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Document Title: Document Owner/Department:

Vendor Response Follow-up Procurement Team

Contract No./Title: 2004825/Construction Manager at Risk (CMAR) 96" Water Transmission Main Relocation Project

Date: 10/4/2021

Vendor	Contact Name	Email Address	Explanation of No Bid Submittal
JMK Engineering, Inc.	John Krause	john.kause@jmkpm.com	We are not a CM at risk firm, we looked at the documents for Commissioning scopes.
Applied Science, Inc.	Lisa Lynn	llynn@asi-detroit.com	We were included as a subconsultant on the team for Clark Construction Company.
Lanzo Construction Company	John D'Alessandro	johnd@lanzo.org	Lanzo was currently committed to ongoing Bidding and Design/Build projects during GLWA Pre-Solicitation meetings and Bid Closing date and therefore we were unable to tender a proposal.
Texas Art Supply	Elisa Ullosa	cs@texasart.com	Texas Art Supply does not provide any services.
Ric-Man Const., FL	Danny Mancini	dmancini@ric-manfl.com	We do not have CMAR experience.

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Turner Construction Company	Dann McDonald	dmcdonald@tcco.com	Having pursued commercial and tenant interior CMAR projects with the GLWA in the past, Turner downloaded the RFP for the aforementioned project, from Bonfire, to learn more about the proposed project. Upon evaluation, however, we observed that the scope of work was primarily focused on water transmission mains; the design, build and operation of a water booster station; and related water facility construction. Unfortunately, this type of heavier civil construction is not within our range of expertise in the local Michigan marketplace. Additionally, the operation of water facilities is not a service that we offer. Therefore, we declined to pursue.
WSP USA, Inc.	James Rydquist	James.Rydquist@wsp.com	I was interested to see whom was submitting as the CMAR and if there was a role for us. In general the CMAR submittals would come from a contractor and there is limited scope for a designer. I spoke with some contractors that were interested but didn't see a fit with what WSP would be interested in providing for this type of contract.



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McNally Tunneling Corporation	Joshua Suffel	jsuffel@mcnallycorp.com	McNally Tunneling Corporation does not have any CMAR experience. If the project would have been procured as an traditional Design-Bid-Build, McNally would have likely bid on the project
Weiss Construction Co.,, LLC	Joe Mulville	jmulville@weiss-construction.com	We did not feel we had the required CMAR experience to meet the RFP requirements.
Stevens Engineers and Constructors	John Vasell	jvasell@stevensec.com	Stevens Michigan Division is a specialty subcontractor.  Millwright Services/Equipment Setting/ Heavy Rigging/Ironworking and Steel Erection/Industrial Maintenance. The CM RFI was out of our scope.
Mack Industries, Inc.	Mark Hilty	mhilty@mackconcrete.com	Mack Industries did not furnish a bid because we are a supplier of precast concrete products and do not provide construction management.
ConstructConnect	Amy Xie	Amy.Xie@constructconnect.com	We are a software/data company



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			primarily.
Commercial Contracting Corporation	Matt Glaz	matt.glaz@cccnetwork.com	The scope of the project was not something that we wanted to take on with our existing commitments at this time.
Spaulding DeDecker	Catherine DeDecker	cdedecker@sda-eng.com	Spalding DeDecker is not a Construction Manager. On this type of project, we would perform as a sub-consultant to the prime for professional engineering and surveying.
Peterson and Matz, Inc.	Kyle Bentley	Kyle.Bentley@petersonandmatz.com	Peterson and Matz is a Manufacturers Rep for process equipment. Therefore just looking at any equipment.
HDR, Inc.	James Scholl	James.Scholl@hdrinc.com	Because HDR does not meet the RFP scope and requirements for leading a team as a Construction Contractor, we did not submit a proposal.
Shook Construction	Jeff Dentzer	jdentzer@shookconstruction.com	Most of our work is within the gates of water and wastewater plants, not on tunnel
Structural Technologies	Graham E. Bell	gebell@structuraltec.com	We reviewed the scope and did not believe we were properly positioned or staffed



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NTH Consultants, Ltd.	Lisa Dilg	LDilg@nthconsultants.com	with proposal personal to provide a quality proposal at this time.  NTH Consultants, Ltd. was unable to find a CM team that did not pose a conflict of
Rotor Electric Company of Michigan, LLC	Benjamin Rosenberg	BRosenberg@rotorelectric.com	Rotor Electric Company of Michigan participated as a subcontractor and is part of the Clark/D'Agostini Team.
PMA Consultants, Inc.	Mary Aiello	maiello@pmaconsultants.com	PMA Consultants submitted as a subconsultant on the Clark Construction team.
Kennedy Industries	Keith Sikaitis	ksikaitis@kennedyind.com	We were only looking at the Project from an "equipment suppliers" perspective. We have supplied the Kennedy Double Disc Gate Valves on the 14-Mile Transmission Loop, Waterworks Park, Wick Road Projects and were looking to see if there were any valves included in the Project.
Northwest Pipe Company	Gary Lewis	GLEWIS@nwpipe.com	Northwest Pipe Company is strictly a supplier on this project.



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Kitch Attorneys & Counselers	John Sier	john.sier@kitch.com	Kitch is not a construction manager, so Kitch did not submit a proposal.
Pre-Construction Media	Nandish Doshi	dish@preconstructionmedia.com	Unfortunately, we are an Above Ground Audio Video Firm thus we passed.
Greeley and Hansen, LLC	James Sullivan	jsullivan@greeley-hansen.com	While we had interest in the solicitation, we were unable to form the right team to meet GLWA's needs on this contract.
American-Ductile Iron/SpiralWeld Pipe	Anooj Kothari	AKothari@american-usa.com	AMERICAN Ductile Iron/SpiralWeld pipe is a heavy metals manufacturer of both ductile iron and spiral welded steel pipe. This project required the services of a construction management team to manage this project which is beyond the scope of what we could provide. We intend to reach out to the selected CMAR team in hopes of assisting and supplying the 96" spiral welded pipe transmission line.
MixOnSite USA, Inc.	Aga Rdzak	ardzak@mixonsite.com	We are a small subcontractor so we did submit our proposal to the General Contractors.
Jacobs	Jason Matteo	Jason.Matteo@jacobs.com	Jacobs Consultants, Inc. is the Engineer of Record for this project. We were selected by GLWA and awarded a contract for



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			professional engineering services in January 2020 and commenced with the our engineering services in June 2020. We supported GLWA in the development of RFP documents for the CMAR solicitation. We are also supporting GLWA in the evaluation of CMAR proposals. Given the above, Jacobs was precluded from also pursuing this project as a prospective CMAR bidder.
National Welding	Jared Bradfield	jared@national-welding.com	National Welding is a subcontractor interested in providing a proposal for field welding to the successful CMAR or General Contractor that installs the pipe. We are registered on the planholder list because we wish to closely follow the project but never intended to bid as CMAR.
Barnard Construction Company	Gavin Tasker	gavin.tasker@barnard-inc.com	We didn't submit a bid due to available resources and timing of the procurement.
Cathodic Protection Management, Inc.	Lynne Brodie	lynneb@corrosionspecialists.com	Cathodic Protection Management, Inc. isn't a CMARwe would be a sub to the contractor.



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Detroit Pump	Gary Maley	Gary.Maley@detroitpump.com	We are an equipment supplier to the contractors bidding on this project.
Hamlett Engineering Sales Co. DBA HESCO Group, Inc.	Heather Walker	heather.walker@hesco-mi.com	We did not submit a bid directly to GLWA as we are an equipment vendor and not a construction company.
GHD	Daniel Schechter	Daniel.Schechter@ghd.com	GHD reviewed this project as a potential subconsultant to a prime contractor. The project size is above what our firm would pursue as a prime contractor.
Frontline Technical Sales Group, LLC	Robert Villarreal	Robert.villarreal@frontlinetsg.com	Frontline Technical Sales group is a manufacturer's representative for process instrumentation, particularly Krohne - a manufacturer of electromagnetic flow meters that have been specified on GLWA projects in the past. We are not an engineering firm/construction contractor, and for this project we were looking to provide competitive pricing on any inline electromagnetic flow meters that would be associated with the bid, which I believe



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			would come at a later time.
DeCal, Inc.	Tom Cottrell	tcottrell@de-cal.com	De-Cal will not normally bid construction manager work, we can if asked to though.  Transmission Main Work is generally done by transmission line workers not Plumbers/Pipefitters.  De-Cal did not feel it could be competitive on the project.  Neither GLWA nor any Contractors asked De-Cal to quote the project or any portion of the project.
Cascade Consultants, LLC	Timothy Cascade	timothy@cascade-consultants.com	We declined to bid on this as we are a valve supplier only.
Bearing Service, Inc.	David Hornbeck	dhornbeck@bearingservice.com	Bearing Service is a distributor of Bearing and power transmission components, belts, chain, gearboxes etc. We do not provide construction services or supply pipes and valves.
Brierley Associates Corporation	Steven Vinci	svinci@brierleyassociates.com	Brierley Associates would serve as a subconsultant to a larger team for CM and not lead this as a Prime.
Burns & McDonnell	Stephen Boden	sboden@burnsmcd.com	We weren't suited to provide the best value to GLWA on this project, so we decided not to chase this project.



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Ancona Controls, Inc.	Beth Ancona	beth@anconacontrols.com	We did not open this bid opportunity based on the title as it did not appear to relate to our area of expertise.  We do not handle Water Transmission Mains. We are more involved with electrical infrastructure.
Ballard Marine Construction	Tony Raphael	tony.raphael@ballardmc.com	Ballard Marine is a marine construction and diving centric based contractor and viewed this proposal to see if there were any opportunities for marine construction and/or diving. Seeing that the job was mainly open cut and micro tunneling Ballard Marine could not and did not qualify to submit on this proposal.
Walsh Group	Joseph Firas	fjoseph@walshgroup.com	The Walsh Group values Great Lakes Water Authority and examines every individual opportunity during procurement. Even though we enjoy delivery projects consistently for GLWA, we have to pursue projects that best fit our capabilities and performance criteria to ensure the project can be successful both for us and our customers.



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			This particular project included high risk scope elements, a very long duration and challenging performance requirements that did not align with the strengths of our region for our corporate office to support this pursuit. It is our goal to always provide GLWA with the right kind of leadership and expertise on every project we pursue and if we aren't able to do that, it is better for us to choose to not submit a proposal. That was the case for this project. This in no way changes how we will evaluate future GLWA procurements or our intent to pursue many more opportunities with GLWA in the future. We look forward to our continued collaborative success and providing our best expertise for GLWA.
Rangeline Pipeline Services	Scott Noonan	snoonan@rangeline.com	We are a subcontractor looking at tapping and linestopping as part of the overall scope of this project. We would be providing scope of work and pricing to the GC's and not bidding as a GC ourselves.



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Pci-Vetrix	Hassan Hajami	hajami@pci-vetrix.com	We did not submit a proposal for this project as it was outside of our core business.
CJGeo	Kirk Roberts	kirk@cjgeo.com	We did not submit a package because we're an abandonment grouting subcontractor, not a prime.
Cavanaugh and Quesada, PLC	Peter J. Cavanaugh	pcavanaugh@cqlawfirm.com	We are not contractors. I was simply monitoring this project to see who was bidding and who was the selected contractor. Bonfire won't let someone look at bid documents without making them a "bidder."
Municipal & Contractors Sealing Products – North	Jeremy Recklein	jeremy@mcspinc.com	We did not bid this project because there was no work on it for us.
E&M Design Solutions	Melissa Ansorge	masorge@emdsmi.com	We decided not to bid on the Construction Manager bid since it is CMAR.
Gilson Engineering Sales	Wil Rahenkamp	wr@gilsoneng.com	After reviewing the specifications I could not find anything that I could provide with our linecard.



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Blaze Contracting, Inc.	Gail Turk	gturk@blazecontracting.net	Blaze did not bid the project due to Blaze's bid schedule and committed resources at and during the time of bid.
L. D'Agostini & Sons, Inc.	Michael D'Agostini	miked@ldagostini.com	L. D'Agostini and sons did bid this project as a member of a joint venture with Clark Construction.
Ric-Man Construction, Inc.	Gino D'Agostini	GDAgostini@ric-man.com	<ol> <li>RCI alone did not meet the CMAR minimum qualifications as defined in the GLWA Procurement Solicitation for this project.</li> <li>RCI's interest in the project is the installation of the 96" Water Pipe and its appurtenances. As the CMAR is required to solicit at least three (3) bids from contractors to perform the work, and GLWA's intention per the CMAR Agreement is to award the Work to the lowest bidder, RCI's interest in this project would be the installation packages that the CMAR, or GLWA, ultimately solicit for pricing.</li> <li>Had GLWA solicited pricing for watermain installation utilizing the Request for Bid (RFB) process, which</li> </ol>

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			RCI feels would have been a more appropriate avenue, RCI would have been able to submit a competitive bid. RCI is still interested in the project and future bid packages for the watermain installation work.
OHM Advisors	Erin Valmont	Erin.Valmont@ohm-advisors.com	We downloaded to review the documents. We thought we may partner with a construction firm, but did not.
1st call Technical Services, Inc	Ron Olson	rolson@1stcall-technical.com	Staff availability is/was the primary reason for not bidding.
THALLE Construction Company	Seth Rowney	srowney@thalle.com	<ul> <li>This is a new market for Thalle- In looking at the perceived competition and market capabilities, we did not feel that we would have been competitive. Obviously seeing the bid results of who submitted changes that opinion, but hindsight always provides clarity.</li> <li>Other projects bidding-Unfortunately, we had multiple \$100M+ project bidding in the</li> </ul>

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			same time frame that were to existing clients or existing markets. Combined with the item above, we felt it was prudent to focus on the opportunities that provided us with the best chance at success.
The Christman Company	Mary LeFevre	mary.lefevre@christmanco.com	The Christman Company reviews the GLWA's Procurement News each month to familiarize ourselves with upcoming projects, and we also review projects in GLWA's Bonfire Procurement Portal. In regard to the referenced project, while we were aware of it, to the best of my knowledge no one in our firm submitted an Intent to Bid. For that particular project we did not have current available resources to pursue it at the time.