority has a Water Master Bond Ordinance and a Sewer Master Bond Ordinance (MBO). The Ordinances provide additional security for payment of the bonds. All revenues of the system are deposited into Revenue Receipts Funds which are held in trust by a trustee. The cash is moved to multiple bank accounts monthly based on 1/12<sup>th</sup> of the budget as defined in the MBO ("the flow of funds") for all revenue requirements except for the Debt Service monthly transfer. The Debt Service monthly requirement is computed by the trustee, U.S. Bank. The cash transfer for debt is net of investment earnings that remain in the debt service accounts to be used for debt service.

The budget is prepared on a modified cash basis. The revenue requirements are determined based upon the cash needed to meet the financial commitments as required by the Master Bond Ordinance.

- Operation & Maintenance (O&M) expenses based on an accrual basis
- O&M Legacy Pension Allocation (includes administrative fee) and Accelerated Legacy Pension Allocation (includes B&C notes obligation) based on a cash basis
- Debt Service Allocation based on a cash set aside basis to provide the cash for the debt payments on the due dates
- Lease payments based on a cash basis
- Water Residential Assistance Program based on a percentage of budgeted revenue
- Regional System Improvement & Extension Fund Allocation on a cash basis

**Budget:** In Table 1A and Table 1B of the Budget to Actual Analysis the 'Revenues' section is the accrual basis revenues that are available to meet the 'Revenue Requirements'. The 'Revenue Requirements' section budget column indicates the annual cash transfers to be made.



**Financial Reporting:** The Authority's financial statements are prepared in conformity with generally accepted accounting principles (GAAP) as applied to government units. The Authority maintains its records on the accrual basis of accounting to conform to GAAP. Revenues from operations, investments and other sources are recorded when earned. Expenses (including depreciation) are recorded when incurred.

**Table 1 – Crosswalk Budget Basis to Financial Reporting Basis** provides a reconciliation of the "Net Difference" in Table 1A and Table 1B in the Budget to Actual Analysis report to the "Increase/(Decrease) in Net Position" in Table 2 of the Basic Financial Statements in this monthly Financial Report. Explanatory notes follow the Crosswalk shown in Table 1 below.

Table 1 – Crosswalk Budget Basis to Financial Reporting Basis (\$000)

For the Nine Months Ended April 30, 2023

	Water		Sewer	Total
Net Revenue Requirement Budget Variance (a)	\$ (5,071	) \$	145	\$ (4,926)
Budgetary categories adjustments to financial reporting basis				
Pension delayed accounting election adjustments				
Current year pension transfers/payments recorded as deferral (c)	9,534		17,063	26,597
Prior year pension contribution accounted for in current year (d)	7,444		13,322	20,766
Administrative prepaid adjustment (e)	-		-	-
Debt service (f)	57,746		97,191	154,937
Accelerated pension B&C notes obligation portion (g)	170	)	382	552
Regional System lease (h)	4,739	1	5,792	10,531
GASB 87 & GASB 96 adjustments (h)	336		640	976
WRAP (i)	(362	)	(727)	(1,089)
DWSD short term allocation (j)	-		-	-
Improvement & Extension Fund transfers (j)	23,714		22,084	45,798
Nonbudgeted financial reporting categories adjustments				
Depreciation and amortization (k)	(108,565	)	(136,938)	(245,503)
Amortization - debt related (k)	11,879		(2,589)	9,290
Other nonoperating income (k)	-		-	-
Other nonoperating expense (k)	-		-	-
Gain(loss) on disposal of capital assets (k)	(277	)	(1,842)	(2,119)
Raw water rights obligation (I)	2,363		-	2,363
Investment earnings for construction fund (m)	4,877	•	5,661	10,537
Interest on DWSD note receivable (n)	-		-	-
Investment earnings unrealized gain/loss (o)	2,844		3,860	6,704
Improvement & extension fund operating expenses (p)	(929	)	(3,530)	(4,458)
Net Position Increase/(Decrease) per Financial Statements (b)	\$ 10,443	\$	22,690	\$ 33,132

### Table 2 - Explanatory Notes for Crosswalk

- (a) Source: Budget to Actual Table 1A and Table 1B in Monthly Financial Report
- (b) Source: Basic Financial Statements Table 2 in Monthly Financial Report
- (c) Current year pension payments are an expense for budget purposes but not for financial reporting purposes.



- (d) Prior year pension payments are accounted for in the current year financial statements.
- (e) The administrative fee is part of the O&M Legacy Pension shown as an expense for budget purposes. For financial reporting purposes part of the administrative fee is considered prepaid based on the prior year General Retirement System audit information and therefore not an expense for the current year financial reporting. The prepaid portion is adjusted in June each year.
- (f) Debt service (principal and interest payments) are shown as an expense for budget purposes. Most of the adjustment relates to principal payments which are not an expense for financial reporting purposes. A portion of the adjustment relates to interest expense variances on state revolving fund debt due to the timing of payment draws. The cash set aside basis for interest expense generally is the same as the accrual basis for financial reporting.
- (g) The accelerated pension payment includes the obligation payable for the B&C notes. The pension portion is included in item (c) above. This adjustment relates to the B&C note obligation payments. The principal and interest cash basis payments are treated as an expense for budget purposes. The principal portion is not an expense for financial reporting purposes. For financial reporting purposes interest is expensed on an accrual basis which is different from the cash basis.
- (h) Payments for the warehouse lease and subscription-based information technology arrangements (SBITA) are expensed for budget purposes. For financial reporting purposes, the warehouse lease is recorded under GASB 87 and payments are treated as a reduction in the lease liability and interest expense (which is a nonoperating expense). The SBITA payments are recorded under GASB 96 and are treated as a prepaid subscription asset as the software is currently in the implemented phase.
- (i) WRAP is shown as an expense for budget purposes. For financial reporting purposes the expense is not recognized until the funds have been transferred to the WRAP administrator. The adjustment shown is the amount of current year transfers that have not been transferred to the WRAP administrator. Note that there are funds from the prior year that have not been transferred to the WRAP administrator.
- (j) The DWSD short term allocation and Improvement & Extension Fund transfers are shown as an expense for budget purposes but not for financial reporting purposes.
- (k) Certain nonoperating income and expenses are reported in financial statements only.



- (I) The water service contract with Flint includes a license for raw water rights which has been recorded as an asset and liability by the Authority. The contract provides for a credit to Flint as Flint satisfies its monthly bond payment obligation to KWA. This KWA credit is treated as a noncash payment of principal and interest on the liability recorded for the raw water rights. For budget, wholesale customer charges are net of the anticipated KWA credits to Flint as that is the cash that will be received and available to meet the budgeted revenue requirements. For financial reporting purposes the Flint wholesale charges are recorded as the total amount billed. When the KWA credit is issued, the receivable from Flint is reduced and the principal and interest payments on the liability for the raw water rights are recorded as a noncash transaction. Most of the adjustment shown relates to the principal reduction made for the credits applied which are not an expense for financial reporting basis.
- (m) Investment earnings from the construction fund are not shown as revenue in the budget and are shown as revenue in the financial statements. Construction fund investment earnings are excluded from the definition of revenue for budget purposes as they are used for construction costs and are not used to meet the revenue requirements in the budget.
- (n) Interest on a DWSD note receivable is budgeted as part of the Sewer improvement and extension fund and is transferred directly to that fund as payments are made. DWSD does not currently have a note receivable due to GLWA.
- (o) Unrealized gains and losses are recorded annually as required for financial reporting purposes but do not reflect actual investment earnings and are not included in cash basis reporting.
- (p) The Water Improvement and Extension fund and the Sewer Improvement and Extension fund reflect certain expenses relating to repairs paid for through the Water and Sewer Improvement and Extension funds, respectively. These are consolidated expenses for financial reporting purposes but are not reflected in the current Operations and Maintenance budget expenses.



The Monthly Capital Improvement Plan Financial Summary includes the following.

- 1. Water System Capital Improvement Plan Spend Incurred to date
- 2. Sewer System Capital Improvement Plan Spend Incurred to date

# **Capital Improvement Plan Financial Summary**

Great Lakes Water Authority (GLWA) capital improvement projects generally span two or more years due to size and complexity. Therefore, the GLWA Board of Directors (Board) adopts a five-year capital improvement plan (CIP). The CIP is a five-year, rolling plan which is updated annually and formally adopted by the GLWA Board of Directors. In addition, the Board of Directors adopts a capital spending ratio assumption (SRA) which allows the realities of capital program delivery to align with the financial plan. The SRA is an analytical approach to bridge the total dollar amount of projects in the CIP with what can realistically be spent due to limitations beyond GLWA's control and/or delayed for nonbudgetary reasons. Those limitations, whether financial or non-financial, necessitate the SRA for budgetary purposes, despite the prioritization established.

This report presents quarterly and monthly CIP spending against the prorated CIP in total and the CIP adjusted for the SRA. The prorated CIP is calculated by dividing the total fiscal year 2023 board-approved CIP plan by twelve equal months. It should be noted that for operational purposes, GLWA utilizes Primavera P6 for refined monthly projections for cash management and project management.

GLWA completed a bond transaction of \$450 million in September 2022 to support water system and sewage disposal system improvements. These funds along with I&E and SRF low-interest loans will fund the capital program going forward.

Capital spend reflects a noticeable variance from budgeted CIP for both the water and sewer funds. For the purposes of this metric, we compare actual spend with the Board-approved budget. For the purposes of managing the financial plan, budget amendments are made to align spending with resources available. Fourth quarter FY 2023 budget amendments were approved by the Board on June 28, 2023. The capital spend rate adjustment is 107% of the Board approved CIP planned spend for the water fund and 86.2% of the Board approved CIP planned spend for the sewer fund.

As of December 31, 2022, the State Revolving Fund (SRF) activity reported in Charts 1 and 2 has been revised to reflect changes in approved, GLWA SRF funding.

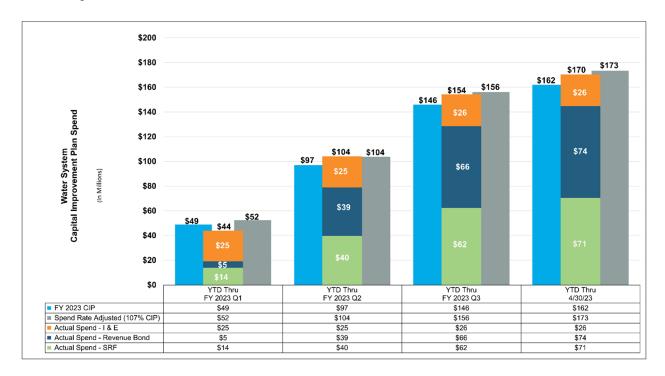


### Chart 1 - Water System Capital Improvement Plan Spend Incurred to Date

As of April 2023, the water system incurred over \$170 million of construction costs to date. This spend represents 105% of the original, Board-approved CIP, and 98% of the Board-reviewed spend rate adjustment.

Economic factors affecting the CIP spend are considered by the Board quarterly at which time the Board may amend the planned spend rate adjusted.

Chart 1 – Water System Capital Improvement Plan Spend Incurred to Date – Spend Rate Adjusted



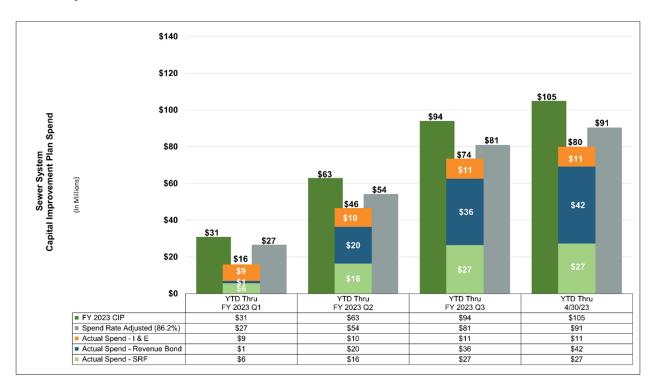


#### Chart 2 - Sewer System Capital Improvement Plan Spend Incurred to Date

As of April 2023, the Sewer system incurred over \$80 million of construction costs to date. This spend represents 76% of the original, Board-approved CIP, and 88% of the Board-reviewed spend rate adjustment.

Economic factors affecting the CIP spend are considered by the Board quarterly at which time the Board may amend the planned spend rate adjusted.

Chart 2 – Sewer System Capital Improvement Plan Spend Incurred to Date – Spend Rate Adjusted





This report includes the following.

- 1. Master Bond Ordinance (MBO) Required Transfers to Accounts Held by GLWA
- 2. Master Bond Ordinance (MBO) Required Transfers to Accounts Held by DWSD

# **MBO Transfers to Accounts Held by GLWA**

**GLWA Transfers:** The Treasury team completes required MBO transfers on the first business day of each month. These transfers are completed in accordance with the Great Lakes Water Authority (GLWA) and Detroit Water & Sewerage Department (DWSD) budgets as approved and adopted by the GLWA Board of Directors and DWSD Board of Water Commissioners annually.

Monthly transfers for Operations & Maintenance (O&M), Pension, and Water Residential Assistance Program (WRAP) are one-twelfth of the annual, budgeted amount. Budget stabilization should not require additional funding due to new, baseline funding levels established as part of the June 2018 Memorandum of Understanding but is included to reflect historical activity. If there are transfers to the Extraordinary Repair & Replacement (ER&R) fund they would be completed annually based on budget and year-end fund status.

**Table 1 – GLWA FY 2023** <u>Water</u> **MBO Transfers** reflects the required transfers for FY 2023 completed through April 2023. MBO transfers for water totaling \$140.3 million have been transferred to GLWA accounts.

**Table 2 – GLWA FY 2023** <u>Sewer MBO Transfers</u> reflects the required transfers for FY 2023 completed through April 2023. MBO transfers for sewer totaling \$188.9 million have been transferred to GLWA accounts.

**Table 3 – GLWA MBO Transfer History** reflects historical transfers for FY 2016 through FY 2023 to date.



Table 1 - GLWA FY 2023 Water MBO Transfers

					WATER				
	Operations	& Pe	nsion	Pe	ension		Budget Stabilization (For Benefit of	Extraordinary Repair & Replacement	
	<u>Maintenan</u>	<u>ce</u> <u>Sub</u>	<u>Account</u>	<u>Ob</u>	<u>ligation</u>	<u>WRAP</u>	DWSD)	(ER&R)	Total Water
FY 2023									
July 2022	\$ 12,070,	642 \$	504,000	5	\$891,308	\$200,975	-	2,000,000	\$15,666,925
August 2022	\$ 12,070,	342 \$	504,000	5	\$891,308	\$200,975	-	-	13,666,925
September 2022	\$ 12,070,	342 \$	504,000	5	\$891,308	\$200,975	-	-	13,666,925
October 2022	\$ 12,070,	342 \$	504,000	5	\$891,308	\$223,209	-	-	13,689,159
November 2022	\$ 12,070,	342 \$	504,000	5	\$891,308	\$223,209	-	-	13,689,159
December 2022	\$ 12,070,	642 \$	504,000	\$	\$891,308	\$223,209	-	-	13,689,159
January 2023	\$ 12,070,	342 \$	504,000	(	\$891,308	\$223,209	-	-	13,689,159
February 2023	\$ 12,070,	342 \$	504,000	5	\$891,308	\$223,209	-	-	13,689,159
March 2023	\$ 12,070,	542 \$	504,000	5	\$891,308	\$223,209	-	-	13,689,159
April 2023	\$ 13,503,	974 \$	504,000	\$	\$891,308	\$223,209	-	-	15,122,491
Total FY 2023	\$ 122,139,	752 \$ 5	040,000	\$ 8	,913,080	\$ 2,165,388	\$ -	\$ 2,000,000	\$140,258,220

Table 2 – GLWA FY 2023 Sewer MBO Transfers

145/6 1											
			SEWER								
					Budget	Extraordinary					
					Stabilization	Repair &					
	Operations &	Pension	Pension		(For Benefit of	Replacement					
	Maintenance	Sub Account	<b>Obligation</b>	<u>WRAP</u>	DWSD)	(ER&R)	Total Sewer				
FY 2023											
July 2022	\$ 15,337,717	\$902,000	\$1,223,950	\$321,925	-	-	\$17,785,592				
August 2022	\$ 15,337,717	\$902,000	\$1,223,950	\$321,925	-	-	17,785,592				
September 2022	\$ 15,337,717	\$902,000	\$1,223,950	\$321,925	-	-	17,785,592				
October 2022	\$ 16,534,372	\$902,000	\$1,223,950	\$300,892	-	-	18,961,214				
November 2022	\$ 16,534,372	\$902,000	\$1,223,950	\$300,892	-	-	18,961,214				
December 2022	\$ 16,534,372	\$902,000	\$1,223,950	\$300,892	-	-	18,961,214				
January 2023	\$ 16,534,372	\$902,000	\$1,223,950	\$300,892	-	-	18,961,214				
February 2023	\$ 16,534,372	\$902,000	\$1,223,950	\$300,892	-	-	18,961,214				
March 2023	\$ 16.534.372	\$902.000	\$1.223.950	\$300.892	-	-	18.961.214				
April 2023	\$ 19,334,372	\$902,000	\$1,223,950	\$300,892	-	-	21,761,214				
Total FY 2023	\$ 164,553,755	\$9,020,000	\$12,239,500	\$3,072,019	\$ -	\$ -	\$188,885,274				



# Table 3 – GLWA MBO Transfer History

	GLWA MBO Transfer History										
			WATER								
					Budget	Extraordinary					
					Stabilization	Repair &					
	Operations &	Pension	Pension		(For Benefit of	Replacement					
	<u>Maintenance</u>	Sub Account	<u>Obligation</u>	<u>WRAP</u>	DWSD)	(ER&R)	Total Water				
Total FY 2016	\$71,052,000	\$6,037,100	\$10,297,200	\$1,983,300	\$2,326,900	\$606,000	\$92,302,500				
Total FY 2017	111,879,600	6,037,200	10,297,200	2,077,200	360,000	-	130,651,200				
Total FY 2018	121,562,604	6,048,000	10,695,696	2,159,400	-	-	140,465,700				
Total FY 2019	121,562,604	6,048,000	10,695,696	2,061,000	-	-	140,367,300				
Total FY 2020	126,840,204	6,048,000	10,695,683	1,980,804	-	-	145,564,691				
Total FY 2021	134,127,300	6,048,000	10,695,700	2,324,200	-	-	153,195,200				
Total FY 2022	143,933,800	6,048,000	10,695,700	2,376,600	-	-	163,054,100				
Total FY 2023 (month to date)	122,139,752	5,040,000	8,913,080	2,165,388	-	2,000,000	140,258,220				
Life to Date	\$953,097,864	\$47,354,300	\$82,985,955	\$17,127,892	\$2,686,900	\$2,606,000	\$1,105,858,911				

			SEWER				
					Budget	Extraordinary	
					Stabilization	Repair &	
	Operations &	Pension	Pension		(For Benefit of	Replacement	
	<u>Maintenance</u>	Sub Account	<u>Obligation</u>	<u>WRAP</u>	DWSD)	(ER&R)	Total Sewer
Total FY 2016	\$100,865,600	\$10,838,400	\$14,025,800	\$2,523,400	\$5,591,700	\$779,600	\$134,624,500
Total FY 2017	175,858,800	10,838,400	14,026,800	2,654,400	2,654,400	-	206,032,800
Total FY 2018	191,079,396	10,824,000	14,687,496	2,760,804	-	-	219,351,696
Total FY 2019	191,079,396	10,824,000	14,687,496	2,870,992	-	-	219,461,884
Total FY 2020	181,925,800	10,824,000	14,687,517	2,887,300	-	-	210,324,617
Total FY 2021	182,296,000	10,824,000	14,687,500	3,764,300	-	-	211,571,800
Total FY 2022	191,908,600	10,824,000	14,687,400	3,868,700	-	-	221,288,700
Total FY 2023 (month to date)	164,553,755	9,020,000	12,239,500	3,072,019	-	-	188,885,274
Life to Date	\$1,379,567,347	\$84.816.800	\$113,729,509	\$24,401,915	\$8.246.100	\$779.600	\$1.611.541.271



# **MBO Required and Lease Payment Transfers to DWSD**

**DWSD Transfers:** The GLWA Treasury team completes the required MBO transfers on the first business day of each month. These transfers are completed in accordance with the GLWA and DWSD budgets as approved and adopted by the GLWA Board of Directors and DWSD Board of Water Commissioners annually. Transfers are coordinated with other areas of GLWA Financial Services in advance of the first business day of each month. GLWA Treasury sends confirmation of transfers made to DWSD Treasury.

Monthly transfers for O&M and O&M Pension are one-twelfth of the annual, budgeted amount. The annual lease payment, as stated in the Water & Sewer Lease Agreements, is \$22,500,000 for Water and \$27,500,000 for Sewer. The monthly lease transfer is one-twelfth of the amount as stated in the Lease agreements unless otherwise designated by DWSD. Per Section 3.5 of the Lease, the Lease payment may be used for (a) bond principal and interest for Local System Improvements, (b) bond principal and interest for the City's share of common-to-all System Improvements, and (c) Local System improvements.

**Table 4 – DWSD FY 2023** <u>Water MBO Transfers</u> reflects the required transfers for FY 2023 completed through April 2023. MBO transfers for Water totaling \$54.4 million have been transferred to accounts held by DWSD. For FY 2023, DWSD has requested that \$2,922,100 of the lease payment be utilized to offset a portion of debt service.

**Table 5 – DWSD FY 2023** <u>Sewer MBO Transfers</u> reflects the required transfers for FY 2023 completed through April 2023. MBO transfers for Sewer totaling \$65.4 million have been transferred to accounts held by DWSD. For FY 2023, DWSD has requested that \$4,388,300 of the lease payment be utilized to offset a portion of debt service.

*Table 6 – DWSD Water MBO and Lease Payment Transfer History* reflects historical transfers for FY 2016 through FY 2023 to date.

**Table 7 – DWSD Sewer MBO and Lease Payment Transfer History** reflects historical transfers for FY 2016 through FY 2023 to date.



Table 4 – DWSD FY 2023 Water MBO Transfers

WATER									
	Operations & Maintenance	<u>Total Water</u>							
FY 2023									
July 2022	\$2,540,833	\$356,000	\$1,150,750	\$4,047,583					
August 2022	2,540,833	356,000	1,150,750	4,047,583					
September 2022	2,540,833	356,000	1,150,750	4,047,583					
October 2022	3,884,345	356,000	1,791,739	6,032,084					
November 2022	3,884,345	356,000	1,791,739	6,032,084					
December 2022	3,884,345	356,000	1,791,739	6,032,084					
January 2023	3,884,345	356,000	1,791,739	6,032,084					
February 2023	3,884,345	356,000	1,791,739	6,032,084					
March 2023	3,884,345	356,000	1,791,739	6,032,084					
April 2023	3,884,345	356,000	1,791,739	6,032,084					
Total FY 2023	\$34,812,914	\$3,560,000	\$15,994,423	\$54,367,337					

Table 5 – DWSD FY 2023 <u>Sewer MBO Transfers</u>

SEWER									
	Operations &	Lease Payment							
	<u>Maintenance</u>	<u>Pension</u>	(I&E Fund)	Total Sewer					
FY 2023									
July 2022	\$5,282,500	\$238,000	\$2,291,667	\$7,812,167					
August 2022	5,282,500	238,000	2,291,667	7,812,167					
September 2022	5,282,500	238,000	2,291,667	7,812,167					
October 2022	3,949,878	238,000	1,804,078	5,991,956					
November 2022	3,949,878	238,000	1,804,078	5,991,956					
December 2022	3,949,878	238,000	1,804,078	5,991,956					
January 2023	3,949,878	238,000	1,804,078	5,991,956					
February 2023	3,949,878	238,000	1,804,078	5,991,956					
March 2023	3,949,878	238,000	1,804,078	5,991,956					
April 2023	3,949,878	238,000	1,804,078	5,991,956					
Total FY 2023	\$43,496,646	\$2,380,000	\$19,503,547	\$65,380,193					



Table 6 – DWSD Water MBO and Lease Payment Transfer History

rable 0 - DWSD <u>wate</u>		fers to DWSD		
		WATER		
	Operations & Maintenance	Operations & Maintenance Pension	Lease Payment (I&E Fund)	Total Water
FY 2016 * MBO/Lease Requirement	\$26,185,600	\$4,262,700	\$22,500,000	\$52,948,300
Offset to Debt Service Net MBO Transfer FY 2017	26,185,600	4,262,700	<u>(2,326,900)</u> 20,173,100	(2,326,900) 50,621,400
MBO/Lease Requirement Offset to Debt Service	33,596,400	4,262,400	22,500,000	60,358,800
Net MBO Transfer FY 2018	33,596,400	4,262,400	22,500,000	60,358,800
MBO/Lease Requirement Offset to Debt Service	35,059,704	4,272,000	22,500,000 (1,875,000)	61,831,704 (1,875,000)
Net MBO Transfer FY 2019	35,059,704	4,272,000	20,625,000	59,956,704
MBO/Lease Requirement Offset to Debt Service	35,484,300	4,272,000	22,500,000 (3,972,200)	62,256,300 (3,972,200)
Net MBO Transfer FY 2020	35,484,300	4,272,000	18,527,800	58,284,100
MBO/Lease Requirement Offset to Debt Service	34,662,400	4,272,000	22,500,000 (3,548,000)	61,434,400 (3,548,000)
Net MBO Transfer FY 2021	34,662,400	4,272,000	18,952,000	57,886,400
MBO/Lease Requirement Offset to Debt Service	35,833,900	4,272,000	22,500,000 (8,278,300)	62,605,900 (8,278,300)
Net MBO Transfer FY 2022	35,833,900	4,272,000	14,221,700	54,327,600
MBO/Lease Requirement Offset to Debt Service	29,989,000	4,272,000	22,500,000 (8,925,400)	56,761,000 (8,925,400)
Net MBO Transfer FY 2023 (month to date)	29,989,000	4,272,000	13,574,600	47,835,600
MBO/Lease Requirement Offset to Debt Service	34,812,914 -	3,560,000	16,875,000 (880,577)	55,247,914 (880,577)
Net MBO Transfer Life-to-Date	34,812,914	3,560,000	15,994,423	54,367,337
MBO/Lease Requirement Offsets	265,624,218	33,445,100	174,375,000 (29,806,377)	473,444,318 (29,806,377)
Total Water	265,624,218	33,445,100	144,568,623	443,637,941



Table 7 – DWSD Sewer MBO and Lease Payment Transfer History

		SEWER		
		Operations &		
	Operations &	Maintenance	Lease Payment	
	Maintenance	Pension	(I&E Fund)	Total Sewer
FY 2016 *				
MBO/Lease Requirement	\$19,774,300	\$2,861,800	\$27,500,000	\$50,136,100
Offset to Debt Service			(19,991,500)	(19,991,500
Total MBO Transfer FY 2017	19,774,300	2,861,800	7,508,500	30,144,600
MBO/Lease Requirement	41,535,600	2,862,000	27,500,000	71,897,600
Offset to Debt Service	, , , -	· · · -	-	-
Total MBO Transfer FY 2018	41,535,600	2,862,000	27,500,000	71,897,600
MBO/Lease Requirement	60,517,992	2,856,000	27,500,000	90,873,992
Offset to Debt Service	<u>.</u> -	-	(9,166,664)	(9,166,664)
Total MBO Transfer FY 2019	60,517,992	2,856,000	18,333,336	81,707,328
MBO/Lease Requirement	56,767,920	2,856,000	27,500,000	87,123,920
Offset to Debt Service	-	-	(4,415,000)	(4,415,000
Total MBO Transfer FY 2020	56,767,920	2,856,000	23,085,000	82,708,920
MBO/Lease Requirement	62,343,500	2,856,000	27,500,000	92,699,500
Offset to address shortfall	(7,100,000)	-	-	(7,100,000
Offset to Debt Service	-	-	(5,032,700)	(5,032,700
Total MBO Transfer FY 2021	55,243,500	2,856,000	22,467,300	80,566,800
MBO/Lease Requirement	69,915,700	2,856,000	27,500,000	100,271,700
Offset to Debt Service	-	-	(3,257,200)	(3,257,200)
Total MBO Transfer FY 2022	69,915,700	2,856,000	24,242,800	97,014,500
MBO/Lease Requirement	61,301,000	2,856,000	27,500,000	90,735,453
Offset to Debt Service	· · ·	· · · · -	(5,529,297)	(4,607,750
Total MBO Transfer FY 2023 (month to date)	61,301,000	2,856,000	21,970,703	86,127,703
MBO/Lease Requirement	43,496,646	2,380,000	20,625,000	66,501,646
Offset to Debt Service		2,000,000	(1,121,453)	(1,121,453)
Total MBO Transfer	43,496,646	2,380,000	19,503,547	65,380,193
Life-to-Date	44E GEO GEO	22 222 222	242 425 000	650 000 044
MBO/Lease Requirement Offsets	415,652,658	22,383,800	213,125,000	650,239,911
Total Sewer	(7,100,000) <b>408,552,658</b>	22,383,800	(48,513,814) <b>164,611,186</b>	(54,692,267) <b>595,547,644</b>

<sup>\*</sup> Note: FY 2016 lease transfer amounts shown do not incude prepayment on the lease amount for the 6 months period before bifurcation.



This report includes the following:

- 1. Monthly Cash Balances Compared to Investment Income
- 2. Cash Balance Detail

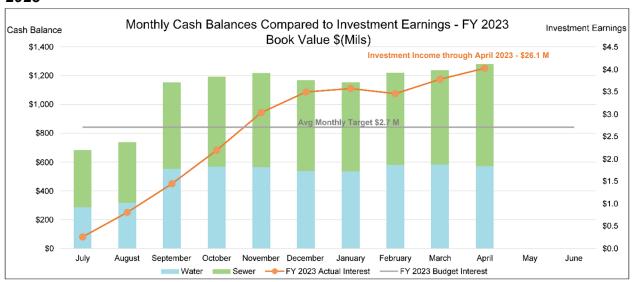
# Monthly Cash Balances Compared to Investment Income

GLWA's investment holdings comply with the requirements of Public Act 20 of 1948, as amended and the GLWA Investment Policy. The cash balances shown in this report include bank deposits, money market funds, a local government investment pool, U.S. Treasuries, Federal Agencies, and commercial paper.

Cash and investment balances change each month based on Master Bond Ordinance (MBO) funding requirements, operational needs, capital spending pace, and mandatory debt payments. Investment income fluctuates monthly based on cash and investment balances as well as market conditions and investment strategy. For the month of April 2023, GLWA earned investment income of \$4.0 million and cumulative FY 2023 earnings through April 2023 of \$26.1 million. Total investment income reported includes earnings from revenue requirement funds as well as construction bond funds.

GLWA continues to refine cash flows and work with its investment advisor to identify strategies to maximize future investment income while meeting the objectives of safety and liquidity.

Chart 1 – Monthly Cash Balances Compared to Investment Income – Through April 2023



\$(Mils)	July	August	September	October	November	December	January	February	March	April	May	June
Water	\$287	\$318	553	570	564	538	535	581	582	572	-	-
Sewer	\$397	\$418	599	624	654	631	619	640	655	710	-	-
Total	\$684	\$737	1,152	1,194	1,219	1,169	1,154	1,221	1,237	1,282	-	-
Investment Income	\$0.3	\$0.8	\$1.4	\$2.2	\$3.0	\$3.5	\$3.6	\$3.5	\$3.8	\$4.0	\$0.0	\$0.0



### **Cash Balance Detail**

**Funds Held By GLWA:** GLWA cash balances are held in accounts as defined by the Master Bond Ordinance. The accounts are funded by monthly transfers, as stipulated in the MBO, on the first business day of each month. The "operations and maintenance" (O&M) fund transfer amounts are based upon the annual O&M budget approved by the GLWA Board of Directors for the regional systems and by the Board of Water Commissioners for the Detroit Water & Sewerage Department (DWSD) local system budgets. The water and sewer funds held by GLWA and their purpose, as defined by the MBO, are listed below.

#### Funds Held Within Trust:

- Receiving all retail and wholesale revenues collected which are distributed in subsequent month(s)
- Debt Service funds set aside for debt service and debt reserve requirements
- Pension Obligation funds set aside to meet GLWA's annual funding requirements for the legacy General Retirement System Pension Plan
- Water Residential Assistance Program (WRAP) funds set aside to be used to provide financial assistance to qualified residents throughout the local and regional water system as directed by program guidelines
- Budget Stabilization funds held by GLWA on behalf of DWSD that can be applied against shortfalls in retail revenues
- Emergency Repair & Replacement (ER&R) funds set aside to pay the costs for major unanticipated repairs and replacements of the local and regional systems
- Improvement & Extension (I&E) funds set aside to be used for the improvements, enlargements, and extensions of the regional system

#### Funds Held Outside Trust:

- Bond Proceeds funds raised from debt issuance used for costs of repairs, construction, and improvements of the regional system
- Operations & Maintenance (O&M) funds used to meet the operational and maintenance requirements of the regional system
- Other retainage funds held on behalf of contractors and security deposit funds held on behalf of the City of Flint

A <u>chart</u> depicting the follow of funds is online at glwater.org as well as the <u>MBO</u> documents.



Chart 2 – Cash Balances - Water Funds as of April 2023 - Shows the allocation of the balance among the different categories defined in the section above. The total cash balance for Water Funds as of April 30, 2023 is \$572 million. The allocation of balances among the I&E, bond proceeds, and debt service reserve funds reflects GLWA's commitment to funding capital improvements and meeting debt reserve requirements while simultaneously increasing I&E resources to fund pay-as-you-go capital funding to reduce long-term debt in the future.

GLWA completed a bond transaction of \$225 million in September 2022 to support water system improvements. These funds along with I&E and SRF low-interest loans will fund the capital program going forward.

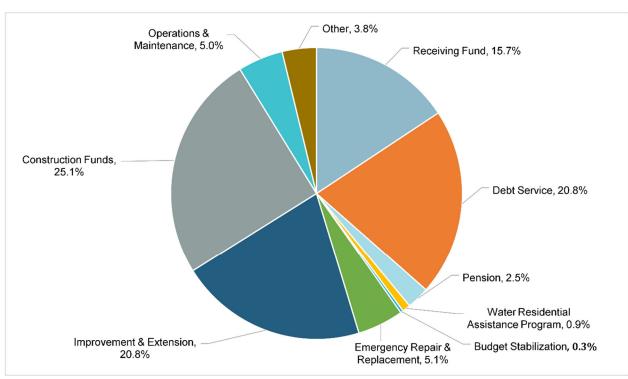


Chart 2 – Cash Balances - Water Funds as of April 2023

**Note:** Due to rounding totals may not equal 100%.



Chart 3 - Cash Balances - Sewer Funds as of April 2023 - Shows the allocation of the balance among the different funds defined in the section above. The total cash balance for Sewer Funds as of April 30, 2023 is \$710 million. Like the Water Funds, the allocation of balances among the I&E, bond proceeds, and debt service reserve funds reflects GLWA's commitment to funding capital improvements and meeting debt reserve requirements while simultaneously increasing I&E resources to fund pay-as-you-go capital funding to reduce long-term debt in the future.

In conjunction with the Water Fund transaction, GLWA completed a bond transaction of \$225 million in September 2022 to support sewage disposal system improvements. These funds along with I&E and SRF low-interest loans will fund the capital program going forward.

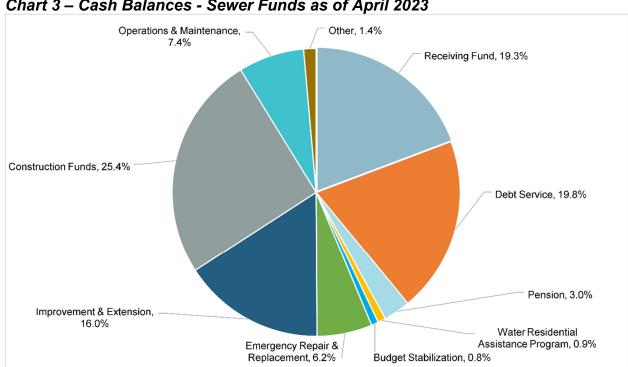
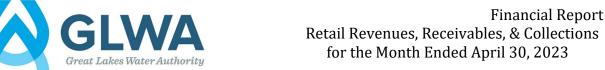


Chart 3 – Cash Balances - Sewer Funds as of April 2023

**Note:** Due to rounding totals may not equal 100%.



**Retail Revenues, Receivables, and Collections:** Pursuant to the terms of the lease agreement between the City of Detroit and the Great Lakes Water Authority (GLWA), the Detroit Water & Sewerage Department (DWSD) serves as GLWA's agent for billing activities for the City of Detroit retail customer class. All water and sewer service collections from DWSD customers are deposited in a trust account and are administered in accordance with the GLWA Master Bond Ordinance.

The Monthly Retail Revenues, Receivables, & Collections Report includes the following.

- 1. DWSD Retail Water Revenue Billings and Collections
- 2. DWSD Retail Sewer Revenue Billings and Collections
- 3. DWSD Retail Water & Sewer System Accounts Receivable Aging Report

**Note:** Wholesale customer revenues are billed by the Great Lakes Water Authority.

# **DWSD Retail Water Billings and Collections**

**Retail Billing Basis:** DWSD bills retail customers monthly. Customers are billed throughout the month in cycles based on a meter reading schedule beginning with residential accounts and ending with commercial and industrial customers.

**Table 1 - DWSD Retail Billings** shows the FY 2023 water usage and billed revenue which are provided by DWSD staff. As of April 30, 2023, the DWSD usage was at 109.41% of the budget and billed revenue was at 106.36% of budget.

**DWSD Retail Water Collections:** The collections represent payments made by DWSD retail customers. These receipts are deposited directly into a lockbox with a trustee for administration of the flow of funds defined by GLWA's Master Bond Ordinance.

**Table 2 - Retail Water Collections** shows collections by month for the past 12 months compared to collections for the prior year as well as the calculated difference between the periods.



Table 1 - DWSD Retail Water Billing

RETAIL WATER CUSTOMERS									
	FY 2023 - Ori	ginal Budget	FY 2023 - Actual		FY 2023 - \	/ariance	FY 2022 -	FY 2022 - Actuals	
Month (1)	<u>Volume</u> <i>Mcf</i>	Revenue \$	<u>Volume</u> <i>Mcf</i>	Revenue (2)	<u>Volume</u> <i>Mcf</i>	<u>Revenue</u> \$	<u>Volume</u> Mcf	Revenue \$	
July	257,000	11,956,000	244,749	9,490,589	(12,251)	(2,465,411)	266,704	10,064,683	
August	248,900	11,711,000	277,313	13,301,941	28,413	1,590,941	264,644	9,994,589	
September	218,600	10,776,000	234,806	11,591,601	16,206	815,601	232,348	9,169,300	
October	198,900	10,184,900	239,062	11,730,809	40,162	1,545,909	204,290	8,422,092	
November	194,500	9,954,500	212,663	10,706,519	18,163	752,019	209,830	8,544,611	
December	193,700	9,902,000	222,502	11,073,513	28,802	1,171,513	204,072	8,442,152	
January	198,600	10,050,700	227,748	11,257,742	29,148	1,207,042	221,369	8,819,430	
February	190,400	9,842,000	208,568	10,569,468	18,168	727,468	204,489	8,438,300	
March	204,900	10,276,600	229,264	11,383,630	24,364	1,107,030	233,190	9,221,716	
April	192,400	9,922,800	198,665	10,121,640	6,265	198,840	192,495	8,305,331	
May	214,500	10,567,000					245,471	9,530,928	
June	245,700	11,523,800					272,811	10,281,954	
Total	2,558,100	126,667,300	2,295,340	111,227,452	197,440	6,650,952	2,751,713	109,235,086	
Subtotals ytd	2,097,900	104,576,500	2,295,340	111,227,452	197,440	6,650,952			
Achievement of B	udget		109.41%	106.36%			•		

<sup>(1)</sup> Figures are stated as "Service Months"; that is, July figures represent bills issued in August, etc.

Table 2 – DWSD Retail Water Collections

Water									
Month	Current Year	Prior Year	Variance	Ratio					
May	7,660,852	7,365,204	295,648	4.01%					
June	9,123,179	8,917,831	205,348	2.30%					
July	8,518,373	8,387,705	130,668	1.56%					
August	9,636,219	8,588,507	1,047,712	12.20%					
September	5,082,383	8,041,683	(2,959,300)	-36.80%					
October	13,082,745	8,512,614	4,570,131	53.69%					
November	10,270,582	7,926,331	2,344,251	29.58%					
December	11,630,994	8,121,586	3,509,408	43.21%					
January	8,857,268	6,919,040	1,938,228	28.01%					
February	8,244,713	10,156,126	(1,911,413)	-18.82%					
March	10,417,832	11,093,125	(675,293)	-6.09%					
April	9,417,449	7,431,900	1,985,549	26.72%					

**Rolling, 12-Month Total** 111,942,589 101,461,652 **Rolling, 12-Month Average** 9,328,549 8,455,138

<sup>(2)</sup> Retail Revenues include Miscellaneous Revenues and Penalties



### **DWSD Retail Sewer Billings and Collections**

**Retail billing basis:** DWSD bills retail customers monthly. Customers are billed throughout the month in cycles based on a meter reading schedule beginning with residential accounts and ending with commercial and industrial customers.

**Table 3 - DWSD Retail Sewer Billings** shows the FY 2023 sewer billed revenue which are provided by DWSD staff. As of April 30, 2023, the DWSD usage was at 103.74% of the budget and billed revenue was at 100.40% of budget.

**DWSD Retail Sewer Collections:** The collections represent payments made by DWSD retail customers. These receipts are deposited directly into a lockbox with a trustee for administration of the flow of funds defined by GLWA's Master Bond Ordinance.

**Table 4 – DWSD Retail Sewer Collections** shows collections by month for the past 12 months compared to collections for the prior year as well as the calculated difference between the periods.

Table 3 - DWSD Retail Sewer Billings

	RETAIL SEWER CUSTOMERS										
	FY 2023 - Orig	ginal Budget	FY 2023	- Actual	FY 2023 - \	/ariance	FY 2022 -	- Actuals			
Month (1)	<u>Volume</u> <i>Mcf</i>	Revenue \$	<u>Volume</u> <i>Mcf</i>	Revenue (2)	<u>Volume</u> <i>Mcf</i>	Revenue \$	<u>Volume</u> Mcf	Revenue \$			
July	211,900	27,858,000	223,661	29,297,748	11,761	1,439,748	219,791	29,462,804			
August	217,600	28,027,300	231,809	29,640,202	14,209	1,612,902	249,522	31,231,624			
September October	188,400 182,400	27,285,000 27,102,800	197,455 194,154	27,523,933 27,375,180	9,055 11,754	238,933 272,380	215,748 190,483	29,401,234 27,936,280			
November	167,500	26,696,800	172,579	26,525,064	5,079	(171,736)		28,032,939			
December	166,500	26,780,100	174,896	26,676,360	8,396	(103,740)	189,283	27,836,982			
January February	169,200 166,100	26,797,900 26,702,400	175,562 160,804	26,403,544 25,814,735	6,362 (5,296)	(394,356) (887,665)	203,526 189,525	28,493,782 27,837,984			
March	176,100	26,994,800	181,217	26,720,229	5,117	(274,571)		29,032,277			
April	166,400	26,761,800	167,727	26,120,878	1,327	(640,922)	179,291	27,196,557			
May	182,100	27,166,400					220,082	29,382,758			
June	210,600	27,861,300					242,746	30,704,517			
Total	2,204,800	326,034,600	1,879,864	272,097,874	67,764	1,090,974	2,506,308	346,549,738			
Subtotals ytd	1,812,100	271,006,900	1,879,864	272,097,874		1,090,974					
Achievement of E	Budget/Goal		103.74%	100.40%							

<sup>(1)</sup> Figures are stated as "Service Months"; that is, July figures represent bills issued in August, etc.

<sup>(2)</sup> Retail Revenues include Miscellaneous Revenues and Penalties



Table 4 – DWSD Retail Sewer Collections

	S	ewer		
Month	<b>Current Year</b>	Prior Year	Variance	Ratio
May	20,952,592	21,888,687	(936,095)	-4.28%
June	25,922,279	32,508,249	(6,585,970)	-20.26%
July	30,935,343	24,185,252	6,750,091	27.91%
August	26,064,896	25,036,198	1,028,698	4.11%
September	15,261,467	22,635,796	(7,374,329)	-32.58%
October	28,182,933	25,119,240	3,063,693	12.20%
November	21,994,899	23,505,249	(1,510,350)	-6.43%
December	23,756,153	24,880,743	(1,124,590)	-4.52%
January	23,760,629	23,020,491	740,138	3.22%
February	23,867,073	24,495,922	(628,849)	-2.57%
March	30,697,464	29,410,086	1,287,378	4.38%
April	21,542,671	22,115,076	(572,405)	-2.59%

 Rolling 12-Month Total
 292,938,400
 298,800,989

 Rolling, 12-Month Average
 24,411,533
 24,900,082



### **DWSD Retail Water and Sewer Accounts Receivable Aging Report**

The DWSD detailed accounts receivable aging is categorized by customer category.

**Table 5** is a summary of the monthly sales, total receivables, bad debt allowance and net Water and Sewer receivables as of April 30, 2023 with comparative totals from June 30, 2022, June 30, 2021 and June 30, 2020. This table does not include past due accounts that have been transferred to the City of Detroit for collection as tax liens.

The table provides a comparison of days in accounts receivable calculated as net receivables divided by daily sales and confirms that over time days in AR is held in check overall due to a consistent practice of adjusting the allowance for doubtful accounts monthly. To the extent this allowance is adjusted, and bad debt expense is recognized in the DWSD budget, it does not impact GLWA.

**Table 6** is a summary of the total, current and non-current Water and Sewer receivables by category as of April 30, 2023 with comparative totals from April 30, 2022. This table does not include past due accounts that have been transferred to the City of Detroit for collection as tax liens.

The Total Balance and Total Bad Debt Allowance as of April 30, 2023 are reflective of the values in both the Table 5 Summary and Table 6 breakdown.

Table 5 – DWSD Retail Accounts Receivable Aging Report – Summary

			Summary			
		Monthly		Receivables		
Period Ending		Sales	Total	Allowance	Net	Days in AR (1)
June 30, 2020	\$	33,061,000	\$ 213,846,000	\$ (142,882,000)	\$ 70,964,000	64
June 30, 2021	\$	36,335,000	\$ 248,055,000	\$ (200,146,000)	\$ 47,909,000	40
June 30, 2022	\$	39,022,000	\$ 300,346,000	\$ (253,924,000)	\$ 46,422,000	36
April 30, 2023	\$	38,210,000	\$ 329,122,000	\$ (273,224,000)	\$ 55,897,000	44
Totals may be off due to ro	undina					

<sup>(1)</sup> Days in AR is calculated as net receivables divided by daily sales (monthly sales/30 days)



Table 6 – DWSD Retail Accounts Receivable Aging Report – <u>Water & Sewer</u> <u>Combined</u>

	# of		vg.		_								80- D- D
Sales Class Residential	Accounts 214,025		ance 390.23	¢	Current 18,034,000		> 30 Days 10,334,000		> 60 Days 30,656,000		> 180 Days 131,508,000		VR Balance 190,532,000
Residential	214,023	ψ	390.23	Ψ	9.5%	Ψ	5.4%		16.1%	Ψ	69.0%	Ψ	100.0%
					0.070		0.170		, , ,		00.070		,00.0,0
Commercial	21,075	1,3	367.46		7,281,000		2,226,000		5,084,000		14,228,000		28,819,000
					25.3%		7.7%		17.6%		49.4%		100.0%
Industrial	4,343	3 3	354.42		5,232,000		1,037,000		2.443.000		5,856,000		14,568,000
industrial	4,040	٥,٠	JU4.42		35.9%		7.1%		16.8%		40.2%		100.0%
					00.070		1.170		10.070		10.270		700.070
Tax Exempt	3,812	8	316.03		554,000		205,000		482,000		1,870,000		3,111,000
·	35				17.8%		6.6%		15.5%		60.1%		100.0%
Government	48,485	4	405.27		4,280,000		1,131,000		1,551,000		12,688,000		19,650,000
					21.8%		5.8%		7.9%		64.6%		100.0%
Drainage	45,419	6	347.56		2.383.000		1,391,000		4.637.000		21.001.000		29.412.000
Dramage	75,715	,	J-1.50		8.1%		4.7%		15.8%		71.4%		100.0%
					0.770		,,,,,		,				700.075
Subtotal - Active Accounts	337,159	\$ 8	848.54	\$	37,763,000	\$	16,325,000	\$	44,851,000	\$	187,152,000	\$	286,091,000
					13.2%		5.7%		15.7%		65.4%		100.0%
J T	000.000		100.40		0.000		70.000		444 000		40 507 000		40,000,000
Inactive Accounts	330,663	107	130.13		2,000 0.0%		79,000 <i>0.2%</i>		411,000 1.0%		42,537,000 98.9%		43,030,000 100.0%
					0.076		0.278		1.0%		90.978		100.078
Total	667,822	\$ 4	492.83	\$	37,766,000	\$	16,404,000	\$	45,262,000	\$	229,689,000	\$	329,122,000
% of Total A/R					11.5%		5.0%		13.8%		69.8%		100.0%
Water Fund	250,857		280.31	\$	11,101,000	¢	4,312,000	Φ	10,214,000	Ф	44,691,000	¢	70.318,000
Sewer Fund	287,399		900.50				12.092.000			\$	184,998,000		258.803.000
Total April 30, 2023 (a)	667,822		492.83		The same of the sa		16.404,000			\$	229,689,000	200	329,122,000
													,
Water Fund- Allowance												\$	(53,403,000)
Sewer Fund- Allowance												\$	(219,821,000)
Total Bad Debt Allowance												\$	(273,224,000)
Comparative - April 2022 (b)	646.743	e _	443.34	\$	33 436 000	0	14 964 000	6	41 715 000	е.	197,025,000	¢.	286,730,000
Comparative - April 2022 (b)	040,743	φ - 2	140.04	Ψ	33,120,000	φ	14,004,000	پ	41,713,000	Ψ	191,020,000	φ	200,730,000
Difference (a) - (b)	21,079				4.640.000	5000		S	3.548.000		32.664.000	-	42.392.000



The Monthly Wholesale Billings, Receivables, & Collections Report includes the following.

- 1. Wholesale Water Billings and Collections
- 2. Wholesale Sewer Billings and Collections
- 3. City of Highland Park Billings and Collections
- 4. Wholesale Water & Sewer Accounts Receivable Aging Report

### **Wholesale Water Billings and Collections**

**Wholesale Water Contracts:** Great Lakes Water Authority (GLWA) provides wholesale water service to 87 member-partners through a variety of service arrangements.

Service Arrangement Type

Model Contract	84
Emergency	1
Older Contracts	2
Total	87

**Note:** Services are provided to the Detroit Water & Sewerage Department (DWSD) via a Water and Sewer Services Agreement (WSSA). See the "Retail Revenues, Receivables, and Collections Report" section of this monthly report.

**Wholesale Water Billing Basis:** Beginning with FY 2016, wholesale water charges were restructured to create a more stable revenue stream by using a historical rolling average to project customer volumes which accounts for 40% of the monthly charges and 60% of the annual customer revenue requirement as a monthly fixed charge.

**Table 1 - Wholesale Water Billings** shows the FY 2023 water billed usage and revenues. As of April 30, 2023, the billed usage was at 101.06% of the original plan and billed revenue at 100.65% of the original plan. Billings and usage from the City of Flint *are* included as they were assumed in the FY 2023 Budget.

**Wholesale Water Collections:** The collections represent payments made by wholesale customers. These receipts are deposited directly into a lockbox with a trustee for administration of the flow of funds defined by GLWA's Master Bond Ordinance.

**Table 2 - Wholesale Water Collections** shows collections by month for the past 12 months compared to collections for the prior year as well as the calculated difference between the periods. Current year collections are trending above the prior year for the twelve-month period ending April 30, 2023.



Table 1 – FY 2023 Wholesale Water Billings Report

			WHOLESA	LE WATER CHA	RGES			
	FY 2023 CI	harges (3)	FY 2023	- Actual	FY 2023 - \	/ariance	FY 2022 -	- Actuals
Month (1)	<u>Volume</u>	<u>Revenue</u>	<u>Volume</u>	Revenue (2)	<u>Volume</u>	<u>Revenue</u>	<u>Volume</u>	<u>Revenue</u>
	Mcf	\$	Mcf	\$	Mcf	\$	Mcf	\$
July	1,565,900	33,114,500	1,664,936	34,349,872	99,036	1,235,372	1,342,686	29,642,785
August	1,513,500	32,632,400	1,418,347	31,555,444	(95,153)	(1,076,956)	1,417,142	30,604,230
September	1,271,200	29,674,600	1,308,481	30,306,713	37,281	632,113	1,298,750	29,065,588
October	1,033,200	27,094,600	1,055,245	27,391,089	22,045	296,489	1,006,217	26,123,483
November	901,100	25,815,700	906,669	25,911,801	5,569	96,101	905,525	25,117,181
December	966,900	26,357,900	990,177	26,652,607	23,277	294,707	958,879	25,542,432
January	954,300	26,296,700	979,573	26,536,118	25,273	239,418	979,803	25,791,405
February	877,900	25,580,400	869,843	25,535,320	(8,057)	(45,080)	875,553	24,800,493
March	965,300	26,359,200	961,541	26,356,490	(3,759)	(2,710)	963,825	25,592,186
April	907,300	25,855,100	917,599	25,997,955	10,299	142,855	912,124	25,139,078
May	1,086,000	27,886,200				32	1,094,002	27,116,529
June	1,470,200	32,090,900					1,385,287	30,301,351
Total	13,512,800	338,758,200	11,072,411	280,593,408	115,811	1,812,308	13,139,793	324,836,740
Subtotals ytd	10,956,600	278,781,100	11,072,411	280,593,408	115,811	1,812,308		
Achievement of C	riginal Plan		101.06%	100.65%				
Billing Adjustments	(4)	_	14,677	(125,530)				
			11,087,088	280,467,878				
			101.19%	100.61%				

<sup>(1)</sup> Figures are stated as "Service Months"; that is, July figures represent bills issued in August, etc.

Table 2 - Wholesale Water Collections

	Water										
Month	Current Year	Prior Year	Variance	Ratio							
May	27,717,969	24,878,479	(24,878,479)	-100.00%							
June	26,379,503	25,403,968	975,535	3.84%							
July	14,435,092	23,709,847	(9,274,755)	-39.12%							
August	41,154,992	31,668,492	9,486,500	29.96%							
September	21,887,632	23,849,618	(1,961,986)	-8.23%							
October	38,029,648	29,212,277	8,817,371	30.18%							
November	30,903,329	25,265,770	5,637,559	22.31%							
December	34,298,469	25,302,369	8,996,100	35.55%							
January	19,182,054	31,280,599	(12,098,545)	-38.68%							
February	26,553,529	24,919,847	1,633,682	6.56%							
March	26,074,213	22,123,572	3,950,641	17.86%							
April	20,940,451	21,726,941	(786,490)	-3.62%							
Polling 12 Month Total	227 556 991	200 241 770	•	•							

**Rolling 12-Month Total** 327,556,881 309,341,779 **Rolling, 12-Month Average** 27,296,407 25,778,482

<sup>(2)</sup> Water Revenues differ from Table 1A because amounts are reduced by the monthly payment to the City of Flint for a license to raw water rights under the Flint Raw Water Contract in Table 1A

<sup>(3)</sup> Charges are based on the approved FY 2023 water supply system charge schedule.

<sup>(4)</sup> Reflects prior period adjustments made in the current year for DTE Greenwood and Madison Heights.



### **Wholesale Sewer Billings and Collections**

**Wholesale Sewer Contracts:** GLWA provides wholesale sewer service to 18 member-partners via multiple service arrangements.

Service Arrangement Type

Model Contract	11
Emergency	0
Older Contracts	7
Total	18

**Note:** Services are provided to the Detroit Water & Sewerage Department via a Water and Sewer Services Agreement (WSSA). See the "Retail Revenues, Receivables, and Collections Report" section of the monthly report.

**Wholesale Sewer Billing Basis:** Beginning in FY 2015, the "sewer rate simplification" initiative was applied which provides for a stable revenue stream and predictability for our member partners. Wholesale sewer customers are billed a fixed monthly fee based upon the annual revenue requirement.

**Table 3 - Wholesale Sewer Billings** shows the FY 2023 sewer billed revenue. As of April 30, 2023 the billed revenue is at 100.00% of the original plan.

**Wholesale Sewer Collections:** The collections represent payments made by wholesale customers. These receipts are deposited directly into a lockbox with a trustee for administration of the flow of funds defined by GLWA's Master Bond Ordinance.

**Table 4 - Wholesale Sewer Collections** shows collections by month for the past 12 months compared to collections for the prior year as well as the calculated difference between the periods.

The shift in wholesale sewer collection patterns is largely attributable to the timing of payments received. There are several large accounts whose payments swing between the end of the current month and the beginning of the next month. Current year collections are trending slightly below the twelve-month period ending April 30, 2023.



Table 3 – FY 2023 Wholesale Sewer Billings Report

	WHOLESALE SEWER CHARGES											
	FY 2023	Charges	FY 2023	- Actual	FY 2023 -	Variance	FY 2022	- Actuals				
Month (1)	Volume (2)	Revenue \$	Volume (2)	<u>Revenue</u> \$	Volume (2)	Revenue \$	<u>Volume</u> <sub>Mcf</sub>	Revenue \$				
July	N/A	22,888,100	N/A	22,888,100	N/A	-	N/A	22,615,000				
August	N/A	22,888,100	N/A	22,888,100	N/A	-	N/A	22,615,000				
September	N/A	22,888,100	N/A	22,888,100	N/A	-	N/A	22,615,000				
October	N/A	22,888,100	N/A	22,888,100	N/A	-	N/A	22,615,000				
November	N/A	22,888,100	N/A	22,888,100	N/A	-	N/A	22,615,000				
December	N/A	22,888,100	N/A	22,888,100	N/A	<u> </u>	N/A	22,615,000				
January	N/A	22,888,100	N/A	22,888,100	N/A	-	N/A	22,615,000				
February	N/A	22,888,100	N/A	22,888,100	N/A	-	N/A	22,615,000				
March	N/A	22,888,100	N/A	22,888,100	N/A	-	N/A	22,615,000				
April	N/A	22,888,100	N/A	22,888,100	N/A	-	N/A	22,615,000				
May	N/A	22,888,100	N/A		N/A		N/A	22,615,000				
June	N/A	22,888,100	N/A		N/A		N/A	22,615,000				
Total		274,657,200		228,881,000		-		271,380,000				
Subtotals ytd		228,881,000		228,881,000		-						

Achievement of Budget

100.00%

Table 4 - Wholesale Sewer Collections

	Se	ewer		
Month	Current Year	Prior Year	Variance	Ratio
May	10,226,700	28,128,933	(17,902,233)	-63.64%
June	29,659,245	15,972,800	13,686,445	85.69%
July	28,223,515	28,523,650	(300, 135)	-1.05%
August	21,036,661	21,842,125	(805,464)	-3.69%
September	22,244,437	22,191,725	52,712	0.24%
October	24,707,249	26,706,558	(1,999,309)	-7.49%
November	19,882,939	16,534,758	3,348,181	20.25%
December	18,314,222	21,765,958	(3,451,736)	-15.86%
January	17,636,972	26,436,258	(8,799,286)	-33.28%
February	33,102,769	23,937,258	9,165,511	38.29%
March	23,746,469	24,713,158	(966,689)	-3.91%
April	17,769,710	19,937,558	(2,167,848)	-10.87%

Rolling 12-Month Total

266,550,888

276,690,739

Rolling, 12-Month Average

22,212,574

<sup>(1)</sup> Figures are stated as "Service Months"; that is, July figures represent bills issued in August, etc.

<sup>(2)</sup> Not tracked as part of the wholesale sewer charges.



### City of Highland Park Billings and Collections

The City of Highland Park is provided water service pursuant to an emergency service basis. Sewer service is provided pursuant to a 1982 amended contract which indicates that the parties are guided in their legal relationship by a Michigan Supreme Court decision from 1949.

As of April 30, 2023, Highland Park had a delinquent balance of \$54.9 million, including \$41.0 million for wastewater treatment services, \$1.9 million for industrial waste control services, and \$12.0 million for water supply services.

**Table 5 - City of Highland Park Billings and Collections** provides a lifeto-date balance summary of the billing and collection history for Highland Park with detail provided for fiscal year 2023 through April 30, 2023. Please note the numbers below reflect the month the billing was sent and not the month the service was provided. A life-to-date summary is provided as an appendix to this monthly financial report.

Table 5 - City of Highland Park Billings and Collections

Γ	Service Month	Water	Sewer	IWC	Total
May 31, 2022 Balance		10,840,630	41,973,475	1,814,083	54,628,188
June 2022 Billing	May 2022	100,820	446,400	4,002	551,222
June 2022 Payments			(1,788,828)		(1,788,828)
June 30, 2022 Balance		10,941,450	40,631,047	1,818,085	53,390,582
July 2022 Billing	June 2022	104,262	446,400	4,002	554,664
July 2022 Payments		-	(126,056)	-	(126,056)
July 31, 2022 Balance		11,045,712	40,951,391	1,822,087	53,819,190
August 2022 Billing	July 2022	112,017	451,700	4,082	567,799
August 2022 Payments		-	(117,079)	-	(117,079)
August 31, 2022 Balance		11,157,729	41,286,012	1,826,169	54,269,910
September 2022 Billing	August 2022	113,427	451,700	4,025	569,152
September 2022 Payments		-	(144,837)	-	(144,837)
September 30, 2022 Balance		11,271,156	41,592,875	1,830,194	54,694,225
October 2022 Billing	September 2022	106,220	451,700	4,026	561,946
October 2022 Payments		-	(133,899)	-	(133,899)
October 31, 2022 Balance		11,377,376	41,910,676	1,834,220	55,122,272
November 2022 Billing	October 2022	106,221	451,700	4,026	561,947
November 2022 Payments		-	(492,789)	-	(492,789)
November 30, 2022 Balance		11,483,597	41,869,587	1,838,246	55,191,430
December 2022 Billing	November 2022	103,645	451,700	4,025	559,370
December 2022 Payments		-	(641,773)	-	(641,773)
December 31, 2022 Balance		11,587,242	41,679,514	1,842,271	55,109,027
January 2023 Billing	December 2022	99,260	451,700	3,997	554,957
January 2023 Payments		-	(1,341,522)	-	(1,341,522)
January 31, 2023 Balance		11,686,502	40,789,692	1,846,268	54,322,462
February 2023 Billing	January 2023	106,448	451,700	3,998	562,146
February 2023 Payments		-	(434,682)	-	(434,682)
February 28, 2023 Balance		11,792,950	40,806,710	1,850,266	54,449,926
March 2023 Billing	February 2023	99,164	451,700	3,889	554,753
March 2023 Payments		-	(347,442)	-	(347,442)
March 31, 2023 Balance		11,892,114	40,910,969	1,854,155	54,657,238
April 2023 Billing	March 2023	101,068	451,700	3,897	556,665
April 2023 Payments		-	(358,010)	-	(358,010)
April 30, 2023 Balance		11,993,182	41,004,659	1,858,052	54,855,893



### Wholesale Water & Sewer Accounts Receivable Aging Report

The detailed accounts receivable aging is in the Appendix to this monthly report. This report reflects the wholesale receivables only and does not include DWSD.

**Table 6 - Wholesale Accounts Receivable Aging Report Summary** is a summary of the total, current and non-current receivables by category as of April 30, 2023.

**Table 7 - Wholesale Accounts Receivable Aging Report, Net of Highland Park** is the same summary *without* the past due balances for the City of Highland Park.

**Table 8 - Wholesale Accounts Receivable Aging Report, Net of Highland Park and Dearborn** is the same summary *without* the past due balances for the City of Highland Park and Dearborn. Five water accounts comprise the past due balances over 46 days. One account past due of \$278 thousand was paid in full in early May. The remaining four relate to ongoing disputes regarding the Highland Park portion of charges.

The two past due Sewer accounts totaling \$4.7 million dollars were both paid in full in June. Three past due pollutant surcharge account totaling \$51 thousand in May were paid in full, the remaining past due balance consists of smaller account holders that GLWA staff continue to communicate with.

Table 6 - Wholesale Accounts Receivable Aging Report Summary

		Total		Current	46-74 Days	75-104 Days	>105 Days
Water	\$	60,275,425.73	\$ 4	42,517,570.32	\$ 1,335,243.13	\$ 1,068,919.77	\$ 15,353,692.51
Sewer	\$	63,978,829.77	\$ 1	18,760,570.79	\$ 5,117,000.00	\$ 451,700.00	\$ 39,649,558.98
IWC	\$	2,292,733.00	\$	442,466.96	\$ 3,997.56	\$ 3,997.07	\$ 1,842,271.41
Pollutant Surcharge	\$	593,258.30	\$	540,900.62	\$ 42,453.61	\$ 8,788.65	\$ 1,115.42
Total	\$	127,140,246.80	\$ 6	32,261,508.69	\$ 6,498,694.30	\$ 1,533,405.49	\$ 56,846,638.32
	COL.	100.00%		48.97%	5.11%	1.21%	44.71%

Table 7 - Wholesale Accounts Receivable Aging Report, Net of Highland Park

				 <u> </u>		
	Total		Current	46-74 Days	75-104 Days	>105 Days
Water	\$ 48,282,243.47	\$ 4	12,317,338.49	\$ 1,122,573.80	\$ 969,660.65	\$ 3,872,670.53
Sewer	\$ 22,974,170.79	\$ 1	18,308,870.79	\$ 4,665,300.00	\$ -	\$ _
IWC	\$ 434,680.95	\$	434,680.46	\$ 0.49	\$ -	\$ -
Pollutant Surcharge	\$ 593,258.30	\$	540,900.62	\$ 42,453.61	\$ 8,788.65	\$ 1,115.42
Total	\$ 72,284,353.51	\$ 6	61,601,790.36	\$ 5,830,327.90	\$ 978,449.30	\$ 3,873,785.95
	100.00%		85.22%	8.07%	1.35%	5.36%

Table 8 - Wholesale Accounts Receivable Aging Report, Net of Highland Park and Dearborn

	Total	Current	46-74 Days	75-104 Days	>105 Days
Water	\$ 40,878,193.34	\$ 40,633,525.92	\$ 244,667.42	\$ -	\$ -
Sewer	\$ 22,974,170.79	\$ 18,308,870.79	\$ 4,665,300.00	\$ -	\$ _
IWC	\$ 434,680.95	\$ 434,680.46	\$ 0.49	\$ / <del>-</del>	\$ , <del>-</del> ,
Pollutant Surcharge	\$ 593,258.30	\$ 540,900.62	\$ 42,453.61	\$ 8,788.65	\$ 1,115.42
Total	\$ 64,880,303.38	\$ 59,917,977.79	\$ 4,952,421.52	\$ 8,788.65	\$ 1,115.42
	100.00%	92.35%	7.63%	0.01%	0.00%

**Note:** percentages vary from 100% due to rounding.



The Monthly Trust Receipts & Disbursements Report includes the following.

- 1. GLWA Trust Receipts & Disbursements Net Cash Flows and Receipts
- 2. DWSD Trust Receipts & Disbursements Net Cash Flows, Receipts & Loan Receivable
- 3. Combined System Trust Receipts & Disbursements Net Cash Flows

### **GLWA Trust Receipts & Disbursements**

**Net Cash Flows and Receipts Basis:** The trusts established pursuant to the Master Bond Ordinance (MBO) outline a flow of funds that governs the priority of the application of cash receipts from both the regional wholesale (i.e., Great Lakes Water Authority or GLWA) and local retail (i.e., Detroit Water & Sewerage Department or DWSD) activities which are further separated by the water system and the sewage disposal system.

This report provides an ongoing status of the net cash flow of both organizations (GLWA and DWSD) to fund their allocated share of Master Bond Ordinance requirements in accordance with the leases for the regional systems.

**Table 1 – GLWA Net Cash Flows from Trust Receipts & Disbursements** provides a summary of cash receipt collections and required MBO transfers by fiscal year. Fiscal year 2023 reflects ten months of activity to date.

Water fund receipts exceeded required disbursements by 6% through April 30, 2023 compared to the four-year historical average ratio of required receipts exceeding disbursements by 11% since July 1, 2018.

Sewer fund receipts exceeded required disbursements by 5% through April 30, 2023 in line with the four-year historical average ratio of required receipts exceeding disbursements by 7% since July 1, 2018.

Chart 1 – GLWA 12-Month Net Receipts – Water outlines monthly cash receipt trends across two points of reference for the regional water system—current year and prior year. The black line at the zero highlights the minimum goal for net receipts.

Chart 2 – GLWA 12-Month Net Receipts – Sewer outlines monthly cash receipt trends across two points of reference for the regional sewer system—current year and prior year. The black line at the zero highlights the minimum goal for net receipts.

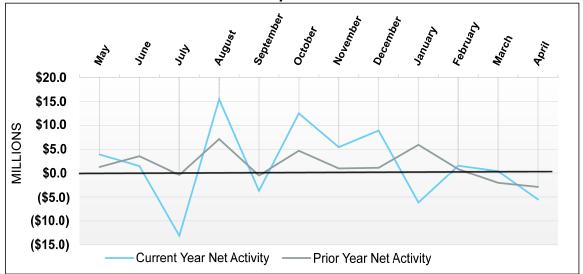


### Table 1 – GLWA Net Cash Flows from Trust Receipts & Disbursements

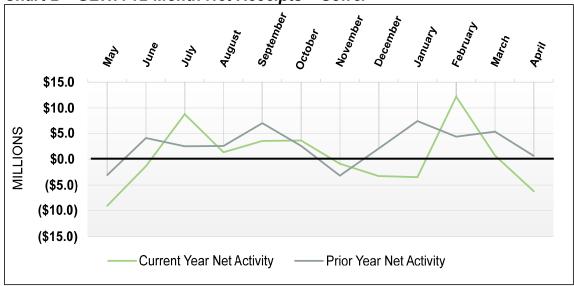
		FY 2019		FY 2020		FY 2021		FY 2022		FY 2023 Thru Apr 30
Water										
Receipts     MOU Adjustments	\$	336,594,234	\$	332,606,196 -	\$	336,642,021	\$	338,117,694	\$	298,275,062
<ul><li>3 Adjusted Receipts</li><li>4 Disbursements</li></ul>		336,594,234 (289,230,481)		332,606,196 (296,190,425)		336,642,021 (308,713,407)		338,117,694 (316,495,360)		298,275,062 (282,506,535)
<ul><li>5 Receipts Net of Required Transfers</li><li>6 I&amp;E Transfer</li></ul>		47,363,753 (47,695,000)		36,415,771 (25,719,751)		27,928,614 (31,991,687)		21,622,334 (26,622,862)		15,768,527 (8,702,217)
7 Net Receipts	\$	(331,247)	\$	10,696,020	\$	(4,063,073)	\$	(5,000,528)	\$	7,066,310
Ratio of Receipts to Required Disbursements (Line 3/Line 4)		116%		112%		109%		107%		106%
Sewer										
9 Receipts 10 MOU Adjustments	\$	467,743,744 -	\$	490,461,356 -	\$	472,871,853 -	\$	471,979,297 -	\$	405,872,084 -
11 Adjusted Receipts		467,743,744		490,461,356		472,871,853		471,979,297		405,872,084
12 Disbursements		(453,406,636) 14,337,108		(445,604,952) 44,856,404		(436,600,883) 36,270,970		(450,701,751) 21,277,546		(387,407,096) 18,464,988
<ul><li>13 Receipts Net of Required Transfers</li><li>14 I&amp;E Transfer</li><li>15 DWSD Shortfall Advance</li></ul>		(22,547,700)		(19,096,200)		(40,504,727)		(37,651,788)		(13,517,601)
16 Shortfall Repayment (principal)		9,367,355		17,542,669		18,206,431		8,296,578		-
17 Net Receipts	\$	1,156,763	\$	43,302,873	\$	13,972,674	\$	(8,077,664)	\$	4,947,387
Ratio of Receipts to Required Disbursements (Line 11/Line 12)		103%		110%		108%		105%		105%
Combined										
<ul><li>19 Receipts</li><li>20 MOU Adjustments</li></ul>	\$	804,337,978	\$	823,067,552	\$	809,513,874	\$	810,096,991	\$	704,147,146
21 Adjusted Receipts		804,337,978		823,067,552		809,513,874		810,096,991		704,147,146
22 Disbursements		(742,637,117)		(741,795,377)		(745,314,290)		(767,197,111)		(669,913,631)
23 Receipts Net of Required Transfers		61,700,861		81,272,175		64,199,584		42,899,880		34,233,515
24 I&E Transfer		(70,242,700)		(44,815,951)		(72,496,414)		(64,274,650)		(22,219,818)
25 Shortfall Advance		0.207.255		47 5 40 000		40.000.404		0.000.570		-
<ul><li>26 Shortfall Repayment</li><li>27 Net Receipts</li></ul>	\$	9,367,355 825,516	\$	17,542,669 53,998,893	\$	18,206,431 9,909,601	\$	8,296,578 (13,078,192)	\$	12,013,697
·	۳	020,010	Ψ	JJ,380,083	Ψ	1 00,606,6	Ψ	(13,070,182)	φ	12,013,097
Ratio of Receipts to Required Disbursements (Line 21/Line 22)		108%		111%		109%		106%		105%



Chart 1 – GLWA 12-Month Net Receipts – Water









### **DWSD Trust Receipts & Disbursements**

**Net Cash Flows and Receipts Basis:** The trusts established pursuant to the Master Bond Ordinance (MBO) outline a flow of funds that governs the priority of the application of cash receipts from both the regional wholesale (i.e. Great Lakes Water Authority or GLWA) and local retail (i.e. Detroit Water & Sewerage Department or DWSD) activities which are further separated by the water system and the sewage disposal system.

This report provides an ongoing status of the net cash flow of both organizations (GLWA and DWSD) to fund their allocated share of Master Bond Ordinance requirements in accordance with the leases for the regional systems.

**Table 2 – DWSD Net Cash Flows from Trust Receipts & Disbursements** provides a summary of cash receipt collections and required MBO transfers by fiscal year. Fiscal year 2023 reflects ten months of activity to date.

Water fund receipts exceeded required disbursements by 1% through April 30, 2023 compared to the four-year historical average ratio of required receipts exceeding disbursements by 3% since July 1, 2018.

Sewer fund receipts exceeded required disbursements by 6% through April 30, 2023 compared to the four-year historical average of required receipts exceeding disbursements by 1% since July 1, 2018.



Table 2 – DWSD Net Cash Flows from Trust Receipts & Disbursements

			FY 2019		FY 2020		FY 2021		FY 2022		FY 2023 Thru Apr 30
	Water										
1 2	Receipts MOU Adjustments	\$	99,868,219	\$	96,885,723	\$	102,067,423	\$	101,964,963	\$	97,951,790 -
3 4 5	Adjusted Receipts Disbursements Receipts Net of Required Transfers		99,868,219 (97,694,600) 2,173,619		96,885,723 (97,823,097) (937,374)		102,067,423 (100,707,200) 1,360,223		101,964,963 (94,495,601) 7,469,362		97,951,790 (97,458,803) 492,987
6	I&E Transfer	\$	(8,407,080)	¢.	(937,374)	¢.	1,360,223	¢.	7,469,362	•	, <u>-</u>
7 8	Net Receipts Ratio of Receipts to Required Disbursements (Line 3/Line 4)	Ф	(6,233,461)	P	99%	Ф	1,360,223	Ф	108%	Ė	101%
	Sewer										
9 10	Receipts MOU Adjustments	\$	265,339,797 6,527,200	\$	264,689,559 -	\$	308,210,767 -	\$	291,280,896 -	\$	249,682,374
11 12	Adjusted Receipts Disbursements		271,866,997 (271,018,306)		264,689,559 (275,507,374)		308,210,767 (295,100,771)		291,280,896 (285,256,000)		249,682,374 (236,637,593)
13 14	Receipts Net of Required Transfers I&E Transfer		848,691 -		(10,817,815) -		13,109,996 -		6,024,896 -		13,044,781
15 16	Shortfall Advance from GLWA Net Receipts	\$	848,691	\$	(10,817,815)	\$	13,109,996	\$	6,024,896	\$	- 13,044,781
17	Ratio of Receipts to Required Disbursements (Line 11/Line 12)		100%		96%		104%		102%		106%
	Combined										
18 19	Receipts MOU Adjustments	\$	365,208,016 6,527,200	\$	361,575,282 -	\$	410,278,190 -	\$	393,245,859 -	\$	347,634,164 -
20 21	Adjusted Receipts Disbursements		371,735,216 (368,712,906)		361,575,282 (373,330,471)		410,278,190 (395,807,971)		393,245,859 (379,751,601)		347,634,164 (334,096,396)
22 23	Receipts Net of Required Transfers I&E Transfer		3,022,310 (8,407,080)		(11,755,189)		14,470,219		13,494,258		13,537,768
24 25	Shortfall Advance from GLWA Net Receipts	\$	(5,384,770)	\$	(11,755,189)	\$	14,470,219	\$	13,494,258	\$	13,537,768
26	Ratio of Receipts to Required Disbursements (Line 20/Line 21)		101%		97%		104%		104%		104%

**Chart 3 – DWSD 12-Month Net Receipts – Water** outlines monthly activity trends across two points of reference for the local water system—current year and prior year. The black line at the zero highlights the breakeven goal for net receipts.

**Chart 4 – DWSD 12-Month Net Receipts – Sewer** outlines monthly activity trends across two points of reference for the local sewer system—current year and prior year. The black line at the zero highlights the breakeven goal for net receipts.



Chart 3 – DWSD 12-Month Net Receipts – Water

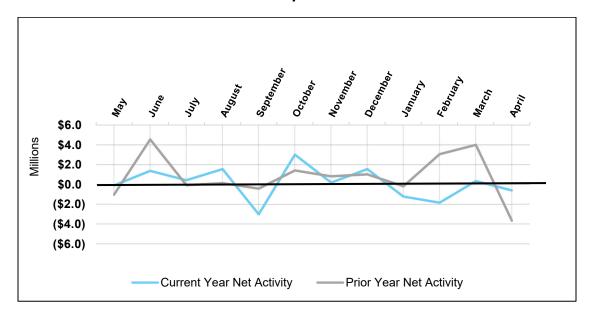
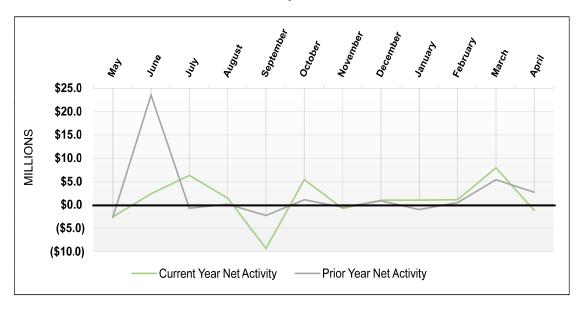


Chart 4 – DWSD 12-Month Net Receipts – Sewer



### **Combined System Trust Receipts & Disbursements**

**Net Cash Flows and Receipts Basis:** The trusts established pursuant to the Master Bond Ordinance (MBO) outline a flow of funds that governs the priority of the application of cash receipts from both the regional wholesale (i.e., Great Lakes Water Authority or GLWA) and local retail (i.e. Detroit Water & Sewerage Department or DWSD) activities which are further separated by the water system and the sewage disposal system.



**Table 3 – Combined Net Cash Flows from Trust Receipts & Disbursements** provides a summary of cash receipt collections and required MBO transfers by fiscal year. Fiscal year 2023 reflects ten months of activity to date.

Water fund net receipts exceeded required disbursements by 4% through April 30, 2023 compared to the four-year historical average ratio of required receipts exceeding disbursements by 9% since July 1, 2018.

Sewer fund receipts exceeded required disbursements by 5% through April 30, 2023 compared to the four-year historical average ratio of required receipts exceeding disbursements by 4% since July 1, 2018.

Table 3 – Combined Net Cash Flows from Trust Receipts & Disbursements

		FY 2019		FY 2020		FY 2021		FY 2022	F	FY 2023 Thru Apr 30
Water										
<ul><li>1 Receipts</li><li>2 MOU Adjustments</li></ul>	\$	436,462,453 -	\$	429,491,919 -	\$	438,709,444 -	\$	440,082,657 -	\$	396,226,852
<ul><li>3 Adjusted Receipts</li><li>4 Disbursements</li></ul>		436,462,453 (386,925,081)		429,491,919 (394,013,522)		438,709,444 (409,420,607)		440,082,657 (410,990,961)		396,226,852 (379,965,338)
<ul><li>5 Receipts Net of Required Transfers</li><li>6 I&amp;E Transfer</li></ul>		49,537,372 (56,102,080)		35,478,397 (25,719,751)		29,288,837 (31,991,687)		29,091,696 (26,622,862)		16,261,514 (8,702,217)
7 Net Receipts	\$	(6,564,708)	\$	9,758,646	\$	(2,702,850)	\$	2,468,834	\$	7,559,297
Ratio of Receipts to Required Disbursements (Line 3/Line 4)		113%		109%		107%		107%		104%
Sewer										
9 Receipts 10 MOU Adjustments	\$	733,083,541 6,527,200	\$	755,150,915 -	\$	781,082,620 -	\$	763,260,193 -	\$	655,554,458 -
11 Adjusted Receipts 12 Disbursements		739,610,741 (724,424,942)		755,150,915 (721,112,326)		781,082,620 (731,701,654)		763,260,193 (735,957,751)		655,554,458 (624,044,689)
13 Receipts Net of Required Transfers		15,185,799		34,038,589		49,380,966		27,302,442		31,509,769
14 I&E Transfer 15 Shortfall Advance		(22,547,700)		(19,096,200)		(40,504,727)		(37,651,788)		(13,517,601) -
16 Shortfall Repayment (principal)		9,367,355	Φ.	17,542,669	Φ.	18,206,431	<b>ተ</b>	8,296,578	•	- 47,000,460
17 Net Receipts	<b>P</b>	(7,361,901)	Ф	32,485,058	\$	27,082,670	Ф	(2,052,768)	Þ	17,992,168
Ratio of Receipts to Required Disbursements (Line 11/Line 12)		102%		105%		107%		104%		105%
Combined										
<ul><li>19 Receipts</li><li>20 MOU Adjustments</li></ul>	\$	1,169,545,994 6,527,200	\$	1,184,642,834 -	\$	1,219,792,064	\$	1,203,342,850	\$	1,051,781,310 -
21 Adjusted Receipts		1,176,073,194		1,184,642,834		1,219,792,064		1,203,342,850		1,051,781,310
22 Disbursements	(	1,111,350,023)	(	(1,115,125,848)	(	1,141,122,261)	(	(1,146,948,712)		(1,004,010,027)
<ul><li>23 Receipts Net of Required Transfers</li><li>24 I&amp;E Transfer</li><li>25 Shortfall Advance</li></ul>		64,723,171 (78,649,780)		69,516,986 (44,815,951)		78,669,803 (72,496,414)		56,394,138 (64,274,650)		47,771,283 (22,219,818)
26 Shortfall Repayment		9,367,355		17,542,669		18,206,431		8,296,578		-
27 Net Receipts	\$	(4,559,254)	\$	42,243,704	\$	24,379,820	\$	416,066	\$	25,551,465
Ratio of Receipts to Required Disbursements (Line 21/Line 22)		106%		106%		107%		105%		105%

### **APPENDIX**



					. 105 -
Customer Name	Total Due	Current	46 - 74 Days	75 - 104 Days	>105 Days
ALLEN PARK	\$397,709.92	\$397,709.92	\$0.00	\$0.00	\$0.00
ALMONT VILLAGE	\$20,304.10	\$20,304.10	\$0.00	\$0.00	\$0.00
ASH TOWNSHIP	\$69,576.62	\$69,576.62	\$0.00	\$0.00	\$0.00
BELLEVILLE	\$27,463.37	\$27,463.37	\$0.00	\$0.00	\$0.00
BERLIN TOWNSHIP	\$122,803.12	\$122,803.12	\$0.00	\$0.00	\$0.00
BROWNSTOWN TOWNSHIP	\$606,383.01	\$606,383.01	\$0.00	\$0.00	\$0.00
BRUCE TOWNSHIP	\$19,856.98	\$19,856.98	\$0.00	\$0.00	\$0.00
BURTCHVILLE TOWNSHIP	\$27,706.99	\$27,706.99	\$0.00	\$0.00	\$0.00
CANTON TOWNSHIP	\$931,264.67	\$931,264.67	\$0.00	\$0.00	\$0.00
CENTER LINE	\$82,363.29	\$82,363.29	\$0.00	\$0.00	\$0.00
CHESTERFIELD TOWNSHIP	\$367,796.63	\$367,796.63	\$0.00	\$0.00	\$0.00
CLINTON TOWNSHIP	\$635,982.15	\$635,982.15	\$0.00	\$0.00	\$0.00
COMMERCE TOWNSHIP	\$568,936.40	\$568,936.40	\$0.00	\$0.00	\$0.00
DEARBORN	\$7,404,050.13	\$1,683,812.57	\$877,906.38	\$969,660.65	\$3,872,670.53
DEARBORN HEIGHTS	\$633,725.32	\$633,725.32	\$0.00	\$0.00	\$0.00
EASTPOINTE	\$278,329.66	\$278,329.66	\$0.00	\$0.00	\$0.00
ECORSE	\$112,682.72	\$112,682.72	\$0.00	\$0.00	\$0.00
FARMINGTON	\$85,365.90	\$85,365.90	\$0.00	\$0.00	\$0.00
FARMINGTON HILLS	\$1,446,038.10	\$1,446,038.10	\$0.00	\$0.00	\$0.00
FERNDALE	\$168,489.10	\$168,489.10	\$0.00	\$0.00	\$0.00
FLAT ROCK	\$226,199.23	\$226,199.23	\$0.00	\$0.00	\$0.00
FLINT	\$383,682.84	\$383,682.84	\$0.00	\$0.00	\$0.00
FRASER	\$105,636.52	\$105,636.52	\$0.00	\$0.00	\$0.00

Customer Name	Total Due	Current	46 - 74 Days	75 - 104 Days	>105 Days
GARDEN CITY	\$139,714.67	\$139,714.67	\$0.00	\$0.00	\$0.00
GENESEE COUNTY DRAIN COMM	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
GIBRALTAR	\$57,350.23	\$57,350.23	\$0.00	\$0.00	\$0.00
GREATER LAPEER CUA	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
GREENWOOD TWP. (DTE)	\$85,572.05	\$85,572.05	\$0.00	\$0.00	\$0.00
GROSSE ILE TOWNSHIP	\$209,053.23	\$209,053.23	\$0.00	\$0.00	\$0.00
GROSSE POINTE FARMS	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
GROSSE POINTE PARK	\$105,278.26	\$105,278.26	\$0.00	\$0.00	\$0.00
GROSSE POINTE SHORES	\$47,369.16	\$47,369.16	\$0.00	\$0.00	\$0.00
GROSSE POINTE WOODS	\$102,755.21	\$102,755.21	\$0.00	\$0.00	\$0.00
HAMTRAMCK	\$(72,199.04)	\$0.00	\$(72,199.04)	\$0.00	\$0.00
HARPER WOODS	\$144,428.99	\$144,428.99	\$0.00	\$0.00	\$0.00
HARRISON TWP	\$139,717.11	\$139,717.11	\$0.00	\$0.00	\$0.00
HAZEL PARK	\$64,508.36	\$64,508.36	\$0.00	\$0.00	\$0.00
HIGHLAND PARK	\$11,993,182.26	\$200,231.83	\$212,669.33	\$99,259.12	\$11,481,021.98
HURON TOWNSHIP	\$336,221.51	\$331,118.23	\$5,103.28	\$0.00	\$0.00
IMLAY CITY	\$121,644.18	\$121,644.18	\$0.00	\$0.00	\$0.00
IMLAY TOWNSHIP (CHAMPION BUS	\$800.00	\$800.00	\$0.00	\$0.00	\$0.00
INKSTER	\$232,389.47	\$232,389.47	\$0.00	\$0.00	\$0.00
KEEGO HARBOR	\$49,865.58	\$49,865.58	\$0.00	\$0.00	\$0.00
LAPEER	\$137,449.23	\$137,449.23	\$0.00	\$0.00	\$0.00
LENOX TOWNSHIP	\$52,922.09	\$52,922.09	\$0.00	\$0.00	\$0.00

Customer Name	Total Due	Current	46 - 74 Days	75 - 104 Days	>105 Days
LINCOLN PARK	\$422,342.79	\$418,967.79	\$3,375.00	\$0.00	\$0.00
LIVONIA	\$934,035.41	\$934,035.41	\$0.00	\$0.00	\$0.00
MACOMB TWP	\$2,050,791.39	\$2,050,791.39	\$0.00	\$0.00	\$0.00
MADISON HEIGHTS	\$182,895.77	\$182,895.77	\$0.00	\$0.00	\$0.00
MAYFIELD TOWNSHIP (KAMAX)	\$7,173.07	\$7,173.07	\$0.00	\$0.00	\$0.00
MELVINDALE	\$62,975.08	\$62,975.08	\$0.00	\$0.00	\$0.00
NEW HAVEN	\$33,482.52	\$33,482.52	\$0.00	\$0.00	\$0.00
NOCWA	\$3,594,517.21	\$3,594,517.21	\$0.00	\$0.00	\$0.00
NORTHVILLE	\$63,608.73	\$63,608.73	\$0.00	\$0.00	\$0.00
NORTHVILLE TOWNSHIP	\$881,588.19	\$881,588.19	\$0.00	\$0.00	\$0.00
NOVI	\$710,350.43	\$710,350.43	\$0.00	\$0.00	\$0.00
OAK PARK	\$120,860.93	\$120,860.93	\$0.00	\$0.00	\$0.00
OAKLAND CO DR COM	\$14,396.92	\$14,396.92	\$0.00	\$0.00	\$0.00
PLYMOUTH	\$88,913.45	\$88,913.45	\$0.00	\$0.00	\$0.00
PLYMOUTH TOWNSHIP	\$717,766.03	\$702,266.03	\$15,500.00	\$0.00	\$0.00
REDFORD TOWNSHIP	\$821,748.23	\$543,797.05	\$277,951.18	\$0.00	\$0.00
RIVER ROUGE	\$121,628.87	\$121,628.87	\$0.00	\$0.00	\$0.00
RIVERVIEW	\$149,081.98	\$149,081.98	\$0.00	\$0.00	\$0.00
ROCKWOOD	\$23,753.94	\$23,753.94	\$0.00	\$0.00	\$0.00
ROMEO	\$18,002.71	\$18,002.71	\$0.00	\$0.00	\$0.00
ROMULUS	\$709,713.25	\$709,713.25	\$0.00	\$0.00	\$0.00
ROSEVILLE	\$459,694.05	\$459,694.05	\$0.00	\$0.00	\$0.00
ROYAL OAK TOWNSHIP	\$35,294.57	\$35,294.57	\$0.00	\$0.00	\$0.00

Customer Name	Total Due	Current	46 - 74 Days	75 - 104 Days	>105 Days
SHELBY TOWNSHIP	\$2,257,400.37	\$2,257,400.37	\$0.00	\$0.00	\$0.00
SOCWA	\$3,804,943.24	\$3,804,943.24	\$0.00	\$0.00	\$0.00
SOUTH ROCKWOOD	\$19,883.84	\$19,883.84	\$0.00	\$0.00	\$0.00
SOUTHGATE	\$192,550.29	\$192,550.29	\$0.00	\$0.00	\$0.00
ST. CLAIR SHORES	\$285,548.52	\$285,548.52	\$0.00	\$0.00	\$0.00
STERLING HEIGHTS	\$2,518,763.60	\$2,518,763.60	\$0.00	\$0.00	\$0.00
SUMPTER TOWNSHIP	\$118,989.37	\$118,989.37	\$0.00	\$0.00	\$0.00
SYLVAN LAKE	\$19,454.44	\$19,454.44	\$0.00	\$0.00	\$0.00
TAYLOR	\$825,873.68	\$810,936.68	\$14,937.00	\$0.00	\$0.00
TRENTON	\$160,165.03	\$160,165.03	\$0.00	\$0.00	\$0.00
TROY (SEOC)	\$1,084,019.78	\$1,084,019.78	\$0.00	\$0.00	\$0.00
UTICA	\$48,840.44	\$48,840.44	\$0.00	\$0.00	\$0.00
VAN BUREN TOWNSHIP	\$572,112.97	\$572,112.97	\$0.00	\$0.00	\$0.00
WALLED LAKE	\$132,426.27	\$132,426.27	\$0.00	\$0.00	\$0.00
WARREN	\$1,770,186.42	\$1,770,186.42	\$0.00	\$0.00	\$0.00
WASHINGTON TOWNSHIP	\$368,321.80	\$368,321.80	\$0.00	\$0.00	\$0.00
WAYNE	\$293,364.97	\$293,364.97	\$0.00	\$0.00	\$0.00
WEST BLOOMFIELD TWP (C-O)	\$1,772,233.71	\$1,772,233.71	\$0.00	\$0.00	\$0.00
WESTLAND	\$1,042,369.30	\$1,042,369.30	\$0.00	\$0.00	\$0.00
WIXOM	\$192,229.53	\$192,229.53	\$0.00	\$0.00	\$0.00
WOODHAVEN	\$136,843.94	\$136,843.94	\$0.00	\$0.00	\$0.00
YCUA	\$1,763,919.38	\$1,763,919.38	\$0.00	\$0.00	\$0.00

### GLWA Aged Accounts Receivable-WATER ACCOUNTS

66

Balances	as	of	04	/30,	/23
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Customer Name	Total Due	Current	46 - 74 Days	75 - 104 Days	>105 Days
TOTAL WATER ACCOUNTS	\$60,275,425.73	\$42,517,570.32	\$1,335,243.13	\$1,068,919.77	\$15,353,692.51

GLWA Aged Accounts Receivable- SEWER ACCOUNTS

Balances as of 04/30/23

Customer Name	Total Due	Current	46 - 74 Days	75 - 104 Days	>105 Days
ALLEN PARK	\$70,700.00	\$70,700.00	\$0.00	\$0.00	\$0.00
CENTER LINE	\$86,899.50	\$86,899.50	\$0.00	\$0.00	\$0.00
DEARBORN	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
EVERGREEN-FARMINGTON	\$3,016,300.00	\$3,016,300.00	\$0.00	\$0.00	\$0.00
FARMINGTON	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
GROSSE POINTE	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
GROSSE POINTE FARMS	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
GROSSE POINTE PARK	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
HAMTRAMCK	\$336,800.00	\$336,800.00	\$0.00	\$0.00	\$0.00
HARPER WOODS	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
HIGHLAND PARK	\$41,004,658.98	\$451,700.00	\$451,700.00	\$451,700.00	\$39,649,558.98
MELVINDALE	\$131,200.00	\$131,200.00	\$0.00	\$0.00	\$0.00
OAKLAND COUNTY GWK DD	\$3,864,800.00	\$3,864,800.00	\$0.00	\$0.00	\$0.00
OMID	\$6,114,271.29	\$6,114,271.29	\$0.00	\$0.00	\$0.00
REDFORD TOWNSHIP	\$22,600.00	\$22,600.00	\$0.00	\$0.00	\$0.00
ROUGE VALLEY	\$9,321,800.00	\$4,660,900.00	\$4,660,900.00	\$0.00	\$0.00
SOUTH MACOMB SANITATION DIST	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
WAYNE COUNTY-AREA #3	\$8,800.00	\$4,400.00	\$4,400.00	\$0.00	\$0.00
TOTAL SEWER ACCOUNTS	\$63,978,829.77	\$18,760,570.79	\$5,117,000.00	\$451,700.00	\$39,649,558.98

Customer Name	Total Due	Current	46 - 74 Days	75 - 104 Days	>105 Days
ALLEN PARK	\$1,623.53	\$1,623.53	\$0.00	\$0.00	\$0.00
AUBURN HILLS (C-O)	\$11,566.98	\$11,566.98	\$0.00	\$0.00	\$0.00
AUBURN HILLS (C-O) ADMIN	\$1,959.24	\$1,959.24	\$0.00	\$0.00	\$0.00
AUBURN HILLS (E-F)	\$397.38	\$397.38	\$0.00	\$0.00	\$0.00
BERKLEY	\$3,182.62	\$3,182.62	\$0.00	\$0.00	\$0.00
BEVERLY HILLS	\$1,005.98	\$1,005.98	\$0.00	\$0.00	\$0.00
BINGHAM FARMS	\$1,088.32	\$1,088.32	\$0.00	\$0.00	\$0.00
BIRMINGHAM (E-F)	\$2,446.93	\$2,446.93	\$0.00	\$0.00	\$0.00
BIRMINGHAM (SEOC)	\$5,733.37	\$5,733.37	\$0.00	\$0.00	\$0.00
BLOOMFIELD HILLS	\$1,757.78	\$1,757.78	\$0.00	\$0.00	\$0.00
BLOOMFIELD TOWNSHIP	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
CANTON TOWNSHIP	\$85.92	\$85.92	\$0.00	\$0.00	\$0.00
CENTER LINE	\$5,223.71	\$5,223.22	\$0.49	\$0.00	\$0.00
CHARTER TOWNSHIP OF INDEPEN	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
CHESTERFIELD TOWNSHIP	\$13,047.31	\$13,047.31	\$0.00	\$0.00	\$0.00
CITY OF FARMINGTON (E-F)	\$202.27	\$202.27	\$0.00	\$0.00	\$0.00
CITY OF FERNDALE	\$17,935.80	\$17,935.80	\$0.00	\$0.00	\$0.00
CITY OF ROCHESTER	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
CLARKSTON	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
CLARKSTON (C-O) ADMIN	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
CLAWSON	\$6,297.22	\$6,297.22	\$0.00	\$0.00	\$0.00
CLINTON TOWNSHIP	\$27,458.60	\$27,458.60	\$0.00	\$0.00	\$0.00
DEARBORN	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00

Customer Name	Total Due	Current	46 - 74 Days	75 - 104 Days	>105 Days
DEARBORN HEIGHTS	\$9,846.79	\$9,846.79	\$0.00	\$0.00	\$0.00
DETROIT METRO WC AIRPORT	\$107.40	\$107.40	\$0.00	\$0.00	\$0.00
EASTPOINTE	\$6,499.49	\$6,499.49	\$0.00	\$0.00	\$0.00
FARMINGTON	\$4,065.09	\$4,065.09	\$0.00	\$0.00	\$0.00
FARMINGTON HILLS	\$25,074.32	\$25,074.32	\$0.00	\$0.00	\$0.00
FRASER	\$4,994.10	\$4,994.10	\$0.00	\$0.00	\$0.00
GARDEN CITY	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
GROSSE POINTE	\$1,591.31	\$1,591.31	\$0.00	\$0.00	\$0.00
GROSSE POINTE FARMS	\$2,103.25	\$2,103.25	\$0.00	\$0.00	\$0.00
GROSSE POINTE PARK	\$1,190.35	\$1,190.35	\$0.00	\$0.00	\$0.00
GROSSE POINTE SHORES	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
GROSSE POINTE WOODS	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
HAMTRAMCK	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
HARPER WOODS	\$1,811.48	\$1,811.48	\$0.00	\$0.00	\$0.00
HARRISON TWP	\$3,254.22	\$3,254.22	\$0.00	\$0.00	\$0.00
HAZEL PARK	\$3,370.57	\$3,370.57	\$0.00	\$0.00	\$0.00
HIGHLAND PARK	\$1,858,052.05	\$7,786.50	\$3,997.07	\$3,997.07	\$1,842,271.41
HUNTINGTON WOODS	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
INDEPENDENCE (C-O) ADMIN	\$1,286.37	\$1,286.37	\$0.00	\$0.00	\$0.00
INKSTER	\$5,599.12	\$5,599.12	\$0.00	\$0.00	\$0.00
KEEGO HARBOR	\$710.63	\$710.63	\$0.00	\$0.00	\$0.00
LATHRUP	\$1,415.89	\$1,415.89	\$0.00	\$0.00	\$0.00

Customer Name	Total Due	Current	46 - 74 Days	75 - 104 Days	>105 Days
LENOX TOWNSHIP	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
LIVONIA	\$41,393.75	\$41,393.75	\$0.00	\$0.00	\$0.00
MACOMB TWP	\$207.64	\$207.64	\$0.00	\$0.00	\$0.00
MADISON HEIGHTS	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
MELVINDALE	\$3,540.62	\$3,540.62	\$0.00	\$0.00	\$0.00
NEW HAVEN	\$619.34	\$619.34	\$0.00	\$0.00	\$0.00
NORTHVILLE	\$2,357.43	\$2,357.43	\$0.00	\$0.00	\$0.00
NORTHVILLE TOWNSHIP	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
NOVI	\$18,095.11	\$18,095.11	\$0.00	\$0.00	\$0.00
OAK PARK	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
OAKLAND TOWNSHIP	\$458.24	\$458.24	\$0.00	\$0.00	\$0.00
ORCHARD LAKE VILLAGE	\$400.96	\$400.96	\$0.00	\$0.00	\$0.00
ORION TOWNSHIP (C-O)	\$4,356.86	\$4,356.86	\$0.00	\$0.00	\$0.00
ORION TOWNSHIP (C-O) ADMIN	\$499.80	\$499.80	\$0.00	\$0.00	\$0.00
OXFORD TOWNSHIP	\$1,050.73	\$1,050.73	\$0.00	\$0.00	\$0.00
OXFORD VILLAGE	\$1,267.32	\$1,267.32	\$0.00	\$0.00	\$0.00
PLEASANT RIDGE	\$551.32	\$551.32	\$0.00	\$0.00	\$0.00
PLYMOUTH	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
PLYMOUTH TOWNSHIP	\$137.83	\$137.83	\$0.00	\$0.00	\$0.00
REDFORD TOWNSHIP	\$12,581.91	\$12,581.91	\$0.00	\$0.00	\$0.00
ROCHESTER HILLS	\$18,984.74	\$18,984.74	\$0.00	\$0.00	\$0.00
ROMULUS	\$787.60	\$787.60	\$0.00	\$0.00	\$0.00
ROSEVILLE	\$14,864.16	\$14,864.16	\$0.00	\$0.00	\$0.00

Customer Name	Total Due	Current	46 - 74 Days	75 - 104 Days	>105 Days
ROYAL OAK	\$13,847.44	\$13,847.44	\$0.00	\$0.00	\$0.00
ROYAL OAK TOWNSHIP	\$939.75	\$939.75	\$0.00	\$0.00	\$0.00
SHELBY TOWNSHIP	\$15,424.43	\$15,424.43	\$0.00	\$0.00	\$0.00
SOUTHFIELD (E-F)	\$28,926.40	\$28,926.40	\$0.00	\$0.00	\$0.00
SOUTHFIELD (SEOC)	\$3,361.62	\$3,361.62	\$0.00	\$0.00	\$0.00
ST. CLAIR SHORES	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
STERLING HEIGHTS	\$32,293.39	\$32,293.39	\$0.00	\$0.00	\$0.00
TROY (E-F)	\$386.64	\$386.64	\$0.00	\$0.00	\$0.00
TROY (SEOC)	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
UTICA	\$3,075.22	\$3,075.22	\$0.00	\$0.00	\$0.00
VAN BUREN TOWNSHIP	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
VILLAGE OF FRANKLIN	\$66.23	\$66.23	\$0.00	\$0.00	\$0.00
VILLAGE OF LAKE ORION	\$809.08	\$809.08	\$0.00	\$0.00	\$0.00
WASHINGTON TOWNSHIP	\$1,707.66	\$1,707.66	\$0.00	\$0.00	\$0.00
WATERFORD TOWNSHIP DPW	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
WATERFORD TOWNSHIP DPW (ADMI	\$3,199.35	\$3,199.35	\$0.00	\$0.00	\$0.00
WAYNE	\$5,053.17	\$5,053.17	\$0.00	\$0.00	\$0.00
WEST BLOOMFIELD TWP (C-O)	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
WEST BLOOMFIELD TWP (E-F)	\$6,226.08	\$6,226.08	\$0.00	\$0.00	\$0.00
WEST BLOOMFIELD TWP. (C-O) P	\$234.91	\$234.91	\$0.00	\$0.00	\$0.00
WESTLAND	\$23,040.88	\$23,040.88	\$0.00	\$0.00	\$0.00

### GLWA Aged Accounts Receivable-IWC ACCOUNTS

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### Balances as of 04/30/23

Customer Name	Total Due	Current	46 - 74 Days	75 - 104 Days	>105 Days
TOTAL IWC ACCOUNTS	\$2,292,733.00	\$442,466.96	\$3,997.56	\$3,997.07	\$1,842,271.41

Customer Name	Total Due	Current	46 - 74 Days	75 - 104 Days	>105 Days
3M COMPANY (MINNESOTA MINING	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
A & R PACKING CO., LLC	\$897.65	\$897.65	\$0.00	\$0.00	\$0.00
AACTRON	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
ACADEMY PACKING CO.	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
ACME RUSTPROOF	\$21.38	\$21.38	\$0.00	\$0.00	\$0.00
ADORING PET FUNERAL HOME	\$178.43	\$178.43	\$0.00	\$0.00	\$0.00
ADVANCE ENGINEERING COMPANY	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
AEVITAS SPECIALITY SERVICES	\$654.54	\$654.54	\$0.00	\$0.00	\$0.00
ALEXANDER & HORNUNG	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
ALEXANDER & HORNUNG	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
ALL CHEM CORP, LLC.	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
ALPHA STAMPING COMPANY	\$58.15	\$58.15	\$0.00	\$0.00	\$0.00
AMERICAN WASTE TECH INC.	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
AMERITI MFG. CO.	\$3,716.56	\$3,716.56	\$0.00	\$0.00	\$0.00
APPLIED TECHNOLOGY INDUSTRIE	\$1,256.56	\$1,256.56	\$0.00	\$0.00	\$0.00
ATWATER IN THE PARK	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
AUTOMOTIVE FINISH	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
AXLE BREWING COMPANY, LLC	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
B. NEKTAR MEADERY	\$2.97	\$2.97	\$0.00	\$0.00	\$0.00
BAFFIN BREWING COMPANY	\$137.26	\$137.26	\$0.00	\$0.00	\$0.00
BARON INDUSTRIES	\$1,458.28	\$1,458.28	\$0.00	\$0.00	\$0.00
BARTZ BAKERY	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
BASTONE BREWERY	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00

Customer Name	Total Due	Current	46 - 74 Days	75 - 104 Days	>105 Days
BATCH BREWING COMPANY	\$55.00	\$55.00	\$0.00	\$0.00	\$0.00
BAYS MICHIGAN CORPORATION	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
BEIRUT BAKERY, INC.	\$37.00	\$0.00	\$0.00	\$0.00	\$37.00
BETTER MADE SNACK FOOD	\$29,715.54	\$29,715.54	\$0.00	\$0.00	\$0.00
BLACK LOTUS BREWING CO.	\$61.25	\$0.00	\$0.00	\$0.00	\$61.25
BOZEK'S MARKET	\$(1,345.82)	\$0.00	\$0.00	\$(1,345.82)	\$0.00
BREW DETROIT	\$7,216.57	\$7,216.57	\$0.00	\$0.00	\$0.00
BROADWAY MKT CORNED BEEF	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
BROOKS BREWING, LLC.	\$59.94	\$59.94	\$0.00	\$0.00	\$0.00
BROWN IRON BREWHOUSE	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
CADILLAC STRAITS BREWING CO.	\$31.22	\$31.22	\$0.00	\$0.00	\$0.00
CANTON BREW WORKS	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
CAPITAL REPRODUCTIONS	\$3.74	\$3.74	\$0.00	\$0.00	\$0.00
CF BURGER CREAMERY	\$44,503.28	\$44,503.28	\$0.00	\$0.00	\$0.00
CHIEFTAN COATING, LLC.	\$3,227.53	\$3,227.53	\$0.00	\$0.00	\$0.00
CHILANGO'S BAKERY	\$133.28	\$27.60	\$13.80	\$12.65	\$79.23
CINTAS CORP MACOMB TWP.	\$33,864.50	\$33,864.50	\$0.00	\$0.00	\$0.00
CINTAS CORPORATION	\$9,946.91	\$9,946.91	\$0.00	\$0.00	\$0.00
CINTAS CORPORATION	\$4,986.63	\$4,986.63	\$0.00	\$0.00	\$0.00
CITY LAUNDRY, INC.	\$7.26	\$7.26	\$0.00	\$0.00	\$0.00
CLASSIC CONTAINER CORP.	\$110.33	\$110.33	\$0.00	\$0.00	\$0.00
CLEAN EARTH OF MICHIGAN, LLC	\$69.70	\$69.70	\$0.00	\$0.00	\$0.00

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COCA-COLA REFRESHMENTS USA,	Total Due \$0.00	Current \$0.00	46 - 74 Days \$0.00	75 - 104 Days \$0.00	>105 Days \$0.00
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COSTCO WHOLESALE STORE	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
COSTCO WHOLESALE STORE	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
COSTCO WHOLESALE STORE	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
COSTCO WHOLESALE STORE	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
COUNTRY FRESH DAIRY CO.	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
CROSS CHEMICAL COMPANY, INC.	\$ (234.45)	\$0.00	\$0.00	\$0.00	\$ (234.45)
DANA CONTAINER, INC.	\$1,420.48	\$1,420.48	\$0.00	\$0.00	\$0.00
DARLING INGREDIENTS, INC.	\$4,797.37	\$4,797.37	\$0.00	\$0.00	\$0.00
DAVE'S SAUSAGE FACTORY 2	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
DEARBORN BREWING	\$17.32	\$17.32	\$0.00	\$0.00	\$0.00
DEARBORN SAUSAGE	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
DEARBORN SAUSAGE CO., INC.	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
DETROIT BEER CO.	\$127.51	\$55.86	\$0.00	\$71.65	\$0.00
DETROIT LINEN SERVICE	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
DETROIT METRO WC AIRPORT	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
DETROIT RIVERTOWN BREWERY CC	\$733.80	\$733.80	\$0.00	\$0.00	\$0.00
DETROIT SAUSAGES CO INC	\$22.37	\$15.66	\$6.71	\$0.00	\$0.00
DETRONIC INDUSTRIES, INC.	\$(213.83)	\$0.00	\$ (213.83)	\$0.00	\$0.00
DIFCO LABORATORIES, INC.	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
DIVERSIFIED CHEM TECH. INC.	\$96.26	\$96.26	\$0.00	\$0.00	\$0.00
DOMESTIC UNIFORM RENTAL	\$6,948.88	\$6,948.88	\$0.00	\$0.00	\$0.00
DOMESTIC UNIFORM RENTAL	\$2,872.13	\$2,872.13	\$0.00	\$0.00	\$0.00

Customer Name	Total Due	Current	46 - 74 Days	75 - 104 Days	>105 Days
DOWNEY BREWING COMPANY	\$35.41	\$35.41	\$0.00	\$0.00	\$0.00
DUBOIS CHEMICALS, INC.	\$1,150.70	\$1,150.70	\$0.00	\$0.00	\$0.00
E & E MANUFACTURING CO, PLAN	\$136.11	\$91.92	\$44.19	\$0.00	\$0.00
E & E MANUFACTURING CO, PLAN	\$243.21	\$243.21	\$0.00	\$0.00	\$0.00
E.W. GROBBEL'S SONS, INC.	\$3,512.89	\$3,512.89	\$0.00	\$0.00	\$0.00
EASTERN MARKET BREWING COMP#	\$9.99	\$9.99	\$0.00	\$0.00	\$0.00
ENVIROSOLIDS, L.L.C.	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
EQ DETROIT, INC.	\$694.95	\$498.69	\$196.26	\$0.00	\$0.00
EQ DETROIT, INC.	\$3,114.84	\$2,204.07	\$910.77	\$0.00	\$0.00
EQ DETROIT, INC.	\$(0.59)	\$0.00	\$0.00	\$0.00	\$(0.59)
EQ DETROIT, INC.	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
ETON ST BREWERY- GRIFFIN CL#	\$1,392.01	\$1,392.01	\$0.00	\$0.00	\$0.00
EXTRUDE HONE CORPORATION	\$71.84	\$71.84	\$0.00	\$0.00	\$0.00
EXTRUDEHODE	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
FARMINGTON BREWING COMPANY	\$16.28	\$16.28	\$0.00	\$0.00	\$0.00
FAYGO BEVERAGES, INC.	\$6,067.06	\$6,067.06	\$0.00	\$0.00	\$0.00
FITZGERALD FINISHING LLC	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
FIVES CINETIC CORP.	\$5,134.02	\$5,134.02	\$0.00	\$0.00	\$0.00
FORD MOTOR CO- STERLING PLAN	\$2,453.28	\$2,453.28	\$0.00	\$0.00	\$0.00
FORD NEW MODEL PROGRAM	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
FOUNDERS BREWING COMPANY	\$12.31	\$12.31	\$0.00	\$0.00	\$0.00
FRESH-PAK	\$593.82	\$593.82	\$0.00	\$0.00	\$0.00

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Customer Name	Total Due	Current \$0.00	46 - 74 Days	75 - 104 Days	>105 Days
FRESH-PAK	\$0.00	<u> </u>	\$0.00	\$0.00	\$0.00
GENERAL LINEN SUPPLY CO.	\$4,075.87	\$4,075.87	\$0.00	\$0.00	\$0.00
GENERAL MOTORS, LLC ROMULUS	\$2,124.27	\$2,124.27	\$0.00	\$0.00	\$0.00
GLOBAL TITANIUM, INC.	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
GRANITE CITY FOOD & BREWERY	\$40.26	\$40.26	\$0.00	\$0.00	\$0.00
GRANITE CITY FOOD & BREWERY	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
GRANITE CITY FOOD & BREWERY	\$29.54	\$29.54	\$0.00	\$0.00	\$0.00
GREAT BARABOO BREWING CO.	\$88.58	\$88.58	\$0.00	\$0.00	\$0.00
HACIENDA MEXICAN FOODS	\$971.04	\$970.65	\$0.39	\$0.00	\$0.00
HENKEL CORPORATION	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
HENRY FORD MACOMB HOSPITAL	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
HOME STYLE FOOD INC.	\$ (463.26)	\$0.00	\$ (463.26)	\$0.00	\$0.00
HOMEGROWN BREWING COMPANY	\$38.41	\$38.41	\$0.00	\$0.00	\$0.00
HOODS CLEANERS	\$211.33	\$0.00	\$0.00	\$0.00	\$211.33
HUNTINGTON CLEANERS	\$270.10	\$270.10	\$0.00	\$0.00	\$0.00
IDP, INC.	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
INDUSTRIAL METAL COATING	\$79.59	\$79.59	\$0.00	\$0.00	\$0.00
INTRASTATE DISTRIBUTORS	\$839.25	\$839.25	\$0.00	\$0.00	\$0.00
ISLAMIC SLAUGHTER HOUSE	\$405.56	\$405.56	\$0.00	\$0.00	\$0.00
ITALIAN BUTTER BREAD STICKS	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
JAMEX BREWING CO.	\$21.31	\$21.31	\$0.00	\$0.00	\$0.00
JELD-WEN, INC.	\$341.07	\$341.07	\$0.00	\$0.00	\$0.00
KAR NUT PRODUCTS	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00

Customer Name	Total Due	Current	46 - 74 Days	75 - 104 Days	>105 Days
KOWALSKI SAUSAGES, CO.	\$(578.52)	\$ (578.52)	\$0.00	\$0.00	\$0.00
KUHNHENN BREWING	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
LA MICHOACANA FLOUR TORTILL	\$761.16	\$761.16	\$0.00	\$0.00	\$0.00
LA MICHOACANA FLOUR TORTILL?	\$82.95	\$82.95	\$0.00	\$0.00	\$0.00
LEAR CORPORATION DBA EAGLE C	\$55.76	\$55.76	\$0.00	\$0.00	\$0.00
LIBERTY STREET PROD. BREWERY	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
LILY'S SEAFOOD GRILL & BREWE	\$39.96	\$39.96	\$0.00	\$0.00	\$0.00
LIQUID ENVIRONMENTAL OF ILLI	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
LIQUID ENVIRONMENTAL SOLUTIC	\$644.48	\$644.48	\$0.00	\$0.00	\$0.00
MACDERMID, INC.	\$663.39	\$663.39	\$0.00	\$0.00	\$0.00
MCCLURE'S PICKLES	\$526.08	\$526.08	\$0.00	\$0.00	\$0.00
MCGEAN CHEMICALS	\$294.65	\$294.65	\$0.00	\$0.00	\$0.00
MCNICHOLS POLISHING & ANODIZ	\$(31.54)	\$0.00	\$ (31.54)	\$0.00	\$0.00
MELLO MEATS INC, - KUBISCH S	\$134.26	\$134.26	\$0.00	\$0.00	\$0.00
METROPOLITAN BAKERY	\$(480.40)	\$0.00	\$0.00	\$0.00	\$(480.40)
MIBA HYDRAMECHANICA CORP.	\$611.82	\$611.82	\$0.00	\$0.00	\$0.00
MICHIGAN DAIRY	\$76,291.87	\$76,291.87	\$0.00	\$0.00	\$0.00
MICHIGAN PROD. MACHINING	\$1,504.09	\$1,504.09	\$0.00	\$0.00	\$0.00
MICHIGAN SOY PRODUCTS CO.	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
MIDWEST WIRE PRODUCTS, INC.	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
MILANO BAKERY	\$453.97	\$453.97	\$0.00	\$0.00	\$0.00
MILTON CHILI CO.	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00

Customer Name	Total Due	Current	46 - 74 Days	75 - 104 Days	>105 Days
MINNIE MARIE BAKERS, INC	\$1,006.16	\$1,006.16	\$0.00	\$0.00	\$0.00
MISTER UNIFORM & MAT RENTALS	\$(11.64)	\$0.00	\$0.00	\$0.00	\$(11.64)
MOTOR CITY BREWING WORKS	\$60.57	\$59.94	\$0.00	\$0.63	\$0.00
NATIONAL CHILI COMPANY	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
NATIONAL CHILI COMPANY	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
NATIONAL CHILI COMPANY	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
NEAPCO DRIVELINES	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
NORTH CENTER BREWING COMPANY	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
NORTHERN LAKES SEAFOOD & ME#	\$15.89	\$15.89	\$0.00	\$0.00	\$0.00
OAKWOOD BAKERY	\$60.52	\$60.52	\$0.00	\$0.00	\$0.00
OLIVER HATCH CONSTRUCTION	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
PARKEDALE PHARMACEUTICALS/PF	\$114.86	\$114.86	\$0.00	\$0.00	\$0.00
PARKER'S HILLTOP BREWER & SI	\$67.00	\$67.00	\$0.00	\$0.00	\$0.00
PELLERITO FOODS INC.	\$26.50	\$26.50	\$0.00	\$0.00	\$0.00
PEPSI COLA, INC.	\$16,282.24	\$16,282.24	\$0.00	\$0.00	\$0.00
PERDUE PREMIUM MEAT COMPANY	\$16,560.67	\$16,560.67	\$0.00	\$0.00	\$0.00
PERDUE PREMIUM MEAT COMPANY	\$9,012.36	\$9,012.36	\$0.00	\$0.00	\$0.00
PERDUE PREMIUM MEAT COMPANY	\$1,232.71	\$1,232.71	\$0.00	\$0.00	\$0.00
PERSONAL UNIFORM SERVICE, IN	\$ (18.19)	\$0.00	\$0.00	\$0.00	\$ (18.19)
PETRO ENVIRON TECH, INC.	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
PINE TREE ACRES, INC.	\$114,832.18	\$106,054.59	\$0.00	\$8,777.59	\$0.00
PLATING SPEC	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
POWER VAC OF MICHIGAN, INC.	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00

# GLWA Aged Accounts Receivable- POLLUTANT SURCHARGE ACCOUNTS Balances as of 04/30/23

Customer Name	Total Due	Current	46 - 74 Days	75 - 104 Days	>105 Days
PREMIER PLATING, LLC	\$680.78	\$680.78	\$0.00	\$0.00	\$0.00
PREMIER PLATING- STERLING HE	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
PRODUCTION SPRING, LLC.	\$196.70	\$196.70	\$0.00	\$0.00	\$0.00
QUAKER HOUGHTON - PLANT #2	\$(107.71)	\$0.00	\$(107.71)	\$0.00	\$0.00
QUAKER HOUGHTON - PLANT #2	\$ (734.32)	\$0.00	\$ (734.32)	\$0.00	\$0.00
QUAKER HOUGHTON - PLANT #2	\$1,410.62	\$1,410.62	\$0.00	\$0.00	\$0.00
QUALA SERVICES, LLC	\$47.34	\$47.34	\$0.00	\$0.00	\$0.00
RAY'S ICE CREAM CO.	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
RED SPOT PAINT #409139	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
RIVER ROUGE BREWING COMPANY	\$440.60	\$0.00	\$0.00	\$0.00	\$440.60
ROAK BREWING CO. LLC	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
ROCHESTER MILLS BEER COMPANY	\$134.28	\$134.28	\$0.00	\$0.00	\$0.00
ROCHESTER MILLS PROD BREWERY	\$3,229.67	\$1,181.66	\$0.00	\$1,181.66	\$866.35
ROYAL OAK BREWERY	\$67.87	\$67.87	\$0.00	\$0.00	\$0.00
RTT	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
SEAFARE FOODS, INC.	\$64.30	\$64.30	\$0.00	\$0.00	\$0.00
SECOND NATURE (SANDERS)	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
SHERWOOD BREWING COMPANY	\$42.79	\$42.79	\$0.00	\$0.00	\$0.00
SMITH-WATKINS, LLC	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
SPRAYTEK INC MADISON HEIGH	\$615.03	\$615.03	\$0.00	\$0.00 \$0.00	
SPRAYTEK, INC.	\$14.52	\$0.00	\$0.00 \$0.00		\$14.52
SUPERNATURAL SPIRITS & BREWI	\$42.62	\$42.62	\$0.00	\$0.00	\$0.00

# GLWA Aged Accounts Receivable-POLLUTANT SURCHARGE ACCOUNTS Balances as of 04/30/23

Customer Name	Total Due	Current	46 - 74 Days	75 - 104 Days	>105 Days
SWEETHEART BAKERY, INC.	\$242.93	\$122.50	\$59.18	\$61.25	\$0.00
THE CROWN GROUP-LIVONIA PLAN	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
THE DEBURRING COMPANY	\$66.67	\$66.67	\$0.00	\$0.00	\$0.00
THERMO FISHER SCIENTIFIC	\$51,127.06	\$51,127.06	\$0.00	\$0.00	\$0.00
TOM LAUNDRY CLEANERS	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
TRAFFIC JAM & SNUG	\$ (31.16)	\$0.00	\$0.00	\$0.00	\$(31.16)
TURRI'S ITALIAN FOODS	\$0.50	\$0.50	\$0.00	\$0.00	\$0.00
TURRI'S ITALIAN FOODS	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
U-METCO, INC.	\$424.71	\$424.71	\$0.00	\$0.00	\$0.00
UNCLE RAYS SNACKS, LLC	\$80,655.42	\$40,848.66	\$39,806.76	\$0.00	\$0.00
UNCLE RAYS SNACKS, LLC	\$4,432.77	\$2,234.68	\$2,198.09	\$0.00	\$0.00
UNIQUE LINEN SERVICES, INC.	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
UNITED FISH DISTRIBUTORS	\$1.04	\$1.04	\$0.00	\$0.00	\$0.00
UNITED LINEN SERVICE, LLC.	\$392.65	\$197.09	\$195.56	\$0.00	\$0.00
UNITED MEAT & DELI	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
URBANREST BREWING COMPANY	\$69.34	\$69.34	\$0.00	\$0.00	\$0.00
US ECOLOGY MICHIGAN	\$576.74	\$576.74	\$0.00	\$0.00	\$0.00
US ECOLOGY ROMULUS, INC.	\$1,489.96	\$950.59	\$539.37	\$0.00	\$0.00
USHER OIL SERVICES	\$2,569.85	\$2,569.85	\$0.00	\$0.00	\$0.00
VALICOR ENVIROMENTAL SERVICE	\$559.27	\$559.27	\$0.00	\$0.00	\$0.00
VALICOR ENVIRONMENTAL SERVICE	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
VAUGHAN INDUSTRIES, INC.	\$34.87	\$34.87	\$0.00	\$0.00	\$0.00
VERNDALE PRODUCTS	\$6,387.80	\$6,387.80	\$0.00	\$0.00	\$0.00

# GLWA Aged Accounts Receivable-POLLUTANT SURCHARGE ACCOUNTS Balances as of 04/30/23

Customer Name	Total Due	Current	46 - 74 Days	75 - 104 Days	>105 Days
VERNDALE PRODUCTS, INC.	\$838.14	\$838.14	\$0.00	\$0.00	\$0.00
VERNOR FOOD PRODUCTS	\$165.93	\$66.37	\$33.19	\$29.04	\$37.33
WIGLEY'S MEAT PROCESS	\$552.66	\$552.66	\$0.00	\$0.00	\$0.00
WINTER SAUSAGE MFG. CO.	\$397.32	\$397.32	\$0.00	\$0.00	\$0.00
WINTER SAUSAGE MFG. CO.	\$69.49	\$69.49	\$0.00	\$0.00	\$0.00
WOLVERINE PACKING CO	\$1,886.89	\$1,886.89	\$0.00	\$0.00	\$0.00
WOLVERINE PACKING CO.	\$2,438.88	\$2,438.88	\$0.00	\$0.00	\$0.00
WOODWARD AVENUE BREWERS	\$144.24	\$0.00	\$0.00	\$0.00	\$144.24
X-R-I TESTING	\$38.90	\$38.90	\$0.00	\$0.00	\$0.00
TOTAL POLLUTANT SURCHARGE ACCOUNTS	\$593,258.30	\$540,900.62	\$42,453.61	\$8,788.65	\$1,115.42

## **City of Highland Park Billings and Collections**

	Water	Sewer	IWC	Cumulative Total
June 30, 2012 Balance FY 2013 Billings FY 2013 Payments	\$ - 485,887 (65,652)	\$ 10,207,956 4,987,635 (2,206,211)	\$ 852,987 154,444 -	\$ 11,060,943 5,627,966 (2,271,863)
June 30, 2013 Balance FY 2014 Billings FY 2014 Payments	\$ 420,235 1,004,357	\$ 12,989,380 6,980,442 (1,612,633)	\$ 1,007,431 161,951	\$ 14,417,046 8,146,750 (1,612,633)
June 30, 2014 Balance FY 2015 Billings FY 2015 Payments	\$ 1,424,592 1,008,032	\$ 18,357,189 5,553,123 (1,444,623)	\$ 1,169,382 165,739	\$ 20,951,163 6,726,894 (1,444,623)
June 30, 2015 Balance FY 2016 Billings FY 2016 Payments	\$ 2,432,625 1,157,178	\$ 22,465,689 5,612,167 (2,022,335)	\$ 1,335,121 106,431	\$ 26,233,435 6,875,776 (2,022,335)
June 30, 2016 Balance FY 2017 Billings FY 2017 Payments	\$ 3,589,803 1,245,267	\$ 26,055,521 5,802,000 (2,309,186)	\$ 1,441,551 101,999 -	\$ 31,086,875 7,149,265 (2,309,186)
June 30, 2017 Balance FY 2018 Billings FY 2018 Payments	\$ 4,835,070 1,277,179	\$ 29,548,335 5,657,101 (4,108,108)	\$ 1,543,550 80,472	\$ 35,926,954 7,014,752 (4,108,108)
June 30, 2018 Balance FY 2019 Billings FY 2019 Payments	\$ 6,112,248 1,238,797	\$ 31,097,327 5,617,100 (5,241,583)	\$ 1,624,022 51,220	\$ 38,833,597 6,907,117 (5,241,583)
June 30, 2019 Balance FY 2020 Billings FY 2020 Payments	\$ 7,351,045 1,182,639 	\$ 31,472,844 5,665,400 (3,026,117)	\$ 1,675,243 47,097	\$ 40,499,132 6,895,136 (3,026,117)
June 30, 2020 Balance FY 2021 Billings FY 2021 Payments	\$ 8,533,684 1,185,506	\$ 34,112,127 5,702,000 (2,783,552)	\$ 1,722,340 47,423	\$ 44,368,151 6,934,929 (2,783,552)
June 30, 2021 Balance FY 2022 Billings FY 2022 Payments	9,719,190 1,222,260 	37,030,575 5,389,300 (1,788,828)	1,769,763 48,322 -	48,519,528 6,659,882 (1,788,828)
June 30, 2022 Balance FY 2023 Billings (10 Months) FY 2023 Payments (10 Months)	\$ 10,941,450 1,051,732	\$ 40,631,047 4,511,700 (4,138,088)	\$ 1,818,085 39,967	\$ 53,390,582 5,603,399 (4,138,088)
Balance as of April 30, 2023	\$ 11,993,182	\$ 41,004,660	\$ 1,858,052	\$ 54,855,892



# Monthly Financial Report Binder

**May 2023** 

Presented to the Great Lakes Water Authority Audit Committee on August 25, 2023

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#### **Key Financial Metrics**

The table below provides key report highlights and flags the financial risk of a budget shortfall by year-end as follows: No Risk (green) - Potential (yellow) - Likely (red)

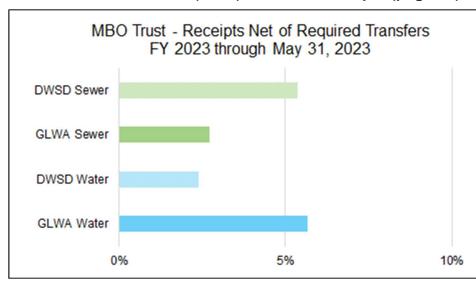
Each variance is monitored by the Great Lakes Water Authority (GLWA) management and, where appropriate, operating and/or budget priorities are re-evaluated. Staff reviews the need for budget amendments quarterly and requests necessary amendments when required based on the most current information available. This report reflects fourth guarter budget amendments approved by the GLWA Board of Directors on June 28, 2023.

For the current period, sewer capital spend reflects a variance to budget outside the normal range. Sewer capital spend is expected to show additional improvement prior to yearend.

	As of May	31, 2023			
Metric	FY 2023 Budget	FY 2023 Amended Budget	FY 2023 Actual	Variance from Financial Plan	Report Page Reference
Wholesale Water Billed Revenue (\$M)	\$306.7	\$306.7	\$309.5	1%	49
Wholesale Water Billed Usage (mcf)	12,043,000	12,043,000	12,242,000	2%	43
Wholesale Sewer Billed Revenue (\$M)	\$251.8	\$251.8	\$251.8	0%	51
Wholesale Water Operations & Maintenance (\$M)	\$132.8	\$143.7	\$139.6	-3%	5
Wholesale Sewer Operations & Maintenance (\$M)	\$168.7	\$187.1	\$185.2	-1%	Ū
Investment Income (\$M)	\$2.1	\$29.9	\$30.5	2%	38
Water Prorated Capital Spend w/SRA* (\$M)	\$142.5	\$190.6	\$182.0	-4%	29
Sewer Prorated Capital Spend w/SRA* (\$M)	\$115. <b>4</b>	\$99.1	\$92.9	-6%	30

<sup>\*</sup>SRA refers to the capital spending ratio assumption which allows capital program delivery realities to align with the financial plan.

#### Master Bond Ordinance (MBO) Trust Net Receipts (page 54)



Net flow cash receipts remain positive for GLWA Water and Sewer. This means that all legal commitments of the MBO Trust and the lease payment are fully funded – and that positive cash flow is available for additional capital program funding in

subsequent year(s). DWSD Water reports a surplus of \$2.6 million and DWSD Sewer reports a surplus of \$14.8 million of net receipts over disbursements through May 2023.



#### **Budget to Actual Analysis (page 3)**

- FY 2023 information includes the fourth quarter budget amendments which were approved by the GLWA Board of Directors on June 28, 2023.
- The total Revenue Requirements are on target through May 2023.
- The total overall Operations & Maintenance expenses are at 90.0% of budget through May 2023 which is below the pro-rata benchmark of 91.7%. This positive variance equates to a dollar amount of \$6.0 million.

#### **Basic Financial Statements (page 9)**

- The Basic Financial Statements are prepared on a full accrual basis and reflect preliminary, unaudited results.
- Operating income for May 2023 is \$71.4 million for the Water fund (21.6% of total revenues) and \$102.9 million for the Sewer fund (23.3 % of total revenues).
- Water Net Position increased by \$ 9.1 million, and Sewage Disposal Net Position increased by \$ 20.7 million for the year to date through May 2023.

#### **Capital Improvement Plan Financial Summary (page 28)**

- Water system costs incurred to date are below the amended 107% Capital Spend Ratio assumption.
- Sewer system costs incurred to date are below the amended 86.2% Capital Spend Ratio assumption.

#### **Master Bond Ordinance Transfers (page 31)**

- For May, transfers of \$15.1 million and \$21.8 million were completed for the GLWA Water and Sewer funds, respectively.
- Also, for May, transfers of \$6.0 million and \$6.0 million were completed for the DWSD Water and Sewer funds, respectively.

#### Cash Balances & Investment Income (page 38)

- Total cash & investments are \$573 million for Water and \$722 million in the Sewer fund.
- Total, combined, cumulative, FY 2023 investment income through May is \$30.5 million.

#### **DWSD Retail Revenues, Receivables & Collections (page 42)**

- Water usage through May 31, 2023 is 109.71% and revenues are 106.86% of budget.
- Sewer usage through May 31, 2023 is 104.05% and revenues are 100.48% of budget.
- Combined accounts receivable balances for the water and sewer funds report an increase of \$34.9 million over the prior year.
- Past dues over 180 days make up of 70.2% the total accounts receivable balance. The current bad debt allowance covers 100.8% of past dues over 60 days.

#### **GLWA Wholesale Billing, Receivables & Collections (page 48)**

- GLWA accounts receivable past due balance net of Highland Park is 20.38% of the total
  accounts receivable balance, with the majority of that balance related to one water account
  dispute currently under discussion.
- The Highland Park past due balance is \$55.1 million. It includes \$41.1 million for wastewater treatment services, \$1.9 million for industrial waste control services, and \$12.1 million for water supply services. Highland Park made a catch-up payment of \$1.7 million on June 3, 2022 and has continued to make additional, monthly payments since that time totaling \$4.5 million as of May 31, 2023.

**Questions?** Contact the Office of the Chief Financial Officer at <a href="CFO@glwater.org">CFO@glwater.org</a>.



The Monthly Budget to Actual Analysis report includes the following three sections.

- 1. Revenue Requirements Budget Basis Analysis
- 2. Operations & Maintenance Budget Major Budget Categories
- 3. Alignment of Operations & Maintenance Budget Priorities Expense Variance **Analysis**

The FY 2023 information presented in these sections includes the fourth guarter FY 2023 budget amendments approved by the GLWA Board of Directors on June 28, 2023.

## Revenue Requirements Budget Basis Analysis

GLWA's annual revenue requirements represent the basis for calculating Member Partner charges and aligns with the Master Bond Ordinance flow of funds categories. The budget basis is not the same as the full accrual basis used for financial reporting although the revenues and operations and maintenance expenses are largely reported on an accrual basis. The primary difference between the revenue requirements budget basis to the financial reporting basis is the treatment of debt service, legacy pension obligations, and lease related activities. The Revenue Requirements Basis is foundational to GLWA's daily operations, financial plan, and of most interest to key stakeholders.

Table 1A - Water Revenue Requirements Budget and Table 1B - Sewer Revenue **Requirements Budget** presents a year-over-year budget to actual performance report. The revenue requirements budget is accounted for in the operations and maintenance fund for each system. Since this report is for May 2023, the pro-rata benchmark is 91.7% (11 of 12 months of the fiscal year).

Items noted below are highlighted in gold on Tables 1A (Water) and 1B (Sewer).

1. **Revenues**: For both systems, total revenues for FY 2023 are slightly below the prorata benchmark; the water system is at 90.8% while the sewer system is at 91.4%. Detailed schedules related to revenues are provided in the Wholesale Billings, Collections, and Receivables section of this financial report binder.

Water revenues presented in Table 1A differ from those presented in Table 2 -Statement of Revenues, Expenses and Changes in Net Position found in the Basic Financial Statement section of this report. Water Revenues presented in Table 1A for revenue requirement purposes are reduced by the monthly payment to the City of Flint for a license to raw water rights under the Flint Raw Water Contract as documented in Appendix A-2 of the Flint Water Agreement. Through May 31, 2023, these payments total \$5.9 million for FY 2023.



- 2. *Investment Earnings:* For both systems, investment earnings are below the prorata benchmark for FY 2023; the *water* system is at 80.7% while the *sewer* system is at 79.3%. Detailed analysis of investment earnings activity to date can be found in the *Cash & Investment Income* section of this financial report binder.
- 3. **Other Revenues:** These are one-time and unusual items that do not fit an established revenue category. Both the *water* and *sewer* systems actual amount will vary from budget due to the nature of the items recorded in this category.
- 4. **Operations & Maintenance Expense:** Actual expenses<sup>1</sup> for *both* systems are below the pro-rata benchmark for FY 2023 the *water* system is at 89.1% while the *sewer* system O&M expenses is at 90.7%.
- 5. **Debt Service:** For FY 2023, both systems are above the pro-rata benchmark for debt service; the *water* system is at 93.8% while the *sewer* system is at 93.2%. The activity is based on the payment schedules adjusted for the State Revolving Fund loans that are still being drawn down.
- 6. Operating Reserve Deposit: GLWA has established a target balance in the O&M Fund of 45 days of operating expense which works in tandem with the I&E Funds to provide liquidity to the utility. Adequate funding is in place to meet this requirement; therefore, it is expected that additional transfers to this reserve will not be required in FY 2023.
- 7. **DWSD Budget Shortfall Pending:** To the extent that the local (DWSD) system experiences budgetary shortfalls as defined by the Water & Sewer Services Agreement, the GLWA budget is impacted.<sup>2</sup> Steps to proactively detect, and ideally prevent, this shortfall scenario were put into place with the 2018 Memorandum of Understanding (dated June 27, 2018). For FY 2022, DWSD management successfully implemented a formal plan to end the year with positive net cash flows for both the DWSD water system and the DWSD sewer system. For FY 2023, neither the DWSD water system nor the DWSD sewer system have a budgetary shortfall through May 31, 2023. GLWA and DWSD staff meet regularly to discuss steps to mitigate shortfalls, when they occur, as outlined in the 2018 MOU.
- 8. *Improvement & Extension (I&E) Fund Transfer Pending:* The contribution to the I&E Fund is for improvements, enlargements, extensions, or betterment of the *water* and *sewer* systems.
- 9. *Other Revenue Requirements:* The remaining revenue requirements for *both* systems are funded on a 1/12<sup>th</sup> basis each month in accordance with the Master Bond Ordinance.
- 10. **Overall:** Total revenue requirements for *both* systems are in line with the benchmark.

<sup>&</sup>lt;sup>1</sup>The tables in this analysis reflect actual amounts spent. If this analysis was on a master bond ordinance (MBO) basis, like that used for calculating debt service coverage, O&M "expense" would equal the pro-rata budget because 1/12 of the O&M budget is transferred monthly outside the MBO trust to an O&M bank account.

<sup>&</sup>lt;sup>2</sup> As a reminder, the monthly O&M transfer for MBO purposes is at 1/12 of the budget to a DWSD O&M bank account outside the trust. Actual budget may be less than that amount providing an actual positive variance for DWSD.



Table 1A – <u>Water</u> Revenue Requirements Budget (year-over-year) – (\$000)

			FY 2022		FY 2023					FY 2023		
		FY 2022		CTIVITY	Percent		BOARD		FY 2023	,	ACTIVITY	Percent
	A	MENDED		THRU	Year-to-		ADOPTED	Α	MENDED		THRU	Year-to-
Water System	В	BUDGET		/31/2022	Date	BUDGET		- 1	BUDGET		5/31/2023	Date
Revenues												
Suburban Wholesale Customer Charges	\$	315,011	\$	288,977	91.7%	\$	331,962	\$	333,856	\$	303,752	91.0%
Retail Service Charges		21,697		19,889	91.7%		22,986		22,834		20,936	91.7%
Investment Earnings		1,924		1,763	91.6%		949		9,670		7,803	80.7%
Other Revenues		684		760	111.0%		175		995		989	99.4%
Total Revenues	\$	339,316	\$	311,389	91.8%	\$	356,072	\$	367,356	\$	333,479	90.8%
Revenue Requirements												
Operations & Maintenance Expense	\$	143,934	\$	117,691	81.8%	\$	144,848	\$	156,748	\$	139,634	89.1%
General Retirement System Legacy												
Pension		6,048		5,544	91.7%		6,048		6,048		5,544	91.7%
Debt Service		135,121		124,122	91.9%		150,337		150,055		140,755	93.8%
General Retirement System Accelerated												
Pension		6,268		5,746	91.7%		6,268		6,268		5,746	91.7%
Extraordinary Repair & Replacement Deposit		_		_	0.0%		_		200		_	0.0%
Water Residential Assistance Program												
Contribution		1,706		1,563	91.7%		1,771		1,771		1,623	91.7%
Regional System Lease		22,500		20,625	91.7%		22,500		22,500		20,625	91.7%
Operating Reserve Deposit		-		_	0.0%		-		_		_	0.0%
DWSD Budget Shortfall Pending		-		-	0.0%		-		-		-	0.0%
Improvement & Extension Fund												
Transfer Pending		23,740		24,763	104.3%		24,300		23,766		26,080	109.7%
Total Revenue Requirements	\$	339,316	\$	300,054	88.4%	\$	356,072	\$	367,356	\$	340,008	92.6%
Net Difference			\$	11,335						\$	(6,528)	
Recap of Net Positive Variance												
Revenue Variance			\$	349						\$	(3,263)	
Revenue Requirement Variance				10,986							(3,265)	
Overall Variance			\$	11,335						\$	(6,528)	

Table 1B – <u>Sewer</u> Revenue Requirements Budget (year-over-year) – (\$000)

<u> </u>		A ROGUE		FY 2022	Juugu	• (	FY 2023		y cu.,		FY 2023	
	F` AME			ACTIVITY THRU	Percent Year-to-		BOARD DOPTED		FY 2023 MENDED		ACTIVITY THRU	Percent Year-to-
Sewer System	E	BUDGET		5/31/2022	Date	- 1	BUDGET	- 1	BUDGET		5/31/2023	Date
Revenues												
Suburban Wholesale Customer Charges	\$	268,130	\$	249,663	93.1%	\$	275,404	\$	274,907	\$	252,650	91.9%
Retail Service Charges		188,662		172,940	91.7%		191,042		191,042		175,122	91.7%
Industrial Waste Control Charges		8,325		7,600	91.3%		8,420		8,420		7,690	91.3%
Pollutant Surcharges		5,089		4,370	85.9%		4,951		4,951		4,304	86.9%
Investment Earnings		1,876		1,581	84.2%		1,156		13,532		10,732	79.3%
Other Revenues		538		441	82.0%		400		2,355		2,235	94.9%
Total Revenues	\$	472,620	\$	436,595	92.4%	\$	481,372	\$	495,207	\$	452,733	91.4%
Revenue Requirements												
Operations & Maintenance Expense	\$	191,909	\$	172,386	89.8%	\$	184,053	\$	204,123	\$	185,163	90.7%
General Retirement System Legacy												
Pension		10,824		9,922	91.7%		10,824		10,824		9,922	91.7%
Debt Service		204,985		188,293	91.9%		205,638		212,509		198,037	93.2%
General Retirement System Accelerated												
Pension		11,621		10,652	91.7%		11,621		11,621		10,652	91.7%
Extraordinary Repair & Replacement												
Deposit		-		-	0.0%		-		-		-	0.0%
Water Residential Assistance Program												
Contribution		2,358		2,162	91.7%		2,394		2,394		2,195	91.7%
Regional System Lease		27,500		25,208	91.7%		27,500		27,500		25,208	91.7%
Operating Reserve Deposit		-		-	0.0%		-		-		-	0.0%
DWSD Budget Shortfall Pending		-		-	0.0%		-		-		-	0.0%
Improvement & Extension Fund												
Transfer Pending		23,424		31,058	132.6%		39,343		26,237		23,768	90.6%
Total Revenue Requirements	\$	472,620	\$	439,681	93.0%	\$	481,372	\$	495,207	\$	454,945	91.9%
Net Difference			\$	(3,086)						\$	(2,213)	
Recap of Net Positive Variance				<u> </u>							· · ·	
Revenue Variance			\$	3,360						\$	(1,207)	
Revenue Requirement Variance			•	(6,446)						•	(1,005)	
Overall Variance			\$	(3,086)						\$	(2,213)	
			*	(5,555)							(=,=:0)	



# Operations & Maintenance Budget – Major Budget Categories

The year-over-year benchmark ratio as of May 31, 2023, is 91.7% (eleven months). When comparing FY 2023 to FY 2022 in *Table 2 – Operations & Maintenance Budget – Major Budget Categories*, the overall spending is higher in FY 2023.

In addition to the four major budget categories, an internal charge cost center for employee benefits is shown in the table below. If the number is positive, it indicates that the internal cost allocation rate charges to other cost centers is not sufficient. A negative number indicates a surplus in the internal cost center. A moderate surplus is preferred as it provides a hedge for mid-year benefit program cost adjustments (premiums adjust on January 1 each year) as well as managing risk as the program is partially self-insured.

Table 2 – Operations & Maintenance Budget – Major Budget Categories – (\$000)

										<u>, ,                                   </u>	
Major Budget		FY 2022 MENDED	FY 2022 ACTIVITY THRU	Percent Year-to-	A	FY 2023 BOARD DOPTED	ļ	FY 2023	FY 2023 ACTIVITY THRU		ercent ear-to-
Categories	E	BUDGET	5/31/2022	Date		BUDGET		BUDGET	5/31/2023		Date
Water	\$	76,422	\$ 68,334	89.4%	\$	76,518	\$	85,337	\$ 77,499		90.8%
Sewer		120,971	107,702	89.0%		113,198		136,348	126,854	. (	93.0%
Centralized		103,846	84,383	81.3%		104,503		104,502	90,917		87.0%
Administrative		34,603	29,658	85.7%		34,682		34,682	29,526		85.1%
Employee Benefits		-		0.0%		-		-	-		0.0%
Total O&M Budget	\$	335,843	\$ 290,077	86.4%	\$	328,900	\$	360,870	\$ 324,797	_	90.0%

Totals may be off due to rounding

# Alignment of Operations & Maintenance Budget Priorities – Expense Variance Analysis

The purpose of *Table 3 – Operations & Maintenance Expense Variance Analysis* is to evaluate whether the actual spend rate within a natural cost category is in alignment with the budget. Given the effort to develop an accurate budget, a variance is a red flag of a *potential* budget amendment or misalignment of priorities.

**Total**: In total, the overall O&M expenses are at 90.0% which is below the pro-rata benchmark of 91.7%. This positive variance equates to a dollar amount of \$6.0 million. The expense category commentary is provided below for items highlighted on Table 3.

**Personnel Costs:** The overall category is slightly under the pro-rata benchmark; coming in at 90.8% through May 2023.



**Utilities:** The overall category is slightly below the pro-rata benchmark; coming in at 90.5% through May 2023. Variances within this category, when they occur, are not unexpected as usage varies throughout the year.

- Electric is slightly below the pro-rata benchmark, coming in at 90.4%. The FY 2023 budget was adjusted for the increase to the charge for kWh. It should be noted that variances are not unexpected as usage varies throughout the year. The first three months of GLWA's fiscal year (July, August, and September) are typically peak months for the usage of electricity. June, the last month of GLWA's fiscal year, is typically a peak month as well.
- Gas is coming in at 88.4% which is lower than the benchmark of 91.7%. Variances
  within this category are not unexpected as usage varies throughout the year. The
  FY 2023 budget was adjusted for the increase in both usage as well as for the cost
  of natural gas MMBTU.
- **Sewage service** is higher than the benchmark, coming in at 94.9%. Increased usage has been reported at the WRRF (in part due to bills being received for actual meter readings when in the past the bills had been estimated), the Biosolids Dryer Facility (BDF), and the Southwest Water Plant. The FY 2023 budget was adjusted for the increased usage and this category continues to be closely monitored.
- Water service is slightly higher than the benchmark, coming in at 92.1%. As meters have been repaired or replaced at the WRRF, the billings that previously reported estimated readings have been replaced with actual readings. The actual readings have been coming in higher than the estimated billings. In addition, a new water billing structure was implemented in early FY 2023 which has resulted in an increase in the water billing rate. The FY 2023 budget was adjusted for the increased meter readings and billing rate.

**Chemicals:** This category is slightly lower than the benchmark; coming in at 91.2% through May 2023. The FY 2023 budget has been amended for both systems to adjust for the rising chemical costs and this category continues to be closely monitored.

**Supplies & Other:** This category is slightly higher than the pro-rata benchmark; coming in at 92.0% through May 2023. Given that the nature of the items in this category are subject to one-time expenses that do not occur evenly throughout the year, variances are not unexpected.

**Contractual Services:** The overall category is lower than the pro-rata benchmark; coming in at 88.8% through May 2023. Variances in this category, when they occur, are not unexpected as the usage of contracts varies throughout the year (projects scheduled to begin during the latter half of the year as well as contracts that are on an as needed basis). Budget amendments are processed for those projects in which the actual start dates have been delayed from that in which they were budgeted.

Capital Program Allocation: This category is higher than the benchmark; coming in at 92.9% through May 2023. The amount in the Capital Program Allocation account is shown as negative as this is a "contra" account which represents an offset to the Personnel Costs section of the Operations & Maintenance (O&M) budget. The FY 2023 budget was amended.



Shared Services: This category is lower than the benchmark; coming in at 69.5% through May 2023. The shared services reimbursement is comprised of both labor (tracked via BigTime) and expenses, such as annual fees for software licensing. Staff from both GLWA and DWSD have been working together to evaluate and refine the budget for the shared services agreements. Based on these evaluations, adjustments have been made to both the billings and accounting accruals to reflect the forecasted activity more accurately for FY 2023. In addition, it is important to note that some of the shared services agreements are not billed at a monthly rate of 1/12 of the annual budgeted amount and activity includes true-up billings from prior years.

Table 3 – Operations & Maintenance Expense Variance Analysis – (\$000)

Expense Categories Entity-wide	FY 2022 AMENDED BUDGET	FY 2022 ACTIVITY THRU 5/31/2022	Percent Year-to- Date at 5/31/2022	FY 2022 ACTIVITY THRU 6/30/2022	Percent Year-to- Date at 6/30/2022	FY 2023 AMENDED BUDGET	FY 2023 PRORATED AMENDED BUDGET (11 MONTHS)	FY 2023 ACTIVITY THRU 5/31/2023	Percent Year-to- Date 5/31/2023	FY 2023 PRORATED BUDGET LESS FY 2023 ACTIVITY
Salaries & Wages	\$ 66,113	\$ 58,895	89.1%	\$ 63,901	92.2%	\$ 71,395	\$ 65,445	\$ 64,550	90.4%	\$ 895
Workforce Development Overtime	869	752	86.6%	844	89.1%	1,326	1,216	1,251	94.3%	(36)
· · - · · · · · · ·	8,126	7,431	91.4%	8,113	91.6%	8,411	7,710	7,857	93.4%	(147)
Employee Benefits Transition Services	25,956	22,817	87.9% 85.3%	24,206	94.3% 92.3%	25,582	23,450	22,809	89.2% 94.9%	641
Employee Benefits Fund	10,805	9,216	0.0%	9,990	92.3%	9,432	8,646	8,947	94.9% 0.0%	(301)
Personnel Costs	111,869	99,112	88.6%	107,053	92.6%	116,145	106,467	105,414	90.8%	1,053
Electric Gas	43,950 7.081	40,125 7.112	91.3% 100.4%	43,755 8.665	91.7% 82.1%	47,963 12.042	43,966 11.038	43,370 10.648	90.4% 88.4%	597 390
Sewage Service	2,510	2,238	89.1%	2,568	87.2%	3,028	2,776	2,875	94.9%	
Water Service	5,841	3,536	60.5%	4,669	75.7%	11,589	10,623	10,671	94.9%	(99) (48)
Utilities	59,383	53,011	89.3%	59,656	88.9%	74,622	68,403	67,563	90.5%	840
Chemicals	19,842	17,881	90.1%	20,382	87.7%	29,525	27,064	26,918	91.2%	147
Supplies & Other	35,034	27,783	79.3%	29,711	93.5%	36,163	33,149	33,252	92.0%	(103)
Contractual Services	111,198	97,143	87.4%	107,527	90.3%	106,625	97,740	94,725	88.8%	3,015
Capital Program Allocation	(2,684)	(2,375)	88.5%	(2,632)	90.2%	(2,135)	(1,957)	(1,984)	92.9%	26
Shared Services	(3,202)	(2,477)	77.4%	(2,398)	103.3%	(1,571)		(1,091)	69.5%	(349)
Unallocated Reserve	4,402	-	0.0%	-	0.0%	1,497	1,372	-	0.0%	1,372
Total Expenses	\$ 335,843	\$ 290,077	86.4%	\$ 319,300	90.8%	\$ 360,870	\$ 330,798	\$ 324,797	90.0%	\$ 6,000

Totals may be off due to rounding



The Basic Financial Statements report includes the following four tables.

- 1. Statement of Net Position All Funds Combined
- 2. Statement of Revenues, Expenses and Changes in Net Position All Funds Combined
- 3. Supplemental Schedule of Operations & Maintenance Expenses -All Funds Combined
- 4. Supplemental Schedule of Nonoperating Expenses All Funds Combined

At a macro level GLWA has two primary funds for financial reporting purposes: Water Fund and Sewage Disposal Fund. These funds represent the combined total of four subfunds for each system that are used internally to properly account for sources and uses of Those sub-funds for each system are: Operations & Maintenance Fund, Improvement & Extension Fund, Construction Fund, and Capital Asset Fund.

The June 2022 comparative amounts shown in the tables below are presented based on final audited figures.

#### Statement of Net Position – All Funds Combined

Explanatory notes follow the Statement of Net Position shown in Table 1 below.

Table 1 – Statement of Net Position - All Funds Combined As of May 31, 2023 (\$000)

			Sewage	Tot	al Business-	Co	mparative
		Water	Disposal	typ	e Activities	Jun	ne 30, 2022
Assets							
Cash - unrestricted (a)	\$	228,702	\$ 271,859	\$	500,561	\$	347,655
Cash - restricted (a)		120,411	109,072		229,483		113,378
Investments - unrestricted (a)		22,238	44,019		66,257		185,209
Investments - restricted (a)		186,689	309,072		495,761		144,445
Accounts Receivable		80,196	60,127		140,322		175,133
Due from (to) Other Funds (b)		7,718	(7,718)		1-		-
Other Assets (c)		677,676	409,735		1,087,411		1,077,698
Cash held FBO DWSD Advance		-	-		-		-
Capital Assets, net of Depreciation		1,200,705	1,990,747		3,191,453		3,432,437
Land		293,617	126,816		420,433		420,750
Construction Work in Process (e)	12	438,112	286,593		724,706		467,190
Total assets		3,256,064	3,600,324		6,856,388		6,363,896
Deferred Outflows (f)		45,836	114,087		159,924		182,497
Liabilities							
Liabilities - Liabilities-ST		165,412	194,437		359,849		354,055
Due to (from) Other Funds (b)		-	-		-		-
Other Liabilities (h)		2,144	5,582		7,726		7,500
Cash Held FBO DWSD (d)		20,450	29,540		49,989		20,470
Liabilities - Long-Term (i)		3,169,472	3,536,795		6,706,267		6,263,510
Total liabilities		3,357,477	3,766,354		7,123,831		6,645,535
Deferred Inflows (f)		44,576	37,378		81,953	120,157	
Total net position (j)	\$	(100,154)	\$ (89,320)	\$	(189,473)	\$	(219,299)
Totala may be off due to rounding							



In general, the Statement of Net Position reflects a mature organization with no unexpected trends.

An ongoing challenge is the Net Position Deficit. The underlying causes took years to build (largely heavy use of debt to finance capital asset investment versus a strategic blend of debt, state revolving funds, and cash). The effect is reflected in GLWA's high debt interest expense. The GLWA is regularly updating the FY 2032 forecast which helps to provide a pathway to a positive Net Position in the future.

#### Footnotes to Statement of Net Position

- a. Cash and Investments are reported at market value. Investments at June 30, 2022 are also reported at market value. The May 31, 2023 values differ from the Cash and Investment section of this Financial Report Binder due to timing of certain items recognized on a cash versus accrual basis.
- b. Due from Other Funds and Due to Other Funds are shown at gross for sub-fund activity.
- c. *Other Assets* primarily consists of the contractual obligation receivable from DWSD related to reimbursement of bonded indebtedness for local system improvements.
- d. Cash Held FBO Advance (for benefit of) DWSD and Cash Held FBO DWSD represents the net difference between DWSD retail cash received from customers and net financial commitments as outlined in the Master Bond Ordinance.
- e. Construction Work in Process represents the beginning balance of CWIP plus any construction spending during the fiscal year. The balance will fluctuate based on the level of spend less any capitalizations or write-offs.
- f. Deferred Inflow and Deferred Outflow relate mainly to financing activity and GLWA's share of the legacy General Retirement System (GRS) pension obligation.
- g. Liabilities Short-term include accounts payable, retainage payable, and certain accrued liabilities. Some items, such as compensated absences and worker's compensation, are reviewed periodically but only adjusted in the interim if there is a material change.
- h. *Other Liabilities* account for the cash receipts set aside for the Budget Stabilization Fund and the Water Residential Assistance Program.
- i. *Liabilities Long-term* include bonds payable, lease payable, and legacy General Retirement System pension liabilities.
- j. Net Position Deficit is defined by accounting standards as the residual of all other elements presented in a statement of financial position. It is the difference between (a) assets and deferred outflows of resources and (b) liabilities and deferred inflows of resources. A net deficit occurs when the liabilities and deferred inflows exceed assets and deferred outflows. GLWA's net deficit is largely driven by an increase in depreciation expense because of the increase in the acquisition valuation approach for recording capital asset values in the opening Statement of Net Position on January 2016. Efforts are underway to evaluate the net operating effect of this matter over the long term.



# Statement of Revenues, Expenses and Changes in Net Position - All Funds Combined

This statement, shown in Table 2, is presented in summary format. The accrual basis of revenues and operations and maintenance expense vary from the revenue requirement basis presented in the *Budget to Actual Analysis* and the *Wholesale Billings, Receivables & Collections* sections of the May 2023 Financial Report Binder. Prior year ending balances are provided in the June 30, 2022 column as a reference for comparative purposes. Explanatory notes follow this statement.

Water revenues presented below in Table 2 differ from those presented in *Table 1A – Water Revenue Requirement Budget* found in the *Budget to Actual Analysis* section of this report because water revenues presented in Table 1A for revenue requirement purposes are reduced by the monthly payment to the City of Flint for a license to raw water rights.

Table 2 – Statement of Revenues, Expenses and Changes in Net Position
– All Funds Combined
For the Eleven Months ended May 31, 2023
(\$000)

			(,,,,,				Total	
			Percent		_	Percent	Business-	
		Water	of		Sewage	of	Type Activities	Comparative
Davis		water	Revenue		Disposal	Revenue	Activities	June 30, 2022
Revenue	e	200 665	02.60/	æ	252.650	E7 00/	Ф ECO 04E	¢ 504.040
Wholesale customer charges	\$	309,665	93.6%	Ф	252,650	57.2%		
Local system charges		20,936	6.3%		175,122	39.7%	196,058	210,360
Industrial waste charges			0.0%		7,690	1.7%	7,690	8,300
Pollutant surcharges			0.0%		4,304	1.0%	4,304	5,182
Other revenues		376	0.1%		1,572	0.4%	1,948	664
Total Revenues	-	330,977	100.0%		441,337	100.0%	772,314	816,345
Operating expenses								
Operations and Maintenance		140,443	42.4%		188,156	42.6%	328,598	324,735
Depreciation		115,869	35.0%		149,874	34.0%	265,743	281,210
Amortization of intangible assets		3,269	1.0%		403	0.1%	3,673	4,006
Total operating expenses		259,581	78.4%		338,432	76.7%	598,013	609,951
Operating Income	(	71,396	21.6%		102,905	23.3%	174,301	206,394
Total Nonoperating (revenue) expense		62,284	18.8%		82,191	18.6%	1 <b>44</b> ,475	215,561
Increase/(Decrease) in Net Position		9,112	2.8%		20,713	4.7%	29,826	(9,167)
Net Position (deficit), beginning of year		(109,266)	-		(110,033)		(219,299)	(210,132)
Net position (deficit), end of year	\$	(100,154)	_	\$	(89,320)		\$ (189,473)	\$ (219,299)
Totals may be off due to rounding			-					



#### Water Fund

- ✓ The increase in Water Fund Net Position is \$9.1 million.
- √ Wholesale water customer charges of \$309.7 million account for 93.6% of Water System revenues.
- ✓ Operating expenses of \$259.6 million represent 78.4% of total operating revenue. Depreciation is the largest operating expense at \$115.9 million or 44.6% of operating expense.
- ✓ Amortization of intangible assets represents activity for raw water rights.
- ✓ Operating income after operating expenses (including depreciation) equals \$71.4 million or 21.6% of operating revenue.
- ✓ The largest category within nonoperating activities is bonded debt interest expense of \$77.5 million (this equates to the bonded debt interest expense less the offset from DWSD contractual obligation income).

#### **Sewage Disposal Fund**

- ✓ The increase in the Sewage Disposal Fund Net Position is \$20.7 million.
- √ Wholesale customer charges of \$252.6 million account for 57.2% of Sewer System revenues. Wholesale customer charges are billed one-twelfth each month based on an agreed-upon historical average "share" of each customer's historical flows which are formally revisited on a periodic basis. The result is no revenue shortfall or overestimation.
- ✓ Local system (DWSD) charges of \$175.1 million account for 39.7% of total operating revenues. These are also billed at one-twelfth of the annual revenue requirement.
- ✓ Operating expenses of \$338.4 million represent 76.7% of total operating revenue. Depreciation is the largest operating expense at \$149.9 million or 44.3% of total operating expense.
- ✓ Amortization of intangible assets represents activity for a warehouse
- ✓ Operating income after operating expenses (including depreciation) equals \$102.9 million or 23.3% of operating revenue.
- ✓ The largest category within nonoperating activities is bonded debt interest expense of \$90.7 million (this equates to the bonded debt interest expense less the offset from DWSD contractual obligation income).



# Supplemental Schedule of Operations & Maintenance Expenses – All Funds Combined

This Supplemental Schedule of Operations & Maintenance Expenses (O&M) schedule is shown below in Table 3. This accrual basis of operations and maintenance expense may vary from the revenue requirement basis presented in the *Budget to Actual Analysis* section of the May 2023 Financial Report Binder. Explanatory notes follow this schedule.

Table 3 – Supplemental Schedule of Operations & Maintenance Expenses – All Funds Combined

For the Eleven Months ended May 31, 2023
(\$000)

						Total					
							Business-				
					Sewage	Percent of	,,	Percent of			
	_	Water	Total		Disposal	Total	Activities	Total			
Operating Expenses											
Personnel											
Salaries & Wages		23,660	16.8%		51,088	27.2%	74,748	22.7%			
Overtime		4,922	3.5%		2,935	1.6%	7,857	2.4%			
Benefits		16,028	11.4%		6,781	3.6%	22,809	6.9%			
Total Personnel	\$	44,610	31.8%	\$	60,804	32.3%	\$ 105,414	32.1%			
Utilities											
Electric		27,750	19.8%		15,620	8.3%	43,370	13.2%			
Gas		1,545	1.1%		9,104	4.8%	10,648	3.2%			
Sewage		795	0.6%		2,080	1.1%	2,875	0.9%			
Water	_	5	0.0%		10,665	5.7%	10,671	3.2%			
Total Utilities	\$	30,094	21.4%	\$	37,469	19.9%	\$ 67,563	20.6%			
Chemicals		11,164	7.9%		15,753	8.4%	26,918	8.2%			
Supplies and other		10,767	7.7%		21,340	11.3%	32,107	9.8%			
Contractual services		45,820	32.6%		54,074	28.7%	99,894	30.4%			
Capital Adjustment		_	0.0%		-	0.0%	-	0.0%			
Capital program allocation		(1,059)	-0.8%		(924)	-0.5%	(1,984)	-0.6%			
Intergovernmental Agreement		(41)	0.0%		(182)	-0.1%	(223)	-0.1%			
Shared services allocation	_	(913)	-0.6%		(178)	-0.1%	(1,091)	-0.3%			
Operations and Maintenance Expenses	\$	140,443	100.0%	\$	188,156	100.0%	\$ 328,598	100.0%			

Totals may be off due to rounding



- ✓ Core expenses for water and sewage disposal systems are utilities (20.6% of total O&M expenses) and chemicals (8.2% of total O&M expenses).
- ✓ Personnel costs (32.1% of total O&M expenses) include all salaries, wages, and benefits for employees as well as staff augmentation contracts that fill a vacant position (contractual transition services).
- ✓ Contractual services (30.4%) includes:
  - Water System costs of sludge removal and disposal services at the Northeast, Southwest and Springwells Water Treatment Plants (approximately \$4.5 million);
  - Sewage Disposal System costs for the operation and maintenace of the biosolids dryer facility (approximately \$15.5 million); and
  - Centralized and administrative contractual costs allocated to both systems for information technology, building maintenace, field, planning and other services.
- ✓ The Capital Program Allocation, Intergovernmental Agreement and Shared Services Allocation are shown as negative amounts because they are 'contra' expense accounts representing offets to associated costs in other Operations and Maintenance expense categories.



## Supplemental Schedule of Nonoperating Expenses – All **Funds Combined**

The Supplemental Schedule of Nonoperating Expenses – All Funds Combined is shown in Table 4. Explanatory notes follow this schedule.

Table 4 – Supplemental Schedule of Nonoperating Expenses – All Funds Combined For the Eleven Months ended May 31, 2023 (\$000)

		Water	Sewage Disposal	Total Business- type Activities	Comparative June 30, 2022	
Nonoperating (Revenue)/Expense	-		•			
Interest income contractual obligation	\$	(22,607)	\$ (15,028)	\$ (37,635)	\$ (42,120)	
Interest income DWSD Shortfall		-	-	-	(145)	
Investment earnings		(13,593)	(17,367)	(30,960)	(3,735)	
Net (incr) decr in fair value of invstmt		(2,526)	(3,653)	(6,179)	9,119	
Other nonoperating revenue		(613)	(664)	(1,276)	(476)	
Interest Expense						
Bonded debt		100,095	105,778	205,872	212,284	
Lease obligation		15,403	18,826	34,229	37,836	
Other obligations		3,925	1,498	5,423	6,077	
Total interest expense		119,423	126,102	245,524	256,197	
Other non-capital expense		-	-	-	-	
Memorandum of Understanding		=	=	-	Ξ	
Capital Contribution		-	(2,176)	(2,176)	(6,991)	
Amortization, issuance costs, debt		(13,206)	2,744	(10,461)	(13,318)	
(Gain) loss on disposal of capital assets		277	1,842	2,119	322	
Loss on impairment of capital assets		-	-	-	-	
Water Residential Assistance Program		2,570	3,714	6,284	2,793	
Legacy pension expense		(7,444)	(13,322)	(20,765)	13,915	
Total Nonoperating (Revenue)/Expense	\$	62,284	\$ 82,191	\$ 144,475	\$ 215,561	
Totals may be off due to rounding						

- Totals may be off due to rounding
  - ✓ Interest income on contractual obligation relates to the portion of the total GLWA debt obligation attributable to DWSD. This interest income offsets the total debt interest expense paid by GLWA on behalf of both entities monthly.
  - ✓ Interest income DWSD shortfall represents interest from a budgetary shortfall loan from fiscal years 2016, 2017 and 2018 and is paid in accordance with the 2018 Memorandum of Understanding (MOU). This loan was paid in full in FY 2022.
  - ✓ Investment earnings in this report are reflected at book value. Any differences between the Basic Financial report and Cash and Investment section of this Financial Report binder are due to accrued interest.



- ✓ Net (increase) decrease in fair value of investments consists of market value of investments and realized gain/loss on sale of investments. FY 2021 market value adjustments for Water and Sewer total \$1.5 million and \$1.0 million, respectively. FY 2022 market value adjustments for Water and Sewer total \$2.8 million and \$3.9 million, respectively. Any difference is due to realized gain or loss on investments.
- ✓ Interest expense, the largest category of nonoperating expenses, is made up of three components:
  - Bonded debt;
  - Lease obligation for the regional assets from the City of Detroit; and
  - Other obligations such as an obligation payable to the City of Detroit for an allocation BC Notes related to assumed DWSD liabilities; acquisition of raw water rights related to the KWA Pipeline.
- ✓ FY 2023 other non-operating income primarily represents FEMA Covid-19 grant income for the Water and Sewage Disposal systems.
- ✓ The FY 2023 capital contribution in Nonoperating (revenue) expense represents funds from the Evergreen Farmington Sewer District for a maximum discharge capacity of 227 cubic feet per second (cfs) to the regional sewer system.
- ✓ The FY 2022 capital contribution in Nonoperating (revenue) expense represents \$7.0 million from the Oakland Macomb Interceptor Drainage District for assets placed in service during FY 2022.
- ✓ FY 2023 Sewage Disposal loss on disposal of capital assets includes sale of McKinstry warehouse.
- ✓ For FY 2023, GLWA is recognizing non-operating pension revenue rather than expense as a result of improved investment earnings for the plan.

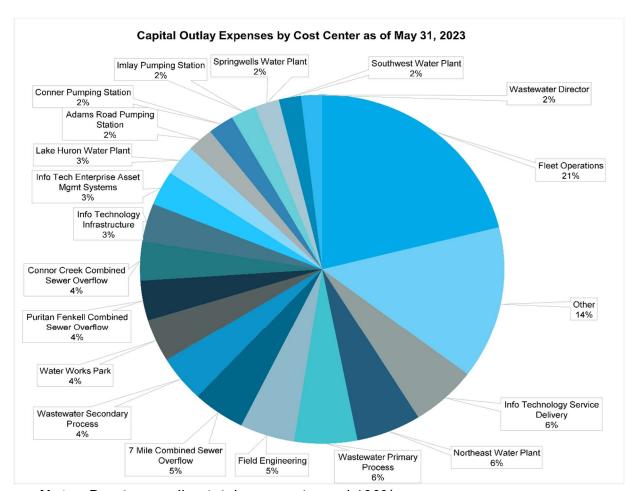


### **Financial Activity Charts**

#### Chart 1 – Capital Outlay – Water and Sewer System Combined

Capital Outlay represents purchases of equipment, software, and small facility improvement projects. It *excludes* any capital investment which is included in the monthly construction work-in-progress report related to the Capital Improvement Program. Some items span several months so the entire cost may not have been incurred yet. In addition, items are capitalized only if they meet GLWA's capitalization policy.

Through May 31, 2023, total capital outlay spend is \$11.2 million. Following this chart is a sample list of projects and purchases from the total spend of \$11.2 million:



**Note:** Due to rounding totals may not equal 100%.

Water Operations: Northeast Water treatment plant loss of flow and head measurement (\$521k); Imlay City motor (\$319k); VFD Drives and drawings (\$259k); Overhead door repair (\$160k); EDS Dashboard (\$86k); furniture for multiple sites



(\$77k); Power meter (\$77k); pump (\$63k); metering pump repairs (\$57k); clarifier drive (\$47k); composite cylinders (\$45k); tank pressure transmitter (\$42k); megohmmeter (\$38k) and CAAS Cube ELISA System (\$37k).

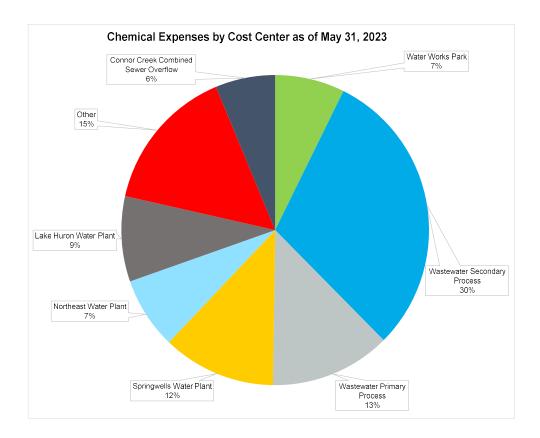
Wastewater Operations: CSO actuator replacement (\$849k); Water intake improvements (\$372k); Complex A pump replacement (\$367k); Rotork replacements (\$188k); WRRF Electrical Buildings project (\$163k); Scum hopper (\$153k); Chemical induction unit (\$151k); WRRF Actuator (\$132k); Pulsafeeders (\$121k); Gas detection unit (\$120k); Instrumentation and Controls (\$103k); Water Champ (\$97k); Terrain litter vacuum (\$95k); Puritan-Fenkell courtyard accessibility improvements (\$84k); Flygt Mixer (\$73k); CSO PQM meters (\$73k); Wastewater pumps (\$71k); Storage rack and lifting device (\$64k); Connor Creek replacement actuators (\$54k); Instrumentation (\$53k); Gate valve actuators (\$50k); Electric actuator (\$50k); flow meter replacement (\$45k) and Rotork units (\$42k).

**Centralized & Administrative Facilities:** Trucks and vehicles (\$2.2m); Software (\$628k); Computer hardware (\$551k); Cloud Backup Project (\$322k); charging stations (\$177k); Pressure transmitter (\$87k); meters (\$84k); transmitter (\$46k); forklift (\$39k) and valve exerciser (\$35k).

#### Chart 2 – Chemical Expenses – Water and Sewer System Combined

Chemical expenses are \$26.9 million through May 31, 2023. The allocation is shown in the chart below and remains consistent with prior periods.



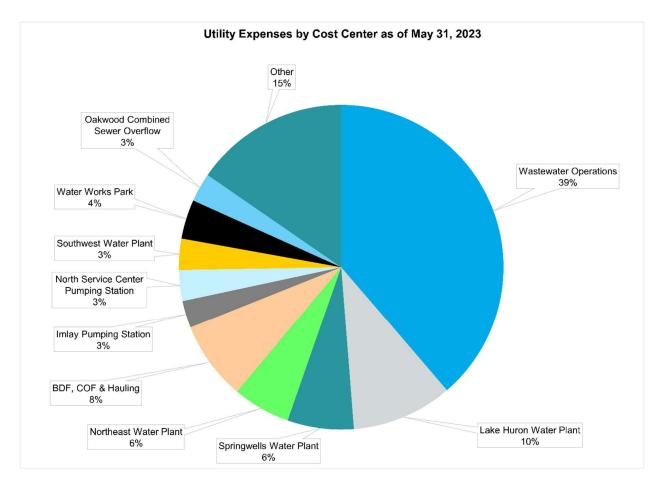


**Note:** "Other" includes Combined Sewer Overflow (CSO), portions of the Wastewater process and two departments from Water. Due to rounding totals may not equal 100%.

### Chart 3 – Utility Expenses – Water and Sewer System Combined

Utility expenses are \$67.6 million through May 31, 2023. The allocation is shown in the chart below and consistent with prior periods.





Note: Due to rounding totals may not equal 100%.



### **Financial Operations KPI**

This key performance indicator shown in *Chart 1 – Bank Reconciliation Completion* Status below provides a measure of the progress made in the month-end close process which includes bank reconciliations with a completed status at month end. Through May 31, 2023 all reconciliations are up-to-date and complete.

There were no accounts added in the general ledger accounts since April 2023.

Chart 1 – Bank Reconciliation Completion Status

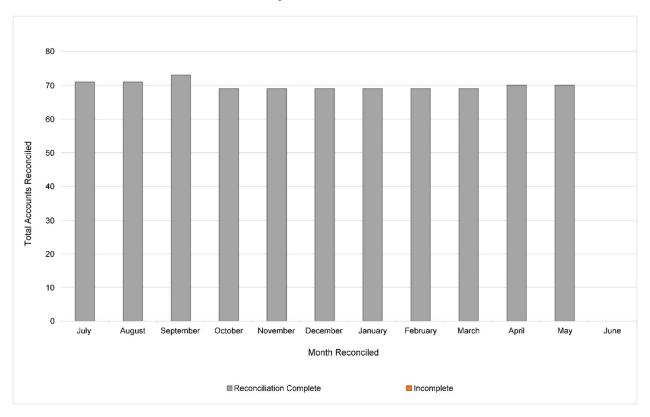


Table 1 - Fiscal Year 2023 GL Cash Account Rollforward

Total GL Cash accounts as of July 1, 2022	71
New GL Cash accounts	4
Inactivated GL Cash accounts	(5)
Total GL Cash accounts as of May 31, 2023	70

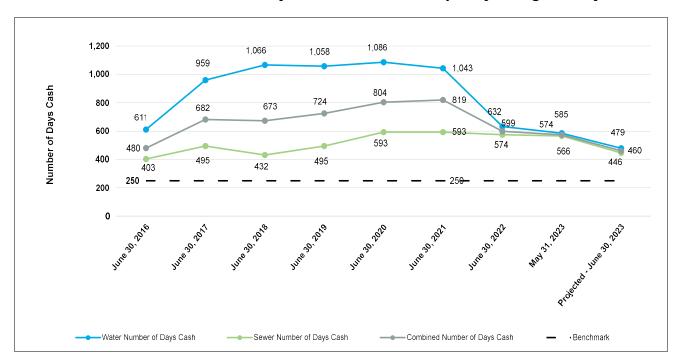


### **Financial Operations KPI - Liquidity**

This key performance indicator shown in *Chart 1 – Historical Schedule of Days Cash on Hand – Liquidity – Regional System* and *Table 1 – Schedule of Days Cash on Hand – Liquidity – Regional System* below provides a measure of a utility's ability to meet expenses, cope with emergencies and navigate business interruptions. Liquidity is one of several key metrics monitored by bond rating agencies reflecting an organization's financial strength. A best practice benchmark for this key performance indicator is greater than 250 days cash on hand as shown by the dashed line in Chart 1 below.

Both GLWA Water and Sewer funds continue to exceed this target with Water at 585 and Sewer at 566 days cash on hand as of May 31, 2023. These balances remain strong for the regional system but did decrease in FY 2022 as I&E funds were used as planned to fund capital improvement projects. A September 2022 revenue bond transaction replenished the construction bond fund and reduced the emphasis on I&E funding. The FY 2023 projection is calculated based on values from the GLWA FY 2023 – 2027 Budget & Five-Year Plan.

Chart 1 – Historical Schedule of Days Cash on Hand – Liquidity – Regional System



**Note:** The GLWA Annual Comprehensive Financial Reports are the source of all historic data referenced. Refer to these reports for detailed calculations by fiscal year.



Table 1 – Schedule of Days Cash on Hand – Liquidity – Regional System

	J	lune 30, 2022		May 31, 2023	Projected June 30, 2023			
Water Fund		_		_				
Cash and Investments - Unrestricted		238,691,000	<u>\$</u>	250,940,000	<u>\$</u>	205,800,000		
Operating Expense								
Operating Expense (a)	\$	264,579,000	\$	270,980,000	\$	295,614,000		
Less: Depreciation (a)		(123,196,000)		(124,025,000)		(135,300,000)		
Less: Amortization of Intangible Asset (a)		(3,567,000)		(3,269,000)	_	(3,567,000)		
Net Operating Expense	\$	137,816,000	\$	143,685,000	<u>\$</u>	156,748,000		
Operating Expense per Day	\$	378,000	\$	429,000	\$	429,000		
Days Cash								
Number of Days Cash		632		585		479		
Sewage Disposal Fund								
Cash and Investments - Unrestricted		294,174,000	\$	315,878,000		249,400,000		
Operating Expense								
Operating Expense (a)	\$	345,372,000	\$	335,429,000	\$	365,923,000		
Less: Depreciation (a)		(158,014,000)		(148,317,000)		(161,800,000)		
Less: Amortization of Intangible Asset (a)		(440,000)	_		_			
Net Operating Expense	\$	186,919,000		187,112,000	\$	204,123,000		
Operating Expense per Day	\$	512,000	\$	559,000	\$	559,000		
Days Cash								
Number of Days Cash		574		566		446		
Combined								
Cash and Investments - Unrestricted	\$	532,865,000	<u>\$</u>	566,819,000	<u>\$</u>	455,200,000		
Operating Expense								
Operating Expense (a)	\$	609,951,000	\$	606,409,000	\$	661,537,000		
Less: Depreciation (a)		(281,210,000)		(272,342,000)		(297,100,000)		
Less: Amortization of Intangible Asset (a)		(4,006,000)	_	(3,269,000)	_	(3,567,000)		
Net Operating Expense	\$	324,735,000	\$	330,798,000	\$	360,870,000		
Operating Expense per Day	\$	890,000	\$	987,000	\$	989,000		
Days Cash								
Number of Days Cash		599		574	_	460		
Totals may be off due to rounding								

<sup>(</sup>a) Current year expenses are expressed as a proration of the annual budget for the purposes of this metric.



The monthly Budget to Financial Statements Crosswalk includes the following.

- 1. Crosswalk Budget Basis to Financial Reporting Basis
- 2. Explanatory Notes for Crosswalk

Purpose for Crosswalk: The Great Lakes Water Authority establishes a "Revenue Requirements" budget for the purposes of establishing charges for services. The financial report is prepared in accordance with Generally Accepted Accounting Policies for enterprise funds of a local government. Because the budget and the financial statements are prepared using different basis of accounting, the crosswalk reconciles the "Net Difference" to the "Increase/(Decrease) in Net Position" in Table 2 of the Basic Financial Statements in the monthly Financial Report.

The Authority has a Water Master Bond Ordinance and a Sewer Master Bond Ordinance (MBO). The Ordinances provide additional security for payment of the bonds. All revenues of the system are deposited into Revenue Receipts Funds which are held in trust by a trustee. The cash is moved to multiple bank accounts monthly based on 1/12<sup>th</sup> of the budget as defined in the MBO ("the flow of funds") for all revenue requirements except for the Debt Service monthly transfer. The Debt Service monthly requirement is computed by the trustee, U.S. Bank. The cash transfer for debt is net of investment earnings that remain in the debt service accounts to be used for debt service.

The budget is prepared on a modified cash basis. The revenue requirements are determined based upon the cash needed to meet the financial commitments as required by the Master Bond Ordinance.

- Operation & Maintenance (O&M) expenses based on an accrual basis
- O&M Legacy Pension Allocation (includes administrative fee) and Accelerated Legacy Pension Allocation (includes B&C notes obligation) based on a cash basis
- Debt Service Allocation based on a cash set aside basis to provide the cash for the debt payments on the due dates
- Lease payments based on a cash basis
- Water Residential Assistance Program based on a percentage of budgeted revenue
- Regional System Improvement & Extension Fund Allocation on a cash basis

**Budget:** In Table 1A and Table 1B of the Budget to Actual Analysis the 'Revenues' section is the accrual basis revenues that are available to meet the 'Revenue Requirements'. The 'Revenue Requirements' section budget column indicates the annual cash transfers to be made.



**Financial Reporting:** The Authority's financial statements are prepared in conformity with generally accepted accounting principles (GAAP) as applied to government units. The Authority maintains its records on the accrual basis of accounting to conform to GAAP. Revenues from operations, investments and other sources are recorded when earned. Expenses (including depreciation) are recorded when incurred.

**Table 1 – Crosswalk Budget Basis to Financial Reporting Basis** provides a reconciliation of the "Net Difference" in Table 1A and Table 1B in the Budget to Actual Analysis report to the "Increase/(Decrease) in Net Position" in Table 2 of the Basic Financial Statements in this monthly Financial Report. Explanatory notes follow the Crosswalk shown in Table 1 below.

Table 1 – Crosswalk Budget Basis to Financial Reporting Basis (\$000) For the Eleven Months Ended May 31, 2023

	Water	Sewer	Total
Net Revenue Requirement Budget Variance (a)	\$ (6,528)	\$ (2,213)	\$ (8,741)
Budgetary categories adjustments to financial reporting basis Pension delayed accounting election adjustments			
Current year pension transfers/payments recorded as deferral (c)	10,487	18,769	29,256
Prior year pension contribution accounted for in current year (d)	7,444	13,322	20,766
Administrative prepaid adjustment (e)	-	-	-
Debt service (f)	63,267	107,287	170,554
Accelerated pension B&C notes obligation portion (g)	187	420	607
Regional System lease (h)	5,222	6,382	11,604
GASB 87 & GASB 96 adjustments (h)	349	684	1,032
WRAP (i)	(947)	(1,519)	(2,466)
DWSD short term allocation (j)	-	-	-
Improvement & Extension Fund transfers (j)	26,080	23,768	49,848
Nonbudgeted financial reporting categories adjustments			
Depreciation and amortization (k)	(119, 138)	(150,277)	(269,415)
Amortization - debt related (k)	13,206	(2,744)	10,462
Other nonoperating income (k)	-	-	-
Other nonoperating expense (k)	-	-	-
Gain(loss) on disposal of capital assets (k)	(277)	(1,842)	(2,119)
Raw water rights obligation (I)	2,603	-	2,603
Investment earnings for construction fund (m)	5,469	6,430	11,898
Interest on DWSD note receivable (n)	-	-	-
Investment earnings unrealized gain/loss (o)	2,845	3,859	6,704
Improvement & extension fund operating expenses (p)	(1,157)	(3,789)	(4,945)
Net Position Increase/(Decrease) per Financial Statements (b)	\$ 9,112	\$ 20,713	\$ 29,824

#### Table 2 - Explanatory Notes for Crosswalk

- (a) Source: Budget to Actual Table 1A and Table 1B in Monthly Financial Report
- (b) Source: Basic Financial Statements Table 2 in Monthly Financial Report
- (c) Current year pension payments are an expense for budget purposes but not for financial reporting purposes.



- (d) Prior year pension payments are accounted for in the current year financial statements.
- (e) The administrative fee is part of the O&M Legacy Pension shown as an expense for budget purposes. For financial reporting purposes part of the administrative fee is considered prepaid based on the prior year General Retirement System audit information and therefore not an expense for the current year financial reporting. The prepaid portion is adjusted in June each year.
- (f) Debt service (principal and interest payments) are shown as an expense for budget purposes. Most of the adjustment relates to principal payments which are not an expense for financial reporting purposes. A portion of the adjustment relates to interest expense variances on state revolving fund debt due to the timing of payment draws. The cash set aside basis for interest expense generally is the same as the accrual basis for financial reporting.
- (g) The accelerated pension payment includes the obligation payable for the B&C notes. The pension portion is included in item (c) above. This adjustment relates to the B&C note obligation payments. The principal and interest cash basis payments are treated as an expense for budget purposes. The principal portion is not an expense for financial reporting purposes. For financial reporting purposes interest is expensed on an accrual basis which is different from the cash basis.
- (h) Payments for the warehouse lease and subscription-based information technology arrangements (SBITA) are expensed for budget purposes. For financial reporting purposes, the warehouse lease is recorded under GASB 87 and payments are treated as a reduction in the lease liability and interest expense (which is a nonoperating expense). The SBITA payments are recorded under GASB 96 and are treated as a prepaid subscription asset as the software is currently in the implemented phase.
- (i) WRAP is shown as an expense for budget purposes. For financial reporting purposes the expense is not recognized until the funds have been transferred to the WRAP administrator. The adjustment shown is the amount of current year transfers that have not been transferred to the WRAP administrator. Note that there are funds from the prior year that have not been transferred to the WRAP administrator.
- (j) The DWSD short term allocation and Improvement & Extension Fund transfers are shown as an expense for budget purposes but not for financial reporting purposes.
- (k) Certain nonoperating income and expenses are reported in financial statements only.



- (I) The water service contract with Flint includes a license for raw water rights which has been recorded as an asset and liability by the Authority. The contract provides for a credit to Flint as Flint satisfies its monthly bond payment obligation to KWA. This KWA credit is treated as a noncash payment of principal and interest on the liability recorded for the raw water rights. For budget, wholesale customer charges are net of the anticipated KWA credits to Flint as that is the cash that will be received and available to meet the budgeted revenue requirements. For financial reporting purposes the Flint wholesale charges are recorded as the total amount billed. When the KWA credit is issued, the receivable from Flint is reduced and the principal and interest payments on the liability for the raw water rights are recorded as a noncash transaction. Most of the adjustment shown relates to the principal reduction made for the credits applied which are not an expense for financial reporting basis.
- (m) Investment earnings from the construction fund are not shown as revenue in the budget and are shown as revenue in the financial statements. Construction fund investment earnings are excluded from the definition of revenue for budget purposes as they are used for construction costs and are not used to meet the revenue requirements in the budget.
- (n) Interest on a DWSD note receivable is budgeted as part of the Sewer improvement and extension fund and is transferred directly to that fund as payments are made. DWSD does not currently have a note receivable due to GLWA.
- (o) Unrealized gains and losses are recorded annually as required for financial reporting purposes but do not reflect actual investment earnings and are not included in cash basis reporting.
- (p) The Water Improvement and Extension fund and the Sewer Improvement and Extension fund reflect certain expenses relating to repairs paid for through the Water and Sewer Improvement and Extension funds, respectively. These are consolidated expenses for financial reporting purposes but are not reflected in the current Operations and Maintenance budget expenses.



The Monthly Capital Improvement Plan Financial Summary includes the following.

- 1. Water System Capital Improvement Plan Spend Incurred to date
- 2. Sewer System Capital Improvement Plan Spend Incurred to date

### **Capital Improvement Plan Financial Summary**

Great Lakes Water Authority (GLWA) capital improvement projects generally span two or more years due to size and complexity. Therefore, the GLWA Board of Directors (Board) adopts a five-year capital improvement plan (CIP). The CIP is a five-year, rolling plan which is updated annually and formally adopted by the GLWA Board of Directors. In addition, the Board of Directors adopts a capital spending ratio assumption (SRA) which allows the realities of capital program delivery to align with the financial plan. The SRA is an analytical approach to bridge the total dollar amount of projects in the CIP with what can realistically be spent due to limitations beyond GLWA's control and/or delayed for nonbudgetary reasons. Those limitations, whether financial or non-financial, necessitate the SRA for budgetary purposes, despite the prioritization established.

This report presents quarterly and monthly CIP spending against the prorated CIP in total and the CIP adjusted for the SRA. The prorated CIP is calculated by dividing the total fiscal year 2023 board-approved CIP plan by twelve equal months. It should be noted that for operational purposes, GLWA utilizes Primavera P6 for refined monthly projections for cash management and project management.

GLWA completed a bond transaction of \$450 million in September 2022 to support water system and sewage disposal system improvements. These funds along with I&E and SRF low-interest loans will fund the capital program going forward.

Capital spend reflects a noticeable variance from budgeted CIP for both the water and sewer funds. For the purposes of this metric, we compare actual spend with the Board-approved budget. For the purposes of managing the financial plan, budget amendments are made to align spending with resources available. Fourth quarter FY 2023 budget amendments were approved by the Board on June 28, 2023. The capital spend rate adjustment is 107% of the Board approved CIP planned spend for the water fund and 86.2% of the Board approved CIP planned spend for the sewer fund.

As of December 31, 2022, the State Revolving Fund (SRF) activity reported in Charts 1 and 2 has been revised to reflect changes in approved, GLWA SRF funding.

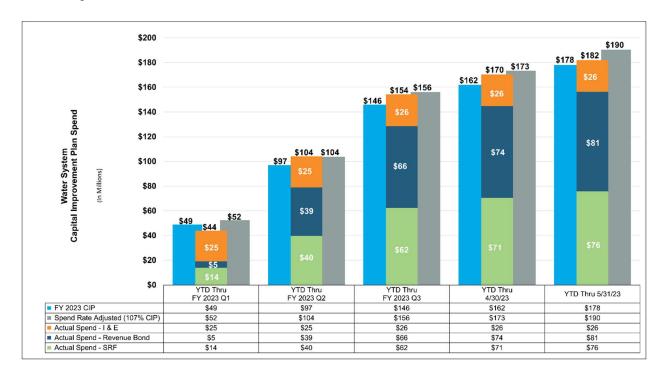


#### Chart 1 - Water System Capital Improvement Plan Spend Incurred to Date

As of May 2023, the water system incurred \$182 million of construction costs to date. This spend represents 102% of the original, Board-approved CIP, and 96% of the Board-reviewed spend rate adjustment.

Economic factors affecting the CIP spend are considered by the Board quarterly at which time the Board may amend the planned spend rate adjusted.

Chart 1 – Water System Capital Improvement Plan Spend Incurred to Date – Spend Rate Adjusted



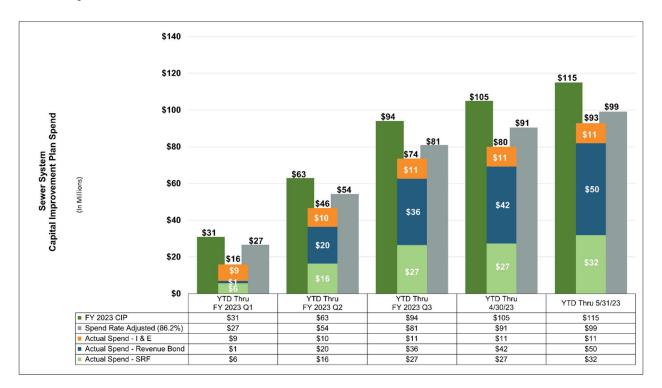


#### Chart 2 - Sewer System Capital Improvement Plan Spend Incurred to Date

As of May 2023, the Sewer system incurred \$93 million of construction costs to date. This spend represents 81% of the original, Board-approved CIP, and 94% of the Board-reviewed spend rate adjustment.

Economic factors affecting the CIP spend are considered by the Board quarterly at which time the Board may amend the planned spend rate adjusted.

Chart 2 – Sewer System Capital Improvement Plan Spend Incurred to Date – Spend Rate Adjusted





This report includes the following.

- 1. Master Bond Ordinance (MBO) Required Transfers to Accounts Held by GLWA
- 2. Master Bond Ordinance (MBO) Required Transfers to Accounts Held by DWSD

#### **MBO Transfers to Accounts Held by GLWA**

**GLWA Transfers:** The Treasury team completes required MBO transfers on the first business day of each month. These transfers are completed in accordance with the Great Lakes Water Authority (GLWA) and Detroit Water & Sewerage Department (DWSD) budgets as approved and adopted by the GLWA Board of Directors and DWSD Board of Water Commissioners annually.

Monthly transfers for Operations & Maintenance (O&M), Pension, and Water Residential Assistance Program (WRAP) are one-twelfth of the annual, budgeted amount. Budget stabilization should not require additional funding due to new, baseline funding levels established as part of the June 2018 Memorandum of Understanding but is included to reflect historical activity. If there are transfers to the Extraordinary Repair & Replacement (ER&R) fund they would be completed annually based on budget and year-end fund status.

**Table 1 – GLWA FY 2023** <u>Water</u> **MBO Transfers** reflects the required transfers for FY 2023 completed through May 2023. MBO transfers for water totaling \$155.4 million have been transferred to GLWA accounts.

**Table 2 – GLWA FY 2023 <u>Sewer</u> MBO Transfers** reflects the required transfers for FY 2023 completed through May 2023. MBO transfers for sewer totaling \$210.6 million have been transferred to GLWA accounts.

**Table 3 – GLWA MBO Transfer History** reflects historical transfers for FY 2016 through FY 2023 to date.



Table 1 – GLWA FY 2023 Water MBO Transfers

			WATER				
					Budget Stabilization	Extraordinary Repair &	
	Operations &	Pension	Pension		(For Benefit of	Replacement	
	Maintenance	Sub Account	<b>Obligation</b>	<u>WRAP</u>	DWSD)	(ER&R)	Total Water
FY 2023							
July 2022	\$ 12,070,642	\$504,000	\$891,308	\$200,975	_	2,000,000	\$15,666,925
August 2022	\$ 12,070,642	\$504,000	\$891,308	\$200,975	-	-	13,666,925
September 2022	\$ 12,070,642	\$504,000	\$891,308	\$200,975	-	-	13,666,925
October 2022	\$ 12,070,642	\$504,000	\$891,308	\$223,209	-	-	13,689,159
November 2022	\$ 12,070,642	\$504,000	\$891,308	\$223,209	-	-	13,689,159
December 2022	\$ 12,070,642	\$504,000	\$891,308	\$223,209	-	-	13,689,159
January 2023	\$ 12,070,642	\$504,000	\$891,308	\$223,209	-	-	13,689,159
February 2023	\$ 12,070,642	\$504,000	\$891,308	\$223,209	-	-	13,689,159
March 2023	\$ 12,070,642	\$504,000	\$891,308	\$223,209	-	-	13,689,159
April 2023	\$ 13,503,974	\$504,000	\$891,308	\$223,209	-	-	15,122,491
May 2023	\$ 13,503,974	\$504,000	\$891,308	\$223,209	-	-	15,122,491
Total FY 2023	\$ 135,643,726	\$ 5,544,000	\$ 9,804,388	\$ 2,388,597	\$ -	\$ 2,000,000	\$155,380,711

Table 2 – GLWA FY 2023 Sewer MBO Transfers

				SEWER				
						Budget	Extraordinary	
						Stabilization	Repair &	
	Operati	ons &	Pension	Pension		(For Benefit of	Replacement	
	<u>Mainter</u>	nance S	Sub Account	<b>Obligation</b>	<u>WRAP</u>	DWSD)	(ER&R)	Total Sewer
FY 2023								
July 2022	\$ 15,33	37,717	\$902,000	\$1,223,950	\$321,925	-	-	\$17,785,592
August 2022	\$ 15,33	37,717	\$902,000	\$1,223,950	\$321,925	-	-	17,785,592
September 2022	\$ 15,33	37,717	\$902,000	\$1,223,950	\$321,925	-	: <del>-</del>	17,785,592
October 2022	\$ 16,53	34,372	\$902,000	\$1,223,950	\$300,892	-	-	18,961,214
November 2022	\$ 16,53	34,372	\$902,000	\$1,223,950	\$300,892	-	-	18,961,214
December 2022	\$ 16,5	34,372	\$902,000	\$1,223,950	\$300,892	-	-	18,961,214
January 2023	\$ 16,5	34,372	\$902,000	\$1,223,950	\$300,892	-	-	18,961,214
February 2023	\$ 16,53	34,372	\$902,000	\$1,223,950	\$300,892	-	-	18,961,214
March 2023	\$ 16,53	34,372	\$902,000	\$1,223,950	\$300,892	-	-	18,961,214
April 2023	\$ 19,33	34,372	\$902,000	\$1,223,950	\$300,892	-	-	21,761,214
May 2023	\$ 19,33	34,372	\$902,000	\$1,223,950	\$300,892	-	-	21,761,214
Total FY 2023	\$ 183.88	88,127	\$9,922,000	\$13,463,450	\$3.372.911	\$ -	\$ -	\$210.646.488



Table 3 – GLWA MBO Transfer History

		GLW	/A MBO Transfer	History			
			WATER				
					Budget	Extraordinary	
					Stabilization	Repair &	
	Operations &	Pension	Pension		(For Benefit of	Replacement	
	<u>Maintenance</u>	Sub Account	<u>Obligation</u>	WRAP	DWSD)	(ER&R)	Total Water
Total FY 2016	\$71,052,000	\$6,037,100	\$10,297,200	\$1,983,300	\$2,326,900	\$606,000	\$92,302,500
Total FY 2017	111,879,600	6,037,200	10,297,200	2,077,200	360,000	-	130,651,200
Total FY 2018	121,562,604	6,048,000	10,695,696	2,159,400	-	-	140,465,700
Total FY 2019	121,562,604	6,048,000	10,695,696	2,061,000	-	-	140,367,300
Total FY 2020	126,840,204	6,048,000	10,695,683	1,980,804	-	-	145,564,691
Total FY 2021	134,127,300	6,048,000	10,695,700	2,324,200	-	-	153,195,200
Total FY 2022	143,933,800	6,048,000	10,695,700	2,376,600	-	-	163,054,100
Total FY 2023 (year to date)	135,643,726	5,544,000	9,804,388	2,388,597	-	2,000,000	155,380,711
Life to Date	\$966,601,838	\$47,858,300	\$83,877,263	\$17,351,101	\$2,686,900	\$2,606,000	\$1,120,981,402

			SEWER				
					Budget	Extraordinary	
					Stabilization	Repair &	
	Operations &	Pension	Pension		(For Benefit of	Replacement	
	<u>Maintenance</u>	Sub Account	<u>Obligation</u>	<u>WRAP</u>	DWSD)	(ER&R)	Total Sewer
Total FY 2016	\$100,865,600	\$10,838,400	\$14,025,800	\$2,523,400	\$5,591,700	\$779,600	\$134,624,500
Total FY 2017	175,858,800	10,838,400	14,026,800	2,654,400	2,654,400	-	206,032,800
Total FY 2018	191,079,396	10,824,000	14,687,496	2,760,804	-	-	219,351,696
Total FY 2019	191,079,396	10,824,000	14,687,496	2,870,992	-	-	219,461,884
Total FY 2020	181,925,800	10,824,000	14,687,517	2,887,300	-	-	210,324,617
Total FY 2021	182,296,000	10,824,000	14,687,500	3,764,300	-	-	211,571,800
Total FY 2022	191,908,600	10,824,000	14,687,400	3,868,700	-	-	221,288,700
Total FY 2023 (year to date)	183,888,127	9,922,000	13,463,450	3,372,911	-	-	210,646,488
Life to Date	\$1,398,901,719	\$85,718,800	\$114,953,459	\$24,702,807	\$8,246,100	\$779,600	\$1,633,302,485



#### MBO Required and Lease Payment Transfers to DWSD

**DWSD Transfers:** The GLWA Treasury team completes the required MBO transfers on the first business day of each month. These transfers are completed in accordance with the GLWA and DWSD budgets as approved and adopted by the GLWA Board of Directors and DWSD Board of Water Commissioners annually. Transfers are coordinated with other areas of GLWA Financial Services in advance of the first business day of each month. GLWA Treasury sends confirmation of transfers made to DWSD Treasury.

Monthly transfers for O&M and O&M Pension are one-twelfth of the annual, budgeted amount. The annual lease payment, as stated in the Water & Sewer Lease Agreements, is \$22,500,000 for Water and \$27,500,000 for Sewer. The monthly lease transfer is one-twelfth of the amount as stated in the Lease agreements unless otherwise designated by DWSD. Per Section 3.5 of the Lease, the Lease payment may be used for (a) bond principal and interest for Local System Improvements, (b) bond principal and interest for the City's share of common-to-all System Improvements, and (c) Local System improvements.

**Table 4 – DWSD FY 2023** <u>Water MBO Transfers</u> reflects the required transfers for FY 2023 completed through May 2023. MBO transfers for Water totaling \$60.4 million have been transferred to accounts held by DWSD. For FY 2023, DWSD has requested that \$2,922,100 of the lease payment be utilized to offset a portion of debt service.

**Table 5 – DWSD FY 2023** <u>Sewer MBO Transfers</u> reflects the required transfers for FY 2023 completed through May 2023. MBO transfers for Sewer totaling \$71.4 million have been transferred to accounts held by DWSD. For FY 2023, DWSD has requested that \$4,388,300 of the lease payment be utilized to offset a portion of debt service.

**Table 6 – DWSD Water MBO and Lease Payment Transfer History** reflects historical transfers for FY 2016 through FY 2023 to date.

**Table 7 – DWSD <u>Sewer</u> MBO and Lease Payment Transfer History** reflects historical transfers for FY 2016 through FY 2023 to date.



Table 4 - DWSD FY 2023 Water MBO Transfers

	WA	TER		
	Operations &		Lease Payment	
	<u>Maintenance</u>	<u>Pension</u>	(I&E Fund)	Total Water
FY 2023				
July 2022	\$2,540,833	\$356,000	\$1,150,750	\$4,047,583
August 2022	2,540,833	356,000	1,150,750	4,047,583
September 2022	2,540,833	356,000	1,150,750	4,047,583
October 2022	3,884,345	356,000	1,791,739	6,032,084
November 2022	3,884,345	356,000	1,791,739	6,032,084
December 2022	3,884,345	356,000	1,791,739	6,032,084
January 2023	3,884,345	356,000	1,791,739	6,032,084
February 2023	3,884,345	356,000	1,791,739	6,032,084
March 2023	3,884,345	356,000	1,791,739	6,032,084
April 2023	3,884,345	356,000	1,791,739	6,032,084
May 2023	3,884,345	356,000	1,791,739	6,032,084
Total FY 2023	\$38,697,259	\$3,916,000	\$17,786,162	\$60,399,421

Table 5 – DWSD FY 2023 Sewer MBO Transfers

	SEV	WER		
	Operations &		Lease Payment	
	<u>Maintenance</u>	<u>Pension</u>	(I&E Fund)	Total Sewer
FY 2023				
July 2022	\$5,282,500	\$238,000	\$2,291,667	\$7,812,167
August 2022	5,282,500	238,000	2,291,667	7,812,167
September 2022	5,282,500	238,000	2,291,667	7,812,167
October 2022	3,949,878	238,000	1,804,078	5,991,956
November 2022	3,949,878	238,000	1,804,078	5,991,956
December 2022	3,949,878	238,000	1,804,078	5,991,956
January 2023	3,949,878	238,000	1,804,078	5,991,956
February 2023	3,949,878	238,000	1,804,078	5,991,956
March 2023	3,949,878	238,000	1,804,078	5,991,956
April 2023	3,949,878	238,000	1,804,078	5,991,956
May 2023	3,949,878	238,000	1,804,078	5,991,956
Total FY 2023	\$47,446,524	\$2,618,000	\$21,307,625	\$71,372,149



Table 6 – DWSD <u>Water</u> MBO and Lease Payment Transfer History

rable 0 - DWSD <u>water</u>		fers to DWSD		
		WATER		
	Operations & Maintenance	Operations & Maintenance Pension	Lease Payment (I&E Fund)	Total Water
FY 2016 * MBO/Lease Requirement Offset to Debt Service	\$26,185,600	\$4,262,700 -	\$22,500,000 (2,326,900)	\$52,948,300 (2,326,900)
Net MBO Transfer FY 2017	26,185,600	4,262,700	20,173,100	50,621,400
MBO/Lease Requirement Offset to Debt Service	33,596,400	4,262,400	22,500,000	60,358,800
Net MBO Transfer FY 2018	33,596,400	4,262,400	22,500,000	60,358,800
MBO/Lease Requirement Offset to Debt Service	35,059,704 -	4,272,000	22,500,000 (1,875,000)	61,831,704 (1,875,000)
Net MBO Transfer FY 2019	35,059,704	4,272,000	20,625,000	59,956,704
MBO/Lease Requirement Offset to Debt Service	35,484,300 -	4,272,000	22,500,000 (3,972,200)	62,256,300 (3,972,200)
Net MBO Transfer FY 2020	35,484,300	4,272,000	18,527,800	58,284,100
MBO/Lease Requirement Offset to Debt Service	34,662,400	4,272,000	22,500,000 (3,548,000)	61,434,400 (3,548,000)
Net MBO Transfer FY 2021	34,662,400	4,272,000	18,952,000	57,886,400
MBO/Lease Requirement Offset to Debt Service	35,833,900 -	4,272,000	22,500,000 (8,278,300)	62,605,900 (8,278,300)
Net MBO Transfer FY 2022	35,833,900	4,272,000	14,221,700	54,327,600
MBO/Lease Requirement Offset to Debt Service	29,989,000	4,272,000	22,500,000 (8,925,400)	56,761,000 (8,925,400)
Net MBO Transfer FY 2023 (year to date)	29,989,000	4,272,000	13,574,600	47,835,600
MBO/Lease Requirement	38,697,259	3,916,000	20,625,000	63,238,259
Offset to Debt Service Net MBO Transfer	38,697,259	3,916,000	(2,838,838) 17,786,162	(2,838,838) 60,399,421
Life-to-Date MBO/Lease Requirement	269,508,563	33,801,100	178,125,000	481,434,663
Offsets Total Water	269,508,563	33,801,100	(31,764,638) <b>146,360,362</b>	(31,764,638) <b>449,670,025</b>



Table 7 – DWSD Sewer MBO and Lease Payment Transfer History

		SEWER		
		Operations &		
	Operations &	Maintenance	Lease Payment	
	Maintenance	Pension	(I&E Fund)	Total Sewer
FY 2016 *				
MBO/Lease Requirement	\$19,774,300	\$2,861,800	\$27,500,000	\$50,136,100
Offset to Debt Service			(19,991,500)	(19,991,500
Total MBO Transfer FY 2017	19,774,300	2,861,800	7,508,500	30,144,600
MBO/Lease Requirement Offset to Debt Service	41,535,600	2,862,000	27,500,000	71,897,600
Total MBO Transfer FY 2018	41,535,600	2,862,000	27,500,000	71,897,600
MBO/Lease Requirement	60,517,992	2,856,000	27,500,000	90,873,992
Offset to Debt Service			(9,166,664)	(9,166,664)
Total MBO Transfer FY 2019	60,517,992	2,856,000	18,333,336	81,707,328
MBO/Lease Requirement	56,767,920	2,856,000	27,500,000	87,123,920
Offset to Debt Service			(4,415,000)	(4,415,000)
Total MBO Transfer FY 2020	56,767,920	2,856,000	23,085,000	82,708,920
MBO/Lease Requirement	62,343,500	2,856,000	27,500,000	92,699,500
Offset to address shortfall	(7,100,000)	-	-	(7,100,000)
Offset to Debt Service			(5,032,700)	(5,032,700)
Total MBO Transfer FY 2021	55,243,500	2,856,000	22,467,300	80,566,800
MBO/Lease Requirement	69,915,700	2,856,000	27,500,000	100,271,700
Offset to Debt Service		-	(3,257,200)	(3,257,200)
Total MBO Transfer FY 2022	69,915,700	2,856,000	24,242,800	97,014,500
MBO/Lease Requirement	61,301,000	2,856,000	27,500,000	90,735,453
Offset to Debt Service	-	-	(5,529,297)	(4,607,750)
Total MBO Transfer FY 2023 (year to date)	61,301,000	2,856,000	21,970,703	86,127,703
MBO/Lease Requirement	47,446,524	2,618,000	25,208,333	75,272,857
Offset to Debt Service	-	_,-,-,	(3,900,708)	(3,900,708)
Total MBO Transfer Life-to-Date	47,446,524	2,618,000	21,307,625	71,372,149
MBO/Lease Requirement	419,602,536	22,621,800	217,708,333	659,011,122
Offsets	(7,100,000)	-	(51,293,069)	(57,471,522)
Total Sewer	412,502,536	22,621,800	166,415,264	601,539,600

<sup>\*</sup> Note: FY 2016 lease transfer amounts shown do not incude prepayment on the lease amount for the 6 months period before bifurcation.



This report includes the following:

- 1. Monthly Cash Balances Compared to Investment Income
- 2. Cash Balance Detail

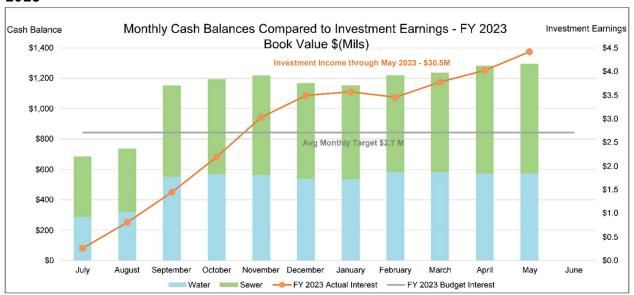
#### Monthly Cash Balances Compared to Investment Income

GLWA's investment holdings comply with the requirements of Public Act 20 of 1948, as amended and the GLWA Investment Policy. The cash balances shown in this report include bank deposits, money market funds, a local government investment pool, U.S. Treasuries, Federal Agencies, and commercial paper.

Cash and investment balances change each month based on Master Bond Ordinance (MBO) funding requirements, operational needs, capital spending pace, and mandatory debt payments. Investment income fluctuates monthly based on cash and investment balances as well as market conditions and investment strategy. For the month of May 2023, GLWA earned investment income of \$4.4 million and cumulative FY 2023 earnings through May 2023 of \$30.5 million. Total investment income reported includes earnings from revenue requirement funds as well as construction bond funds.

GLWA continues to refine cash flows and work with its investment advisor to identify strategies to maximize future investment income while meeting the objectives of safety and liquidity.

Chart 1 – Monthly Cash Balances Compared to Investment Income – Through May 2023



\$(Mils)	July	August	September	October	November	December	January	February	March	April	May	June
Water	\$287	\$318	553	570	564	538	535	581	582	572	573	
Sewer	\$397	\$418	599	624	654	631	619	640	655	710	722	-
Total	\$684	\$737	1,152	1,194	1,219	1,169	1,154	1,221	1,237	1,282	1,296	-
Investment Income	\$0.3	\$0.8	\$1.4	\$2.2	\$3.0	\$3.5	\$3.6	\$3.5	\$3.8	\$4.0	\$4.4	\$0.0



#### **Cash Balance Detail**

**Funds Held By GLWA:** GLWA cash balances are held in accounts as defined by the Master Bond Ordinance. The accounts are funded by monthly transfers, as stipulated in the MBO, on the first business day of each month. The "operations and maintenance" (O&M) fund transfer amounts are based upon the annual O&M budget approved by the GLWA Board of Directors for the regional systems and by the Board of Water Commissioners for the Detroit Water & Sewerage Department (DWSD) local system budgets. The water and sewer funds held by GLWA and their purpose, as defined by the MBO, are listed below.

#### Funds Held Within Trust:

- Receiving all retail and wholesale revenues collected which are distributed in subsequent month(s)
- Debt Service funds set aside for debt service and debt reserve requirements
- Pension Obligation funds set aside to meet GLWA's annual funding requirements for the legacy General Retirement System Pension Plan
- Water Residential Assistance Program (WRAP) funds set aside to be used to provide financial assistance to qualified residents throughout the local and regional water system as directed by program guidelines
- Budget Stabilization funds held by GLWA on behalf of DWSD that can be applied against shortfalls in retail revenues
- Emergency Repair & Replacement (ER&R) funds set aside to pay the costs for major unanticipated repairs and replacements of the local and regional systems
- Improvement & Extension (I&E) funds set aside to be used for the improvements, enlargements, and extensions of the regional system

#### Funds Held Outside Trust:

- Bond Proceeds funds raised from debt issuance used for costs of repairs, construction, and improvements of the regional system
- Operations & Maintenance (O&M) funds used to meet the operational and maintenance requirements of the regional system
- Other retainage funds held on behalf of contractors and security deposit funds held on behalf of the City of Flint

A <u>chart</u> depicting the follow of funds is online at glwater.org as well as the <u>MBO</u> documents.



Chart 2 – Cash Balances - Water Funds as of May 2023 - Shows the allocation of the balance among the different categories defined in the section above. The total cash balance for Water Funds as of May 31, 2023 is \$573 million. The allocation of balances among the I&E, bond proceeds, and debt service reserve funds reflects GLWA's commitment to funding capital improvements and meeting debt reserve requirements while simultaneously increasing I&E resources to fund pay-as-you-go capital funding to reduce long-term debt in the future.

GLWA completed a bond transaction of \$225 million in September 2022 to support water system improvements. These funds along with I&E and SRF low-interest loans will fund the capital program going forward.

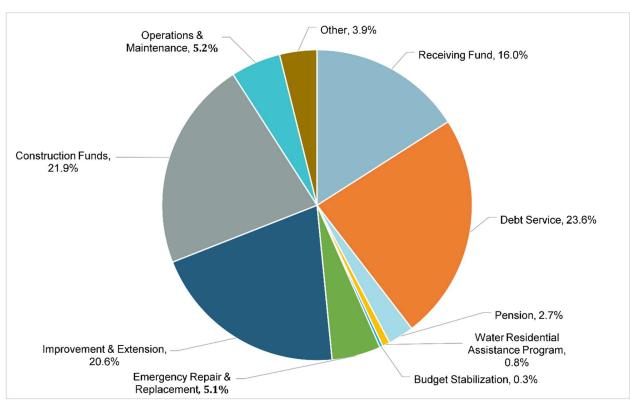


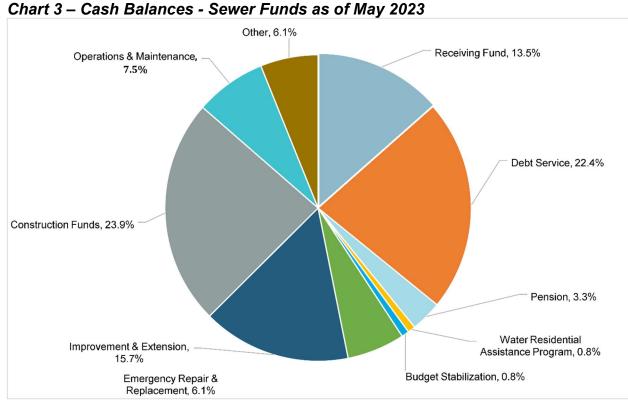
Chart 2 – Cash Balances - Water Funds as of May 2023

**Note:** Due to rounding totals may not equal 100%.



Chart 3 – Cash Balances - Sewer Funds as of May 2023 - Shows the allocation of the balance among the different funds defined in the section above. The total cash balance for Sewer Funds as of May 31, 2023 is \$722 million. Like the Water Funds, the allocation of balances among the I&E, bond proceeds, and debt service reserve funds reflects GLWA's commitment to funding capital improvements and meeting debt reserve requirements while simultaneously increasing I&E resources to fund pay-as-you-go capital funding to reduce long-term debt in the future.

In conjunction with the Water Fund transaction, GLWA completed a bond transaction of \$225 million in September 2022 to support sewage disposal system improvements. These funds along with I&E and SRF low-interest loans will fund the capital program going forward.



**Note:** Due to rounding totals may not equal 100%.



**Retail Revenues, Receivables, and Collections:** Pursuant to the terms of the lease agreement between the City of Detroit and the Great Lakes Water Authority (GLWA), the Detroit Water & Sewerage Department (DWSD) serves as GLWA's agent for billing activities for the City of Detroit retail customer class. All water and sewer service collections from DWSD customers are deposited in a trust account and are administered in accordance with the GLWA Master Bond Ordinance.

The Monthly Retail Revenues, Receivables, & Collections Report includes the following.

- 1. DWSD Retail Water Revenue Billings and Collections
- 2. DWSD Retail Sewer Revenue Billings and Collections
- 3. DWSD Retail Water & Sewer System Accounts Receivable Aging Report

Note: Wholesale customer revenues are billed by the Great Lakes Water Authority.

#### **DWSD Retail Water Billings and Collections**

**Retail Billing Basis:** DWSD bills retail customers monthly. Customers are billed throughout the month in cycles based on a meter reading schedule beginning with residential accounts and ending with commercial and industrial customers.

**Table 1 - DWSD Retail Billings** shows the FY 2023 water usage and billed revenue which are provided by DWSD staff. As of May 31, 2023, the DWSD usage was at 109.71% of the budget and billed revenue was at 106.86% of budget.

**DWSD Retail Water Collections:** The collections represent payments made by DWSD retail customers. These receipts are deposited directly into a lockbox with a trustee for administration of the flow of funds defined by GLWA's Master Bond Ordinance.

**Table 2 - Retail Water Collections** shows collections by month for the past 12 months compared to collections for the prior year as well as the calculated difference between the periods.



Table 1 – DWSD Retail Water Billing

			RETAIL V	VATER CUSTOM	ERS			
	FY 2023 - Ori	ginal Budget	FY 2023	- Actual	FY 2023 - \	/ariance	FY 2022 -	Actuals
Month (1)	<u>Volume</u> <i>Mcf</i>	Revenue \$	<u>Volume</u> <i>Mcf</i>	Revenue (2)	<u>Volume</u> <i>Mcf</i>	<u>Revenue</u> \$	<u>Volume</u> Mcf	Revenue \$
July	257,000	11,956,000	244,749	9,490,589	(12,251)	(2,465,411)	266,704	10,064,683
August	248,900	11,711,000	277,313	13,301,941	28,413	1,590,941	264,644	9,994,589
September	218,600	10,776,000	234,806	11,591,601	16,206	815,601	232,348	9,169,300
October	198,900	10,184,900	239,062	11,730,809	40,162	1,545,909	204,290	8,422,092
November	194,500	9,954,500	212,663	10,706,519	18,163	752,019	209,830	8,544,611
December	193,700	9,902,000	222,502	11,073,513	28,802	1,171,513	204,072	8,442,152
January	198,600	10,050,700	227,748	11,257,742	29,148	1,207,042	221,369	8,819,430
February	190,400	9,842,000	208,568	10,569,468	18,168	727,468	204,489	8,438,300
March	204,900	10,276,600	229,264	11,383,630	24,364	1,107,030	233,190	9,221,716
April	192,400	9,922,800	198,665	10,121,640	6,265	198,840	192,495	8,305,331
May	214,500	10,567,000	241,525	11,820,301	27,025	1,253,301	245,471	9,530,928
June	245,700	11,523,800	-				272,811	10,281,954
Total	2,558,100	126,667,300	2,536,865	123,047,753	224,465	7,904,253	2,751,713	109,235,086
Subtotals ytd	2,312,400	115,143,500	2,536,865	123,047,753	224,465	7,904,253	90 90	~ ~
Achievement of E	Budget	•	109.71%	106.86%			•	

<sup>(1)</sup> Figures are stated as "Service Months"; that is, July figures represent bills issued in August, etc.

Table 2 – DWSD Retail Water Collections

	W	/ater		
Month	Current Year	Prior Year	Variance	Ratio
June	9,123,179	8,917,831	205,348	2.30%
July	8,518,373	8,387,705	130,668	1.56%
August	9,636,219	8,588,507	1,047,712	12.20%
September	5,082,383	8,041,683	(2,959,300)	-36.80%
October	13,082,745	8,512,614	4,570,131	53.69%
November	10,270,582	7,926,331	2,344,251	29.58%
December	11,630,994	8,121,586	3,509,408	43.21%
January	8,857,268	6,919,040	1,938,228	28.01%
February	8,244,713	10,156,126	(1,911,413)	-18.82%
March	10,417,832	11,093,125	(675,293)	-6.09%
April	9,417,449	7,431,900	1,985,549	26.72%
May	12,162,719	7,660,852	4,501,867	58.76%

**Rolling, 12-Month Total** 116,444,456 101,757,300 **Rolling, 12-Month Average** 9,703,705 8,479,775

<sup>(2)</sup> Retail Revenues include Miscellaneous Revenues and Penalties



#### **DWSD Retail Sewer Billings and Collections**

**Retail billing basis:** DWSD bills retail customers monthly. Customers are billed throughout the month in cycles based on a meter reading schedule beginning with residential accounts and ending with commercial and industrial customers.

**Table 3 - DWSD Retail Sewer Billings** shows the FY 2023 sewer billed revenue which are provided by DWSD staff. As of May 31, 2023, the DWSD usage was at 104.05% of the budget and billed revenue was at 100.48% of budget.

**DWSD Retail Sewer Collections:** The collections represent payments made by DWSD retail customers. These receipts are deposited directly into a lockbox with a trustee for administration of the flow of funds defined by GLWA's Master Bond Ordinance.

**Table 4 – DWSD Retail Sewer Collections** shows collections by month for the past 12 months compared to collections for the prior year as well as the calculated difference between the periods.

Table 3 - DWSD Retail <u>Sewer</u> Billings

			RETAIL	SEWER CUSTOM	ERS			
	FY 2023 - Ori	ginal Budget	FY 2023	- Actual	FY 2023 - V	/ariance	FY 2022 -	Actuals
Month (1)	<u>Volume</u>	<u>Revenue</u>	Volume	Revenue (2)	<u>Volume</u>	Revenue	<u>Volume</u>	Revenue
	Mcf	\$	Mcf	\$	Mcf	\$	Mcf	\$
July	211,900	27,858,000	223,661	29,297,748	11,761	1,439,748	219,791	29,462,804
August	217,600	28,027,300	231,809	29,640,202	14,209	1,612,902	249,522	31,231,624
September	188,400	27,285,000	197,455	27,523,933	9,055	238,933	215,748	29,401,234
October	182,400	27,102,800	194,154	27,375,180	11,754	272,380	190,483	27,936,280
November	167,500	26,696,800	172,579	26,525,064	5,079	(171,736)	194,135	28,032,939
December	166,500	26,780,100	174,896	26,676,360	8,396	(103,740)	189,283	27,836,982
January	169,200	26,797,900	175,562	26,403,544	6,362	(394, 356)	203,526	28,493,782
February	166,100	26,702,400	160,804	25,814,735	(5,296)	(887,665)	189,525	27,837,984
March	176,100	26,994,800	181,217	26,720,229	5,117	(274,571)	212,176	29,032,277
April	166,400	26,761,800	167,727	26,120,878	1,327	(640,922)	179,291	27,196,557
May	182,100	27,166,400	195,181	27,508,373	13,081	341,973	220,082	29,382,758
June	210,600	27,861,300					242,746	30,704,517
Total	2,204,800	326,034,600	2,075,045	299,606,247	80,845	1,432,947	2,506,308	346,549,738
Subtotals ytd	1,994,200	298,173,300	2,075,045	299,606,247		1,432,947		
Achievement of	Budget/Goal	*	104.05%	100.48%				

<sup>(1)</sup> Figures are stated as "Service Months"; that is, July figures represent bills issued in August, etc.

<sup>(2)</sup> Retail Revenues include Miscellaneous Revenues and Penalties



Table 4 – DWSD Retail Sewer Collections

	S	ewer		
Month	<b>Current Year</b>	Prior Year	Variance	Ratio
June	25,922,279	32,508,249	(6,585,970)	-20.26%
July	30,935,343	24,185,252	6,750,091	27.91%
August	26,064,896	25,036,198	1,028,698	4.11%
September	15,261,467	22,635,796	(7,374,329)	-32.58%
October	28,182,933	25,119,240	3,063,693	12.20%
November	21,994,899	23,505,249	(1,510,350)	-6.43%
December	23,756,153	24,880,743	(1,124,590)	-4.52%
January	23,760,629	23,020,491	740,138	3.22%
February	23,867,073	24,495,922	(628,849)	-2.57%
March	30,697,464	29,410,086	1,287,378	4.38%
April	21,542,671	22,115,076	(572,405)	-2.59%
May	24,419,561	20,952,592	3,466,969	16.55%

 Rolling 12-Month Total
 296,405,369
 297,864,894

 Rolling, 12-Month Average
 24,700,447
 24,822,075



#### **DWSD Retail Water and Sewer Accounts Receivable Aging Report**

The DWSD detailed accounts receivable aging is categorized by customer category.

**Table 5** is a summary of the monthly sales, total receivables, bad debt allowance and net Water and Sewer receivables as of May 31, 2023 with comparative totals from June 30, 2022, June 30, 2021 and June 30, 2020. This table does not include past due accounts that have been transferred to the City of Detroit for collection as tax liens.

The table provides a comparison of days in accounts receivable calculated as net receivables divided by daily sales and confirms that over time days in AR is held in check overall due to a consistent practice of adjusting the allowance for doubtful accounts monthly. To the extent this allowance is adjusted, and bad debt expense is recognized in the DWSD budget, it does not impact GLWA.

**Table 6** is a summary of the total, current and non-current Water and Sewer receivables by category as of May 31, 2023 with comparative totals from May 31, 2022. This table does not include past due accounts that have been transferred to the City of Detroit for collection as tax liens.

The Total Balance and Total Bad Debt Allowance as of May 31, 2023 are reflective of the values in both the Table 5 Summary and Table 6 breakdown.

Table 5 – DWSD Retail Accounts Receivable Aging Report – <u>Summary</u>

				Summary	/					
	Monthly Receivables									
Period Ending		Sales		Total		Allowance		Net	Days in AR (1)	
June 30, 2020	\$	33,061,000	\$	213,846,000	\$	(142,882,000)	\$	70,964,000	64	
June 30, 2021	\$	36,335,000	\$	248,055,000	\$	(200,146,000)	\$	47,909,000	40	
June 30, 2022	\$	39,022,000	\$	300,346,000	\$	(253,924,000)	\$	46,422,000	36	
May 31, 2023	\$	36,272,000	\$	328,522,000	\$	(277,746,000)	\$	50,776,000	42	
Totals may be off due to ro	undina	7								

<sup>(1)</sup> Days in AR is calculated as net receivables divided by daily sales (monthly sales/30 days)



Table 6 – DWSD Retail Accounts Receivable Aging Report – <u>Water & Sewer</u> <u>Combined</u>

	# of	-	Avg.										
Sales Class Residential	Accounts 214,354		alance 892.88	S	Current 17 351 000		> 30 Days 13 105 000		> 60 Days 29,792,000		> 180 Days 131,144,000		A/R Balance 191,392,000
		-		•	9.1%		6.8%		15.6%		68.5%		100.0%
Commercial	21,111		1,384.28		6.386.000		2.657.000		5.837.000		14,344,000		29,224,000
Commercial	21,131		1,004.20		21.9%		9.1%		20.0%		49.1%		100.0%
Industrial	4.340		3.228.35		4.705.000		1,034,000		2.267.000		6.005,000		14.011.000
moustrial	4,340	•	3,220.33		33.6%		7.4%		16.2%		42.9%		100.0%
Tax Exempt	3,806		818.69		542,000		476,000		519,000		1,579,000		3,116,000
					17.4%		15.3%		16.6%		50.7%		100.0%
Government	48,186		364.70		1,964,000		1,158,000		1,384,000		13,067,000		17,574,000
					11.2%		6.6%		7.9%		74.4%		100.0%
Drainage	45,396		645.57		2.081,000		1,413,000		4.485.000		21.328,000		29.306.000
3					7.1%		4.8%		15.3%		72.8%		100.0%
Subtotal - Active Accounts	337.193	•	844.10	¢	33,029,000	¢	19,843,000	•	44,284,000	•	187,467,000	¢	284,623,000
Oublotal - Active Accounts	557,155	Ψ	044.10	Ψ	11.6%	6210	7.0%		15.6%	Ψ	65.9%	Ψ	100.0%
Inactive Accounts	332,607		131.98		12.000		50.000		798.000		43.039.000		43.899.000
mactive Accounts	332,007		131.80		0.0%		0.1%		1.8%		98.0%		100.0%
Total	669,800	\$	490.48	\$			19,892,000	_		\$		\$	328,522,000
% of Total A/R					10.1%		6.1%		13.7%		70.2%		100.0%
Water Fund	248,371		277.15	\$	8,054,000	\$	5,458,000	\$	11,520,000	\$	43,803,000	\$	68,835,000
Sewer Fund	282,904		917.93	\$	24,987,000	\$		\$		\$	186,703,000		259,687,000
Total May 31, 2023 (a)	669,800	\$	490.48	\$	33,041,000	\$	19,892,000	\$	45,082,000	\$	230,506,000	\$	328,522,000
Water Fund- Allowance												\$	(54,375,000)
Sewer Fund- Allowance												\$	(223,371,000)
Total Bad Debt Allowance												\$	(277,746,000)
Comparative - May 2022 (b)	648,251	\$	452.98	\$	31,238,000	\$	15,782,000	\$	44,358,000	\$	202,267,000	\$	293,645,000
Difference (a) - (b)	21,549			\$	1.803,000	\$	4,110,000	S	724,000	s	28,239,000	\$	34,877,000
Burthall And Burthall Land House and	100000000000000000000000000000000000000			100		Str. of C		and the		th di		the state of	



The Monthly Wholesale Billings, Receivables, & Collections Report includes the following.

- 1. Wholesale Water Billings and Collections
- 2. Wholesale Sewer Billings and Collections
- 3. City of Highland Park Billings and Collections
- 4. Wholesale Water & Sewer Accounts Receivable Aging Report

#### **Wholesale Water Billings and Collections**

**Wholesale Water Contracts:** Great Lakes Water Authority (GLWA) provides wholesale water service to 87 member-partners through a variety of service arrangements.

Service Arrangement Type

Model Contract	84
Emergency	1
Older Contracts	2
Total	87

**Note:** Services are provided to the Detroit Water & Sewerage Department (DWSD) via a Water and Sewer Services Agreement (WSSA). See the "Retail Revenues, Receivables, and Collections Report" section of this monthly report.

**Wholesale Water Billing Basis:** Beginning with FY 2016, wholesale water charges were restructured to create a more stable revenue stream by using a historical rolling average to project customer volumes which accounts for 40% of the monthly charges and 60% of the annual customer revenue requirement as a monthly fixed charge.

**Table 1 - Wholesale Water Billings** shows the FY 2023 water billed usage and revenues. As of May 31, 2023, the billed usage was at 101.65% of the original plan and billed revenue at 100.92% of the original plan. Billings and usage from the City of Flint *are* included as they were assumed in the FY 2023 Budget.

**Wholesale Water Collections:** The collections represent payments made by wholesale customers. These receipts are deposited directly into a lockbox with a trustee for administration of the flow of funds defined by GLWA's Master Bond Ordinance.

**Table 2 - Wholesale Water Collections** shows collections by month for the past 12 months compared to collections for the prior year as well as the calculated difference between the periods. Current year collections are trending above the prior year for the twelve-month period ending May 31, 2023.



Table 1 – FY 2023 Wholesale Water Billings Report

WHOLESALE WATER CHARGES													
	FY 2023 CI	harges (3)	FY 2023	- Actual	FY 2023 - \	/ariance	FY 2022 -	Actuals					
Month (1)	<u>Volume</u> Mcf	<u>Revenue</u> \$	<u>Volume</u> <i>Mcf</i>	Revenue (2)	<u>Volume</u> <i>Mcf</i>	Revenue \$	<u>Volume</u> Mcf	Revenue \$					
July	1,565,900	33,114,500	1,664,936	34,349,872	99,036	1,235,372	1,342,686	29,642,785					
August	1,513,500	32,632,400	1,418,347	31,555,444	(95,153)	(1,076,956)	1,417,142	30,604,230					
September	1,271,200	29,674,600	1,308,481	30,306,713	37,281	632,113	1,298,750	29,065,588					
October	1,033,200	27,094,600	1,055,245	27,391,089	22,045	296,489	1,006,217	26,123,483					
November	901,100	25,815,700	906,669	25,911,801	5,569	96,101	905,525	25,117,181					
December	966,900	26,357,900	990,177	26,652,607	23,277	294,707	958,879	25,542,432					
January	954,300	26,296,700	979,573	26,536,118	25,273	239,418	979,803	25,791,405					
February	877,900	25,580,400	869,843	25,535,320	(8,057)	(45,080)	875,553	24,800,493					
March	965,300	26,359,200	961,541	26,356,490	(3,759)	(2,710)	963,825	25,592,186					
April	907,300	25,855,100	917,599	25,997,955	10,299	142,855	912,124	25,139,078					
May	1,086,000	27,886,200	1,169,448	28,895,975	83,448	1,009,775	1,094,002	27,116,529					
June	1,470,200	32,090,900					1,385,287	30,301,351					
Total	13,512,800	338,758,200	12,241,859	309,489,383	199,259	2,822,083	13,139,793	324,836,740					
Subtotals ytd	12,042,600	306,667,300	12,241,859	309,489,383	199,259	2,822,083							
Achievement of C	Driginal Plan		101.65%	100.92%									
Billing Adjustments	(4)	_	14,677	(114,595)									
		_	12,256,536	309,385,721									

<sup>(1)</sup> Figures are stated as "Service Months"; that is, July figures represent bills issued in August, etc.

100.89%

101.78%

Table 2 - Wholesale Water Collections

Water												
Current Year	Prior Year	Variance	Ratio									
26,379,503	25,403,968	(25,403,968)	-100.00%									
14,435,092	23,709,847	(9,274,755)	-39.12%									
41,154,992	31,668,492	9,486,500	29.96%									
21,887,632	23,849,618	(1,961,986)	-8.23%									
38,029,648	29,212,277	8,817,371	30.18%									
30,903,329	25,265,770	5,637,559	22.31%									
34,298,469	25,302,369	8,996,100	35.55%									
19,182,054	31,280,599	(12,098,545)	-38.68%									
26,553,529	24,919,847	1,633,682	6.56%									
26,074,213	22,123,572	3,950,641	17.86%									
20,940,451	21,726,941	(786,490)	-3.62%									
29,265,308	27,717,969	1,547,339	5.58%									
	26,379,503 14,435,092 41,154,992 21,887,632 38,029,648 30,903,329 34,298,469 19,182,054 26,553,529 26,074,213 20,940,451	Current Year         Prior Year           26,379,503         25,403,968           14,435,092         23,709,847           41,154,992         31,668,492           21,887,632         23,849,618           38,029,648         29,212,277           30,903,329         25,265,770           34,298,469         25,302,369           19,182,054         31,280,599           26,553,529         24,919,847           26,074,213         22,123,572           20,940,451         21,726,941           29,265,308         27,717,969	Current Year         Prior Year         Variance           26,379,503         25,403,968         (25,403,968)           14,435,092         23,709,847         (9,274,755)           41,154,992         31,668,492         9,486,500           21,887,632         23,849,618         (1,961,986)           38,029,648         29,212,277         8,817,371           30,903,329         25,265,770         5,637,559           34,298,469         25,302,369         8,996,100           19,182,054         31,280,599         (12,098,545)           26,553,529         24,919,847         1,633,682           26,074,213         22,123,572         3,950,641           20,940,451         21,726,941         (786,490)           29,265,308         27,717,969         1,547,339									

**Rolling 12-Month Total** 329,104,220 312,181,269 **Rolling, 12-Month Average** 27,425,352 26,015,106

<sup>(2)</sup> Water Revenues differ from Table 1A because amounts are reduced by the monthly payment to the City of Flint for a license to raw water rights under the Flint Raw Water Contract in Table 1A

<sup>(3)</sup> Charges are based on the approved FY 2023 water supply system charge schedule.

<sup>(4)</sup> Reflects prior period adjustments made in the current year for DTE Greenwood and Madison Heights.



### **Wholesale Sewer Billings and Collections**

**Wholesale Sewer Contracts:** GLWA provides wholesale sewer service to 18 member-partners via multiple service arrangements.

Service Arrangement Type

Model Contract	11
Emergency	0
Older Contracts	_ 7
Total	18

**Note:** Services are provided to the Detroit Water & Sewerage Department via a Water and Sewer Services Agreement (WSSA). See the "Retail Revenues, Receivables, and Collections Report" section of the monthly report.

**Wholesale Sewer Billing Basis:** Beginning in FY 2015, the "sewer rate simplification" initiative was applied which provides for a stable revenue stream and predictability for our member partners. Wholesale sewer customers are billed a fixed monthly fee based upon the annual revenue requirement.

**Table 3 - Wholesale Sewer Billings** shows the FY 2023 sewer billed revenue. As of May 31, 2023 the billed revenue is at 100.00% of the original plan.

**Wholesale Sewer Collections:** The collections represent payments made by wholesale customers. These receipts are deposited directly into a lockbox with a trustee for administration of the flow of funds defined by GLWA's Master Bond Ordinance.

**Table 4 - Wholesale Sewer Collections** shows collections by month for the past 12 months compared to collections for the prior year as well as the calculated difference between the periods.

The shift in wholesale sewer collection patterns is largely attributable to the timing of payments received. There are several large accounts whose payments swing between the end of the current month and the beginning of the next month. Current year collections are trending slightly above the twelve-month period ending May 31, 2023.



Table 3 – FY 2023 Wholesale Sewer Billings Report

			WHOLES	ALE SEWER CHA	ARGES			
	FY 2023	Charges	FY 2023	- Actual	FY 2023 -	Variance	FY 2022	- Actuals
Month (1)	Volume (2)	Revenue \$	Volume (2)	Revenue \$	Volume (2)	Revenue \$	<u>Volume</u> <sub>Mcf</sub>	Revenue \$
July	N/A	22,888,100	N/A	22,888,100	N/A	=	N/A	22,615,000
August	N/A	22,888,100	N/A	22,888,100	N/A	-	N/A	22,615,000
September	N/A	22,888,100	N/A	22,888,100	N/A	-	N/A	22,615,000
October	N/A	22,888,100	N/A	22,888,100	N/A	-	N/A	22,615,000
November	N/A	22,888,100	N/A	22,888,100	N/A	2	N/A	22,615,000
December	N/A	22,888,100	N/A	22,888,100	N/A	=	N/A	22,615,000
January	N/A	22,888,100	N/A	22,888,100	N/A	=	N/A	22,615,000
February	N/A	22,888,100	N/A	22,888,100	N/A	=	N/A	22,615,000
March	N/A	22,888,100	N/A	22,888,100	N/A	-	N/A	22,615,000
April	N/A	22,888,100	N/A	22,888,100	N/A	-	N/A	22,615,000
May	N/A	22,888,100	N/A	22,888,100	N/A	-	N/A	22,615,000
June	N/A	22,888,100	N/A		N/A		N/A	22,615,000
Total		274,657,200		251,769,100		Ξ		271,380,000
Subtotals ytd		251,769,100		251,769,100				

Achievement of Budget

100.00%

Table 4 - Wholesale Sewer Collections

	Se	ewer		
Month	Current Year	Prior Year	Variance	Ratio
June	29,659,245	15,972,800	13,686,445	85.69%
July	28,223,515	28,523,650	(300, 135)	-1.05%
August	21,036,661	21,842,125	(805,464)	-3.69%
September	22,244,437	22,191,725	52,712	0.24%
October	24,707,249	26,706,558	(1,999,309)	-7.49%
November	19,882,939	16,534,758	3,348,181	20.25%
December	18,314,222	21,765,958	(3,451,736)	-15.86%
January	17,636,972	26,436,258	(8,799,286)	-33.28%
February	33,102,769	23,937,258	9,165,511	38.29%
March	23,746,469	24,713,158	(966,689)	-3.91%
April	17,769,710	19,937,558	(2,167,848)	-10.87%
May	18,213,966	10,226,700	7,987,266	78.10%

Rolling 12-Month Total Rolling, 12-Month Average

274,538,154 22,878,180 258,788,506 21,565,709

<sup>(1)</sup> Figures are stated as "Service Months"; that is, July figures represent bills issued in August, etc.

<sup>(2)</sup> Not tracked as part of the wholesale sewer charges.



### City of Highland Park Billings and Collections

The City of Highland Park is provided water service pursuant to an emergency service basis. Sewer service is provided pursuant to a 1982 amended contract which indicates that the parties are guided in their legal relationship by a Michigan Supreme Court decision from 1949.

As of May 31, 2023, Highland Park had a delinquent balance of \$55.1 million, including \$41.1 million for wastewater treatment services, \$1.9 million for industrial waste control services, and \$12.1 million for water supply services.

**Table 5 - City of Highland Park Billings and Collections** provides a lifeto-date balance summary of the billing and collection history for Highland Park with detail provided for fiscal year 2023 through May 31, 2023. Please note the numbers below reflect the month the billing was sent and not the month the service was provided. A life-to-date summary is provided as an appendix to this monthly financial report.

Table 5 - City of Highland Park Billings and Collections

	Service Month	Water	Sewer	IWC	Total
July 2022 Billing	June 2022	104,262	446,400	4,002	554,664
July 2022 Payments		-	(126,056)	-	(126,056
July 31, 2022 Balance		11,045,712	40,951,391	1,822,087	53,819,19
August 2022 Billing	July 2022	112,017	451,700	4,082	567,799
August 2022 Payments		-	(117,079)	-	(117,079
August 31, 2022 Balance		11,157,729	41,286,012	1,826,169	54,269,910
September 2022 Billing	August 2022	113,427	451,700	4,025	569,152
September 2022 Payments	77.1 <del>5</del>	-	(144,837)	_	(144,83)
September 30, 2022 Balance		11,271,156	41,592,875	1,830,194	54,694,225
October 2022 Billing	September 2022	106,220	451,700	4,026	561,946
October 2022 Payments			(133,899)	-	(133,899
October 31, 2022 Balance	•	11,377,376	41,910,676	1,834,220	55,122,272
November 2022 Billing	October 2022	106,221	451,700	4,026	561,94
November 2022 Payments		-	(492,789)	-	(492,789
November 30, 2022 Balance		11,483,597	41,869,587	1,838,246	55,191,430
December 2022 Billing	November 2022	103,645	451,700	4,025	559,370
December 2022 Payments			(641,773)	**************************************	(641,773
December 31, 2022 Balance		11,587,242	41,679,514	1,842,271	55,109,027
January 2023 Billing	December 2022	99,260	451,700	3,997	554,957
January 2023 Payments		-	(1,341,522)	-	(1,341,522
January 31, 2023 Balance		11,686,502	40,789,692	1,846,268	54,322,462
February 2023 Billing	January 2023	106,448	451,700	3,998	562,146
February 2023 Payments		-	(434,682)	-	(434,682
February 28, 2023 Balance		11,792,950	40,806,710	1,850,266	54,449,926
March 2023 Billing	February 2023	99,164	451,700	3,889	554,753
March 2023 Payments		-	(347,442)	-	(347,442
March 31, 2023 Balance	-	11,892,114	40,910,969	1,854,155	54,657,238
April 2023 Billing	March 2023	101,068	451,700	3,897	556,668
April 2023 Payments		_	(358,010)	-	(358,010
April 30, 2023 Balance		11,993,182	41,004,659	1,858,052	54,855,893
May 2023 Billing	April 2023	98,870	451,700	3,906	554,47
May 2023 Payments		_	(349,566)	1	(349,560
May 31, 2023 Balance		12,092,052	41,106,793	1,861,958	55,060,803



#### Wholesale Water & Sewer Accounts Receivable Aging Report

The detailed accounts receivable aging is in the Appendix to this monthly report. This report reflects the wholesale receivables only and does not include DWSD.

**Table 6 - Wholesale Accounts Receivable Aging Report Summary** is a summary of the total, current and non-current receivables by category as of May 31, 2023.

**Table 7 - Wholesale Accounts Receivable Aging Report, Net of Highland Park** is the same summary *without* the past due balances for the City of Highland Park.

**Table 8 - Wholesale Accounts Receivable Aging Report, Net of Highland Park and Dearborn** is the same summary *without* the past due balances for the City of Highland Park and Dearborn. Five water accounts comprise the past due balances over 75 days. Two accounts past due of \$91 thousand were paid in full in early July. The remaining three relate to ongoing disputes regarding the Highland Park portion of charges.

Two past due Sewer accounts totaling \$9.3 million dollars were both paid in full in early June. The IWC credit balance was cleared with a June payment. The remaining Pollutant Surcharge past due balance consist of smaller account holders that GLWA staff continue to communicate with.

Table 6 - Wholesale Accounts Receivable Aging Report Summary

	Total	Current	46-74 Days	75-104 Days	>105 Days
Water	\$ 56,488,838.84	\$ 39,078,633.77	\$ 934,895.99	\$ 943,701.23	\$ 15,531,607.85
Sewer	\$ 68,550,273.47	\$ 18,564,580.67	\$ 5,117,000.00	\$ 5,117,000.00	\$ 39,751,692.80
IWC	\$ 2,388,830.81	\$ 535,332.52	\$ (710.63)	\$ 7,940.44	\$ 1,846,268.48
Pollutant Surcharge	\$ 503,436.46	\$ 496,990.09	\$ 4,644.14	\$ 43.88	\$ 1,758.35
Total	\$ 127,931,379.58	\$ 58,675,537.05	\$ 6,055,829.50	\$ 6,068,685.55	\$ 57,131,327.48
	 100.00%	45.86%	4.73%	4.74%	44.66%

Table 7 - Wholesale Accounts Receivable Aging Report, Net of Highland Park

				 <u> </u>		
	Total		Current	46-74 Days	75-104 Days	>105 Days
Water	\$ 44,396,786.50	\$ 3	38,878,695.68	\$ 835,732.17	\$ 731,031.90	\$ 3,951,326.75
Sewer	\$ 27,443,480.67	\$ 1	18,112,880.67	\$ 4,665,300.00	\$ 4,665,300.00	\$ -
IWC	\$ 526,872.98	\$	527,529.91	\$ (710.63)	\$ 53.70	\$ -
Pollutant Surcharge	\$ 503,436.46	\$	496,990.09	\$ 4,644.14	\$ 43.88	\$ 1,758.35
Total	\$ 72,870,576.61	\$ 5	8,016,096.35	\$ 5,504,965.68	\$ 5,396,429.48	\$ 3,953,085.10
	100.00%		79.62%	7.55%	7.41%	5.42%

Table 8 - Wholesale Accounts Receivable Aging Report, Net of Highland Park and Dearborn

	Total	Current	46-74 Days	75-104 Days	>105 Days
Water	\$ 37,040,709.17	\$ 37,080,492.96	\$ 107,090.69	\$ (146,874.48)	\$ -
Sewer	\$ 27,443,480.67	\$ 18,112,880.67	\$ 4,665,300.00	\$ 4,665,300.00	\$ _
IWC	\$ 526,872.98	\$ 527,529.91	\$ (710.63)	\$ 53.70	\$ -
Pollutant Surcharge	\$ 503,436.46	\$ 496,990.09	\$ 4,644.14	\$ 43.88	\$ 1,758.35
Total	\$ 65,514,499.28	\$ 56,217,893.63	\$ 4,776,324.20	\$ 4,518,523.10	\$ 1,758.35
	100.00%	85.81%	7.29%	6.90%	0.00%

**Note:** percentages vary from 100% due to rounding.



The Monthly Trust Receipts & Disbursements Report includes the following.

- 1. GLWA Trust Receipts & Disbursements Net Cash Flows and Receipts
- 2. DWSD Trust Receipts & Disbursements Net Cash Flows, Receipts & Loan Receivable
- 3. Combined System Trust Receipts & Disbursements Net Cash Flows

#### **GLWA Trust Receipts & Disbursements**

**Net Cash Flows and Receipts Basis:** The trusts established pursuant to the Master Bond Ordinance (MBO) outline a flow of funds that governs the priority of the application of cash receipts from both the regional wholesale (i.e., Great Lakes Water Authority or GLWA) and local retail (i.e., Detroit Water & Sewerage Department or DWSD) activities which are further separated by the water system and the sewage disposal system.

This report provides an ongoing status of the net cash flow of both organizations (GLWA and DWSD) to fund their allocated share of Master Bond Ordinance requirements in accordance with the leases for the regional systems.

**Table 1 – GLWA Net Cash Flows from Trust Receipts & Disbursements** provides a summary of cash receipt collections and required MBO transfers by fiscal year. Fiscal year 2023 reflects eleven months of activity to date.

Water fund receipts exceeded required disbursements by 6% through May 31, 2023 compared to the four-year historical average ratio of required receipts exceeding disbursements by 11% since July 1, 2018.

Sewer fund receipts exceeded required disbursements by 3% through May 31, 2023 in line with the four-year historical average ratio of required receipts exceeding disbursements by 7% since July 1, 2018.

**Chart 1 – GLWA 12-Month Net Receipts – Water** outlines monthly cash receipt trends across two points of reference for the regional water system—current year and prior year. The black line at the zero highlights the minimum goal for net receipts.

**Chart 2 – GLWA 12-Month Net Receipts – Sewer** outlines monthly cash receipt trends across two points of reference for the regional sewer system—current year and prior year. The black line at the zero highlights the minimum goal for net receipts.

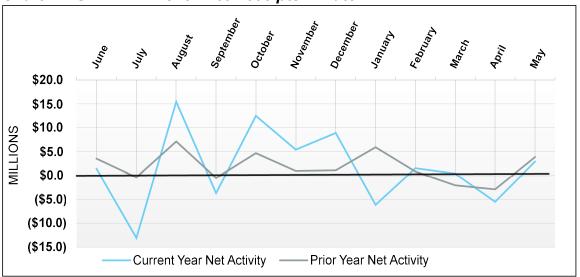


Table 1 - GLWA Net Cash Flows from Trust Receipts & Disbursements

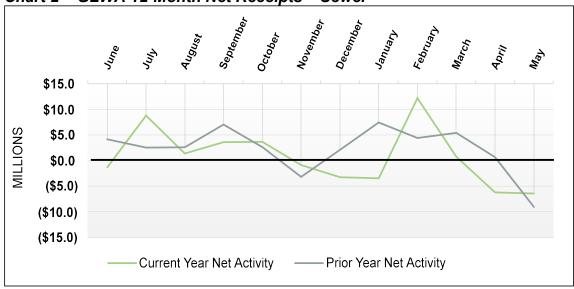
	FY 2019	FY 2020	FY 2021	FY 2022	FY 2023 Thru May 31
Water					
<ul><li>1 Receipts</li><li>2 MOU Adjustments</li></ul>	\$ 336,594,234	\$ 332,606,196 -	\$ 336,642,021 -	\$ 338,117,694 -	\$ 330,662,324 -
<ul><li>3 Adjusted Receipts</li><li>4 Disbursements</li><li>5 Receipts Net of Required Transfers</li></ul>	336,594,234 (289,230,481) 47,363,753	332,606,196 (296,190,425) 36,415,771	336,642,021 (308,713,407) 27,928,614	338,117,694 (316,495,360) 21,622,334	330,662,324 (311,936,968) 18,725,356
6 I&E Transfer	(47,695,000)		1 '		
7 Net Receipts	\$ (331,247)				
Ratio of Receipts to Required Disbursements (Line 3/Line 4)	116%				
Sewer					
<ul><li>9 Receipts</li><li>10 MOU Adjustments</li></ul>	\$ 467,743,744	\$ 490,461,356 -	\$ 472,871,853 -	\$ 471,979,297 -	\$ 441,926,930 -
11 Adjusted Receipts 12 Disbursements	467,743,744 (453,406,636)	490,461,356 (445,604,952)		471,979,297 (450,701,751)	441,926,930 (429,902,428)
13 Receipts Net of Required Transfers	14,337,108	44,856,404		21,277,546	12,024,502
14 I&E Transfer 15 DWSD Shortfall Advance	(22,547,700)			(37,651,788)	(13,517,601)
16 Shortfall Repayment (principal)	9,367,355	17,542,669	18,206,431	8,296,578	-
17 Net Receipts	\$ 1,156,763	\$ 43,302,873	\$ 13,972,674	\$ (8,077,664)	\$ (1,493,099)
Ratio of Receipts to Required Disbursements (Line 11/Line 12)	103%	110%	108%	105%	103%
Combined					
<ul><li>19 Receipts</li><li>20 MOU Adjustments</li></ul>	\$ 804,337,978	\$ 823,067,552 -	\$ 809,513,874 -	\$ 810,096,991 -	\$ 772,589,254 -
21 Adjusted Receipts	804,337,978	823,067,552	809,513,874	810,096,991	772,589,254
22 Disbursements	(742,637,117)	(741,795,377)	(745,314,290)	(767,197,111)	(741,839,396)
23 Receipts Net of Required Transfers	61,700,861	81,272,175	64,199,584	42,899,880	30,749,858
24 I&E Transfer	(70,242,700)	(44,815,951)	(72,496,414)	(64,274,650)	(22,219,818)
25 Shortfall Advance	-	-	-	-	-
26 Shortfall Repayment	9,367,355	17,542,669	18,206,431	8,296,578	- 0.500.040
27 Net Receipts	\$ 825,516	\$ 53,998,893	\$ 9,909,601	\$ (13,078,192)	\$ 8,530,040
Ratio of Receipts to Required Disbursements (Line 21/Line 22)	108%	111%	109%	106%	104%













#### **DWSD Trust Receipts & Disbursements**

**Net Cash Flows and Receipts Basis:** The trusts established pursuant to the Master Bond Ordinance (MBO) outline a flow of funds that governs the priority of the application of cash receipts from both the regional wholesale (i.e. Great Lakes Water Authority or GLWA) and local retail (i.e. Detroit Water & Sewerage Department or DWSD) activities which are further separated by the water system and the sewage disposal system.

This report provides an ongoing status of the net cash flow of both organizations (GLWA and DWSD) to fund their allocated share of Master Bond Ordinance requirements in accordance with the leases for the regional systems.

**Table 2 – DWSD Net Cash Flows from Trust Receipts & Disbursements** provides a summary of cash receipt collections and required MBO transfers by fiscal year. Fiscal year 2023 reflects eleven months of activity to date.

Water fund receipts exceeded required disbursements by 2% through May 31, 2023 compared to the four-year historical average ratio of required receipts exceeding disbursements by 3% since July 1, 2018.

Sewer fund receipts exceeded required disbursements by 6% through May 31, 2023 compared to the four-year historical average of required receipts exceeding disbursements by 1% since July 1, 2018.



Table 2 – DWSD Net Cash Flows from Trust Receipts & Disbursements

		FY 2019	FY 2020	FY 2021	FY 2022		FY 2023 Thru May 31
	Water						
1 2	Receipts MOU Adjustments	\$ 99,868,219 -	\$ 96,885,723 -	\$ 102,067,423 -	\$ 101,964,963 -	\$	3 110,205,592 -
3 <b>4</b>	Adjusted Receipts Disbursements	99,868,219 (97,694,600)	96,885,723 (97,823,097)	102,067,423 (100,707,200)	101,964,963 (94,495,601)		110,205,592 (107,562,454)
5	Receipts Net of Required Transfers	2,173,619	(937,374)	1,360,223	7,469,362		2,643,138
6	I&E Transfer	(8,407,080)	-	-	-		-
7	Net Receipts	\$ (6,233,461)	\$ (937,374)	\$ 1,360,223	\$ 7,469,362	\$	2,643,138
8	Ratio of Receipts to Required Disbursements (Line 3/Line 4)	102%	99%	101%	108%		102%
	Sewer						
9 10	Receipts MOU Adjustments	\$ 265,339,797 6,527,200	\$ 264,689,559 -	\$ 308,210,767 -	\$ 291,280,896 -	\$	3 274,648,229 -
11 12	Adjusted Receipts Disbursements	271,866,997 (271,018,306)	264,689,559 (275,507,374)	308,210,767 (295,100,771)	291,280,896 (285,256,000)		274,648,229 (259,866,545)
13	Receipts Net of Required Transfers	848,691	(10,817,815)	13,109,996	6,024,896	H	14,781,684
14 15	I&E Transfer Shortfall Advance from GLWA	-	-	-	-		-
16	Net Receipts	\$ 848,691	\$ (10,817,815)	\$ 13,109,996	\$ 6,024,896	\$	14,781,684
17	Ratio of Receipts to Required Disbursements (Line 11/Line 12)	100%	96%	104%	102%		106%
	Combined						
18 19	Receipts MOU Adjustments	\$ 365,208,016 6,527,200	\$ 361,575,282 -	\$ 410,278,190 -	\$ 393,245,859 -	\$	384,853,821 -
20	Adjusted Receipts	371,735,216	361,575,282	410,278,190	393,245,859		384,853,821
21 22	Disbursements	(368,712,906)	(373,330,471)	(395,807,971)	(379,751,601)	H	(367,428,999)
23	Receipts Net of Required Transfers I&E Transfer	3,022,310 (8,407,080)	(11,755,189)	14,470,219	13,494,258		17,424,822
24	Shortfall Advance from GLWA	(0,-107,000)	-	-	-		-
25	Net Receipts	\$ (5,384,770)	\$ (11,755,189)	\$ 14,470,219	\$ 13,494,258	\$	17,424,822
26	Ratio of Receipts to Required Disbursements (Line 20/Line 21)	101%	97%	104%	104%		105%

**Chart 3 – DWSD 12-Month Net Receipts – Water** outlines monthly activity trends across two points of reference for the local water system—current year and prior year. The black line at the zero highlights the breakeven goal for net receipts.

**Chart 4 – DWSD 12-Month Net Receipts – Sewer** outlines monthly activity trends across two points of reference for the local sewer system—current year and prior year. The black line at the zero highlights the breakeven goal for net receipts.



Chart 3 – DWSD 12-Month Net Receipts – Water

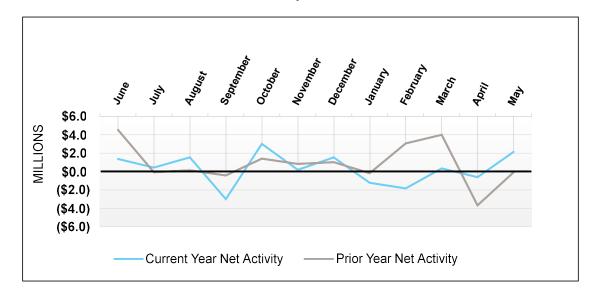
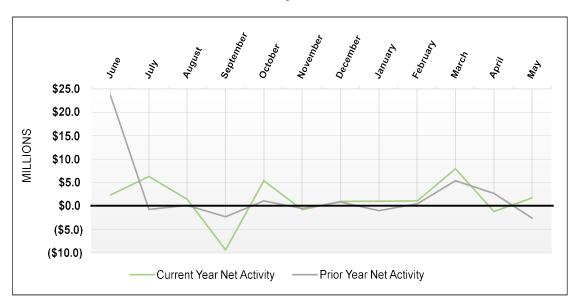


Chart 4 – DWSD 12-Month Net Receipts – Sewer



### **Combined System Trust Receipts & Disbursements**

**Net Cash Flows and Receipts Basis:** The trusts established pursuant to the Master Bond Ordinance (MBO) outline a flow of funds that governs the priority of the application of cash receipts from both the regional wholesale (i.e., Great Lakes Water Authority or GLWA) and local retail (i.e. Detroit Water & Sewerage Department or DWSD) activities which are further separated by the water system and the sewage disposal system.



**Table 3 – Combined Net Cash Flows from Trust Receipts & Disbursements** provides a summary of cash receipt collections and required MBO transfers by fiscal year. Fiscal year 2023 reflects eleven months of activity to date.

Water fund net receipts exceeded required disbursements by 5% through May 31, 2023 compared to the four-year historical average ratio of required receipts exceeding disbursements by 9% since July 1, 2018.

Sewer fund receipts exceeded required disbursements by 4% through May 31, 2023 compared to the four-year historical average ratio of required receipts exceeding disbursements by 4% since July 1, 2018.

Table 3 – Combined Net Cash Flows from Trust Receipts & Disbursements

		FY 2019	FY 2020		FY 2021	FY 2022	FY 2023 Thru May 31
Water							
<ul><li>1 Receipts</li><li>2 MOU Adjustments</li></ul>	\$	436,462,453 -	\$ 429,491,919 -	\$	438,709,444 -	\$ 440,082,657 -	\$ 440,867,916 -
Adjusted Receipts     Disbursements		436,462,453 (386,925,081)	429,491,919 (394,013,522)		438,709,444 (409,420,607)	440,082,657 (410,990,961)	440,867,916 (419,499,422)
5 Receipts Net of Required Transf 6 I&E Transfer	ers	49,537,372 (56,102,080)	35,478,397 (25,719,751)		29,288,837 (31,991,687)	29,091,696 (26,622,862)	21,368,494
7 Net Receipts	\$	(6,564,708)			(2,702,850)		1 / / /
Ratio of Receipts to Required Disbursements (Line 3/Line 4)		113%	109%	,	107%	107%	105%
Sewer							
<ul><li>9 Receipts</li><li>10 MOU Adjustments</li></ul>	\$	733,083,541 6,527,200	\$ 755,150,915 -	\$	781,082,620 -	\$ 763,260,193 -	\$ 716,575,159 -
11 Adjusted Receipts		739,610,741	755,150,915		781,082,620	763,260,193	716,575,159
12 Disbursements		(724,424,942)	(721,112,326)		(731,701,654)	(735,957,751)	(689,768,973)
13 Receipts Net of Required Transf	ers	15,185,799	34,038,589		49,380,966	27,302,442	26,806,186
14 I&E Transfer		(22,547,700)	(19,096,200)	1	(40,504,727)	(37,651,788)	(13,517,601)
15 Shortfall Advance		0.207.255	47.540.000		40 200 424	0.000.570	-
<ul><li>16 Shortfall Repayment (principal)</li><li>17 Net Receipts</li></ul>	\$	9,367,355 (7,361,901)	17,542,669 \$ 32,485,058		18,206,431 27,082,670	\$,296,578 \$ (2,052,768)	\$ 13,288,585
Ratio of Receipts to Required Disbursements (Line 11/Line 12,	Ť	102%	105%		107%	104%	
Combined							
<ul><li>19 Receipts</li><li>20 MOU Adjustments</li></ul>	\$	1,169,545,994 6,527,200	\$ 1,184,642,834 -	\$	1,219,792,064	\$ 1,203,342,850 -	\$ 1,157,443,075 -
21 Adjusted Receipts		1,176,073,194	1,184,642,834		1,219,792,064	1,203,342,850	1,157,443,075
22 Disbursements	L (	(1,111,350,023)	(1,115,125,848)		(1,141,122,261)	(1,146,948,712)	(1,109,268,395)
23 Receipts Net of Required Transf	ers	64,723,171	69,516,986		78,669,803	56,394,138	48,174,680
24 I&E Transfer		(78,649,780)	(44,815,951)		(72,496,414)	(64,274,650)	(22,219,818)
25 Shortfall Reneweent		0.207.255	47.540.000		10.200.421	0.000.570	-
26 Shortfall Repayment 27 Net Receipts	\$	9,367,355 (4,559,254)	17,542,669 \$ 42,243,704		18,206,431 24,379,820	\$,296,578 \$ 416,066	\$ 25,954,862
28 Ratio of Receipts to Required Disbursements (Line 21/Line 22,		106%	106%		107%	105%	

### **APPENDIX**



Customer Name	Total Due	Current	46 - 74 Days	75 - 104 Days	>105 Days
ALLEN PARK	\$202,051.15	\$202,051.15	\$0.00	\$0.00	\$0.00
ALMONT VILLAGE	\$20,157.49	\$20,157.49	\$0.00	\$0.00	\$0.00
ASH TOWNSHIP	\$70,198.60	\$70,198.60	\$0.00	\$0.00	\$0.00
BELLEVILLE	\$27,488.09	\$27,488.09	\$0.00	\$0.00	\$0.00
BERLIN TOWNSHIP	\$125,553.00	\$125,553.00	\$0.00	\$0.00	\$0.00
BROWNSTOWN TOWNSHIP	\$607,981.78	\$607,981.78	\$0.00	\$0.00	\$0.00
BRUCE TOWNSHIP	\$28,130.49	\$28,130.49	\$0.00	\$0.00	\$0.00
BURTCHVILLE TOWNSHIP	\$28,459.29	\$28,459.29	\$0.00	\$0.00	\$0.00
CANTON TOWNSHIP	\$909,769.50	\$909,769.50	\$0.00	\$0.00	\$0.00
CENTER LINE	\$83,419.67	\$83,419.67	\$0.00	\$0.00	\$0.00
CHESTERFIELD TOWNSHIP	\$361,506.06	\$361,506.06	\$0.00	\$0.00	\$0.00
CLINTON TOWNSHIP	\$629,592.94	\$629,592.94	\$0.00	\$0.00	\$0.00
COMMERCE TOWNSHIP	\$577,083.93	\$577,083.93	\$0.00	\$0.00	\$0.00
DEARBORN	\$7,356,077.33	\$1,798,202.72	\$728,641.48	\$877,906.38	\$3,951,326.75
DEARBORN HEIGHTS	\$636,828.00	\$636,828.00	\$0.00	\$0.00	\$0.00
EASTPOINTE	\$136,873.20	\$136,873.20	\$0.00	\$0.00	\$0.00
ECORSE	\$108,643.71	\$108,643.71	\$0.00	\$0.00	\$0.00
FARMINGTON	\$85,221.39	\$85,221.39	\$0.00	\$0.00	\$0.00
FARMINGTON HILLS	\$730,233.22	\$730,233.22	\$0.00	\$0.00	\$0.00
FERNDALE	\$265,946.80	\$178,517.40	\$78,461.50	\$8,967.90	\$0.00
FLAT ROCK	\$107,484.69	\$107,484.69	\$0.00	\$0.00	\$0.00
FLINT	\$400,840.37	\$400,840.37	\$0.00	\$0.00	\$0.00
FRASER	\$102,323.51	\$102,323.51	\$0.00	\$0.00	\$0.00

GARDEN CITY	\$141,671.87			75 - 104 Days	>105 Days
	1,	\$141,671.87	\$0.00	\$0.00	\$0.00
GENESEE COUNTY DRAIN COMM	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
GIBRALTAR	\$29,014.56	\$29,014.56	\$0.00	\$0.00	\$0.00
GREATER LAPEER CUA	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
GREENWOOD TWP. (DTE)	\$101,448.16	\$101,448.16	\$0.00	\$0.00	\$0.00
GROSSE ILE TOWNSHIP	\$105,365.22	\$105,365.22	\$0.00	\$0.00	\$0.00
GROSSE POINTE FARMS	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
GROSSE POINTE PARK	\$105,695.16	\$105,695.16	\$0.00	\$0.00	\$0.00
GROSSE POINTE SHORES	\$48,197.99	\$48,197.99	\$0.00	\$0.00	\$0.00
GROSSE POINTE WOODS	\$102,833.26	\$102,833.26	\$0.00	\$0.00	\$0.00
HAMTRAMCK	\$(155,842.38)	\$0.00	\$0.00	\$ (155,842.38)	\$0.00
HARPER WOODS	\$73,015.09	\$73,015.09	\$0.00	\$0.00	\$0.00
HARRISON TWP	\$139,901.63	\$139,901.63	\$0.00	\$0.00	\$0.00
HAZEL PARK	\$63,827.41	\$63,827.41	\$0.00	\$0.00	\$0.00
HIGHLAND PARK	\$12,092,052.34	\$199,938.09	\$99,163.82	\$212,669.33	\$11,580,281.10
HURON TOWNSHIP	\$342,736.05	\$337,240.21	\$5,495.84	\$0.00	\$0.00
IMLAY CITY	\$133,443.35	\$133,443.35	\$0.00	\$0.00	\$0.00
IMLAY TOWNSHIP (CHAMPION BUS	\$800.00	\$800.00	\$0.00	\$0.00	\$0.00
INKSTER	\$225,568.08	\$225,568.08	\$0.00	\$0.00	\$0.00
KEEGO HARBOR	\$49,916.04	\$49,916.04	\$0.00	\$0.00	\$0.00
LAPEER	\$136,826.09	\$136,826.09	\$0.00	\$0.00	\$0.00
LENOX TOWNSHIP	\$26,717.25	\$26,717.25	\$0.00	\$0.00	\$0.00

Customer Name	Total Due	Current	46 - 74 Days	75 - 104 Days	>105 Days
LINCOLN PARK	\$421,483.68	\$418,108.68	\$3,375.00	\$0.00	\$0.00
LIVONIA	\$929,401.24	\$929,401.24	\$0.00	\$0.00	\$0.00
MACOMB TWP	\$2,079,597.76	\$2,079,597.76	\$0.00	\$0.00	\$0.00
MADISON HEIGHTS	\$181,687.21	\$181,687.21	\$0.00	\$0.00	\$0.00
MAYFIELD TOWNSHIP (KAMAX)	\$10,787.69	\$7,333.34	\$3,454.35	\$0.00	\$0.00
MELVINDALE	\$124,072.26	\$124,072.26	\$0.00	\$0.00	\$0.00
NEW HAVEN	\$33,108.01	\$33,108.01	\$0.00	\$0.00	\$0.00
NOCWA	\$3,619,287.06	\$3,619,287.06	\$0.00	\$0.00	\$0.00
NORTHVILLE	\$63,466.70	\$63,466.70	\$0.00	\$0.00	\$0.00
NORTHVILLE TOWNSHIP	\$442,302.48	\$442,302.48	\$0.00	\$0.00	\$0.00
NOVI	\$711,424.40	\$711,424.40	\$0.00	\$0.00	\$0.00
OAK PARK	\$118,874.74	\$118,874.74	\$0.00	\$0.00	\$0.00
OAKLAND CO DR COM	\$14,529.19	\$14,529.19	\$0.00	\$0.00	\$0.00
PLYMOUTH	\$88,220.86	\$88,220.86	\$0.00	\$0.00	\$0.00
PLYMOUTH TOWNSHIP	\$372,598.55	\$372,598.55	\$0.00	\$0.00	\$0.00
REDFORD TOWNSHIP	\$272,918.16	\$272,918.16	\$0.00	\$0.00	\$0.00
RIVER ROUGE	\$61,811.54	\$61,811.54	\$0.00	\$0.00	\$0.00
RIVERVIEW	\$148,409.06	\$148,409.06	\$0.00	\$0.00	\$0.00
ROCKWOOD	\$23,777.37	\$23,777.37	\$0.00	\$0.00	\$0.00
ROMEO	\$35,730.31	\$35,730.31	\$0.00	\$0.00	\$0.00
ROMULUS	\$709,947.12	\$709,947.12	\$0.00	\$0.00	\$0.00
ROSEVILLE	\$226,242.17	\$226,242.17	\$0.00	\$0.00	\$0.00
ROYAL OAK TOWNSHIP	\$16,975.87	\$16,975.87	\$0.00	\$0.00	\$0.00

Customer Name	Total Due	Current	46 - 74 Days	75 - 104 Days	>105 Days
SHELBY TOWNSHIP	\$2,289,982.48	\$2,289,982.48	\$0.00	\$0.00	\$0.00
SOCWA	\$3,843,857.27	\$3,843,857.27	\$0.00	\$0.00	\$0.00
SOUTH ROCKWOOD	\$10,085.39	\$10,085.39	\$0.00	\$0.00	\$0.00
SOUTHGATE	\$190,932.10	\$190,932.10	\$0.00	\$0.00	\$0.00
ST. CLAIR SHORES	\$278,191.42	\$278,191.42	\$0.00	\$0.00	\$0.00
STERLING HEIGHTS	\$1,265,248.02	\$1,265,248.02	\$0.00	\$0.00	\$0.00
SUMPTER TOWNSHIP	\$60,622.84	\$60,622.84	\$0.00	\$0.00	\$0.00
SYLVAN LAKE	\$20,067.27	\$20,067.27	\$0.00	\$0.00	\$0.00
TAYLOR	\$832,468.13	\$816,164.13	\$16,304.00	\$0.00	\$0.00
TRENTON	\$306,376.51	\$306,376.51	\$0.00	\$0.00	\$0.00
TROY (SEOC)	\$1,083,197.47	\$1,083,197.47	\$0.00	\$0.00	\$0.00
UTICA	\$96,699.07	\$96,699.07	\$0.00	\$0.00	\$0.00
VAN BUREN TOWNSHIP	\$578,653.55	\$578,653.55	\$0.00	\$0.00	\$0.00
WALLED LAKE	\$133,443.25	\$133,443.25	\$0.00	\$0.00	\$0.00
WARREN	\$1,789,431.99	\$1,789,431.99	\$0.00	\$0.00	\$0.00
WASHINGTON TOWNSHIP	\$185,605.39	\$185,605.39	\$0.00	\$0.00	\$0.00
WAYNE	\$546,994.35	\$546,994.35	\$0.00	\$0.00	\$0.00
WEST BLOOMFIELD TWP (C-O)	\$1,769,550.37	\$1,769,550.37	\$0.00	\$0.00	\$0.00
WESTLAND	\$1,024,757.76	\$1,024,757.76	\$0.00	\$0.00	\$0.00
WIXOM	\$198,570.14	\$198,570.14	\$0.00	\$0.00	\$0.00
WOODHAVEN	\$136,657.35	\$136,657.35	\$0.00	\$0.00	\$0.00
YCUA	\$1,775,741.91	\$1,775,741.91	\$0.00	\$0.00	\$0.00

### GLWA Aged Accounts Receivable-WATER ACCOUNTS

#### 66

#### Balances as of 05/31/23

Customer Name	Total Due	Current	46 - 74 Days	75 - 104 Days	>105 Days
TOTAL WATER ACCOUNTS	\$56,488,838.84	\$39,078,633.77	\$934,895.99	\$943,701.23	\$15,531,607.85

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GLWA Aged Accounts Receivable- SEWER ACCOUNTS

Balances as of 05/31/23

Customer Name	Total Due	Current	46 - 74 Days	75 - 104 Days	>105 Days
ALLEN PARK	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
CENTER LINE	\$86,899.50	\$86,899.50	\$0.00	\$0.00	\$0.00
DEARBORN	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
EVERGREEN-FARMINGTON	\$3,016,300.00	\$3,016,300.00	\$0.00	\$0.00	\$0.00
FARMINGTON	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
GROSSE POINTE	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
GROSSE POINTE FARMS	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
GROSSE POINTE PARK	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
HAMTRAMCK	\$336,800.00	\$336,800.00	\$0.00	\$0.00	\$0.00
HARPER WOODS	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
HIGHLAND PARK	\$41,106,792.80	\$451,700.00	\$451,700.00	\$451,700.00	\$39,751,692.80
MELVINDALE	\$131,200.00	\$131,200.00	\$0.00	\$0.00	\$0.00
OAKLAND COUNTY GWK DD	\$3,864,800.00	\$3,864,800.00	\$0.00	\$0.00	\$0.00
OMID	\$6,011,581.17	\$6,011,581.17	\$0.00	\$0.00	\$0.00
REDFORD TOWNSHIP	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
ROUGE VALLEY	\$13,982,700.00	\$4,660,900.00	\$4,660,900.00	\$4,660,900.00	\$0.00
SOUTH MACOMB SANITATION DIST	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
WAYNE COUNTY-AREA #3	\$13,200.00	\$4,400.00	\$4,400.00	\$4,400.00	\$0.00
TOTAL SEWER ACCOUNTS	\$68,550,273.47	\$18,564,580.67	\$5,117,000.00	\$5,117,000.00	\$39,751,692.80

# GLWA Aged Accounts Receivable- IWC ACCOUNTS Balances as of 05/31/23

Customer Name	Total Due	Current	46 - 74 Days	75 - 104 Days	>105 Days
ALLEN PARK	\$1,623.53	\$1,623.53	\$0.00	\$0.00	\$0.00
AUBURN HILLS (C-O)	\$23,133.96	\$23,133.96	\$0.00	\$0.00	\$0.00
AUBURN HILLS (C-O) ADMIN	\$3,918.48	\$3,918.48	\$0.00	\$0.00	\$0.00
AUBURN HILLS (E-F)	\$794.76	\$794.76	\$0.00	\$0.00	\$0.00
BERKLEY	\$3,182.62	\$3,182.62	\$0.00	\$0.00	\$0.00
BEVERLY HILLS	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
BINGHAM FARMS	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
BIRMINGHAM (E-F)	\$2,446.93	\$2,446.93	\$0.00	\$0.00	\$0.00
BIRMINGHAM (SEOC)	\$5,724.42	\$5,724.42	\$0.00	\$0.00	\$0.00
BLOOMFIELD HILLS	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
BLOOMFIELD TOWNSHIP	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
CANTON TOWNSHIP	\$171.84	\$171.84	\$0.00	\$0.00	\$0.00
CENTER LINE	\$5,223.22	\$5,223.22	\$0.00	\$0.00	\$0.00
CHARTER TOWNSHIP OF INDEPENI	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
CHESTERFIELD TOWNSHIP	\$13,158.29	\$13,158.29	\$0.00	\$0.00	\$0.00
CITY OF FARMINGTON (E-F)	\$202.27	\$202.27	\$0.00	\$0.00	\$0.00
CITY OF FERNDALE	\$17,935.80	\$17,935.80	\$0.00	\$0.00	\$0.00
CITY OF ROCHESTER	\$3,750.05	\$3,750.05	\$0.00	\$0.00	\$0.00
CLARKSTON	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
CLARKSTON (C-O) ADMIN	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
CLAWSON	\$3,148.61	\$3,148.61	\$0.00	\$0.00	\$0.00
CLINTON TOWNSHIP	\$27,503.35	\$27,503.35	\$0.00	\$0.00	\$0.00
DEARBORN	\$37,380.57	\$37,380.57	\$0.00	\$0.00	\$0.00

# GLWA Aged Accounts Receivable- IWC ACCOUNTS Balances as of 05/31/23

Customer Name	Total Due	Current	46 - 74 Days	75 - 104 Days	>105 Days
DEARBORN HEIGHTS	\$21,784.30	\$21,730.60	\$0.00	\$53.70	\$0.00
DETROIT METRO WC AIRPORT	\$107.40	\$107.40	\$0.00	\$0.00	\$0.00
EASTPOINTE	\$6,499.49	\$6,499.49	\$0.00	\$0.00	\$0.00
FARMINGTON	\$4,065.09	\$4,065.09	\$0.00	\$0.00	\$0.00
FARMINGTON HILLS	\$(710.63)	\$0.00	\$(710.63)	\$0.00	\$0.00
FRASER	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
GARDEN CITY	\$6,247.10	\$6,247.10	\$0.00	\$0.00	\$0.00
GROSSE POINTE	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
GROSSE POINTE FARMS	\$2,103.25	\$2,103.25	\$0.00	\$0.00	\$0.00
GROSSE POINTE PARK	\$1,190.35	\$1,190.35	\$0.00	\$0.00	\$0.00
GROSSE POINTE SHORES	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
GROSSE POINTE WOODS	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
HAMTRAMCK	\$4,202.92	\$4,202.92	\$0.00	\$0.00	\$0.00
HARPER WOODS	\$1,811.48	\$1,811.48	\$0.00	\$0.00	\$0.00
HARRISON TWP	\$180.79	\$180.79	\$0.00	\$0.00	\$0.00
HAZEL PARK	\$3,359.83	\$3,359.83	\$0.00	\$0.00	\$0.00
HIGHLAND PARK	\$1,861,957.83	\$7,802.61	\$0.00	\$7,886.74	\$1,846,268.48
HUNTINGTON WOODS	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
INDEPENDENCE (C-O) ADMIN	\$1,312.77	\$1,312.77	\$0.00	\$0.00	\$0.00
INKSTER	\$5,599.12	\$5,599.12	\$0.00	\$0.00	\$0.00
KEEGO HARBOR	\$710.63	\$710.63	\$0.00	\$0.00	\$0.00
LATHRUP	\$1,415.89	\$1,415.89	\$0.00	\$0.00	\$0.00

# GLWA Aged Accounts Receivable- IWC ACCOUNTS Balances as of 05/31/23

Customer Name	Total Due	Current	46 - 74 Days	75 - 104 Days	>105 Days
LENOX TOWNSHIP	\$327.57	\$327.57	\$0.00	\$0.00	\$0.00
LIVONIA	\$41,429.55	\$41,429.55	\$0.00	\$0.00	\$0.00
MACOMB TWP	\$207.64	\$207.64	\$0.00	\$0.00	\$0.00
MADISON HEIGHTS	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
MELVINDALE	\$3,540.62	\$3,540.62	\$0.00	\$0.00	\$0.00
NEW HAVEN	\$619.34	\$619.34	\$0.00	\$0.00	\$0.00
NORTHVILLE	\$2,348.48	\$2,348.48	\$0.00	\$0.00	\$0.00
NORTHVILLE TOWNSHIP	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
NOVI	\$18,052.15	\$18,052.15	\$0.00	\$0.00	\$0.00
OAK PARK	\$6,973.84	\$6,973.84	\$0.00	\$0.00	\$0.00
OAKLAND TOWNSHIP	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
ORCHARD LAKE VILLAGE	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
ORION TOWNSHIP (C-O)	\$4,356.86	\$4,356.86	\$0.00	\$0.00	\$0.00
ORION TOWNSHIP (C-O) ADMIN	\$499.80	\$499.80	\$0.00	\$0.00	\$0.00
OXFORD TOWNSHIP	\$1,050.73	\$1,050.73	\$0.00	\$0.00	\$0.00
OXFORD VILLAGE	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
PLEASANT RIDGE	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
PLYMOUTH	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
PLYMOUTH TOWNSHIP	\$137.83	\$137.83	\$0.00	\$0.00	\$0.00
REDFORD TOWNSHIP	\$12,580.12	\$12,580.12	\$0.00	\$0.00	\$0.00
ROCHESTER HILLS	\$19,040.23	\$19,040.23	\$0.00	\$0.00	\$0.00
ROMULUS	\$1,575.20	\$1,575.20	\$0.00	\$0.00	\$0.00
ROSEVILLE	\$14,858.79	\$14,858.79	\$0.00	\$0.00	\$0.00

# GLWA Aged Accounts Receivable-IWC ACCOUNTS Balances as of 05/31/23

Customer Name	Total Due	Current	46 - 74 Days	75 - 104 Days	>105 Days
ROYAL OAK	\$13,867.13	\$13,867.13	\$0.00	\$0.00	\$0.00
ROYAL OAK TOWNSHIP	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
SHELBY TOWNSHIP	\$15,424.43	\$15,424.43	\$0.00	\$0.00	\$0.00
SOUTHFIELD (E-F)	\$28,926.40	\$28,926.40	\$0.00	\$0.00	\$0.00
SOUTHFIELD (SEOC)	\$3,352.67	\$3,352.67	\$0.00	\$0.00	\$0.00
ST. CLAIR SHORES	\$12,222.12	\$12,222.12	\$0.00	\$0.00	\$0.00
STERLING HEIGHTS	\$32,189.57	\$32,189.57	\$0.00	\$0.00	\$0.00
TROY (E-F)	\$773.28	\$773.28	\$0.00	\$0.00	\$0.00
TROY (SEOC)	\$38,306.00	\$38,306.00	\$0.00	\$0.00	\$0.00
UTICA	\$3,075.22	\$3,075.22	\$0.00	\$0.00	\$0.00
VAN BUREN TOWNSHIP	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
VILLAGE OF FRANKLIN	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
VILLAGE OF LAKE ORION	\$809.08	\$809.08	\$0.00	\$0.00	\$0.00
WASHINGTON TOWNSHIP	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
WATERFORD TOWNSHIP DPW	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
WATERFORD TOWNSHIP DPW (ADMI	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
WAYNE	\$5,053.17	\$5,053.17	\$0.00	\$0.00	\$0.00
WEST BLOOMFIELD TWP (C-O)	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
WEST BLOOMFIELD TWP (E-F)	\$12,401.58	\$12,401.58	\$0.00	\$0.00	\$0.00
WEST BLOOMFIELD TWP. (C-O) P	\$469.85	\$469.85	\$0.00	\$0.00	\$0.00
WESTLAND	\$23,225.25	\$23,225.25	\$0.00	\$0.00	\$0.00

## GLWA Aged Accounts Receivable-IWC ACCOUNTS

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## Balances as of 05/31/23

Customer Name	Total Due	Current	46 - 74 Days	75 - 104 Days	>105 Days
TOTAL IWC ACCOUNTS	\$2,388,830.81	\$535,332.52	\$ (710.63)	\$7,940.44	\$1,846,268.48

# GLWA Aged Accounts Receivable-POLLUTANT SURCHARGE ACCOUNTS Balances as of 05/31/23

Customer Name	Total Due	Current	46 - 74 Days	75 - 104 Days	>105 Days
3M COMPANY (MINNESOTA MINING		\$0.00	\$0.00	\$0.00	\$0.00
A & R PACKING CO., LLC	\$2,224.78	\$2,224.78	\$0.00	\$0.00	\$0.00
AACTRON	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
ACADEMY PACKING CO.	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
ACME RUSTPROOF	\$52.21	\$52.21	\$0.00	\$0.00	\$0.00
ADORING PET FUNERAL HOME	\$257.21	\$171.88	\$85.33	\$0.00	\$0.00
ADVANCE ENGINEERING COMPANY	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
AEVITAS SPECIALITY SERVICES	\$688.61	\$688.61	\$0.00	\$0.00	\$0.00
ALEXANDER & HORNUNG	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
ALEXANDER & HORNUNG	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
ALL CHEM CORP, LLC.	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
ALPHA STAMPING COMPANY	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
AMERICAN WASTE TECH INC.	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
AMERITI MFG. CO.	\$7,238.20	\$7,238.20	\$0.00	\$0.00	\$0.00
APPLIED TECHNOLOGY INDUSTRIE	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
ATWATER IN THE PARK	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
AUTOMOTIVE FINISH	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
AXLE BREWING COMPANY, LLC	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
B. NEKTAR MEADERY	\$2.97	\$2.97	\$0.00	\$0.00	\$0.00
BAFFIN BREWING COMPANY	\$137.26	\$137.26	\$0.00	\$0.00	\$0.00
BARON INDUSTRIES	\$1,275.56	\$1,275.56	\$0.00	\$0.00	\$0.00
BARTZ BAKERY	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
BASTONE BREWERY	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00

# GLWA Aged Accounts Receivable- POLLUTANT SURCHARGE ACCOUNTS Balances as of 05/31/23

Customer Name	Total Due	Current	46 - 74 Days	75 - 104 Days	>105 Days
BATCH BREWING COMPANY	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
BAYS MICHIGAN CORPORATION	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
BEIRUT BAKERY, INC.	\$37.00	\$0.00	\$0.00	\$0.00	\$37.00
BETTER MADE SNACK FOOD	\$24,282.69	\$24,282.69	\$0.00	\$0.00	\$0.00
BLACK LOTUS BREWING CO.	\$61.25	\$0.00	\$0.00	\$0.00	\$61.25
BOZEK'S MARKET	\$(1,298.83)	\$0.00	\$0.00	\$0.00	\$(1,298.83)
BREW DETROIT	\$7,332.35	\$7,332.35	\$0.00	\$0.00	\$0.00
BROADWAY MKT CORNED BEEF	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
BROOKS BREWING, LLC.	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
BROWN IRON BREWHOUSE	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
CADILLAC STRAITS BREWING CO.	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
CANTON BREW WORKS	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
CAPITOL REPRODUCTIONS	\$6.64	\$2.90	\$3.74	\$0.00	\$0.00
CF BURGER CREAMERY	\$20,874.73	\$20,874.73	\$0.00	\$0.00	\$0.00
CHARTER TOWNSHIP OF CLINTON	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
CHIEFTAN COATING, LLC.	\$2,953.61	\$2,953.61	\$0.00	\$0.00	\$0.00
CHILANGO'S BAKERY	\$148.23	\$28.75	\$13.80	\$13.80	\$91.88
CINTAS CORP MACOMB TWP.	\$33,864.50	\$33,864.50	\$0.00	\$0.00	\$0.00
CINTAS CORPORATION	\$12,021.40	\$12,021.40	\$0.00	\$0.00	\$0.00
CINTAS CORPORATION	\$4,802.90	\$4,802.90	\$0.00	\$0.00	\$0.00
CITY LAUNDRY, INC.	\$4.61	\$4.61	\$0.00	\$0.00	\$0.00
CLASSIC CONTAINER CORP.	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00

# GLWA Aged Accounts Receivable-POLLUTANT SURCHARGE ACCOUNTS Balances as of 05/31/23

Customer Name	Total Due	Current	46 - 74 Days	75 - 104 Days	>105 Days
CLEAN EARTH OF MICHIGAN, LLC	\$128.47	\$102.85	\$25.62	\$0.00	\$0.00
COCA-COLA REFRESHMENTS USA,	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
COSTCO WHOLESALE STORE	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
COSTCO WHOLESALE STORE	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
COSTCO WHOLESALE STORE	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
COSTCO WHOLESALE STORE	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
COUNTRY FRESH DAIRY CO.	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
CROSS CHEMICAL COMPANY, INC.	\$94.53	\$94.53	\$0.00	\$0.00	\$0.00
DANA CONTAINER, INC.	\$466.26	\$466.26	\$0.00	\$0.00	\$0.00
DARLING INGREDIENTS, INC.	\$6,887.91	\$6,887.91	\$0.00	\$0.00	\$0.00
DAVE'S SAUSAGE FACTORY 2	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
DEARBORN BREWING	\$17.32	\$17.32	\$0.00	\$0.00	\$0.00
DEARBORN SAUSAGE	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
DEARBORN SAUSAGE CO., INC.	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
DETROIT BEER CO.	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
DETROIT LINEN SERVICE	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
DETROIT METRO WC AIRPORT	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
DETROIT RIVERTOWN BREWERY CC	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
DETROIT SAUSAGES CO INC	\$17.90	\$17.90	\$0.00	\$0.00	\$0.00
DETRONIC INDUSTRIES, INC.	\$(149.81)	\$0.00	\$0.00	\$(149.81)	\$0.00
DIFCO LABORATORIES, INC.	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
DIVERSIFIED CHEM TECH. INC.	\$81.95	\$81.95	\$0.00	\$0.00	\$0.00
DOMESTIC UNIFORM RENTAL	\$3,042.20	\$3,042.20	\$0.00	\$0.00	\$0.00

# GLWA Aged Accounts Receivable- POLLUTANT SURCHARGE ACCOUNTS Balances as of 05/31/23

Customer Name	Total Due	Current	46 - 74 Days	75 - 104 Days	>105 Days
DOMESTIC UNIFORM RENTAL	\$1,403.00	\$1,403.00	\$0.00	\$0.00	\$0.00
DOWNEY BREWING COMPANY	\$35.41	\$35.41	\$0.00	\$0.00	\$0.00
DUBOIS CHEMICALS, INC.	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
E & E MANUFACTURING CO, PLAN	\$44.19	\$44.19	\$0.00	\$0.00	\$0.00
E & E MANUFACTURING CO, PLAN	\$88.76	\$88.76	\$0.00	\$0.00	\$0.00
E.W. GROBBEL'S SONS, INC.	\$2,953.52	\$2,953.52	\$0.00	\$0.00	\$0.00
EASTERN MARKET BREWING COMPA	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
ENVIROSOLIDS, L.L.C.	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
EQ DETROIT, INC.	\$878.75	\$682.49	\$184.39	\$11.87	\$0.00
EQ DETROIT, INC.	\$3,254.47	\$2,343.70	\$799.90	\$110.87	\$0.00
EQ DETROIT, INC.	\$(0.59)	\$0.00	\$0.00	\$0.00	\$(0.59)
EQ DETROIT, INC.	\$(0.01)	\$0.00	\$(0.01)	\$0.00	\$0.00
ETON ST BREWERY- GRIFFIN CLA	\$1,392.01	\$1,392.01	\$0.00	\$0.00	\$0.00
EXTRUDE HONE CORPORATION	\$85.32	\$85.32	\$0.00	\$0.00	\$0.00
EXTRUDEHODE	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
FARMINGTON BREWING COMPANY	\$16.28	\$16.28	\$0.00	\$0.00	\$0.00
FAYGO BEVERAGES, INC.	\$3,468.03	\$3,468.03	\$0.00	\$0.00	\$0.00
FITZGERALD FINISHING LLC	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
FIVES CINETIC CORP.	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
FORD MOTOR CO- STERLING PLAN	\$3,689.69	\$2,476.72	\$1,212.97	\$0.00	\$0.00
FORD NEW MODEL PROGRAM	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
FOUNDERS BREWING COMPANY	\$12.31	\$12.31	\$0.00	\$0.00	\$0.00

# GLWA Aged Accounts Receivable-POLLUTANT SURCHARGE ACCOUNTS Balances as of 05/31/23

Customer Name	Total Due	Current	46 - 74 Days	75 - 104 Days	>105 Days
FRESH-PAK	\$669.44	\$669.44	\$0.00	\$0.00	\$0.00
FRESH-PAK	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
GENERAL LINEN SUPPLY CO.	\$3,673.80	\$3,673.80	\$0.00	\$0.00	\$0.00
GENERAL MOTORS, LLC ROMULUS	\$3,029.65	\$2,084.37	\$945.28	\$0.00	\$0.00
GLOBAL TITANIUM, INC.	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
GRANITE CITY FOOD & BREWERY	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
GRANITE CITY FOOD & BREWERY	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
GRANITE CITY FOOD & BREWERY	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
GREAT BARABOO BREWING CO.	\$88.58	\$88.58	\$0.00	\$0.00	\$0.00
HACIENDA MEXICAN FOODS	\$194.97	\$66.37	\$29.04	\$33.19	\$66.37
HACIENDA MEXICAN FOODS	\$837.29	\$837.29	\$0.00	\$0.00	\$0.00
HENKEL CORPORATION	\$77.48	\$77.48	\$0.00	\$0.00	\$0.00
HENRY FORD MACOMB HOSPITAL	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
HOME STYLE FOOD INC.	\$857.29	\$857.29	\$0.00	\$0.00	\$0.00
HOMEGROWN BREWING COMPANY	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
HOODS CLEANERS	\$211.33	\$0.00	\$0.00	\$0.00	\$211.33
HUNTINGTON CLEANERS	\$270.10	\$270.10	\$0.00	\$0.00	\$0.00
IDP, INC.	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
INDUSTRIAL METAL COATING	\$69.02	\$69.02	\$0.00	\$0.00	\$0.00
INTRASTATE DISTRIBUTORS	\$698.30	\$698.30	\$0.00	\$0.00	\$0.00
ISLAMIC SLAUGHTER HOUSE	\$262.01	\$262.01	\$0.00	\$0.00	\$0.00
ITALIAN BUTTER BREAD STICKS	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
JAMEX BREWING CO.	\$21.31	\$21.31	\$0.00	\$0.00	\$0.00

# GLWA Aged Accounts Receivable- POLLUTANT SURCHARGE ACCOUNTS Balances as of 05/31/23

Customer Name	Total Due	Current	46 - 74 Days	75 - 104 Days	>105 Days
JELD-WEN, INC.	\$494.88	\$317.54	\$177.34	\$0.00	\$0.00
KAR NUT PRODUCTS	\$1,499.65	\$1,499.65	\$0.00	\$0.00	\$0.00
KOWALSKI SAUSAGES, CO.	\$(351.09)	\$0.00	\$(351.09)	\$0.00	\$0.00
KUHNHENN BREWING	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
LA MICHOACANA FLOUR TORTILLA	\$445.91	\$445.91	\$0.00	\$0.00	\$0.00
LA MICHOACANA FLOUR TORTILLA	\$45.63	\$45.63	\$0.00	\$0.00	\$0.00
LEAR CORPORATION DBA EAGLE C	\$218.68	\$218.68	\$0.00	\$0.00	\$0.00
LIBERTY STREET PROD. BREWERY	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
LILY'S SEAFOOD GRILL & BREWE	\$39.96	\$39.96	\$0.00	\$0.00	\$0.00
LIQUID ENVIRONMENTAL OF ILLI	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
LIQUID ENVIRONMENTAL SOLUTIC	\$1,228.06	\$1,228.06	\$0.00	\$0.00	\$0.00
MACDERMID, INC.	\$501.91	\$501.91	\$0.00	\$0.00	\$0.00
MCCLURE'S PICKLES	\$554.63	\$554.63	\$0.00	\$0.00	\$0.00
MCGEAN CHEMICALS	\$439.56	\$289.82	\$149.74	\$0.00	\$0.00
MCNICHOLS POLISHING & ANODIZ	\$(31.54)	\$0.00	\$0.00	\$(31.54)	\$0.00
MELLO MEATS INC, - KUBISCH S	\$196.92	\$129.79	\$67.13	\$0.00	\$0.00
METROPOLITAN BAKERY	\$(60.70)	\$0.00	\$0.00	\$0.00	\$(60.70)
MIBA HYDRAMECHANICA CORP.	\$989.01	\$715.77	\$273.24	\$0.00	\$0.00
MICHIGAN DAIRY	\$166,328.36	\$166,328.36	\$0.00	\$0.00	\$0.00
MICHIGAN PROD. MACHINING	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
MICHIGAN SOY PRODUCTS CO.	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
MIDWEST WIRE PRODUCTS, INC.	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00

# GLWA Aged Accounts Receivable-POLLUTANT SURCHARGE ACCOUNTS Balances as of 05/31/23

Customer Name	Total Due	Current	46 - 74 Days	75 - 104 Days	>105 Days
MILANO BAKERY	\$221.84	\$221.84	\$0.00	\$0.00	\$0.00
MILTON CHILI CO.	\$26.95	\$26.95	\$0.00	\$0.00	\$0.00
MINNIE MARIE BAKERS, INC	\$1,876.98	\$1,876.98	\$0.00	\$0.00	\$0.00
MISTER UNIFORM & MAT RENTALS	\$ (8.63)	\$0.00	\$0.00	\$0.00	\$ (8.63)
MOTOR CITY BREWING WORKS	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
NATIONAL CHILI COMPANY	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
NATIONAL CHILI COMPANY	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
NATIONAL CHILI COMPANY	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
NEAPCO DRIVELINES	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
NORTH CENTER BREWING COMPANY	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
NORTHERN LAKES SEAFOOD & MEA	\$18.32	\$18.32	\$0.00	\$0.00	\$0.00
OAKWOOD BAKERY	\$40.35	\$40.35	\$0.00	\$0.00	\$0.00
OLIVER HATCH CONSTRUCTION	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
PARKEDALE PHARMACEUTICALS/PR	\$131.20	\$131.20	\$0.00	\$0.00	\$0.00
PARKER'S HILLTOP BREWER & SE	\$67.00	\$67.00	\$0.00	\$0.00	\$0.00
PELLERITO FOODS INC.	\$40.78	\$40.78	\$0.00	\$0.00	\$0.00
PEPSI COLA, INC.	\$10,574.26	\$10,574.26	\$0.00	\$0.00	\$0.00
PERDUE PREMIUM MEAT COMPANY	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
PERDUE PREMIUM MEAT COMPANY	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
PERDUE PREMIUM MEAT COMPANY	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
PERSONAL UNIFORM SERVICE, IN	\$ (18.19)	\$0.00	\$0.00	\$0.00	\$ (18.19)
PETRO ENVIRON TECH, INC.	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
PINE TREE ACRES, INC.	\$86,031.23	\$86,031.23	\$0.00	\$0.00	\$0.00

# GLWA Aged Accounts Receivable- POLLUTANT SURCHARGE ACCOUNTS Balances as of 05/31/23

Customer Name	Total Due	Current	46 - 74 Days	75 - 104 Days	>105 Days
PLATING SPEC	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
POWER VAC OF MICHIGAN, INC.	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
PREMIER PLATING, LLC	\$584.22	\$584.22	\$0.00	\$0.00	\$0.00
PREMIER PLATING- STERLING HE	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
PRODUCTION SPRING, LLC.	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
QUAKER HOUGHTON - PLANT #2	\$(56.00)	\$0.00	\$0.00	\$(56.00)	\$0.00
QUAKER HOUGHTON - PLANT #2	\$(682.61)	\$0.00	\$0.00	\$(682.61)	\$0.00
QUAKER HOUGHTON - PLANT #2	\$1,259.99	\$1,259.99	\$0.00	\$0.00	\$0.00
QUALA SERVICES, LLC	\$48.37	\$48.37	\$0.00	\$0.00	\$0.00
RAY'S ICE CREAM CO.	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
RED SPOT PAINT #409139	\$1.28	\$1.28	\$0.00	\$0.00	\$0.00
RIVER ROUGE BREWING COMPANY	\$440.60	\$0.00	\$0.00	\$0.00	\$440.60
ROAK BREWING CO. LLC	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
ROCHESTER MILLS BEER COMPANY	\$134.28	\$134.28	\$0.00	\$0.00	\$0.00
ROCHESTER MILLS PROD BREWERY	\$3,229.67	\$1,181.66	\$0.00	\$0.00	\$2,048.01
ROYAL OAK BREWERY	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
RTT	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
SEAFARE FOODS, INC.	\$64.30	\$64.30	\$0.00	\$0.00	\$0.00
SHERWOOD BREWING COMPANY	\$42.79	\$42.79	\$0.00	\$0.00	\$0.00
SMITH-WATKINS, LLC	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
SPRAYTEK INC MADISON HEIGH	\$1,066.97	\$451.94	\$615.03	\$0.00	\$0.00
SPRAYTEK, INC.	\$14.52	\$0.00	\$0.00	\$0.00	\$14.52

# GLWA Aged Accounts Receivable- POLLUTANT SURCHARGE ACCOUNTS Balances as of 05/31/23

Customer Name	Total Due	Current	46 - 74 Days	75 - 104 Days	>105 Days
SUPERNATURAL SPIRITS & BREWI	\$42.62	\$42.62	\$0.00	\$0.00	\$0.00
SWEETHEART BAKERY, INC.	\$318.72	\$137.04	\$61.25	\$59.18	\$61.25
THE CROWN GROUP-LIVONIA PLAN	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
THE DEBURRING COMPANY	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
THERMO FISHER SCIENTIFIC	\$31,914.67	\$31,914.67	\$0.00	\$0.00	\$0.00
TOM LAUNDRY CLEANERS	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
TRAFFIC JAM & SNUG	\$(31.16)	\$0.00	\$0.00	\$0.00	\$(31.16)
TURRI'S ITALIAN FOODS	\$0.50	\$0.00	\$0.50	\$0.00	\$0.00
TURRI'S ITALIAN FOODS	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
U-METCO, INC.	\$800.63	\$800.63	\$0.00	\$0.00	\$0.00
UNCLE RAYS SNACKS, LLC	\$20,551.86	\$20,551.86	\$0.00	\$0.00	\$0.00
UNCLE RAYS SNACKS, LLC	\$1,151.28	\$1,151.28	\$0.00	\$0.00	\$0.00
UNIQUE LINEN SERVICES, INC.	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
UNITED FISH DISTRIBUTORS	\$0.42	\$0.42	\$0.00	\$0.00	\$0.00
UNITED LINEN SERVICE, LLC.	\$555.49	\$343.95	\$15.98	\$195.56	\$0.00
UNITED MEAT & DELI	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
URBANREST BREWING COMPANY	\$69.34	\$69.34	\$0.00	\$0.00	\$0.00
US ECOLOGY MICHIGAN	\$500.10	\$500.10	\$0.00	\$0.00	\$0.00
US ECOLOGY ROMULUS, INC.	\$1,951.65	\$1,077.32	\$334.96	\$539.37	\$0.00
USHER OIL SERVICES	\$192.97	\$192.97	\$0.00	\$0.00	\$0.00
VALICOR ENVIROMENTAL SERVICE	\$604.37	\$604.37	\$0.00	\$0.00	\$0.00
VALICOR ENVIRONMENTAL SERVIC	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
VAUGHAN INDUSTRIES, INC.	\$37.20	\$37.20	\$0.00	\$0.00	\$0.00

# GLWA Aged Accounts Receivable-POLLUTANT SURCHARGE ACCOUNTS Balances as of 05/31/23

Customer Name	Total Due	Current	46 - 74 Days	75 - 104 Days	>105 Days
VERNDALE PRODUCTS	\$4,339.81	\$4,339.81	\$0.00	\$0.00	\$0.00
VERNDALE PRODUCTS, INC.	\$2,334.99	\$2,334.99	\$0.00	\$0.00	\$0.00
WIGLEY'S MEAT PROCESS	\$425.13	\$425.13	\$0.00	\$0.00	\$0.00
WINTER SAUSAGE MFG. CO.	\$407.11	\$407.11	\$0.00	\$0.00	\$0.00
WINTER SAUSAGE MFG. CO.	\$78.29	\$78.29	\$0.00	\$0.00	\$0.00
WOLVERINE PACKING CO	\$1,561.79	\$1,561.79	\$0.00	\$0.00	\$0.00
WOLVERINE PACKING CO.	\$1,957.82	\$1,957.82	\$0.00	\$0.00	\$0.00
WOODWARD AVENUE BREWERS	\$144.24	\$0.00	\$0.00	\$0.00	\$144.24
X-R-I TESTING	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
TOTAL POLLUTANT SURCHARGE ACCOUNTS	\$503,436.46	\$496,990.09	\$4,644.14	\$43.88	\$1,758.35

## **City of Highland Park Billings and Collections**

	 Water	 Sewer	IWC	_	Cumulative Total
June 30, 2012 Balance FY 2013 Billings FY 2013 Payments	\$ - 485,887 (65,652)	\$ 10,207,956 4,987,635 (2,206,211)	\$ 852,987 154,444 -	\$	11,060,943 5,627,966 (2,271,863)
June 30, 2013 Balance FY 2014 Billings FY 2014 Payments	\$ 420,235 1,004,357 -	\$ 12,989,380 6,980,442 (1,612,633)	\$ 1,007,431 161,951 -	\$	14,417,046 8,146,750 (1,612,633)
June 30, 2014 Balance FY 2015 Billings FY 2015 Payments	\$ 1,424,592 1,008,032 -	\$ 18,357,189 5,553,123 (1,444,623)	\$ 1,169,382 165,739 -	\$	20,951,163 6,726,894 (1,444,623)
June 30, 2015 Balance FY 2016 Billings FY 2016 Payments	\$ 2,432,625 1,157,178 -	\$ 22,465,689 5,612,167 (2,022,335)	\$ 1,335,121 106,431 -	\$	26,233,435 6,875,776 (2,022,335)
June 30, 2016 Balance FY 2017 Billings FY 2017 Payments	\$ 3,589,803 1,245,267 -	\$ 26,055,521 5,802,000 (2,309,186)	\$ 1,441,551 101,999 -	\$	31,086,875 7,149,265 (2,309,186)
June 30, 2017 Balance FY 2018 Billings FY 2018 Payments	\$ 4,835,070 1,277,179 -	\$ 29,548,335 5,657,101 (4,108,108)	\$ 1,543,550 80,472 -	\$	35,926,954 7,014,752 (4,108,108)
June 30, 2018 Balance FY 2019 Billings FY 2019 Payments	\$ 6,112,248 1,238,797 -	\$ 31,097,327 5,617,100 (5,241,583)	\$ 1,624,022 51,220 -	\$	38,833,597 6,907,117 (5,241,583)
June 30, 2019 Balance FY 2020 Billings FY 2020 Payments	\$ 7,351,045 1,182,639 -	\$ 31,472,844 5,665,400 (3,026,117)	\$ 1,675,243 47,097 -	\$	40,499,132 6,895,136 (3,026,117)
June 30, 2020 Balance FY 2021 Billings FY 2021 Payments	\$ 8,533,684 1,185,506 -	\$ 34,112,127 5,702,000 (2,783,552)	\$ 1,722,340 47,423 -	\$	44,368,151 6,934,929 (2,783,552)
June 30, 2021 Balance FY 2022 Billings FY 2022 Payments	9,719,190 1,222,260 -	37,030,575 5,389,300 (1,788,828)	1,769,763 48,322 -		48,519,528 6,659,882 (1,788,828)
June 30, 2022 Balance FY 2023 Billings (11 Months) FY 2023 Payments (11 Months)	\$ 10,941,450 1,150,602	\$ 40,631,047 4,963,400 (4,487,654)	\$ 1,818,085 43,873 -	\$	53,390,582 6,157,875 (4,487,654)
Balance as of May 31, 2023	\$ 12,092,052	\$ 41,106,794	\$ 1,861,958	\$	55,060,803



# Financial Services Audit Committee Communication

**Date:** August 25, 2023

**To:** Great Lakes Water Authority Audit Committee

From: Megan Savage, Vendor Outreach Coordinator

**Re:** Business Inclusion & Diversity Program Update

**Background:** On November 25, 2020, the GLWA Board of Directors approved an amendment to the Procurement Policy allowing for the formation of a new Business Inclusion & Diversity (B.I.D.) Program within the Financial Services' Procurement Group. The B.I.D. Program Team, which includes internal GLWA Team Members as well as external consultants, executed a Phase I launch of the program on February 1, 2021 and a Phase II launch on July 1, 2021.

**Analysis:** This month we present tables to recap B.I.D. Program activity from the date of the program launch on February 1, 2021 through July 31, 2023 for procurements budgeted to exceed \$1 million.

### Table 1: B.I.D. Eligible Procurements as of July 31, 2023

Table 1 provides an overview of the total number of B.I.D. Program-eligible Procurements awarded, in evaluation, or advertised as active opportunities in GLWA's Bonfire Procurement Portal. Each vendor who submits a response to a B.I.D. Program-eligible procurement must also submit a Business Inclusion and Diversity Plan. The total number of Diversity Plans that GLWA has received for B.I.D. eligible procurements that have been awarded and that are in evaluation is also provided.

	Awarded	In Evaluation Phase	Active (Advertised)	Total
Procurements Requiring B.I.D. Submittals	74	10	3	87
Total Number of Diversity Plans Submitted	237	30	n/a	267

#### **Table 2: Scored Criteria for Awarded Procurements**

Table 2 provides a breakdown of the percentage of B.I.D. Program-eligible procurements awarded thus far that met the B.I.D. Program scored criteria. This scored criteria is based on whether the vendor has a business presence in the state of Michigan, GLWA's Member Partner service area, or a disadvantaged municipality within GLWA's service area.

	Procurements Awarded Meeting B.I.D. Criteria as a % of Total \$ Awards	Total Contract Amount (in millions)
Michigan Location	92%	\$679.4
Member Partner Service Area	88%	\$637.2
Disadvantaged Service Area	54%	\$349.4

**Table 3: Member Partner Communities** 

Table 3 provides a breakdown of the number of awarded contracts to vendors located in GLWA's Member Partner Service area.

	Total Contract	Total Contract	% of Total
	Count	Amount	\$ Awarded
		(in millions)	
City of Detroit	40	\$349.4	39.30%
City of Auburn Hills	5	\$76.7	8.63%
City of Novi	3	\$94.4	10.61%
City of Livonia	3	\$59.6	6.71%
City of Taylor	1	\$12.6	1.42%
City of Troy	3	\$17.0	1.91%
City of Southfield	2	\$6.3	0.71%
City of Madison Heights	1	\$6.0	0.67%
City of Warren	2	\$4.7	0.52%
City of Wixom	1	\$1.1	0.12%
City of Farmington Hills	2	\$6.5	0.73%
City of Riverview	1	\$1.9	0.21%
Harrison Township	1	\$1.0	0.12%
Subtotal	65	\$637.2	71.67%
Other Michigan Communities	4	\$154.7	17.40%
Out of State	5	\$97.2	10.93%
Total	74	\$889.1	100.00%

### **Table 4: Economically Disadvantaged Communities**

Table 4 provides a breakdown of the number of awarded contracts to vendors who have a business presence in an economically disadvantaged GLWA service territory area. This means that the vendor is located in a municipality designated as having one of the five lowest median household incomes in that respective county as defined by the U.S. Census Bureau every five years.

	Total Contract Count	Total Contract Amount
		(in millions)
Detroit	40	\$349.4

## Table 5: Non-Scored Criteria - Disadvantaged, Minority-owned, Women-owned, and Small Businesses

Table 5 provides a breakdown of the percentage of B.I.D. Program-eligible procurements awarded thus far that met the B.I.D. Program Non-Scored Criteria. This Non-Scored Criteria refers to any diversity certifications that the vendor may hold as a Disadvantaged Business Enterprise (DBE), Minority-Owned Business Enterprise (MBE), Women-Owned Business Enterprise (WBE), or Small Business Enterprise (SBE).

	Procurements Awarded as a	Total Contract Amount
	% of Total \$ Awards	(in millions)
Awarded to Disadvantaged, Minority- owned, Women-owned, and Small Businesses	35%	\$310.4

### **Table 6: Diversity Certification Percentages**

Table 6 provides a breakdown of the vendors who met the certification criteria as SBE (Small Business Enterprise), DBE (Disadvantaged Business Enterprise), MBE (Minority-owned Business Enterprise), and/or WBE (Women-owned Business Enterprise). Note that some firms may have multiple certifications.

	SBE	DBE	MBE	WBE
Percentage of Awarded Procurements to SBE, DBE, MBE, and WBE	10%	74%	35%	7%
Total Contract Amount (in millions)	\$18.5	\$333.6	\$96.3	\$65.2

### **Table 7: Overall Contracts Awarded**

Table 7 provides a breakdown of overall dollars awarded under the B.I.D. Program thus far, distinguishing between firms that met the B.I.D. Program certification criteria (non-scored criteria) and firms that met the three B.I.D. Program geographic criteria (scored criteria).

	Total	Total Contract	% of Total \$
	Contract	Amount	Awarded
	Count	(in millions)	
Eligible Procurements	74	\$889.1	100%
Firms that met the certification criteria (non-scored criteria)	31	\$310.4	35%
Firms that met the three geographic			
criteria (scored criteria)	40	\$349.4	39%

Other activities completed this month to expand awareness of the B.I.D. Program and to foster the development of effective diversity plans included the following.

- Working with Bonfire to develop options for tracking and reporting on GLWA's
  efforts to update our vendor database to include information on diversity
  certifications. These options are contingent upon pending software enhancements
  required by Bonfire.
- Continued attendance of the B.I.D. Program Liaison at all Pre-Bid and Pre-Proposal solicitation meetings to overview B.I.D. Program requirements and answer any questions from vendors/contractors.

Two tasks have been placed on hold for reasons specified below.

- The request remains open with Bonfire to provide options for tracking and reporting diversity certifications in the vendor database. Currently Bonfire does not have this on the list of planned upgrades.
- Continued evaluation of insurance and bonding requirements for small, minorityowned, and disadvantaged business enterprises. No solution has been identified but we do continue to explore the topic with potential resources.

**Proposed Action:** Receive and file this report.

Page 32 AGENDA ITEM #8E



# Financial Services Audit Committee Communication

**Date:** August 25, 2023

**To:** Great Lakes Water Authority Audit Committee

From: Matthew S. Lane, MPA, Charges Outreach and Modeling Manager

**Re:** Charges Outreach & Modeling Update

**Background:** The Charges Outreach & Modeling (CO&M) Team was established in Fiscal Year 2023 as part of the Financial Management & Planning Group to facilitate internal communication and external outreach with GLWA Member Partners as it relates to the charge methodology and charge-related financial matters. This team also serves as liaison between GLWA and third-party consultants in the development, maintenance and review of the annual water and sewer charges.

**Analysis:** This month we present an update on activities related to charges work group activities.

- 1. Water Charges Work Group
  - This group is made up of Member Partners and staff from GLWA and convenes for the purpose of reviewing the water charge methodology and recommending potential changes.
  - The Water Charges Methodology Review Subgroup is made up of interested volunteer
    Member Partners and convenes to work closely with GLWA on the technical analysis
    and provide input on charges scenarios. The subgroup meets twice per month and
    reports its findings and updates to the larger Charges Work Group as needed. We
    received valuable feedback from Member Partners at-large during the Charges
    Rollout process that will help guide future discussions for this subgroup.
  - A smaller team within the Water Charges Methodology Review Subgroup has been meeting less formally to establish a new set of proposals which were presented at the most recent in-person meeting of the Water Charges Methodology Review Subgroup held on June 2, 2023. The smaller team provided further information on June 29, 2023.
  - The Water Charges Methodology Review Subgroup meetings for July 7, 2023 and July 21, 2023 were cancelled but an in-person meeting was held on Friday, August 4<sup>th</sup>.
- 2. Combined Water and Wastewater Charges Workgroup
  - The overall Charges Work Group met virtually via Zoom on Tuesday, July 11, 2023. An August workgroup meeting is tentatively being scheduled for late August.
- 3. One Water Partnership (OWP) Meetings
  - The next OWP meeting date is currently to-be-determined.

**Proposed Action:** Receive and file this report.

Page 33 AGENDA ITEM #8F



# Financial Services Audit Committee Communication

**Date:** August 25, 2023

**To:** Great Lakes Water Authority Audit Committee

From: Deirdre Henry, Treasury Manager

**Re:** Quarterly Investment Report (Unaudited)

**Background:** As stated in section 14 of the Great Lakes Water Authority (GLWA) Investment Policy, quarterly reporting shall be presented to provide a clear picture of the status of the current GLWA investment portfolio. The attached report, prepared and presented by PFM Asset Management LLC, summarizes portfolio information through June 30, 2023 (unaudited).

**Analysis:** The Quarterly Investment Report complies with the requirements of Public Act 20 of 1948, as amended and the GLWA Investment Policy. GLWA is investing its funds in a diversified portfolio which includes bank deposits, money market funds, a local government investment pool (LGIP), U.S. Treasuries, Federal Agencies, and commercial paper. All securities in the portfolio comply with the GLWA investment policy. Key metrics are provided below with additional commentary in the attached report.

- Yield at Cost:
  - As of June 30, 2023: 4.60%As of March 31, 2023: 4.27%
- Yield at Market:
  - As of June 30, 2023: 4.90%As of March 31, 2023: 4.60%
- Portfolio Allocation in Cash/Money Market/LGIP Securities:
  - As of June 30, 2023: 80%As of March 31, 2023: 54%

The Treasury group continues to work with PFM Asset Management LLC to identify strategies to maximize investment returns while meeting the GLWA standards for safety and liquidity.

**Proposed Action:** Receive and file this report.

# **Great Lakes Water Authority**

Investment Performance Report – June 2023





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## **Executive Summary**

### **PORTFOLIO RECAP**

- ➤ Safety The aggregate portfolio is diversified amongst cash, bank deposits, U.S. Treasuries, Federal Agencies, commercial paper, SEC-registered money market funds, and a local government investment pool. The total credit profile of the portfolio is strong with over 97% of the assets invested in bank deposits or securities that are rated within the two highest short and long-term rating classifications as established by S&P.
- ➤ Liquidity Great Lakes Water Authority ("GLWA") has continued to monitor its portfolio with the goal of limiting the allocation to cash and bank deposit accounts and maximizing the use of short-term investments to meet cash requirements. As of June 30, 2023, approximately 80% of GLWA's funds were held in cash and money market accounts maturing overnight. The percentage is higher than last quarter due to cash needed for July 1<sup>st</sup> debt payments.
- ➤ Return The overall yield at market increased to 4.90% as of June 30, 2023, versus 4.60% as of March 31, 2023. The higher yield is reflective of the rise in rates that the market has experienced. GLWA earned \$34.8 million (unaudited) in investment income for fiscal year 2023 on a book value basis. It should be noted that the budgeted investment income for GLWA for FY 2023 was expected to be \$32.5 million. Investment income includes earning on funds for construction and bond proceeds.

AVAILABLE FUNDS (Unaudited)						
Туре	Book Value	Market Value	Yield @ Cost (as of 6/30/23)	Yield @ Market (as of 6/30/23)		
Deposit Account	\$38,965,397	\$38,965,397	3.70%	3.70%		
Deposit Account - Retainage	\$28,719,854	\$28,719,854	0.01%	0.01%		
Deposit Account – Flint Security Deposit	\$3,904,990	\$3,904,990	3.70%	3.70%		
Trust Money Market Fund	\$628,823,635	\$628,823,635	4.97%	4.97%		
Money Market Fund	\$9,342,562	\$9,342,562	4.99%	4.99%		
Local Government Investment Pool	\$245,388,679	\$245,388,679	5.21%	5.21%		
Managed Funds	\$245,160,978	\$241,239,511	3.77%	5.24%		
JUNE 2023 TOTALS:	<u>\$1,200,306,095</u>	<u>\$1,196,384,628</u>	<u>4.60%</u>	<u>4.90%</u>		
PREVIOUS QUARTER TOTALS:	<u>\$1,237,391,191</u>	<u>\$1,233,322,743</u>	<u>4.27%</u>	<u>4.60%</u>		



## **Investment Strategy**

#### **OVERALL STRATEGY**

- ➤ All investment activity is conducted subject to GLWA's investment policy and state statutes while meeting the primary objectives of safety and liquidity. The portfolio is managed to a disciplined investment plan to provide improved safety and diversification while putting every dollar to work.
- ➤ GLWA, working with its investment advisor PFM Asset Management ("PFMAM"), has continued to invest its funds in a mixture of short and intermediate-term individual investment securities to ensure adequate liquidity to cover upcoming debt, pension payments, and operational requirements.
- ➤ PFMAM will continue to actively manage long-term portfolios with full discretion and align short-term balances with expected liabilities and identify strategies to maximize future investment income in the current interest rate environment, subject to GLWA's investment policy and state statutes.

### **PORTFOLIO PERFORMANCE – CURRENT PERIOD\***

- ➤ The overall portfolio's original yield at cost went from 4.27\$ as of 3/31/2023 to 4.60% as of 6/30/2023; the higher yield is a result of reinvesting proceeds of lower-yielding securities that have matured in a higher interest rate environment.
- ➤ The total portfolio had a market yield of 4.90% at the end of June. Yield at market represents what the market would provide in return if the portfolio was purchased on June 30, 2023 (versus purchased in prior months / years).
  - This 4.90% yield at market as of 6/30/2023 is higher than in the prior quarter as the increase in short-term yields during the first half of calendar year 2023 resulted in a shift in the yield at market of the portfolio higher.

### **PORTFOLIO PERFORMANCE - PROJECTIONS**

- ➤ GLWA earned over \$34.8 million (unaudited) in investment interest income for fiscal year 2023 (as of 6/30/2023) on a book value basis.
- > It should be noted that the FY 2023 total interest earnings projection forecast was estimated to be around \$32.5 million.
- > The fiscal year period earnings were slightly higher than budgeted expectations, mainly due to more Federal Reserve interest rate hikes priced into the market.

<sup>\*</sup> Yield at cost is based on the original cost of the individual investments from the purchase date to maturity. On the other hand, yield at market is calculated on a specific day (in this case, March 31, 2023) and assumes that all the securities in the portfolio are purchased given the market price/yield on that particular day. If one is to generally hold their investments to the stated maturity date, then the yield at cost would be the better number to use to gauge how the portfolio is performing.



## **Summary Market Overview and Outlook**

### **ECONOMIC HIGHLIGHTS UPDATE**

- The Federal Reserve (the "Fed") held its benchmark interest rate unchanged on June 14<sup>th</sup> but signaled more hikes are still on the table this year. The "hawkish pause" pushed Treasury yields higher as markets accepted a higher-for-longer overnight target rate.
- ➤ The May CPI report indicated that prices increased by 4.0% year-over-year. While still elevated relative to the Fed's preferred target of 2.0%, the pace of increases declined for the eleventh consecutive month.
- ➤ The June employment report showed the slowest pace of job creation since December of 2020, posting gains of 209,000. This was down from a revised reading of 306,000 in May. Employment continued to trend up in government, healthcare, social assistance, construction, professional and business services, and leisure and hospitality. The unemployment rate in June fell modestly to 3.6%, down from 3.7% in May. Average hourly earnings increased by 0.4% in June, matching the May print.
- ➤ Real gross domestic product ("GDP") increased at an annual rate of 2.0% in the first quarter of calendar year 2023, modestly surprising to the upside as estimates called for growth of 1.4%.
- The services sector continued to expand in June, following a trend that has continued in 36 of the last 37 months. On the other hand, the slide in the manufacturing sector continued as it posted its eighth consecutive month in contractionary territory.
- ➤ The average national 30-year mortgage rate hovered above 7.00% in June. Existing home sales continue to show tight inventory. On the other hand, new home sales jumped by 12.2% to a seasonally adjusted annual rate of 763,000, the highest level since February of 2022. Housing starts also surged in May, underscoring the strength of the consumer and the resilient housing market.

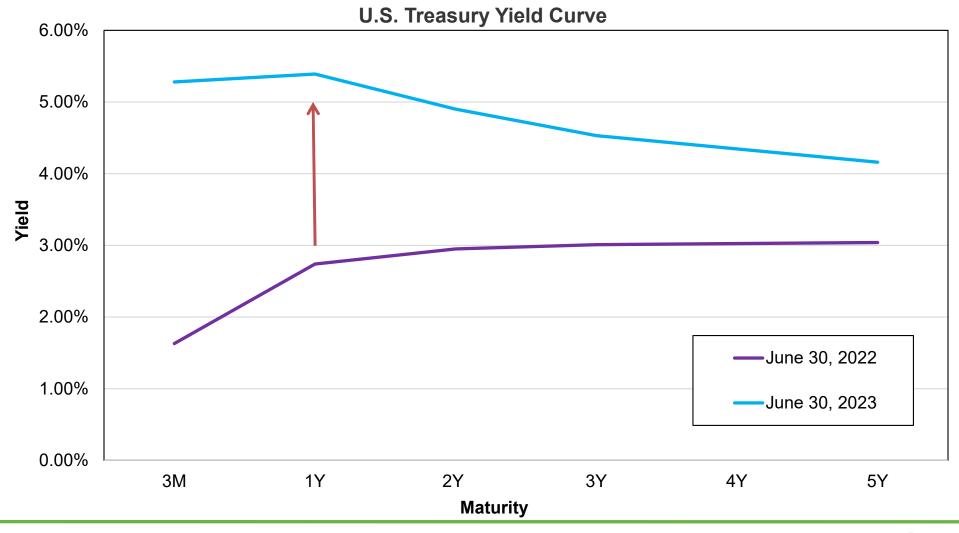
### **ECONOMIC IMPACT ON PORTFOLIO**

- ➤ U.S. Treasury yields beyond one year pushed higher in June, led by a 0.49% increase in the 2-year maturity. The inversion in the yield curve (as measured by the difference between the 2 and 10-year maturities) deepened to more than 100 basis points by the end of the month, marking the greatest disparity between the two measures since 1981.
- ➤ With the exception of only the shortest maturities, U.S. Treasury yields increased in the quarter, as benchmark 2, 5, and 10-year Treasuries finished the quarter at 4.90%, 4.16%, and 3.84%...
- ➤ Portfolio Impact: Throughout the quarter, Fed Chair Jerome Powell reiterated that more rate hikes are likely, echoing the Fed's updated dot plot released in June, which showed two more rate hikes by December. Given the steady ascent of yields over the quarter and steadfast Fed speak indicating higher-for-longer overnight rates, we have maintained a modestly defensive duration bias. However, it should be noted that the 2-year U.S. Treasury yield surged over 100 basis points from early May lows through the end of June. We will likely continue to maintain a marginally defensive bias as the yield curve remains near historically extreme levels of inversion. Spreads in non-Treasury government sectors such as Agencies remain tight. New buying opportunities are limited, and this sector may be utilized for duration-rebalancing trades.



# Summary Market Overview and Outlook Treasury Yield Curve Presently Inverted

• It should be noted that the Federal Reserve delivered another rate hike in the previous quarter with a continued hawkish tone that has driven yields back up towards the upper-end of their recent range.



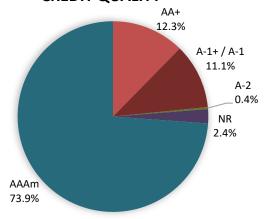


# Portfolio Snapshot Overall Portfolio Composition Summary

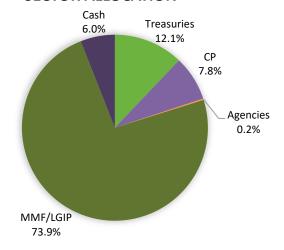
#### **PORTFOLIO STATISTICS**

Invested Amount	\$1.196 Billion		
Duration	0.11 Years		
Yield at Cost	4.60%		
Yield at Market	4.90%		

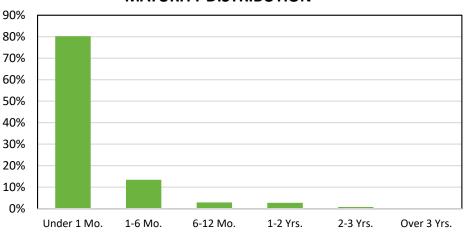
## **CREDIT QUALITY**



#### **SECTOR ALLOCATION**



### **MATURITY DISTRIBUTION**

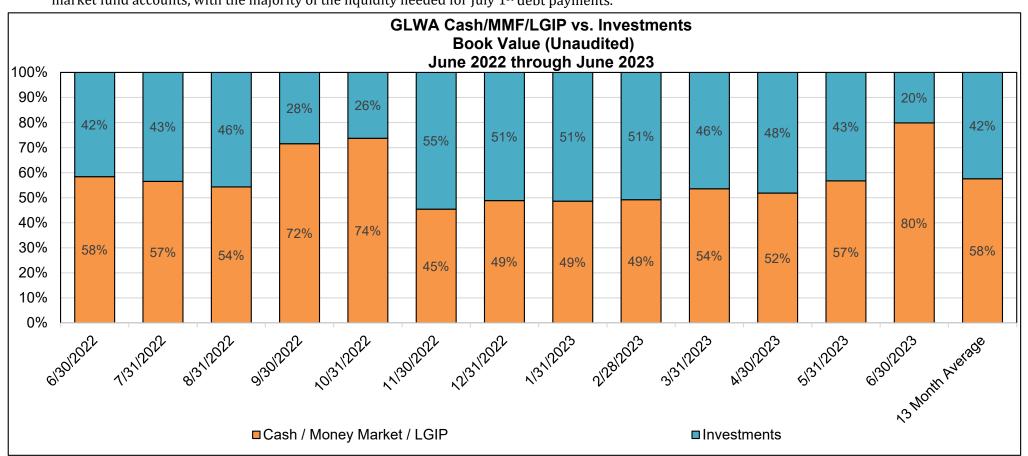




## **Portfolio Snapshot**

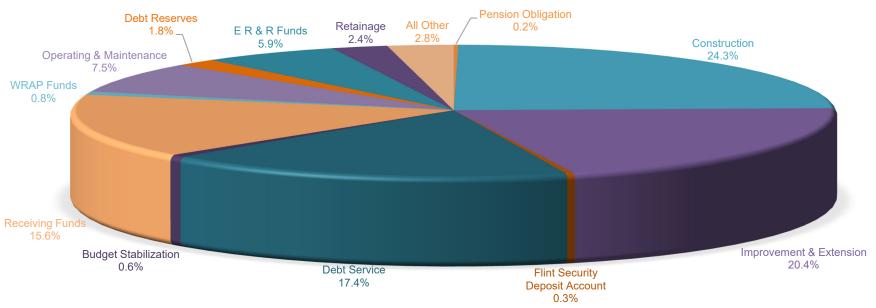
## Portfolio Mix - Cash / Money Market vs. Investments

- > GLWA's liquidity requirements fluctuate each month based on operational requirements, capital funding, and debt payments. Based on a review of historical activity and refinement of cash flow projections, GLWA has continually tried to balance the allocation of the portfolio's holdings to cash & money market accounts versus the allocation to investments for the portfolio holdings.
- ➤ The chart below compares the monthly allocation of the portfolio holdings to the 13-month average. The allocation between cash and investments will vary each month based on liquidity requirements. For June of 2023, about 80% of the overall portfolio was invested in cash, LGIP, and/or overnight money market fund accounts, with the majority of the liquidity needed for July 1st debt payments.





## Portfolio Snapshot Investments – By Account Purpose



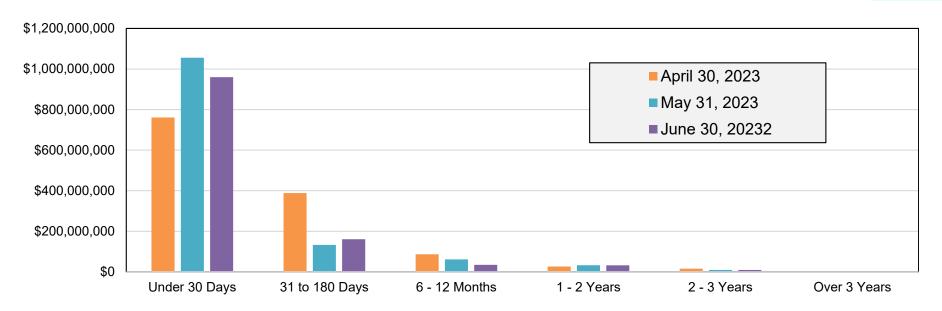
	Value	Allocation	Cost	Market		
Account Purpose	Market	%	Yield at	Yield at	Duration	Strategy
Construction	\$ 290,766,652	24.3%	5.13%	5.26%	0.128 Years	Cash Flow Driven
Improvement & Extension	\$ 244,103,364	20.4%	4.76%	4.95%	0.008 Years	Cash Flow Driven
Debt Service	\$ 207,712,252	17.4%	5.01%	5.03%	0.039 Years	Short-Term
Receiving Funds (includes lockbox account)	\$ 186,795,259	15.6%	4.94%	4.94%	0.003 Years	Short-Term
Operating & Maintenance	\$ 89,618,300	7.5%	4.97%	4.97%	0.003 Years	Short-Term
Extraordinary Repair & Replacement Funds	\$ 70,433,735	5.9%	1.77%	5.08%	0.928 Years	Long-Term
Other*	\$ 33,905,624	2.8%	3.78%	3.78%	0.003 Years	Restricted Short-Term
Retainage	\$ 28,719,854	2.4%	0.01%	0.01%	0.003 Years	Restricted Short-Term
Debt Reserves	\$ 21,201,014	1.8%	4.73%	5.05%	0.469 Years	Long-Term
WRAP Funds	\$ 9,700,084	0.8%	5.29%	5.35%	0.142 Years	Short-Term
Budget Stabilization Funds	\$ 7,195,549	0.6%	2.01%	5.08%	0.862 Years	Long-Term
Flint Security Deposit Account	\$ 3,904,990	0.3%	3.70%	3.70%	0.003 Years	Restricted Short-Term
Pension Obligation Funds	\$ 2,327,952	0.2%	5.06%	5.06%	0.003 Years	Short-Term
Total	\$ 1,196,384,628	100.0%	4.60%	4.90%	0.110 Years	

<sup>\*</sup> In addition to the totals listed above, there also exists GLWA EFSD deposits nd DWSD EFSD deposits in the "Other" category as of June 30, 2023.



## Portfolio Snapshot Investments – By Maturity

Maturity Distribution	April 30, 2023	%	May 31, 2023	%	June 30, 2023	%
Under 30 Days	\$ 761,104,518	59.6%	\$ 1,055,790,913	81.7%	\$ 959,983,380	80.2%
31 to 180 Days	388,187,667	30.4%	132,916,601	10.3%	160,652,983	13.4%
6 - 12 Months	86,707,172	6.8%	61,506,347	4.8%	34,383,631	2.9%
1 - 2 Years	26,206,939	2.1%	32,424,535	2.5%	32,273,953	2.7%
2 - 3 Years	15,587,907	1.2%	9,171,047	0.7%	9,090,682	0.8%
Over 3 Years	-	0.0%	-	0.0%	-	0.0%
Totals	\$ 1,277,794,203	100.0%	\$ 1,291,809,443	100.0%	\$ 1,196,384,628	100.0%





# Portfolio Snapshot Investment Accounts – Yield at Cost & Market

	ricia at oost a market				
		e 30, 2023			
Buil Burnitte	YTM @ Cost	YTM @ Market	YTM @ Cost	YTM @ Market	
Bank Deposits	0.040/	0.040/	0.040/	0.040/	
Bank A	0.01%	0.01%	0.01%	0.01%	
Bank B	0.01%	0.01%	0.01%	0.01%	
Flint Deposit Account	3.70%	3.70%	3.03%	3.03%	
Bank C	3.70%	3.70%	3.03%	3.03%	
Sub-Total Bank Deposits	2.00%	2.00%	0.61%	0.61%	
Money Market Funds / LGIPs					
Local Government Investment Pool	5.21%	5.21%	4.76%	4.76%	
Trust Money Market Fund	4.97%	4.97%	4.61%	4.61%	
Money Market Fund	4.99%	4.99%	3.07%	3.07%	
Sub-Total MMF / LGIPs	5.04%	5.04%	4.63%	4.63%	
Investment Portfolios					
Sewage SR Debt Serv 5403	0.00%	0.00%	5.11%	5.06%	
Sewage SR Res 5400	0.49%	5.21%	0.32%	4.43%	
Sew 2nd Debt Serv 5403	0.00%	0.00%	5.01%	5.05%	
Sewage 2nd Res 5481	4.23%	5.21%	4.17%	4.43%	
Sew SRF Debt Serv 5410	5.29%	5.34%	5.26%	5.26%	
Sewage ER & R	0.45%	5.12%	4.40%	4.37%	
Sewer Improvement & Extension	1.32%	4.74%	0.77%	4.52%	
Sewer Pension Obligation	0.00%	0.00%	4.46%	4.80%	
Sewer Wrap Fund	5.32%	5.44%	4.68%	4.87%	
Sewer Budget Stabilization Fund	0.46%	5.13%	0.45%	4.38%	
Sewer Bond Fund	5.07%	5.33%	5.09%	4.87%	
Sewer O&M Pension Sub Account	0.00%	0.00%	4.28%	4.79%	
Water SR Debt Ser 5503	0.00%	0.00%	5.11%	5.05%	
Water SR Reserve 5500	1.60%	5.26%	0.70%	4.54%	
Water 2nd Debt Serv 5503	0.00%	0.00%	5.12%	5.03%	
Water 2nd Res 5581	4.28%	5.26%	4.18%	4.54%	
Water SRF Debt Serv 5575	5.19%	5.29%	5.05%	5.02%	
Water ER & R	0.45%	5.14%	0.43%	4.37%	
Water Improvement & Extension	0.29%	3.78%	0.36%	4.62%	
Water Pension Obligation	0.00%	0.00%	4.43%	4.80%	
Water Wrap Fund	5.35%	5.35%	4.91%	4.90%	
Water Budget Stabilization Fund	0.47%	5.13%	0.45%	4.37%	
Water Bond Fund	5.53%	5.32%	5.34%	4.99%	
Water O&M Pension Sub Account	0.00%	0.00%	4.29%	4.79%	
Sub-Total Investment Portfolios	3.77%	5.24%	4.13%	4.84%	
Grand Total	<u>4.60%</u>	<u>4.90%</u>	4.27%	<u>4.60%</u>	

YTM @ Cost is the expected return, based on the original cost, the annual interest receipts, maturity value and the time period from purchase date to maturity, stated as a percentage, on an annualized basis. YTM @ Market is the rate of return, based on the current market value, the annual interest receipts, maturity value and time period remaining until maturity, stated as a percentage, on an annualized basis.



# Portfolio Snapshot Peer Analysis Comparison

- > The comparison agencies included in the list below were selected based on type and/or other non-performance-based criteria to show a broad range of water entities/utilities; this peer group list does not represent an endorsement of any of the public agencies or their services.
- > The overall yield of GLWA's aggregate portfolio compares somewhat favorably to those of other short-term market indices (i.e., the S&P LGIP index and the 3-month U.S. Treasury index), despite the volatility of short-term interest rates and the limited ability in managing assets to a longer-term strategy.
- > GLWA does have some limitations and unique constraints related to its ordinance and covenants that restricts the potential for a longer duration portfolio when compared to other similar water agencies.

	As of June 30, 2023			
	Mark et Value	YTM @ Market	Effective Duration	Weighted Average Maturity
GLWA				
Great Lakes Water Authority	\$1,196,384,628	4.90%	0.11 Years	40 Days
Short/Intermediate-Term Indices				
S&P Rated Government Investment Pool Index		5.10%	0.08 Years	30 Days
BoA / ML 3-Month Treasury Index		5.18%	0.14 Years	51 Days
BoA / ML 6-Month Treasury Index		5.29%	0.39 Years	142 Days
BoA / ML 1-Year Treasury Index		5.45%	0.89 Years	325 Days
BoA / ML 1-3 Year Treasury Index		5.01%	1.75 Years	639 Days
BoA / ML 1-5 Year Treasury Index		4.73%	2.50 Years	913 Days
Peer Analysis (Water Entities / Utilities)				
District of Columbia Water & Sewer Authority, DC	\$402,021,449	5.10%	0.99 Years	400 Days
DuPage Water Commission, IL	\$190,484,912	4.90%	1.96 Years	946 Days
Fairfax County Water Authority, VA	\$201,652,712	4.93%	1.81 Years	698 Days
Metro Wastewater Reclamation District, CO	\$208,820,154	4.85%	2.15 Years	862 Days
Metropolitan Water District of Southern California, CA	\$1,008,799,751	5.05%	1.24 Years	543 Days
Philadelphia Water Department, PA	\$201,925,183	5.47%	0.86 Years	325 Days
San Bernardino Valley Municipal Water District, CA	\$336,472,902	5.05%	1.67 Years	658 Days
Tohopekaliga Water Authority, FL	\$197,194,775	4.78%	1.71 Years	867 Days
Truckee Meadows Water Authority, NV	\$88,939,662	4.88%	1.89 Years	713 Days

The BoA / ML indexes are unmanaged indexes tracking on-the-run Treasuries. These indexes are produced and maintained by Bank of America / Merrill Lynch & Co. Yield to maturity is the rate of return, based on the current market value, the annual interest receipts, maturity value and time period remaining until maturity, stated as a percentage, on an annualized basis.



## **Portfolio Snapshot**

## Monthly Investment Income - Accrual Basis

(Book Value in 000's)

## FY 2023 INVESTMENT INCOME BY MONTH (Unaudited)

Month	Interest Earned During Period (in thousands)	Realized Gain / Loss (in thousands)	Investment Income (in thousands)
Jul-22	\$567.7	(\$310.2)*	\$257.5
Aug-22	\$807.7	\$0.0	\$807.7
Sep-22	\$1,638.1	(\$192.9)*	\$1,445.3
Oct-22	\$2,191.1	\$0.0	\$2,191.1
Nov-22	\$3,032.8	\$0.0	\$3,032.8
Dec-22	\$3,493.9	\$0.0	\$3,493.9
Jan-23	\$3,534.0	\$37.3	\$3,571.3
Feb-23	\$3,455.3	\$0.0	\$3,455.3
Mar-23	\$3,777.6	\$0.0	\$3,777.6
Apr-23	\$4,024.2	\$0.0	\$4,024.2
May-23	\$4,418.2	(\$22.3)*	\$4,395.8
Jun-23	\$4,350.7	\$0.0	\$4,350.7
FY 2023 - Accrual Basis	<u>\$35,291.2</u>	<u>(\$488.0)</u>	<u>\$34,803.2</u>
Memo: FY 2023 - Cash Basis	\$21,280.0		

<sup>\*</sup> The realized loss in July of 2022 was due to the sale of investments in the Water I&E account in anticipation of liquidity requirements. The realized loss in September of 2022 was due to the sale of investments to fund the Debt Service Reserve Fund ("DSRF") releases. The realized loss in May of 2023 was due to the sale of Treasuries within the "X-date" period of time as a result of the uncertainty regarding the debt ceiling.

These figures are based upon actual interest earned and posted to the Authority's various accounts via book value and does not include any earnings credit rate tied to the Authority's bank deposits.

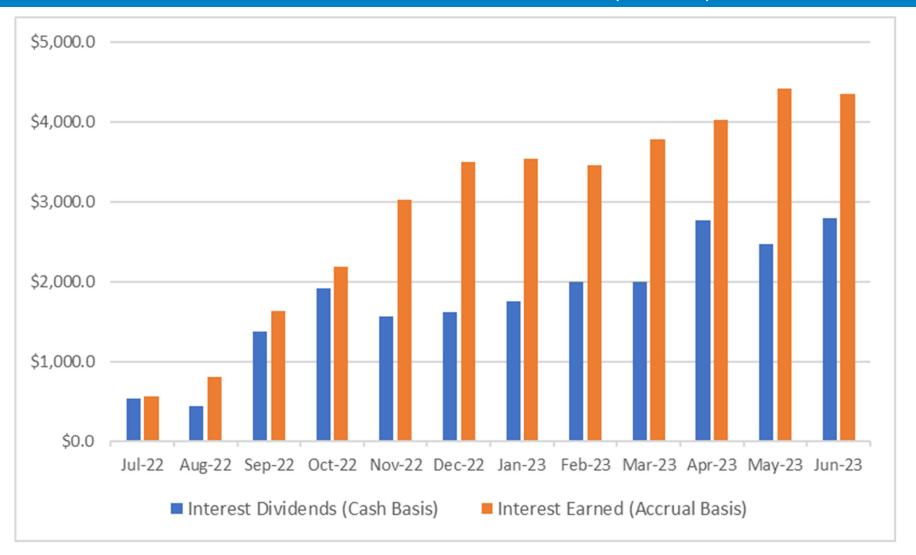


### **Portfolio Snapshot**

## Monthly Investment Income – Cash Basis vs Accrual Basis

(Book Value in 000's)

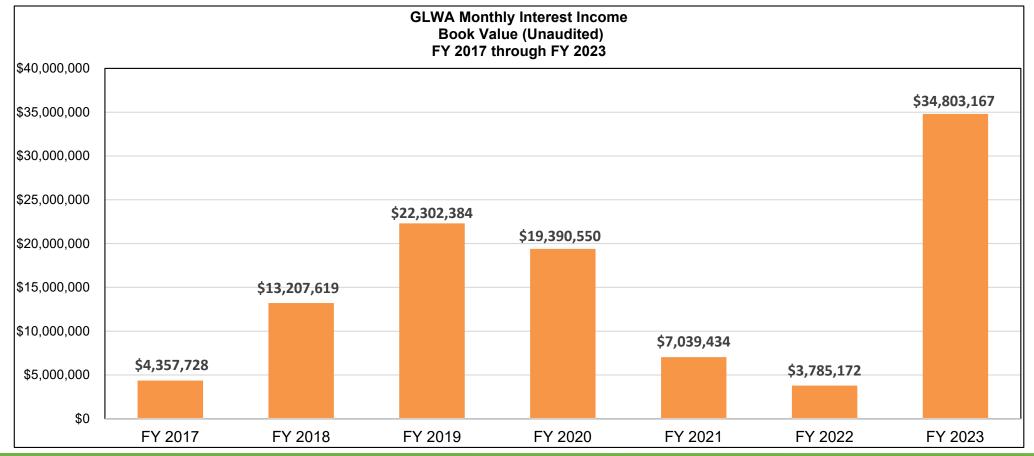
#### **FY 2023 INVESTMENT INCOME BY MONTH (Unaudited)**





## Portfolio Snapshot Year-Over-Year Investment Income

- > GLWA earned \$34,803,167 in investment income for fiscal year 2023 on a book value basis compared to \$3,785,172 for fiscal year 2022.
- ➤ Projected investment income for fiscal year 2023 was forecasted to be around \$32.5 million. It should be noted that the budgeted total investment income for fiscal year 2024 is projected to be higher than the interest earnings received in FY 2023 based on the market's anticipation of a "higher-for-longer" Fed Funds target rate over the next fiscal year. The Authority is also being mindful of its arbitrage rebate position and yield restriction liability on its 2020AB Water construction funds as well as the 2022AB Water and 2022ABC Sewer bond proceeds due to the recent rise in interest rates. Though there are no payments due to the IRS on any of the bonds at this time, we are working to add value to our investment program by potentially having the 2022 bond issues meet spending exception requirements going forward.

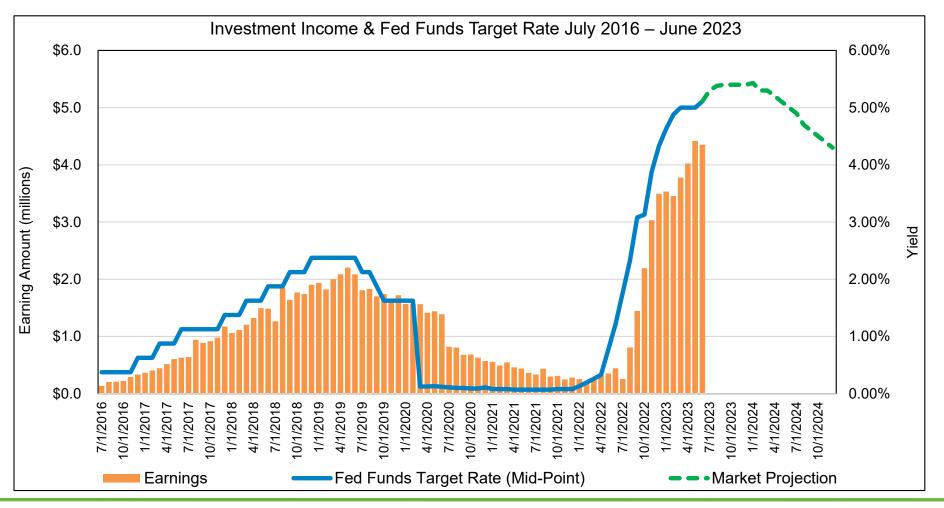




## Portfolio Snapshot

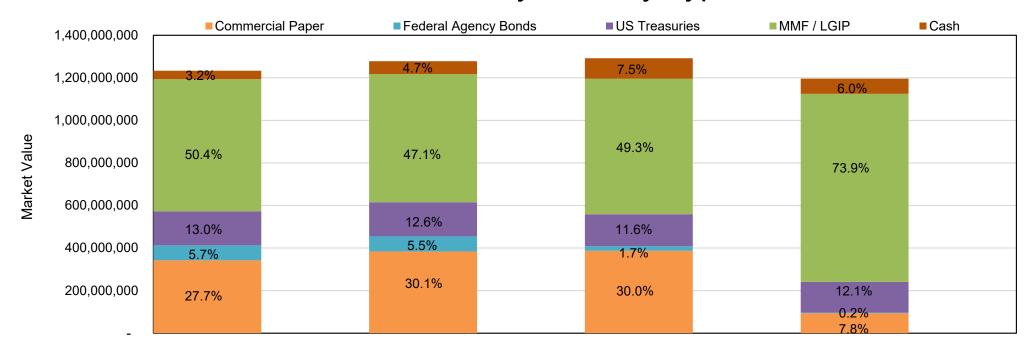
## Monthly Investment Income Compared to Fed Funds Rate

- At least 50% or more of the GLWA portfolio is designated for obligations that are 12 months or less. As a result of the short-term duration of GLWA's portfolio, it is heavily impacted by changes in the Fed Funds target rate; the chart below illustrates that GLWA's income has consistently followed the trend of the Fed Funds rate.
- The top end of the Fed Funds rate is at 5.50% and there is a possibility of another hike later this calendar year. With the economy remaining resilient and yields expected to remain at elevated levels, GLWA is expected to have higher interest earnings for fiscal year 2024.





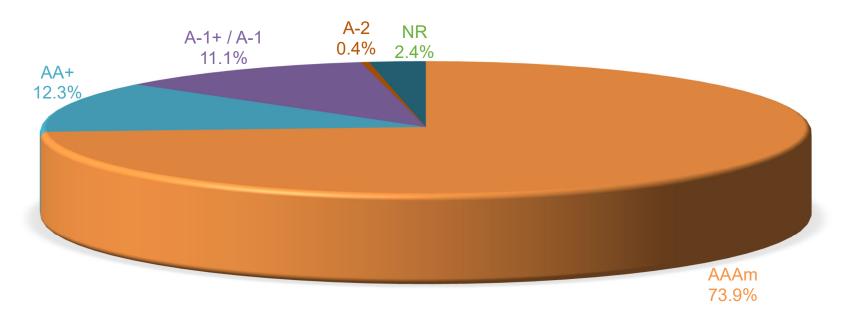
## Portfolio Snapshot Investments – By Security Type



	March		April		Мау		June		
So ourity Type	Market Value	Asset Allocation		Asset Allocation		Asset Allocation	Market Value	Asset Allocation	
Security Type									
Commercial Paper	342,072,816	27.7%	384,090,236	30.1%	386,897,660	30.0%	93,529,261	7.8%	
Federal Agencies	70,382,441	5.7%	70,633,802	5.5%	21,759,859	1.7%	2,897,152	0.2%	
U.S. Treasuries	160,241,668	13.0%	160,533,428	12.6%	150,370,349	11.6%	144,796,156	12.1%	
MMF / LGIP	621,095,249	50.4%	601,950,913	47.1%	636,413,603	49.3%	883,554,877	73.9%	
Cash	39,530,568	3.2%	60,585,824	4.7%	96,367,972	7.5%	71,607,183	6.0%	
Total	1,233,322,743	100.0%	1,277,794,203	100.0%	1,291,809,443	100.0%	1,196,384,628	100.0%	



## Portfolio Snapshot Investments – By Credit Quality



Credit Quality	Market Value	Asset Allocation
Ratings		
AAAm	883,554,877	73.9%
AA+	147,701,420	12.3%
A-1 + / A-1	132,211,260	11.1%
A-2	4,197,217	0.4%
NR	28,719,854	2.4%
Totals	1,196,384,628	100.0%

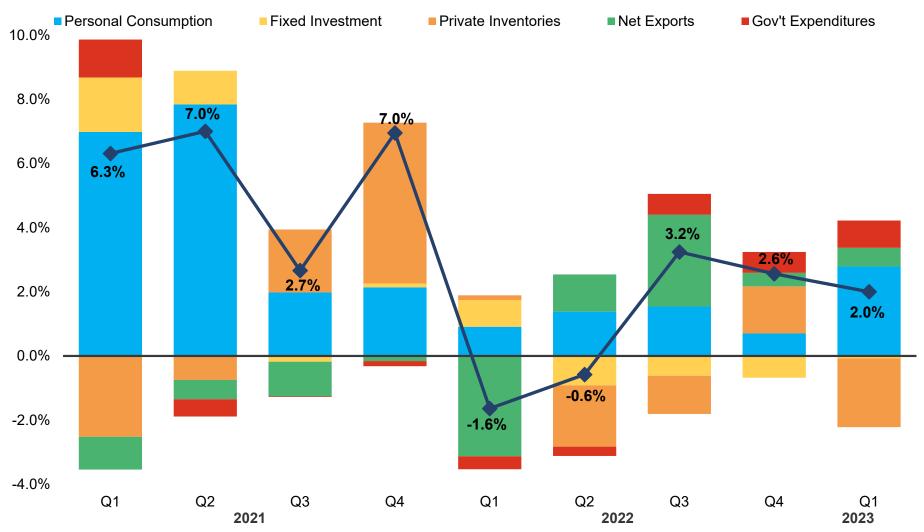


# Appendix I: Economic Update



## U.S. 1Q GDP Revised Higher from Stronger Spending

#### **U.S. Real GDP Contributors and Detractors**

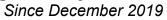


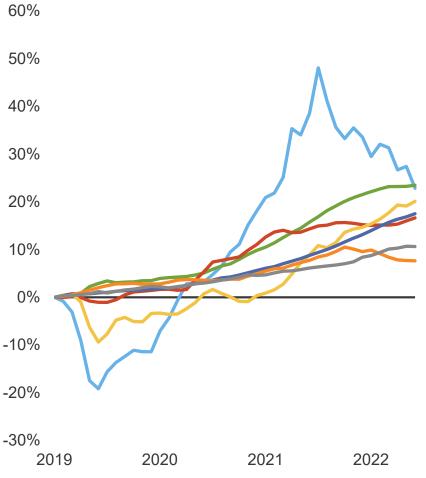
Source: Bloomberg, as of June 2023.



## Shelter Is Still The Biggest Contributor to CPI

#### **Price Change of Major CPI Components**





CPI Component	12-mo. Change	Weight <sup>1</sup>	Contribution to YoY CPI
Energy	-11.3%	7.0%	-0.8%
Food	6.7%	13.4%	0.9%
Transportation	10.3%	5.9%	0.6%
Goods	2.0%	21.3%	0.4%
Shelter	8.0%	34.6%	2.8%
Medical services	-0.1%	6.4%	0.0%
Other Services <sup>2</sup>	4.2%	11.4%	0.5%
Overall	4.0%		

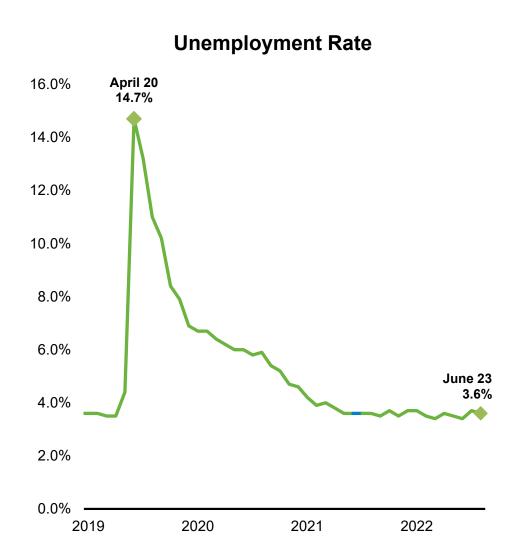
Source: Bloomberg, Bureau of Labor Statistics as of May 2023.

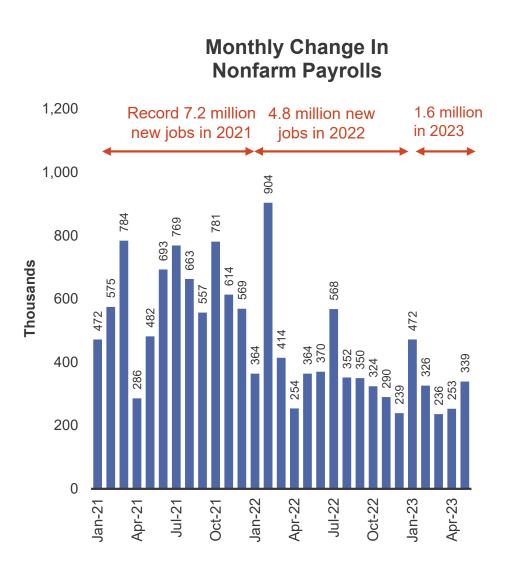
<sup>1</sup> Index weights are as of April 2023 as they are published on a one-month lag.

<sup>2</sup> Other services is a weighted blend of Water/Sewer/Trash, Household Operations, Recreation, and Education and Communication services.



### Unemployment Rate Rose to 3.6%



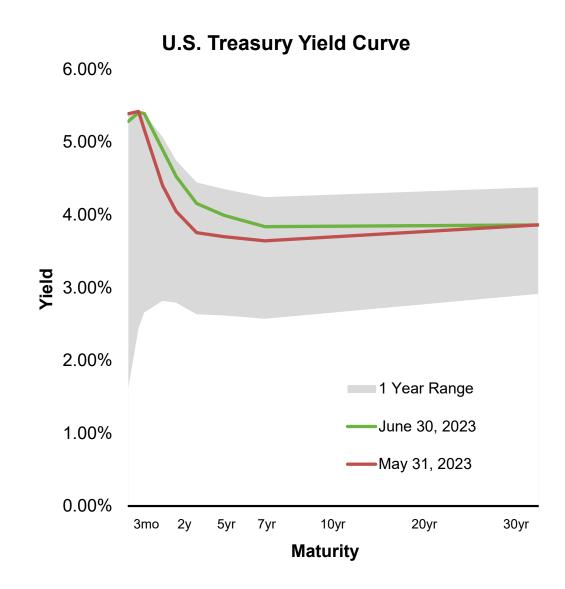


Source: Bloomberg, as of June 2023 and May 2023. Data is seasonally adjusted.



## **Treasury Yield Curve**

	05/31/2023	06/30/2023	<u>Change</u>
3 month	5.39%	5.28%	-0.11%
6 month	5.42%	5.41%	-0.01%
1 year	5.17%	5.39%	0.22%
2 year	4.40%	4.90%	0.50%
3 year	4.05%	4.53%	0.48%
5 year	3.75%	4.16%	0.41%
10 year	3.64%	3.84%	0.20%
30 year	3.86%	3.86%	0.00%



Source: Bloomberg, as of 05/31/2023 and 06/30/2023, as indicated.



## Fixed Income Market Overview and Outlook

#### FIXED INCOME MARKET - ECONOMIC HIGHLIGHTS

- In the prior quarter, U.S. economic conditions were characterized by a myriad of financial headlines:
  - Investors contended with ongoing recession risks
  - Regional bank concerns
  - The Federal Reserve's (the "Fed") historic pace of interest rate hikes
  - Stubbornly high inflation
  - A debt ceiling impasse in Washington
- President Biden signed the bi-partisan debt ceiling bill, avoiding a much-publicized potential default and allowing the U.S. Treasury to fund its obligations
  - The bill suspends the debt ceiling until January 1, 2025 and included some spending cuts
- > The Fed followed up the two 25 basis point hikes in the first quarter of calendar year 2023 with one more 25 basis point hike at the May meeting, brining the overnight rate to a target range of 5.00% to 5.25%
  - At the June FOMC meeting, the Fed paused hiking, breaking the string of consecutive meetings with an increase at ten
  - The Fed held its benchmark interest rate unchanged on June 14<sup>th</sup> but signaled more rate hikes are still on the table this
    calendar year
  - The "hawkish pause" was accompanied by new Fed projections (the so called "dot plot") which indicated the expectation for two more 25 basis point rate hikes in the remaining part of calendar year 2023, underscoring the Fed's vigilance in fighting inflationary pressures
  - Additionally, the "hawkish pause" pushed Treasury yields higher as markets accepted a higher-for-longer overnight target rate expansion
  - Throughout the quarter, Fed Chair Jerome Powell reiterated that more rate hikes are likely, echoing the Fed's updated dot plot released in June, which showed two more rate hikes by December



## Fixed Income Market Overview and Outlook

#### FIXED INCOME MARKET - ECONOMIC HIGHLIGHTS

- ➤ U.S. Treasury yields jumped across the yield curve in the second quarter, as economic data came in stronger than expected, and markets capitulated to the Fed's "higher-for-longer" trajectory for short-term rates
  - Increases in the yield curve were led by the 2-year U.S. Treasury note, which finished the quarter at 4.90%, up 87 basis points from 4.03% on March 31<sup>st</sup>
- While yields of all tenors increased, the U.S. Treasury yield curve remains steeply inverted
  - The difference between the yield on the U.S. Treasury 2-year (4.90%) and 10-year note (3.84%) ended the quarter at over 100 basis points (1.00%), marking one of the deepest levels of curve inversion in over 40 years
  - There has been a steady ascent of yields over the quarter and steadfast Fed speak indicating higher-for-longer rates
  - The 2-year U.S. Treasury yield surged over 100 basis points from early May lows through the end of June as the yield curve remains near historically extreme levels of inversion
- > Pressures in the front end of the yield curve are complicated by uncertainty around future Fed hikes
  - At the same time, money market credit (commercial paper and certificates of deposit) remains quite attractive and offers yield advantages of as much as 50 basis points in longer 6 12-month maturities
  - Short credit spreads widened modestly in the 6 12-month part of the curve as rate cuts have been taken off the table in addition to the Fed's projections revising up with two additional hikes if the data continues to surprise on the upside
- Diversification away from U.S. Treasury securities was strongly additive to fixed-income performance during the second quarter of calendar year 2023 as yield spreads across most sectors tightened
  - Although investors began the quarter with heightened concern about market volatility, recent bank failures, credit conditions, and the looming debt ceiling impasse, sentiment eased during the quarter
  - That move to a more "risk on" mentality resulted in strong relative performance from spread sectors



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## Financial Services Audit Committee Communication

**Date:** August 25, 2023

**To:** Great Lakes Water Authority Audit Committee

From: Alicia Schwartz, Manager - Grants and Intergovernmental Relations

**Re:** Grants, Gifts, and Other Resources Report

**Background:** The Great Lakes Water Authority (GLWA) delegated authority to the Chief Executive Officer to oversee and report on activities identified in the GLWA Articles of Incorporation related to solicitation and receipt of grants, gifts, and other resources as stated in Article 4 – Powers, Section B (4):

(4) Solicit, receive, and accept gifts, grants, labor, loans, contributions of money, property, or other things of value, and other aid or payment from any federal, state, local, or intergovernmental government agency or from any other person or entity, public or private, upon terms and conditions acceptable to the Authority, or participate in any other way in a federal, state, local, or intergovernmental government program.

Other resources in this context refer to labor, contributions of money, property, or other things of value from any other person or entity, public or private with the exception for loans, subject to provisions of the GLWA Board Debt Management Policy, and Intergovernmental agreements and other activities that are addressed in the GLWA Board Procurement Policy.

Participation in any other way in a federal, state local, or intergovernmental government program includes participation in research projects at universities.

Refer to the Grants, Gifts, and Other Resources Delegation Policy at <u>Grants, Gifts, and Other Resources Delegation Policy - GLWA (glwater.org)</u>.

**Analysis**: To ensure transparency and timely communication, this report is provided to the Board, no less than quarterly, documenting activities subject to the policy. The report will, at a minimum, include description, type of activity, dollar amount, compliance and/or performance requirements, if any, and status including, at a minimum, solicitation, acceptance, and close-out.

This report has been updated to align section titles with the grant lifecycle as found in best practice guidance and in the Workday system currently being implemented at GLWA. The

grants lifecycle refers to the process required to secure, administer, and close out grant activity. These steps are broken down in three major phases: pre-award, award, and post award.

The **pre-award phase** includes the process of applying for a grant and the period prior to the signing of the grant agreement between the awarding agency and GLWA.

The **award phase** reflects the period after the agreement is executed with the awarding agency. In this phase, GLWA becomes responsible for meeting the administrative, financial, and programmatic reporting requirements of the award.

The **post award phase** is the final stage of grant activity and includes final reporting requirements, auditing, and closeout. There are final financial and programmatic reports that must be submitted to formally close out the grant as defined in each grant agreement.

The tables in each section of this report now reflect GLWA grant activity in each phase. As a grant moves through this lifecycle it will be updated in the appropriate section of the report.

**Bolded items** in the attached tables reflect changes from the prior report.

Highlights of this report through June 30,2023 includes the following.

- ✓ **FY 2022 EPA Community Grant Detroit River Interceptor** The GLWA grants management team has gathered the required documents for the FY 2022 EPA community grant to determine if a National Environmental Policy Act (NEPA) review is necessary. The documents were provided to the Region 5 EPA consultant on July 18, 2023}. We are presently awaiting a response.
- ✓ FY 2023 EPA Community Grant PFAS Compounds Remediation Project The GLWA grants management team has worked with the operational staff and gathered the required documents for the FY 2023 EPA community grant to determine if there is a National Environmental Policy Act review is necessary. The documents were provided to the Region 5 EPA consultant for review on July 26, 2023. We are presently awaiting a response.

This report presents the Grants, Gifts, and Other Resources across three tables.

**Table 1 – Pre-Award Programs** reflects open submissions for FY 2020, through FY 2023. The summarized activity provided identifies four programs with six grant reimbursement request submissions, one new application, and two EPA Community Grant applications in process.

**Table 2 - Awarded Programs** reflects all awarded from FY 2021 through FY 2023. These grants have been awarded by the agency listed. The grant is in process including all required administrative, financial and programmatic requirements.

**Table 3** – **Post-Award Programs** reflects two programs with three reimbursement requests and receipts in FY 2023 updated for activity through June 30, 2023.



## **Financial Services Audit Committee Communication**

**Table 1 – Pre-Award Programs** reflects open submissions to date. The Programs listed under this section do not yet have grant agreements in place between the awarding agency and GLWA. The summarized activity provided identifies five programs with five grant reimbursement request submissions, one new application, four grants under review, two EPA Community Grant applications in process, and a final item awaiting notice from the State of Michigan regarding the process to draw-down appropriated American Rescue Plan funds.

Table 1 - Pre-Award Programs

Reference Number	Request Date	Program Description	Type of Activity	Grant Amount	Compliance and/or Performance Requirements	Status as of June 30, 2023
2023-012	04/04/2023	Federal Emergency Management Agency (FEMA), June 25-26 Flood, DR-4607 Project 660110 – Obligated \$319, 910.87 Fairview PS	Federal pass- through State (Reimbursement Basis)	\$319,911	Federal Audit Requirements	Funds are obligated but have not been received
2023-009	04/04/2023	Federal Emergency Management Agency (FEMA), June 25-26 Flood, DR-4607 Project 660133 – Obligated \$80,128.72 Puritan Fenkell CSO	Federal pass- through State (Reimbursement Basis)	\$80,129	Federal Audit Requirements	Funds are obligated but have not been received
2023-010	04/11/2023	Federal Emergency Management Agency (FEMA), June 25-26 Flood, DR-4607 Project 660118 – Obligated \$180,000 WRRF	Federal pass- through State (Reimbursement Basis)	\$180,000	Federal Audit Requirements	Funds are obligated but have not been received
2023-011	08/30/2022	Federal Emergency Management Agency (FEMA), June 25-26 Flood, DR-4607 Project 668672- Obligated \$43,031.22 System Wide Emergency Protective Measures	Federal pass- through State (Reimbursement Basis)	\$43,031	Federal Audit Requirements	Funds are obligated but have not been received

Reference Number	Request Date	Program Description	Type of Activity	Grant Amount	Compliance and/or Performance Requirements	Status as of June 30, 2023
2023-018		Federal Emergency Management Agency (FEMA), June 25-26 Flood, DR-4607 Project 673958 Detroit River Interceptor	Federal pass- through State (Reimbursement Basis)	\$861,000	Federal Audit Requirements	Grant Amount is Estimated
2023-013		Federal Emergency Management Agency (FEMA), June 25-26 Flood, DR-4607 Project 714729 Outfalls	Federal pass- through State (Reimbursement Basis)	\$1,400,000	Federal Audit Requirements	Grant Amount is Estimated
2023-014		Federal Emergency Management Agency (FEMA), June 25-26 Flood, DR-4607 Project 664811 East Side Sewers and Conner Creek	Federal pass- through State (Reimbursement Basis)	\$14,300,000	Federal Audit Requirements	Grant Amount is Estimated
2023-015		Federal Emergency Management Agency (FEMA), June 25-26 Flood, DR-4607 Project 670521 CAT-Z – Allocation of Management Costs	Federal pass- through State (Reimbursement Basis)	\$893,303	Federal Audit Requirements	Grant Amount is Estimated
2023-004	12/19/2022	Federal Emergency Management Agency (FEMA) activity related to COVID-19 Project 697073	Federal pass- through State (Reimbursement Basis)	\$334,193	Federal Audit Requirements	State is reviewing payment
2023-002		FY2022 EPA Community Grant – Detroit River Interceptor	Federal Direct	\$2,000,000 (With 20% Cost Share)	Federal Audit Requirements	Earmark
2023-003		FY2023 EPA Community Grant – PFAS Compounds remediations project	Federal Direct	\$3,452,972 (With 20% Cost Share)	Federal Audit Requirements	Earmark
2023-017		American Rescue Plan PA-53 Clean Water Infrastructure Improvements	Federal pass- through State (Reimbursement Basis)	\$25,000,000	Federal Audit Requirements	Supplemental Budget Appropriation

*Table 2 Awarded Programs* reflects all awarded grants from FY 2021 through FY 2023. These Projects have been awarded by the agency listed and an agreement is in place. Each grant is in process including compliance checks for all required administrative, financial, and programmatic requirements.

Table 2 - Awarded Programs

Reference Number	Start Date	Grantor/ Program Description	Funding Source	Grant Amount	Compliance and/or Performance Requirements	Status as of June 30, 2023
2022-004	02/23/2022	Macomb Community College Water Technician Registered Apprenticeship Program- \$2,225 per apprentice, 25 apprentices	Nonprofit	\$55,625	None	\$15,910 received Ongoing
2021-012	09/21/2021	Michigan Industrial Cluster Approach (MICA 3.0) Apprenticeship Program-\$1,000 per apprentice, 45 apprentices	Nonprofit	\$45,000	None	\$11,000 received Ongoing
2022-014	07/01/2022	Detroit Employment Solutions Corporation (DESC) Apprentices \$5,000 per apprentice; 8 apprentices	Nonprofit	\$40,000	None	\$40,000 received Ending 06/30/2023
2023-005	04/01/2023	DOE – Hydrothermal Liquification Project	Federal Direct	\$1,000,000	Federal Audit Requirements	Awarded Ongoing
2020-002a	09/15/2020	Federal Emergency Management Agency (FEMA) activity related to COVID-19 Project 144208	Federal pass- through State (Reimbursement Basis)	\$1,858,713	Federal Audit Requirements	Payment was received on 7/3/2023 for full amount of \$1,858,713
2022-005	-005 03/25/2022 Federal Emergency Management Agency (FEMA) activity related to COVID-19 Project 553713		Federal pass- through State (Reimbursement Basis)	\$573,325	Federal Audit Requirements	Payment was received on 7/3/2023 in the full amount of \$573,325

Reference Number	Start Date	Grantor/ Program Description	Funding Source	Grant Amount	Compliance and/or Performance Requirements	Status as of June 30, 2023
2022-006	03/03/2022	Federal Emergency Management Agency (FEMA) activity related to COVID-19 Project 149797-Amended	Federal pass- through State (Reimbursement Basis)	\$19,348	Federal Audit Requirements	Payment was received on 7/3/2023 for full amount of \$19,348.06
2023-006	02/24/2023	Federal Emergency Management Agency (FEMA), June 25-26 Flood, DR-4607 Project 660138 – Received \$46,996.16 Seven Mile CSO	Federal pass- through State (Reimbursement Basis)	\$46,996	Federal Audit Requirements	Received Funds on June 6/30/2023
2023-007	04/04/2023	Federal Emergency Management Agency (FEMA), June 25-26 Flood, DR-4607 Project 660076 – Received \$180,000 Springwells Water Treatment Plant	Federal pass- through State (Reimbursement Basis)	\$180,000	Federal Audit Requirements	Received Funds on June 6/30/2023
2023-008	123-008 04/04/2023 Federal Emergency Management Agency (FEMA), June 25-26 Flood, DR-4607		Federal pass- through State (Reimbursement Basis)	\$180,000	Federal Audit Requirements	Received Funds on June 6/30/2023

*Table 3 Post-Award Programs* reflects two programs with three reimbursement requests and receipts in FY 2023. These programs have been paid and are in the process of being closed out, including any closeout reporting requirements.

Table 3 - Post-Award Programs

Reference Number	Request Date	Program Description	Type of Activity	Grant Amount	Compliance and/or Performance Requirements	Status
2021-010	02/11/2021	Prestressed concrete cylinder pipe (PCCP) Study on Loss of Preload Contract 2101210	Nonprofit	\$20,000 (Contract amount) (Project worth \$20,000)	None	\$20,000 Received 04/10/23
2022-009	06/26/2022	Federal Emergency Management Agency (FEMA) activity related to COVID-19 Project 676489	Federal pass- through State (Reimbursement Basis)	\$79,557	Federal Audit Requirements	\$79,557 Received on 2/28/23
2022-010	07/01/2022	Federal Emergency Management Agency (FEMA) activity related to COVID-19 Project 677321	Federal pass- through State (Reimbursement Basis)	\$70,039	Federal Audit Requirements	\$70,039 Received on 2/28/23
2022-008	06/23/2022	Federal Emergency Management Agency (FEMA) activity related to COVID-19 Project 676268	Federal pass- through State (Reimbursement Basis)	\$470,475	Federal Audit Requirements	Payment was received on May 10th, 2023, in the full amount of \$470,475



## Financial Services Audit Committee Communication

**Date:** August 25, 2023

**To:** Great Lakes Water Authority Audit Committee

From: Madison Merzlyakov, Affordability & Assistance Manager

**Re:** Affordability & Assistance Update

**Background:** In 2021, an Affordability & Assistance Team was created within GLWA's Financial Services Area. The team serves as the internal and external resource for strategic policies and programs related to water affordability and assistance.

**Analysis:** This month we present an update on the initiatives the Affordability & Assistance Team have been focused on, including efforts related to the Water Residential Assistance Program (WRAP) and sustainable water assistance funding.

#### **WRAP Updates**

BS&A has completed building an optional feature within Member Partner's BS&A billing systems that automates the process of apply WRAP payments to the corresponding account. GLWA launched this project as part of our commitment to streamlining administrative processes to reduce the burden on Member Partners and therefore increasing Member Partner engagement. WRAP Service Delivery Partners are updating and testing their internal systems to accommodate this new reporting template. Service delivery partners are engaged with communities to identify who will be in the first wave of rolling out this new feature.

#### Sustainable Water Assistance Funding

Discussions regarding a framework for a statewide sustainable water assistance program continue. GLWA is actively engaged in the work group led by Michigan State Senator Stephanie Chang that is reviewing and providing feedback. The group continues to meet weekly in anticipation of introducing legislation this fall. The Affordability & Assistance team will continue to update the Audit Committee as this important work progresses.

On Wednesday, August 30, 2023, GLWA, the Southeast Michigan Council of Governments (SEMCOG), and Oakland County Water Resources Commission (WRC) are cohosting a Community Water Legislation Forum for municipalities, public works departments, and local elected officials. The webinar will include updates regarding the statewide water

affordability and shutoff protection bill package that the Senator Chang work group has been drafting, as well as an update on the stormwater utility bill.

Earlier this month, the Michigan Department of Health and Human Services (MDHHS) announced the awardees of a water affordability grant. The purpose of the \$25 million grant is to "assist eligible residents who have a financial burden; have accumulated a balance on their water and/or wastewater utility bill; have had their water and/or wastewater service shut off; and/or are at risk of having their service shut off."

GLWA and DWSD collaborated with our WRAP Service Delivery Partners to assist with the grant application. Earlier this month, the awardees were announced, Attachment 1 provides a snapshot of the funding each awardee has received. Only Community Action Agencies received funding, and award amounts were limited to \$10 million per awardee. It should be noted that no award was made to a dedicated Flint or Genesee County Community Action Agency. Wayne Metropolitan Community Action Agency received \$10 million for Wayne County, including Detroit. Macomb Community Action Agency received \$1 million for Macomb County. Oakland Livingston Human Services Agency was the awardee for Oakland County and received \$1.5 million.

MDHHS is requiring that all funds awarded through the Low-Income Household Water Assistance Program (LIHWAP) be used before this Water Affordability grant funding can be utilized. Updated information regarding available LIHWAP funding remaining throughout Michigan is not yet available. While LIHWAP was originally set to expire at the end of September 2023, Community Action Agencies are able to request an extension until the end of March 2024.

The Affordability & Assistance Team will continue to update the Audit Committee as additional information regarding the MDHHS Water Affordability grant is made available.

**Proposed Action:** Receive and file this report.

Community Action Agency	Prog	ram	Adı	min	То	tal
Alger-Marquette CAB	\$	97,000	\$	3,000	\$	100,000
Community Action of Allegan County	\$	44,304	\$	1,370	\$	45,674
CAA of South Central Michigan	\$	485,000	\$	15,000	\$	500,000
Chippewa-Luce-Mackinac CAHRA	\$	38,800	\$	1,200	\$	40,000
Community Action Agency J,L,H	\$	569,524	\$	13,726	\$	583,250
Dickinson-Iron CSA	\$	76,000	\$	2,350	\$	78,350
EightCAP	\$	20,000.00	\$	-	\$	20,000.00
Gogebic-Ontonagon CAA	\$	78,140	\$	2,360	\$	80,500
Macomb Community Action	\$	970,000	\$	30,000	\$	1,000,000
Menominee-Delta-Schoolcraft CA	\$	150,000	\$	4,500	\$	154,500
Mid-Michigan CAA	\$	352,375	\$	10,376	\$	362,751
Northeast Michigan CSA	\$	336,793.00	\$	10,103.00	\$	346,896.00
Oakland-Livingston HSA	\$	1,455,000	\$	45,000	\$	1,500,000
Ottawa County CAA	\$	97,000	\$	3,000	\$	100,000
Southwest MI CAA	\$	242,500	\$	7,500	\$	250,000
Wayne Metropolitan CAA	\$	9,700,000	\$	300,000	\$	10,000,000
	\$ 14	,712,436.00	\$	449,485.00	\$	15,161,921

8.1.23

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## Financial Services Audit Committee Communication

**Date:** July 28, 2023

**To:** Great Lakes Water Authority Audit Committee

**From:** Nick Fedewa, CPA, Acting Public Finance Manager

**Re:** DWSD State Revolving Fund (SRF) Loans 7656-01 and 7657-01 Grant Funded

**Background:** The resolutions listed below were approved by the Great Lakes Water Authority Board of Directors on June 28, 2023 to provide low cost state revolving fund loan financing for Detroit Water & Sewerage Department (DWSD) in accordance with the terms of the lease agreement between GLWA and the City of Detroit which includes DWSD. Subsequently, DWSD was informed that the Department of Environment, Great Lakes and Energy (EGLE) confirmed entire amount of those SRF loans will be funded by American Rescue Plan (ARP) grant monies and confirmed SRF loans would no longer be necessary for these projects. EGLE and the Municipal Finance Authority (MFA) recognize the funding source as a grant that will be fully administered by DWSD.

- Resolution Regarding Approval of Series Ordinance Authorizing Issuance and Sale of Water Supply System Revenue Bonds in an Aggregate Amount Not to Exceed \$20,900,000, (Ordinance 2023-03 / Series 2023 SRF-2 / DWSD 7656-01 Water Main Replacement WS-732) 2023-179
- Resolution Regarding Approval of Series Ordinance Authorizing Issuance and Sale of Water Supply System Revenue Bonds in an Aggregate Amount Not to Exceed \$21,800,000 (Ordinance 2023-04 / Series 2023 SRF-3 / DWSD 7657-01 Water Main Replacement WS-733) 2023-180

**Analysis:** Since series ordinances related to these projects were approved by the Board it should be noted, as concurred by Bond Counsel, that adoption of a series ordinance by the GLWA Board authorizes GLWA to issue bonds, pursuant to the terms specified in the Series Ordinance. However, it does not obligate GLWA to follow through on the *issuance* of bonds so authorized. For this reason, no further action is required by the Board of Directors.

**Proposed Action:** Receive and file this report.



## Procurement Pipeline

AGENDA ITEM 9A

**Great Lakes Water Authority** 

(313) 964-9157

www.glwater.org

**July 2023 - Volume 50** 

Welcome to the July edition of *The Procurement Pipeline*, a monthly newsletter designed to provide updates on doing business with the Great Lakes Water Authority (GLWA).

#### Procurement Tip of the Month: Attending Pre-Bid/Proposal Meetings for GLWA Solicitations and Submitting Questions in Bonfire

When deciding to submit a response to a GLWA solicitation, Procurement encourages all interested vendors to attend the Pre-Bid or Pre-Proposal meeting for that solicitation for several reasons.

- ✓ Vendors can learn more about the project from the GLWA Project Manager as well as better gauge if it is a fit for their business.
- ✓ Vendors can learn about other vendors who are interested in submitting a response. Prime vendors who are seeking qualified subcontractors, or smaller businesses who seek to partner with a larger firm, may discover "matchmaking" opportunities. An attendance list for all Pre-Bid/Proposal meetings is always published as an addendum in Bonfire.
- ✓ For any solicitation that qualifies for GLWA's Business Inclusion and Diversity (B.I.D.) Program, a Procurement representative will review the B.I.D. Program requirements and answer any questions vendors may have.

In addition to Pre-Bid/Proposal meetings, each GLWA solicitation also has a "Question and Answer Period." During this period, vendors may submit questions they have related to the project by the deadline noted in the Bonfire project page. These questions are then answered in an addendum which ensures that all vendors receive the same information, and that the solicitation process remains fair and transparent for all participating.

To learn more about any upcoming Pre-Bid/Proposal meetings, or to submit a question regarding a GLWA solicitation, please visit GLWA's Bonfire Procurement Portal. Any further questions on these topics may be directed to the GLWA Buyer of Record associated with the solicitation.

#### Bonfire ("Euna Solutions") Name Change

Vendors may have received notice recently from Bonfire announcing a rebranding and name change to "Euna Solutions." While communications from Bonfire will now be sent from the email domain @eunasolutions.com, GLWA wanted to assure the Vendor Community that no additional changes are expected and that the Bonfire Procurement Portal will continue to operate as usual.

#### **GLWA's Vendor Outreach Event**

GLWA is excited to announce that we will be hosting a Vendor Outreach Event on September 25, 2023. This event will be held in-person at Laurel Manor in Livonia, Michigan. Stay tuned for additional information and registration details in future editions of the *Pipeline* newsletter.

#### **Virtual Vendor Introduction Meetings**

If you are interested in learning more about doing business with GLWA, contact us at <u>GLWAVendorOutreach@glwater.org</u> to schedule a virtual vendor introduction meeting. Topics include information on submitting a competitive bid or proposal to any GLWA solicitation.

#### Keeping up with GLWA

Our Chief Executive Officer (CEO) Monthly Report provides a wealth of information and news about important initiatives within GLWA's service territory that impact GLWA, its member partners, and the public. To read the June 2023 Monthly Report, please click here.

#### What's Coming Down the Pipe?

Current Solicitations: Register in GLWA's <u>Bonfire</u> <u>Procurement Portal</u> for new solicitations and contract award information.

*Upcoming Procurements: Next Three to Nine Months*—See newsletter page 2.

#### Visit GLWA online!

To see the GLWA Vendor homepage, please visit <a href="https://www.glwater.org">www.glwater.org</a> or contact us via email at <a href="mailto:procurement@glwater.org">procurement@glwater.org</a>.

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## **Upcoming Solicitations July 2023**

Category	CIP#	Description/Project Title	<b>Budget Estimate</b>
Water System (next four to nine	months)		
Construction	122004	96-Inch Water Transmission Main Relocation- Phase III	\$90,000,000.00
Construction- Pre-Purchase	122004	96-Inch Water Transmission Main Relocation- Phase III- Pre-Purchase Pipe	\$2,300,000.00
Construction- Pre-Purchase	122004	96-Inch Water Transmission Main Relocation- Phase III- Pre-Purchase Valves	\$3,000,000.00
Construction	122016	Downriver Transmission Main Loop- Phase I	\$20,700,000.00
Wastewater Systems (next four			
Construction	260510	CSO Outfall Rehabilitation Phase VI	\$15,000,000
Construction	211005.2	WRRF Pump Station 2 VFD Replacements	\$12,000,000
Construction	211007	Pump Station No. 2 Bar Racks Replacement and Grit Collection System Improvements	\$96,000,000
		Improvements	Ψ70,000,000
Water System (next three mont)	18)		
N/A			
Wastewater (next three months	)		
Construction	260211	Emergency and Urgent Sewer Repair II	\$6,000,000
Construction	232002	Freud & Connor Creek Pump Station Improvements	\$125,000,000
Design-Bid-Build	261001	WRRF Rehabilitation of Secondary Clarifiers	\$6,000,000
Information Technology (next t	hree months	, <del>`</del>	T
Professional Services	N/A	*	\$3,500,000
Projects moved to Procurement	Team (Prep	paring for solicitation on Bonfire)	
Professional Services	0&M	CSO Facility Accusonic Meter Maintenance	\$3,000,000
Professional Services	O&M	Overhead Door Preventative Maintenance and Repairs	\$892,000
Professional Services	0&M	Snow Removal and De-icing Services	\$2,158106
Professional Services	O&M	Water and Wastewater Services Charges Consultant	\$300,000

 $\label{thm:bound} \mbox{Vendors should continue to monitor } \underline{\mbox{Bonfire}} \mbox{ for solicitation updates.}$ 

Acronyms					
<b>WRRF:</b> Water Resource Recovery Facility	<b>CSO:</b> Combined Sewer Overflow	WTP: Water Treatment Plant			



## **Procurement Pipeline**

**AGENDA ITEM #9B** 



**Great Lakes Water Authority** 

(313) 964-9157

www.glwater.org

August 2023 - Volume 51

Welcome to the August edition of The Procurement Pipeline, a monthly newsletter designed to provide updates on doing business with the Great Lakes Water Authority (GLWA).

#### **GLWA's 2023 Vendor Outreach Event**

In the July 2023 edition of the *Procurement Pipeline*, we announced that GLWA will be hosting a Vendor Outreach Event on September 25, 2023. GLWA's event will be held in-person at Laurel Manor in Livonia, Michigan and will help both existing and new vendors learn more about doing business with GLWA. Read below for details about GLWA's upcoming outreach event and how to register.

- ✓ The event will be held from 8:30am to 12:30pm. Laurel Manor will open at 7:30am for registration and networking opportunities. Breakfast will be served.
- Informative presentations bv Leadership will be followed by breakout sessions with GLWA Team Members involved in the procurement process.
- ✓ Dedicated resource rooms will be available throughout the event where vendors can speak one-on-one with members of the **GLWA** Procurement and Accounts Payable Teams as well network with other Vendor attendees and GLWA partners.

Registration is now open at the event's Whova Registration page. GLWA encourages interested Vendors to pre-register and download the free Whova App which will enable event attendees to create a unique profile and begin connecting and networking with other registered attendees both before and after the September 25th event.

GLWA looks forward to continuing to build relationships with the Vendor Community on whom we rely as an integral partner in our mission to provide water of unquestionable quality to the Southeastern Michigan communities that we serve. Questions about GLWA's Vendor Outreach Event may be directed via email to Michael Lasley and Megan Savage. We hope to see you there!

#### Bonfire (Euna Solutions) Multi-User Support **Feature Now Available**

Multi-user support is now available to vendors with profiles in GLWA's Bonfire Procurement Portal. This means vendors can now add multiple users from within their organization to a single Bonfire account. A new "invite" feature has been created which enables Vendors to merge existing Vendor profiles, removing duplicate records and enabling more effective collaboration. GLWA recommends Vendors review this new enhancement.

Instructions for creating a profile in Bonfire with multi-user support as well as instructions for merging existing vendor profiles under a single organizational account are available on Bonfire's Vendor Support page. Additional questions may be directed to Bonfire Technical Support.

#### **Virtual Vendor Introduction Meetings**

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Construction	122016	Downriver Transmission Main Loop-Phase I	\$20,700,000.00				
Wastewater Systems (next four to nine months)							
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Construction	211005.2	WRRF Pump Station 2 VFD Replacements	\$12,000,000				
Construction	211007	Pump Station No. 2 Bar Racks Replacement and Grit Collection System Improvements	\$96,000,000				
Water System (next thr	ee months)						
N/A							
Wastewater (next three	e months)						
Construction	260211	Emergency and/or Urgent Sewer Repair II	\$6,000,000				
Construction	on 232002 Freud & Connor Creek Pump Station Improvements		\$125,000,000				
Design-Bid-Build	261001	WRRF Rehabilitation of Secondary Clarifiers	\$6,000,000				
Professional Services	N/A	800MHz Radio Assessment and Solution Implementation	\$3,500,000				
Projects moved to Procurement Team (Preparing for solicitation on Bonfire)							
Professional Services	ervices O&M CSO Facility Accusonic Meter Maintenance		\$3,000,000				
110100010110110111000	3 60.7	Overhead Door Preventative Maintenance and	40,000,000				
Professional Services	O&M	Repairs	\$892,000				
Professional Services			\$2,158,106				
Professional Services			\$300,000				
	170506 &	5	·				
Professional Services	O&M						
Construction	ruction 260211 Sewer Rehabilitation and Repair II		\$18,000,000				

Vendors should continue to monitor **Bonfire** for solicitation updates.

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