



Procurement Form (FOR)

Effective Date:
5/1/2019

Document #:
FSA_PRO_FOR_0039

Revision Date:
1/18/2022

Revision#:
1

Document Title:
Procurement Board Report-RFP

Document Owner/Department:
Procurement Team

Date: January 18, 2023
To: Suzanne R. Coffey, P.E., Chief Executive Officer
From: Daniel Edwards, Procurement Manager
Re: Procurement Report

General Information

Contract Number:	2202942	Project Owner:	Kim Ungerman
Contract Title:	Consulting Services – Project Implementation and Related Services		
Vendor:	PMA Consultants LLC		
Budget:	Operations and Maintenance		

Procurement Method

Competitively bid – Request for Proposal (RFP) Qualification Based Selection (QBS) – Evaluation Committee			
Advertised:	October 3, 2022	Addendums released:	4
Buyer:	Joan Salwasser	Downloaded by:	103
Response due date:	November 16, 2022	Responses received:	2

Description	Proposed Cost	Negotiated Cost
Project Definition and Planning	\$ 825,000.00	\$ 750,000.00
Design Phase Procure Assistance	1,750,000.00	1,500,000.00
Construction Phase Procurement Assistance and Monitoring	2,150,000.00	2,000,000.00
Claims Review, Forensics, Damages Evaluation	2,500,000.00	2,250,000.00
Technical Training	1,100,000.00	1,000,000.00
Other Related Services	3,825,000.00	3,500,000.00
Construction Administration/ Oversight and Scheduling Services	NA	NA
Value Engineering Services	NA	NA
Capital Management Group Support	NA	NA
Equipment, Travel, and Other	NA	NA
Totals	\$ 12,150,000.00	\$ 11,000,000.00

Provisionary Allowance is an amount included in the Contract Price to reimburse the Contractor for the cost to furnish and perform Work that is uncertain. Any remaining balance upon Final Completion shall be retained by the GLWA and not paid to the Contractor.



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Benchmarking was completed by comparing the proposals for this project. This analysis confirmed that rates are in competitive range. The rate comparisons and allowances (if any) are illustrated in the attached cost tabulation.

Evaluation Committee: (Designation - Organization)

A - Manager - Contract Management

B - Management Professional - Procurement

C - Procurement Manager

Evaluation Score(s) - Maximum Score Possible: 100

The Evaluation Committee independently reviewed and scored the proposals in accordance with GLWA's policy. The rankings are below.

Vendor (Highest to lowest score)	Score without B.I.D.	Score with B.I.D.
PMA Consultants LLC	86.90	92.90
Metro Engineering Solutions, LLC	61.60	64.60

Vendor Name	B.I.D. Plan (Pass/Fail)	Score w/o B.I.D.	State of Michigan (1 pt.)	GLWA Territory Area (1 pt.)	Economically Disadvantaged Territory (1 pt.)	Score w/B.I.D.	Certifications
PMA Consultants LLC	Pass	89.90	1	1	1	92.90	No
Metro Engineering Solutions, LLC	Pass	61.60	1	1	1	64.60	No

Business Inclusion and Diversity (B.I.D.)

B.I.D. program required B.I.D. program not required

The recommended vendor for award submitted a B.I.D. plan per the requirements under this solicitation.

The recommended vendor for award did not submit a B.I.D. plan per the requirements under this solicitation.

The vendor received points for the following scored criteria:



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Business presence in State of Michigan

Business presence in GLWA service territory area (list the territory) Detroit

Business presence in economically disadvantaged GLWA service territory area (list the territory) Detroit

Other Data Requested by GLWA Board Members for Recommended Vendor

Minority Business Enterprise (MBE): Yes
Small Business Enterprise (SBE): No
Woman Business Enterprise (WBE): No
Disadvantaged Business Enterprise (DBE): No
Detroit Based Business (DBB): Yes
Other: No

Sub-Contractor(s) List: N/A

Vendor Response Survey: Attached

Litigation

This vendor is not currently nor has been previously involved in any litigation with the GLWA.

Financials

A financial risk assessment was performed by the GLWA via Dun & Bradstreet and was determined that the selected vendor has the financial capacity to perform the tasks under this contract. This information is available for the Board of Directors to review upon request.

Previous Contract

Previous contract holder:

The previous contract, GLWA-CS-166, was for the period of 1/8/2018 through 1/1/2025, for \$11,300,000.00. The contract amount difference between the two contracts is provided in the table below.

Contract Number	Vendor Name	Contract Value
GLWA-CS-166 (prior contract)	PMA Consultants, LLC	\$ 11,300,000.00



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2202942 (proposed contract)	PMA Consultants, LLC	11,000,000.00
	Difference:	\$ 300,000.00