



Procurement Form (FOR)

Effective Date:
5/1/2019

Document #:
FSA_PRO_FOR_0039

Revision Date:
1/18/2022

Revision#:
1

Document Title:
Procurement Board Report-RFP

Document Owner/Department:
Procurement Team

Date: January 24, 2022
To: Suzanne R. Coffey, P.E., Interim Chief Executive Officer
From: Daniel Edwards, Procurement Manager
Re: Procurement Report

General Information

Contract Number:	200274-1 and 200274-2	Project Owner:	Jeff Small
Contract Title:	200274-1 Enterprise Resource Planning System Implementation Services 200274-2 Enterprise Resource Planning System Subscription Services		
Vendor:	Alight Solutions LLC and Workday Inc		
Budget:	Operations and Maintenance		

Procurement Method

Competitively bid – Request for Proposal (RFP) Qualification Based Selection (QBS) – Evaluation Committee			
Advertised:	01/28/2020	Addendums released:	1
Buyer:	Mahfuzur Rahman	Downloaded by:	133
Response due date:	04/30/2020	Responses received:	11

Cost Summary - Vendor Name

Description	Proposed Cost	Negotiated Cost
Workday Software Licensing Year 1-5	\$3,868,738.00	\$2,993,495.00
Workday Software Licensing Year 6-8 (Added)	N/A	2,171,425.00
Workday Success Plan Year 1-8 (Added)	N/A	720,00.00
Alight/Workday ERP Solution Implementation/Consultancy, Upgrade, Interface, Training Support and Maintenance	3,924,797.00	4,724,637.00
Post go-live support (Added)	N/A	443,158.00
General Services Allowance (Added)	N/A	651,571.00
Alight Payroll Services (Added)	N/A	1,478,785.44
Total Cost	\$7,793,535.00	\$13,183,071.44

Provisionary Allowance is an amount included in the Contract Price to reimburse the Contractor for



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the cost to furnish and perform Work that is uncertain. Any remaining balance upon Final Completion shall be retained by the GLWA and not paid to the Contractor.

Benchmarking was completed by comparing the proposals for this project. This analysis confirmed that rates are in competitive range. The rate comparisons and allowances (if any) are illustrated in the attached cost tabulation

Evaluation Committee: (Designation - Organization)

- A - IT Manager - GLWA
- B - IT Manager - GLWA
- C - Director - GLWA
- D - Management Professional - GLWA
- E - Application Analyst - GLWA
- F - Director - GLWA
- G - Manager - GLWA
- H - IT Manager - GLWA
- I - IT Manager - GLWA
- J - Management Professional - GLWA

Evaluation Score(s) - Maximum Score Possible: 325

The Evaluation Committee independently reviewed and scored the proposals in accordance with GLWA's policy. The rankings are below.

Vendor (Highest to lowest score)	Score
Alight Solutions LLC	259.85
Accenture	251.30
Ciber Global LLC	250.07
CherryRoad Technologies LLC	244.95
DXC Technology	72.05
CentralSquare Technologies, LLC	67.14
Infolob Solutions, LLC	0
Highstreet IT Solutions, LLC	0
AST, LLC	0
Tyler Technologies, Inc.	0
SAP Industries	0



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Business Inclusion and Diversity (B.I.D.)

- B.I.D. program required B.I.D. program not required *
- The recommended vendor for award submitted a B.I.D. plan per the requirements under this solicitation.
- The recommended vendor for award did not submit a B.I.D. plan per the requirements under this solicitation.
- The vendor received points for the following scored criteria:
- Business presence in State of Michigan
- Business presence in GLWA service territory area (list the territory)
- Business presence in economically disadvantaged GLWA service territory area (list the territory)

***Solicitation advertised prior to start of the B.I.D. Program**

Other Data Requested by GLWA Board Members

- Minority Business Enterprise (MBE): No
- Small Business Enterprise (SBE): No
- Woman Business Enterprise (WBE): No
- Disadvantaged Business Enterprise (DBE): No
- Detroit Based Business (DBB): No
- Other: N/A

Sub-Contractor(s) List:
Guidehouse LLP

Litigation

This vendor is not currently nor has been previously involved in any litigation with the GLWA.

Financials

A financial risk assessment was performed by the GLWA via Dun & Bradstreet and was determined that the selected vendor has the financial capacity to perform the tasks under this contract. This information is available for the Board of Directors to review upon request.

Previous Contract

Previous contract holders: N/A