



Procurement Form (FOR)

Effective Date:
5/1/2019

Document #:
FSA_PRO_FOR_0040

Revision Date:
1/18/2022

Revision#:
1

Document Title:
Procurement Board Report-RFB

Document Owner/Department:
Procurement Team

Date: March 23, 2022

To: Suzanne R. Coffey, P.E., Interim Chief Executive Officer

From: Daniel Edwards, Procurement Manager

Re: Procurement Report

General Information

Contract Number:	2101926	Project Owner:	Biji Varghese
Contract Title:	Liquid Chlorine Delivery		
Vendor:	JCI Jones Chemicals, Inc.		
Budget:	Operations and Maintenance		

Procurement Method

Competitively bid – Request for Bid (RFB) Lowest responsive and responsible vendor			
Advertised:	November 29, 2021	Addendums released:	3
Buyer:	Devin Howard	Downloaded by:	16
Response due date:	January 17, 2022	Responses received:	1

Cost Summary – JCI Jones Chemicals, Inc.

Description	Price per Ton	Cost
Chlorine per 1,700 tons (Year 1)	\$1,240.00	\$ 2,108,000.00
Chlorine per 1,700 tons (Year 2)	1,240.00	2,108,000.00
Chlorine per 1,700 tons (Year 3)	1,240.00	2,108,000.00
Chlorine per 1,700 tons (Renewal Option 1)	1,240.00	2,108,000.00
Chlorine per 1,700 tons (Renewal Option 2)	1,240.00	2,108,000.00
Totals		\$ 10,540,000.00

Provisionary Allowance is an amount included in the Contract Price to reimburse the Contractor for the cost to furnish and perform Work that is uncertain. Any remaining balance upon Final Completion shall be retained by the GLWA and not paid to the Contractor.

Benchmarking was based on industry intelligence. With consideration given to current pricing, limited supply of this product and transportation costs, this analysis confirmed that rates are in competitive range.



Procurement Form (FOR)

Effective Date:
5/1/2019

Document #:
FSA_PRO_FOR_0040

Revision Date:
1/18/2022

Revision#:
1

Document Title:
Procurement Board Report-RFB

Document Owner/Department:
Procurement Team

Vendor Name	B.I.D. Plan (Pass/Fail)	Score w/o B.I.D.	State of Michigan (1 pt.)	GLWA Territory Area (1 pt.)	Economically Disadvantaged Territory (1 pt.)	Score w/B.I.D.	Certifications
JCI Jones Chemicals, Inc.	Fail*	97	0	0	0	97	None

*Procurement contacted the vendor to explain the importance of the B.I.D. plan. The company representatives did not have any information that they could submit. It should be noted that this procurement is a commodity, and there are no subcontractors engaged as part of this contract. Consistent with GLWA policy, a score of "fail" in submitting a plan does not disqualify the submittal from award.

Business Inclusion and Diversity (B.I.D.)

- B.I.D. program required B.I.D. program not required
- The recommended vendor for award submitted a B.I.D. plan per the requirements under this solicitation.
- *The recommended vendor for award did not submit a B.I.D. plan per the requirements under this solicitation.
- The vendor received points for the following scored criteria:
- Business presence in State of Michigan
- Business presence in GLWA service territory area (list the territory)
- Business presence in economically disadvantaged GLWA service territory area (list the territory)

Other Data Requested by GLWA Board Members

Minority Business Enterprise (MBE): N/A
 Detroit Based Business (DBB): N/A
 Small Business Enterprise (SBE): N/A

Sub-Contractor(s) List: N/A

Vendor Response Survey: Attached



Procurement Form (FOR)

Effective Date:
5/1/2019

Document #:
FSA_PRO_FOR_0040

Revision Date:
1/18/2022

Revision#:
1

Document Title:
Procurement Board Report-RFB

Document Owner/Department:
Procurement Team

Litigation

This vendor is not currently nor has been previously involved in any litigation with the GLWA.

Financials

A financial risk assessment was performed by the GLWA via Dun & Bradstreet and was determined that the selected vendor has the financial capacity to perform the tasks under this contract. This information is available for the Board of Directors to review upon request.

Previous Contract

Previous contract holder: JCI Jones Chemicals, Inc.

The previous contract, 4302, Chlorine 90 Ton Tank Cars at Wastewater Treatment Plant, was for the period of 1/1/2017 through 12/31/2022, (this includes two (1) year renewal options) for \$4,074,078.00. The contract amount differences between the two contracts are provided in the table below.

Project Title	Total Cost
Previous Contract - Chlorine 90 Ton Tank Cars Project (3 year contract plus two (1) year renewal options)	\$ 4,074,078.00
Proposed Contract - Chlorine 90 Ton Tank Cars Project (3 year contract plus two (1) year renewal options)	10,540,000.00
Project increase:	\$ 6,464,922.00