



Procurement Form (FOR)

Effective Date:
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Document Title:
Procurement Board Report-RFB

Document Owner/Department:
Procurement Team

Date: September 17, 2021
To: Suzanne Coffey, Interim Chief Executive Officer
From: Daniel Edwards, Procurement Manager
Re: Procurement Report

General Information

Contract Number:	1903453	Project Owner:	Biren Saparia
Contract Title:	Systems Control Center Support Services		
Vendor:	PCI Vetrix		
Budget:	Operations and Maintenance		

Procurement Method

Competitively bid – Request for Bid (RFB) Lowest responsive and responsible vendor			
Advertised:	6/21/21	Addendums released:	1
Buyer:	Kimberly Bennett	Downloaded by:	82
Response due date:	8/2/21	Responses received:	7

***Cost Summary – PCI Vetrix**

Description	Estimated Hours	Hourly Rate	Cost
Team Lead/Supervisor	6,240	\$85.00	\$530,400.00
Systems Technician/Operator	6,240	\$80.00	499,200.00
Technician/Operator Trainee	6,240	\$75.00	468,000.00
Operational Support Engineer	6,240	\$85.00	530,400.00
Totals			\$2,028,000.00

Provisionary Allowance is an amount included in the Contract Price to reimburse the Contractor for the cost to furnish and perform Work that is uncertain. Any remaining balance upon Final Completion shall be retained by the GLWA and not paid to the Contractor.

Benchmarking was completed by comparing the bids for this project. This analysis confirmed that rates are in competitive range. The rate comparisons and allowances (if any) are illustrated in the attached bid tabulation.

PCI Vetrix is the lowest responsive and responsible vendor. The Request for Bid (RFB) originated with the minimum qualifications that specifically states prospective bidders shall have a minimum



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of five (5) years' experience in the water/wastewater industry providing operations and maintenance services projects within the last five (5) years showing demonstrable detailed experience comparable to the Services to be performed specifically described for this solicitation. The first four (4) lowest bidders did not meet this minimum qualification. Therefore, their bids were determined not responsible.

Vendor Name	B.I.D. Plan (Pass/ Fail)	Score w/o B.I.D.	Score with B.I.D.	Business Presence			Certifications
				State of Michigan (1 pt.)	GLWA Territory Area (1pt.)	Economically Disadvantaged Territory (1 pt.)	
Get Hire Staffing	Pass	97	97	No	No	No	DBE
RADgov, Inc.	Pass	80.81	80.81	No	No	No	NMSDC WOSB WBE
Blue Chip Talent	Pass	73.85	75.85	Yes	Yes Oakland County, MI	No	WOSB NWBOC WBE
Donia LLC	Pass	48.68	48.68	No	No	No	MWBE SDO DBE SBE
PCI Vetrix	Pass	43.52	46.52	Yes	Yes Wayne County, MI	Yes Detroit	DBB NMSDC
Clnerva Corporation	Pass	41.72	43.72	Yes	Yes Wayne County, MI	No	None
Alfred Benesch & Company	Pass	35.36	38.36	Yes	Yes Wayne County MI	Yes Detroit	None



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Business Inclusion and Diversity (B.I.D.)

<input checked="" type="checkbox"/> B.I.D. program required	<input type="checkbox"/> B.I.D. program not required
<input checked="" type="checkbox"/> The recommended vendor for award submitted a B.I.D. plan per the requirements under this solicitation.	
<input type="checkbox"/> The recommended vendor for award did not submit a B.I.D. plan per the requirements under this solicitation.	
The vendor received points for the following scored criteria:	
<input checked="" type="checkbox"/> Business presence in State of Michigan	
<input checked="" type="checkbox"/> Business presence in GLWA service territory area - Wayne County	
<input checked="" type="checkbox"/> Business presence in economically disadvantaged GLWA service territory area (list the territory)	

Other Data Requested by GLWA Board Members

Minority Business Enterprise (MBE): No
Detroit Based Business (DBB): Yes
Small Business Enterprise (SBE): No
Michigan Based Business: Yes

Sub-Contractor(s) List: N/A

Vendor Response Survey: N/A

Litigation

This vendor is not currently nor has been previously involved in any litigation with the GLWA.

Financials

A financial risk assessment was performed by the GLWA via Dun & Bradstreet and was determined that the selected vendor has the financial capacity to perform the tasks under this contract. This information is available for the Board of Directors to review upon request.

Previous Contract

Previous contract holder: Alfred Benesch and Company



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The previous contract, GLWA-CS-032, Systems Operations Personnel Services, was for the period of 1/7/2016 through 1/7/2017. Change Order No. 1 extended the contract from 1/7/2016 through 1/7/2018 for a total cost of \$1,000,000.00 over two (2) years. The contract amount between the two contracts is provided in the table below. The proposed Contract No. 1903453 is for a three (3) year period versus the two (2) year period for the previous Contract GLWA-CS-032.

Description	GLWA-CS-032	Contract No. 1903453
Contract Amount	\$1,000,000.00	\$2,028,000.00
Change Order No. 1 (1 year)	0.00	N/A
Updated Contract Total	\$1,000,000.00	\$2,028,000.00

In addition, the proposed Contract No. 1903453 individual titles hourly rates have increased versus the previous Contract GLWA-CS-032 individual titles hourly rates.

Title	GLWA-CS-032	Contract No. 1903453
Senior Water Plant Operator	\$74.22	N/A
Process Control Center Supervisor	\$82.10	N/A
Process Control Center Operator	\$70.85	N/A
Water Plant Operator/SWPO Trainee	\$62.98	N/A
Operational Support Engineer	\$95.48	\$85.00
Team Lead/Supervisor	N/A	\$85.00
Systems Technician/Operator	N/A	\$80.00
Technician/Operator Trainee	N/A	\$75.00