



Procurement Form (FOR)

Effective Date:
5/1/2019

Document #:
FSA_PRO_FOR_0040

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1/18/2022

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1

Document Title:
Procurement Board Report-RFB

Document Owner/Department:
Procurement Team

Date: May 25, 2022

To: Suzanne R. Coffey, P.E., Interim Chief Executive Officer

From: Daniel Edwards, Procurement Manager

Re: Procurement Report

General Information

Contract Number:	2200368	Project Owner:	Christopher Nastally
Contract Title:	WRRF PS No. 1 Discharge Gate Valves		
Vendor:	J&S Valve, Inc.		
Budget:	Capital Project		

Procurement Method

Competitively bid – Request for Bid (RFB) Lowest responsive and responsible vendor			
Advertised:	4/26/2022	Addendums released:	3
Buyer:	Gladys Cannon	Downloaded by:	43
Response due date:	5/17/2022	Responses received:	3

Cost Summary – J&S Valve, Inc.

Description	Quantity	UOM	Unit Price	Cost
Shop Drawings	1	Lump Sum	\$1,013,137.00	\$1,013,137.00
Equipment – 54” Valve	2	Each	173,410.00	346,820.00
Equipment – 60” Valve	4	Each	258,532.00	1,034,128.00
Equipment – 66” Valve	2	Each	322,633.00	645,326.00
Start-Up	1	Lump Sum	168,856.00	168,856.00
Warranty	1	Lump Sum	168,856.00	168,856.00
Totals				\$3,377,123.00

Provisionary Allowance is an amount included in the Contract Price to reimburse the Contractor for the cost to furnish and perform Work that is uncertain. Any remaining balance upon Final Completion shall be retained by the GLWA and not paid to the Contractor.

Benchmarking was completed by comparing the bids for this project. This analysis confirmed that rates are in competitive range. The rate comparisons and allowances (if any) are illustrated in the attached bid tabulation.



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Vendor Name	B.I.D. Plan (Pass/Fail)	Score w/o B.I.D.	State of Michigan (1 pt.)	GLWA Territory Area (1 pt.)	Economically Disadvantaged Territory (1 pt.)	Score w/B.I.D.	Certifications
J&S Valve, Inc.	Fail*	97.00	0	0	0	97.00	Yes
Hamlett Engineering Sales Co. dba HESCO Group, Inc.	Fail*	92.29	1	1	0	94.29	No
Kennedy Industries	Fail*	85.64	1	1	0	87.64	No

*All bidders are manufacturer representatives who are not providing installation and therefore, have not provided B.I.D. plans.

Business Inclusion and Diversity (B.I.D.)

B.I.D. program required

B.I.D. program not required

The recommended vendor for award submitted a B.I.D. plan per the requirements under this solicitation.

The recommended vendor for award did not submit a B.I.D. plan per the requirements under this solicitation.

The vendor received points for the following scored criteria:

Business presence in State of Michigan

Business presence in GLWA service territory area (list the territory)

Business presence in economically disadvantaged GLWA service territory area (list the territory)

Other Data Requested by GLWA Board Members for Recommended Vendor

Minority Business Enterprise (MBE): No

Detroit Based Business (DBB): No

Small Business Enterprise (SBE): No

Women Based Enterprise (WBE): Yes

Sub-Contractor(s) List: N/A

Vendor Response Survey: N/A



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Litigation

This vendor is not currently nor has been previously involved in any litigation with the GLWA.

Financials

A financial risk assessment was performed by the GLWA via Dun & Bradstreet and was determined that the selected vendor has the financial capacity to perform the tasks under this contract. This information is available for the Board of Directors to review upon request.

Previous Contract

Previous contract holder: N/A