



**Procurement Form (FOR)**

<b>Effective Date:</b> 5/1/2019	<b>Document #:</b> FSA_PRO_FOR_0040	<b>Revision Date:</b> 4/5/2023	<b>Revision#:</b> 2
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<b>Document Title:</b> Procurement Board Report-RFB	<b>Document Owner/Department:</b> Procurement Team
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**Date: April 17, 2023**  
**To: Suzanne R. Coffey, P.E., Chief Executive Officer**  
**From: Daniel Edwards, Procurement Manager**  
**Re: Procurement Report**

General Information			
Contract Number:	2204515	Project Owner:	Sanjay Patel
CIP#:	O&M		
Contract Title:	Loading, Hauling, and Disposal of Scum		
Vendor:	LGC Global, Inc.		
Budget:	Operations and Maintenance		
Federal/State Funded	<input type="checkbox"/> Yes <input checked="" type="checkbox"/> No		

Procurement Method			
Competitively bid – Request for Bid (RFB) Lowest responsive and responsible vendor			
Advertised:	2-14-23	Addendums released:	0
Buyer:	Kimberly Bennett-Ruffin	Downloaded by:	18
Response due date:	3-29-23	Responses received:	1

Cost Summary - LGC Global, Inc.				
Description	Estimated Total Tonnage	Unit of Measure	Unit Price	Extended Cost
<b>Initial Term - Three Years</b>				
Loading, Hauling, and Disposal of Scum	4,800	Per Ton	\$255.59	\$1,226,832.00
<b>First Renewal Term - One Year</b>				
Loading, Hauling, and Disposal of Scum	1,600	Per Ton	\$289.40	\$ 463,040.00
<b>Second Renewal Term - One Year</b>				
Loading, Hauling, and Disposal of Scum	1,600	Per Ton	\$309.46	\$ 495,136.00
<b>CONTRACT PRICE</b>				<b>\$2,185,008.00</b>



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Benchmarking was completed by comparing this bid to the previous contract. This analysis confirmed that rates are in competitive range.

Vendor Name	B.I.D. Plan (Pass/Fail)	Score w/o B.I.D.	State of Michigan (1 pt.)	GLWA Territory Area (1 pt.)	Economically Disadvantaged Territory (1 pt.)	Score w/B.I.D.	Certifications
LGC Global, Inc.	Pass	97	1	1	1	100	Yes

**Business Inclusion and Diversity (B.I.D.)**

B.I.D. program required

B.I.D. program not required

The recommended vendor for award submitted a B.I.D. plan per the requirements under this solicitation.

The recommended vendor for award did not submit a B.I.D. plan per the requirements under this solicitation.

The vendor received points for the following scored criteria:

Business presence in State of Michigan

Business presence in GLWA service territory area (list the territory)

Business presence in economically disadvantaged GLWA service territory area (list the territory)

**Other Data Requested by GLWA Board Members for Recommended Vendor**

Minority Business Enterprise (MBE): No

Detroit Based Business (DBB): No

Small Business Enterprise (SBE): Yes

Sub-Contractor(s) List:

National Trucking

HEPACO

Valicor Environmental Services

Vendor Response Survey: Attached



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**Litigation**

This vendor is not currently nor has been previously involved in any litigation with the GLWA.

**Financials**

A financial risk assessment was performed by the GLWA via Dun & Bradstreet and was **determined** that the selected vendor has the financial capacity to perform the tasks under this contract. This information is available for the Board of Directors to review upon request.

**Previous Contract**

Previous contract holder: Rickman Enterprise Group, LLC; PO 13438

The previous contract, 1803456, Loading, Hauling, and Disposal of Scum, was for the period of 7/1/2019 through 6/30/2023, for a total cost of \$1,209,719.99. Amendment No. 1 increased the unit price per ton from \$177.90 to \$263.52 per ton for the period of 10/1/22 through 6/30/23. The contract amount differences between the two contracts is provided in the table below. The proposed Contract No. 2204515 is for a three (3) year period with two (2) one-year renewal options.

Description	Contract No. 1803456	Contract No. 2204515
Contract Amount	\$1,209,719.99	\$2,185,008.00
Amendment No. 1	0.00	N/A
Contract Total	\$1,209,719.99	\$2,185,008.00

In addition, the proposed Contract No. 2204515 loading, hauling and disposal of scum unit price per ton has decreased versus the current Contract No. 1803456 unit price per ton.

<b>Loading, Hauling, and Disposal of Scum – Unit Price Comparison</b>		
Description	Contract No. 1803456	Contract No. 2204515
Loading, Hauling, and Disposal of Scum Initial Term, Unit Price per Ton	\$177.90 (7/1/19 – 9/30/22)	\$255.59 (7/1/23 – 6/30/26)
Amendment No. 1/1 <sup>st</sup> Renewal Option (as Bid)	\$177.90	\$289.40
Renewal Option (as negotiated for increase unit price per ton due to existing market conditions)	\$263.52 (10/1/22 – 6/30/24)	



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Charge if Consultant is called to WRRF and returned without disposing load(s) two or more times within a calendar month	\$1,000.00	N/A
Saturday Hauling Surcharge	\$250.00	N/A
2 <sup>nd</sup> Renewal Option	N/A	\$309.46