



Procurement Form (FOR)

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Document Title:
Vendor Response Follow-up

Document Owner/Department:
Procurement Team

Contract No. 2202956/Professional and Technical Services for Sewer Meter Support
Date: 3/30/2023

| Vendor | Contact Name | Email Address | Explanation of No Bid Submittal |
|---|---------------------|------------------------------|---|
| GWF | Alex Watson | alex.watson@gwf-group.com | The scope was not applicable to GWF. If the scope was to provide new meters, maintain, calibrate, etc, then GWF would likely have bid, as our products are designed with features and capabilities for management and remote diagnosis. However, with the need to manage competitor products that generally do not have these features, a contract like this would have been onerous and likely to have many potential risks. |
| PMA Consultants, LLC | Scott Worth | sworth@pmaconsultants.com | I was accessing the files as part of our ongoing support of the Procurement Group under CS-166 |
| MixOnSite USA, Inc. | Aga Rdzak | ardzak@mixon-site.com | We are a cellular concrete subcontractor. |
| Rotor Electric Company of Michigan, LLC | Benjamin Rosenberg | BRosenberg@rotorelectric.com | Upon examination of the Contract Documents, we determined that we did not have the qualifications and the expertise to self-perform the calibration, testing, and maintenance that would be required. We would need to subcontract to one of the companies that bid direct to GLWA. This would not allow us to be competitive or add value to the project. |
| SW Controls Div | Peter Howard | phoward@swcontrols.net | We did not submit a bid because this is not a service we provide. |



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| Wade Trim Associates | April Mack | amack@wadetrim.com | Wade Trim routinely downloads GLWA RFPs from Bonfire to evaluate opportunities to pursue. We did not feel this project was a good match for our firm at this time. |
| Hubbell, Roth & Clark, Inc. | Janice Stine | JStrine@hrcengr.com | HRC's Business Development team downloads documents as received and evaluates if the scope aligns with our current business model. Our team assessed the referenced RFP and determined it did not fit at this time. |
| LGC Global, Inc. | Avinash Rachmale | Avinash.Rachmale@lgccorp.com | LGC is contractors on installation and integration of the physical system than the design and technical/Professional services. It was not perfect fit for our scope. |
| RJN Group, Inc. | Zachary Matyja | zmatyja@rjnmail.com | We downloaded this bid opportunity because we are an engineering firm that performs a substantial amount of flow monitoring across the country. After reviewing, we did not feel we could be competitive in a low-bid opportunity in Michigan, where we do not currently have a local presence. |
| HB Systems, Inc. | Ann Lippert | ann@hbsystemsinc.com | HB Systems, Inc. is located in Texas and represent products in Texas and Oklahoma only. Therefore, we |



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| | | | are unable to provide a proposal for projects in Michigan. |
| RED Automation, LLC | Ethan Baughey | ethan@goredautomation.com | We didn't bid on the job due to the size of the job, we aren't able to scale up quick enough to service your needs. |
| HDR | James Scholl | James.Scholl@hdrinc.com | The scope of work for this project requires emergency construction and field services that HDR does not provide. Therefore, we did not submit a bid. |
| Metro Engineering Services, LLC | Nathaniel King | nking@metroes.net | MES did not submit a bid because after review of the solicitation, we felt this particular project would be outside of our expertise. |
| Applied Science, Inc. | Lisa Lynn | llynn@asi-detroit.com | Applied Science does not have the experience or the capability to meet all the required qualifications as stated in the RFI. We also perform the dye-dilution testing of these same meters, so we have chosen to not be directly involved in the calibration and installation work for these meters. |
| Clark Construction Company | Colt Odeh | COdeh@clarkcc.com | The scope of services requested by the subject solicitation is not aligned with our expertise. |



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| Stantac | Craig Lyon | Craig.Lyon@stantec.com | We read it to be more for a contractor type vendor then a professional service. |
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