



## Procurement Form (FOR)

**Effective Date:**  
5/1/2019

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**Document Title:**  
Procurement Board Report-RFB

**Document Owner/Department:**  
Procurement Team

**Date:** February 28, 2022

**To:** Suzanne R. Coffey, P.E., Interim Chief Executive Officer

**From:** Daniel Edwards, Procurement Manager

**Re:** Procurement Report

### General Information

Contract Number:	2102834	Project Owner:	Philip Kora
Contract Title:	Facilities Maintenance Services		
Vendor:	LGC Global, Inc.		
Budget:	Operations and Maintenance		

### Procurement Method

Competitively bid – Request for Bid (RFB) Lowest responsive and responsible vendor			
Advertised:	December 13, 2021	Addendums released:	1
Buyer:	Dionne Graves	Downloaded by:	52
Response due date:	January 28, 2022	Responses received:	3

**Cost Summary – LGC Global, Inc. – See the attached bid tab of the Unit Costs for the selected vendors.**

*Provisionary Allowance is an amount included in the Contract Price to reimburse the Contractor for the cost to furnish and perform Work that is uncertain. Any remaining balance upon Final Completion shall be retained by the GLWA and not paid to the Contractor.*

Benchmarking was completed by comparing the bids for this project. This analysis confirmed that rates are in competitive range. The rate comparisons and allowances (if any) are illustrated in the attached bid tabulation.

### Award Determination

Upon Procurement review and analysis, it was determined that Clark Construction Company was the lowest responsive bidder but was not deemed responsible. Clark Construction Company did not meet the minimum qualifications as advertised in the solicitation document. The following requirements were not met:



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1. Clark Construction Company did not have a minimum of three (3) years' experience in managing and executing multi-disciplinary skilled trades work for a large water, wastewater or industrial facility or company.
2. Clark Construction Company did not have a minimum of two (2) projects within the last three (3) years showing demonstrable detailed experience comparable to the Services to be performed specifically described for this solicitation.

Therefore, it is recommended that the award go to LGC Global, Inc.

Vendor Name	B.I.D. Plan (Pass/Fail)	Score w/o B.I.D.	State of Michigan (1 pt.)	GLWA Territory Area (1 pt.)	Economically Disadvantaged Territory (1 pt.)	Score w/B.I.D.	Certifications
Clark Construction Company	Pass	97.0	1	1	0	99.0	MBB
LGC Global, Inc.	Pass	93.87	1	1	1	96.87	MBE, DBB, DHB, M/WBE
DeCal, Inc.	Pass	80.69	1	1	0	82.69	MBB

B.I.D. program required

B.I.D. program not required

The recommended vendor for award submitted a B.I.D. plan per the requirements under this solicitation.

The recommended vendor for award did not submit a B.I.D. plan per the requirements under this solicitation.

The vendor received points for the following scored criteria:

Business presence in State of Michigan

Business presence in GLWA service territory area (Wayne County)

Business presence in economically disadvantaged GLWA service territory area (Detroit)



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**Other Data Requested by GLWA Board Members**

Minority Business Enterprise (MBE): Yes  
Detroit Based Business (DBB): Yes  
Small Business Enterprise (SBE): No  
Michigan Based Business (MBB): Yes

Sub-Contractor(s) List: N/A

Vendor Response Survey: N/A

**Litigation**

This vendor is not currently nor has been previously involved in any litigation with the GLWA.

**Financials**

A financial risk assessment was performed by the GLWA via Dun & Bradstreet and was determined that the selected vendor has the financial capacity to perform the tasks under this contract. This information is available for the Board of Directors to review upon request.

**Previous Contract**

Previous contract holder: Lakeshore Global Corporation

The previous contract, 1901658, is for the period of 1/20/2020 through 7/19/2022. The difference between the two contracts is provided in the table below:

<b>Description</b>	<b>Contract No. 1901658</b>	<b>Contract No. 2102834</b>
<b>Contract Amount</b>	<b>\$10,944,780.00</b>	<b>\$29,881,439.12</b>
<b>Change Order No. 1</b>	<b>6,500,000.00</b>	-----
<b>Change Order No. 2</b>	<b>6,325,000.00</b>	-----
<b>Totals</b>	<b>\$23,769,780.00</b>	<b>\$29,881,439.12</b>