



Procurement Form (FOR)

Effective Date:
5/1/2019

Document #:
FSA_PRO_FOR_0039

Revision Date:
N/A

Revision#:
0

Document Title:
Procurement Board Report-RFP

Document Owner/Department:
Procurement Team

Date: August 30, 2021
To: Suzanne Coffey, Interim Chief Executive Officer
From: Daniel Edwards, Procurement Manager
Re: Procurement Report

General Information

Contract Number:	1904219	Project Owner:	Jeff Small
Contract Title:	Enterprise Asset Management System Software and Implementation Services		
Vendor:	NEXGEN Utility Management		
Budget:	Operations and Maintenance		

Procurement Method

Competitively bid – Request for Proposal (RFP) Qualification Based Selection (QBS) – Evaluation Committee			
Advertised:	11/15/2019	Addendums released:	2
Buyer:	Mahfuz Rahman	Downloaded by:	165
Response due date:	01/21/2020	Responses received:	11

Cost Summary - Vendor Name

Description	Proposed Cost	Negotiated Cost
Task 1 – Project Initiation and Planning	\$1,099,860.00	\$725,592.00
Task 2 – Project Execution: Installation and Implementation	615,020.00	1,015,828.00
Task 3 – Project Execution: Integrations/Interfaces	579,140.00	507,914.00
Task 4 – Project Execution: Data Migration/ Conversion	375,820.00	380,936.00
Task 5 – Project Execution: Testing	105,800.00	253,957.00
Task 6 – Project Execution and “Go-Live”	297,720.00	380,936.00
Task 7 – Project Closure	264,600.00	362,796.00
Task 8 – Software Subscription Year 1-5	1,077,531.00	1,077,531.00
Task 9 – Software Subscription Year 6-7 <i>(Added)</i>	N/A	654,093.00
Task 10 – Optional Interfaces <i>(Added)</i>	N/A	225,000.00
Task 11 – Travel Allowance <i>(Added)</i>	N/A	150,000.00
Task 12 – Provisionary Allowance <i>(Added)</i>	N/A	600,000.00
Totals	\$4,415,491.00	\$6,334,583.00



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Provisionary Allowance is an amount included in the Contract Price to reimburse the Contractor for the cost to furnish and perform Work that is uncertain. Any remaining balance upon Final Completion shall be retained by the GLWA and not paid to the Contractor.

Benchmarking was completed by comparing the proposals for this project. This analysis confirmed that rates are in competitive range. The rate comparisons and allowances (if any) are illustrated in the attached cost tabulation.

Evaluation Committee: (Designation - Organization)

- A - IT Manager - GLWA
- B - Team Leader - GLWA
- C - Management Professional - GLWA
- D - Manager - GLWA
- E - Director - GLWA
- F - Director - GLWA
- G - Management Professional - GLWA
- H - Team Leader - GLWA
- I - Manager - GLWA
- J - Engineer - GLWA
- K - Manager - GLWA

Evaluation Score(s) - Maximum Score Possible: 300

The Evaluation Committee independently reviewed and scored the proposals in accordance with GLWA's policy. The rankings are below.

Vendor (Highest to lowest score)	Score
Nexgen Asset Management	226.32
21 Tech LLC	214.53
Black & Veatch Ltd. Of Michigan	198.29
Starboard Consulting	183.21
LLP North America	179.10
Data Transfer Solutions, LLC	58.57
Tata Consultancy Services	0
DXC Technology	0
Nobel Systems Inc	0
Cardno, Inc	0
Smart Energy Water	0



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Other Data Requested by GLWA Board Members

Minority Business Enterprise (MBE): N/A
Small Business Enterprise (SBE): METCO (Sub-Contractor)
Woman Business Enterprise (WBE): N/A
Disadvantaged Business Enterprise (DBE): N/A
Detroit Based Business (DBB): N/A
Other: N/A

Sub-Contractor(s) List: METCO

Vendor Response Survey: N/A

Litigation

This vendor is not currently nor has been previously involved in any litigation with the GLWA.

Financials

A financial risk assessment was performed by the GLWA via Dun & Bradstreet and was determined that the selected vendor has the financial capacity to perform the tasks under this contract. This information is available for the Board of Directors to review upon request.