| GLWA <br> Great Lakes Water Authority | Procurement Form (FOR) |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
|  | Effective Date: 5/1/2019 | Document \#: <br> FSA_PRO_FOR_0040 | Revision Date: N/A | Revision\#: <br> 0 |
| Document Title: <br> Procurement Board Report-RFB |  |  | Document Owner/Department: <br> Procurement Team |  |

Date: December 6, 2021

## To: Suzanne R. Coffey, P.E., Interim Chief Executive Officer

From: Daniel Edwards, Procurement Manager
Re: Procurement Report

| General Information |  |  |  |
| :--- | :--- | :--- | :--- |
| Contract Number: | 2101765 | Project Owner: | Majid Khan |
| Contract Title: | Hauling of Biosolids to Disposal Sites |  |  |
| Vendor: | DHT Transport LLC |  |  |
| Budget: | Operations and Maintenance |  |  |

## Procurement Method

Competitively bid - Request for Bid (RFB) Lowest responsive and responsible vendor

| Advertised: | $10 / 15 / 21$ | Addendums released: | 1 |
| :--- | :--- | :--- | :--- |
| Buyer: | Gladys Cannon | Downloaded by: | 22 |
| Response due date: | $11 / 30 / 21$ | Responses received: | 3 |

## Cost Summary - DHT Transport LLC

| Description | Estimated Quantity | UOM | Unit Price | Cost |
| :---: | :---: | :---: | :---: | :---: |
| Year One of Initial Term |  |  |  |  |
| Hauling Distance 0-45 Miles | 55000 | Ton | \$12.50 | \$687.500.00 |
| Hauling Distance 46-65 Miles | 30000 | Ton | 14.50 | 435,000.00 |
| Hauling Distance 66-85 Miles | 1500 | Ton | 17.50 | 26,250.00 |
| Year Two of Initial Term |  |  |  |  |
| Hauling Distance 0-45 Miles | 55000 | Ton | 12.50 | 687.500 .00 |
| Hauling Distance 46-65 Miles | 30000 | Ton | 14.50 | 435,000.00 |
| Hauling Distance 66-85 Miles | 1500 | Ton | 17.50 | 26,250.00 |
| First Renewal Term |  |  |  |  |
| Hauling Distance 0-45 Miles | 55000 | Ton | 13.13 | 722,150.00 |
| Hauling Distance 46-65 Miles | 30000 | Ton | 15.22 | 456,600.00 |
| Hauling Distance 66-85 Miles | 1500 | Ton | 18.36 | 27,540.00 |
| Second Renewal Term |  |  |  |  |
| Hauling Distance 0-45 Miles | 55000 | Ton | 13.46 | 740,300.00 |
| Hauling Distance 46-65 Miles | 30000 | Ton | 15.80 | 468,000.00 |
| Hauling Distance 66-85 Miles | 1500 | Ton | 18.82 | 28,230.00 |
|  |  |  | Totals | \$4,740,320.00 |


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Provisionary Allowance is an amount included in the Contract Price to reimburse the Contractor for the cost to furnish and perform Work that is uncertain. Any remaining balance upon Final Completion shall be retained by the GLWA and not paid to the Contractor.

Benchmarking was completed by comparing the bids for this project. This analysis confirmed that rates are in competitive range. The rate comparisons and allowances (if any) are illustrated in the attached bid tabulation.

|  |  |  |  | Business Presence |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Vendor Name | $\begin{aligned} & \text { B.I.D. Plan } \\ & \text { (Pass/ Fail) } \end{aligned}$ | $\begin{aligned} & \text { Score w/o } \\ & \text { B.I.D. } \end{aligned}$ | Score with B.I.D. | State of Michigan (1 pt.) | GLWA Territory Area (1pt.) | Economically Disadvantaged Territory (1 pt.) | Certifications |
| DHT <br> Transport LLC | Pass | 97 | 98.00 | Yes | No | No | N/A |
| Homrich | Pass | 86.62 | 89.62 | Yes | Yes, Wayne County | Yes, Detroit | DBB |
| LGC Global, Inc. | Pass | 53.29 | 56.29 | Yes | Yes, Wayne County | Yes, Detroit | DBB, DHB, MBE |

## Business Inclusion and Diversity (B.I.D.)

## B.I.D. program required

B.I.D. program not required
$\boxtimes$ The recommended vendor for award submitted a B.I.D. plan per the requirements under this solicitation.
$\square$ The recommended vendor for award did not submit a B.I.D. plan per the requirements under this solicitation.
The vendor received points for the following scored criteria:

[^0]|  | Procurement Form (FOR) |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
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## Other Data Requested by GLWA Board Members

Minority Business Enterprise (MBE): N/A
Detroit Based Business (DBB): N/A
Small Business Enterprise (SBE): N/A
Michigan Based Business: Yes
Sub-Contractor(s) List: N/A
Vendor Response Survey: N/A

## Litigation

This vendor is not currently nor has been previously involved in any litigation with the GLWA.

## Financials

A financial risk assessment was performed by the GLWA via Dun \& Bradstreet and was determined that the selected vendor has the financial capacity to perform the tasks under this contract. This information is available for the Board of Directors to review upon request.

## Previous Contract

Purchase Order holder: DHT Transport LLC
The vendor currently providing biosolids hauling services to the landfill is DHT Transport LLC. These services were obtained through various Purchase Orders (PO), not one specific contract.

The differences between the current PO's and proposed Contract No. 2101765 are provided in the table below:

*Price increase is based mostly on the increasing price of fuel and to a smaller degree - in order to keep drivers - pay raises are necessary.


[^0]:    $\boxtimes$ Business presence in State of Michigan$\square$ Business presence in GLWA service territory area - Wayne County
    $\square$ Business presence in economically disadvantaged GLWA service territory area (list the territory)

