



GLWA Procurement

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Document Title:
Procurement Board Report

Document Owner/Department:
Procurement Team

Date: December 19, 2025

To: Suzanne R. Coffey, P.E., Chief Executive Officer

From: Daniel Edwards, Procurement Manager

Re: Procurement Report

General Information

Contract Number:	REQ-0007619	Project Owner:	Heather Badrak
CIP#:	132021		
Contract Title:	Imlay Pump Station VFD Improvements		
Vendor:	ABB Inc.		
Budget:	Capital Project		
Federal/State Funded	<input type="checkbox"/> Yes <input checked="" type="checkbox"/> No		
Buyer:	Sean Hallock		

Procurement Method

Specialized Procurement

Business Inclusion and Diversity (B.I.D.) - Not Applicable

This procurement is a single/sole source as the original equipment manufacturer (OEM) for the variable frequency drives under this proposed contract was ABB Switzerland. In the United States, the only OEM approved and certified provider for ACS1000 upgrades on that equipment is ABB, Inc., the awarded vendor. This designation ensures compliance with the OEM's engineering standards, access to proprietary firmware and tools, and adherence to factory approved safety and quality standards and procedures.

Specialized Procurement - Cost Summary - ABB

Description	Cost
VFD Serial No. 3BHB901000140 Preventative Maintenance & Upgrades Materials	\$231,139.74
VFD Serial No. 3BHB901000142 Preventative Maintenance & Upgrades Materials	231,139.74
VFD Serial No. 3BHB901000143 Preventative Maintenance & Upgrades Materials	231,139.74
VFD Serial No. 3BHB901000144 Preventative Maintenance & Upgrades Materials	231,139.74
On-Siter Field Service Technician Labor	152,016.30
Provisional Allowance	23,424.74
Totals	\$1,100,000.00

Provisionary Allowance is an amount included in the Contract Price to reimburse the Contractor for



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the cost to furnish and perform Work that is uncertain. Any remaining balance upon Final Completion shall be retained by the GLWA and not paid to the Contractor.

Litigation

This vendor is not currently nor has been previously involved in any litigation with the GLWA.

Financials

A financial risk assessment was performed by the GLWA via Dun & Bradstreet and was determined that the selected vendor has the financial capacity to perform the tasks under this contract. This information is available for the Board of Directors to review upon request.

Previous Contract

Previous contract holder: N/A