

2202942 Negotiation Summary

PMA Title	Unit of Measure	*GLWA-CS-166 Current Rates (2020 Rates)	PMA Original Proposed Rate		PMA Negotiated Rate
Engineer	Hourly	\$ 94.23	\$ 101.87		\$ 100.32
Associate	Hourly	\$ 119.00	\$ 134.57		\$ 132.53
Senior Associate	Hourly	\$ 165.38	\$ 192.89		\$ 189.95
Associate	Hourly	\$ 139.20	\$ 167.85		\$ 165.30
Director	Hourly	\$ 251.78	\$ 292.58		\$ 288.14
Senior Director	Hourly	\$ 278.25	\$ 317.62		\$ 312.79
Senior Director	Hourly	\$ 247.05	\$ 288.10		\$ 283.72
Managing Director	Hourly	\$ 256.50	\$ 335.70		\$ 330.60
Managing Director	Hourly	\$ 267.65	\$ 317.62		\$ 312.79
Managing Director	Hourly	\$ 284.21	\$ 337.30		\$ 332.17
Executive Director	Hourly	\$ 306.08	\$ 388.66		\$ 382.76
Managing Director	Hourly	\$ 306.08	\$ 356.11		\$ 350.69
Director	Hourly	\$ 247.05	\$ 239.04		\$ 235.41
Executive Director	Hourly	N/A	\$ 464.34		\$ 457.28
Executive Director	Hourly	N/A	\$ 424.98		\$ 418.52

*These rates are 2020 rates - prior to the pandemic and labor shortages.