



Financial Services Group
Procurement
735 Randolph Street, Suite 1508
Detroit, Michigan 48226
Phone: 313-964-9157

Procurement Board Summary

Contract Number: RFB 1163
Title: Sodium Bisulfite
Awarded Vendor: Sulco Chemicals, Ltd.- Toronto
Awarded Amount: \$3,003,000.00
Contract Length: 3 years, with two one-year renewal options
Prepared by: Rodney Sherrill, Procurement Specialist

Benchmarking was completed by comparing the bids for this project. This analysis confirmed that rates are in competitive range. The rate comparisons are illustrated in the attached document labeled bid tabulation.

A market analysis was performed, and the benchmarking and analysis confirmed that the price is competitive. Also, attached is the Sodium Bisulfite Market Analysis from the Federal Reserve Economic Data Pricing (FRED).

Procurement Method

Competitively bid – Request for Bid (RFB) Lowest responsive and responsible vendor			
Advertised:	4/10/18	Addendums released:	None
Distributed to:	171	Downloaded by:	16
Response due date:	5/01/18	Responses received:	3

Minority Business Enterprise (MBE): No
Detroit Based Business (DBB): No
Small Business Enterprise (SBE): No

Litigation

This vendor is not currently nor has been previously involved in any litigation with the GLWA.

Financials

A financial risk assessment was performed by the GLWA via Dun & Bradstreet and was determined that the selected vendor has the financial capacity to perform the tasks under this contract. This information is available for the Board of Directors to review upon request.



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Optimization Information

Vendor Response Survey:

See attachment: Sodium Bisulfite No Response Follow Up