

Effective Date: Document #: Revision Date: Revision#: 7/1/2024 FSA\_PRO\_TPL\_0024 7/21/2025 1

**Document Title:** 

**Procurement Board Report** 

**Document Owner/Department:** 

**Procurement Team** 

**Date: October 16, 2025** 

To: Suzanne R. Coffey, P.E., Chief Executive Officer

From: Daniel Edwards, Procurement Manager

Re: Procurement Report

General Information					
Contract Number:	REQ-0006337,	Project Owner:	Biji Varghese		
	REQ-0006980				
	REQ-0006981				
CIP#:	N/A				
Contract Title:	Sodium Hypochlorite				
Vendor:	JCI Jones Chemicals, Inc. and PVS Nolwood Chemicals, Inc.				
Budget:	Operations and Maintenance				
Federal/State Funded	□Yes ⊠No				

Procurement Method					
Competitively bid – Request for Bid (RFB) Lowest responsive and responsible vendor					
Advertised:	vertised: 9-17-2025 Addendums released: 2				
Buyer:	Tina Clinkscales	Downloaded by:	31		
Response due date:	10-13-2025	Responses received:	3		

# Business Inclusion and Diversity (B.I.D.) - Applicable

The recommended vendor for award submitted a B.I.D. plan per the requirements under this solicitation.

Vendor	B.I.D.	Score	ed Criteria (0 or 1)		Cert.	Score	Score
(In order of highest to	Plan	State of	GLWA	Econ.		w/o	with
lowest)	(Pass/Fail)	Michigan	Territory	Territory		B.I.D.	B.I.D.
JCI Chemicals, Inc.	Pass	1	1	0	No	97.00	99.00
PVS Nolwood	Pass	1	1	1	No	89.47	92.47
Chemical, Inc.							
Alexander Chemicals,	Pass	0	0	0	No	81.84	81.84
Inc.							



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RFB - Cost Summary - Sodium Hypochlorite					
Description	Estimated Annual Quantity	Unit of Measure	Unit Cost	Annual Cost	
JCI Jones Chemicals Inc.	1,900,000	Gallon	\$1.41	\$2,821,500.00	
PVS Nolwood Chemicals, Inc.	1,900,000	Gallon	\$1.61	\$3,059,000.00	
Alexander Chemical Corporation	1,900,000	Gallon	\$1.76	\$3,355,000.00	

Provisionary Allowance is an amount included in the Contract Price to reimburse the Contractor for the cost to furnish and perform Work that is uncertain. Any remaining balance upon Final Completion shall be retained by the GLWA and not paid to the Contractor.

Benchmarking was completed by comparing the bids for this project. This analysis confirmed that rates are in competitive range. The rate comparisons and allowances (if any) are illustrated in the attached bid tabulation.

### Other Data Requested by GLWA Board Members for Recommended Vendor

Minority Business Enterprise (MBE): No Detroit Based Business (DBB): No Small Business Enterprise (SBE): No

Sub-Contractor(s) List: N/A

Vendor Response Survey: N/A

## Litigation

This vendor is not currently nor has been previously involved in any litigation with the GLWA.

#### **Financials**

A financial risk assessment was performed by the GLWA via Dun & Bradstreet and was determined that the selected vendor has the financial capacity to perform the tasks under this contract. This information is available for the Board of Directors to review upon request.



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### **Previous Contract**

Previous contract holder: PVS Nolwood Chemicals, Inc.

The previous contract Requisition Nos. REQ-0001999, REQ-0002136, REQ-0002137/SCN-0000646 Sodium Hypochlorite, was for the period of 11/1/2024 through 12/31/2025, for \$6,298,968.75. The contract amount differences between the two contracts are provided in the table below.

Previous Contract	Proposed Contract			
PVS Nolwood Chemicals,	JCI Jones Chemicals Inc. PVS Nolwood Chemicals,			
Inc.				
11-1-2024 to	1-1-2026 to	1-1-2026 to		
12-31-2025	12-31-2026	12-31-2026		
\$2.885/Gallon	\$1.49/Gallon	\$1.61/Gallon		
<b>Contract Amount</b>	Contract Amount	<b>Contract Amount</b>		
\$6,298,968.70	\$6,326,391.00	\$2,369,115.00		

GLWA Facilities	Supplier	Amount of Chemical/year (Gallons)	Price/ton (\$)	Annual Contract Amount	Fund Allocation (\$) Three (3) Year Total (One Year with Two (2) One-year renewal
CSO Basins	JCI Jones Chemicals, Inc.	1,415,300	\$1.49	\$2,108,797.00	options) \$6,326,391.00
Water Resource and Recovery Facility	PVS Nolwood Chemicals, Inc.	450,000	\$1.61	\$724,500.00	\$2,173,500.00
*Water Operations Belle Isle Intake	PVS Nolwood Chemicals Inc.	40,500	\$1.61	\$65,205.00	\$195,615.00
All Plants/One year total Total Three (3) Year Contract Amount		nount		\$2,898,502.00	\$8,695,506.00



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\*The unit price per gallon for Sodium Hypochlorite has decreased from \$2.885 to \$1.49 and \$1.61. The increase in overall cost is due to the addition of Water Operations Bell Isle Intake's usage of the chemical captured in this agreement.