



GLWA Procurement

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Document Title: Procurement Board Report	Document Owner/Department: Procurement Team
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Date: February 2, 2026
To: Suzanne R. Coffey, P.E., Chief Executive Officer
From: Daniel Edwards, Procurement Manager
Re: Procurement Report

General Information			
Contract Number:	Req-0004099	Project Owner:	Philip Kora
CIP#:	211005		
Contract Title:	Pump Station 2 Variable Frequency Drives Upgrade at the Water Resource Recovery Facility		
Vendor:	Clark Construction Company		
Budget:	Capital Project		
Federal/State Funded	<input checked="" type="checkbox"/> Yes <input type="checkbox"/> No		

Procurement Method			
Competitively bid – Request for Bid (RFB) Lowest responsive and responsible vendor			
Advertised:	July 14, 2025	Addendums released:	13
Buyer:	Kimberly Bennett-Ruffin	Downloaded by:	124
Response due date:	December 12, 2025	Responses received:	2

Business Inclusion and Diversity (B.I.D.) - Not Applicable

The recommended vendor for award submitted a B.I.D. plan per the requirements under this solicitation. (Plan Only)

Vendor <i>(In order of highest to lowest)</i>	B.I.D. Plan <i>(Pass/Fail)</i>	Scored Criteria <i>(0 or 1)</i>			Cert.	Score w/o B.I.D.	Score with B.I.D.
		State of Michigan	GLWA Territory	Econ. Territory			
Clark Construction Company	Pass	N/A	N/A	N/A		100.00	N/A
FH Pashen	Pass	N/A	N/A	N/A		85.34	N/A



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RFB - Cost Summary – Clark Construction Company

Description	Cost
General Requirements: Supervision, P&P Bonds, Insurances, Permits, GC's, Mobilization, Demobilization	\$6,242,110.00
Emerson Ovation/VFD Integration: Including Graphics, Database/Alarming Development & Loop Drawings	1,459,000.00
New 1,000 HP Medium Voltage VFD's	3,887,000.00
1,000 HP Motors: All Costs Associated with Delivery of Motors to Site	3,792,000.00
Integration of Existing Pumps with New Motors and VFDs: Specification Section 40 05 93	940,000.00
Dynamic Analysis: Cost for This Item is Included Above in the Integration Line Item, and Covers Study and 15 Separate Site Visits by Specified Consultant	0.00
Transformer T-A and T-B: Includes Cost of Transformers T-A & T-B and Delivery to Site	1,601,000.00
Electrical Building 1 (EB-1) Work	311,000.00
Electrical Building 13 (EB-13A) Work: Demolition, Concrete, Rehab Work, Masonry, Metal Fabrication, Aluminum Doors & Frames, Identification Devices, HVAC & Plumbing Equipment, and Electrical Work and Other Misc. Elements	6,365,500.00
Pump Station 2 (PS-2) Work: Includes All Major Electrical Work	4,218,000.00
Pump Station 2 (PS-2) Substation Yard Work: Includes Installing T-A & T-B, NGR & All Electrical Site Work, Including Refeeding Substations EB-19 & EB-20. Also Includes Concrete, Steel, Paint, Earthwork, Fencing, and Other Misc. Work	6,905,390.00
Bidder's ADD or DEDUCT PRICE for VFD Manufacturer's responsibility for the OEM warranty of the VFDs, to include the Emerson integrated PLC based control	253,412.00
Provisional Allowance for existing raceway replacement and modifications	200,000.00
Provisional Allowance for third party structural testing to be coordinated by Contractor	25,000.00
Provisional Allowance for HVAC BMS integration services provided by GLWA's acting integrator, AGM	40,000.00
Provisional Allowance for pump dynamics modifications	250,000.00
Provisional Allowance for Owner's authorized changes	2,000,000.00
Provisional Allowance for Equipment sole-sourced from Emerson	300,000.00
Totals	\$38,789,412.00

Provisionary Allowance is an amount included in the Contract Price to reimburse the Contractor for the cost to furnish and perform Work that is uncertain. Any remaining balance upon Final Completion shall be retained by the GLWA and not paid to the Contractor.

Benchmarking was completed by comparing the bids for this project. This analysis confirmed that



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rates are in competitive range. The rate comparisons and allowances (if any) are illustrated in the attached bid tabulation.

Other Data Requested by GLWA Board Members for Recommended Vendor

Minority Business Enterprise (MBE): No
Detroit Based Business (DBB): No
Small Business Enterprise (SBE): No

Sub-Contractor(s) List:

Clark Contracting Services
Rotor Electric
Blue Star Demolition
De-Cal Mechanical
Concrete Placement
Signature Contracting

Vendor Response Survey: Yes

Litigation

This vendor is not currently, nor has it been previously involved in any litigation with GLWA.

Financials

A financial risk assessment was conducted by GLWA via Dun & Bradstreet, and it was determined that the selected vendor has the financial capacity to perform the tasks under this contract. This information is available for the Board of Directors to review upon request.

Previous Contract

Previous contract holder: N/A