



Procurement Form (FOR)

Effective Date:
5/1/2019

Document #:
FSA_PRO_FOR_0040

Revision Date:
1/18/2022

Revision#:
1

Document Title:
Procurement Board Report-RFB

Document Owner/Department:
Procurement Team

Date: October 21, 2022
To: Suzanne R. Coffey, P.E., Chief Executive Officer
From: Daniel Edwards, Procurement Manager
Re: Procurement Report

General Information

Contract Number:	2102983	Project Owner:	Biren Saparia
Contract Title:	SCADA System Professional Services		
Vendor:	PCI, LLC		
Budget:	Operations and Maintenance		

Procurement Method

Competitively bid – Request for Bid (RFB) Lowest responsive and responsible vendor			
Advertised:	7-25-22	Addendums released:	2
Buyer:	Gerald Moore	Downloaded by:	59
Response due date:	9-9-22	Responses received:	2

Cost Summary – PCI, LLC

Description	Cost
Task 1 – SCADAPACK – C Program Update	\$304,254.92
Task 2 – WAMR Tie-In with Pump Stations	55,185.00
Task 3 – OSI Assessment, Recommendations, and Implementation	22,430.00
Engineer 3	740,000.00
Engineer 2	440,000.00
Ovation Engineer 2	660,000.00
Rockwell Engineer 2	200,000.00
RF Engineer	200,000.00
Network Engineer	748,000.00
OSI PI Engineer	200,000.00
Instrument Technician Level 3	750,000.00
OVERTIME – Instrument Technician Level 3	37,500.00
Instrument Technician Level 2	650,000.00
OVERTIME – Instrument Technician Level 2	32,500.00
Instrument Mechanic	420,000.00
OVERTIME – Instrument Mechanic	21,000.00
Industrial Cyber Security Professional	264,000.00
Project Manager	250,000.00
Allowance – Hardware Services	600,000.00



Procurement Form (FOR)

Effective Date: 5/1/2019	Document #: FSA_PRO_FOR_0040	Revision Date: 1/18/2022	Revision#: 1
------------------------------------	--	------------------------------------	------------------------

Document Title: Procurement Board Report-RFB	Document Owner/Department: Procurement Team
--	---

Allowance – Software Purchases	300,000.00
Three-year Totals	6,894,869.92
Renewal Option 1	2,171,000.00
Renewal Option 2	2,171,000.00
Total Cost	\$11,236,869.92

All allowances are amounts included in the Contract Price to reimburse the Contractor for the cost to furnish and perform Work that is uncertain. Any remaining balance upon Final Completion shall be retained by the GLWA and not paid to the Contractor.

Benchmarking was completed by comparing the bid for this project and the previous contract, GLWA-CS-090A, along with the attached bid tabulation. This analysis confirmed that rates are in competitive range. The rate comparisons and allowances (if any) are illustrated in the attached bid tabulation and the cost summary for GLWA-CS-090A.

Vendor Name	B.I.D. Plan (Pass/Fail)	Score w/o B.I.D.	State of Michigan (1 pt.)	GLWA Territory Area (1 pt.)	Economically Disadvantaged Territory (1 pt.)	Score w/B.I.D.	Certifications
PCI, LLC	Pass	97.00	1	1	1	100.00	No
*CEC Controls Company							

*Bid Not Responsive - Vendor did not submit a bid bond with its bid as required by the RFB.

Business Inclusion and Diversity (B.I.D.)
<input checked="" type="checkbox"/> B.I.D. program required <input type="checkbox"/> B.I.D. program not required
<input checked="" type="checkbox"/> The recommended vendor for award submitted a B.I.D. plan per the requirements under this solicitation. <input type="checkbox"/> The recommended vendor for award did not submit a B.I.D. plan per the requirements under this solicitation.
The vendor received points for the following scored criteria:
<input checked="" type="checkbox"/> Business presence in State of Michigan
<input checked="" type="checkbox"/> Business presence in GLWA service territory area (list the territory) – Wayne County



Procurement Form (FOR)

Effective Date:
5/1/2019

Document #:
FSA_PRO_FOR_0040

Revision Date:
1/18/2022

Revision#:
1

Document Title:
Procurement Board Report-RFB

Document Owner/Department:
Procurement Team

Business presence in economically disadvantaged GLWA service territory area (list the territory) – Detroit

Other Data Requested by GLWA Board Members for Recommended Vendor

Minority Business Enterprise (MBE): Yes
Detroit Based Business (DBB): Yes
Small Business Enterprise (SBE): Yes

Sub-Contractor(s) List:

CDM Smith
Wade Trim
LGC Global, Inc.

Vendor Response Survey:
Vendor Response Follow-up form attached.

Litigation

This vendor is not currently nor has been previously involved in any litigation with the GLWA.

Financials

A financial risk assessment was performed by the GLWA via Dun & Bradstreet and was determined that the selected vendor has the financial capacity to perform the tasks under this contract. This information is available for the Board of Directors to review upon request.

Previous Contract

Previous contract holder:

The previous contract, GLWA-CS-090A, Instrumentation & SCADA Systems Service, was for the period of 8/14/2017 through 2/14/2023, for \$12,621,360.76 of which \$9,127,767.86 has been spent to date. The contract amount differences between the two contracts are provided in the table below.



Procurement Form (FOR)

Effective Date:
5/1/2019

Document #:
FSA_PRO_FOR_0040

Revision Date:
1/18/2022

Revision#:
1

Document Title:
Procurement Board Report-RFB

Document Owner/Department:
Procurement Team

Contract Comparison

Previous Contract PCI, LLC 2017-2023		New Proposed Contract PCI, LLC 2023 -2027	
Description	Cost	Description	Cost
Duration 8/14/17 - 2/14/23	\$12,621,360.76	Duration 2023 - 2027	\$11,236,869.92